

FIRST CONCERT IN 39 YEARS AT KAUFFMAN STADIUM HOME OF THE KANSAS CITY ROYALS



KAUFFMAN STADIUM – SEPTEMBER 21, 2018 ATTENDANCE – SOLD OUT (40,589) GROSS SALES – \$4,500,565

WE'RE OPEN FOR BUSINESS!

THANK YOU BILLY JOEL



LIVE NATION

THANK YOU BILLY JOEL, DENNIS, MAX, BOOMER & LIVE NATION

ANOTHER MONTH, ANOTHER SELL-OUT TOUR



QUEENS OF THE STONEAGE

AUGUST / SEPTEMBER

9 CITIES 11 SYOVIS **50,600 TICKETS**

Thanks to John Silva and the great team at SAM and Steve Strange at X-ray



VANCE JOY

SEPTEMBER

5 CITIES 10 SHOVS 55,000 TICKETS

Thanks to Jaddan & Rachael and the team at Unified and **Evan at Village Sounds**



PANIC! AT THE DISCO

OCTOBER

4 CITIES 4 ARENAS **36,000 TICKETS**

Thanks to Crush Management, Marlene Tsuchii and CAA



JIM JEFFERIES

Welcome home to Australia's biggest comedy export

DECEMBER

6 CITIES 7 ARENES **36,000 TICKETS**

Thanks to Andrew Taylor and all at **Frontier Comedy**



FRONTIER TOURING

IT'S NOT ABOUT YOUR SIZE... IT'S WHAT YOU DO WITH IT THAT COUNTS.

It's an honour to be nominated in the prestigious 2018 Billboard Live Music Awards 'Top Promoter' category against the biggest players in the world Live Nation and AEG – proving the saying that it's not about your size, but what you do with it!

For an independent, Australia and New Zealand promoter to be recognised in this way and in this company is both humbling and mind-blowing.

In the last year Frontier Touring sold almost 3,000,000 tickets. It's the biggest year in our 39 year history and involved so many amazingly talented artists. We also delivered Ed Sheeran's first stadium run resulting in the biggest Australia and New Zealand tour by any act, ever!

I often say OUR ARTISTS ARE OUR STRENGTH. That's true, but recognition like this also shows that our AMAZING, DEDICATED AND PASSIONATE FRONTIER TOURING TEAM are our backbone.

Congratulations to the team and thank you to all the artists, managers, agents and crew for making 2018 such an amazing year. BRING ON 2019!

MICHAEL GUDINSKI

Theers & fichae







ALLIRA

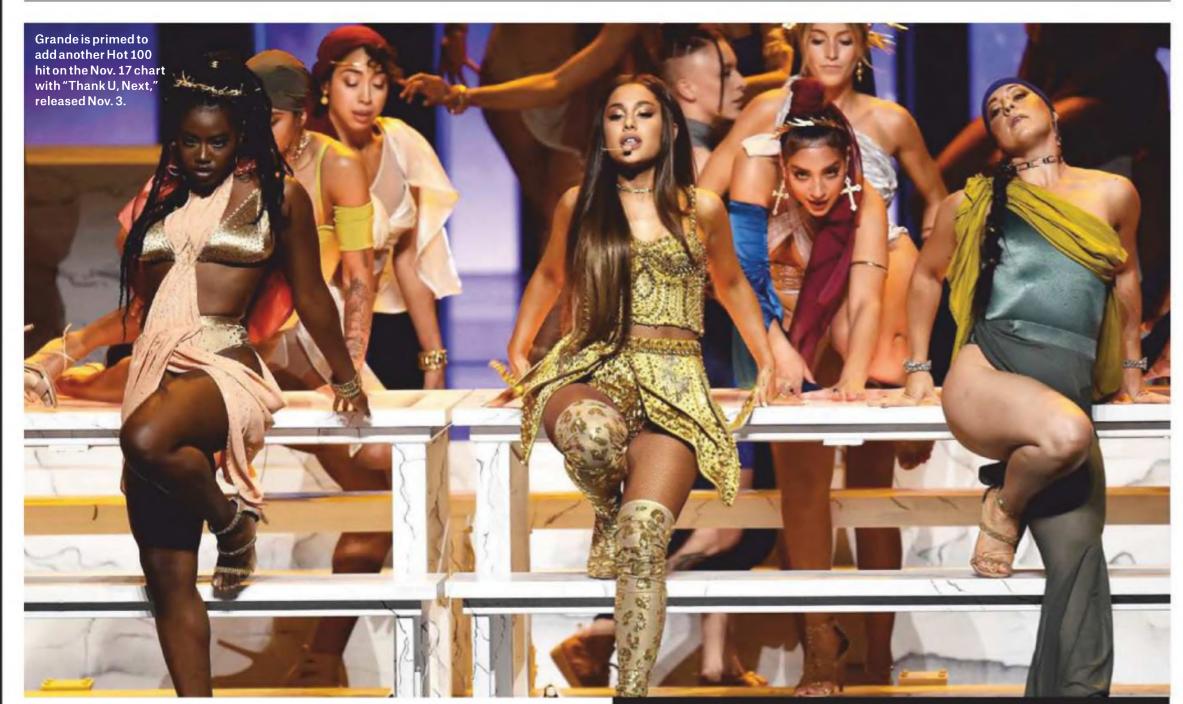
OZUNA #AuraUSAtour

— Thanks — CHICAGO.

you're our kind of town



Danie VI



Dangerous Women: Ariana And Nicki Do Chart Damage

Nicki Minaj, who have collaborated on multiple Billboard Hot 100 hits, each add chart milestones this week.

Grande achieves her fourth No. 1 on the Mainstream Top 40 airplay survey with "God Is a Woman" (which rebounds to No. 20 on the Hot 100). Parent album Sweetener becomes her first to generate multiple No. 1s on the chart, as lead single "No Tears Left to Cry" ruled in July. Concurrently, the album's "Breathin" (No. 32 on the Hot 100) bumps 12-9, becoming her 11th top 10 on Mainstream Top 40.

In an era when consumers have greater access to entire albums than ever before, Republic Records is

RIANA GRANDE AND promoting both "God Is a Woman" and "Breathin" simultaneously, instead of following a more traditional model of spacing radio singles apart. "We have both songs in power rotation, and we have five powers," says WKSS Hartford, Conn., program director Jagger. "These songs are monster hits."

> Meanwhile, Minaj becomes the first female artist with 100 career visits to the Hot 100, debuting at No. 83 as featured on Tyga's "Dip." She's the fifth artist overall to reach a triple-digit total: The cast of *Glee* leads with 207 entries.

Grande and Minaj share two top 10s on the Hot 100: "Bang Bang," also with Jessie J (No. 3, 2014), and "Side to Side" (No. 4, 2016). —GARY TRUST

Weeks Ago	Week	This	TITLE CERTIFICATION Artist PRODUCER (SONGWRITER) IMPRINT/PROMOTION LABEL	Peak Position	Weeks
1	1	1	Girls Like You A Maroon 5 Feat. Cardi B	1	23
7	2	2	Sicko Mode A Travis Scott	2	13
6	4	3	Happier Marshmello & Bastille	3	Π
3	3	4	Lucid Dreams NMRA (HIGGINS, NMRASTING, DANILLER) JUICE WRLD GRADE AZINTRISCOM	2	25
4	5	5	Better Now A Post Malone FRANK DUKESLBELL (AUPOSTWITWALSHLAZEBAT), BRUBUC	3	27
2	6	6	ZEZE KOdak Black Feat, Travis Scott & Offset THOMSCAND AND TRANSPORTED DOLLAZNIBALZ/ATLANTIC	2	3
(0)	7	7	Youngblood 5 Seconds Of Summer ANDREW WATER BELLY AND IN MALE AND	7	22
8	8	8	Drip Too Hard TURBO DUCKESSE KRICHBASE DURHAN A TOUNGSTONDILLU COUNTO (INDIOWN ROBECARTO)	4	7
23	12	9	Without Me Halsey LIBELL (I. BELLA R ALLEN,A FRANGIPANE, DELACEY) ITMBERLAGETV MOSLEYS SSTORCH) CANTOL	9	4
21)	16	10	Mo Bamba Sheck Wes TARE A DAYTRASSTROLD (K.R.S.FALLDC MBRALDIM A BAPTISTS) CACTUS IACK / GOOD (INTERSCOTE	10	10



"Hangin' On" was released as the second single from Losing Sleep in March. Why is it still connecting?

When we start [playing] it live, obviously right now with it being [near] the top of the country chart, people sit up a little straighter. It got a lot of attention from the day that we put the entire record out. It's fun to sing — and you can tell because the crowd wants to sing it back to me every night.

"Hangin' On" marks your 15th Hot 100 hit. What does that milestone mean to you? I got started hoping I could pay my band.

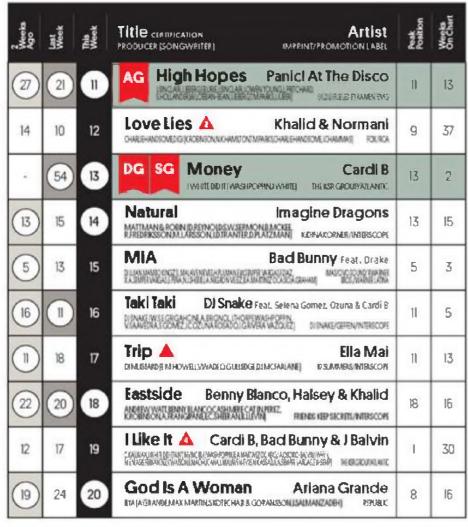
The fact that I'm now doing my own arena tour, and we've got thousands of people showing up every night, it's mind-blowing. Having my name next to people I'm a fan of gives me even bigger things to aim for.

How has your songwriting changed since your first entry on the Hot 100, "Gettin' You Home," in 2009?

I've consistently been writing more on the record and more of the songs that are singles. It's fun to find things that maybe I haven't talked about yet. I'm working on new music already. There's still a whole lot for me to say. —TAYLOR WEATHERBY



third No. 1 on the Adult Contemporary airplay chart following "Maps" (for a week in 2015) and "Don't Wanna Know" (five weeks in 2017).



Weela Ago	Lat Week	This Week	TITLE CHRISTIANON Artist PRODUCEP (SONGWEITER) (JAPRINT/PPOMOTION LABEL	Poek Poetikan	Weeks
10	14	21	Shallow Lady Gaga & Bradley Cooper LADY GAGASRCES GGENANOTANDRONON AND AWAIT NEEDE	5	5
17	19	22	Taste A Tyga Feat, Offset DA DOMANIMUM SUPPLISHED BATTER TO THE TAST OF THE TA	8	23
15	23	23	In My Feelings Drake	1	18
	9	24	SURFICIANGE Spicier-Man Into The Spicier-Verse Ross Malore & Sware Lee I selectangear/ostliell enables such as manufactured republic	9	2
20	22	25	Nonstop Drake WG-NOD AGAMMENTON MAGMANTANANANANANANANANANANANANANANANANANAN	2	18
41	39	26	Wake Up In The Sky NOT USTED (NOT USTED) Gucci Mane X Brano Mars X Kodak Black GUAVOR/ATLANTIC	26	7
18	25	27	FEFE & 61x9ine Feat. Nicki Minaj & Murda Beat2	3	15
HOTS DEE		28	Actis Around You XXXTENTACION X LI Pump 122 Manual Same Lie warner bros 2 Bad vibes Foreveruer pire	28	ı
33	30	29	Broken lovelytheband	29	16
28	27	30	Yes Indeed WHEZY B IONES A GRAHAM IN GLASS UNITY CONTROL IN CONTRO	б	25
RE-EI	NTRY	31	Thriller	4	₹8
(52)	41	32	Breathin Ariana Grande IIYA (ISALMANZADEH SKOTECHA PSVENSSON A GRANDE) REPUBLIC	22	11
32	31	33	Beautiful Bazzi Feat. Camila Cabello RCEN IGASBAZZI (ABAZZINAWOODSJUNHITE ZZZ MANCOSNIC MILANTIC	31	13
29	29	34	Big Bank A YG Feat 2 Chainz, Big Sean & Niclo Minaj	16	22
24	28	35	Back To You A Selena Gomez	18	25
36	(33)	36	Uproar Lil Wayne	7	5
44	37	37	She Got The Best Of Me Luke Combs shorart (cores, shorart (cor	37	Ð
39	40	38	I Like Me Better A Lauv	27	38
37	36	39	I'm A Mess Bebe Rexha	36	16
46	45	40	Ring Cardi B Feat. Kehlani NEDI ZS CREZRES (WASHPOPRINIA A CHARLES. KA PARRIS (MORLET & CANDLENNS) THE KSR GROUP/ATLANTIC	28	15
25	32	41	Boo'd Up A Ella Mai	5	31
40	43	42	Sadi A XXXTENTACION LCUINNINGHAM (DOTTENTACIONLCUINNINGHAM) BAD VIEES FOREVER	ï	35
34	38	43	Delicate A Taylor Swift MAXIMUM TO SHEELERCK Taylor Swift BG MACHIE MERRIC	12	34
38	44	44	Psycho Post Malone Feat. Ty Dolla \$ign EBELLPOST MALONE [LBELLA II POSTXWEGREFIN III] REPUBLIC	1	36
47	46	45	Tequila ▲ Dan+Shay	21	34
43	47	46	The Middle Zedd, Maren Morris & Grey	5	40
26	35	47	Liove it ■ Kanye West & UI Pump	6	8
68	62	48	Lost in Japan Shawn Mendes X Zedd	48	6
14	26	49	Fine China Future & Julce WRLD	26	2
(63)	52	50	Speechless Dan + Shay	50	8

2 Weeld Ago	Week	This Week	TITLE CERTIFICATION AFTIST PRODUCES (SONGWRITES) IMPRINT/PROMOTION LABEL	Peak Poution	Weeks
30	42	51	Close Friends 1 URBO (DUONES, CDURHAM) QUALITY CONTROL /MOTOWN/CAPITOL	28	-4
58	(51)	52	Lie NF 1 PRORTIDGARDA[N #EURSEBN.FROSITIM EUZONDO IR NE REAL MUSIC/CAPINOL/CAROLINE	51	14
69	61	53	Best Shot Jimmie Allen A.BOWERS (LALLENLLONDONLIPWILLIAMS) STONEY CREEK	53	7
NE	W	54	Last Memory NOT LISTED (NOT LISTED) TakeOff QUALITY CONTROL //MOTOWN//CAPTOL	54	1
76	53	55	Leave Me Alone Flipp Dinero Young Forever cast Beats (CST VICTOR) CINEMATIC AVE THE BEST APPIC	53	7
71	34)	56	Better Khalid STARGATE DIGICHARUE HANDSOME (KROENSON) M.SERIKSEN LEHERMANSENLICHAMMASCHARUE HANDSOME) RIGHT HAND/RICA	34	7
59	58	57	Smile (Living My Best Life) Lif Duval Fest, Snoop Dogs & Salt Greezy MR.MANKY P.POWRLE C.BROADUS IR.K.COXC DENNARD) RICH BROKE FMPIRE	56	10
	65	58	When The Party's Over Billie Eilish RO'CONNELL (FO'CONNELL) DARKROOM/INTERSCOPE	58	2
66	56	59	Lose it DHUFF (K BROWN C MCGILL W WEATHERLY) Kane Brown Zone 4/RCA NASHVILLE	56	16
35	49	60	Never Recover Lil Baby & Gumna Feat, Drake Control Months (Control Months) Control Months (Control Months)	15	-4
72	63	61	Drunk Me Mitchell Tenpenny IMSCHMOTATION MIBNERNY IMSCHMOTATIONS COLUMBIA NASHVILLE COLUMBIA NASHVILLE	61	12
82	86	62	That's On Me NOT LISTED [NOT LISTED] Yella Beezy PROFIT/HITCO	62	14
78	71	63	Hangin' On Chris Young CYOUNGCOROWDER (CYOUNGCOROWDER (CYOUNGCOROWDER) HOSE) RCANASHVILLE	63	9
73	69	64	Dangerous Meek Mill Feat, Jeremin & Prib Rock Hillmakachrishanir ryvallams apretione hallen C.Wardcdolsongnowelmendore de Graffi Maybachiarianirc	64	n
51	48	65	Stoopid 6ix9ine Feat. Bothby Shimurda stunging runnosino Procession Discontinuo del Company del Compan	25	4
64	64	66	Drew Barrymore Bryce Vine	46	12
75	75	67	You Say INGRAMPMABURY Lauren Daigle CBNTRCTTYWARKER BROS	44	16
53	59	68	WORKINME QUAVO MURDA BEATZ (CXMARSHALLS LIMBSTROM) QUALITY CONTROL (MOTOWN) CANTOL	52	12
62	60	69	Jackie Chan Tiesto & Dzeko Feat. Preme & Post Malone TESTO PREGNIZZBIOLORIES IL BELLEHIMPEPEY. MUSICAL PREDOMIPMANY CASARANCA PEPUDIC	52	17
42	55	70	Mona Lisa Lii Wayne Feat. Kendrick Lamar NAMOLEAAPONEJ TOUNGMONETREURIC	2	5
65	70	71	Blue Tacortia Russell Dickerson CBROWN (R DICKERSON CBROWN, PWELLING) TREPLE TIGERS	52	n
54	67	72	I'll Never Love Again Lady Gaga LADY GAGABRICE (S.G.GERMANOTTA IN HEMBY HUNDERTA RATERE) INTERCOPE	36	4
67	68	73	No Stylist French Montana Feat. Drake Introduction of Article Character Char	47	6
50	57	74	Always Remember Us This Way Lady Gaga dcoss, adtigaga, sagges, anotian heasth lineset Linckenna) interscore	41	4
55	66	75	Falling Down LIIPeep & XXXTENTACION SCHNINGHAMAS WILL MADE TIG AND XXXTEN FACION ILL TERMININATACOLIMBA	13	7
NE	W	76	Talk To Me Tory Lanez & Rich The Kid smashawa pritisaka kacasa marzewikania malawatirican	76	Ī
85	81	77	Rich Maren Morris Busseemmorris(mmorris(110110n)LVE172) COLUMBANASHVILE	77	4
45	73	78	No Brainer A DIKhaled Feat. Justin Bieber, Chance The Rapper & Quario	5	14
87	87	79	Drunk Girl Chris Janson Shendricksk jankonscooler cardsolidouglasj Washerbros nashville war	79	10
NE	W	80	Tripple Redd NOT LISTED [NOT LISTED] TENTHOUSAND PROJECTS	80	1



Following the premiere of its official music video on Oct. 29, **Halsey**'s "Without Me" jumps 12-9 on the Billboard Hot 100, up 24 percent to 22.8 million U.S. streams in the week ending Nov. 1, according to Nielsen Music. Halsey earns her third top 10 after spending 12 weeks at No. 1 in 2016 as featured on The Chainsmokers' "Closer" and reaching No. 5 with "Bad at Love" in January. "Without Me" brings a portion of a prior top 10 back to the region: Its bridge interpolates **Justin Timberlake**'s "Cry Me a River," which hit No. 3 in 2003.

2 W.edu Ano	ken Wesh	The Witel	Title CERTIFICATION Artist PRODUCER (SONGWEITER) IMPRINT/PROMOTION LABEL	Peak	Whole
-	95	81	Backin' It Up Pardison Fontaine Feat. Cardi B	81	3
92 (80	82	Noticed Lil Mosey ROYCE DAVID [R.D.PEARSONLECHOLS] INTERSCOPE	80	6
NEV	٧	83	Dip Tyga Feat. Nicki Minaj Notusted (Not listed) Last Kings, Empre	83	1
81	85	84	Best Part Daniel Caesar Feat, H.E.R. MBURNETIJEVANS JA SIMMONS, HERLA I SURNETIJEVANS REBLIJ GOLDBI O GLID	75	15
74	78	85	Lucky You Eminem Feet, Joyner Lucas Order Lucas Husanings III, SHADY INTRAATH INTRISCON	6	9
80	77	86	Promises Calvin Harris & Sam Smith CALVIN HARRIS, SAMITHUREYEZ CAPITOU/COLUMBIA	65	şI
79	84	87	Hotel Key Old Dominion S.M.CANALLY (MRAMSEYT, ROSENLLOSBORNE) RCANASHVILLE	48	18
70	79	88	Killshot Eminem III ADARKKIUGERM MATHEISIULIRASRI SHADYATERMAIM/INTESCORE	3	7
NEW 8		89	Waste It On Me Steve Aoki Feat, BTS SADG SHROTUG AOKI PARASAR OSESNO PHEMOAZOS OSENAN UTBA	89	1
NEV	٧	90	A Million Dreams Pink NOT LISTED [NOT LISTED] FOX/20TH CENTURY FOX/ATLANTIC	90	1
- (100	91	Burning Man Dierks Bentley Feat. Brothers Osborne R. COPPERMANUELSTEWART [LDICKERNSON] CARTOL NASHVILLE	91	2
57	74	92	Venom Eminem Eminem (MMATHERS ILLERESTO) SHADWAFTERWATH/INTERSCORE	43	5
77	90	93	New Patek Nort (ISTED) Nort (ISTED) Lil Uzi Vert GENERATION NOW/ATLANDIC	24	7
NEV	٧	94	Be Alright Dean Lewis NATKINSONEHOLLOWAY [DLEWIS] ISLAND/REPUBLIC	94	1
56	76	95	Break Up In The End Cole Swindell MARCASTER() MASTER MOSILLUDILLON() WASHER BROS NASHVILLE/MINN	49	17
89	94	96	Desperate Man Liorce [Echurch rwhubbard] Eric Church Eminashville	68	13
NEV	٧	97	Kamikaze LII Mosey NOT LISTED (NOT LISTED) INTERSCORE	97	1
RE-ENTRY		98	This Feeling The Chainsmokers Feel, Kalsee Baller Int. THE CHANSATOKERS A TAGGATTA PALLEWSON WARTZ DESILPTON COLUMBIA	74	3
97	97	99	Electricity Silk City x Dua Lipa	96	4
98	99	100	Drowns The Whiskey Isson Aldesti Fest, Miranda Lambert MKNOX (LTHOMPSON) IMPONENTING MACON/BROIDENBOW	32	19





SHECK WES Mo Bamba

Sheck Wes' ode to the NBA star with whom he grew up jumps 6-4 on Streaming Songs (31.1 million U.S. streams, up 15 percent) and 38-19 on Digital Song Sales (10,000 sold, up 46 percent).





DEAN LEWISBe Alright

The Australian singersongwriter makes his Hot 100 debut as the ballad — and worldwide top 10 hit — rises 17-15 on Adult Top 40 and 36-34 on Mainstream Top 40.





The reimagined Scotiabank Arena is ready for your event. You provide the talent, we'll provide the world's best fans in the most diverse city on earth.

Scotiabank Arena

@ScotiabankArena
ScotiabankArena.com



THIS WEEK

Volume 130 / No. 26

TO OUR READERS

Billboard will publish its next issue on Dec. 8. For 24-7 music coverage, go to billboard.com.

ON THE COVER

John Mayer photographed by Austin Hargrave on Oct. 17 at The York Manor in Los Angeles. Hear about the first time Mayer picked up a guitar at billboard.com/videos.

FEATURES

- 50 John Versus The Volcano Nearly burned up in the "hot lava" phase of his career, John Mayer withdrew to the foothills of fame. Now, even as he pumps up his social media profile, collaborates with Travis Scott and tours in Dead & Company, he has found a new mission: finally restore "truth" to music.
- 56 Live Music Summit 2018 How hip-hop festival Rolling Loud took the United States by storm, Dropkick Murphys on becoming a worldwide brand and more in this year's guide to two days of panels at Billboard's annual touring conference on Nov. 13-14.

BILLBOARD HOT 100

Ariana Grande soars with two simultaneous singles, and Nicki Minaj becomes the first woman with 100 hits on the Hot 100.

TOPLINE

- 23 Streaming is shooting bedroom artists to fame so fast that labels are facing an awkward problem: Their highpriced signees don't know much about performing live.
- 26 How Facebook messenger bots are altering the way Blake Shelton, Kelly Clarkson and other artists talk to fans.

7 DAYS ON THE SCENE

32 MTV Europe Music Awards, Billboard's Latin Power Players

THE BEAT

- 39 Dance-pop hit machine Clean Bandit just teamed with two dozen singers, including Demi Lovato and Ellie Goulding. But what the bandmembers would really love is a new album of their own.
- 42 Lucy Dacus, Julien Baker and Phoebe Bridgers on their supergroup, boygenius, and tuning out the men who wanted to take credit for the idea.

BACKSTAGE PASS

- 65 As streaming drives three-quarters of U.S. music revenue, the 74 executives on Billboard's Digital Power Players list are diving into the data.
- 79 Banda MS founder Sergio Lizárraga reflects on 15 years of transcending expectations and ruling the Latin charts.
- 87 The Tacoma Dome in Washington reopens after a \$32 million renovation.

CODA

116 In 1983, Lionel Richie's "All Night Long (All Night)" topped the Hot 100 for four weeks.



We're transforming the way we use data and leading-edge technologies to provide enhanced services and digital tools for the 685,000 ASCAP members and the businesses who use their music every day.

CONGRATULATIONS TO

NICHOLAS LEHMAN

CHIEF STRATEGY & DIGITAL OFFICER

BILLBOARD 2018
DIGITAL POWER PLAYER





THREE SOLD OUT SHOWS

OCTOBER 12, 13 & 14, 2018
STAPLES Center



SPECIAL THANK YOU TO

DRAKE AND FUTURE THE PRINCE, OVO BRENT SMITH AND MICHELE BERNSTEIN, WME KEITH KELLER AND RICH BEST, LIVE NATION

BRUNO MARS

XXIVK MAGIC WORLD TOUR



FOUR SOLD OUT SHOWS

SPECIAL THANK YOU TO

BRUNO MARS & AARON ELHARAR, GORILLA MANAGEMENT John Marx & Michele Bernstein, wme Mike Bess & Rich Best, Live Nation

STAPLES Center



Ross Scarano VICE PRESIDENT, CONTENT

Jayme Klock
MANAGING EDITOR

Jason Lipshutz

EDITORIAL DIRECTOR

Silvio Pietroluongo
SENIOR VICE PRESIDENT, CHARTS
AND DATA DEVELOPMENT

Nicole Tereza

CREATIVE DIRECTOR

Denise Warner
EDITORIAL DIRECTOR, DIGITAL

Nick Catucci
FEATURES DIRECTOR

Frank DiGiacomo

SPECIAL PROJECTS DIRECTOR

Hannah Karp
NEWS DIRECTOR

Jennifer Martin Laski
PHOTO AND VIDEO DIRECTOR

EDITORIAL

DEPUTY EDITOR, FEATURES Rebecca Milzoff • SENIOR EDITORS Steven J. Horowitz, Dan Rys • WEST COAST EDITOR Melinda Newman

DEPUTY MANAGING EDITOR Christine Werthman • COPY CHIEF Chris Woods • SPECIAL FEATURES EDITOR Thom Duffy

EXECUTIVE DIRECTOR OF CONTENT AND PROGRAMMING FOR LATIN MUSIC AND ENTERTAINMENT Leila Cobo (Miami)

SENIOR CORRESPONDENTS Dave Brooks (Touring/Live Entertainment), Ed Christman (Publishing/Retail), Gail Mitchell (R&B)

SENIOR COPY EDITOR Christa Titus • COPY EDITORS Catherine Lowe, Silvija Ozols, Diane Snyder

ASSOCIATE EDITORS Bianca Gracie, Lyndsey Havens • ASSISTANT EDITOR, LATIN Jessica Roiz • EDITORIAL ASSISTANTS Tatiana Cirisano, David Rishty

DESIGN

ART DIRECTOR Alexis Cook • DEPUTY ART DIRECTOR Chris Elsemore

SENIOR DESIGNER Natalie Skopelja • DESIGNER Quinton McMillan

ART PRODUCTION MANAGER Dan Skelton • DEPUTY ART PRODUCTION MANAGER Mike Vukobratovich

ART PRODUCTION ASSOCIATE James Morgan

PHOTOGRAPHY

PHOTO DIRECTOR Jenny Sargent

PHOTO EDITORS Amelia Halverson, Samantha Xu

ASSOCIATE PHOTO EDITORS Jennifer Arnow, Laura Tucker

PHOTO RESEARCHER Melissa Malinowsky

PHOTO ASSISTANT Katie Spoleti

CHARTS SENIOR DIRECTOR OF CHARTS Keith Caulfield (Billboard 200, Heatseekers Albums; Los Angeles)

SENIOR DIRECTOR OF CHARTS Gary Trust (Billboard Hot 100, Pop, Adult)

DIRECTOR, CHART PRODUCTION Michael Cusson • ASSOCIATE DIRECTOR, CHART PRODUCTION/RESEARCH MANAGER Alex Vitoulis (Blues, Classical, Jazz, World)

SENIOR CHART MANAGER Jim Asker (Country, Christian, Gospel) • CHART MANAGERS Trevor Anderson (R&B/Hip-Hop, Editorial Liaison)

Pamela Bustios (Latin), Eric Frankenberg (Boxscore/Touring), Gordon Murray (Dance/Electronic),

Kevin Rutherford (Social, Streaming, Rock), Xander Zellner (Artist 100, Emerging Artists; Associate Editorial Liaison)

DIGITAL

GENERAL MANAGER, VIDEO Michael Palmer

VICE PRESIDENT, ANALYTICS AND AUDIENCE DEVELOPMENT Jared Stone

SENIOR DIRECTOR, PRODUCT Reed Hallstrom • SENIOR QA ENGINEER Robert MacCracken

DEPUTY EDITORS, DIGITAL Katie Atkinson, Joe Lynch • DIGITAL FEATURES EDITOR Nolan Feeney

DIRECTOR, DANCE AND ELECTRONIC PROGRAMMING AND CROSS DEPARTMENT CONTENT STRATEGY Matt Medved

SENIOR EDITORS Gabriella Ginsberg, Hilary Hughes, Andrew Unterberger • PRIDE EDITOR Patrick Crowley • ASSOCIATE EDITOR Taylor Weatherby

ASSOCIATE EDITOR, LATIN Suzette Fernández • HIP-HOP EDITOR Carl Lamarre • STAFF WRITER Chris Payne

DIRECTOR OF PRODUCTION, VIDEO Hanon Rosenthal • SUPERVISING PRODUCER, BRANDED VIDEO Sable Fields • SENIOR VIDEO PRODUCER Antonio Teixeira

 $\textbf{VIDEO PRODUCERS} \ Emma \ Byer, Victoria \ McKillop, Laela \ Zadeh \ \bullet \ \textbf{ASSOCIATE VIDEO PRODUCER} \ \ Deirdre \ Hynes$

SENIOR LIVE VIDEO PRODUCER Jessie Whitman • POST PRODUCTION SUPERVISOR Zack Wolder • SENIOR VIDEO EDITOR Phil Yang • WEB CONTENT MANAGER Rebecca Schiller

 VIDEO PRODUCTION ASSISTANT
 Emily Tarpey
 • SENIOR WEB PRODUCER
 Rena Gross
 • SENIOR PHOTO EDITORS
 Tracy Allison
 Jessica Xie

INTERACTIVE ART DIRECTOR Rett Alcott • SENIOR PRODUCT DESIGNER Andrew Elder • DESIGNER Ady Chng • EXECUTIVE DIRECTOR, ARTIST RELATIONS Joe Kelley

DIRECTOR, SEO Teresa Mariano • SEO SPECIALIST Tom Opitz • ASSOCIATE DIRECTOR, ANALYTICS Katherine Shaoul • EDITORIAL ANALYST Kelsey Weekman • VIDEO ANALYTICS SPECIALIST Stephanie Kurse

DIRECTOR, SOCIAL MEDIA Stephanie Apessos • SOCIAL MARKETING MANAGER Dervla O'Brien • SOCIAL MEDIA COORDINATOR Alexa Bianchi • ARTIST RELATIONS ASSISTANT Bryan Kress

VICE PRESIDENT, DIGITAL REVENUE OPERATIONS Gina Perino • DIRECTOR OF PARTNERSHIPS Shira Brown • SENIOR DIRECTOR, ADVERTISING PRODUCT Daniel Eberle • SALES ANALYTICS SPECIALIST Maritza Massol

DIRECTOR, ADVERTISING OPERATIONS Jeremy Zimmerman • SENIOR ADVERTISING OPERATIONS MANAGER Maureen Vanterpool • SENIOR DIRECTOR, ACCOUNT MANAGEMENT Shameka Frank

ASSOCIATE DIRECTOR, ADVERTISING OPERATIONS Cheryl Kampanis • ASSOCIATE DIRECTOR, ACCOUNT MANAGEMENT Renee Giardina

SENIOR ACCOUNT MANAGERS Galina Druzhinina, Sarah Seo • DIGITAL ACCOUNT MANAGERS Tracy Cayaban, Alex Felser, Madeline Goode, Ashley Johnson, Casey Shulman

MANAGER, ACCOUNT MANAGEMENT Greg Johnson • ASSOCIATE ACCOUNT MANAGER Allie Hedlund • DIGITAL ACCOUNT COORDINATOR Travis Johnson • INVENTORY/YIELD MANAGER Francis Kremer

ADVERTISING OPERATIONS MANAGER Samantha Turpen • ADVERTISING OPERATIONS ASSOCIATE Shannon Drury

C: CREATE MUSIC GROUP

In three years the Create Music Group team has generated more than \$60 million dollars for artists. These are our Digital Power Players:

Aaron Minor Jr, Adam Pippin, Adam Rhodes, AJ Jaramaz, Alexandre Williams, Amir Marmar, Andre Peters, Andrew Conde, Annie Miller, Ash Stahl, Benjamin Harper, Blaze Gordon, Bruce Cohen, Brynn Sicard, Lindy Nelson, Cesar Peralta, Charles Odeyemi, Chasity Clark, Christopher Garcia, Cindy Nguyen, Clinton Nicholas, Cyril Rouhana, Daniel Wholey, Daniel Ball, Daniel Carmody, Daniel Andrade, Dara Buttafuoco, Deanna Mastronardi, Dwayne Hampton, Edward Han, Elder Baltazar, Elipio Martinez, Elissa Kwon, Elizabeth Turner, Eric Christopher, Ethan Castro, Gerardo Diaz, Hayden Pierce, Hui Zhang, Irvin Zach, Jake Trevino, Jacob Pace, James O'Connell, James Sumner, Jamila Burton, Jason Boyarski, Jimmy Thompson, John Thompson, John Vlautin, Jonathan Atzen, Jonathan Strauss, Justin Jones, Kailyn Arcury, Karen Parong, Kiefer Andrew, Kyle Morrill, Kyle Parkerm, Lauren Frost, Lewis Kim, Long Lee, Megan Sistachs, Mark Hill Jr, Mary Plotas, Merisha Shim, Michael Greene Jr, Michael Lee, Mickey Wade, Milo Stokes, Monica Budzyn, Monique Nguyen, Morgan Yu, Nadeem Mirza, Nelson Fernandez, Patrick Dowling, Perry An, Peter Nguyen, Ricardo Netto, Richard Billis, Richard Martin II, Richard Moreno, Rishi Singh, Robert Cheek, Robert Parker, Russel Walsh, Ryan Carter, Ryan Woollerton, Samuel Casucci, Samuel Leicht, Sara Carreras, Sharon Hinojosa, Shonta Jones, Sidney Bazemore, Stephanie Leung, Tom Harrison, Tony Huang, Vince Gordon, Wayne Hampton, Winnie Vong.

C: CREATE MUSIC GROUP createmusicgroup.com • @wearecreatemusic



Lynne Segall EXECUTIVE VICE PRESIDENT/GROUP PUBLISHER

Julian Holguin EXECUTIVE VICE PRESIDENT, HEAD OF BRAND PARTNERSHIPS

ADVERTISING & SPONSORSHIP

SENIOR VICE PRESIDENT, TELEVISION AND MEDIA Elisabeth Deutschman

SENIOR VICE PRESIDENT, ENTERTAINMENT Victoria Gold • VICE PRESIDENT, BILLBOARD SALES Joe Maimone • VICE PRESIDENTS, BRAND PARTNERSHIPS Mike Van, Randi Windt VICE PRESIDENT/CREATIVE DIRECTOR, BRAND PARTNERSHIPS Dana Droppo • MANAGING DIRECTOR, LUXURY Alexandra von Bargen • EXECUTIVE DIRECTOR, LUXURY Sandra Mauriello EXECUTIVE DIRECTOR, LUXURY REAL ESTATE AND REGIONAL SHELTER Sue Chrispell • EXECUTIVE DIRECTOR, EDUCATION, ASSOCIATIONS AND FILM COMMISSIONS Lori Copeland

EXECUTIVE DIRECTORS, BRAND PARTNERSHIPS Marinelle Cariño, Felicia Fortenberry, Alex Kim, John Rutner

EXECUTIVE DIRECTOR, TELEVISION AND FILM Scott Perry • SENIOR DIRECTOR, BRAND PARTNERSHIPS Karbis Dokuzyan

ACCOUNT DIRECTORS, BRAND PARTNERSHIPS Justine Matthews, Daniel Purnhagen, Michael Sandler, Abigale Smith, Sara Van Vooren

EXECUTIVE DIRECTOR, FILM, TALENT AND MUSIC Debra Fink • EXECUTIVE DIRECTOR, FILM AND TELEVISION Carolyn Bernstein

LATIN AMERICA/MIAMI Marcia Olival • ASIA PACIFIC/AUSTRALIA Linda Matich

DIRECTOR, BUSINESS DEVELOPMENT Cathy Field • BUSINESS DEVELOPMENT COORDINATOR Dominique Angell • SALES COORDINATORS Waylon McInturff, Andrea Rico

MARKETING

VICE PRESIDENT, STRATEGY Jason Russum

EXECUTIVE DIRECTOR, STRATEGY Anjali Raja • EXECUTIVE DIRECTOR, MARKETING AND PARTNERSHIPS Laura Lorenz

DIRECTOR, BRAND MARKETING AND PARTNERSHIPS Erika Cespedes • DIRECTOR, STRATEGY Cam Curran • DIRECTOR, INTEGRATED MARKETING Lyndsay Meabon

MANAGER, INTEGRATED MARKETING Steven Huizar • MANAGERS, BRANDED CONTENT Elizabeth Lancaster, Cat Scavelli

MANAGERS, STRATEGY Ross Figlerski, Claire McMahon • STRATEGY EXECUTION MANAGERS Briana Berg, Kwasi Boadi

STRATEGY EXECUTION COORDINATOR Sarah Lombard • BRAND MARKETING COORDINATOR Erica Daul • EXECUTIVE ASSISTANT/MARKETING COORDINATOR Ben Ringel

 $\textbf{DESIGN DIRECTOR} \ \ Stacy \ Saunders \bullet \textbf{SENIOR DESIGNER} \ \ Rose \ Leopold \bullet \textbf{MARKETING DESIGN MANAGER} \ \ Kim \ Grasing \bullet \textbf{DESIGNER} \ \ Michael \ Diaz$

DIRECTOR, TELEVISION DEVELOPMENT Joanna Zwickel • ASSOCIATE MANAGER, EVENT MARKETING Anush Yemenidjian

EVENTS & CONFERENCES

VICE PRESIDENT, EVENTS AND CONFERENCES Curtis Thompson • DIRECTOR, EVENTS AND CONFERENCES Mary Rooney

SENIOR COORDINATOR, EVENTS AND CONFERENCES Matt Baum

LICENSING

SENIOR VICE PRESIDENT, BUSINESS DEVELOPMENT AND LICENSING Andrew Min

DIRECTOR, LICENSING Kelly Del Sordi • ASSOCIATE DIRECTOR, INTERNATIONAL BUSINESS DEVELOPMENT AND LICENSING Anuja Maheshka

REPRINTS AND PERMISSIONS Wright's Media (call 877-652-5295 or email pgm@wrightsmedia.com)

ARTICLE OPTION INQUIRIES Joanna Zwickel 212-493-4163, joanna.zwickel@thr.com

PRODUCTION & CIRCULATION

EXECUTIVE DIRECTOR, GROUP PRODUCTION Kelly Jones

EXECUTIVE DIRECTOR, AUDIENCE DEVELOPMENT AND CIRCULATION Katie Fillingame

ASSOCIATE PRODUCTION DIRECTOR Anthony T. Stallings

PRODUCTION MANAGER Suzanne Rush • SENIOR MANAGER, EMAIL MARKETING AND CIRCULATION Meredith Kahn

Subscriptions: Call 800-684-1873 (U.S. toll-free) or 845-267-3007 (International), or email subscriptions@billboard.com

OPERATIONS

GROUP FINANCE DIRECTOR David Aimone • EXECUTIVE DIRECTOR, FINANCE AND OPERATIONS Jerry Ruiz

HUMAN RESOURCES DIRECTOR Alexandra Aguilar

DIRECTOR, ADVERTISING FINANCE Mirna Gomez • SENIOR MANAGER, CRM AND OPERATIONS Mase Goslin • PROCUREMENT MANAGER Linda Lum

SALES ANALYST Chamely Colon • IMAGING MANAGER Brian Gaughen

Severin Andrieu-Delille
CHIEF TECHNOLOGY OFFICER

Moksha Fitzgibbons

CHIEF REVENUE OFFICER

Dana Miller

CHIEF MARKETING OFFICER

Michele Singer
GENERAL COUNSEL

Robert Alessi
CONTROLLER

Barbara Grieninger VICE PRESIDENT, FINANCE

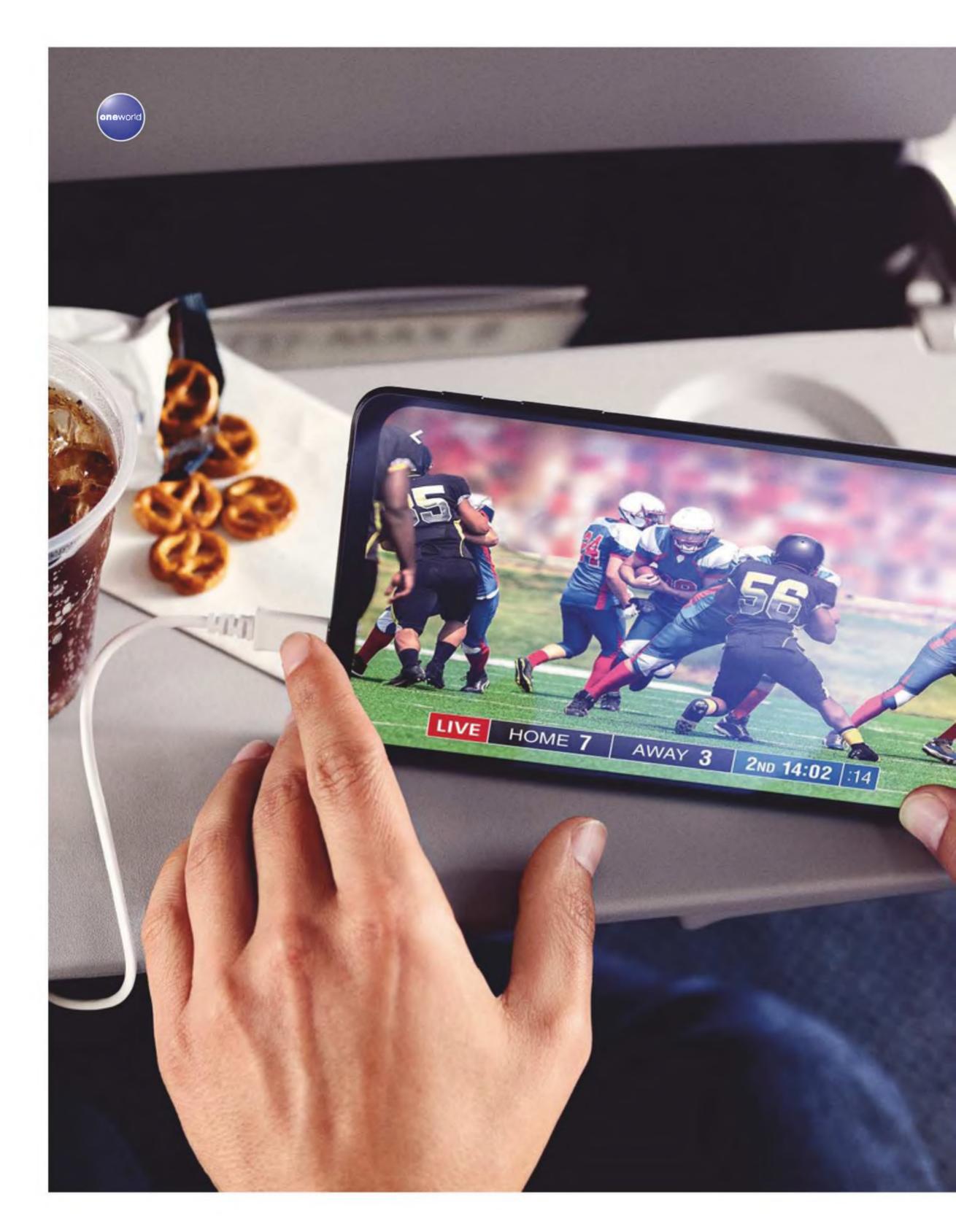
Angela Vitacco

VICE PRESIDENT, HUMAN RESOURCES



Congratulations to Jonathan Dworkin, Chris Horton, David Kokakis, Michael Nash and Tuhin Roy from everyone at Universal Music Group.







Score with free live TV.

Offered globally only on American Airlines.

With high-speed Wi-Fi, free hit movies and live TV, there's something for everyone. Download the American Airlines app, and the best in entertainment travels with you.

aa.com/entertainment



Available on select flights. American Airlines and the Flight Symbol logo are marks of American Airlines, Inc. **one**world is a mark of the **one**world Alliance, LLC. © 2018 American Airlines, Inc. All rights reserved.

CIVETHECIFOFVECAS

























GET TICKETS TO SIN CITY'S BEST RESIDENCIES AT LIVENATION.COM



Teaching Streaming Stars To Tour

New artists are catapulting to global fame without leaving their basements, so some labels are offering crash courses in playing live, hoping to sustain their burgeoning careers

BY STEVE KNOPPER

'RON'S "ROUND OF
Applause" had racked
up some 10 million plays
on SoundCloud when
Atlantic Records signed him in
2017, but there was one important
concern: The young R&B singer
had never been on tour.

So Atlantic sent him to play a college-campus circuit, packaging him with other green signees: singer Ayanis and rappers Bri Steves and **RecoHavoc**. They piled into a bus together, and Atlantic promoted the shows itself. The newbies rehearsed for a month on soundstages around the United States before Number of touring/ artist development their Access Granted: staff members HBCU Tour began in at Atlantic

early October, and had to endure a rigorous, five-days-aweek boot camp in New York, with movement, performance and vocal coaches; fitness and media trainers; and musical directors.

"Every day was structured differently," says **Carla Pagano**, senior director of Atlantic's artist development and tour-marketing

department. "The vocal coaches helped with basic breathing techniques, and the music directors helped [with] where to place each song."

Almost every new Atlantic signee inks a 360 deal, sharing revenue with the label from not only albums, downloads and streaming but also ticket and merchandise sales — a common deal structure across the industry over the past decade. But while such deals have received pushback in recent years at labels

with less touring support, the 360 deal is making more sense than ever in many cases as the music business confronts an awkward new digitalera reality: Young acts

arriving at labels are shorter than ever on touring chops.

"These artists are learning on the job," says Warner Bros. Records senior vp A&R **Eesean Bolden**.

To deal with such scenarios, Atlantic has boosted the personnel in its touring/artist development department from five to 10 over the past five years, hiring promoters and agents to prep artists for the road. "If we're going to collect money on live touring income, we'd better bring something to the table to help our artists grow in that capacity," says **Harlan Frey**, a senior vp in the department.

After 15-year-old pop singer Ruel applied his crystal-clear voice to "Golden Years" in 2017 on Triple J radio in his home country of Australia, his Instagram feed went crazy — he instantly drew 5,000 new followers, which was enough to start a bidding war among international record labels. RCA Records won, signing him in September 2017 to a deal that included a portion of his future touring revenue. But at that point, Ruel had never played outside Australia, didn't have a tour bus and, again, was only 15.

RCA helped Ruel secure a working visa, connected him with a booking agent, provided financial tour support and bought dozens of tickets so media could attend his concerts and boost hype. "You need

MARKET WATCH

18.04B

TOTAL ON-DEMAND STREAMS WEEK OVER WEEK

Number of audio and video on-demand streams for the week ending Nov. 1.

11.6V

ALBUM CONSUMPTION UNITS WEEK OVER WEEK

Album sales plus track-equivalent albums plus audio streaming-equivalent albums for the week ending Nov. 1.

728.4B

TOTAL ON-DEMAND STREAMS
YEAR OVER YEAR TO DATE

Number of audio and video streams for 2018 so far over the same period in 2017.



that little kick start, that little push from the label to get you there," says **Nate Flagrant**, the singer's manager. Ruel just finished a soldout theater tour of Australia, New Zealand, Europe and North America.

"If they're coming through the door and don't know how to do X, Y or Z, we'll help them. We will find and fund rehearsal spaces," says RCA co-president **John Fleckenstein**. "If they need session players or bandmembers, we will help connect dots that way."

Not every label has beefed up its touring department, so some are hiring more freelance talent coaches to help groom their young stars-to-be. "It's just a shorter time period. Once these guys are signed, they're going on promotional tours," says Fatima Wilson, a New York-based agent at Bloc Talent Agency, which worked with Ayanis to hone her dance skills. "We'll refer them to vocal coaches. The choreographers will give them regimens so they can help enhance what they're doing, breath control."

Charm Ladonna, a veteran Los Angeles choreographer who helps artists with their live pacing and speaking to crowds, says she has "quite a few relationships with major labels."

"In some cases, that artist hasn't even picked up a microphone yet."

-Harlan Frey, Atlantic

Supporters of 360 deals call them partnerships. In 2005, **Paramore** shared a portion of tickets, merch sales and sponsorship along with album sales when it signed with Atlantic through independent label Fueled by Ramen, and **Korn** gave EMI a 30 percent stake in all of its profits, including concert and merch sales, in exchange for what amounted to a \$25 million advance. **Lady Gaga**'s early deal

was a 360. **The Fever 333**, a new rock band, has toured regularly but still makes most of its revenue from T-shirt sales, and Warnerowned hard-rock label Roadrunner made a deal with the group to share that income. "The general feeling is that the investment [in artists] is still quite risky, so having a return from multiple rights still seems important, especially on new bands," says Peter Katsis, the band's manager. "It seems a necessary evil. We all do count on these labels for not just tour support, but also for additional funding to help make a great show: lights, backdrops, wardrobe, choreography or even vocal lessons."

Indies, too, ink 360 deals—

Berry Gordy Jr.'s Motown Records famously trained its stars to succeed on the road, and Disney has done the same for years because, as veteran artist attorney Ben McLane says, "They're taking a nobody and making them into a somebody."

Layto, a singer-producer from

Massachusetts, gained traction with fans earlier in 2018 on prominent YouTube channels with his song "Little Poor Me" before Denver manager **Brian Schwartz** signed him to a management deal, including touring and recording with his indie label. "Now we're just developing," says Schwartz. "He's comfortable onstage, and the band's getting tighter."

Paradigm's **Tom Windish**, a longtime agent who represents **Lorde**, **Billie Eilish** and **alt-J**, says he often takes chances on inexperienced artists who can "go on tour and figure it out." What's new in the streaming world is that many investors' expectations are higher for an immediate return, given the worldwide exposure.

"Anyone can make a record these days and put it up online," says Atlantic's Frey. "When the music is great and things heat up very quickly, we need to react to match the heat of the artist — and in some cases, that artist hasn't even picked up a microphone yet."

Mystery Band Revealed

Two big Texas acts tried a rare marketing tactic: concocting a fake identity. How will fans react as they pull back the curtain?

BY GLENN PEOPLES

obert Earl Keen and Randy Rogers want to come clean about their fictional identities: They are the Stryker Brothers.

After secretly collaborating on a 12-song album, *Burn Band*, which they released under the fake band name on Sept. 7, the Texan country stars tell *Billboard* they're ready to take credit for the LP, a mix of honky-tonk and the hard-driving sound of Texas' red dirt country. They plan to perform the one and only Stryker Brothers show on Dec. 22 at The Moody Theater in Austin.

Keen, a 62-year-old singersongwriter, met Rogers, the 40-year-old leader of the **Randy Rogers Band**, five years ago, and after a songwriting session at Keen's ranch, they decided to release their work anonymously so fans could judge the music on its own merits. "We didn't tell friends, just spouses and managers," says Rogers, adding that he didn't even tell his own band. "It has been fun to deny this whole thing — and possibly crazy." Keen jokes that keeping the secret had been tough, "because I drink."

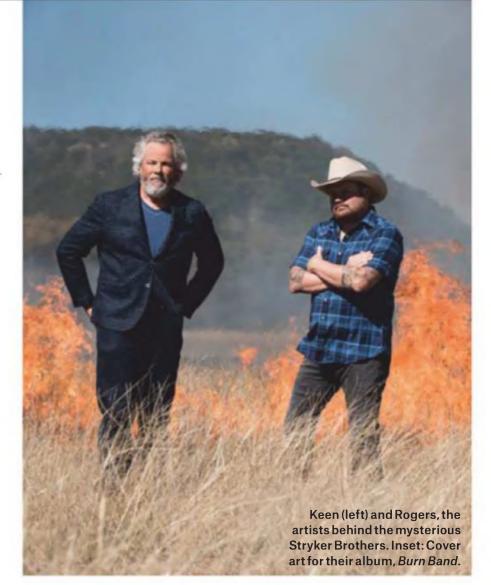
Without their names attached, the album has garnered 55,000 on-demand audio streams, according to Nielsen Music, but the artists' surprise reveal could still pay off, drawing more attention to the collaboration than it might have gotten otherwise in the crowded streaming landscape. Fake-name releases are unusual: In the 1970s, English band XTC released an album through its label, Virgin, under the name The Dukes of Stratosphear; the

bandmembers used pseudonyms in the album credits and initially denied involvement. In the late '80s, **Prince** released two albums as a group called **Madhouse**, which, heavily disguised, opened for Prince on his 1987 tour. More recently, a fictional, computergenerated Instagram star named

Miquela has been racking up streams on Spotify.

Keen and Rogers created a mysterious website for the Stryker Brothers that reads like a whodunit: A woman found their recordings in a metal

trunk that had survived a fire in her father's house. Austin musicians were also enlisted to tell stories of the fictitious act. "I'm pretty sure I'm one of their kids," said singer-songwriter BJ Barham in an interview posted online.



David Macias, co-founder of the Stryker Brothers' distributor, Thirty Tigers, says that many media outlets "were not willing to take the leap on something that appeared to be so obscure, or, if they suspected what

was going on but couldn't confirm it, didn't want to cover it."

But Rogers isn't concerned. "The Stryker Brothers aren't trying to get a record deal," he says. "I heard they blew up in a fire."



THE WORLD IS OUR STAGE.

32,000
EVENTS

16 MILLION
SEATS

51 BILLION
TICKET SALES

The worldwide leader in venue management.

FOR MORE INFORMATION CALL:

JIM MCCUE

Senior Vice President, SMG Entertainment jmccue@smgworld.com

BRIAN SIPE \ Northeast briansipe@mohegansunarena.com

W. ZANE COLLINGS \Southeast zcollings@smgjax.com

STEVE TADLOCK \West stadlock@savemartcenter.com

JOHN BOLTON

Vice President, Entertainment jbolton@smgworld.com

RICH MACKEIGAN \ Midwest rmackeigan@smggr.com

CHRIS SEMRAU \ MidAtlantic csemrau@chesapeakearena.com

BOB PAPKE

Vice President, Theaters bpapke@smgworld.com

JACKIE KNIGHT\Theater Booking, South jknight@smgrichmond.com

GREG LOWRY\Theater Booking, North glowry@denverconvention.com

Chatbots Get Personal

The major labels are signing up their acts with Stashimi, a new messenger service offering intimate conversation and a key insight: who the fans are

BY HANNAH KARP

visit Migos' Facebook page, "Yo. Wanna chat with migos?" By clicking "YESSIR," marked with a fire emoji, instead of "Nah," the bot responds: "Cool I'll keep you updated," and invites fans to browse upcoming shows, shop, stream music or watch videos.

chatbot recently began asking fans who

The hip-hop trio is one of more than 100 major acts who have launched such bots on Facebook Messenger through a Los Angeles-based startup called Stashimi. It caters to artists who have millions of social media followers but haven't figured out who they are or how to talk to them, let alone monetize them, with social media companies guarding such data tightly.

"Why should artists speak to every fan the same way?" says Stashimi CMO

Kosta Elchev.

To engage fans and gather data about them, the bots ask a series of questions, with each answer leading to a different query. Artists can see fans listed by name and location,

From left: The Messenger app; G-Eazy uses Stashimi to announce new songs to his highly engaged fan base.

and talk to them accordingly. A chatbot runs about \$250 per month — cheaper than mass email blasts, notes Stashimi CEO Jürgen Kurz.

Kurz launched Stashimi in 2015 because "to stay up to date with the musician, you had to go to all these different networks — Instagram, Facebook, Ticketmaster — and all the streaming services on top." Kurz says the bots could be unleashed on such platforms as Amazon's voice-activated speakers, with an artist singing the first part of a song and asking the fan to finish it, for example.

Blake Shelton and Kelly Clarkson started using Stashimi earlier this year because they

were "getting thousands of messages every day," says Starstruck Management Group's Cooper Anstett. Shelton told fans on his last tour to follow his bot for exclusive photos. directing 30,000 new super-engaged

> subscribers to a bot that "mimics him. Grammatically, we're not trying to be perfect — it's very light, very fun and very Southern," says Anstett.

G-Eazy started using Stashimi three years ago and still approves the scripts, sometimes moving words around to maintain his voice. "Fans know it's not really him, but it's close enough," says his manager, Matt **Bauerschmidt**. "It's not like you're talking to a 90-year-old lady."

Selling Tours Without The Artists

As music's icons pass away, promoters see an afterlife for their live businesses keeping some stars' longtime bands as busy as ever while fans do the singing

BY TAYLOR MIMS

This fall, A Bowie Celebration: The David Bowie Alumni Tour announced its first European dates while making its second round through the United States without its namesake, with cameos by stars like Sting.

This fall also saw the launch of 4U: A Symphonic Celebration of Prince, curated by Tonight Show bandleader **Questlove**. The instrumental renditions of the late pop star's hits have been inspiring audiencewide singalongs.

"Aside from when I toured with [Bowie], it's the busiest I've ever been," says Bowie Alumni bandleader Mike Garson.

The artistless shows are tricky to market — sometimes requiring repeat visits to cities before fans buy in — and pull in a fraction of the seven figures they did when their star honorees were alive and onstage; the Bowie tour's 2017 date at Terminal 5 in New York grossed roughly \$150,000. But promoters are playing the long game. Garson says that after the tour's first leg

ended in March, fans were

clamoring for a second,

while the Prince tour's organizers have been fielding offers from foreign markets and think their act could run for the next five years.

> "From a pop culture perspective, we're not touching even a small morsel of the potential consumers and fans that would love this presentation," says Live Nation's Shawn Gee. Fans

The Bowie tour's Gerry Leonard (left) and Bernard Fowler in February.

"leave dancing, singing, crying, laughing. It's an emotional connection that

not many shows have."



LATIN ACTS TAKE EUROPE

As streaming helps Spanish-speaking stars find fans in unlikely markets, promoters are finally buying in

BY TAYLOR MIMS

Recently, Rosalía played a showcase in London for her label, The Village Underground, singing in Spanish as usual. But it wasn't just Latin fans who turned out for the show.

"They had a 6,500-person waiting list. I was blown away," Rosalia's manager, Rebeca León, told Billboard. "Nobody knows what Rosalía is saying in the U.K., but they know what she is saying. Her attitude tells you everything."

Thanks to the streaming boom, Latin artists are successfully beefing up tours in a new - and massive - market: Europe. Enrique Iglesias played to more than 80,000 fans this year at the Olympic Stadium in Kiev, Ukraine; J Balvin's European live revenue quadrupled after "Mi Gente" took off; and The O2 in London has hosted a Latin music festival, Hola! London, for the past

"Promoters are actually seeing hard numbers showing demand and listenership through streaming numbers, so promoters are taking a bigger risk," says WME partner Rob Markus, who works with Juanes, J Balvin and Luis Miguel. That's a sizable change from just a few years ago, says Iglesias' manager, Fernando Giaccardi, who recalls begging a U.K. station to play Latin artists and being told, "I'm sorry. Latin music doesn't work here. That's not what our people want to

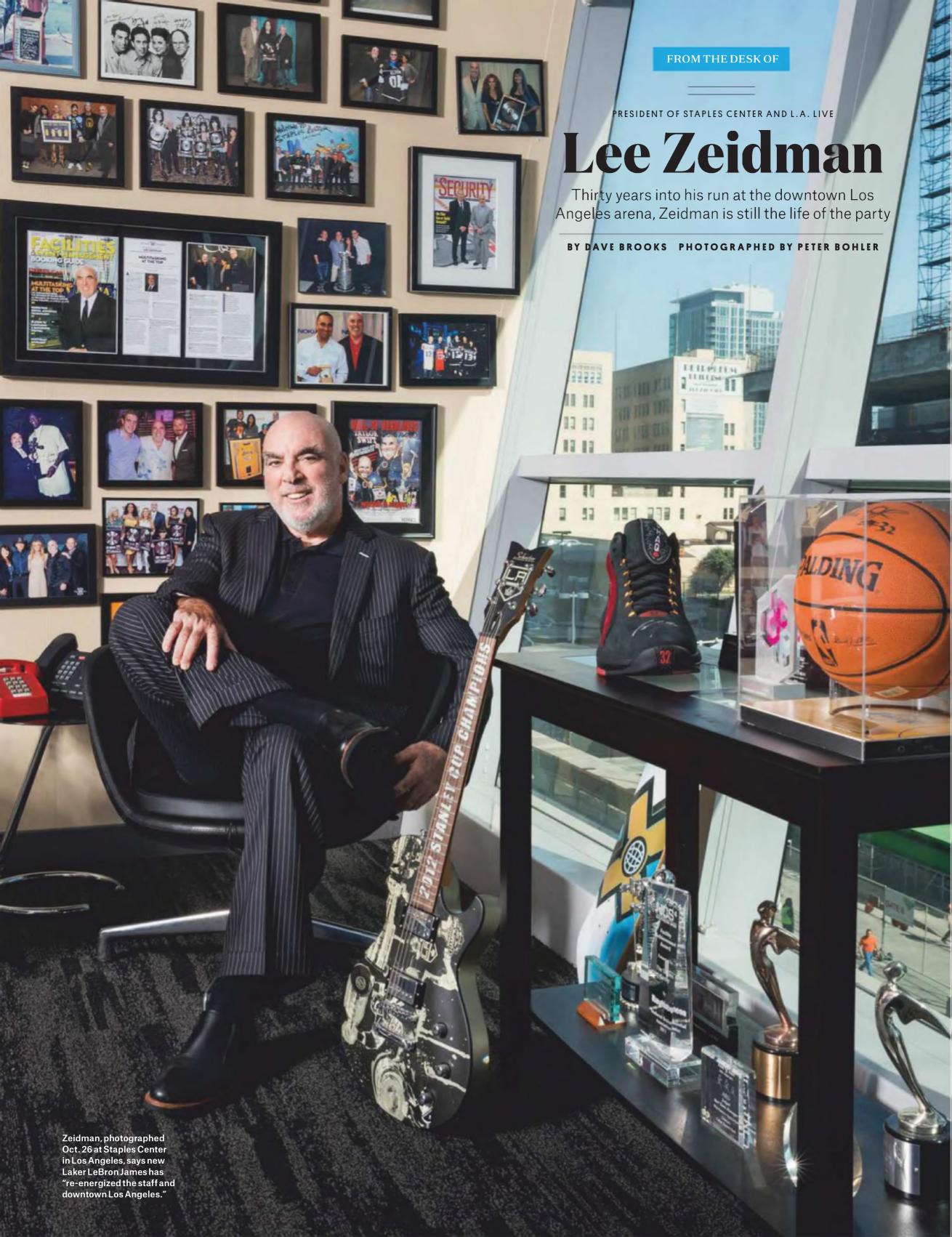
Giaccardi advises Latin acts that when they first play Europe, fans might not "know all of the songs, but they know enough to leave very happy with the show. That's how you build your touring career."

Tacking European dates onto those in Spanish-speaking regions not only adds revenue, it helps prevent burnout in Latin artists' primary touring grounds.

"If, at an early stage or a relatively early stage of their career, you're able to get artists outside of their main market, then you're able to avoid them overplaying their main market," says Markus. "If you're able to do a bit of what we call 'crop rotation' in terms of expanding and putting the flag in the ground in different places, start building your fan bases elsewhere, then you potentially improve and extend your life cycle." Adds León: "We are only scratching the surface."



OVER 100 MILLION GUESTS ACROSS 5 CONTINENTS MORE THAN 22,000 EVENTS AND 15,000 SHOWS 150+ VENUES & 15 SPORTS FRANCHISES WORLDWIDE



EE ZEIDMAN HAS BEEN running AEG's Staples Center since it opened in 1999 — and the evidence blankets every inch of wall in the 63-year-old Detroit native's corner office.

There are gifts from the star athletes and musicians who played the arena and mementos from every awards show that L.A. Live — the entertainment district surrounding the arena — has hosted, including the Grammys, the Emmys, the American Music Awards and ESPN's ESPY Awards.

But while the room celebrates Zeidman's run atop the world of sports and entertainment, the office is also at the epicenter of one of the biggest construction booms in downtown L.A.'s history. The \$6 billion development in the surrounding neighborhood includes an AEG-backed, 875-room hotel that will anchor an upgrade for L.A.'s AEG-managed convention center.

Zeidman, who lives in Venice Beach, vacations in Bora-Bora and likes to have a bottle of Don Julio 1942 set aside for him at parties, was given oversight of L.A. Live in 2012. Prior to starting as GM of Staples Center, Zeidman ran Inglewood, Calif.'s Forum for a decade; AEG rival MSG later reopened it in 2014. To compete, AEG had, until recently, been asking acts to sign a letter promising to try to play Staples Center if they wanted to play AEG's The O2 in London. The strategy, inspired by MSG, appeared to work: According to the Billboard Boxscore 2018 midyear report, Staples Center posted \$42 million in ticket sales from 28 shows, a 57 percent increase over 2017. But AEG said this fall that it would stop asking artists to sign such letters, following a legal challenge by

Zeidman spoke with *Billboard* about the competition, the return of the Grammys and the one drawback to hosting K-pop shows.

Sharon Osbourne.

Let's talk about the rivalry between Staples Center and The Forum. We've labeled the battle the "venue wars." What do you think about that phrase?

Are they really wars, or are there too many venues in Southern California to support the content? In Los Angeles, we have quite a few stadiums, theaters and arenas. And we're not just competing with the other venues — we're also competing with the theme parks, the beaches and even the sunshine. We're competing for the entertainment dollar. At Staples Center, we

have four professional sports teams, which no one else has, so we have to juggle, but I can tell you that this year Staples Center will have its biggest concert year since The Forum opened. I think that's due to more multiple [shows] and more artists wanting to play indoors.

Did requiring artists to sign the Staples Center commitment letter result in a net lift in concerts for Staples?

If you look at the letter, it states that we would like you to play Staples Center while you're in the marketplace. It doesn't mean you can't play The O2 in London if you

"This year, Staples Center will have its biggest concert year since The Forum opened."

don't play Staples Center — the letter says you need to use your best efforts to play Staples Center. Did it help us get a few shows? I think it did. I don't know exactly how many, but I can tell you that it drew a lot of interest, and it created a lot of dialogue in the industry.

The Forum is currently suing to stop the Clippers, your tenants, from building an arena down the street. Is a second Inglewood arena good or bad for Staples Center?

[Clippers owner] **Steve Ballmer** has made no bones about wanting to own his own building, and his lease here goes through 2024. He would like a basketball-specific arena, which is an interesting concept, with his own bells and whistles, and he wants scheduling priority for the Clippers. Is Inglewood the right place? It's near The Forum, the new football stadium and a new 6,000-seat performing arts center. Can the city support a Clippers game on the same night they are having a 100,000-person event at the stadium? Is there enough content to support all those venues within a mile-and-a-half of each other? I'm not sure.

The Grammys are coming back to L.A. How do you think it went in New York?

We're not concerned with how it went in New York; we're concerned with making it a great event in Los Angeles. Staples Center is custom-built for the Grammys. We have an elevator we designed for the Grammys so winners can get to where they need to be without walking the entire building.

BTS played four shows at Staples Center last summer. What was that experience like for you?

All four shows sold out, and I believe BTS could have done eight shows. You had fans camping outside of the building a week before the show. Not exactly a great crowd for food and drink, because they don't want to miss a second of the show, but they are an incredible audience and introduced Staples Center to a phenomenal genre of music.

1 A photo of Zeidman with Aretha Franklin, whom he charmed by pointing out that they both hail from Detroit. 2 An L.A. Kings guitar. 3 Zeidman keeps bowls of candy to encourage employees to come in and say hello. 4 A trophy honoring Zeidman's friend Frank Robinson, baseball's only player to earn MVP honors in both the American and National leagues. 5 Shaquille O'Neal's old sneaker, size 22.





A Field For Tommy

The Concert for Tommy's Field on Nov. 18 will fund a memorial for the late son of top music lawyer Doug Mark. How the show came together — fast

BY TAYLOR MIMS

HE MUSIC BUSINESS MAY HAVE A new go-to benefit organizer on its hands: music manager Jeffrey Azoff.

Earlier in 2018, Azoff learned that the 12-year-old son of entertainment lawyer Doug Mark, Tommy, had died in his sleep in

April due to heart problems. Azoff didn't know the family himself, but Mark had once worked for his father and business partner, Irving Azoff. So two months ago, when Mark reached out, he sprang into action to launch a fundraiser for a memorial soccer field in the young athlete's honor.

"The fact that [the Marks] are willing to take something that is so tragic and make something amazing out of it, we were really moved by," says Azoff.

Azoff, Mark and Mark's friend and client **Benny Blanco** quickly tapped their collective contacts to pull together a starry lineup for the Live Nation-supported concert, slated for Nov. 18 at the Orpheum Theatre, which is also a sponsor, in Los Angeles.

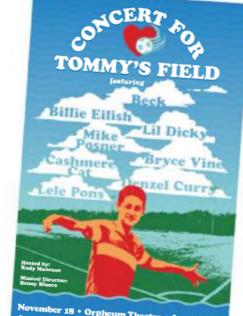
Mark, whose music clients include **Guns N'** Roses, Tool, Billie Eilish and Epitaph Records, says the benefit's headliners — Eilish, **Beck**, Denzel Curry, Lil Dicky, Cashmere Cat, Mike Posner, Lele Pons and Bryce Vine represent Tommy's eclectic taste in music. "He was a fan of every single person on

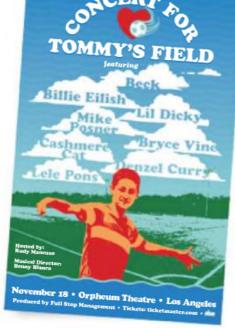
> this bill," says Mark. "It was wonderful synchronicity that I had these relationships that allowed these people to show up for us."

The concert marks the first benefit thrown by 32-year-old Azoff, but it could position him to be one of music's new mobilizers. Fellow manager Scooter Braun took on the organizer role in 2017 when he helped plan the One Love Manchester benefit for the victims of the bombing outside his client Ariana Grande's concert in England. Three months later, Braun organized a telethon

for victims of Hurricane Harvey.

Azoff and Blanco note that Tommy's beloved personality made their jobs easy. Says Blanco, who is directing the show: "He could convince a lady in a wedding dress to buy a ketchup bottle. He just had something."









Clockwise from right: A personal photo of Doug and Tommy Mark in 2017 in London; Jeffrey Azoff; Blanco.





New Deals

Universal Music Group inked a licensing pact with African streaming service Boomplay.

Rapper **Problem** partnered with Rostrum Records.

Motown Records signed rapper Icewear Vezzo.

Ellie Goulding and Aloe Blacc joined TaP Management.

Big Deal Music Group signed Gary Numan.

Executive Turntable John Pantle exited APA, while **Dan Boyle** was promoted to agent on the concerts team.

Concord Music upped **Rebecca** Berman to senior vp/co-head of international with new co-head hire Michael Nance.

Former United Talent Agency agents **Dave** Shapiro, Tim Borror and Matt Andersen announced their new agency, Sound Talent Group.

Pandora named **Christine Colbert** senior manager, indie relations.

Sol Rashidi was named executive vp/ chief data officer at Sony Music.

Media Alert Terrence Malick announced a documentary on late rapper Lil Peep.

The Spice Girls announced a sixdate U.K. tour, their first in a decade.

Cardi B revealed a new collaboration with Reebok.

Meet & Greet Hilary Duff gave birth to her first child with partner Matthew Koma.

Obits

The Residents cofounder **Hardy Fox** died at 73.

Dave & Sugar's Dave **Rowland** died at 74.

Jazz trumpeter **Roy** Hargrove died at 49 of cardiac arrest.

Former **Deerhunter** bassist Josh Fauver died at 39.

"WITH HIS NEW ALBUM, EXPERIMENT, BROWN IS ABOUT TO BECOME INESCAPABLE,
ARGUABLY CHANGING THE FUTURE OF COUNTRY FOREVER."

- billboard

KANE BROWN EXPERIMENT



₩ 👳











1 From left: Evan Ross and Ashlee Simpson presented the best pop award to Dua Lipa. 2 Panic! at the Disco's Brendon Urie descended from the ceiling to perform "High Hopes." 3 Cabello posed with her four statuettes in the winners' room. 4 Halsey delivered "Without Me" in the middle of a rainfall. 5 Rexha sang "I'm a Mess" with 100 dancers wearing hospital gowns. 6 MTV EMAs host Steinfeld on the red carpet.





MTV EMAS

BILBAO, SPAIN, NOV. 4

WOMEN TOOK HOME THE MAJOR ACCOLADES AT THE 25TH annual MTV Europe Music Awards, held at the Bilbao Exhibition Centre in Spain. The night had big wins for Camila Cabello, Nicki Minaj and Global Icon honoree Janet Jackson. Cabello the night's most nominated artist — won four awards, including best artist. "I remember when I was 14 years old, watching these shows, waiting for my favorite artists to come on," she said after receiving her first statuette. "I know how special that bond is between a fan and their favorite artist, and I know how special the bond I have with my fans is." The show also included standout performances from Bebe Rexha, Spanish star Rosalía and host Hailee Steinfeld. Minaj (who won for best hip-hop and best look) opened the show with a pyrotechnics-filled rendition of "Good Form" before British pop group Little Mix joined her to perform their new collaboration, "Woman Like Me." The ceremony ended with a rousing medley from best electronic winner Marshmello, who performed "FRIENDS" with Anne-Marie and "Happier" with Bastille as giant, inflatable Marshmello heads bounced around the audience and confetti cannons exploded. -RICHARD SMIRKE









Latin Power Players
MIAMI, NOV. 1

the W South Beach for *Billboard*'s inaugural Latin Power Players event.

Walter Kolm, founder/president of WK Entertainment (Maluma,
CNCO, Carlos Vives, Wisin), was honored as Executive of the Year.

BMI's Delia Orjuela, ASCAP's Gabriela González, managers
Vicente Saavedra (Ozuna) and Noah Assad (Bad Bunny), and
Univision Radio's Jesus Lara were among the attendees who enjoyed performances by Manu Manzo, Abraham Mateo, Justin Quiles
and CNCO. As publicist Romina Magorno put it: "[It] felt like the
Grammys, but we were actually able to enjoy our peers!" —LEILA COBO



1 Latin-American boy band CNCO gave acoustic performances of "Mamita" and "Hey, DJ." 2 Mateo on the red carpet. 3 Venezuelan-American singer Manzo also attended the celebration. 4 From left: Saavedra, Sony Music Latin Iberia's Afo Verde, Kolm's daughter Barbara Kolm, Spanish Broadcasting System's Jesus Salas and Sony Music U.S. Latin's Nir Seroussi. 5 Kolm (left) and Cobo, executive director of Billboard's Latin content and programming. 6 Reggaetón star Quiles (left) and Venezuelan-American singeractress Lele Pons at the event.

Mac Miller Tribute

LOS ANGELES, OCT. 31



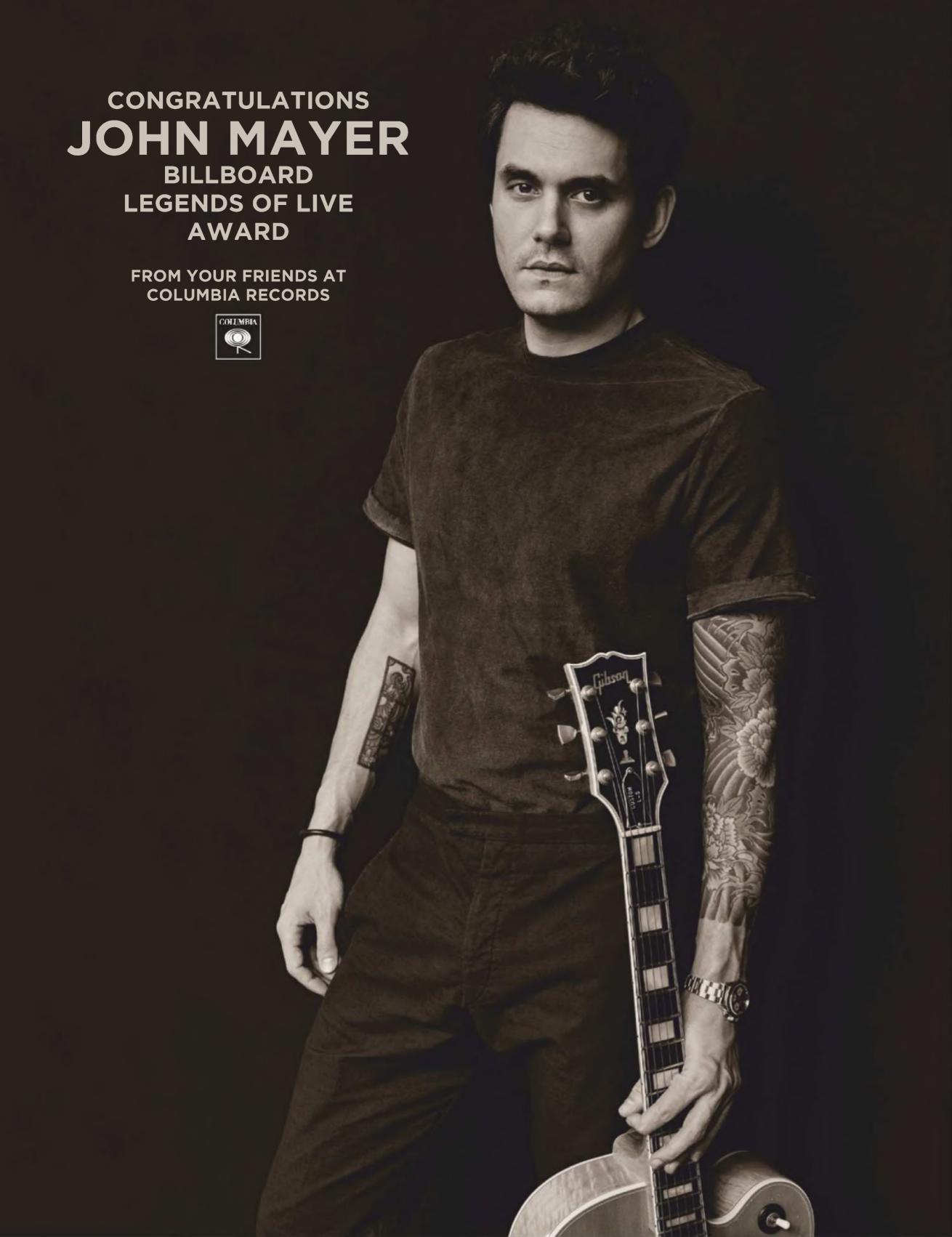






1 Juicy J performed "Bandz A Make Her Dance" at the Mac Miller: A Celebration of Life concert at the Greek Theatre. 2 SZA sang Ctrl highlights "Love Galore" and "The Weekend."

3 Swae Lee of Rae Sremmurd crowd-surfed during the duo's performances of "No Type" and "Powerglide." 4 Ty Dolla \$ign crooned an emotional rendition of his collaboration with Miller, "Cinderella," before smashing his guitar and jumping into the crowd for "Blasé."







Marc Anthony was honored with the Premio Corazón (Prize Heart) Award at iHeartRadio's Fiesta Latina in Miami on Nov. 3 for his music and philanthropy, which included hosting a series of fundraisers to benefit nonprofit organizations and to build orphanages in Latin America.





1 Cashmere Cat at HARD

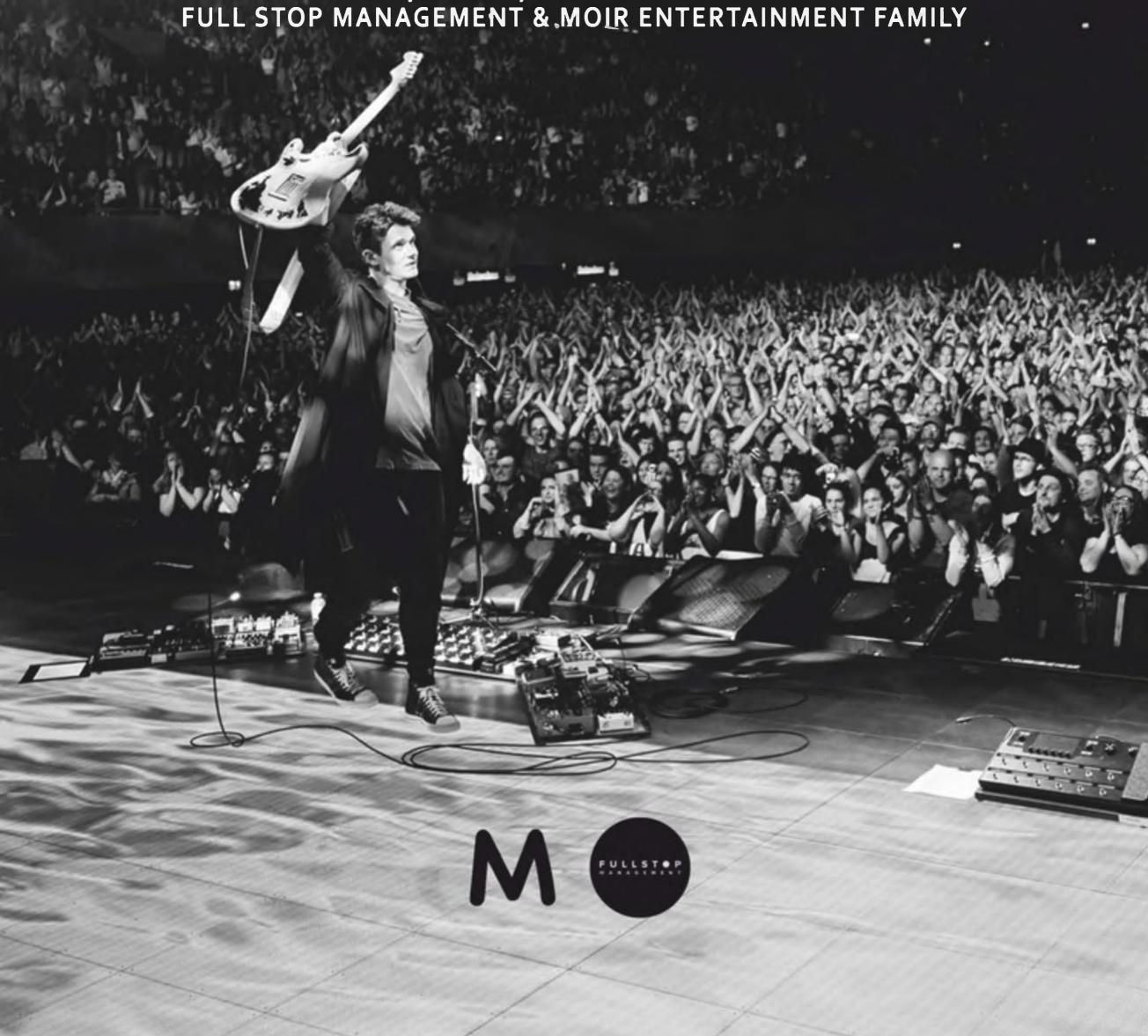








WITH LOVE,
STEVE, IRVING, BRANDON AND YOUR
FULL STOP MANAGEMENT & MOIR ENTERTAINMENT FAMILY





#1 ALBUM IN US & #1 IN UK

CONGRATULATIONS ANDREA FROM CATERINA CASELLI, FILIPPO SUGAR AND ALL OF YOUR FRIENDS AT SUGARMUSIC



Today, in southwest London, the three multi-instrumentalist members — **Grace Chatto**, 32, and brothers **Jack** and **Luke Patterson**, 32 and 26, respectively — exchange a complicit look. It's unclear which of them sighs first.

"There was a time, just recently, actually, when each of us quit," admits Jack. He smiles ruefully, eliciting a frown from Chatto.
"Well, not me!" she says. "I was left behind." Now she smiles, too.
"I'll probably be quitting soon enough, though."

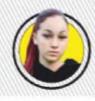
What Is Love?, the follow-up to their 2014 debut, New Eyes, is the logical next step for the group, a second attempt to show audiences that it's more than just a singles machine. Each track is infused

with bits of Latin, reggae and hiphop, like on 2017 hit "Rockabye," featuring **Sean Paul** and **Anne-Marie**, which peaked at No. 9 on the Billboard Hot 100 and has earned 441.3 million on-demand U.S. streams since its release, according to Nielsen Music. *New Eyes* had a soft landing — it reached No. 180 on the Billboard 200 — yet the band's overall catalog, including new singles, has accrued 1.5 billion on-demand U.S. streams and sold 3.8 million digital downloads.

While many acts would kill for Clean Bandit's commercial supremacy, the hit factory perception is one that Jack, the trio's creative engine, consciously tries to subvert. "I know we live in the digital era, where singles are more important than anything else, but I've always liked the idea of being an album band," he says.

To Jack, What Is Love? represents a watershed moment in the group's development, a project with a sustainable through line. "I don't want it to sound like you are just listening to the radio," he says. "I want our albums to sound like a cohesive piece of work, and for each song to work on the piano alone, the acoustic guitar, and still sound great — and I want them to sound like our songs."

THE COLLAB EXPERIENCE





CHATTO

"We had been working on the song with Charli XCX, and she wrote all of those lyrics — the best on the album, I think. She recommended getting Bhad Bhabie in. She contacted [Bhabie] on Twitter, and that's how the collaboration with her came together in Los Angeles."



SEAN PAUL "Rockabye"

JACK PATTERSON

"The song was almost finished when he came to the studio. He wrote his part about single moms in the booth. It was like watching a stalactite grow: a little line, a little droplet; then it freezes, but it's malleable. By the end, it's done, the song complete. That was amazing to watch."



DEMI LOVATO

CHATTO

"We were in London and we sent it to her; she liked it but was on tour. She was in Alabama on the night we recorded it, via Skype. There was a bad connection, a terrible delay, and it was really awkward. We just had to hope for the best. When we listened to it, we were thrilled."

In Clean Bandit's native England, success has brought with it certain pressures. The bandmembers don't have a particularly positive press image, largely due to their Cambridge education, and that they speak in posh, elaborate sentences. "That has been strange," says Chatto. "In the U.K., [our education] is something that is used to attack us. In America, it seems quite cool that we went to Cambridge."

The group formed while at the

university in 2007 — Chatto and Jack used to date — and the members were all set for proper careers ("I was going to become an architect," says Jack) until Chatto suggested otherwise. "The first time I heard the songs Jack was writing, I knew we would go somewhere," she says, "especially when he wrote 10 more after that."

They would road-test their tracks — dance music, ostensibly, but played with strings and with a commercially viable instinct — at club nights in Cambridge. Chatto recalls that "you could tell from the way people were reacting that there was potential here."

In those early days, their lineup included a fourth member, **Neil Amin-Smith**. But after the act's first album delivered six hit singles, including "Rather Be" with **Jess Glynne** (which peaked at No. 9 on the Hot 100 and has racked up 400.3 million on-demand U.S. streams), Amin-Smith exited the group. In 2016, Clean Bandit officially became a three-piece.

Now, Clean Bandit's revolving door, with both bandmembers and guest features, might rotate a little less. "We'll still collaborate with singers — because we do love it, really — but we also love working with our touring vocalists," says Jack. "It would be lovely to have a whole album's worth of material just with them, in one studio, the same people. That would give us more of an identity, and it might be a more" — he pauses, looking for the appropriate word — "comfortable way of doing things." •



CONGRATULATIONS

SHAWN MENDES

On Receiving the
2018 Billboard
Artist of the Year Award





Forming An Indie Alliance

Lucy Dacus, Julien Baker and Phoebe Bridgers on their supergroup, boygenius; shredding in the studio; and tuning out the men who wanted to take credit for their idea

BY HILARY HUGHES

Phoebe Bridgers (24) and Lucy Dacus (23) formed indie supergroup boygenius in May. Given the band's name, it's ironic that men around them claimed to be the architects of it. "None of us expected to start a band, but then we got in a room together and were like, 'Oh, we're a band,' " says Bridgers. "Which was fun, but every single peripheral male in our lives was like, 'I had that idea.' " She recalls how a label owner claimed he thought of the supergroup before the women themselves did — unlikely, considering that Baker has toured with Bridgers and Dacus since 2016, before the three decided to embark on a jaunt of their own and record the recently released six-song *boygenius* EP for the occasion. The trio explains just how this unexpected side project revitalized how they write, listen and collaborate — and how they'll bring it all back to their own thriving endeavors.

DACUS ON FINDING COMMON GROUND

"We had been saying 'boygenius' throughout the recording process, because we've all come into contact with men who have been told they were geniuses from a young age, and specifically in the creative world... It's frustrating to encounter somebody who's hyperconfident and hasn't worked for their position, but we're also occasionally jealous of the free nature of allowing oneself to value every thought you have. We tried to harness that, because we didn't have much time to make this, and we needed to get something out that we really loved. So we'd just tell each other, 'Every thought is worth saying. Just be the boy genius. Act with confidence.' That was helpful, even if it's based off of a toxic characterization."

BAKER ON FEELING 'UNDERSTOOD'

"I'm a very calculated person, and it's difficult for me to take risks. When I introduce a new element to the song or when I do something that I think is experimental, it's actually very subtle. I'm not good at working with extremes. But being in a situation where no idea was not worth hearing or no direction was not worth exploring was fun and also lowered the stakes because there were no expectations. Phoebe and Lucy both feel very deeply; they're good at emoting. They have an incredible depth to their personalities and consider things so much. I feel very understood by that intensity of the mind. With all those boundaries gone, the creative process was a lot more fluid and immediate."

BRIDGERS ON CREATING A STRONG RAPPORT

"I have the tendency to apologize before every single song, and they were like, 'Dude, shut the fuck up. Play the fucking song. We're here because you're good. You're allowed to have bad ideas, too.' There was not one fight; there was not one thing that I felt like was being taken out of my hands without my permission. It was just entirely equal, and we immediately diffused the overapologetic thing. We made Julien shred on 'Salt in the Wound.' She was like, 'I don't know, you guys, I could really go for it,' and we were like, 'Yes, really go for it!' It was the most amazing studio dynamic ever. It was fucking amazing not working with men. We had all women play on [the EP]. It was so fucking cool. I want to make every record like that forever."



WHAT A YULE BELIEVES

After a nine-year hiatus from recording, Michael McDonald is runnin' once again. In 2017, the singer-songwriter, whose sui generis vocals continue to be caricatured and adored by a new generation of musicians, released Wide Open, his first album since 2008. In October, he unveiled Season of Peace: The Christmas Collection, a compilation of three holiday LPs he put out in the 2000s, with a new recording of "Winter Wonderland" featuring ukulele virtuoso Jake Shimabukuro. McDonald, 66, who has been touring behind the record ahead of the holiday season, shares a few thoughts about the album and what Christmas means to him.

Peace On Earth, Peace Of Mind

"For me, the holiday season is a unifying time and a time for reflection. You look back on the last 360 or so days and think about where your life is going and about those themes that are most important to us as human beings, peace being a big one: What have I done to further my peace of mind as an individual? ... How have I contributed to the peace and unconditional love that we should have for each other?"

Gumbo, Not Schmaltz

"One of my favorite songs on the record is 'Christmas on the Bayou.' I had always wanted to do a Cajun zydeco track, and my co-producer **Shannon**Forrest, who's also a drummer, had just finished a Cajun album. We wrote the lyrics in maybe 20 minutes and the [music] as we were recording the track. The Christmas before, my wife had gotten me a Cajun harmonium that I had always wanted to use on a record. So, for all of those reasons, the song came to be."

Christmas With The King

"When it comes to my favorite classic Christmas records, I go to Nat 'King' Cole more than anything. There's something about putting that record on and hearing that voice at Christmastime that brings back a lot of memories of growing up. It's funny how as we get older what become our fondest memories are not [always] the happiest times of our lives, but the times that shaped us the most. Growing up, my parents struggled to even give [me and my two sisters] a Christmas. But there was something about that that brought us all closer together and gave us a sense of gratitude and appreciation that we probably wouldn't have otherwise."

-FRANK DIGIACOMO

WE PROUDLY CONGRATULATE OUR CLIENT

SHAWN MENDES



ARTIST OF THE YEAR



WWW.PARADIGMAGENCY.COM

Mood Music

As Marshmello and Bastille's "Happier" breaks into the top five of the Billboard Hot 100, the artists and executives behind it share how the track became their biggest hit to date

BY MATT MEDVED

HEN "HAPPIER" REACHED ITS CURRENT PEAK OF NO. 3 ON THE BILLBOARD Hot 100, DJ-producer **Marshmello** and British band **Bastille** both hit new career highs: The former made his top five debut, while the latter made its first return to the Hot 100 since 2013 breakthrough single "Pompeii" (No. 5). Since its Aug. 17 release, the dance-rock track has been propelled by a robust combination of streaming (No. 2 on Dance/Electronic Streaming Songs), sales (No. 4 on Digital Song Sales) and radio airplay (No. 5 on Radio Songs). But for Marshmello's manager, Moe Shalizi, the song's relatability is the biggest factor behind its rapid rise: "It just hits you in the feels immediately."

THE MANAGER

Moe Shalizi

"My colleague James Sandom, who manages Bastille, sent an email asking if I [would] take a listen to a demo he had from Dan [Smith, frontman of Bastille]. I couldn't get it out of my head. I immediately sent it to Marshmello, who felt the exact same way. He loved it so much that he finished a new version of the song in three days."

THE A&R REP

Jeremy Vuernick

"Mello and Moe gave me a lift from Ultra Music Festival to Story nightclub in March. After berating them about how we hadn't worked on something together, Moe took the aux cord and played the demo of 'Happier.' I stood in front of the door to the sprinter and wouldn't let them out until we made a deal for the record. It felt special from the first few bars."

THE SINGER

Bastille's Dan Smith

"The original version felt unusual for our band, so we were keen to collaborate. I've always been a fan of Marshmello's production and love his song with **Khalid** ["Silence"], so we reached out to him. We fired back and forth while both touring different parts of the world — I've never worked like that before. We then got together to finish it at his studio in L.A."

THE PRODUCER

Marshmello

"I spent the most time on making the 'drop' the lead melody. I went through about 15 different options and finally landed on the one that you hear in the song now. Everything else in the song fit perfectly, and it was my job to complement it. [Dan is] a very creative person and open to new ideas, which made the whole writing process inspiring and fun."



BACKSTORY

MOVES LIKE MERCURY

Bohemian Rhapsody rocked the box office following its Nov. 2 opening, raking in \$50 million its first weekend in North America. The Freddie Mercury film had the second-biggest start of all time for a music biopic, behind only Straight Outta Compton in 2015 (\$60.2 million). One of the key ingredients to its success? Actor Rami Malek's convincing portrayal of Queen's flamboyant frontman. Malek's movement coach, London-based **Polly Bennett** (*The Crown*), breaks down the nuances of Mercury's signature style.

ATHLETIC FORM

"[Freddie] was a long-distance runner at school and a boxer. This gives us a reason why Freddie ran across the stage and punched the air, and [allows me to explain to] Rami: 'This is why that character moves the way that he does.' It's interesting that Freddie only did solo sports, rather than football or rugby or any sort of team sport. In itself, that creates a physical attitude."

OVERCOMING INSECURITY

"If you've got something that you're selfconscious of, your body is going to respond. It's the same for Freddie's large teeth. Onstage, he holds his microphone incredibly close to his lips. He's using the apparatus as both his power and his self-consciousness."

OLD-HOLLYWOOD FLAIR

BILLBOARD

ANYTHING

"He enjoys the flamboyance and the curly hands of Marlene Dietrich (left) and Liza Minnelli.

He loves the head turns and little kicks. And sometimes, those kicks are really practical - he seems to be stepping over microphone leads, but he turns them into a move. There's a certain awareness of physical gesture that he is emanating." -PATRICK CROWLEY









Could Ariana Grande's "Thank U, Next" be her biggest hit of 2018?

Quite possibly. At 11 p.m. on Saturday, Nov. 3, Grande surprise-released "Thank U, Next," which, she revealed on Twitter, is the title track to her upcoming album. Grande's last full-length, the Billboard 200-topping Sweetener, arrived less than four months earlier, and while the LP's singles — "No Tears

Left to Cry," "God Is a Woman" and "Breathin" – are all still performing well ("God Is a Woman" reached No. 1, and "Breathin" is No. 9 on the Mainstream Top 40 tally - see page 7), "Thank U, Next" surpassed them all in first-day streams on Apple *Music. The song — on which Grande thanks her exes,* from **Pete Davidson** to **Mac Miller** – became the first pop song to reach No. 1 on Apple Music's Top 100 global chart (which launched in September). The track also had 9 million streams worldwide on Apple *Music within its first 24 hours — more than double* what Grande's past singles did within their first 24 hours of release on the platform. She now has over 2 billion total streams worldwide on Apple Music. On Spotify, "Thank U" beat the global and U.S. records for biggest single day for a woman artist since the service launched in October 2008. -LYNDSEY HAVENS





CHART BREAKER

FLORA CASH

The husband-and-wife duo met online, but with hit "You're Somebody Else," the pair is taking on the real world By Dan Hyman Photographed by Lucy Hewett

Love at first listen

Before they connected romantically, they fell for each other's music. "I listened to all of his songs," recalls Shpresa Lleshaj, 25, of discovering Cole Randall's music on SoundCloud in 2012 while living in her native Stockholm. "And he had a lot of them." Randall, based at the time in Minneapolis and now 25, was equally transfixed by his new online pen pal. (The pair began exchanging messages after Lleshaj commented on Randall's tracks.) "I felt like I'd uncovered this hidden gem," he says of hearing her music.

Hard work pays off

The two met up in 2012 (Lleshaj flew to Minneapolis so they could write together), and got married in September 2013. They have since independently released several albums as a duo, building a grassroots following on YouTube and Spotify. But it was the act's 2017 full-length debut, Nothing Lasts Forever (And It's Fine), that provided a proper breakthrough. The pair has since toured midsize venues and, in July, signed to RCA Records. "It's almost embarrassing, when people are effusive in their praise now," says Randall. "It has been a fucking long road."

New normal

Last December, the dream-pop band, which now resides in Stockholm, released its swooning single "You're Somebody Else," an electro lullaby that is currently at No. 12 on Billboard's Rock Airplay chart. The song, off Nothing Lasts Forever, has already earned 14.9 million on-demand U.S. streams, according to Nielsen Music. But still, the sudden success is a shock: At a show in Sacramento, Calif., the audience sang along, "but Cole thought it was an echo in the room," recalls Lleshaj. Adds Randall: "Even when we're opening for somebody, the audiences know our songs."

Together forever

The pair has already picked its next single, and plans to drop an EP before its second album. "Normally, we would have released something before now," says Randall, "but with all of the running around for this song, it has been pushed back." Consistently putting out material is important to both of them, as is ensuring that the relationship stays fresh: "We're not at each other's throats all the time," says Randall. Adds Lleshaj: "If I saw a couple doing what we're doing, I'd be like, 'Maybe someday I can find that person [too]." •

THANK YOU DRAKE

FOR THREE SOLD OUT SHOWS IN OAKLAND AUBREY & THE THREE MIGOS TOUR OCTOBER 26 • 27 • 29







Q&A

Every Fiber Of My Being Is Different

After a two-year break spent caring for his cancer-striken son, Michael Bublé returns with a new album and good vibes only

BY DANIELLE BACHER

ICHAEL BUBLÉ HASN'T had an easy time out of the spotlight. The 43-year-old singer is fresh off a two-year hiatus from music, spent taking care of his 5-year-old son, **Noah**, who had been diagnosed with liver cancer. (He's now in remission.) But on Nov. 16. Bublé will return with his 10th studio album, Love (styled as a heart emoji). Today, he's finding that his re-emergence has brought a new set of obstacles, including rumors that he plans to retire from the industry. "Why would I do that?" he asks, seated at the Chateau Marmont in Los Angeles. He's pensive but buoyant, and more aware of both himself and the world around him. "There was a time when I lost my identity," he says. "I'm different than I used to be. I'm much happier and much sadder, but now I'm enjoying the good times."

You reunited with producer David Foster on the album track "When I Fall in Love." How did you coax him out of retirement?

He always makes me feel really protected and nurtured as an artist. You should see the things I say or write to him. I probably sound a lot more like Kanye West than Michael Bublé. I didn't know if I was coming back. I said to him, "If I ever do, it has to be pure. I want to do the songs I love with the musicians I love." That sparked an idea

in both of us to come back and make this record together.

You mentioned in the past that you were insecure when you first started your career and reckless with people's hearts.

I wasn't some abusive douchebag asshole. I was self-centered and immature. I wish I was more honest about my feelings — like if I had fallen out of love, I could have just said that. There are a lot of people who would say I wasn't nice. I moved around like a bull in a china shop within relationships, even with friendships sometimes. But I am who I am. I tell my kids every single day the same thing over and over: "You treat people how you want to be treated."

How did you cope with your son's diagnosis?

Every fiber of my being is different. I got into my mid-30s and lost the joy of what I did. I don't think anyone thought I had fallen out of love with music. I think people were genuinely happy that my son was OK, that I was able to come back and be strong enough to do it. Through this recent experience, everything came full circle. When you go through health problems, shit gets so clear, and even on the shitty days you start to think it's not so bad, and it gets better. It changes you. It changed me forever.

PERSPECTIVE

LIFE ACCORDING TO ENNIO

Composer Ennio Morricone is celebrating his 90th birthday on Nov. 10, and he has been nothing but prolific as of late. He won his second Oscar at 87 for scoring Quentin Tarantino's The Hateful Eight, and is currently on The 60 Years of Music Tour of Europe, which runs through late January 2019. While his work for The Good, the Bad and the Ugly is considered some of the best music ever written for film,

it's just one small part of the more than 500 film and TV works he has composed, as well as 100 pieces in his classical music canon. Just shy of entering his 10th decade, Morricone shares some knowledge from real-life experiences.

Combating writer's block

"In order to overcome this challenge, everything depends on the technical know-how of the craft, because what we call

inspiration doesn't exist. What exists is the willingness to do more and overcome difficulty. Music is something that must come from your soul, but what really helps me is this combination of technical know-how and willingness."

Staying healthy

"I always lead a regular life. I never smoked a cigarette. I drink moderately, just a glass of wine at lunch or dinner. Early to bed, early to rise. I do exercises for the legs or arms, chest, neck, everything. I do that every single day. Maybe that's the secret."

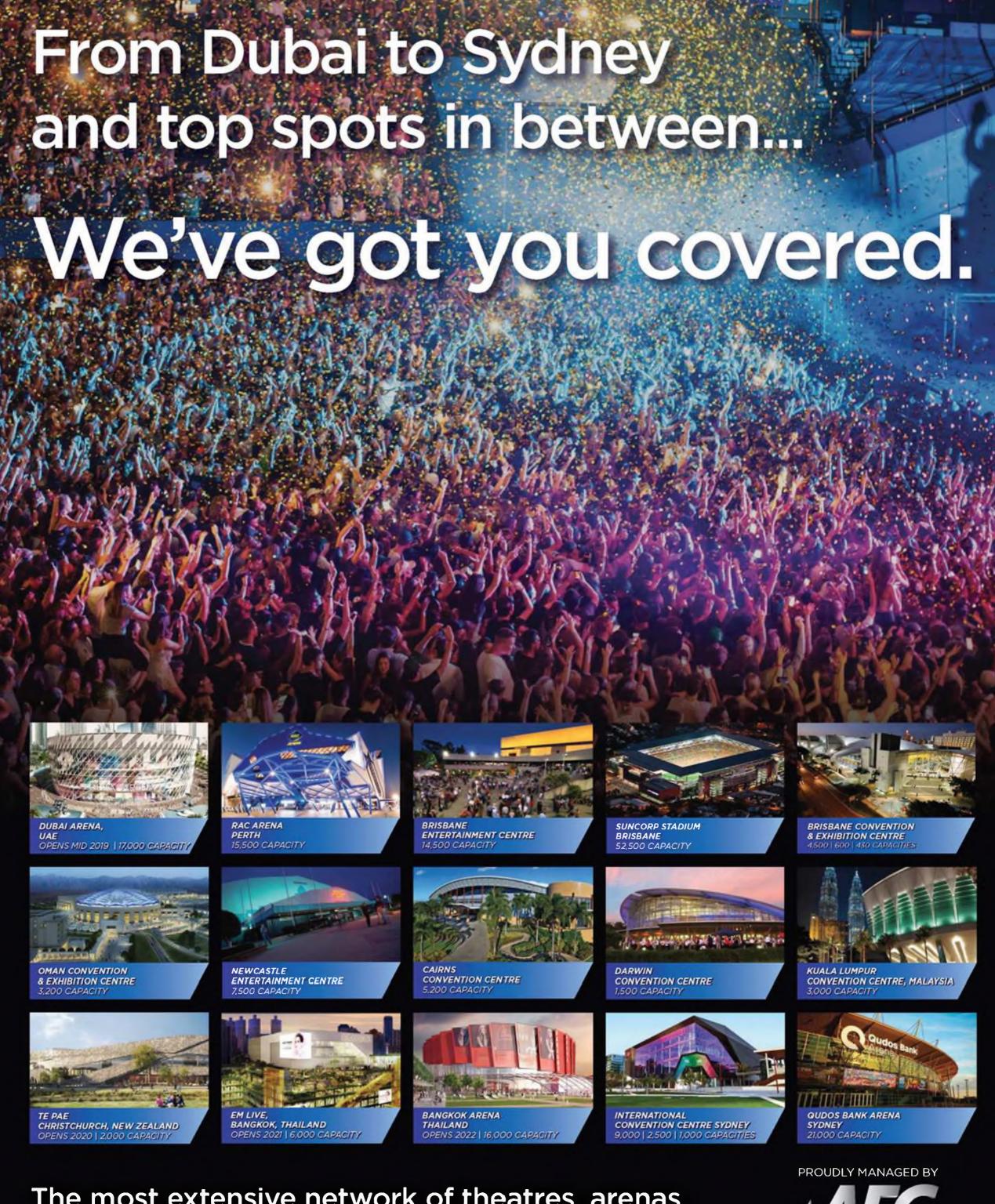
Succeeding as a composer today

"I can base this on my experience, so in my opinion, a young composer should do what I did. That's just to study a lot and try to compose music as they used to do in the past century. I studied with my maestro, Goffredo Petrassi, at the conservatory. This is the starting point, but then the work is really to practice composing, writing and trying to experience all the different possibilities that music can offer today from the highest point to the most simple one."

-ARISTON ANDERSON



Morricone (right) with Tarantino in 2016.



The most extensive network of theatres, arenas, stadiums, and convention & exhibition centres across the Middle East and Asia-Pacific







Nearly burned up in the "hot lava" phase of his career, JOHN MAYER withdrew to the foothills of fame. Now, as he pumps up his social media profile, collaborates with the likes of Travis Scott and tours in Dead & Company, he's undertaking a risky new mission: finally restore "truth" to music

BY NICK CATUCCI // PHOTOGRAPHED BY AUSTIN HARGRAVE





JOHN MAYER'S INNER CHILD IS

speaking, and he sounds scared.

Little John is using Big John's language, the orderly, self-soothing lingo of the therapist's couch, to unpack what exactly went down last night. But one word keeps bubbling up from the tar of boyhood dread: "trouble." Mayer repeats it seven times in 15 minutes, always in italics, as if leaning into the word will drag it into the light, rob it of its fearsome, ancient power. "I'm not in trouble," he says. And: "The most important thing is that I ain't in trouble, you know what I mean?" And: "It was important for me not to look at the fact that TMZ picked it up as, 'Oooh, you're in trouble.' Finger-point, John Mayer from the fifth grade."

It has been a few years since Mayer, newly 41, saw any pickup for a sketchy remark. And while his quote from a couple of weeks back about the number of women he has slept with — "sub-500" — resulted in a rash of headlines, the one that TMZ blasts on this early-October day is unique in the Mayer canon: "WE NEED A NEW 'MALE CONTRACT' ... Screw This Alpha Male BS."

Last night, the day after Brett Kavanaugh's swearing-in to the U.S. Supreme Court, Mayer played a cancer benefit in Baltimore, and between songs he decided to speak on men's entitlement. His initial thoughts, captured on video, were a little muddled: "What's bullshit is the idea that if you're a man, any woman you see, you should be able to get an erection, and when we don't" long pause — "that's the trauma." As some cheers went up, he continued, apparently in an effort to clarify: "I don't want it to be the male contract! I'm telling you, that's the contract, and we have to tear. The contract. *Up.*" Eventually, after a woman in the audience asked the sensible question — just what, exactly, is the male contract? — Mayer finally delivered an unambiguous, if rather

obvious, takeaway: "You do not possess the universal ability to have any woman you see."

This drizzly afternoon, relaxing on a couch in his pristine 36th-floor suite at the Four Seasons in Midtown Manhattan, Mayer doesn't look like someone suffering from an emotional hangover. Though he is wearing what appear to be the world's most expensive pajamas: a soft brown T-shirt, draped just so over his fit-dad frame; gray sweatpant-like trousers; and cream-colored canvas sneakers that look like Chuck Taylor knockoffs but are actually over \$500 and made by the Japanese label Visvim, Mayer's favorite.

And while he exudes a cultivated kind of serenity, reeling off long and thoughtful meditations on his current big themes — maturity, celebrity, the Walmart Yodeling Boy ("I think about him a lot") — anxiety lurks at the edges of his speech. He's not sure the benefit was the right forum for his message. He's worried that he

working off of is really old.' I mean, I can tell you for sure that I haven't been a dick in many years. That's a really outdated take."

The dick detox began in 2012, when Mayer bought a place in Montana and began to slowly back away from his ego. Since then, he has released two albums, Paradise Valley and The Search for Everything, both of which debuted at No. 2 on the Billboard 200. He also played to more than 760,000 people on his 2017 arena tour of the Americas and Europe, according to Billboard Boxscore, which is just the latest example of the touring prowess that has earned him the Legend of Live Award at the 2018 Billboard Live Music Summit and Awards.

More intriguingly, Mayer has recentered much of his creative energy around other artists: joining Bob Weir, Mickey Hart, Bill Kreutzmann, Oteil Burbridge and Jeff Chimenti in Dead & Company, which played to over 500,000 people

(Scott responds in kind: "It's a crazy, super trip" working with Mayer, he writes in an email. "He brings that natural psychedelic energy.")

As he allowed his own lava to cool, quit quote-bombing magazines and split from Perry, his last famous girlfriend, Mayer started putting some sweat equity into his fame, workshopping a kinder, gentler, more stoner-friendly "Your Body Is a Wonderland" guy, mainly on Instagram Stories. He passed on an offer to become a mentor on The *Voice* — the gold-standard celebrity maintenance plan — because it landed at the same time as the Dead & Company opportunity, and aside from the question of whether the two gigs could "simultaneously survive in the same bio-dome of my career," he worried that taking on both "might be asking a little too much from the universe."

Now Mayer's got a rudimentary but entertaining Instagram Live show on Sundays, Current Mood, with guests like Charlie Puth and Cazzie David, daughter of Larry. That's where David extracted the "sub-500" comment in a sex-themed series of questions for Mayer — and, barely noted at all, he announced the two-year anniversary since he had quit drinking.

But Mayer's not satisfied with merely reaping some mid-career goodwill. In fact, he has a new ambition: restore the role of the singer-songwriter as truthsayer, thought leader and moral guide. "Believe me when I tell you," he says, "there is going to be a massive shift toward telling the truth again." Which sounds, coming out of Mayer's mouth, a little bit like trouble.

"I would love to make music for the club. I make music for the omelette on the Sunday after the club, and I've got to be OK with that."

- MAYER

introduced an unstable element into the intimate space between singersongwriter and audience, violating a sacred rule of live performance. But really, he's worried that even when he does the right thing, he'll get in trouble all over again.

Six, eight years ago, Mayer gleefully stirred up shit. Already a tabloid person of interest for dating the likes of Katy Perry and Taylor Swift, he famously told *Playboy* he had a "David Duke cock" and, less famously, talked to Rolling Stone about seeking "the Joshua Tree of vaginas," one "you could pitch a tent on and just camp out on for, like, a weekend."

"Some people still say, 'That guy's a dick," acknowledges Mayer. "And I go, 'Well, any of that data you're

this year on its third and largest annual summer tour; sitting in on guitar during Dave Chappelle's stand-up gigs; recording and performing with artists including Frank Ocean, Ed Sheeran, Shawn Mendes and Travis Scott, whom he joined on Saturday Night Live two days before our hang at the Four Seasons, contentedly giving guitar face next to Tame Impala's Kevin Parker.

"I just fucking love participating," explains Mayer. "I'm not trying to do this to suck anyone's blood. The most dynamic, creative experience is people making their first, second and third albums. That's where the hot lava is, and I just love being there. I love being there."

AST YEAR, FOR HIS 40th, Mayer and some

pals blew up a Winnebago. This was in Montana, a little ahead of his actual birthday. Chad Franscoviak, Mayer's longtime sound engineer, arranged the whole thing, a surprise dinner theater-type excursion in which Mayer and some other "good guys" jumped in a vehicle loaded with paintball guns to chase some "bad guys" to their hideout — the vintage Winnebago, tucked in a quarry. Mayer and Franscoviak loaded it up





with actual explosives, Mayer fired an actual 50-caliber rifle into it, and ... kablooey. Then they sent their cars off a cliff.

Laying waste to the motor home gave Mayer the same "so giddy you need to pee" feeling he remembered as a kid with a group, ditching a boy they didn't want to hang out with. It was not, in other words, a mellow embrace of middle age. Mayer only made peace with the onset of his 40s after a few more months of "kicking and screaming," but what's surprising is that he stopped kicking and screaming at all. "I probably had a run in my life where I wasn't aware that there was anything I couldn't have. And it made a monster out of me," says Mayer, echoing, consciously or not, his comments about the male contract. "And there's something very freeing about you can't. And that's about the right age in your life where you go, 'Yeah, you can't.' "

And why would the younger Mayer have realized there were things he couldn't have? Here's a guy who obsessively practiced guitar in his Fairfield, Conn., bedroom as a teen, defied his educator parents to attend Berklee College of Music in Boston and, about three years after dropping out, signed to Columbia and officially released Room for Squares, the debut album that eventually went quadruple platinum.

It's easy to forget, in the age of Drake and Cardi B, that in the 'oos, "Mayer" was synonymous with "mainstream." He's a key figure in late-stage rock, with a record seven No. 1s on the Top Rock Albums chart and 25 entries on the Hot Rock Songs Chart, the most for any solo artist. He's also a king of the Adult Top 40, Adult Contemporary and Mainstream Top 40 charts — the realm of supermarkets and dentist offices, of everyday people in need of a pick-me-up.

Mayer got there not by flexing his dazzling guitar skills and blues bona fides, but by crafting memorable lyrics that read specific and ring universal, writing poignant melodies with a grand sweep and singing them in a bedroom rasp Drake himself might envy. Think of "Daughters," his No. 19 Billboard Hot 100 hit from 2005. It's an intimate acoustic track in which a man essentially blames the "maze"-like behavior of his crush on her



absent father — and it's beautiful, almost epic.

"I would love to make music for the club," says Mayer, the same way he says most things: in a patient, matter-of-fact tone, with a hint of amusement at his own complexity. "I make music for the omelette on the Sunday after the club, and I've got to be OK with that, and I am OK with that."

He also says that "the same thing that I may have [once] found a little underwhelming about not being culturally super hot is the same thing that has given me a little more traction in something just a little beneath that. You might not be the It

Guy, but the It Guy has got a better chance of being picked off."

This spring, Mayer managed something of an It Guy feat:
Unburdened of expectations and armed with a new fluency in meme culture, he released "New Light," a deliciously smooth, almost campy number that hit the top 10 on Hot Rock Songs and Adult Top 40, thanks in part to a dank, "Bound 2"-style green-screen music video that now has over 21 million views on YouTube.

But while Mayer is grateful that the song connected, he realizes he's not going to be invited to pop out from under the stage to play it at the Grammys. And because he has let go of "white-hot relevancy," Mayer doesn't necessarily intend for his imminent new single, "I Guess I Just Feel Like," to be a hit. Instead, it's a first step in returning the songwriter to, well, semi-relevancy.

There are, according to Mayer, two main reasons we need singer-songwriters again. One seems reasonable enough: Social media and political polarization are triggering great pain and sadness. "The Mister Rogers documentary was a huge moment for people this year," says Mayer, referring to Won't You Be My Neighbor?, which A.O. Scott

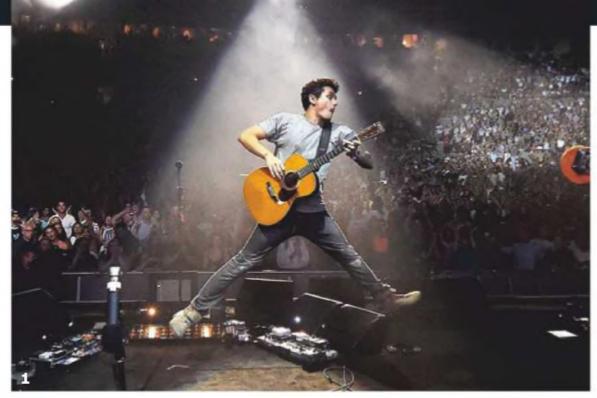
described in *The New York Times* as having a "curious melancholy." "It was a wrecking ball for people, going, 'Whoa, that's who I used to be. There used to be hope in my chest. There used to be trust that the world was going to be OK.' And that's where the gold is up in those hills right now: in telling people they're gonna be OK."

The second reason is where he flirts with *trouble*: It's that music has become "sonically superficial," too focused on making people go "wow." Mayer, who has worked closely with numerous top rappers over the years, asked hip-hop super-producer No I.D. to oversee "New Light," and who cops to his own obsession with production techniques and "plug-ins," is nevertheless rooting for a wave to overtake trap, the way "California songwriting" like Joni Mitchell and Crosby, Stills & Nash displaced psychedelic rock.

"This is me being very highfalutin about it, [but] I do think there is a very good case to be made for the allegory between trap music and psychedelia. That's what we do: We go around and around and around between avoiding the truth and exposing the truth.

"I was in the studio with a great artist, huge artist who was jamming out to Michael Bolton," Mayer continues. "Not ironically. Because there's something in there that you want to get. It's song form. And it's motif. And it's craft. That's what allows you to hear a thing over and over and over again, instead of this sort of one-time listen that we're into. Some of these things you only need to hear once, and you go, 'Can I email you a golf clap?'"

T'S A GIDDY INNER CHILD who presents about a week later at Henson Studios in Hollywood, on Mayer's 41st birthday. Mayer, sprawled in an Aeron-type chair by the mixing board, is here with his band, scattered around the control room, and Franscoviak, manning the computer, to lock in the rhythm parts for "I Guess I Just Feel Like," recorded a few days earlier. Mayer lazily flashes the thumbs-up, asks for a drum fill to be moved from one part of the song to another and says things like, "Well, my day is made." He's wearing patched jeans, slouchy suede





1 On his The Search for Everything Tour, 2017. 2 Front, from left: Scott, Tame Impala's Parker and Mayer on Saturday Night Live in October. "I think he understands everything [in hip-hop], front to back. Shit, he's part of it," says Scott. 3 From left: Mayer, Hart and Weir of Dead & Company in 2016. "He is a deep listener that gets our flow," says Hart. 4 With Chappelle as part of their "Controlled Danger" performances in 2017.

Visvim boots and an elegant gold watch, but his fashion-y XXXL white T-shirt gives him a boyish aspect.

As the playback ends and Mayer starts chatting away, you can see why his friend Stevie Nicks writes to say, "Everybody matures over the years, but John has a lovely childlike spirit that doesn't change. That's what makes a great writer." He lights up talking about the 11-yearold Walmart Yodeling Boy, Mason Ramsey, whose Instagram handle is @lilhankwilliams: "An interesting case ... What if he's singing about, like, having money stolen from him? Him with 14-year-olds — 14 being the oldest person in the band — and they're singing about shooting dice and breaking a bottle over someone's head? Yo, I'm in." And Rihanna: "If you told me Rihanna was on Easter Island right now, I'd go, 'Seems fair.' That's an artist with a circadian rhythm that I admire. It's just like a blind person, man. She might call you at four in the morning. That's an artist."

When I bring up Tucker Carlson,





who on his Fox News show seized on Mayer's "male contract" spiel to baselessly speculate that it was a preemptive deflection of misconduct allegations, Mayer ignores the name and plows on with an explanation of how he lets trusted friends filter the media's takes on him. But he does decide to zoom out on his own "user experience" of fame, using the example of Kanye West.

As Mayer sees it, he has "failed"

where West has succeeded: elevating his art above all else and absorbing the waves of "negative energy" that result from tirelessly stoking the public's attention.

"I think that he made a very conscious decision years ago — this is in defense of Kanye West — to put more on the table than anyone he knew," says Mayer. "I remember hanging with him in his house, maybe two or three years ago. I realized that night [that] he's given most of his life to the invention ... I have a lot of respect and a lot of admiration and a lot of empathy for artists who devote more of themselves to their art than most other people do."

Still, the West who visited President Trump in the Oval Office, says Mayer, is like an MMA fighter who "hasn't tapped out," and he worries for a nation of people conflating their humanity with the images they project on social media. A wearier,

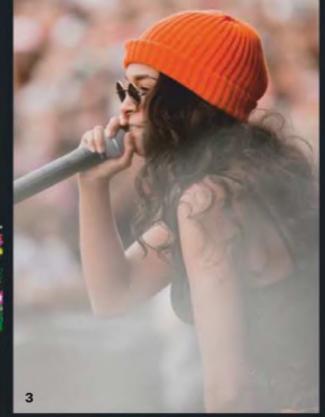
> more weighty spin on "Waiting on the World to Change," "I Guess I Just Feel Like" aims to capture the despair particular to American life around the 2018 midterms. ("The world is changing every four weeks. Three weeks, probably," says Mayer. "So if you're not putting a song out within a month of you writing it, you're probably late to your own party of how you saw the world." Which is why he's only writing singles and has no plans for an album.)

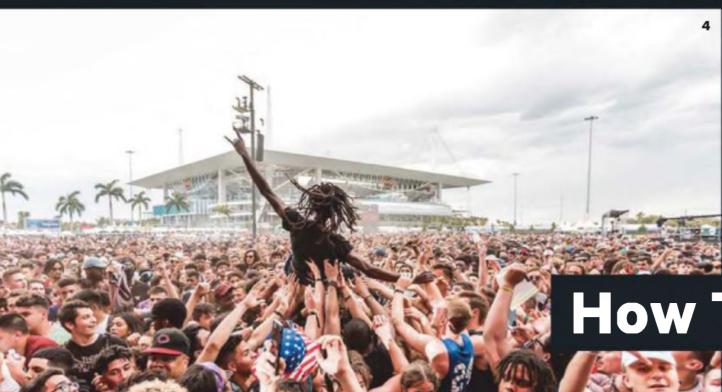
Mayer blames much of that despair on the "personal brand": "one of the least fortunate sociological things that happened in the last 15 years." And with the exceptions of Kanye West, Donald Trump and,

should he decide to go full Hank Williams, Mason Ramsey, Mayer knows the danger of the personal brand better than most. The one thing he's sure of, the thing he keeps top of mind as he seeks to tell the truth, get a few laughs and maybe make a little *trouble*, is this: "You're not done when you've said your most shocking thing. You're done when your most shocking thing gets an eye roll." •











How To Launch A Killer Hip-Hop Festival

In just four years, Rolling Loud has taken the U.S. by storm and is now expanding overseas. Its young founders share their secrets

BY KATIE BAIN







1 Sean Combs (left) and DJ Khaled at Rolling Loud Miami in May. 2Lil Uzi Vert at Rolling Loud Bay Area in Oakland in September. 3 Princess Nokia at Rolling Loud Miami in May. 4 The crowd watching Smokepurpp at Rolling Loud Miami in May. 5 Swae Lee (left) and Slim Jxmmi of Rae Sremmurd perform at Rolling Loud Bay Area in September. 6 Future at Rolling Loud Miami in May. 7 Travis Scott at Rolling Loud Miami in May. 8 Trippie Redd at Rolling Loud Bay Area. 9 Lil Pump at Rolling Loud Miami in May. 10 Playboi Carti at Rolling Loud Bay Area.







Tariq Cherif may deal in hip-hop, but, along with the headliners they put onstage, they're the festival world's newest rock stars.

The founders of the Miami-based Rolling Loud have rapidly expanded their empire since launching in 2015, after years of laying the groundwork promoting shows in Florida's underground rap scene. Zingler, 30, is a lifelong festivalgoer with an extreme tattoo habit; Cherif, 29, is a hip-hop expert who can quote back issues of XXL. The duo was in the business at the right time, laserfocused on hip-hop before the genre exploded on streaming services, helping draw a millennial crowd to Miami in year one and prompting an expansion to the West Coast in 2017. "You've got hip-hop guys performing with full bands. They dress like rock stars from the '80s and '90s, like metal bands," says Cherif, who will speak on a panel of hip-hop's next generation of festival promoters at Billboard's Live Music Summit in Los Angeles on Nov. 13. "You can't even categorize hip-hop in a specific lane anymore." They'll launch overseas in 2019. Here's how they made Rolling Loud into a destination for rap fans and artists alike.

WORK WITH YOUR BFF

Zingler and Cherif met in fourth grade and remained tight as teenagers while attending different colleges. Cherif's passion for rap music, Zingler's love of festivals and their mutual ambition to create something groundbreaking in the hip-hop space — along with the shorthand fostered by two decades of friendship — made them ideal business partners.

"If there's a negotiation about money, nine times out of 10, I'm like, 'Matt, handle this,' " says Cherif. "If it's a relationship or music thing, it's like, 'Tariq, handle it.' We know each other's strengths and weaknesses and trust each other to maintain the mission." Their longtime connection has also erased any hint of ego. At the first Rolling Loud, recalls Zingler, "I remember picking up trash because we were going to have to pay a cleaning fee if it wasn't left the right way. Tariq and I definitely do a lot of work people might think is beneath

us, but it's because we care. We're not above anything."

SHOW UP EARLY

In 2010, Cherif and Zingler started producing shows in their native South Florida, doing one-off nights and booking about-to-blow artists like Kendrick Lamar for three-city runs around the state. By summer 2013, their monthly events in Miami were hosting up-and-comers like Travis Scott and Denzel Curry. Many of these early shows lost money, but the duo recognized the importance of consistency, building a fan base and — perhaps most crucially collecting data from attendees that helped them target the right fans with ads, get a sense for how many tickets certain artists could move and, in time, accurately estimate the first Rolling Loud's ticket sales.

Meanwhile, the 2013 demise of Rock the Bells — the rap festival launched in Southern California in 2004 that expanded throughout the United States and into Europe to become the genre's biggest live draw — left the international circuit without a large-scale event dedicated exclusively to hip-hop, right as a new generation of young artists like Drake, J. Cole and Lamar was pushing the genre to new levels of mainstream ubiquity. When Rolling Loud launched in 2015, the market was primed for a hip-hop extravaganza, and Cherif and Zingler were ready to throw it.

"It was five years of creating the building blocks to fill that [market] void," says Cherif. "And then all of a sudden, it went from a void to a fan base."

GROW WITH THE SCENE

Before launching Rolling Loud, Cherif and Zingler were regularly selling out 1,500- to 2,000-capacity rooms but didn't have access to the bigger venues their acts wanted as their profiles rose. Without this access, the guys lost artists they had developed to mega promoters like AEG and Live Nation.

"We were about to lose ScHoolboy Q just like we had lost a number of other artists," says Zingler. "That was the wake-up call: 'We need to adapt, or we won't have a business.'"

The guys realized a festival would allow them to capitalize on years of artist development while continuing



to work with acts as they hit the big time. They booked Miami's Soho Studios as a venue and filled the lineup with frequent collaborators like Curren\$y and Scott. Rolling Loud launched as a single-day festival in February 2015, with ScHoolboy Q headlining. Ticket prices started at \$50, and 6,500 people showed up.

Rolling Loud's inception coincided with the rise of Florida's fertile SoundCloud rap scene, with artists including Lil Pump, Ski Mask the Slump God, Smokepurpp and the late XXXTentacion — a built-in crop of homegrown artists for Cherif and Zingler to develop. Cherif says these acts, along with Lil Uzi Vert, Playboi Carti, Lil Yachty, Robb Banks, Kodak Black and Curry "really exemplify the core Rolling Loud champion artists that we got early and who grew with us and became mainstream."

"They were creating performance opportunities for the entire Florida rap scene at a time when no one was really checkin' for these guys," says Julieanna Goddard, aka YesJulz, the Florida-born media entrepreneur who hosted Rolling Loud in 2016 and 2017. "Matt and Tariq know how to curate and promote a show and, most importantly, can identify key talent early on. Because of this, they have the support of the underground scene and the youth. That's a strong audience and a hard one to grasp."

SET A HIGH BAR

Even early on, Cherif and Zingler viewed Live Nation and AEG as their primary competitors. "Our long-term goal wasn't just doing these shows in Florida," says Cherif, "so I never considered any local promoter a competitor because I knew they didn't have the long-term vision we had."

In just four years, they have made good on that vision. Rolling Loud hosted 180,000 fans over three days in May at Hard Rock Stadium in Miami Gardens, with general admission tickets going for \$299. (Zingler and Cherif decline to comment on their revenue.) In late 2017, Rolling Loud made its

West Coast debut with a pair of events in the Bay Area and SoCal, major festival markets with historic connections to hip-hop.

Cherif and Zingler have looked to Electric Daisy Carnival, the EDM festival produced by Live Nation property Insomniac, as a model in terms of fan experience and say that "currently, Insomniac is our local partner for shows in California," though they own 100 percent of the Rolling Loud brand. EDC has also expanded well beyond its flagship Las Vegas event to other venues in the United States, Mexico, the United Kingdom, Asia and beyond, and Rolling Loud plans to capitalize on hip-hop's worldwide explosion in the same way EDC has ridden the EDM boom. Rolling Loud will go overseas in 2019, with shows announced in China, Japan and the United Kingdom.

"Not everyone likes to travel internationally, but there's a comfort with the Rolling Loud brand," says Erin Larsen, an agent at Paradigm who has booked artists including Lil Uzi Vert and Playboi Carti at every Rolling Loud since 2015. "Tariq and Matt have done a great job with how they've branded the festival and how they take care of artists' teams, so I think artists will go" and support them in foreign markets.

SELL THE LIFESTYLE

The guys rattle off mega-corporations
— "Starbucks! McDonald's! CocaCola!" — when describing their
plans to grow Rolling Loud into a
lifestyle brand in which the festival
lives alongside a record label, media
company, clothing line and liquor
brand. "If these guys do it right,
they can become [one of] the most
powerful players in music-centric
content," says Goddard. "Rolling
Loud can be our version of MTV."

Cherif and Zingler say they would entertain an offer for the company — if they could continue to lead it. "Every business is technically always built to sell," says Zingler. But "we wouldn't just allow somebody to come in and take control of the brand. It's about the culture and our fans, so we have to put our financial gains aside and do what's right." Cherif says it's "almost a noble responsibility, which brings a lot of anxiety. At the end of the day, though, it feels great to tell my son I started something from nothing."



DROPKICK MURPHYS took their raucous Celtic punk from the city's grimiest clubs to Fenway Park —







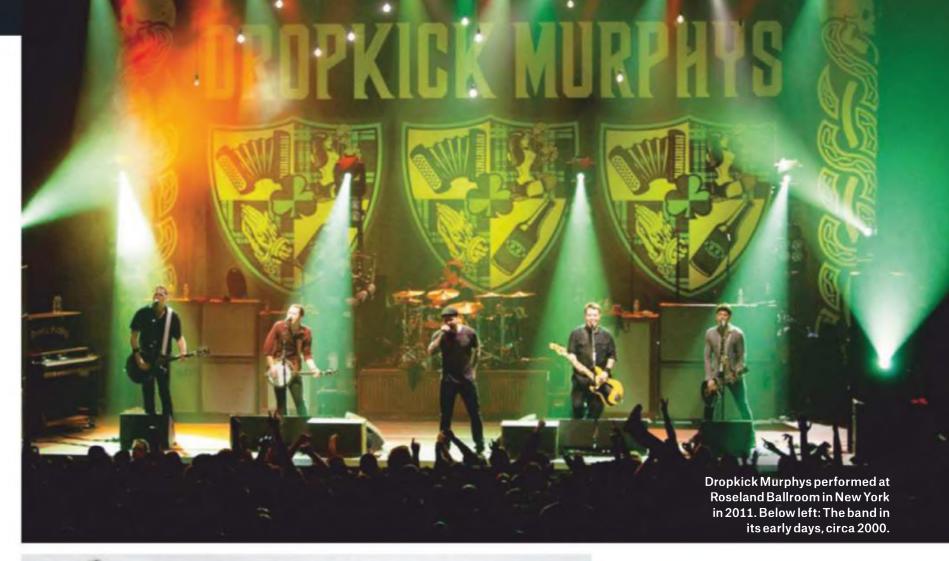
KEN CASEY DOESN'T JUST KNOW

everyone in Boston — he knows everyone, their mothers and their five cousins named Sully.

It's an October Friday, and Casey, the founder of Dropkick Murphys—the indefatigable Boston Celtic-punk band—just left a 300-person press conference at the Boston Harbor Hotel, where he couldn't take more than two steps without a handshake, a backslap or a hearty "Ken-nee!" When he's not onstage, Casey is also an independent boxing promoter (the Dropkicks have more than a few songs about legendary pugilists), and he's promoting an arena fight card that he helped assemble for tomorrow night at the TD Garden arena.

Next up, the 49-year-old is headed to the Back Bay's Lenox Hotel for an afternoon VIP reception, where the guest of honor is Irish fighting superstar Conor McGregor. The first man to hold two UFC titles at once greets Casey warmly — a handshake and a backslap — and they chat with the ease and efficiency of old friends. Casey tries convincing "The Notorious" to come tomorrow night, which seems like a tall order. But as it turns out, McGregor used to walk out to Dropkick Murphys' "I'm Shipping Up to Boston."

You have undoubtedly heard this song's opening riff: *DUH*-NUNT!... **DUH-NUNT!** Neeeeeer. A two-minute sea shanty built around Woody Guthrie lyrics, "I'm Shipping Up to Boston" kicks off like the Jaws theme rewritten for a leprechaun street fight. Released in 2005, Dropkick Murphys' best-known song got a profile boost in 2006, when Martin Scorsese featured it prominently in his Academy Award-winning Bostonmob film, *The Departed*. From there, the anthem became a favorite of New England sports organizations, NHL teams and local news producers needing to conjure suspense in 10 seconds or less. In October, the Boston Symphony Orchestra





even performed it for the World Series. The platinum single has sold 2 million digital downloads and has accrued 91 million on-demand U.S. streams, according to Nielsen Music, but the increase has been so gradual, the song never made a dent on the Billboard charts.

Boston's unofficial house band has followed a similar trajectory. Conceived in a barbershop basement, the Dropkicks started out covering The Clash in a notoriously dank club down the block from Fenway Park. Twenty-three years later, they've performed on the Fenway field during three Red Sox World Series runs, helping to exorcise an 86-yearold baseball curse; played roughly 5,000 live shows; and become as synonymous with their home city as Cheers or Good Will Hunting. But while Dropkick Murphys have released nine studio albums and sold 3.6 million equivalent album units in the United States, according to Nielsen Music, they've never notched a Billboard 200 top five album or Hot 100 hit. And in a time when rock music's influence is rapidly waning, they've never been bigger.

So how does a niche local act with a near-parochial hometown loyalty become a global brand? How does a band built on authenticity function as a self-sustaining business without compromising its credibility? And how have Dropkick Murphys never taken a year off in 23 years? To hear them tell it: ethics, commitment, endurance, the desire for free hockey tickets — and a little bit of Irish luck.

that Casey

all six members of the Dropkicks congregated at McGreevy's, a Back Bay "baseball museum" bar

that Casey opened in 2008. There's drummer Matt Kelly, 43, who has been in the band since 1997, and singer and father of three Al Barr, who at 50 is "the senior citizen of the group" (aside from Barr, Kelly and Casey, the other three Dropkicks are in their 30s). Guitarist-songwriter Tim Brennan lurks in a corner near guitarist James Lynch, the Dropkick who looks most like a rock star. Multi-instrumentalist Jeff DeRosa stands idly at the bar; Casey is around here somewhere. (Bagpiper Lee Forshner tours but isn't

a full-time bandmember.) Apparently, a complete Dropkicks lineup here is a thrill, even for the bar's staff. Liam Harrington, an assistant general manager from Stoneham, Mass., loiters awhile, explaining, "It's really cool to see them all in one place."

McGreevy's has become something of a mecca for Dropkick fans, especially during the band's annual week of St. Patrick's Day shows in Boston. "For the entire week, people will drink here, go to the concert, come back," reports Hazey Ricci, one of the establishment's managers, who says he sees the same faces every March. "There are people who are like, 'This is so cool, I came once.' And there's others who're like, 'This is my tradition every year — I'll skip Christmas to come to these four shows." In fact, two Saturdays from now, a couple of Dropkick fans will hold their wedding reception here; right now the band is signing their wedding invitation.

Growing up in Milton, Mass., Casey attended the same all-boys school as New Kids on the Block's Joey McIntyre, Catholic Memorial. His maternal grandfather, John Kelly, was a longshoreman and labor organizer who inspired the Dropkicks' pro-union anthem, "Boys on the Dock." In 1996, Casey was 25, studying to be a special-education teacher at the University of Massachusetts and working union construction. In his offtime, he practiced bass in a friend's barbershop basement, and a co-worker dared him to start a band. He recruited three friends who couldn't really play their instruments. "There was almost a Bad News Bears effect," recalls Casey. "People were like, 'Man, these guys suck, but

something makes me want to root for them.' "

They became Dropkick Murphys, their name paying tribute to a Massachusetts-based professional wrestler and sanitarium owner. They practiced hardcore, punk's faster, more aggro descendant, and found a scene at The Rathskeller (aka The Rat), a notoriously sketchy club in the city's Kenmore Square, where all-ages weekend matinees drew punk kids. The Dropkicks were older, so they stood out. "At The Rat, everyone else was playing anti-police songs; we had a song called 'John Law' about a good cop," remembers Casey. "We hated a lot of cops too, but I grew up with cops and knew there was another side."

Released on the West Coast independent label Hellcat, Dropkick Murphys' 1998 debut LP, Do or Die, made their intentions clear: They had working-class ideals, Irishimmigrant pride and an unabashed affinity for their hometown. After original frontman Mike McColgan quit to become a firefighter, Barr, a gravel-voiced singer from New Hampshire, joined in May 1998. "What impressed me immediately was the commitment," Barr recalls today. In 1999, the Dropkicks toured rigorously, first with Motörhead, then on the Vans Warped Tour. A nine-date Australian trek laid the foundation for an international fan base that would help sustain them for the next 20 years. They went to Europe — a lot. "We used to get German interviewers asking literally, verbatim — 'Why do you come here so much?' "recalls Barr with a laugh. "We find our fans in our live shows." (Casey and longtime Dropkicks manager Jeff Castelaz will speak at Billboard's Live Music Summit in Los Angeles on Nov. 14.)

Crime novelist Dennis Lehane, who grew up in nearby Dorchester, recalls inviting the band to a reading-and-music series in 2002, held in the relatively cozy environs of a Cambridge, Mass., café. "The Dropkicks couldn't even fit on the stage because there were so many of them, plus an accordion and bagpipes," he remembers. "It was madness. They blew it out. They played like they were playing [TD] Garden." ("You're not bad for a bunch of *smaht* people," Casey reportedly teased the audience.)

In 2003, the Dropkicks headlined a local radio showcase of 17,000 — and they weren't a radio band. To Casey, it was a breakthrough: "We realized then that you didn't necessarily need mainstream success to be sustainable." Tireless touring was one path to self-sustenance. Diving headfirst into Boston sports fandom was another. A lifelong Bruins diehard, Casey wrote a throaty ode to his beloved "black and gold" for the 2003 LP Blackout. Jocks and punks historically have bad blood, so Barr admits he was skeptical. "It wasn't as if anybody outside of our band was like, 'That's a great idea!' " he says. "It was more that people were like, 'What a stupid idea — a punk band with sports teams? That's never going to work." "But I wasn't even trying to make it 'work,' " adds Casey. "I just wanted free tickets."

It worked anyway. In November 2003, Dropkick Murphys performed at a Bruins game. Soon they were working with the Red Sox to revive "Tessie," a club anthem that hadn't been played since the team's last World Series win in 1918. Somehow, the Dropkicks' version seemed to work some magic: In 2004, the Sox finally won. "With the Red Sox, we didn't see some spike in our ticket sales — it just made my grandmother stop saying, 'Are you ever going to finish college?' " says Casey, laughing. "It legitimized us to a lot of people." (It also got the Dropkicks authentic World Series rings in 2013 — and, after the Sox's Series win on Oct. 28, a spot in their victory parade.)

Legions of Dropkicks fans now hail from far outside Boston. To Casey, his band's appeal comes down to the obvious. "We connect to people on different levels," he says. "Sometimes they like the Celtic stuff and banjos. Other times, they want more hardcore songs. And sometimes people just like the band — that element of pride in roots goes right over their heads."

Despite the group's success (and the Mercedes-Benz he drives), Casey still identifies as a dyed-in-the-wool Democrat with a deeply blue-collar ethos. "If we were selling tickets for \$200 or rolling up in Porsches, that would be one thing," he says. "But if someone claims they're so working-class they wouldn't take money they've earned, they're full of shit. I grew up with no money — and if you





Dropkicks
participated in
Boston's victory
parade on Oct. 31
celebrating the Red
Sox's World Series
win. Below, from
left: Casey, Kennedy,
trainer Packie Collins
and Sean Sullivan
of Murphys Boxing
following Kennedy's
win at TD Garden
Arena on Oct. 20.

really grew up with no money? You want some fucking money." And in truth, Dropkick Murphys could be making a lot more. The band only sells merchandise made in the United States and donates all money that it collects at meet-and-greets to the members' Claddagh Fund, which supports children, veterans and substance-abuse recovery.

"The Dropkicks are the Boston that I knew: blue collar, hardcore, proudly Democratic, proudly pro-union and working class," says Lehane, who mined a similar demographic for his novels like Mystic River and Gone Baby Gone. "My father was an Irish immigrant and a lunch pail-carrying bluecollar worker, and I remember him saying no Republican ever gave a shit about the working man. The Dropkicks also embody that idea." (In 2015, when union-busting Wisconsin governor Scott Walker used "I'm Shipping Up to Boston' at an appearance, the band tweeted: "Please stop using our music in any way... We literally hate you!!!")

The band's YouTube channel isn't even monetized. "Can't have your cake and eat it too," reasons Casey. "'Look at these fucking assholes, making me wait 10 seconds for a video about the working class.'"



UH-NUNT!...DUH-NUNT! Neeeeeer. It's Saturday night at TD Garden, where Casey's fight-promotion

company, Murphys Boxing, has co-assembled what *The Boston Globe*

calls "the most ambitious boxing card in Boston in a generation."

Over nine hours and 11 bouts, four of Casey's boxers fight, including heavyweight Niall "Boom Boom" Kennedy, a full-time cop in Gorey, Ireland, and Mark "The Bazooka" DeLuca, a former Marine machine-gunner from Whitman, Mass., who emerges to "I'm Shipping Up to Boston." It's the first of four times that Dropkick Murphys anthems play tonight.

Close to 7,000 boxing fans—including Sugar Ray Leonard, ringside, and Micky Ward, the subject of 2010 biopic *The Fighter* and, of course, a buddy of Casey's—listen as Irish tenor Ronan Tynan sings Ireland's national anthem. Around 10:30 p.m., a commotion erupts as a security detail hustles a bearded man to ringside seats. Then, a scream: "Conor McGregor!" Soon, Casey appears, dressed in a slick jacket and gray Vans, to greet his celebrity guest.

Yesterday, it looked like a longshot that "The Notorious" would show. But after 23 years and one broken curse, his presence seems like just the latest manifestation of that ol' Dropkicks luck. Leaving the Garden that night, I pass the statue of famed Bruin Bobby Orr that guards the arena. Earlier, I'd raised the possibility that someday Casey could well get his own Boston monument. His response was what any Dropkicks fan would expect. "I don't want a statue," he scoffed, laughing. "The things my friends would do to it would be so rude." •



An onslaught of artists eager to hit the road has the industry scrambling to devise a new kind of crowd control while it works to shake up its leadership to reflect the diversity of new faces driving the business

BY DAVE BROOKS



DECADE AGO, THE CONCERT INDUSTRY

worried that the eventual retirement of superstar acts like The Rolling Stones would bring a decline in business because few up-and-coming or established artists were being developed to take their place. But fast-forward to 2018, and the industry is facing the opposite problem: No one wants to come off the road, while a glut of new streaming sensations are trying to

muscle in, pushing up overall revenue while intensifying the competition.

"We've gone from worrying about not having enough headline talent to now having to play air traffic control with all of the big arena and stadium tours that went out this year," says Bob Roux, president of U.S. concerts at Live Nation. "We are routing tours for 2020 and even 2021. There are just a lot of artists that want to be on the road."

The hypercompetitive environment has been a boon for concert promotion giant Live Nation, whose ticket revenue rose 7 percent in the second quarter of 2018 and sponsorship revenue is up 12 percent over the same quarter in 2017, according to Live Nation's Security & Exchange Commission filings. The three biggest outings of the year — Ed Sheeran's Divide Tour, Taylor Swift's Reputation Tour and Beyoncé's On the Run II with Jay-Z — are on track to gross nearly \$1 billion in combined ticket sales, up from the \$600 million that the top three tours grossed in 2008, according to Billboard Boxscore.

But not everyone is cheering as the race for venue space and fans' dollars intensifies. While some tours by newcomers like Post Malone have grossed north of \$20 million in 2018, other runs by older acts like The Smashing Pumpkins have struggled to compete, with only a handful of shows selling out on the 30-year-old rock band's reunion tour.

The growing diversity of acts on the road, meanwhile, is forcing the live

industry to grapple with another challenge: lack of diversity within its own ranks. This year, every major festival from Coachella and Lollapalooza to Austin City Limits had multiple hip-hop headliners — a change from years past. But there are relatively few executives of color at the top of the live biz.

"As an industry, we have not done enough to tackle diversity, and now we're trying to play catch-up," says WME partner Kevin Shivers, who, along with the University of Southern California's Annenberg Inclusion Initiative, helped curate "Out of Balance: Does the Touring Business Need an Inclusivity Rider?," one of 20 panels at *Billboard*'s Live Music Summit Nov. 13-14 at the Montage in Beverly Hills. The Live Music Awards on Nov. 13 will honor John Mayer with the Legend of Live Award (see page 50), as well as Sebastian Maniscalco, *Billboard*'s first comedian of the year, and artist of the year Shawn Mendes.

Inclusion is one of many topics slated for debate at the annual conference, which examines the long-term health of the live-music business and the challenges ahead. Top artists, agents, promoters and managers will discuss everything from ticket pricing and mental health on tour to the tricks of maintaining an independent spirit in an increasingly homogeneous festival market.

Mendes will join his manager, Andrew Gertler, to discuss his touring strategy, while rising artists including 2018 American Idol winner Maddie Poppe will participate alongside longtime road warriors. Dropkick Murphys founder Ken Casey and his manager, Jeff Castelaz, will talk about the band's decadeslong success (see page 58), and New Kids on the Block will take the stage to talk about their upcoming 53-city North American Mixtape Tour and how they still sell out arenas. The group may have predicted the secret to success for any artist in today's heated touring market way back in 1988 with the name of their debut album: Hangin' Tough.

YOUR GUIDE TO THE SUMMIT

During two days of panels at *Billboard*'s annual touring conference, the industry's power players will delve into everything from ticket-pricing strategy to festival overload, and will honor the year's top performers, venues and executives with an array of awards (see panel highlights and the complete list, below)

DAY 1: NOV. 13

"Masters of Illusion: The Magic and Money Behind Successful Hologram

Tours" (9 a.m.) They've got Roy Orbison, Ronnie James Dio and Amy Winehouse. But do hologram tours have a long-term future? Paradigm agents Dan Weiner and Seth Malasky discuss with Base Hologram's Bob Ringe and Marty Tudor.

"Representation Matters: Agents at the Top of Their Game" (11:25 a.m.)

Artist Group International's Marsha Vlasic, Madison House's Nadia Prescher, United Talent Agency's Cheryl Paglierani, Creative Artists Agency's Alli McGregor, WME's Samantha Kirby Yoh and Paradigm's Corrie Christopher Martin talk touring power with *Billboard* West Coast editor Melinda Newman.

"Rock the Bells: Meet Hip-Hop's Next Generation of Festival Promoters"

(4:30 p.m.) *Vibe* editor-in-chief Datwon Thomas interviews the promoters behind such hip-hop festivals as J. Cole's Dreamville Fest, Broccoli City and Rolling Loud.

DAY 2: NOV. 14

"Artist Development: What Does It Mean to Break Through in 2018?"

(9:30 a.m.) Billboard Dance's Matt Medved talks with United Talent Agency's Steve Gordon, RCA Records' John Fleckenstein and other insiders about what it takes to elevate an artist from the club level to the arena stage.

"Unmanagable: A Conversation With Father-Son Management Partners Irving and Jeffrey Azoff" (3:45 p.m.) Music's most powerful family discusses the state of the live biz.

New Kids on the Block (4:30 p.m.) Thirty years after breaking through with *Hangin' Tough*, America's favorite boy band discusses its future touring plans and shares behind-the-scenes details from its recent concert at the Apollo Theater in Harlem. NKOTB's management and agency teams weigh in on the secrets to their success. (Note: all times PST.)

LEGEND OF LIVE

→ John Mayer

After ringing in 2018 with a New Year's Eve show at The Forum in Inglewood, Calif., Mayer and Dead & Company played to 500,000 fans this year, after he sold out five solo arena shows in Brazil in 2017.

ARTIST OF THE YEAR

→ Shawn Mendes

The singer, who has reported over \$35 million in 2017 ticket sales, is prepping for his biggest tour yet: 67 dates, starting March 2019.

COMEDIAN OF THE YEAR

→ Sebastian Maniscalco

The Stay Hungry author is the first recipient of this award, having sold out Los Angeles' Greek Theatre and five nights at New York's Radio City Music Hall, plus booking four 2019 shows in Madison Square Garden.

CHIP HOOPER AWARD FOR YOUNG PROFESSIONALS

Selected by friends and family of the late super-agent, Paradigm and Billboard staff.

- Rebeca León, Lionfish Management
- → Brittanie Delava, AEG
- → Kelly Stelbasky, Live Nation
- Jeff Krones, Creative Artists Agency
- -- Alicia Karlin, Madison House

HUMANITARIAN AWARD

Selected by Billboard staff.

Kevin Lyman, Preventum Initiative/FEND

BREAKTHROUGH ARTIST

Selected by Billboard staff.

- → Post Malone
- → Maluma
- → Cardi B

TOP WORLD TOUR

Based on grosses reported to Billboard Boxscore.

- → Beyoncé & Jay-Z
- → Ed Sheeran
- → Taylor Swift

TOP U.S. TOUR

Based on attendance reported to Billboard Boxscore.

- → Beyoncé & Jay-Z
- → Ed Sheeran
- → Taylor Swift

TOP DRAW

Based on grosses reported to Billboard Boxscore.

- → Beyoncé & Jay-Z
- → Ed Sheeran
- → Taylor Swift

TOP FESTIVAL

Based on grosses reported to Billboard Boxscore.

- → Lollapalooza Brazil
- -- Life Is Beautiful
- → Outside Lands

TOP ARENA

Based on grosses reported to Billboard Boxscore.

- → The Forum, Inglewood, Calif.
- Madison Square Garden, New York
- → O2 Arena, London

TOP VENUE UNDER 10,000 SEATS

Based on grosses reported to Billboard Boxscore.

- Auditorio Nacional, Mexico City
- → Radio City Music Hall, New York
- → Zappos Theater at Planet Hollywood, Las Vegas

TOP PROMOTER

Based on grosses reported to Billboard Boxscore.

- -- AEG
- → Frontier Touring Group
- → Live Nation

TOP INDEPENDENT PROMOTER WORLDWIDE

Based on grosses reported to Billboard Boxscore.

- → Another Planet Entertainment
- → OCESA-CIE
- → T4F-Time for Fun

TOP AGENCY

Based on Billboard Boxscore's list of the top 50 tours.

- -- Creative Artists Agency
- → Paradigm
- → WME

CONCERT MARKETING AND PROMOTION

Based on industry nominations.

- → Travis Scott x Red Bull, Lyft,
 Snapchat + American Express
- → Marshmello x Bumble
- → Khalid x Hollister

TOP MANAGER

Based on industry nominations.

- Andrew Gertler
- -- Sharon Osbourne
- → Dre London

TOP COMEDY TOUR

Based on grosses reported to Billboard Boxscore.

- → Kevin Hart
- → Sebastian Maniscalco
- → Chris Rock

TOP CLUB

Based on grosses reported to Billboard Boxscore.

- → 9:30 Club, Washington, D.C.
- → Brooklyn Steel, Brooklyn
- The Showroom at the Flamingo, Las Vegas

TOP AMPHITHEATER

Based on grosses reported to Billboard Boxscore.

- → Greek Theatre, Los Angeles
- → Hearst Greek Theatre, Berkeley, Calif.
- → Hollywood Bowl, Los Angeles

TOP BOXSCORE

The highest-grossing event of the year, as reported to Billboard Boxscore.

- → Ed Sheeran: Wembley Stadium, London, June 14-17 (four shows)
- → Taylor Swift: MetLife Stadium, East Rutherford, N.J., July 20-22 (three)
- U2, Estádio do Morumbi, São Paolo, Oct. 19, 21, 22 and 25 (four)

Congratulations to

JOE CONYERS III

Co-founder and General Manager

&

MOLLY NEUMAN

Global Head of Business Developement



2018 DIGITAL POWER PLAYERS

From,

The Songtrust Team

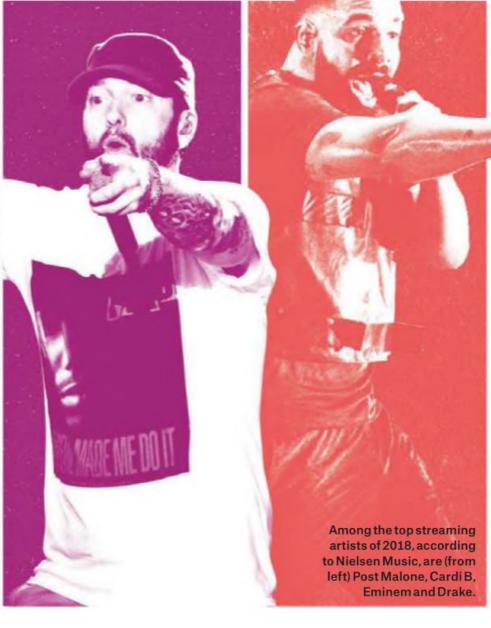


Learn more about global royalty collection at Songtrust.com/estimate









Digital Power Players 2018

As streaming drives three-quarters of U.S. music revenue, these 74 executives — at music groups, publishers, social giants and more — are diving into the data that's reshaping every sector of the industry

he digital music stream continues to surge. The U.S. music business is on track in 2018 to achieve double-digit growth for the third year in a row, thanks in large part to streaming. Consumer spending on music reached \$4.6 billion in the first half of the year, a 10 percent increase over the first six months of 2017, according to the RIAA. And three-quarters of that revenue comes from streaming. Streaming revenue grew 28 percent for the first half of 2018 compared with the same period last year, the association also reports. Accounting for that growth: subscriptions to Spotify, Apple Music, Amazon Music and Tidal; radio services like Pandora and SiriusXM; and YouTube and the ad-supported version of Spotify, among others. With streaming has come a flood of data on how, where and when songs are consumed — and by whom. That information drives the work of *Billboard*'s Digital Power Players, executives in the vanguard of their fields. At streaming services, record labels, music publishers, distributors, promoters, booking agencies, social media sites, rights organizations and more, these are the executives shaping the industry of the future.

STREAMING

CHARLIE HELLMAN, 33

Vp, head of creator marketplace, Spotify



With Spotify reporting 184 million active users and 83 million premium subscribers in July, Hellman's focus is on the musicians whose work drives the success of the streaming service.

He oversees the development of Spotify for Artists, a live data dashboard and playlist submission tool that now serves more than 200,000 unique artist teams a month — double the number from March. "From the beginning, Spotify for Artists was about empowering artists," he says.

TAMI HURWITZ, 46

Vp global marketing and business intelligence, Amazon Music



Hurwitz arrived at Amazon Music in November 2017 after a two-decade career with Procter & Gamble, followed by Microsoft. She oversees global branding and marketing for the world's third-largest subscription streaming service, whose total streaming hours on Alexa-enabled devices have doubled year-over-year. (Amazon has not reported specific usage figures.) "We're seeing fans starting to adopt the 'Alexa, play' nomenclature into their vernacular," says Hurwitz. "It's become a really interesting way to engage socially." Hurwitz also helped Amazon mark "Prime Day" on July 11 with the Amazon Music Unboxing Event, a concert headlined by Ariana Grande in New York.

AMANDA MARKS*

Global head of business development and music partnerships, Apple



Marks, a former senior digital executive at Universal Music Group, has helped Apple Music surpass 50 million registered users during her three years at the company. She has

also signed the streaming service's first automotive deals with Volkswagen and Fiat Chrysler, and brokered an exclusive bundling deal offering Apple Music to Verizon Unlimited mobile phone customers. (New customers receive Apple Music free for six

months.) "With subscription services, we live and die by the numbers — conversion and retention, daily engagement," says Marks. "Our focus on music, arts and culture gives us a competitive advantage in improving those numbers."

LIOR TIBON, 35

COO, Tidal



As the streaming business approaches maturity, its major players are refining their growth strategies — and for Tidal, that has meant telecom partnerships around the globe. In the past year, an

expanded streaming bundle with part-owner Sprint introduced three new pricing plans for the latter's 45 million customers, while partnerships with Vodafone (Spain), Telefonica (Brazil) and MTN (Uganda) have expanded Tidal's reach into underutilized territories. While streaming is "hypercompetitive," Tibon says, "The industry has not evolved quickly enough in terms of presenting a wide range of pricing options and models."

KERRY TRAINOR*

CEO, SoundCloud



After a financially challenging 2017 marked by layoffs and the closing of its London office, SoundCloud has "refocused our strategy to focus on what makes us unique and special:

empowering creators with the best tools to grow their careers," says Trainor. The resurgent site now hosts more than 180 million tracks from more than 10 million creators, says Trainor. They include Post Malone, Chance the Rapper, Lil Uzi Vert, Lil Yachty and "an incredible range of artists shaping music culture, [especially] in EDM and hip-hop."

N

MUSIC GROUPS

BOB BRUDERMAN, 40

Senior vp global digital partnerships, Kobalt Music Group



Bruderman says he has sealed "in excess of 50 deals" this past year for Kobalt, including a publishing pact with Facebook and a multipronged agreement with Chinese streaming

service NetEase that covers publishing, Kobalt's AWAL division for indie artists and its AMRA royalty collection service. Bruderman is also Kobalt's point of contact with digital services, including "everyone from Google and Amazon to tiny karaoke players," while building marketing muscle via seeking out and developing digital music partnerships with, for example, airlines (Delta and American) and social media platforms (Instagram).

RON CERRITO, 56 President, North America, AWAL

PAUL HITCHMAN, 53

President, AWAL

LONNY OLINICK, 37

CEO. AWAL







Olinick assumed leadership of Kobalt's recordings division, AWAL, in January, with Hitchman running international and Cerrito managing North America. "[The] three of us have made a big push with A&R, global marketing, digital products and data insights, resulting in success like never before," says Olinick. In the past six months, he adds, staff has doubled to about 200, while the artist roster has grown 50 percent to 25,000 acts. Among the standouts: Lauv, whose song "I Like Me Better" has become a hit in 11 countries, generating more than 1 billion streams, according to AWAL. "We're all about positioning Kobalt as the leading service company across all music rights," says Olinick.

JONATHAN DWORKIN, 43

Senior vp digital strategy and business development, Universal Music Group

CHRIS HORTON, 46

Senior vp strategic technology,

Universal Music Group

MICHAEL NASH, 61

Executive vp digital strategy,

Universal Music Group

TUHIN ROY. 50

Senior vp new digital business and innovation,

Universal Music Group

OANA RUXANDRA, 36

Senior vp digital strategy and partnerships, Universal Music Group









"Digital is part of everything that we're doing," says Nash, who has led UMG's digital team since November 2015. Nash, who holds a seat on UMG's executive management board and

advises chairman/CEO Lucian Grainge, oversees a digital business of 400-plus partnerships "and annualized revenue of over 3 billion dollars," he says. For the digital team, Ruxandra quarterbacked UMG's global multiyear agreement struck with Facebook

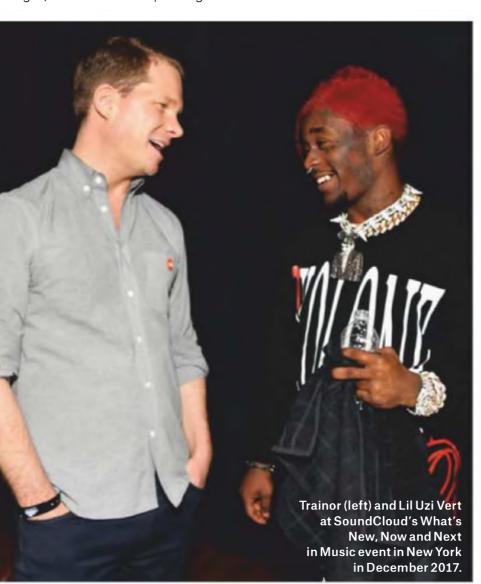
and Instagram in December. "We got the biggest social network to come to the table and to value our content, [and] created a new kind of partnership that reflects the future," says Ruxandra, who is now focused on deals with Pandora, iHeartMedia and Amazon Music. Horton has primed UMG for the emerging industry category of "interactive tracks" that will allow consumers to work with individual song elements (e.g., vocals, drums, bass) via apps like Jammer from Keezy. Dworkin is the dealmaker overseeing UMG's Spotify, Apple and Google partnerships, and closed a major renewal agreement with YouTube in December 2017, easing longstanding tension with the video-streaming giant. "There's a lot more oxygen in the business relationship," he says. "They've done a great job of trying to reset the relationship." Roy, who serves as UMG's Silicon Valley liaison, has spearheaded two outreach programs designed to foster music tech startups: the UMG Accelerator Network and a UMGaffiliated hackathon series. "Two years into the music industry's recovery, we don't think the level of startup activity in the ecosystem reflects the opportunities [in this space]," says Roy. "Everything we're doing addresses that."

KEITH HAUPRICH, 44 General counsel/senior vp business and legal affairs, North America, BMG



In August, Hauprich reached a confidential settlement in a landmark three-year copyright infringement suit against Cox Communications, which tested an internet service provider's

responsibilities for policing the copyright-infringing actions of its users. In a 2015 trial, Hauprich helped BMG win a \$25 million judgment against Cox, but the award was later vacated due to erroneous jury instructions. On the eve of a second trial that was due to begin Aug. 27, Cox opted to settle with BMG for undisclosed terms. The three major music groups filed their own copyright infringement suit against Cox in July, seeking as much as \$1.5 billion in damages, and that action is pending.



"Two years into the music industry's recovery, we don't think the level of startup activity reflects the opportunities."

DENNIS KOOKER, 51

President, global digital business and U.S. sales, Sony Music Entertainment



With streaming now accounting for 44 percent of Sony's music revenue worldwide and still growing, Kooker says emerging international markets will continue to fuel that

upward trajectory. He notes that while many music companies are chasing the mass-market consumer, Sony is also preparing for the day when growth isn't so easily attained. The industry has "always been about niches, experimentation and tastemakers," says Kooker. "We need that, too, or we will have slowing growth as the market matures."

OLE OBERMANN. 47

Chief digital officer/executive vp business development, Warner Music Group



The past year saw a "tremendous acceleration in premium subscriptions," says Obermann, and he's not just referring to Spotify, the streaming market leader. Apart from

streaming deals, WMG in March closed a deal with Facebook that allows WMG's extensive music catalog to be used on Facebook, Instagram, Messenger and Oculus. Obermann also negotiated a direct licensing agreement with Mixcloud, a streaming platform with more than 12 million podcasts and DJ sets. The information gleaned from those platforms helps WMG target its efforts more precisely than ever. "Data helps us understand the cause and effect of marketing and promotion drivers; pivot, if and when necessary; and we can watch Warner Music artists break out geographically on a near-real-time basis."

JIM SELBY, 50 GM/chief revenue officer, Concord Music Group



Metadata matters, says Selby. "We identified thousands of masters we own or control that either lacked sufficient metadata on the [streaming] services or were

completely missing" that data. Concord made a "significant investment" in its internal metadata management, says Selby, which he reports has paid off in higher YouTube collections and rights society payments. (Concord does not break out those figures.) Selby notes that Concord also has invested in digital marketing platform found.ee, to the benefit of label acts like Nathaniel Rateliff & The Night Sweats.

PUBLISHING

PETER BRODSKY, 55

Executive vp business and legal affairs, Sony/ATV Music Publishing



In January, Brodsky helped convince the Copyright Royalty Board to raise the royalty rate for songwriters on Spotify and other streaming services by nearly 44 percent through 2022. "It

was extremely challenging," he says. "Anytime you go to trial, it's a huge risk. We tried to settle. It couldn't be done. Rolling the dice turned out to be worthwhile." While closing Sony/ATV's deals with Facebook and YouTube, Brodsky also advocated in the past year for the successful passage of the Music Modernization Act, which will update mechanical rights licensing for the digital age.

LIVE NATION AND TICKETMASTER PROUDLY CONGRATULATE

JULIA HEISER KEVIN CHERNETT JEREMY LEVINE AARON WILSON KATHRYN FREDERICK

ON BEING OUR DIGITAL POWER PLAYERS

To succeed is to give back—to honor the passion of these recipients, Live Nation has made a donation to House of Blues Music Forward foundation.



ticketmaster®

DAVID KOKAKIS, 46

Chief counsel, business affairs, Universal Music Publishing Group; digital rights management, Universal Music Group



Kokakis, who was promoted to chief counsel of UMPG in July, is now working more closely with Universal Music Group labels, looking for more opportunities to boost digital revenue

for UMG's publishing and recorded-music divisions. In December 2017, he helped negotiate UMPG's licensing deal with Facebook to make songs and videos available on the social media giant. "It created a new income source for artists and songwriters," he says. "It's important for companies, individuals and stakeholders to think about what serves the greater good and what can create a sustainable industry for many years to come, as opposed to being hyperfocused on what serves their immediate interests."

ERIC MACKAY, 37 Executive vp global digital strategy, Warner/Chappell Music



Mackay took on his current role at Warner/Chappell a year ago, running a three-person team and overseeing the music publisher's digital strategy while expanding its partnerships. His

goals: find more ways for fans to enjoy the music that Warner/Chappell publishes and drive revenue for the company and its writers. Warner/Chappell copyrights now can be used on Facebook, Instagram, Messenger and Oculus under Warner Music Group's Facebook deal announced in March. The result of Mackay's work is promising: an 18 percent year-on-year increase in digital revenue in the recent third quarter.

RADIO

JIM CADY, 58

Executive vp products, operations and connected vehicle, SiriusXM



For Sirius XM users, Cady helps manage too much of a good thing. "The one challenge we have is that we've got an abundance of great content," he says of his back-end work on SiriusXM

features "to better suggest content that may be appropriate for you. If I did a search in our service for Madonna, I'm not only going to get channels that play Madonna, but I'd also get Howard Stern's interview with Madonna. Now, with our ability to say, 'If you like this, you may like that,' we're seeing people listening to a broader set of content because it's being presented to them in a more logical way. We've enhanced that substantially, both on the automotive side and with the launch in May of our streaming service." SiriusXM, with more than 36 million subscribers and 23 millionplus trial listeners, announced plans in September to acquire Pandora, which has more than 70 million monthly active users.

DARREN DAVIS, 45

President, iHeartMedia Networks Group and iHeartRadio



iHeartMedia's acquistion of podcast producer Stuff Media in September was "vastly important, from a strategic standpoint, for the company," says Davis. "I don't think we're [just] in the

radio business — we're in the relationships business. We build and cultivate relationships with 272 million listeners a month on our broadcast radio. This is a natural extension for our broadcast brands and our air talent." Given iHeart's dominant audience reach,



Davis hosted Culture Club at an iHeart80s Party in Los Angeles in 2016. From left: **Culture Club members** Mikey Craig, Jon Moss, Roy Hay and Boy George, and Davis.

"[We've] got to be leading the way in podcasting," he says.

AIMÉE LAPIC*

Chief marketing officer, Pandora



Long before Lapic joined Pandora last December, she admired the analytics she could cull from the streaming service in her role as chief marketing officer for Gap Inc.'s Banana Republic

brand and "from a personal perspective, in terms of how terrific the [music] recommendations were." Now she's mining Pandora's data for initiatives like a partnership with Snapchat that launched in June via the service's premium access feature. More than 22 million people have tapped into 30 minutes of free Pandora Premium programming through premium access since late 2017. "Forty-four percent of those are 25 and under," says Lapic. "This is a gamechanger for us to reach new listeners and drive much higher engagement."

SOCIAL

MANNY ADLER. 26

Music partnerships, Snap



Adler is a key member of the music team behind Snap's ubiquitous messaging app, and has helped make Snapchat an essential tool for musicians. Working under Snap's new

head of music partnerships, Ted Suh, Adler helped develop Snapchat's popular lenses for the music industry, which this year included augmented-reality features for Ariana Grande's Sweetener launch and Nicki Minaj's shoppable Queen lens, as well as an exclusive tracklist debut for Minaj that generated more than 100 million impressions in its first 48 hours. Snapchat also has partnerships with Childish Gambino, Florence + The Machine and other acts. More than one in three daily Snapchat users play with Snapchat lenses, he says, "so it makes a ton of sense to put music in that experience."

PERRY BASHKOFF, 39

Head of label partnerships, Facebook TAMARA HRIVNAK, 42

Head of music business development and partnerships, Facebook

JONATHAN HULL, 39

Head of music partnerships, Facebook

MICHAEL KING, 43

Head of label business development, Facebook SCOTT SELLWOOD, 48

Head of music publishing partnerships, Facebook ANJALI SOUTHWARD. 37

Head of international music publishing business development, Facebook













Since early 2017, Facebook has made major moves to allow users to incorporate music into its apps.

Hrivnak and her team have struck licensing agreements with "all major labels, all major publishers, all the [royalty collection] societies, all of the major independent aggregators in the U.S. and a host of international players as well," she says. "It's a real milestone for the industry and for Facebook to accomplish so much together in such a short amount of time." For Facebook's 2.2 billion users, that has allowed the social networking giant to roll out Lip Sync Live and, in a bid to outflank YouTube and TikTok (formerly musical.ly), allow users to add licensed tracks to self-generated videos. The platform now also permits music usage across its universe of products, including Oculus, WhatsApp, Messenger and Instagram. While Hrivnak's crew focuses on licensing pacts, Hull and his colleagues work with artists to leverage those licenses and create new experiences, products and fan insights from engagement data. Hull says that unlocking users' ability to use and share music with friends "helps drive discovery" of artists. As fan usage of music clips proliferates, Facebook's licensing deals may generate as much as \$1 billion for the music industry in the next two years, observers say.

LAUREN WIRTZER SEAWOOD*

Head of music partnerships, Instagram



Wirtzer Seawood, who was Beyonce's digital guru before joining Instagram, has a knack for spotting trends. This year, her team launched music stickers and created a custom

Instagram filter that included a clip of Ariana Grande's "No Tears Left to Cry." "We're always



Year-over-year increase in streaming

revenue as of June 30.

Percent of U.S. recorded-

music revenue for the

first half of 2018

driven by streaming.

Source: RIAA



Martin Bandier and everyone at Sony/ATV Music Publishing congratulate Peter Brodsky on being named one of Billboard's Digital Power Players.





contemplating new ways to add music as an experience on Instagram," she says. Over 45 percent of Instagram's 1 billion users follow a verified music account, and three out of the top five most followed accounts belong to musicians.

VIDEO

LYOR COHEN, 59

Global head of music, YouTube



YouTube Music, Google's latest move into the subscription music business, launched May 22 "in what is now 21 [global] markets," says Cohen, while partnerships with Ticketmaster and

Eventbrite have expanded the service's offerings for artists. But Cohen is most proud of YouTube's image rehabilitation in the eyes of the music business. "We went from probably being the most despised to the most hopeful in the last year," he says, describing the industry's reception of initiatives like Artist Spotlight and Artist on the Rise. "We invested in a label support team that helps labels work alongside YouTube in breaking their artists and taking them to the next level."

DISTRIBUTORS

AMY DIETZ*

Executive vp/GM, Ingrooves Music Group **BOB ROBACK,** 51

CEO, Ingrooves Music Group





"Opportunities in the marketplace, based on data and insights, are always time-bound," says Roback. "If you see

an opportunity to really pour fuel on the fire, it's important that you can act on it right away." That's why, earlier this year, Ingrooves debuted Trends Now, a real-time data-mining tool to benefit its own marketing moves and those of partner labels like



Rostrum, Strange Music and Sargent House. Much of Dietz's focus this past year was on expanding the company's reach into international markets, including Southeast Asia and the Nordic regions. Ingrooves also brokered global distribution deals with Norwegian label Propeller Records, Latin indie label Rich Music and Latin entertainment company Talento Uno. Data shapes every decision, says Dietz. "When somebody bought a [physical] record, you didn't know whether they listened to it one time or a thousand times. Now we see how they're interacting with music. That gives us an opportunity to identify fans in a different way."

NANDO LUACES, 51

Founder/CEO, Altafonte



Altafonte, a Madrid-based digital distribution and marketing company launched in 2011, has since built a customer base that spans 150 countries, says Luaces,

adding that revenue has increased 40 percent from 2017 to 2018. (The company does not provide specific revenue figures.) "We have signed distribution agreements with eight new platforms in China and the Middle East," says the CEO, whose company is also working with acts including Gilberto Gil, the group Los Ángeles Azules and Erika Ender, co-writer of Luis Fonsi and DaddyYankee's "Despacito."

BRAD NAVIN, 47 CEO, The Orchard **COLLEEN THEIS,** 49 COO, The Orchard





its sister distributor RED Music (both owned by Sony Music Entertainment). With a two-decade history in digital music, The Orchard is optimally positioned, says Navin, as "the digital promise has finally come to fruition, with year-over-year growth" in what has become a global industry. One sign of that global reach: The Orchard's marketing (in partnership with South Korea's Big Hit Entertainment) of Love Yourself: Tear by K-pop sensation BTS, which debuted in June at No. 1 on the Billboard 200. "We have representation locally in the [South Korean] market, which was able to talk to them early on and then plug into our team in North America," says Theis, who oversees The Orchard's global team. "We've gone to 43 markets from 30 last year [and] up to more than 450 staff, plus consultants around the world."

BRANDON SQUAR, 42

Executive vp global digital sales and strategy, Alternative Distribution Alliance



ADA has represented Macklemore since 2012, and the artist is enjoying another huge year thanks to his album Gemini, "primarily driven by streaming," says Squar, whose

company works with "independent artists and labels of all sizes, in all genres, from all around the world." Driven by the singles "Good Old Days," featuring Kesha, and "Glorious," featuring Skylar Grey, Gemini reached No. 2 on the Billboard 200 and has logged 465.3 million on-demand audio streams for its tracks, according to Nielsen Music. Macklemore is an "amazing example of an artist successfully transitioning to streaming as the digital marketplace has evolved," says Squar.

"It's a real milestone for the industry and for Facebook to accomplish so much together in such a short amount of time."

- HRIVNAK

STEVE STOUTE. 48

Founder/CEO, UnitedMasters and Translation



Stoute, the major-label veteran and founder of marketing agency Translation, on Oct. 30 announced a new partnership between his digital distribution company UnitedMasters

and the NBA that will allow artists to have their music placed and promoted across an array of the league's digital platforms, including NBA.com and the NBA app, reaching a potential global audience of 1.5 billion. In a statement, UnitedMasters said Stoute's latest venture "creates a direct line between artists and a global sports and media business, resulting in unparalleled access to worldwide audiences and the ability for artists to amplify their music at scale."

LIVE

KEVIN CHERNETT, 49

Executive vp global partnerships and content distribution, Live Nation

JULIA HEISER, 36

Executive vp, marketing, Live Nation Concerts **JEREMY LEVINE,** 45

Head of digital and publishing,

media and sponsorship, Live Nation

AARON WILSON, 47 Senior vp tour marketing and digital,









"We're not just selling [fans] a ticket," says Heiser of her marketing team's involvement in more than 150 major tours for such acts as Beyoncé and Jay-Z, U2, Drake and Guns N' Roses. "We are trying to collect and understand every piece of data about them to help make that experience as good as possible." A data-centric approach drives the work of several Live Nation executives. Chernett struck the partnership with Samsung that led to the livestreaming, in virtual reality, of Coldplay's performance at Chicago's Soldier Field in August 2017 to more than 50 countries. He has also built social media partnerships with platforms including Twitter to livestream festivals and performances by St. Vincent, Jack White, Zac Brown Band, Imagine Dragons, Niall Horan and G-Eazy. "We have cooperative partners who understand that value of extending the reach and the moments," he says. Levine developed partnerships with leading music and entertainment publishers and sites including Consequence of Sound, BrooklynVegan, Bandsintown and CBSi to syndicate content over various platforms. He also launched Live Nation's data product portfolio, FanBase, which is touted as the world's most exhaustive database of live-event fans. At the club and theater level, Wilson's team handles marketing for more than 70 Live Nation venues — a number that has more than doubled since 2015 as data is increasingly used to identify new opportunities in the live space. "We're actually able to roll into new markets rather seamlessly [by] looking at the specifics of the DNA of that population."

KATHRYN FREDERICK, 40

Executive vp growth and insights, Ticketmaster



Frederick, who has an educational background in neuropsychology and conflict resolution, leads Ticketmaster's efforts to enrich fan engagement. "There's real science behind how to

have that one-to-one conversation" with ticket buyers,

70 BILLBOARD | NOVEMBER 10, 2018





AURA

Demelo VI°



says Frederick, replacing what she wryly calls the old "spray-and-pray" method of marketing. "The elegance of that orchestration is why we've seen so much consumer receptivity, and we're seeing it in our numbers." In her three years with Ticketmaster, those numbers included a 30-plus percent growth in the company's marketing program, 1 billion-plus annual impressions across its digital footprint and close to \$1.5 billion in incremental gross revenue. "That, to me, is fans telling you with their wallets that you're doing something right," she says.

BROOKE MICHAEL KAIN, 38 Chief digital officer, AEG Presents



Kain, who came to AEG Presents two years ago after digital marketing roles at Apple Music, Beats and Interscope Records, has staffed up eight departments with more than 50 new

hires, including executives from Google and Apple. "I'm looking for digital talent first — I'll teach them the music business," she says. Kain is tasked with enhancing digital marketing, customer relationship management and analytics for AEG's portfolio of festivals like Coachella and Electric Forest, as well as tours for Panic! at the Disco and Elton John's farewell run. She has expanded AEG's consumer database nearly sevenfold to 200 million fan records. "Using data also enabled our team to completely redo the way we marketed our events at the Shrine Auditorium [in Los Angeles] and helped us sell out 13 events thus far [this year]."

MATT URMY, 40

Founder/chief strategy officer, Artist Growth



Since its founding in 2012, Urmy's Artist Growth has tracked \$2.6 billion in event revenue and allowed touring artists and their teams to track finances, availabilities, tour schedules,

promotions and more. Next up is a partnership Urmy has negotiated over two years with Pinnacle Financial Partners executive vp music Andy Moats. "One of the biggest problems for artists is trying to get their hands on capital," says Urmy, who is now in the beta-testing phase for a Pinnacle pilot program that has handed out more than \$100,000 in artist development financing secured by tours. "It's cheaper than going to a promoter or record label for the money," he says, explaining that loans are made based on advances and artist guarantees and don't require a credit history or deposit. "It's really clean, and we can enable the whole thing with software," says Urmy. A public launch of the financing program is targeted for early 2019.

MARKETING

JADE DRIVER, 36 Co-founder/co-owner, Crowd Surf **CASSIE PETREY, 32**





"I can still be that die-hard fan," says Driver. "I want that setlist! And I know I'll want that sign off

the dressing room door." For Driver and Petrey, thinking like the fans of the stars they represent — Britney Spears, Backstreet Boys, Guns N' Roses and others — has led to the success of their digital marketing firm Crowd Surf, which has helped drive a collective 1 billion followers on social media for their clients. Working with boy band Why Don't We, Driver and Petrey helped the quintet reach 3.3 million Instagram followers in 18 months. Now the duo has moved into artist management with Max & Harvey, who have signed to Hollywood Records and gained 5 million followers on TikTok.

NATHAN HANKS, 45 CEO, Music Audience Exchange [MAX]



From left: Harvey Mills,

Petrey and Max Mills at

the Radio Disney Music

Awards in Los Angeles

in June, where Max &

Harvey won favorite social music artist.

"We're out to change the nature of what music does in advertising," says Hanks of his company, which micro-targets fans for brands and has teamed Brantley Gilbert with Ford trucks, Cole

Swindell with U.S. Cellular and Brett Eldredge with



Dr Pepper, among others. Through surveys distributed via the social media accounts of artists, MAX has built a database "with insight into the demographic, psychographic, geographic and behavioral attributes of the fan bases of more than 1.8 million artists worldwide," says Hanks. He's also out to change how artists break through, with brand partnerships that put a primary emphasis on showcasing songs.

GARY VAYNERCHUK, 42

Chairman, VaynerX



Vaynerchuk, who spotted early opportunities to transform his family's New Jersey liquor store into e-commerce site Wine Library and then created a digial media agency, recently

entered a partnership with Guy Oseary to create content for brands starring Oseary's Maverick artists. (The venture has not yet announced which acts will be featured in the content.) "I'm always looking for signals in the culture," says Vaynerchuk. "I pay attention to what people are paying attention to." The past year, he says, involved studying consumer desires "and meeting with 54 emerging artists to create bigger fan bases for them."

AGENCIES

JAD DAYEH, 35 Partner, digital media, WME



"It's all about these platforms and brands that have decided to broaden" their reach, says Dayeh, who has helped close more than 35 content production deals for music-focused

digital brands including WorldStarHipHop, Mass Appeal and Pharrell Williams' i am OTHER. "We've really started to find ways to pair up those content brands with people from the 'traditional' world directors, writers, actors, musicians — [to create] these new hybridized content properties and initiatives." In the works with WME client RZA: a new documentary series on Wu-Tang Clan to mark the 25th anniversary of the hip-hop group, as well as a separate Ol' Dirty Bastard biopic (via Quentin Tarantino's WME agent, Mike Simpson).

KELLY DURONCELET. 30

Digital partnerships agent, Paradigm Talent Agency



Duroncelet has solidified her position leading Paradigm's digital deals for music with a focus on boosting clients' exposure. She recently began curating happy-hour concerts at

Instagram's New York office, yielding more than 4.5 million impressions for singer Chelsea Cutler this summer — something she says is a "testament" to Paradigm's roster and relationship with the company. "I don't think they're doing this with any of the other agencies."

SHANNON FITZGERALD, 36

Tour marketing executive, CAA



Fitzgerald built the agency's 10-member tour marketing team, "a department that's filled with really smart, proactive executives — that all happen to be women," she says,

adding, "They all really get that content is king and that we have to make a splash in the marketplace." The digital team is involved in everything from tour announcements to ticketing, she says. In 2018, Fitzgerald's staff has helped make a digital splash for more than 1,100 shows by 30 clients, including campaigns for Kesha, Jeff Lynne's ELO and Panic! at the Disco.

THANK YOU

FOR AN AMAZING NIGHT IN JACKSONVILLE!









SEPTEMBER 2, 2018



44,487 IN ATTENDANCE

\$3,768,306 GROSS

THE JACKSONVILLE JAGUARS & SMG

IN PARTNERSHIP WITH **LIVE NATION** AND **THE CITY OF JACKSONVILLE,** WOULD LIKE TO THANK OUR FRIENDS AT

WILLIAM MORRIS | CAA | VECTOR MANAGEMENT MAVERICK ENTERTAINMENT

KENDALL OSTROW, 33

Head of IQ strategy, United Talent Agency



Since Ostrow launched UTA's IQ strategy lab in January, her 14-person team has been feeding data and detailed insights to the agency's departments that are driving better

deals for touring, branding, sponsorships and more. She cites Post Malone's co-headlining status at Japan's Fuji Rock Festival in July as an example of where UTA's added intel on his popularity "secured [Post Malone] a more prominent set at a much higher fee."

PETER TRINH, 38

Managing director of the international and independent film group, ICM



Digital outlets have transformed movies as well as music, including movies driven by musicians. Of the more than 75 deals that Trinh and his team have struck over the last year, his

recent YouTube distribution agreement for director Joseph Kahn's battle-rap satire Bodied is among the biggest. With a full theatrical release planned for November for the Eminem-produced movie (the rapper is also an ICM client), Trinh says, "It's a great home ... that represents such a great crossover in various sectors of entertainment."

TRADE GROUPS

DAVID ISRAELITE, 49

President/CEO, National Music Publishers' Association



Multiple players in the music business united behind the Music Modernization Act, but Israelite was at the center of the negotiations that led to the passage of the bill, which

became law in October. The MMA will remake the mechanical licensing system for the digital age. Israelite also steered the litigation that led to a

summary judgment against bootleg concert website Wolfgang's Vault for copyright infringement, and the NMPA's strategy for a Copyright Royalty Board verdict that gives publishers and songwriters a 43.8 percent raise over the next five years.

STEVEN MARKS, 51

Chief, digital business and general counsel; RIAA



Marks spent much of 2018 negotiating the language with the many stakeholders of the landmark Music Modernization Act, which, in addition to improving the licensing

process for streaming services, will more fairly compensate artists for pre-1972 recordings and improve royalty payouts for producers and engineers via SoundExchange. "It's satisfying to look back at the last 15 to 20 years and all the things the RIAA team did to help first position the industry for success in the streaming market," says Marks, who's proud of helping secure "the right structures and licenses in place so that those services could flourish."

RIGHTS & ROYALTIES

LAUREN APOLITO, 51

Senior vp strategy and business development, Harry Fox Agency/Rumblefish

STEPHEN H. BLOCK, 54

Senior vp business and legal affairs,

Harry Fox Agency/Rumblefish

JOHN RASO, 54

Senior vp client services, Harry Fox Agency/ Rumblefish







Apolito reports that licensing opportunities for publisher clients grew 35 percent over the previous year. Block has focused on streamlining HFA's representation in Europe and the rest of the world through Mint Digital Services, the joint venture



Israelite presented **Britney Spears** with a National Music Publishers' **Association songwriting** award in July.

between HFA's parent SESAC and the Swiss authors' rights society SUISA. Raso, who has seen HFA add 4,100 publishing catalogs and 1.5 million compositions in the past 12 months, aims to educate creators about the importance of "getting your songs registered in the HFA database in order to be paid mechanical royalties for many of the largest digital music services in the U.S."

JONATHAN BENDER*

COO, SoundExchange



The digital performance rights organization, with the help of the National Music Publishers' Association and the RIAA, replaced an archaic, email-based, mechanical license

system with the launch in May of the Music Data Exchange portal — the first mechanism to automate the exchange of data between record companies and publishers. "There's thousands of releases a week now, so the volume of data doesn't lend itself to email," says Bender, who oversaw the transition. "If you're a record company and you're getting ready to release a new product, you need to know who the publishers are, because you need to secure mechanical licenses." More than 400 labels and publishers have already begun using the system.

CHARLES CALDAS. 55

CEO, Merlin



Under Caldas, Merlin remains a growing force in the global recordedmusic marketplace. As the digital rights agency for the independentlabel sector, Merlin represents more

than 800 member companies and 20,000 indie labels in 55 countries around the world and collected close to \$500 million in royalties last year from digital music services. Merlin's clout extends beyond the labels it represents, as the terms it negotiates for its members often become the benchmark for indie labels that do direct deals. Caldas claimed an equity stake for Merlin in Spotify as a condition of licensing indie music to the service. When the streaming service went public, Merlin sold its shares, bringing in a reported \$100 million, which it distributed to its member labels in 2018.

J.D. CONNELL, 42

Vp new media licensing, SESAC



Connell closed out last year with "the greatest sprint I've ever done since I started at SESAC" in 2004: 10 significant deals he needed to complete for the performing rights

organization by Dec. 31, 2017. While he can't disclose the parties involved, they included major cable and TV broadcast networks, along with leading digital service providers. A key industry challenge, he says, is "under-monetization. You have to understand the economics of each different service or platform that you're licensing, and if it's not properly monetized — or not monetized at all to look at the other metrics to understand what the appropriate license fee should be."

JOE CONYERS III, 32

Co-founder/GM, Songtrust; vp technology, Downtown Music Publishing

MOLLY NEUMAN, 47

Global head of business development, Songtrust



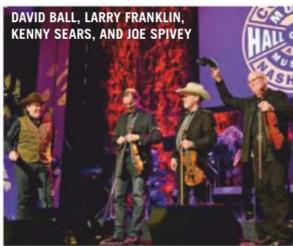


Songtrust, the New Yorkbased global royalty collection service and publishing administrator that is part of Downtown

The 23rd Medallion Ceremony PRODUCED AND PRESENTED BY THE

COUNTRY MUSIC HALL OF FAME® AND MUSEUM































We congratulate Johnny Gimble, Ricky Skaggs, and Dottie West, and offer our deep gratitude to the many people who gave their time and talent to produce the 2018 Medallion Ceremony.

SPECIAL THANKS TO THE MEDALLION ALL-STAR BAND

Biff Watson, Bandleader, Acoustic Guitar Eddie Bayers Jr., Drums Thom Flora, Vocals Paul Franklin, Steel Guitar

Tania Hancheroff, Vocals **Brent Mason**, Electric Guitar Carmella Ramsey, Vocals and Fiddle Michael Rhodes, Bass

Deanie Richardson, Fiddle and Mandolin Matt Rollings, Keyboard **Jeff White,** Acoustic Guitar and Vocals

FROM THE STAFF OF THE COUNTRY MUSIC HALL OF FAME AND MUSEUM



Music Publishing, has extended its worldwide reach through a partnership with International Copyright Enterprise, which has offices in London, Stockholm and Berlin. As a result, Songtrust's royalty collections grew 86 percent in the first half of 2018, compared with the same 2017 period, and the company now represents more than 150,000 songwriters, adding as many as 4,000 songs a month, reports Conyers. Neuman, herself a former indie musician, reports 35 percent more new clients in the first eight months of this year than in all of 2017. "The opportunity that's out there for independent songwriters, and the ecosystem that supports them, is kind of an incredible thing," she says.

JOVIN CRONIN-WILESMITH, 28

Co-founder/vp product development, Stem TIM LUCKOW, 30

Co-founder/president, Stem MILANA RABKIN LEWIS, 30

Co-founder/CEO, Stem







Stem is delivering for Sheryl Crow, Childish Gambino and others who have signed with the music-androyalties-distribution startup. The company, which Rabkin Lewis describes as "an end-to-end solution for rights owners," paid royalties for 3.6 billion-plus streams during the first half of this year alone. Luckow says Stem now has partnerships with streaming services on five continents. "We can report triple-digit growth in the past 12 months," he says. Cronin-Wilesmith sees Stem moving beyond music to other such creative fields as graphic arts. "We can help the people who are normally cut out of the process entirely," he says. "Our business has been shining a light on all these creative businesses that also need a back-office suite of solutions."

NICHOLAS LEHMAN, 47

Executive vp/chief strategy and digital officer, ASCAP



Lehman, who joined ASCAP in April after a long career of digital innovation at MTV and NBCUniversal, among other companies, is focused on multiple initiatives at the

performing rights organization, including a joint database with BMI, due to launch in 2019. "Our goal is to have stronger, more mutually beneficial relationships with them so that we can launch new services that create value for the industry as a whole and our creators in particular," says Lehman, who also oversees an array of new digital tools for ASCAP songwriters. "We're constantly looking for ways to add value for our members."





For its 2018 fiscal year, BMI reported a 32 percent increase in digital revenue, totaling \$215 million. "Digital now is almost on par with our traditional television/radio broadcasting

[revenue] — about 25 percent of our licensing," says Levin. "So it's a great achievement for us." Levin struck a new licensing agreement with Facebook and extended deals with Spotify, Apple Music, Amazon Studios, SoundCloud and Vevo - and moved BMI into the digital fitness market via a licensing deal with Peloton.

JEFF PRICE, 51 Founder/CEO, Audiam



Price, who previously founded TuneCore to help indie artists get their music onto digital services, launched Audiam to ensure that songwriters and music publishers

get paid by confirming that streaming services matched songs to their copyright owners and music publishers in their databases. Price is at the forefront of bringing the issue of "unmatched"

songs to the industry's attention, and since launching in 2013, Audiam has recovered more than \$20 million — \$11 million in the past year — in royalties that had gone unpaid due to matching errors.

JONATHAN STRAUSS, 32 Co-founder/CEO, Create Music Group ALEXANDRE WILLIAMS, 32 Co-founder/COO, Create Music Group





Revenue for Create Music Group — which helps clients like Deadmau5, Trippie Redd and Marshmello

find untapped royalties on YouTube and for unofficial releases like mixtapes — reached \$30 million in 2017, up from \$16 million the previous year. "We currently monetize over 9 billion monthly music streams across platforms," reports Strauss. In September, CMG launched a publishing arm that has signed 6ix9ine. It also has moved into original video production via Flighthouse, a top TikTok channel with 18 million fans. Williams says CMG's new dashboard tool allows artists to view revenue from multiple streaming platforms as well as publishing royalties. "You can see everything, every day. It's crazy," he says.

Contributors: Rich Appel, Steve Baltin, Dave Brooks, Dean Budnick, Ed Christman, Leila Cobo, Camille Dodero, Adrienne Gaffney, Andrew Hampp, Cherie Hu, Gil Kaufman, Steve Knopper, Juliana Koranteng, Robert Levine, Geoff Mayfield, Taylor Mims, Paula Parisi, Alex Pham, Dan Rys, Eric Spitznagel, Colin Stutz, Deborah Wilker, Nick Williams





Marshmello, a client

of Create Music

Group, at YouTube



SAP Center at San Jose Northern California's Premiere Sports and Entertainment Venue sapcenter.com f 💆 👩



BANDA MS DE SERGIO LIZARRAGA ON THEIR 15th ANIVERSARY.

THE MOST POPULAR REGIONAL MEXICAN ARTIST IN 2018.

THIRTEEN CONSECUTIVE #1 HIT SINGLE ON THE RADIO CHARTS IN USA AND MÉXICO.



Banda MS Celebrates 15 Years

The band's founder, Sergio Lizárraga, reflects on transcending expectations (and ruling the Latin charts) in a world where regional Mexican music doesn't always get its due

BY LEILA COBO

HEN SERGIO
Lizárraga got his first
tuba at age 15, he
never imagined he
would become the
leader of 2018's moststreamed Mexican act on Spotify.

After playing in other bands like Banda La Costeña, in 2003 Lizárraga founded the 16-piece Banda Sinaloense MS de Sergio Lizárraga — more commonly known as Banda MS — which has become the most successful regional Mexican music act in an era dominated by the urban and reggaetón genres. The group performs *banda* music (played by large wind ensembles of 10 to 20 musicians), a subgenre of regional Mexican music that also includes mariachi, *ranchera* and *norteño*.

Although regional Mexican music is popular in the United States, and for a long time was a top-selling Latin genre, it is often looked down upon by pop artists as lacking sophistication. But since Lizárraga moved Banda MS (the initials stand for the group's hometown of Mazatlán in Sinaloa, Mexico) from Universal's Disa label to his independent Lizos Music in 2014, the group has

notched 10 No. 1s on *Billboard*'s Regional Mexican Songs chart, nine top 10 singles on the Hot Latin Songs list and six top 10 LPs on the Latin Albums tally, including *Con Todas Las Fuerzas* (*With All Forces*), which debuted at No. 5 in September.

"It has been a good year, but the Spotify recognition surprised me," says Lizárraga, 43, who put down his tuba in 2013 to devote himself to managing and producing Banda MS and serving as president/CEO of Lizos Music. The label has over 40 staffers and a roster that includes new acts Marilyn Odessa and Banda La Misma Tierra. Banda MS has played over 100 shows in 2018, including three nights at Los Angeles' Microsoft Theater and two nights at Arena Monterrey in Mexico. "There's still this stigma against banda music," says Lizárraga, "but we — I'm very proud to say — have broken paradigms."

For the 15th anniversary of Banda MS, the executive spoke to *Billboard* on the success of the group and the growing legacy of regional Mexican music.

What drove you to get into banda?

Music is part of our upbringing in my

most venerable band, it formed in 1938 and is still active.] We were four kids: one sister and three brothers, including my older brother, who died at 21, and my younger brother Albert, who plays clarinet in the band. I started studying music at [age] 15 along with a group of friends, many of whom are part of MS today [trumpeters Ricardo and Elias Nordahl, clarinetist Jairo Ozuna and tambora player Yahir Ozuna].

native Mazatlán. It's a very musical city

and home to Banda El Recodo. [Mexico's

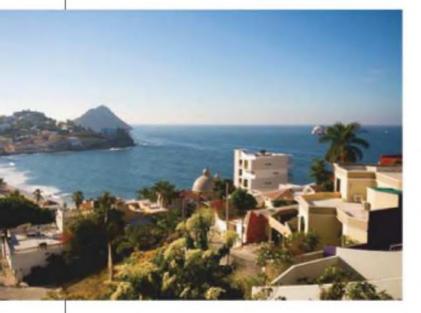
Why did you pick up the tuba?

No one else wanted to play it, because it was too big. Three of us had a drawing, and I got stuck with it. But once I tried it, I loved it. It's a solo instrument; there's only one tuba in the band. So you can impose your style, and you play throughout every song. When I told my mom how much that first old tuba was going to cost, she almost flipped. It was the most expensive instrument of all: \$600. But my older brother, who was working at the time, gave me most of the money, and my dad put up the rest.

You had a big scare in July 2016, when a stray bullet hit singer Alan Ramírez in the neck after a show in Mexico City. He almost died, but the police determined it was an accident.

The fact that it was a stray bullet was a big relief. We didn't see ourselves traveling in armored cars. Of course, we had to analyze things — to ask ourselves

Top: Banda MS onstage at MGM Grand Garden Arena in Las Vegas in September, as part of a celebration of the 208th anniversary of Mexico's independence.



if we had enemies. But we couldn't come up with anyone.

Before going indie with Lizos Music, you signed with manager Fernando Camacho, who represents and produces some of Mexico's top groups. Through him you released music on Universal labels Disa and Fonovisa.

We came from being indie, and we were the most-listened-to *banda* in Mexico. Our singer was Julión Álvarez [who has since left the group], and he was a star. But I felt we couldn't reach big goals [on our own]. We signed with Fernando in 2006, when Álvarez decided to go solo. We still have a great relationship with Fernando, and when our contract expired, we stayed one more year with him. I eventually went indie because I was forced to do things alone. [Lizárraga was not offered a favorable contract by Disa.]

I came from making music, [but] knew absolutely nothing about the business of music. By the end of 2015, we hadn't received a single cent in royalties as Banda MS. When we recovered our masters and released *Que Bendición* [What a Blessing, in 2016] under Lizos, we received the first royalties in the group's history. That opened our eyes to the business and to the fact that there was more to it than shows and albums. We realized that streams and videos are a source of revenue.

Banda MS plays the occasional corrido — songs about real heroes and antiheroes. What's your opinion on corridos and narcocorridos, which talk about drug culture and are very popular now?



Far left: The city of Mazatlán in Sinaloa, Mexico. Above: Banda MS vocalists and Billboard Latin Music Award winners Ramírez (left) and Oswaldo Silvas in April.





FELICIDADES

POR ESTOS 15 AÑOS
DE BUENA MÚSICA
Y CONCIERTOS.

Gracias por formar parte de la familia



Corridos are part of our culture. I don't agree much with singing corridos about people who are breaking the law and are alive. They used to be about outlaws who were long dead. But now you're exulting people who are alive and doing terrible things. If a corrido speaks about, say, [Colombian drug trafficker] Pablo Escobar, that's a story of the past. We sing stories in the same way Los Tigres del Norte do. [The Northern Mexican norteño group tends to chronicle actual

events and deceased people.]

What surprises you most about this success after 15 years?

I don't see myself as a "successful" guy. Success comes from teamwork. Obviously, I've made mistakes, but I've found people who have supported me. Success is having the vision to identify loyal people, people who work, who don't hide things from you and who help you learn.

"Success is having the vision to identify loyal people, people who work, who don't hide things from you and who help you learn."

—LIZÁRRAGA

Regional Mexican music is often overlooked on big stages and playlists. Why do you think that is?

When people tell me we should play reggaetón, I don't agree. Our music will always be needed. We can perform any rhythm. Not every *banda* has the musical skill to sound good. I go to our concerts and I see people dancing, singing and crying for three hours. So I do feel we're getting the love. When you fill the Microsoft Theater for three nights, you are getting love.

What's next for Banda MS, and for the regional Mexican genre?

To continue defending the genre and being there for our people — fans in Guatemala, Argentina, wherever they may be. Regional Mexican music is music for the people. And the people don't tolerate distance between [themselves and] their artists. It's not like pop acts, who sometimes don't even give interviews. Regional Mexican fans are a bit more territorial; they want a closer relationship. •

BANDA MS: 5 BEST-SELLING ALBUMS

RANK	TITLE	PEAK POSITION	PEAK DATE
1	Que Bendición	No. 1 (three weeks)	Feb. 27, 2016
2	En Vivo: Guadalajara-Monterrey	No. 1 (two)	Sept. 19, 2015
3	No Me Pidas Perdón	No. 2	July 12, 2014
4	La Mejor Versión De Mí	No. 4	May 6, 2017
5	Con Todas Las Fuerzas	No. 5	Sept. 29, 2018

Methodology The ranking of Banda MS' top five albums is based on actual performance on *Billboard*'s weekly Top Latin Albums chart, through the list dated Oct. 27. Albums are ranked based on peak position, weeks in the top 10 and total weeks on the chart. Due to changes in chart methodology through the years, eras are weighted to account for different chart-turnover rates during various periods.





F E L I C I T A A BANDA MS

POR SUS 15 AÑOS DE TRAYECTORIA ARTÍSTICA

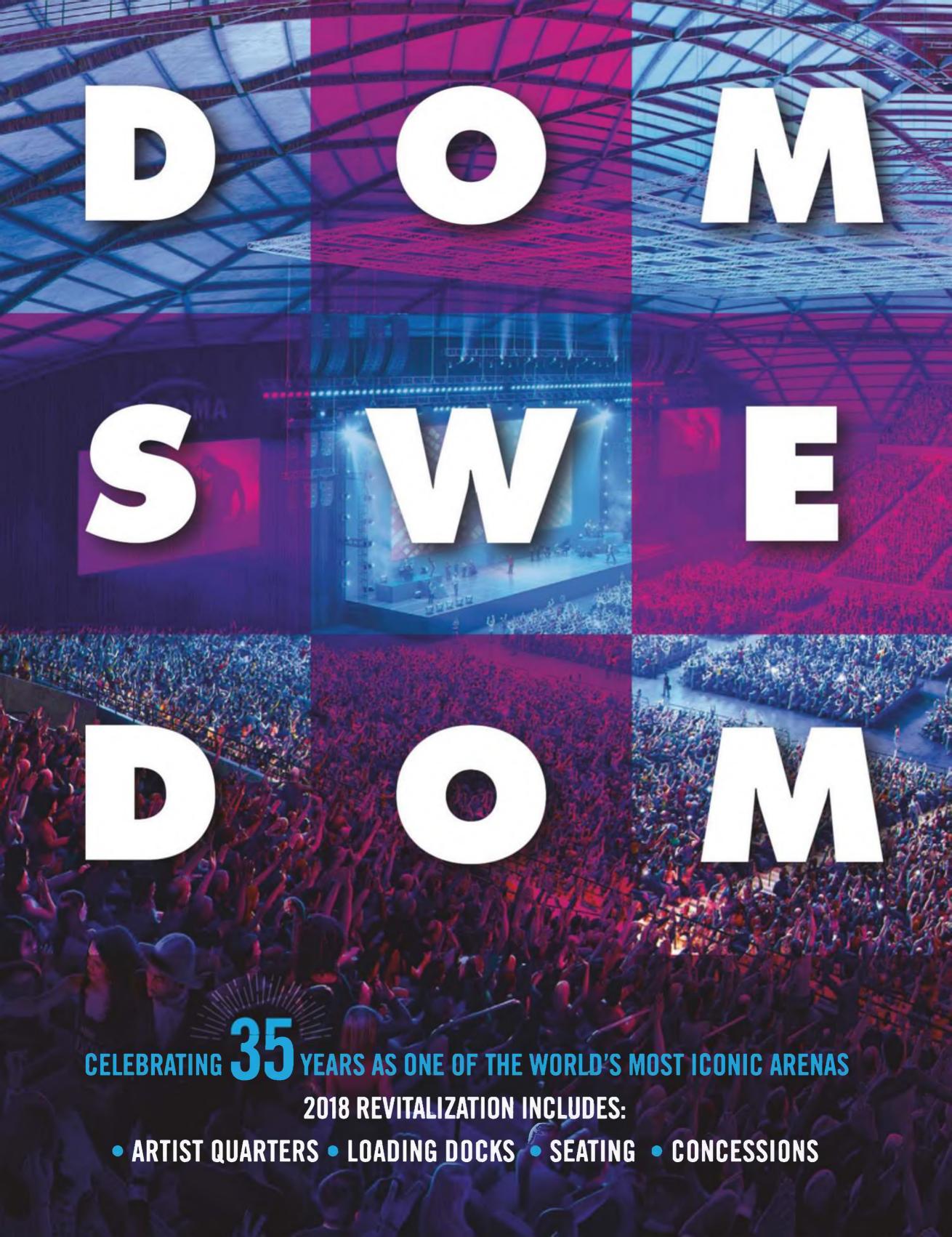


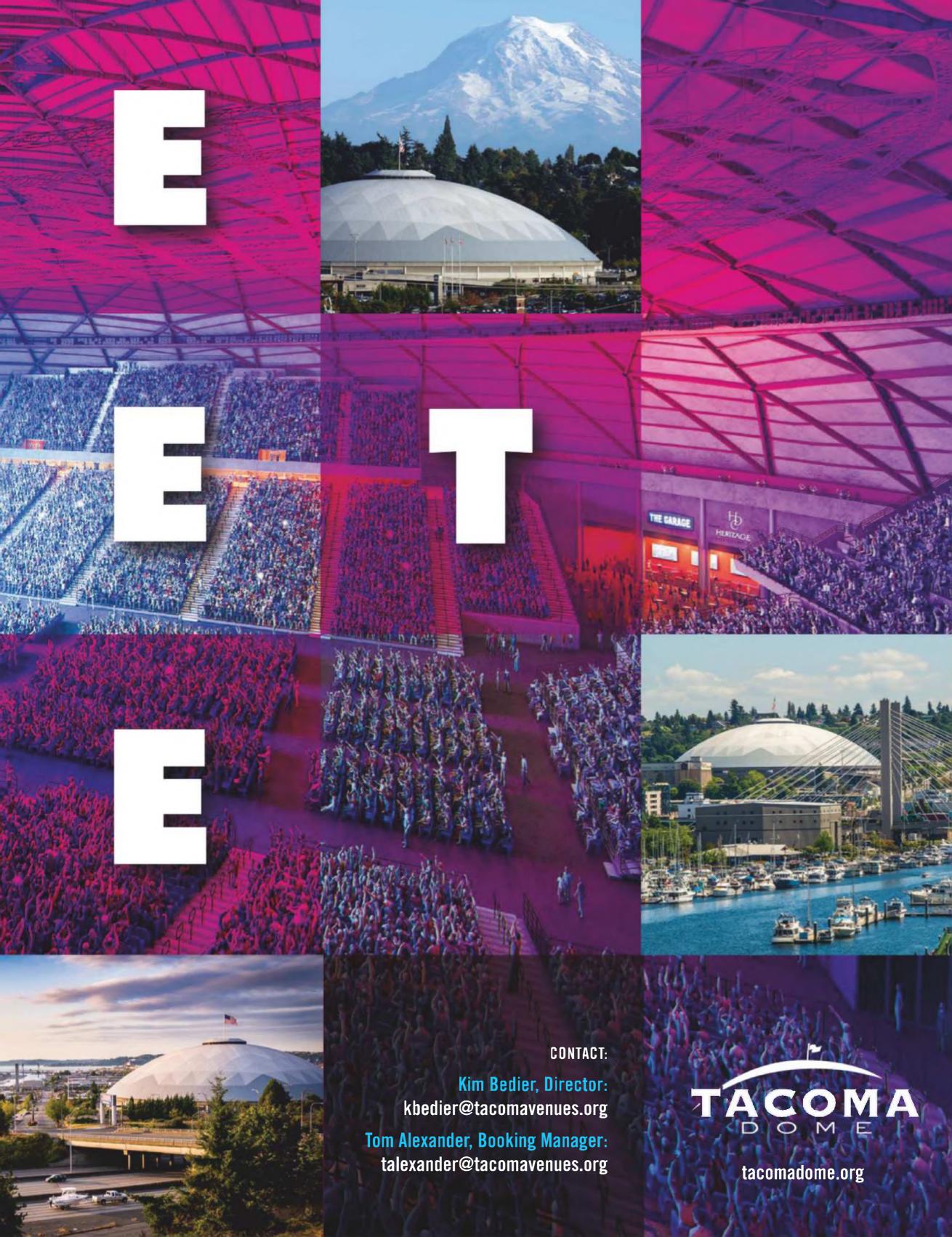






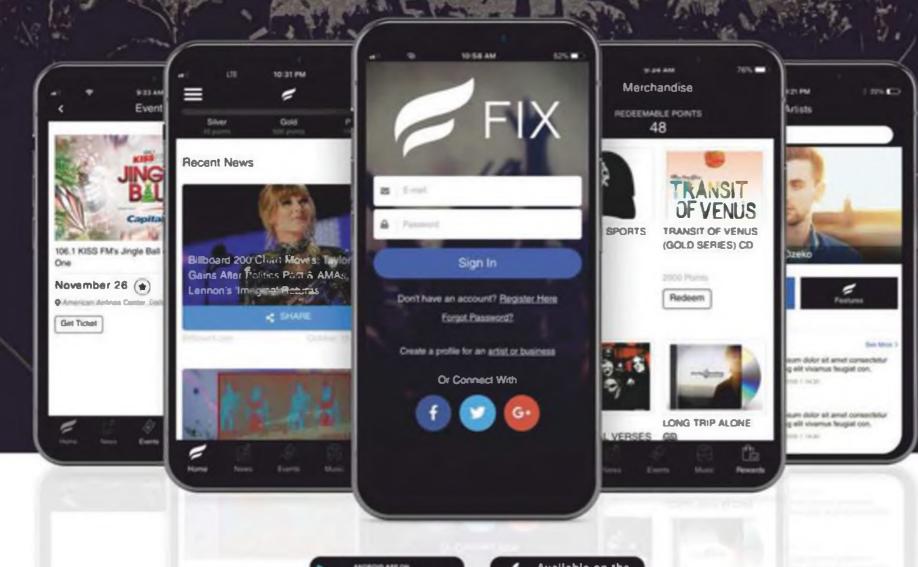






FAN INTEGRATED EXPERIENCES

Rewarding your music habits



FANDOM AT ITS BEST!

App Store

FANS

Get rewarded for doing what they already love to do: engage with their favorite music acts on their preferred streaming services or social media platforms. Utilizing these rewards and unlocking features for use in and around the entire music environment. IRL

ARTIST

A marketing platform that allows intimate access to fans and an unparalleled ability to grow their audience.

VENUES & OPERATORS

A payment getaway that creates new revenue opportunities by connecting brands directly to influencers and their audiences. Integrated with Apple Pay, Samsung Pay, and Android Pay. Patent Protected software converting points into transactions on site.













New Day For The Tacoma Dome

With performances by Drake and Migos on Nov. 1, the iconic 23,000-seat venue in the Pacific Northwest reopened for concerts after a \$32 million top-to-bottom renovation

BY TAYLOR MIMS

RIVE INTO TACOMA,
Wash., on Interstate 5,
and Mount Rainier rises
up majestically to the
southwest, while just
beside the highway, the
storied wooden roof of the Tacoma Dome
commands the city's skyline.

Since opening in 1983, with a performance by David Bowie during his Serious Moonlight Tour, the venue has loomed as large in the hearts of the region's residents as the Cascade Range. And through decades of hosting Paul McCartney, The Rolling Stones, Eagles, Prince, Elton John, Lady Gaga and, just in 2018, Maroon 5, Shania Twain, Miranda Lambert and Katy Perry, the building has put this city 30 miles south of Seattle on the touring industry map.

"It has been such an incredibly iconic building," says Kim Bedier, director of Tacoma venues and events, who oversees the Dome. "It really personifies the town." Yet the Tacoma Dome as built did not have "a lot of bells and whistles," adds Bedier. Given the advances in facility design, venues of lesser vintage have been torn down and replaced.

The Dome demolished? Not a chance. "There would be a huge outcry in the community," says Bedier.

Aside from all of those memorable concerts, the 23,000-capacity venue also hosts close to 30 graduations per year from surrounding high schools as well as the University of Washington, Tacoma and the University of Puget Sound. So nearly every teenager in the greater Seattle area has walked across the Tacoma Dome's stage over the past 35 years, with their friends and family in attendance.

So instead of demolition and construction, city officials in 2016 approved a renovation plan for the building that has cost \$32 million. The work was done in a compressed time

Drake (inset) christened the renovated Tacoma Dome, which is as much a fixture of the city's skyline as Mount Rainier (background). period. It began after the final graduation this past June and concluded in October.

The Tacoma Dome marked its rebirth as a concert venue on Nov. 1 with a show by Drake and Migos. Already booked for November are Justin Timberlake, Twenty One Pilots, Fleetwood Mac, Trans-Siberian Orchestra and Joe Walsh's VetsAid featuring Don Henley, James Taylor, Chris Stapleton, Ringo Starr and HAIM.

The venue now has significantly more restrooms, upgrades to the lighting and sound systems, and its first standard loading docks. New artist quarters feature a bevy of amenities, and performers can exit their quarters and walk directly onto the stage — no tunnels to travel through.

Aramark has taken over concessions, with serving locations designed with locally sourced reclaimed wood (reflecting Washington State's love of timber) and new, creative menu options. They include Taco-Ma's (street tacos), Tacoma Dough (pizza), Smoke (barbecue), Dock Street (fish and chips), Nourish (healthy made-to-order bowls and salads), Fire (grilled favorites), Crave (desserts and ice cream) and Sip and Craft (local craft beers, local distillery cocktails and souvenir soda cups).

Bedier believes that the most significant renovation for fans are the new seats. The Tacoma Dome has replaced all of its multicolored seating, which included benches in the upper areas.

"We were literally selling \$200 concert tickets for people to sit on the benches. I couldn't sleep at night," says Bedier, half-joking. "We replaced all the seats top to bottom with individual, state-of-the-art seats."

Prior to the renovation, changing the seating configurations for different types of events meant that any unneeded seats would have to be forklifted out of the facility and stored in the parking lot, which took up much-needed space for eventgoers' vehicles. The new seating retracts with ease, drastically cutting down the time it takes to reconfigure the arena between events.

"The day that I set foot in Tacoma, that was my goal — to get those [old] seats replaced," says Bedier, who started at the venue in 2012. "Now they're all going to be one color, which is a kind of Tacoma blue. It looks spectacular."

The renovations, adds Bedier, focused on comfort, convenience and efficiency. Before the project began, the venue did a study among local residents, asking what they would like to see from a renovation of



the Tacoma Dome. The city resoundingly rejected turning the venue into a professional sports-ready facility with suites or permanent VIP spaces.

"We really took that to heart and focused on great customer service and driving tickets and funding to do the renovations," says Bedier. "That's what makes us good partners in the market with KeyArena [in Seattle]," which is undergoing a \$700 million renovation with the goal of luring a National Hockey League team.

KeyArena "can host the professional teams, and we've got room to host everything else. We consider music and events our anchor tenants," says Bedier, who recently spoke with *Billboard* about the Tacoma Dome's renowned roof, its competition with Seattle and the advantages of booking monster truck shows and heavy metal concerts back to back.

What can you tell readers about the Tacoma Dome that they probably don't know?

It is one of the largest wood-dome structures around, certainly in North America. An interesting fact: A lot of it is the wood that fell in the aftermath of the Mount St. Helens volcano exploding [in 1980]. They are sheets of timber laminated together, which makes it super strong. At that time, it was real cuttingedge technology. I was just talking to one of the architects, and he said in the event of an earthquake, go and stand in the middle of the Dome, because it is the safest place in town.

What is the Dome's economic impact on Tacoma?

We have statistics that say, on some of our event nights, 97 percent of the hotel rooms in the area are full. We have a light rail that runs to downtown from the Tacoma Dome, and on a show night, it is just like being on a subway in rush hour in New York. It is packed with people coming to restaurants. For sure, the dome has had financial impact, and not just to the city but to the surrounding regions. A great number of people travel more than 50 miles to come to our shows. If a tour is not

leaving America, the Canadians will come down from Vancouver.

How has the venue managed to lure such huge names for over 30 years?

For sure, the capacity. We can sell a lot of tickets, and we do sell a lot of tickets. We've always tried to go out of our way to make sure that everyone's needs are met — whether it is a promoter, an artist or a fan, we want them to have the best time possible. Sometimes that was really challenging, because we were working with old equipment in an antiquated building. We're excited to be able to take that to a higher level now.

Has Tacoma's proximity to Seattle venues caused competition for events?

We certainly do complement each other, and we consider ourselves friendly competitors. There is such a thriving music scene here that there is room for everybody. We've always considered ourselves part of the Seattle metro market. It is just over 3 million people. We have never considered ourselves a Tacoma-centric building. We see ourselves very much as a regional building. That has been part of the secret to everybody's success.

Do the renovations help you compete?

Absolutely. Just being the biggest isn't always good enough. We want people to leave every show having had the greatest, most comfortable time. The whole idea was to ensure that the Dome remained viable and competitive going forward.

23K
Tacoma Dome capacity

\$1.4M
Gross sales of Katy
Perry's concert on Feb. 3

Perry's concert on Feb. 3, the venue's top-grossing show of the year to date

Cost of the Tacoma Dome's renovation

Sources: Billboard Boxscore

It is really part of the psyche of the community.

Can it be difficult finding artists big enough to play such a large building?

In 2008, they installed this incredible rigging grid and curtaining system in the Dome. We can effectively make the house a number of different sizes. We have this amazing 3,500- to 5,000-seat theater configuration. It was a thoughtful innovation that they put in at that time. It makes it super flexible, so we have done some smaller shows quite successfully.

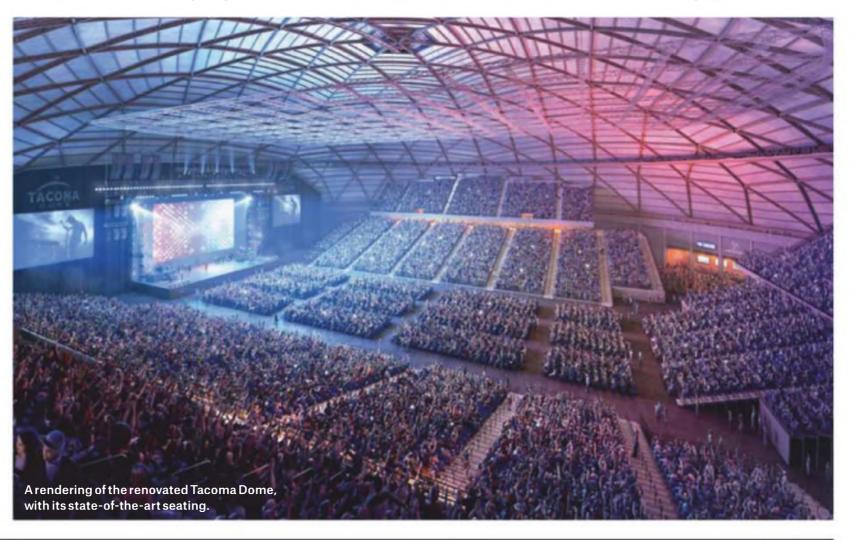
What genre of music performs the best in the Tacoma market?

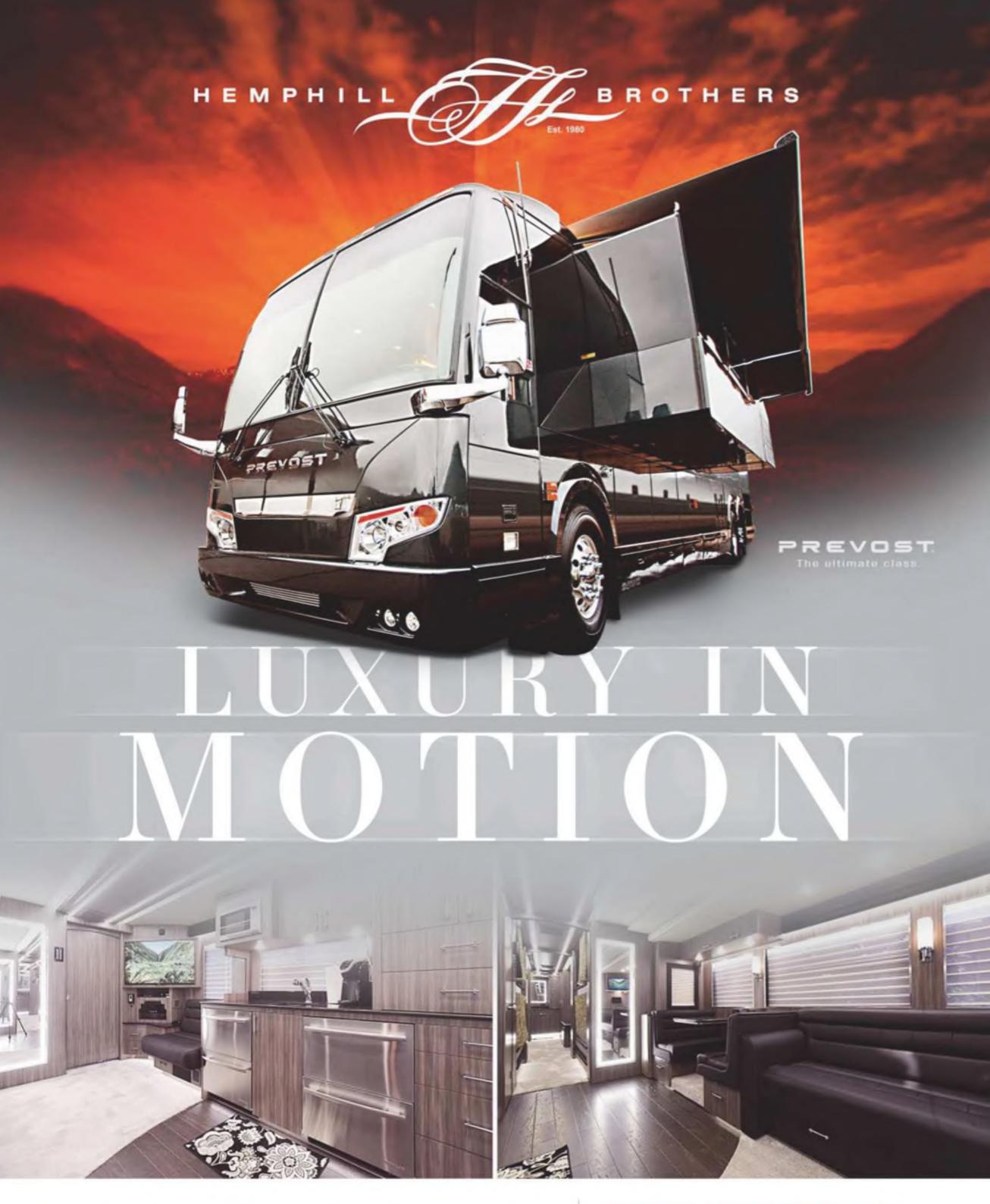
Everything seems to do really well. Drake sold out. What seems to do the best is certainly country music. We knock that out of the park. We did more than 100,000 people over the five Garth Brooks shows [in November 2017], which was kind of a crowning glory for a lot of us. Metal and hard rock play super well here. There is a great music-oriented population in this whole metro market.

What other kinds of special events has the Dome hosted?

The arena floor becomes so large because it is so convertible [with the removal of seats]. We play football in there. We lay down the football field, and we do annual high school football championships.

Monster trucks love us because they have lots of running room. We really like having metal shows after monster trucks to shake the dirt out of the ceiling.





America's leading provider of luxury coaches and award-winning transportation services.

HEMPHILLBROTHERS.COM 888.876.8999

November 10 2018



2 WKS.	LAST WEEK	THIS WEEK	ARTIST IMPRINT/DISTRIBUTING LABEL	PEAK POS.	WKS.OM CHART
RE-E	NTRY	1	#1 ANDREA BOCELLI MEARATERVE PALA	1	7
1	2	2	LADY GAGA INTERSCOPE/IGA	1	87
4	6	3	DRAKE YOUNG MONEY/CASH MONEY/REPUBLIC	1	227
5	5	4	POST MALONE REPUSLIC	1	123
14	11	3	CARDIB THE KSR GROUP/ATLANTIC/AG	1	68
7	10	6	IMAGINE DRAGONS REMARK OR PARTIES OF I, KA	1	195
3	9	7	BRADLEY COOPER INTERSCOPE/AGA	3	5
19	8	8	JUICE WRLD GRADE A/INTERSCOPE/IGA	8	24
21	15	9	HALSEY ASTRALWERKS	1	151
13	13	10	ARIANA GRANDE REPUBLIC	1	195
15	16	1	XXXTENTACION BAO VIBES FOREVER	1	64
12	12	12	TRAVIS SCOTT CACIUS MODARAMO IUSILEADAC	1	130
N	EW	13	JOJI BBRISING/12TONE	13	1
22	7	14	KHALID RIGHT HAND/RCA	7	87
8	14	15	EMINEM SHADY/AFTERMATH/INTERSCOPE/IGA	1	227
49	17	16	QUEEN HOLLYWOOD	16	27
2	4	17	BTS BIGHIT ENTERTAINMENT	1	108
25	27	18	LAUREN DAIGLE (ENTRICITY/AMFOLONG	3	35
18	18	19	ED SHEERAN ATLANTIC/AG	1	221
17	21	20	MAROON 5 222/INTERSCOPE/IGA	1	227
20	22	21	LUKE COMBS (BYER HULLS ACCULANCIA MASSISTALI) AND	5	87
29	26	22	PANIC! AT THE DISCO IXII/A SITHU BY RAHIN MAD	1	111
	3	23	DISTURBED REPRISE/WARNER BROS.	3	49
6	19	24	ELLA MAI LO SUMMERS/INTERSCOPE/IGA	6	28
27	31	25	5 SECONDS OF SUMMER INCOME.	1	84
16	25	26	LIL BABY QUALITY CONTROL/MOTOWN/CAPITOL	12	25
56	48	2	MICHAEL JACKSON MIJ/EPIC	20	192
28	32	2B	SHAWN MENDES ISLAND	1	195
10	20	29	LIL WAYNE YOUNG MONEY/REPUBLIC	1	24

	_	_			
AGO	LAST WEEK	THIS	ARTIST IMPRINT/DISTRIBUTING LABEL	PEAK POS.	DES.ON CHART
9	24	30	TWENTY ONE PILOTS - PIELED BY RAME NING	1	185
RE-E	NTRY	31	JOHN LEGEND COLUMBIA	15	103
35	36	32	DAN + SHAY WARNER BROS. NA SHVILLE WAN	11	49
36	34	33	MARSHMELLO JOYTIME COLLECTIVE	25	55
34	23	34	KANE BROWN 2006-1/80CANASHWILLIAMA	5	72
32	35	35	BRUNO MARS ATLANTIC/AG	1	215
26	33	36	CAMILA CABELLO SYCO/EPIK	1	99
24	37	37	KODAK BLACK DGLAZHDOAGAMLANIIGAG	6	71
30	38	38	TAYLOR SWIFT BIG MACHINE/BMLG	1	223
RE-E	NIRY	39	KANYE WEST GOGGOJDEF JAM	1	108
38	40	40	CHRIS STAPLETON MEMBERY RASHYLLE RIMIN	1	158
-	0	41	GRETA VAN FLEET LAVA/REPUBLIC	1	4
72	66	42	P!NK RCA	1	130
				1.7	=
RE-E	NTRY	43 (CHER WARNER BROS.	2	4
Ξ	64	44	EXO 5M	18	4 22
83	64 62	44 45	EXO 5 M BILLIE EILISH DARKROOM/INTERSCOPE/IGA	18	22
83 RE-E	64 52 NTRY	43 45 46	EXO 5M BILLIE EILISH DARKROOM/INTERSEDRE/IGA PENTATONIX RCA	18 45 1	22 10 51
83 RE E	64) 52) NTRY 43	44 45 46 47	EXO 5M BILLIE EILISH DARKROOM/INTERSCOPE/IGA PENTATONIX RCA BEBE REXHA WARNER BROS.	18	22 10 51 89
83 RE-E	64 52 NTRY	43 45 46	EXO 5M BILLIE EILISH DARKROOM/INTERSCOPE/IGA PENTATONIX RCA	18 45 1	22 10 51

NO. 1 Andrea Bocelli

Bocelli re-enters atop the Billboard Artist 100 to become the top musical act in the United States for the first time as the icon scores his first No. ${f 1}$ $album\,on\,the\,Bill board\,200$ with Si, the first classical $leader \, on \, the \, chart \, in \, over \, a$ decade (see page 94).







Plenty of Names to Drop in Kingston, Ontario

Add One More to the List... Introducing









Strutting Into The **Top 10**

The Struts (above) debut at No. 7 on Emerging Artists as the English band's sophomore LP, Young & Dangerous, arrives at No. 7 on Alternative Albums with 8,000 equivalent album units, according to Nielsen Music. The set's "Body Talks" concurrently hits a new high on Alternative at No. 12.

Billie Eilish returns to No. 1 on Emerging Artists for a second total week on top. Her new single, "When the Party's Over," jumps 43-32 on Streaming Songs, as it drew 14.8 million U.S. streams in the first full tracking week after the premiere of its official video.

Plus, Yella Beezy bounds to the Emerging Artists top 10 (20-9) as his breakthrough hit, "That's On Me," gains by 33 percent to 11.7 million streams after the Oct. 26 arrival of its new remix featuring 2 Chainz, T.I., Rich the Kid, Jeezy, Boosie Badazz and Trapboy Freddy.

-Xander Zellner

CHART BEAT



'90s COUNTRY IN THE '10s Lauren Alaina (above) reaches back, lyrically, on "Ladies in the '90s," which debuts at No. 58 on the Country Airplay chart. The song shouts out, among others, **Britney Spears, TLC** and '90s country hits by Deana Carter, Dixie Chicks, Faith Hill and Shania Twain. "All those women paved the way for me," sings Alaina (who was born in 1994, as she notes in the opening line). The tune follows Walker Hayes' "90's Country" (on the list in October), which also pays tribute to Carter and Twain, along with **Mary Chapin** Carpenter, Kenny Chesney, Joe Diffie and others. -Gary Trust

Go to billboard.com for full Chart Beat coverage, including columns and podcasts.

ZWKS. LAS	3	ABTICT	PEAK POS.	WKS.ON
23 47	2 50	BAD BUNNY HEARTHIS MUSIC/RIMAS	23	33
RE-ENTR	y 51	GRATEFUL DEAD GRAFFIU DEADORHING	25	16
62 70	52	TYGA LAST KINGS/EMPIRE	27	32
40 45	5 53	61X91NE SCUMGANG/TENTHOUSAND PROJECTS	13	42
47 67	2 54	NICKI MINAJ YOUNG MONEYCASH MONEY/REPUBLIC	2	216
RE-ENTR	y 53	TORY LANEZ MAD LOVE/INTERSCOPE/IGA	9	48
45 47	7 56	FLORIDA GEORGIA LINE BMLS	1	227
54 59	57	NF NF REAL MUSIC/EAPITOL/EAROLINE	8	56
41 46	5 58	SELENA GOMEZ INTERSCOPEZIGA	2	196
50 50	59	BAZZI ZZZ/JAMCOS MIC/ATLANTIC/AG	34	40
RE-ENTR	y 60	JOSH TURNER MEA NASHIVILLEZUMGA	21	10
39 29	-	JASON ALDEAN MACON/BROKEN BOW/BEMS	1	205
61 56	62	and any order of the second se	15	33
55 59	48	VIII ON THE CANTILL OF THE CANTILL O	54	13
53 53	-	THOMAS BUFTT	1	196
48 54		VENDOUS LENAD	1	
		CHAINA	_	198
37 57	-	PHTHAP	222	4
	4	DICNAKE	1	150
0.	-	33311123211111	16	103
31 51		EMINATIVE BOWLI	4	161
44 60		THE RESTREET NAME OF THE PARTY	1	164
NEAA	7		71	1
66 69	-		1	153
70 71	-		43	27
67 79		SIGNEY SECTION OF STATE OF STA	67	3
11 44			11	45
71 73	-	51120110	26	100
. 67	48	SWAE LEE EARDRUMMA/INTERSCOPE/IGA	67	2
RE-ENTR		5557 535 (421/45/11217)	78	2
RE-ENTR	4	31212110111	73	2
90 8	4		26	44
RE-ENTR			51	5
RE-ENTR		MESIDERI NONDI POCEMINISTI	2	216
RE-ENTR		EUITAS GITATIAN MARRENBRUS.	5	46
84 78	46	MAREN MORRIS (COLIMBIA HASHWILLE/SMIN)	15	95
82 90	-	THE STORY IN COLUMN TWO IS NOT THE PARTY.	17	87
RE-ENTR	4	THE TAXABLE PROPERTY.	12	42
88 84	4		40	37
85 92		THE STATE OF THE S	1	195
75 77		02-4111.19	2	176
77 80		- Contract C	1	108
- 10	4	Total or and an analysis of the second	1	211
74 87			16	60
86 74		7.60.67.16	65	15
RE-ENTR		PORTOLOGICAL PROPERTY IN	1	215
92 91	-	SMI (NEE PRANTICE) MILIAN	1	226
- 89	400	PHILE INTO BUILD BEAUTIFUL AND	89	2
97 8	4	AL COLOR OF THE PARTY OF THE PA	17	51
76 98	-	GIII CONTROL MOTORINA	75	13
91 9!		The state of the s	1	163
NEW	100	THOM YORKE XL	100	1

AGO WEEK WEEK	ARTIST IMPRINT/DISTRIBUTING LABEL	PEAK POS.	WKS.ON CHART
8 2 1	#1 BILLIE EILISH GARRING IN TOSTOPI-BA	1	30
1 3 2	LOVELYTHEBAND	1	32
5 4 3	LAUV LAUY/AWAL-KOBALT	1	60
3 7 4	JIMMIE ALLEN STONEY CREEK/BMG/BBMG	3	12
42 44 5	NCT SM	1	25
10 8 6	MITCHELL TEMPENNY MEDICAL COMPANY	6	17
NEW 7	THE STRUTS FREESOLO/INTERSCOPE/IGA	7	1
15 10 B	FLIPP DINERO CHEMARIZME THE BESS/1794.	8	8
16 20 9	YELLA BEEZY PROFIT	9	21
9 9 10	BRYCE VINE SIRE/WARNER BROS.	3	16
7 6 11	LOUIS TOMLINSON 78/SYCO/EPIC	2	39
11 11 12	QUEEN NAIJA QUEEN NAIJA/CAPITOL	j	33
12 14 13	LIL' DUVAL RICH BROKE/EMPIRE	10	13
RE-ENTRY 14	TAKEOFF GLILLITY CONTROLANOTOMAY CAPITOL	14	2
20 16 15	PINKFONG SMART STUDY	15	5
25 13 16	LIL MOSEY INTERSCOPE/IGA	13	9
18 17 17	DEAN LEWIS ISLAND	17	7
21 22 18	JORDAN DAVIS MCA NASTIVILLE/UM/GH	1	55
NEW 19	FIGHT THE FURY ATLANTICAG	19	1
RE-ENTRY 20	GABBIE HANNA THE GABBIE SHOW	8	5
NEW 25	WHITEY MORGAN AND THE 78'S MATERIALS	21	1
41 18 22	MONSTA X STUSTING OFFICE ALLOWS SUSTAINED AND STATEMENT OF STATEMENT O	14	31
- 12 23	JOYNER LUCAS DEAD SILENCE JUST ANTIRIZAGE	9	10
- 25 24	KRIS WU ACE UNIT CULTURE INTERSCOPE INSA	5	6
30 26 25	PARDISON FONTAINE ATLANTIC/AG	20	6
35 37 26	CALUM SCOTT CAPITOL	4	35
19 23 27	AJR AJR/BMG	15	45
17 21 28	ANUEL AA REAK HASSINEA MISERITE/KLAUFEMPUN	8	16
RE-ENTRY 29	WANNA ONE SHIP CHEROMENIST IN MEALTHER HOURT	4	25
28 33 30	ALAN WALKER MER MUSIKK/RCA	16	62
- 15 31	BLACKPINK VG	1	13
- 19 32	LAUREN JAUREGUI SYCQ/EPIK	17	10
- 30 33	MORGAN WALLEN BIGLOUD	2	43
29 32 34	SILK CITY COLUMBIA	27	7
26 28 35	DZEKO MINIAI I NEUMAMMA VASARI MI ACEPIERA	26	17
2 5 36	NCT 127 SM	2	11
33 38 37	MANUEL TURIZO 14 M 45 STRANS MY MOSE HATTE	30	10
- 27 38	THE REVIVALISTS LOMA VISTA/CONCORD	5	26
RE-ENTRY 39	BAEKHYUN SM	3	5
36 39 40	YNW MELLY/300/AG	35	8
- 31 41	SUMMER WALKER UNBURNIERSCOPE/ICA	31	2
. 43 42	LOUD LUXURY ARMADA	40	10
RE-ENTRY 43	DENZEL CURRY PH/LOMA VISTA/CONCORD	7	4
40 41 44	CORY ASBURY BETMEL	3	41
NEW 45	HAKEN INSIDEOUT/RED	45	1
RE-EINTRY 46	ICE NINE KILLS FEARLESS/CONCORD	3	3
38 42 47	BADFLOWER EMPORISONS THE SERVICE STATES	38	6
47 45 4B	FLORA CASH 10005 CREATING EVIL ARTURCA	45	3
- 34 49	MINUS THE BEAR SHORE QUEIN, SHORE SQUEZE	34	5
49 46 50	RAYMIX 1ATIN STRESHMETER LUKUTON ANSAGME	14	29





SACRAMENTO AMPLIFIED

For the past two years Golden 1 Center has worked its way into the fabric of this city. This is the place where people of every culture collect, celebrate life and make memories that last a lifetime.

This isn't just a city with the best arena in the world. This is an arena for the best city in the world. This is Sacramento Amplified.

Year three, we're ready for you.

THANK YOU TO ALL ARTISTS, MANAGERS, AGENTS & PROMOTERS FOR AN AMAZING YEAR.

63
SOLD OUT
EVENTS

1.3M
PEOPLE THROUGH
OUR DOORS

150+
MAJOR
EVENTS

2017 SPORTS FACILITY OF THE YEAR

- Sports Business Journal

ENVIRONMENTAL INNOVATOR OF THE YEAR AWARD

- Green Sports Alliance



GOLDENICENTER.COM

November 10

LAST WEEK	THIS	ARYIST CERTIFICATION TITLE	PEAK POS	NO 2XW TRAHO
HOT SMOT DEBUT	1	ANDREA BOCELLI SI	1	1
1	2	LADY GAGA & BRADLEY COOPER A STAY IS BOTH (Seumétrack)	1	4
NEW	3	JOJI BALLADS 1	3	1
NEW	4	TORY LANEZ MAD LOVE MILE NOW?	4	1
5	5	LIL WAYNE Tha Carter V	1	5
6	6	LIL BABY & GUNNA Drip Harder	4	4
7	7	DRAKE SCOFPIOR ScoFPIOR	1	18
2	В	YOLING MONEY/CASH MONEY/REPUBLIC FUTURE & JUICE WRLD FLORE & JUICE WRLD PRESENT. WRLD ON DRUGS	2	2
9	9	GRADE A/M14RSCOPE/FREEBANDZ/GA/MPIC TRAVIS SCOTT ▲ ASTROWORLD	1	13
-	10	POST MALONE A beerbongs & bentleys	1	27
10		ELLA MAI		_
13	11	OUAVO OUAVO HUNChO	5	3
	IZ	JUICE WRLD Goodbye & Good Riddance	2	4
16	13	GRADE A/INTERSCOPE/IGA XXXTENTACION A	4	24
17	14	RAD VIBES FOREVER EMINEM Kamikaze	1	33
15	15	SHADY/AFTERMATH/INTERSCOPE/IGA	1	9
23	16	CENTRICITY/CAPITOL CM.	3	8
18	17	CARDI B A Invasion Of Privacy	1	30
4	18	DISTURBED EVOLUTION REPAISE/WARNER BRDS.	4	2
4	19	TWENTY ONE PILOTS FUELED BY HAMEN/EMG	2	4
20	20	ARIANA GRANDE Sweetener	3	11
8	21	RHALID Suncity	3	2
25	22	SOUNDTRACK A The Greatest Showman	1	47
24	23	LUKE COMBS A This One's For You BIVER HOUSEN OLUMBIA PASHVILLE/SMN	4	74
19	24	KEVIN GATES BREAD WIRNERS ASSOCIATION/ATLANTIC/AS LUCA Brasi 3	4	5
22	25	QUEEN Bohemian Rhapsody (Soundtrack)	22	2
NEW	26	JOHN LEGEND A Legendary Christimas	26	1
30	27	POST MALONE A Stoney	4	99
28	28	NICKI MINAJ Queen	2	12
31	29	ED SHEERAN A + (Divide)	1	87
13	30	LIL YACHTY Nuthin' 2 Prove	12	2
32	31	SHECK WES Mudboy	17	4
3	32	GRETA VAN FLEET Anthem Of The Peaceful Army	3	2
NEW	33	PENTATONIX Christmas is Here!	33	1
29	34	LIL MOSEY WIERSCOFF/MA	29	2
NEW	35	GRATEFUL DEAD Dane's Picks Volume 28: Capitol Theater, Passaic, NJ - 6/17/76 GRATEFUL DEADYNHING	35	1
RE	36	CHER Dancing Queen	3	4
33	37	XXXTENTACION A 17	2	62
34	38	LIL BABY QUALITY CONTROL/MILIOWA/CAPITOL Harder Than Ever	3	24
35	39	ORIGINAL BROADWAY CAST A Hamilton: An American Musical	3	162
NEW	40	ROBYN Honey	40	1
NEW	41	JOSH TURNER I Serve A Savior	41	1
102)	42	GG NICHAEL LUCKSON (**) Theiler	1	339
36	43	KHALID A American Teen	4	87
39	44	PANIC! AT THE DISCO Pray For The Wicked	1	19
40	45	IMAGINE DRAGONS A Evolve	2	71
43	46	YOUNGBOY NEVER BROXE AGAIN 4Respect 4Reedom 4Loyaly.	14	7
53	47	BILLIE EILISH DORT Smile At Me	38	45
	48	6LACK East Atlanta Love Letter	30	7
37	49	MIGOS A Culture II		_
48		DAN + SHAY Dan + Shay	1	40
51	50	WARNER BROSS, NASHVIELE/WMR	6	19

LAST WEEK	THIS WEEK	ARTIST CERTIFICATION TITLE IMPRONT/DISTRIBUTING LABEL	PEAR POS	WKS ON CHART
45	51	BAZZI COSMIC	14	30
NEW	52	VARIOUS ARTISTS NOW 68 SONY MUSTICANIVERSAL/MAS	52	1
46	53	MAC MILLER WARNER GROSS Swimming	3	13
52	54	TRIPPIE REDD Life's A Trip	4	12
47	55	MAROON 5 A Red Pill Blues	2	52
54	56	KENDRICK LAMAR A DAMN.	1	18
55	57	OZUNA AUFA VP ENTERTAINMENT/DIMELON//SCHY MUSS: LATIN	7	10
56	58	CHRIS STAPLETON A Traveller	1	164
64	59	SHAWN MENDES Shawn Mendes	1	23
NEW	60	JEREMIH & TY DOLLA \$IGN MIH-TY	60	1
50	61	BTS Love Yourself: Answer	1	10
57	62	TAYLOR SWIFT A reputation	1	51
62	63	LIL UZI VERY LUV IS Rage 2	1	62
RE	64	SOUNDTRACK Tim Burton's The Nightmare Before Christmas	64	11
42)	65	DUA LIPA Dua Lipa	27	70
61	66	CAMILA CABELLO (Camíla	1	42
66	67	NF PEAL MAN A APOLIA APOLINI	1	56
58	68	KANE BROWN A Kane Brown	5	100
41	69	ERIC CHURCH Desperate Man	5	4
65	70	EMINEM A Curtain Call: The Hits	1	417
87	71	ps Queen A Greatest Hits	11	312
69	n	YOUNGSOY NEVER SROKE AGAIN Until Death Call My Name	7	27
63	מ	5 SECONDS OF SUMMER Youngblood	1	20
67	74	BEBE REXHA Expectations	13	19
44	25	SUMMER WALKER Last Day Of Summer	44	
59	76	CARRIE UNDERWOOD Cry Pretty	1	7
70	π	DRAKE A Views	1	131
71	7B	DRAKE A Take Care	1	296
NEW	79	YOUNG ACOUNTY CASH MONEY/PEPGBLIC THOM YOURE Suspiria Music For The Losa Guadagráno Film (Soundtrack)	79	1
27	80	JASON ALDEAN Rearview Town	1	29
73	61	J. COLE • KOD	1	28
83	82	MICHAEL JACKSON A The Essential Michael Jackson	31	249
77	83	DRAKE More Life	1	85
75	84	YOUNG MONEYCZON MONEYPER BROKE AGAIN Decided	41	6
76	B.5	SZA A CITI	3	73
72	B6	ELTON JOHN Diamonds	23	51
84	87	THE WEEKND Starboy	1	101
78	88	H.E.R. H.E.R.	47	54
NEW	89	LUKAS GRAHAM 3 (The Purple Album)	89	1
79	90	THOMAS RHETT L Life Changes	1	60
Y100	91	CREEDENCE CLEARWAYER REVIVAL CO. Chronicle The 20 Greatest Hits	22	391
82	92	YG Stay Dangerous	5	13
85	93	LIL SKIES Life Of A Dark Rose	10	43
NEW	94	ALL WE GOT/ATLANNIC/AG INGRID MIC HAZESON Ingrid Michaelson's Songs For the Season	94	1
	95	ED SHEERAN A X	1	228
- 16	96	SOUNDTRACK A Moana	2	102
86		RUSS Zoo	4	8
NEW	97	MADEINTYO Sincerely, Tokyo		_
200	98	FLEETWOOD MAC Rumours	98	704
97	99	CHRIS BROWN A Heartbreak On A Full Moon	1	294
91	100	REA REAL PLEASE OF A F DR MISSAIL	3	53



Bocelli's First No. 1

After over 20 years of charting on the Billboard 200, Andrea **Bocelli** achieves his first No. 1 as the singer's new studio set, Si, debuts atop the tally. The LP earned 126,000 equivalent album units in the week ending Nov. 1, according to Nielsen Music. Of that sum, 123,000 were in album sales. In total, Si marks Bocelli's ninth top 10 set.

Si's 123,000 sales start is his best sales week since My Christmas sold 284,000 copies during Christmas week in 2009 (reflected on the chart dated Jan. 9, 2010). *Si'*s debut was powered by sales generated from a concert ticket/ album sale redemption offer tied to a series of Bocelli shows in 2018 and early 2019.

Si, which also bows at No. 1 on both the Classical Albums and Classical Crossover Albums charts, nabs the largest sales week for any classical title since July 2, 2010, when Jackie Evancho's classical crossover set, Dream With Me, sold 161,000 copies in its first week.

Si is also the first classical album to top the Billboard 200 in over 10 years. On Jan. 5, 2008, Josh Groban's classical crossover holiday LP, Noel, spent its fifth and final week atop the tally.

Si, sung mostly in Italian (or Spanish, depending on the version of the album purchased), marks a rare predominantly non-English No. 1. While **BTS** notched a pair of mostly Koreanlanguage chart-toppers in 2018, before this year, the last mostly non-English No. 1 was in 2006: **Il Divo**'s Ancora (Feb. 11, 2006). Lastly, Si marks the first No. 1 for Sugar Music and the first chart-topper for Decca Records since the Mamma Mia! soundtrack

(Decca/UMe) spent a week

at No. 1 on Aug. 23, 2008. -Keith Caulfield





L AST WEEK	THIS	ARTIST CERTIFICATION TITLE	PEAK POS.	WKS.ON CHART
92	101	JOURNEY Journey's Greatest Hits	10	536
NEW	302	THE STRUTS Young & Dangerous	102	1
NEW	1D3	CHRIS TOMLIN HOLY ROAT	103	1
95	104	SOUNDTRACK Mamma Mia! Here We Go Again	3	16
90	105	BRUND MARS A 24K Magic	2	102
93	106	IMAGINE DRAGONS A Night Visions	2	318
96	107	BOB MARKEY AND THE WAILERS DE Legend: The Best OL.	5	546
89	108	SOUNDERACK A Glack Parther: The Album, Music From And Inspired By TOP DAWG/AFTERMATH/INTERSCOPE/ISA	1	38
94	109	FOR KING & COUNTRY CURB-WORD/CURB Burn The Ships	7	4
103	110	2PAC O Greatest Hits AMARU/DEATH RUW/INTERSCOPE/UME	3	246
101	111	HALSEY hopeless fountain kingdom	1	74
99	112	TWENTY ONE PILOTS A Blurryface	1	181
111	113	KODAK BŁACK POLLAZ N DEALZ/ATLANIEC/AG Project Baby Two	2	63
110	114	THE WEEKND A Beauty Behind The Madness	1	166
113	115	TRAVIS SCOTT A Birds in The Trap Sing McKnight	1	113
109	116	OZUNA A Odísea VP EN TERTAINMENT/DIMELOVI/SORY MUSIC LATIN	22	62
105	117	BILLY JOEL A The Essential Billy Joel	15	118
106	118	WIZ KHALIFA Rolling Papers 2	2	16
114	119	BRETT YOUNG A Brett Young	18	90
120	120	GUNNA Drip Season 3	55	39
116	121	J. COLE 2014 Forest Hills Drive	1	204
140	122	AC/DC Back In Black	4	332
98	123	T.I. Dime Trap	13	4
112	124	TOM PETTY AND THE HEART BREAKERS Greatest Hits AND A STREET FINALIME	2	291
151	125	YEN MARRINR, YEN ALMIGHTY JAY & YBN CORDAE YÊN: The Mixade York-C	21	8
NEW	126	FRANCESCA BATTISTELLI ÓWN II	126	1
117	127	RIHANNA ANTI-	1	145
88	128	LOGIC YSIV	S	5
122	129	KENDRICK LAMAR A good kid, m.A.A.d city	2	314
125	130	TAYLOR SWIFT A 1989	1	203
123	131	SAM SMITH A In The Lonely Hour	2	229
115	132	YOUNG DOLPH Role Model	15	6
132	133	EAGLES Their Greatest Hits 1971-1975	1	249
127	134	G-EAZY The Beautiful & Damned	3	46
104	135	YOUNG THUG 300/ATLANTIC/AG On The Rvn!! (EP)	17	6
126	136	DRAKE A Nothing Was The Same Young Money/EASH MONEY/EAS	ì	261
124	137	SOUNDTRACK NETFURINTINGOTPE/IGA 13 Reasons Why, Season 2	26	24
136	118	LAUREN DAIGLE How Can It Be	28	119
NEW	119	CHEVELLE 12 Bloody Spies: B-Sides And Rarities	139	1
142	140	JON PARDI California Sunrise	11	122
158	141	LAUV I met you when I was IB. (the playlist)	50	25
AE	142	BORST "SORS" PICKETTAND THE CRYPTHOLICERS THE ORGANIMONS IN MISS	142	4
131	143	BRYSON TILLER A TRAPSOUL TRAPSOULFICE THE MID THE MID THE MOREST	8	162
135	144	The World is Yours THE ROLLING STONES 49 Hot Rocks 1964-1971	2	31
170	145	AUKCO	4	288
[6]	146	21 SAYAGE, OFFSET & METRO BOOMIN Without Warning incommendation of the change the commentation of the change the commentation.	4	52
137	147	METALLICA Metallica BLACKENERI/JAHINO THE NOTORIOUS R. L.G. A. Groatest Miss	1	507
139	146	THE NOTORIOUS B.I.G. A Greatest Hits	1	152
151	149	GUNS N' ROSES A Greatest Hits	3	450
148	150	MIGOS QUALITY CONTROL/300/AG	1	92

I A ST	THIS WEEK	ARTIST CERTIFICATION TITLE	PEAK POS	WKS ON CHART
144	(B)	RUSS A There's Really A Wolf	7	78
146	152	PLAYBOI CARTI Die Lit	3	25
154	133	BOB SEGER & THE SILVER BULLET BAND � GREATEST HITS HIGEOUN/CAPHICL/BANE	8	249
138	154	SHAWN MENDES A Illuminate	1	109
134	155	BRUNO MARS A Doo-Wops & Hooligans	3	399
143	156	XXXTENTACION Revenge	28	49
80	LS7	STEVE PERRY Traces	6	4
145	158	ADELE O ZEAGON BIA 25	1	154
108	159	TOBYMAC The Elements FORSEROW//EAPITOLICIALS	18	3
149	160	LYNYRD SKYNYRD All Time Greatest Hits	56	43
153	161	ADELE \$\frac{1}{2}\$ XLYCOLUMBIA	1	388
165	162	LIL BABY Too Hard	80	46
162	163	61X91NE DAY69	4	36
156	164	CHRIS STAPLEYON A From A Room: Volume 1	2	78
150	165	THE WEEKND My Dear Melancholy, (EP)	1	31
171	166	SAM HUNT A Montevallo	3	210
152	167	QUEEN NAIJA Queen Naija (EP)	26	14
167	168	LADY GAGA A The Fame	2	212
164	169	RED HOT CHILI PEPPERS A Greatest Hits	18	191
158	170	SOUNDTRACK A Trolls	3	110
1723	171	HALSEY A Badlands	2	146
175	1/22	FRANK OCEAN A Blonde	1	107
130	173	BOYS DON'T CON' KANYE WEST ye	1	22
147	174	ZAC BROWN BAND Greatest Hits So Far	20	188
168	175	ROAK/SOUTHERN GROUND/GH.ANTH/AG RAE SREMMURD, SWAELEE & SLIM JXMMI SR3MM	6	26
RE	176	JAY ROCK Redemption	13	17
155	177	SAM SMITH The Thrill Of It All	1	52
133	178	CHARLIE PUTH Voicenotes	4	25
	179	AJR The Click	_	32
180	180	PANIC! AT THE DISCO Death Of A Bachelor	61	_
160	181	DCGG/FBELED BY RAMEN/F IAL NAMANANA: 03	_	146
RE		ORIGINAL BROADWAY CAST RECORDING A Wicked	21	2
	182	FLORIDA GEORGIA LINE A Dig Your Roots	66	114
177	183	THE BEATLES •	2	111
174	184	SHY GLIZZY Fully Loaded	1	341
118	185	GLIZZY GANGZODGAG FIVE FINGER BEATH PUNCH A Decade Of Description	35	3
169	186	THE CARTERS EVERYTHING IS LOVE	29	48
163	187	THE BEATLES Abbey Road	2	20
183	188	ASAP ROCKY Testing	/1	281
182	189	ASAO WOR TWILL IT OF CONTROL A	4	23
178	190	DEMI LOVATO Tell Me You Love Me	3	57
179	191	HOZIER A HOZIER	2	170
191	192	ARIANA GRANDE A Dangerous Woman	2	121
RE	193	JACQUEES 4275	35	9
RE	194	Greatest Hits I II & III: The Platinum Collection	48	116
186	195	DRAKE A If You're Reading This It's Too Late Young MONEY CASH MONEY REPUBLIC	1	191
181	196	BLAKE SHELTON Reloaded: 20 #1 Hits	5	135
198	107	JUSTIN BIEBER A Purpose	1	149
189	198	FRANK SINATRA (Ultimate Sinatra	32	59
159	199	SOUNDTRACK Love, Simon	37	33
A E	500]	MERCYME I Can Only Imagine: The Very Best Of MercyMe	23	26



John Legend's first holiday album, A Legendary Christmas, rings in the season at No. 26 on the Billboard 200. The LP, which includes new tunes and familiar favorites like "Silver Bells," starts with 20,000 equivalent album units earned in the week ending Nov. 1, according to Nielsen Music. Of that sum, 19,000 were in album sales, boosted by a concert ticket/album sale redemption offer with his upcoming tour. A Legendary Christmas is Legend's eighth top 40-charting set.





PENTATONIX Christmas Is Here!

The vocal group's latest holiday release starts with 17,000 units (15,000 in album sales). Its first three seasonal offerings all reached the top 10, including the chart-topping A Pentatonix Christmas.





CHER Dancing Queen

The diva's **ABBA** covers set is back on the list thanks to a surge in sales driven by a concert ticket/album sale redemption offer. It earned 16,000 units (up 252 percent), of which nearly all were in album sales (up 284 percent).





Spooky Spikes

With Halloween (Oct. 31) falling on a Wednesday in 2018, the Nov. 10 charts reflect a robust amount of impact from the holiday in the tracking week ending Nov. 1.

On the Billboard 200, an obvious beneficiary of the spooky holiday is Michael Jackson's former No. 1 Thriller, which bolts up the list 102-42 with 14,000 equivalent album units earned (up 83 percent). Most of its gain is owed to streaming, thanks in large part to the popularity of the title track. Thriller hasn't been this high on the chart since Sept. 15, 1984, when it placed at No. 39. (Thriller was on the chart from its debut on Dec. 25, 1982, through April 20, 1985. Afterward, due to Thriller's age, it was ineligible to chart until the list began allowing catalog titles to chart on Dec. 5, 2009.)

The soundtrack to *Tim* Burton's The Nightmare Before Christmas — the rare album that doubles as both a Halloween- and Christmas-themed LP re-enters the Billboard 200 at No. 64. It tallied 11,000 units, up 130 percent. On the Soundtracks chart, it rises 11-4, while on Top Holiday Albums (see billboard.com/charts), it gets pushed back 2-3 despite its gain as new holiday releases from John Legend (A Legendary Christmas) and Pentatonix (Christmas Is Here!) respectively debut at Nos. 1 and 2.

Lastly, **Bobby "Boris" Pickett & The Crypt- Kickers**' *The Original Monster Mash* album
scares up a re-entry
(and a new peak) as it
returns at No. 142 (6,000
units; up 315 percent).
The set contains the
Billboard Hot 100 No. 1
hit "The Monster Mash."
The single spent two
weeks atop the list in 1962
(Oct. 20-27).

–Keith Caulfield



Album Sales

November 10

TO	PA	LBUM SALES ™	
LAST	THIS	ARTIST CERTIFICATION Title	WES ON
HOT	WEEK	MARINA, DISTRIBUTING LABEL ANDREA BOCELLI SI	CHART
SHOT	2	LADY GAGA & BRADLEY COOPER A Star is Born (Soundtrack) WEEDSCOPE/ISA	4
NEW	3	JOJI BALLADS 1	1
2	4	DISTURBED Evolution REPRISE, WARNER BROS.	2
NEW	6	JOHN LEGEND A Legendary Christimas	1
8	6	LAUREN DAIGLE LOOK UP Child	8
NEW	7	GRATEF LE DEAD DENES POSS VIDERS ZE: CADIN TRANSPORTATION OF THE CRASSIC NO-CATATION	1
32	8	CHER Dancing Queen WARMER BROS.	5
0	9	GRETA VAN FLEET Anthem Of The Peaceful Army	2
NEW	10	PENTATONIX Christmas Is Here!	1
NEW	11	JOSH TURNER UKA NIGHYILLE/GINGSK	1
NEW	12	VARIOUS ARTISTS NOW 68 SONE MUSIC/UNIVERSAL/SING	1
13	13	SOUNDTRACK The Greatest Showman	47
6	14	TWENTY ONE PILOTS TUELED BY RAMEN/EMG	4
NEW	15	ROBYN Honey	1
NEW	16	THOM YORKE Suspiria: Music For The Luca Guadagnino Film (Soundtradó)	1
n	17	QUEEN Bohemian Rhapsody (Soundtrack)	2
NEW	18	INGRID MICHAELS ON Linguid Michaelson's Songs For The Season	1
21	19	EMINEM Kamikaze SHATM/AFTERMATH/THTERSCOPE/IGA	9
MEW	20	THE STRUTS FREISHLOZINTERSCO-FZ/154 Young & Dangerous	1
20	21	CARRIE UNDERWOOD Cry Pretty	7
NEW	22	CHRIS TOMLIN Holy Roar	1
18	23	ERIC CHURCH EMI NASHVILLE/UZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ	4
17	24	STEVE PERRY Traces DMF/FAN MSV/CONCORD	4
24	25	FOR KING & COUNTRY Burn The Ships	4
NEW	26	FRANCESCA BATTISTELLI OWN IL	1
NEW	27	LUKAS GRAHAM 3 (The Purple Album) wakenia Baos.	1
NEW	28	CHEVELLE 12 Bloody Spies: B-Sides And Rarities	1
NEW	29	MACHOVERNITERSCOPERGE MACHOVERNITERSCOPERGE LOVE me NOW?	1
26	30	SOUNDTRACK Mamma Mia! Here We Go Again	16
NEW	31	FIGHT THE FURY Still Breathing (EP)	1
22	32	LAY NAMANANA: 03	5
4	33	NAMANANA: 03 WHITEY MORGAN AND THE 78'S Hard Times and White Lines	2
NEW	34	WHITEY MORGAN JOSH GROBAN BETO TIMES AND WRITE LINES WHITEY MORGAN Bridges	1
25	35	GRIGINAL BROADWAY CAST A Hamilton: An American Musical	6
31	36	OUEEN A Greatest Hits	161
41	37	TOBYMAC The Elements	251
27 New	38	MIKE LOVE Reason For The Season	3
NEW	39	OUE EN A Greatest Hits I II & III: The Pizatinum Collection	8
49 MCW	40	VARIOUS ARTISTS NOW That'S What I Call Music 20th Anniversally	1
NEW	41	ARIANA GRANDE Sweetener	11
38	41	8TS Love Yourself: Answer	10
34	44	LUKE COMBS A This One's For You	65
52	45	POST MALONE A beerbongs & bentleys	27
-	46	ELLA MAI • Ella Mai	3
33	47	19 SUMMIR SANTERSCOPE/HJA VARIOUS ARTISTS WOW Hits 2019	4
39	48	ED SHEERAN A + (Divide)	87
40	49	CHRIS STAPLETON ▲ Traveller	164
	n'i	MER, IRY RASHVILLEY LIMEN	_

PANIC! AT THE DISCO Pray For The Wicked

LAST THE		
MEER MEE		WKS. ON CHLAT
NEW 1	FIGHT THE FURY Still Breathing (EP)	1
NEW 2	WHITEY MORGAN AND THE 78'S Hard Times and White Lines Inhite was ready	1
NEA 3	MIKE LOVE Reason For The Season	1
NEW 4	HAKEN Vector	1
NEW 5	WILLIAM SHATNER Shatner Clause: The Christmas Album	1
NEW 6	DAUGHTERS You Won't Get What You Want	1
NEW 7	WESTFIELD MASSACRE Salvation	1
NEW B	THE BROWNING Geist	1
NEW 9	ROXANNE Radio Silence	1
NEW 10	ANTARCTICA VESDINCI. Louis in The Time of E-Mail	1
NEW II	STAND ATLANTIC Skinny Dipping	1
NEW 12	DILLON CARMICHAEL Hell On An Angel	1
NEW 13	HATE ETERNAL Upon Desolate Sands	1
NEW 54	VEDIDIA The Seast You feed	1
NEW 15	BOYGENIUS Boygenius (EP)	1
NEW 16	JULIA HOLTER Aviary	1
NEW 17	TROPH AL FUCK STORM A Laughing Beath In Meatspace	1
MEA 10	JAMIE LIN WILSON Jumping Over Rocks	1
NEW 19	PLOODPATH The Armsu Of Catagle Desum	1
NEW 20	NAO Satum	1
1 21	AMARANTHE Helix	2
NEW 22	MAKAYA MCCRAVEN Universal Beings	1
14 23	JIMMIE ALLEN Mercury Lane	3
RE 24	THE MIDNIGHT KIDS	2
24 25	TYLER CHILDERS Purgatory	36

50	UN	DTRACKS™	
LAST WEEK	THIS WEEK	ARTIST CERTIFICATION TITLE	WES CH CHART
1	1	SOUNDTRACK A Starts Born (Lady Gaga & Bradley Gosper)	4
3	2	SOUNDTRACK A The Greatest Showman	47
2	3	SOUNDTRACK Bohemian Rhapsody (Queen)	2
II	4	SOUNDTRACK Tim Builton's The Nightmare Before Christmas	13
NEW	S	SOLINDTRINOX Sespita: Masic For The Luca Guadaguino Film (Thors Terfe)	1
5	6	SOUNDTRACK A Moana	102
0	7	SOUNDTRACK Mamma Mia! Here We Go Again	16
6	8	SOUNDTRACK Black Renthet: The Album, Music From And Inspired By 100% DRAWING AT IT AMAING INTERESCOPE / 100.4	38
8		SOUNDTRACK 13 Reasons Why, Season 2	24
9	10	SOUNDTRACK A Trolls	110
10	11	SOUNDTRACK Love, Simon	33
12	15	SOUNDTRACK A Frozen	240
13	13	SOUNDTRACK Suicide Squad: The Album	117
15	14	SOUNDTRACK Mamma Mia!	142
RE	(B)	SOUNDTRACK The Rocky Horror Picture Show	25
14	16	SOUNDTRACK O Purple Rain (Prince And The Revolution)	373
4	17	SOUNDTRACK Halloween (2018)	Z
19	18	SOUNDTRACK COCO	51
16	19	SOUND TRACK A COUR CHARS Of The Galaxy: Awesome Min Yol. S	223
18	20	SOUNDTRACK Fifty Shades Darker	88
20	21	SOUNDTRACK Fifty Shades Freed	38
17	22	SOUNDTRACK Superfly (Future)	21
23	23	SOUNDTRACK Sing	99
22	24	SOUNDTRACK Beauty And The Beast (2017)	86
21	25	SOUNDTRACK Uncle Drew	20



Suspiria Debuts; Wicked Returns

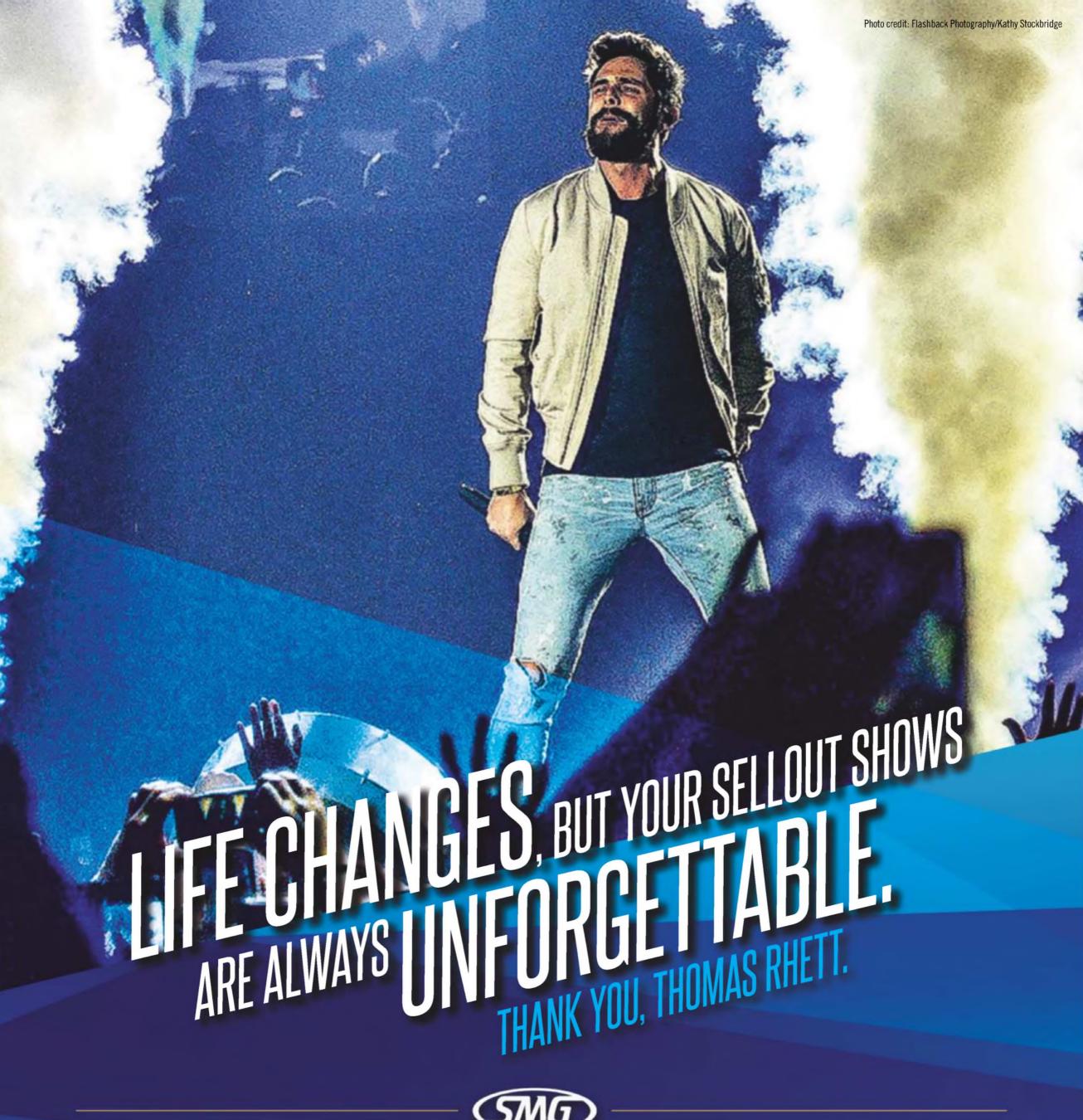
Thom Yorke's soundtrack to Luca Guadagnino's remake of Suspiria debuts on multiple charts. The set, which is Yorke's first film score, debuts at No. 79 on the Billboard 200 with 10,000 equivalent album units earned in the week ending Nov. 1 (with 9,000 of that sum in album sales). It also bows at No. 5 on Soundtracks and No. 1 on Vinyl Albums (4,000 LPs sold). And it was a hot seller at independent/small-chain stores, as it enters at No. 2 on the chart fueled by sales from those retailers: Tastemakers.

Yorke appeared on the Billboard 200 once before as a soloist, with the No. 2-peaking *The Eraser* in 2006.

Suspiria is Guadagnino's follow-up to his 2017 film, Call Me by Your Name, which also had a noteworthy soundtrack. Name's eclectic set peaked at No. 13 on Soundtracks, No. 21 on Tastemakers and No. 3 on Vinyl Albums. Through Nov. 1, it has earned 140,000 units, with 30,000 of that sum in album sales (7,000 on vinyl).

Elsewhere on the charts, the original Broadway cast recording of Wicked flies back onto the Billboard 200 for the first time in nearly four years. The set, which has sold 2.8 million U.S. copies, re-enters at No. 182 with 5,000 units (up 147 percent) thanks to buzz generated by NBC's one-hour special A Very Wicked Halloween: Celebrating 15 Years on Broadway. The show aired Oct. 29 (a day before the musical's 15th anniversary on Broadway) and featured performances of tunes from the show by its original stars, Kristin Chenoweth and Idina Menzel, as well as guests Ariana Grande, Adam Lambert, Ledisi and **Pentatonix**. Wicked last appeared on the Billboard 200 on Jan. 24, 2015 (No. 198).











CHESAPEAKE ENERGY ARENA













Kanye Quits Politics (For Now)

"My eyes are now wide open," tweeted Kanye West (below) on Oct. 30, addressing rumors he had designed merchandise for conservative personality Candace Owens' Blexit initiative. "And now realize I've been used to spread messages I don't believe in." The tweets were taken to indicate that West was removing himself from the world of politics, following weeks of controversy led chiefly by his outspoken support of President **Donald Trump.** West re-enters the Social 50 at No. 3, gathering 243,000 Twitter mentions in the week ending Nov. 1 (up 433 percent), according to Next Big Sound.

While West used Twitter to distance himself from controversy, Nicki Minaj and Cardi B used social media to more deeply immerse themselves in it. The feuding rappers' next chapter began with the latter's sister claiming that the former leaked Cardi B's phone number to fan clubs to harass her, an accusation Minaj denied. The pair eventually traded barbs, with Cardi B putting up 10 videos on Instagram (that she later deleted) addressing the beef.

Minaj eventually called for a truce, tweeting Oct. 29: "Let's focus on positive things only from here on out," and that she "won't be discussing this nonsense anymore."

Both rappers scored social media bumps, led by Minaj, who moves 47-12 on the Social 50 (365,000 Twitter mentions, up 208 percent), while Cardi B vaults 18-15 (185,000 mentions, up 66 percent). They both scored gains for their music, too: Cardi B continued to promote "Money" (out Oct. 23), while Minaj had the music video for Tyga's "Dip," in which she's featured, as well as her featured credit on Little Mix's "Woman Like Me," to promote. -Kevin Rutherford



SOCIA	1L 50™	
LAST THIS WEEK	ARTIST IMPRINT/LAFEL	VIKS CA
1 1	#1 BTS	108
2 2	EXO SM	67
RE 3	KANYE WEST	116
16 4	NCL COOTABLE IN	33
3 5	LOUIS TOMEINSON	83
8 6	STEVE AOKI	23
9 9	MONSTA X	48
M B	STARSHIP ENTERTAINMENT/LOEN ENTERTAINMENT TWICE	27
14 9	60T7	63
25 10	WANNA ONE	45
	SWING ENTERTAINMENT/STONE MUSIC ENTEREDMENT FREDDIE MERCURY	6
23 (1)	MICKI MINAJ	389
47 12	SHAWN MENDES	
13	ARIANA GRANDE	202
6 14	A ERVITANCE OF THE PROPERTY OF	300
18 15	CARDIB THE ASR GROUP/ATLAN FIE AND	71
7 16	THANGY PUING STUDIES IN	4
RE 17	BAEKHYUN SM	5
15 1B	LADY GAGA INTERSCOPE/SA	387
42 19	BILLIE EILISH BARKHOOM/INTERSCOPE/IGA	15
37 20	ENCOCOLUMBIA	155
12 21	PRECUSSIOEN ENTERTAINMENT	73
19 55	POST MALONE	54
4) 23	NCT 127	17
34 24	NCT DREAM	10
32 25	HALSEY #STRAINFERES	92
RE 26	JUSTIN BIEBER SKHOOLBOY/AAYMONG EHAUN/SEF JAM	399
RE 27	HARRY STYLES UNSUNF/COLUMNA	50
10 28	STRAY KIDS	21
30 29	YOUNGBOY NEVER BROKE AGAIN MEVER ROOME AGAIN/MELANAE/AG	9
26 30	BLACKPINK WG	54
28	MARSHMELLO JEYTIME COLLECTIVE	75
44 32	LIL PUMP WAZNEK SROS	46
RE 33	QUEEN HOLLYWOOD	3
31 34	DJ SNAKE DI SNAKEZGERVENZIGA	11
5 35	CAMILA CABELLO SYGGERIC	130
21 36	DUA LIPA WARNER BROS.	69
27 37	TRAVIS SCOTT	31
RE 38	ZENDAYA MORES WOOD/REPUBLIC	195
20 39	LAUREN JAUREGUI	59
24 40	EMINEM SHADY/AFTERMATH/INTERSCORE/TOA	303
36 41	ASTRO INGERIDARE	21
RE 42	NIALL HORAN WEON SPACE ACTION	95
48 43	PENTAGON CHERACIA INTESTANMENT	9
NEW 44	WIZKID	1
RE 45	MICHAEL BUBLE	11
43 46	RIHANNA	400
RE 47	CHER	2
RE 4B	XXXTENTACION	18
	IMAGINE DRAGONS	36
38 49	RIDINAKONNER/INTERSECHE/IGA	177
0.0	THE PARTY OF THE P	1 177

MAROON 5

STI	RE/	MING SONGS™	
LAST WEEK	THUS WEEK	TITLE Artist	IVES ON CHART
1	1	TEZE Kodak Black Feat, Travis Scott & Offset	3
3	2	DRIP TOO HARD Lil Baby & Gunna	7
[2]	3	SICKO MODE Travis Scott	13
6	4	MO BAMBA Sheck Wes	9
4	5	LUCID DREAMS Juice WRLD	24
5	6	TAKI TAKI DI Shake Feal Selena Gomez, Ozuna & Cardi B	5
7	7	MIA Bad Bunny Feat. Drake	3
NEW	8	MONEY Cardi B	ı
18	9	THE KSA GROUDGALLANIST WITHOUT ME Halsey	4
11	10	FEFE 6ix9ine Feat. Nicki Minaj & Murda Beatz	15
13	m	SCUMGANG/TENPROBEANG PROJECTES APRILO. HAPPIER Marshmello & Bastille	8
10	12	IN MY FEELINGS Drake	18
12	נו	FOUND MONEY/CASH MONEY/REPURSO GIRLS LIKE YOU Maroon 5 Feat. Cardi 8	22
MEM	14	ARMS AROUND YOU XOTEMACKEN X LI Pumplest Maluma & Sweeter	1
14	120	WARNER BROS JOACS WIBES SOREVER/EMPIRE BETTER NOW Post Malone	27
8	16	SUNFLOWER Post Malone & Swae Lee	2
17	17	TASTE Tyga Feat. Offset	22
15	18	TRIP Ella Mai	10
19	19	SAD! XXXTENTACION	35
42	20	BAD VIBES TEREVER! WAXE UP IN THE SKY Speci Mane X Brund Mays X Kodak Black	7
9	21	GUWOP/ATLAWAN: FINE CHINA FUTURE & Juice WRLD	2
16	22	CLOSE FRIENDS Lil Baby	4
23	23	ILIKE IT Cardi B, Bad Bunny & J Balvin	30
25	24	NONSTOP Drake	18
24	5	MOONLIGHT XXXTENTACION	22
NEW	26	LAST MEMORY TakeOff	1
28	27	YES INDEED Lil Baby & Drake	25
27	2B	CUALITY CONTROL AND TOWN, CAPISOL EASTSIDE Benny Blanco, Halsey & Khalid	15
26	29	I LOVE IT Kanye West & Lil Pump	8
RE	30	THRILLER Michael Jackson	5
22	30	NEVER RECOVER Lil Baby & Gunna Feat, Drake	4
43		WHEN THE PARTY'S OVER Billie Eilish	2
31	32	ROCKSTAR Post Malone Feat. 21 Savage	59
3L 49		BABY SHARK Pinkfong	2
34	34	BELIEVER Imagine Dragons	74
36		YOUNGBLOOD 5 Seconds Of Summer	_
33	36	CAR MODULEARISOL BIG BANK YG Feat. 2 Chainz, Big Sean & Nicki Minaj	17
H	37	STOOPID 6ix9ine Feat. Bobby Shmurda	18
20)	38	STUMCANGAE NEMOUSAND PROJECTA/S SHOULD KARTOL BETTER Khalid	4
21	39	PERFECT Ed Sheeran	5
38	40	GOD'S PLAN Drake	58
41	41	WOUND CONCLUCIAN ACCRECATE USE IT. MEANT TO BE Bebe Rexha & Florida Georgia Line	41
46	42	SHALLOW Lady Gaga & Bradley Cooper	48
30	43	PSYCHO Post Malone Feat. Ty Dolla Sign	4
44	44 4r	BEAUTIFUL Bazzi Feat, Camila Cabello	35
40]	45	MONA LISA LII Wayne Feat, Kendrick Lamar	9
29	46	TEAVE ME ALONE Flipp Dinero	5
NEW	•	BOO'D UP Ella Mai	1
39	4	BOO D UP BO SUMM REVAN TERSCORE DESPACTTO Luis Fonsi & Daddy Yankee Feat. Justin Bieber	27
		THE PARTY OF THE P	84
RE 32	50	UPROAR LII Wayne	5



'Arms' Ascends Streaming Songs

"Arms Around You," the new collaboration between **Lil Pump** and the late XXXTentacion (above), bows at No. 14 on the Streaming Songs chart in its first full week of streaming. The track, which features **Maluma** and **Swae Lee**, debuts with 19.9 million streams in the week ending Nov. 1, according to Nielsen Music. "You" concurrently starts at No. 28 on the Billboard Hot 100, enters Digital Song Sales at No. 18 (with 11,000 downloads) and is bubbling under the Rhythmic airplay chart. The song was conceived after Lil Pump contacted XXXTentacion's mother following the rapper's death to inquire about making a song to honor the artist, who died June 18.

The top gainer on Streaming Songs is "Wake Up in the Sky" by Gucci Mane, Bruno Mars and Kodak Black. The track vaults 42-20 with 18.2 million streams, an increase of 47 percent, following the release of its Mars-directed music video on Oct. 31. The song is now two spots off its original peak of No. 18 on the Sept. 29 chart (but it hits a new single-week streaming high, as its previous tally was 17.4 million).

Meanwhile, after failing to reach Streaming Songs in 2017 despite charting at least once a year between 2013 and 2016. Michael Jackson's "Thriller" returns to the list at No. 30. The Halloween classic, which peaked at No. 4 on the Hot 100 in March 1984, re-enters with 15.3 million streams, a gain of 198 percent. Its streaming, sales and airplay gains (it also moves 15,000 downloads) enables its reentry on the Hot 100, where it returns for an 18th week in all, at No. 31.

SOCIAL DATA
COMPILED BY





AST IEEK	THIS WEEK	TITLE IMPRINT/P40M6550N LABEL	Artist	WHS. O
1	1	#1 GIRLS LIKE YOU Man	oon 5 Feat. Cardi B	21
2	2		onds Of Summer	16
3	3	BETTER NOW	Post Malone	20
4	4	LOVE LIES K	halid & Normani	22
5	5	HAPPIER Marsh	mello & Bastille	8
6	6	GOD IS A WOMAN	Ariana Grande	12
13	7	HIGH HOPES PAI	nic! At The Disco	5
7	8	EUCID DREAMS GRADE A/INTERSCOPE	Juice WRLD	16
9	9	NATURAL CIDINANDRINER/INTERSCOPE	magine Oragons	13
10	ID	BROKEN RED.	lovelytheband	17
n	11	SICKO MODE CACTUS JACK/GRAND HUSTLE/EPIC	Travis Scott	9
8	12	BACK TO YOU NETFLIN/INTERSCOPE	Selena Gomez	24
14	13	I LIKE ME BETTER	Lauv	30
12	14	DELICATE BIG MACHINE/REPUBLIC	Taylor Swift	31
17	15	BREATHIN REPUBLIC	Ariana Grande	4
15	16	SHE GOT THE BEST OF ME	Luke Combs	9
19	17	HANGIN' ON	Chris Young	10
23	(B)	EASTSIDE BERRY Blanco	, Halsey & Khalid	6
21	19	RING CARD	B Feat. Kehlani	6
22	20	SMILE LIL Duval Feat, Snoo	p Dogg & Ball Greezy	10
16	21	I LIKE IT Cardi B. Bad I	Bunny & J Balvin	24
28	22	BEST SHOT STONEY CREEK	Jimmie Allen	5
24	23	TRIP LO SUMMERS/INTERSCOPE	Ella Mai	7
20	24	THE MIDDLE Zedd, Mar	en Morris & Grey	39
25	25	LIE NE REAL MUSIC/CAPITOL/CAROLINE	NF	6

DI	GIT	AL SONG SALES™	
LAST	THIS WEEK	TITLE Artist	WKS ON CHART
1	1	SHALLOW Lady Gaga & Bradley Cooper Interscorp.ic.	6
3	2	WITHOUT ME Halsey	5
41	3	A MILLION DREAMS Pink FROX/20TH CENTURY FOX/ATLANTIC/AS	2
4	4	HAPPIER Marshmello & Bastille	10
10	5	MONEY Cardi B	2
2	6	ALWAYS REMEMBER US THIS WAY Lady Gaga INTERSCOPEZIGN	4
0	7	HIGH HOPES Panic! At The Disco	12
5	6	I'LL NEVER LOVE AGAIN Lady Gaga	4
8	9	NATURAL Imagine Dragons	16
RE	10	MONSTER MASH Bobby "Borls" Picketi And The Crypt-Wickers	12
RE	(B)	THRILLER Michael Jackson	33
11	12	YOUNGBLOOD 5 Seconds Of Summer ONE MODE /(APRIDE	19
9	13	GIRLS LIKE YOU Maroon 5 Feat. Cardi B	23
15	14	WASTE IT ON ME Steve Aoki Feat. BTS	2
14	LS	SICKO MODE Travis Scott	13
16	16	EASTSIDE Benny Blanco, Halsey & Khalid	11
13	17	BETTER NOW Post Malone	25
NEW	18	ARMS AROUND YOU XXXTENTACION X LIL PUMP WARNER BRUSZIBAD VIBES FOR EVERZEMPIRE	1
38	19	MO BAMBA Sheck Wes	3
19	20	SPEECHLESS Dan + Shay	10
24	21	YOU SAY Lauren Dalgle	16
6	22	SUNFLOWER Post Malone & Swae Lee	2
RE	23	GHOSTBUSTERS Ray Parker Jr.	8
WEW	24	DIP Tyga Feat. Nicki Minaj	1
25	25	I LIKE IT Cardl 8, Bad Bunny & J Balvin the HSR GROUP AT LANTICAN	30

November 10 2018

MAINSTREAM TOP 40™ TITLE
MAPRING ASSOCIATION LABEL GOD 15 A WOMAN Ariana Grande O YOUNGBLOOD 5 Seconds Of Summer 22 1 **LOVE LIES** Khalid & Normani H 3 HAPPIER Marshmello & Bastille 10 б GIRLS LIKE YOU Maroon 5 Feat. Cardi 8 4 **BETTER NOW** Post Malone 22 5 **LUCID DREAMS** Juice WRLD 16 22 9 NE REAL MODIFICATION/CAROLINE BREATHIN Ariana Grande 8 EASTSIDE Benny Blanco, Halsey & Khalid RRIENDS WEEP SCEREIS/INFERESCOPE 15 10 I'M A MESS Bebe Rexha 19 10 11 GG HIGH HOPES Panic! At The Disco 15 12 NATURAL Imagine Dragons 13 13 13 **BACK TO YOU** Selena Gomez 26 8 14 BEAUTIFUL Bazzi Feat. Camila Cabello 14 15 Halsey WITHOUT ME 4 20 16 BROKEN lovelytheband 13 17 LOST IN JAPAN Shawn Mendes X Zedd 17 16 **DREW BARRYMORE** Bryce Vine 22 18 JACKIE CHAN Tiesto & Dzeko Feal, Preme & Post Malone Musical Freedom/Planutasablablablable 13 19 Silk City x Dua Lipa ELECTRICITY 23 8 21 SUNFLOWER Post Malone & Swae Lee 22 27 PROMISES Calvin Harris & Sam Smith 23 22 CONSEQUENCES Camila Cabello 3 NO BRAINER D3 Khaled Feat. Justin Bleber, Chance The Rapper & Quavo 21 15

	$\overline{}$		=
LAST WEEK	THIS WEEK	TITLE ARTIST MPRINT/PROMOTION LABEL	WILS (
2	1	GIRLS LIKE YOU Maroon 5	18
1	2	DELICATE Taylor Swift	33
4	3	PERFECT Ed Sheeran	58
3	4	THE MIDDLE Zedd, Maren Morris & Grey	34
5	5	LIGHTS DOWN LOW MAX Feat, gnash	44
6	6	MEANT TO BE Bebe Rexha & Florida Georgia Line	39
7	7	NEVER BE THE SAME Camila Cabello	29
8	B	IN MY BLOOD Shawn Mendes	30
10	9	GG 1 LIKE ME BETTER LOUV	14
9	10	HAVANA Camila Cabello Feat. Young Thug	43
11	11	DON'T GO BREAKING MY HEART Backstreet Boys	23
13	12	LOVE SOMEONE Lukas Graham	4
12	13	COME ON TO ME Paul McCartney	9
17	12	WITH YOU Mariah Carey	3
14	15	BACK TO YOU Selena Gomez	11
19	16	SHALLOW Lady Gaga & Bradley Cooper	3
20	17	BROKEN lovelytheband	10
16	18	CALL ME SIR Train Feat. Cam & Travie McCoy	16
15	19	GRANTED Josh Groban	19
23	20	YOUNGBLOOD 5 Seconds Of Summer	9
18	21	NO ERASIN' Steve Perry	12
21	22	DIDN'T1 Rod Stewart	15
27	23	TEQUILA Dan + Shay	7
22	24	AFRICA Weezer	15
26	25	SEND ME A MESSAGE Gregory Darling	7

MEEK NEEK	THIS	TITLE Artist Approximation label	WES OF
1	1	SICKO MODE Travis Scott	12
4	3	RING Cardi B Feat. Kehlani	10
5	3	WAKE UP IN THE SXY GUYCH Mane X Brand Mars X Kodak Elack GUYCH PATLANTIC	7
2	4	NONSTOP Drake	14
3	s	LUCID DREAMS Juice WRLD	19
6	6	SMILE LOT Duval Feat. Snoop Dogg & Ball Greezy	11
9	7	TASTE Tyga Feat. Offset	20
7	В	BETTER NOW Post Malone	22
11)	9	TRIP Ella Mai	10
12	10	UPROAR LII Wayne	5
8	11	BIG BANK YG Feat, 2 Chainz, Big Sean & Micki Minaj	20
13	12	DANGEROUS Meek Mill Feat, Jeremih & PnB Rock	14
17	13	MIA Bad Bunny Feat. Drake	3
15	14	LOVE LIES Khalid & Normani	35
24	15	GG SUNFLOWER Post Malone & Swae Lee	2
18	16	UP NOW Superior allowing on the Track Feat, G-Early & Rich The Kild	8
20	17	LEAVE ME ALONE CINEBALATOR THE RESTREME.	7
22	18	BETTER Khalid	4
10	19	FEFE Gix9ine Feat. Nicki Minaj & Murda Beatz	15
16	20	I LOVE IT Kanye West & Lil Pump	7
21	21	DON'T MAYTER TO ME Drake Feat. Michael Jackson	6
30	22	ZEZE Kodak Black Feat. Travis Scott & Offset	2
19	23	IN MY FEELINGS Drake	17
25	24	MO BAMBA Sheck Wes	7
27	25	EASTSIDE Benny Blanco, Halsey & Khalid	10

AD	uĽ	Г ТОР 40™	
LAST PREEK	THIS WEEK	TITLE Artist	PPR'S DI CHINKT
1	1	GIRLS LIKE YOU Margon 5 Feat. Cardi B	22
2	2	BROKEN lovelytheband	25
3	3	YOUNGBLOOD 5 Seconds Of Summer	15
4	4	I LIKE ME BETTER Lauv	31
6	5	NATURAL Imagine Dragons	15
8	6	HIGH HOPES Panic! At The Disco	9
5	7	BACK TO YOU Selena Gomez	19
7	8	DELICATE Taylor Swift	35
10	9	HAPPIER Marshmello & Bastille	8
14)	10	GG SHALLOW Lady Gaga & Bradley Cooper	4
9	1	CONNECTION OneRepublic	11
12)	12	TEQUILA Dan + Shay	14
13	13	BETTER NOW Post Malone	17
15	14	MIGHT NOT LIKE ME Brynn Elliott	11
17	B	BE ALRIGHT Dean Lewis	10
18	16	LOST IN JAPAN Shawn Mendes X Zedd	5
16	17	AFRICA Weezer	20
19	18	LOVE LIES Khalid & Normani	17
20	19	BREATHIN Ariana Grande	6
22	20	I'M A MESS Bebe Rexha	31
21)	21	LOVE SOMEONE Lukas Graham	7
29	22	YOU SAY Lauren Daigle	5
23	23	SHOTGUN George Ezra	9
28	24	BURN THE HOUSE DOWN AJR	6
11)	25	WITHOUT ME Halsey	3

POP/RHYTHMIC/ADUIT: The week's most popular current songs at receiving widespread airplay and/or sales activity for the first time

aicken MUSIC

THE ORL TO RESERVE TO SEXPERIENCE K-POP SEXSW / MU: CON 2019

KOCCA is a proud supporter of K-POP



5509 Wilshire Blvd. Los Angeles, CA 90036 323.935.5001

kocca_usa@kocca.kr

The Korea Creative Content Agency (KOCCA) is a Korean government organization that supports Korean creative content and its advancement in international markets.

KOREA CREATIVE CONTENT AGENCY

"I'm floored. God is good," Turner tells Billboard. "I had no expectations going into this project, other than to make a record I was proud to share. I want [listeners] to feel some hope and joy that maybe they've never experienced before, even if they don't understand where it's coming from exactly."

Maren Morris earns her fourth Hot Country Songs top 10 as "Rich" rises 11-10. It gains by 5 percent to 30.7 million audience impressions as it holds at its No. 5 high on Country Airplay.

Dan + Shay collect their fifth Country Airplay top 10 as "Speechless" pushes 11-10 (22.6 million, up 11 percent). The pair's first four top 10s all reached No. 1.

Meanwhile, Luke Combs' "She Got the Best of Me" leads Country Airplay for a third week (44.9 million, up 2 percent), becoming the longest-leading of his four career-opening No. 1s. "Hurricane" and "When It Rains It Pours" each ruled for two weeks in 2017, and third No. 1 "One Number Away" topped the June 9 tally. "Best" is the third song to lead Country Airplay for a 2018-best three weeks, following Brett Young's "Like I Loved You" and Luke Bryan's "Most People Are Good." -Jim Asker

TO	PC	OUNTRY ALBUMS™	
LAST	THIS WEEK	ARTIST CERTIFICATION TITLE IMPRINT/DISTAGESTING LABEL	OHART
1	1	LUKE COMBS A This One's For You REVER HOWSENCOLUMBER NASHWILL FORW	7.4
HOT SHOT DEMIT	2	JOSH TURNER LIServe A Savior	1
5	3	DAN + SHAY Dan + Shay	19
6	4	CHRIS STAPLETON A Traveller	183
7	5	KANE BROWN Kane Brown	100
4	6	ERIC CHURCH ENW MASHVIELE/VOMEN Desperate Man	4
8	1	CARRIE UNDERWOOD Cry Pretty	7
2	8	JASON ALDEAN Rearview Town	29
9	9	THOMAS RHETT A Life Changes	60
IG	10	BRETT YOUNG A Brett Young	90
н	11	GG JON PARDI California Sunrise	124
13	12	CHRIS STAPLETON A From A Room: Volume 1	78
15	13	SAM HUNT A Montevallo	194
12	14	ZAC BROWN BAND Greatest Hits So Fac	171
16	15	FLORIDA GEORGIA LINE A Dìg Your Roots	114
17	16	BLAKE SHELTON Reloaded: 20 #1 Hits	158
18	17	THOMAS RHETT A Tangled Up	162
RE	18	KELSEA BALLERINI Unapologetically	41
NEW	19	WHITEY MORGAN AND THE 78'S Hard Times And White Lines Wheney Morgan	1
19	20	TIM MCGRAW A Number One Hits	150
21	21	CHRIS STAPLETON From A Room: Volume 2	48
23	22	LUKE BRYAN What Makes You Country	47
14	23	COLE SWINDELL All Of IL	11
24	24	MORGAN WALLEN If I Know Me	27
20	25	TAYLOR SWIFT A Red	152

C	DUN	TRY AIRPLAY	M	
LAST WEEK	THIS WEEK	TITLE IMPRINT/PROMOTION LABEL	Artist	WILS OF CHART
1	0	SHE GOT THE BEST OF AMERICAN PROPERTY IN		18
2	2	HANGIN' ON	Chris Young	36
3	3	GG BEST SHOT	Jimmle Allen	38
4	4	BLUE TACOMA	Russell Dickerson	36
5	6	RICH COLUMBIA NASHVALLE	Maren Morris	3.8
6	0	LOSE IT	Kane Brown	72
7	0	DRUNK GIRL	Chris Janson	47
8	8	HOTEL KEY	Old Dominion	33
9	9	DRUNK ME MISER HOUSE/COLUMBIA MASHWILLE	Mitchell Tenpenny	32
0	10	SPEECHLESS	Dan + Shay	13
13	1	TURNIN' ME ON	Blake Shelton	16
12	13	ALL DAY LONG	Garth Brooks	20
14	B	LAST SHOT	Kip Moore	45
15	14	DESPERATE MAN	Eric Church	17
16	13	BURNING MAN Dierks Bentley	Feat, Brothers Osborne	18
18	16	SIXTEEN	Thomas Rhett	11
17	1	BABE Sugarland	Feat. Taylor Swift	29
20	18	GOOD GIRL	Dustin Lynch	27
19	19	MILLIONAIRE	Chris Stapleton	29
21	20	BURN OUT	Midland	30
22	2	TAKE IT FROM ME	Jordan Davis	24
23	222	THIS IS IT	Scotty McCreery	23
24	23	GIRL LIKE YOU	Jason Aldean	8
25	24	NEON CHURCH MOGRAN/COLOMBIA RESHVILLE	Tim McGraw	5
26	25	THERE WAS THIS GIRL	Riley Green	17

	}	

HOT COUNTRY SONGS™

1

2

3

4

6

5

7

9

8

11

10

12

15

13

19

18

21

20

25

22

24

26

23

16

3

5

6

9

10

11

12

13

15

16

17

18

19

20

21

22

23

24

3

8

10

11

7

13

5

14

18

15

22

19

25

24

33

23

20

30

21

16

TITLE CERTIFICATION

TEQUILA 📥

SPEECHLESS

LOSE IT

RICH

SIMPLE

DRUNK GIRL

LAST SHOT

GOOD GIRL

SIXTEEN

MILLIONAIRE

BEAUTIFUL CRAZY

GIRL LIKE YOU

ALL DAY LONG

DESPERATE MAN

TURNIN' ME ON

HANGIN' ON

BLUE TACOMA

SHE GOT THE BEST OF ME

DG AG BEST SHOT

BROWN, CLMCGELL, W.WEATHERLY)

M.MORRIS (M.MORRIS LLERLLORLLVELTZ)

BBBARD, B.K.E.L. EY, M.H. AR DY, M.H.O.L MACC

COUCH, D.L. MUNPHY

LLYNCH, LE BOCH A.ALBCAT)

OYEN, J.MIRENTA

SUNRISE, SUNBURN, SUNSET

BURNING MAN DIET H. COPPERMAN, I.R. STEWART (I. CHCK, B. FINS

NSON SCOGTER CARUSOE, T. DOUGLAST

SURE, FHOMAS ANT 11 (THOMAS ARETT, EUROUG, AS, IDE LUNEA) N

OPER IC YOUNG CUROWDER LHOGE

SG MEANT TO BE A Bebe Rexha & Florida Georgia Line

KS (D.SMYERS, AREYNOLDS, N. G. L. O.V.)

NS (D.SMYERS, S.MOONEY, T.REYNOLOS, LIVELTE)

Artist

Dan + Shay

Dan + Shay

Jimmie Alien

Kane Brown

Mitchell Tenpenny

Russell Dickerson

Florida Georgia Line

Dierks Bentley Feat. Brothers Osborne

Sugarland Featuring Taylor Swift

Maren Morris

Chris Janson

Eric Church

Kip Moore

Blake Shelton

Dustin Lynch

Chris Stapleton

Thomas Rhett

Luke Combs

Jason Aldean

Garth Brooks

Luke Bryan

PEAN PDS

2

5

5

10

2

12

15 21

16

17

18

22

21

4

WES. OF

20

42

24

25

22

14

36

23

32

23

43

19

17

11

18

41

12

29

26

8

19

24

17

12

15

20

4

10

12

11

9

7

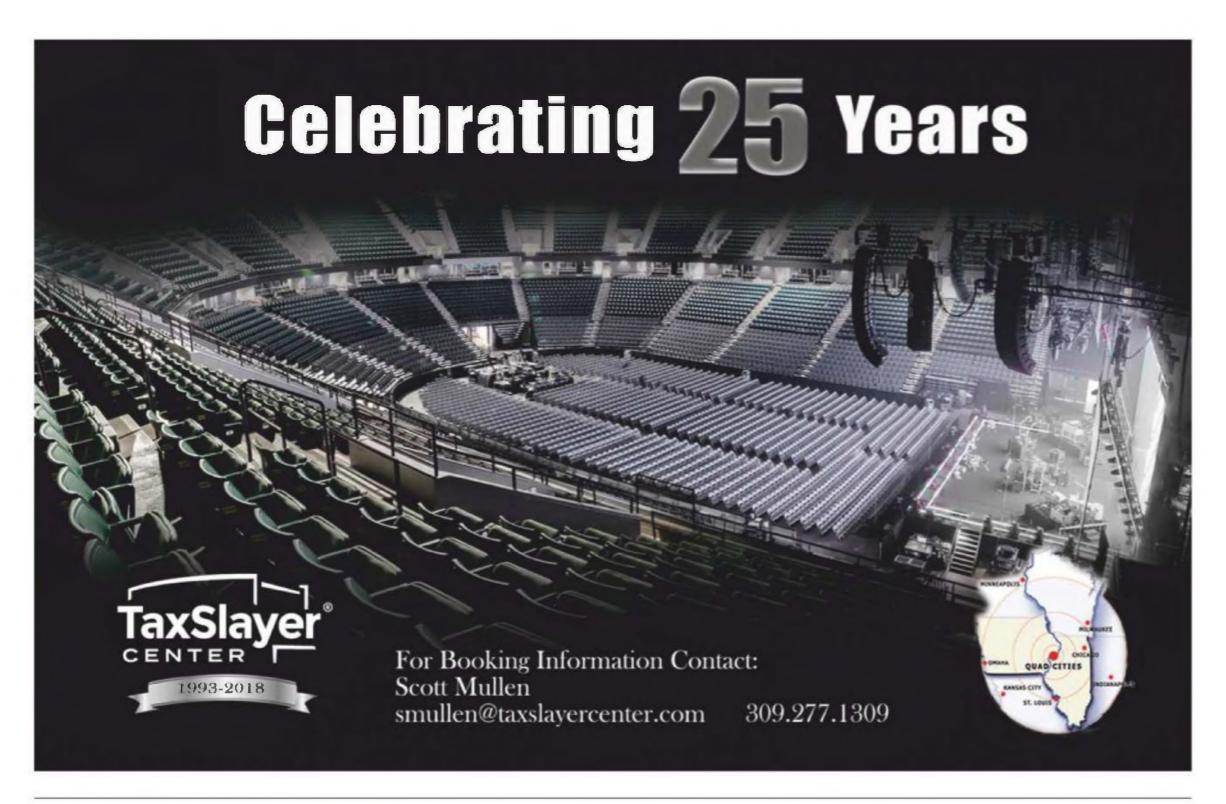
6

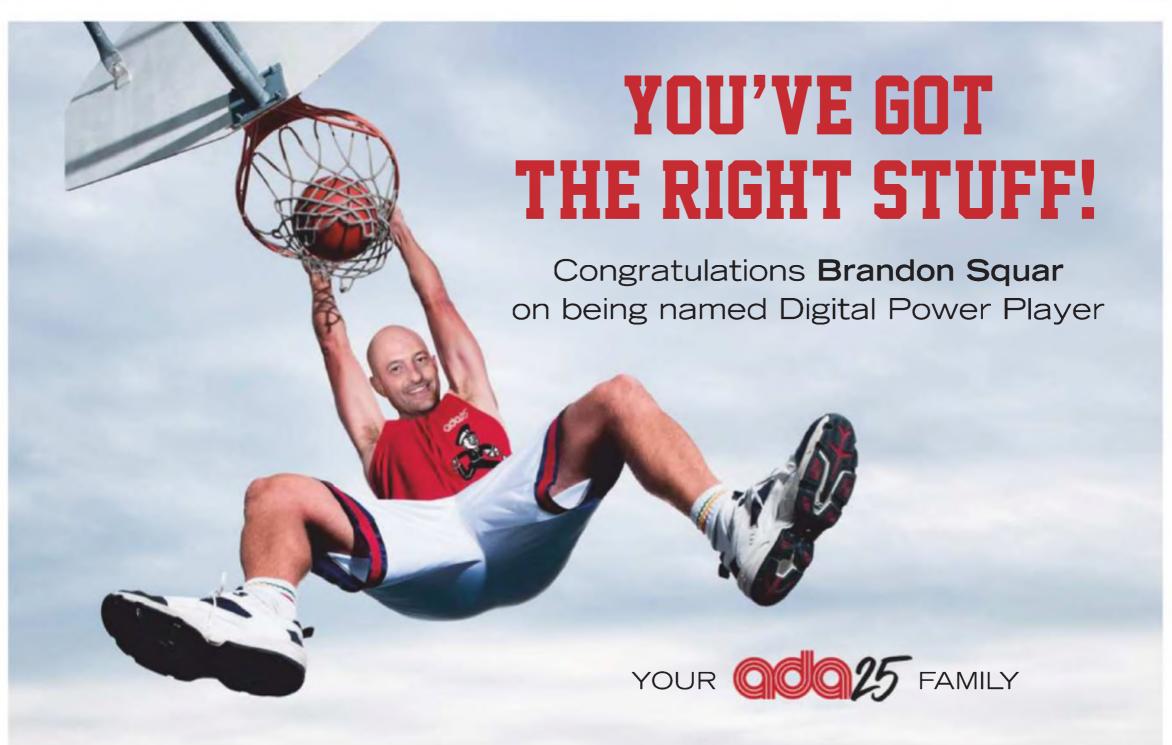
5

November 10 2018

(Ş	2	•
	ľ	1	
(Š	2	
(2	
1			1
			1









NKS. LAST	THIS	K SONGSTM TITLE CERTIFICATION	Artist	PEAK	WKS.C
GO WEEK	MEEK	PRODUCER (SONGWRITER)	UMPAINT/PROMOTION LABEL	POS.	CHAR
2 2	1	#1 AG HIGH HOPES		1	24
1 1	2	MATURAL MITHAM & 478 v & M. Fry M. II. 200 x 10, WHITE REPORTS YOU ME HIS SOULD PROMITED.		1	16
3 3	3	MEDICE, C. PARK (C. MEDICE, M. A.COLLINS, S. DEROSA)	lovelytheband	Z	45
4. 4	4	THUNDER ALLY DA INDUDERIENO DIRENNO DO MISERMONE MONEE DEPLATEMAN A GRAN L	Imagine Dragons	ı	80
. 6	5	SG BOHEMIAN RHAPSODY A GUEEN, RITBANERY, MERCHRYD	Queen #0117Woon	5	4
5 5	6	AFRICA MLRANKIN (D.F.PAICH, LF.PORICA RO) WE	Weezer CZĘRYCRUSH MUSIC/ATLANTIC/E MU	5	23
6 7	7	MY BLOOD THUSEPH, P.MEANY (THUSEPH)	twenty one pilots FUELED BY RAMEN/FIG	6	10
- 10	8	WE WILL ROCK YOU A QUEEN (BLMAY)	Queen HOLLYWICH	8	4
. 11	9	ANOTHER ONE BITES THE DUST A QUEEN, MACKYLDEACON)	Queen ношумусф	9	3
7 8	10	NEW LIGHT IMAYER, NO I.D. (AMAYER & DWILSON)	John Mayer SNACE MOUTE	7	26
- 15	13	UNDER PRESSURE A	Queen & David Bowie	5	6
8 13	122	GUIDING LIGHT	Mumford & Sons	7	7
- 16	133	SOMEBODY TO LOVE	Queen	13	2
HOT SHOT DEBUT	120	WE ARE THE CHAMPIONS	Queen	14	1
NEW	115	ALL OUT LIFE	Slipknot	15	1
17 12	16	GFIGELMAN, SLIPKNOT (SLIPKNOT) ARE YOU READY	ROALIAUWNER/EIAG Disturbed	12	II
11 14	17	KAHURKO (DISTURBED, KAHURKO) SHOTGUN	George Ezra	10	14
4	18	BLACKWARD CLEREU (GEORGE EZRA, LPOT LE GIBSON) IF I SAY	Muriford & Sons	-	
NEW		PEPAORIN (ELIA DWANEW MARSHALL M. M. GUFOPD BLOVETT) YOU'RE SOMEBODY ELSE	GENTLEMEN OF THE SCADAGLASSNOW	18	1
15 19	19	FLORA CASH (C.RANDALL. S.LLESHAT HANDALL) GHOST	ICONS CREATING EVEL ARTYREA Badflower	15	12
13 18	20	N.SHAIN (LKATZ J.MORROW, ALESPIRITU, A.SOMEFT J.N. SHAIN) ALL MY FRIENDS	IOHN MERVATOS/BIG MAS SINE The Revivalists	11	17
16 21	20	DE JASTE (1) 113 TAN AL	LOMA VISTA, CHICARD	13	13
19 9	22	WHEN THE CURTAIN FALLS A, SUTTON IMPOUND (S.M. KIPSZKA, ILEXISZKA, ELEXIAGNER, S.F.).		9	10
NEW	23	DON'T STOP ME NOW A	Queen Hill (FWDIS)	23	1
9 17	24	JUMPSUIT LIGSOPH, RMEANY (TJOSOPH)	twenty one pilots	6	17
18 22	25	CONFIDENCE WARMSTRONGSANCTUS REAL (C, ROHMAN, GLOVILLAM ASMISTRONG		17	17
23 28	26	THE THREE THE INTERRUPTERS OCCUPANDAL ENGAGE AND	The Interrupters	20	13
25 29	27	GET UP W.F. BASS JR. (B.S.SMITH, W.F. BASS JR.)	Shinedown ATLANTIC	24	12
31 33	28	DG BODY TALKS	The Struts	15	1
10 50	29	CHLORINE LIGSEPH, PLMEANY (TICSEPH, PLMEANY)	twenty one pilots FOELEIBER RAMENZEMO	10	4
14 25	30	NICO AND THE NINERS LIUSEPH, RIME ANY (1,105EPH)	twenty one pilots FUELED BY RAMEN/I MA	7	17
32 26	31	ZERO THELE CORPANDED SWISSENGING MORESTHILL OF SEEMAN! W	Imagine Dragons	10	7
12 24	32	MORPH TRUSEPH, RMEANY (LEOSEPH, RMEANY)	twenty one pilots	9	4
30 31	33	HEAR ME NOW Bad V	Volves Feat. DIAMANTE	27	26
NEW	34	BABY YOU'RE A HAUNTED HOUSE	Gerard Way	34	1
35 27	35	SHAME FACINITY TO THE HINGE FRACHOTTA)	Elle King	22	10
42 45	36	WHEN LEGENDS RISE E.RON (SERNA, LEELDMANN)	Godsmack	22	7
RE-ENTRY	37	S.O.S. (SAWED OFF SHOTGUN)	The Glorious Sons	37	- 4
39 34	38	LOVE IT IF WE MADE IT	The 1975	14	L
RE-ENTRY	39	GOANIELM.HEALY (M.H. ACTOLDANIEL.A.HANN.A.S.MACEONA DANCE MACABRE DANCE MACABRE	Ghost	29	3
36 39	40	NEY LOOK MA, I MADE IT	Panic! At The Disco	10	15
33 37	41	ALONE IN A ROOM	Asking Alexandria	33	13
4		MUTOOD CERTAL CEMACORE EMASSING	Portugal. The Man		_
37 43	42	THIELSTINE (PORTUGAL, THE MANZHIELD MATTACHARTYA) MANTRA		37	7
14 44	43	LEISHOUS HES (O.SYSES) LEISH LEIGHALIA M.NICHOLES, M.KCA THESE ARE MY FRIENDS		15	11
43 49	44	C.MCORT (M.A.COLLINS.C.MEDICE)	RED	42	5
22 40	45	LEVITATE EMEANYLIGHER (LIGHER LIMEANY)	twenty one pilots	п	11
RE-ENTRY	46	SUPERPOSITION DIRECTORY THE GRANT GRADMIA LATELIEVE CANHATA FROM TO		29	2
		SMITHEREENS	twenty one pilots	14	-4
20 36	47	SJOSEPH, PANJANY (TJUSCPH, PANCANY)	FUELED BY HAMENALMO		
21 38	47	NEON GRAVESTONES TJOSEPH, RMEANY (TJOSEPH)	twenty one pilots FULLED BY PAMENTIME EATHE FEAT. JOHNNYSWIM	13	4

डा सर	THIS WEEK	ARTIST CERTIFICATION TICLE IMPRINT/DISTRIBUTINS LABEL	CHART
2	1	DISTURBED Evolution PERRICE/MARNER BROS.	2
3	2	TWENTY ONE PILOTS Trench	4
4)	3	QUEEN Bohemian Rhapsody (Soundtrack)	2
	4	GRETA VAN FLEET Anthem Of The Peaceful Army	2
07 101 1111	5	GRATEFUL DEAD Dave's Picks Volume 28 GRATEFUL DEAD/FRINO	1
6	6	PANIC! AT THE DISCO Pray For The Wicked	19
7	1	IMAGINE DRAGONS A Evolve	71
2	8	GG QUEEN A Greatest Hits	49
o	9	ELTON JOHN Diamonds	51
7	10	CREEDENCE CLEARWAY OR REVINUE OF Chronicle The 20 Greatest His Familia Style Controlled	93
5	11	FLEETWOOD MAC PRUMOUS WANTER BEGS, SHAND	88
3	12	JOURNEY O Journey's Greatest Hits	93
EW	13	THE STRUTS Young & Dangerous	1
4	14	IMAGINE DRAGONS A Night Visions	206
6	15	TWENTY ONE PILOTS A Blurryface	181
8	16	BILLY JOEL A The Essential Billy Joel	42
4	17	PS AC/DC Back in Black	80
9	18	TOM PETTY AND THE HEARTBREAKERS P GREATERS HIS	75
22	19	Their Greatest Hits 1971-1975	65
02	20	SOUNDTRACK 13 Reasons Why, Season 2	24
EW	21	CHEVELLE 12 Bloody Spies: B-Sides And Rarities	1
	22	THE POLLING STONES PHOT ROCKS 1964-1971	39
23	23	METALLICA Metallica	93
26	24	GUNS N' ROSES A Greatest Hits	91
7	25	BOB SEGER & THE SILVER BULLET BANG 🍄 Greatest His	48

ALTERNATIVE AIRPLAY™				
LAST WEEK	THIS WEEK	TITLE Artist	MES ON CHART	
3	0	HAPPIER Marshmello & Bastille	11	
2	2	HIGH HOPES Panic! At The Disco	15	
1	1	NATURAL Imagine Oragons	16	
5	4	MY BLOOD twenty one pilots	10	
4	5	BURN THE HOUSE DOWN AJR	28	
7	6	SHE'S KEROSENE The Interrupters	18	
6	7	BROKEN lovelytheband	50	
8	8	GUIDING LIGHT Mumford & Sons GENEVAMEN OF THE ROAD/GLASSWORE	7	
9	9	ALL MY FRIENDS LONG VISIA CONCORD The Revivalists	14	
10	10	YOU'RE SOMEBODY ELSE flora cash	22	
12	(B)	YOU SHOULD SEE ME IN A CROWN Billie Eilish DATKROOM/INTERSCOPE	11:	
0	12	BODY TALKS THE SOCIAL MITTER COPE	19	
10	13	THESE ARE MY FRIENDS lovelytheband	16	
13	14	AFRICA Weezer	22	
15	15	TIDAL WAVE Portugal. The Man	15	
17	16	SHAME Elle King	12	
50	12	CAN'T KNOCK THE HUSTLE Weezer	3	
25	1B	PRESSURE MUSE	3	
18	19	RESCUE ME Thirty Seconds To Mars	17	
22	20	99 Barns Courtney	8	
21	1	SCREWS DREAMERS	17	
23	22	BACK DOWN Bob Moses	10	
19	23	VISIONS The Dirty Heads Feat. Kitten	17	
24	24	LOVE IT IF WE MADE IT The 1975	5	
30	25	SUPERPOSITION Young The Giant	3	



Panic! Hits New 'High'

Panic! at the Disco, led by frontman Brendon Urie (above), earns its first No. 1 on the Hot Rock Songs chart as "High Hopes," the second single from the band's Pray for the Wicked album, ascends 2-1. The track was the group's first chart-topper on Rock Digital Song Sales a week earlier. "Hopes" is the top Airplay Gainer on Hot Rock Songs for a fifth week, up 26 percent to 71.3 million audience impressions, according to Nielsen Music, and drew 10.5 million U.S. streams and 20,000 sold.

Marshmello and Bastille's "Happier" jumps 3-1 on Alternative Songs, becoming Bastille's first No. 1 on the list since the band's debut hit in 2013, "Pompeii," while masked DJ Marshmello crowns the chart in his first visit. "Happier" leads Dance/Mix Show Airplay for a fourth week.

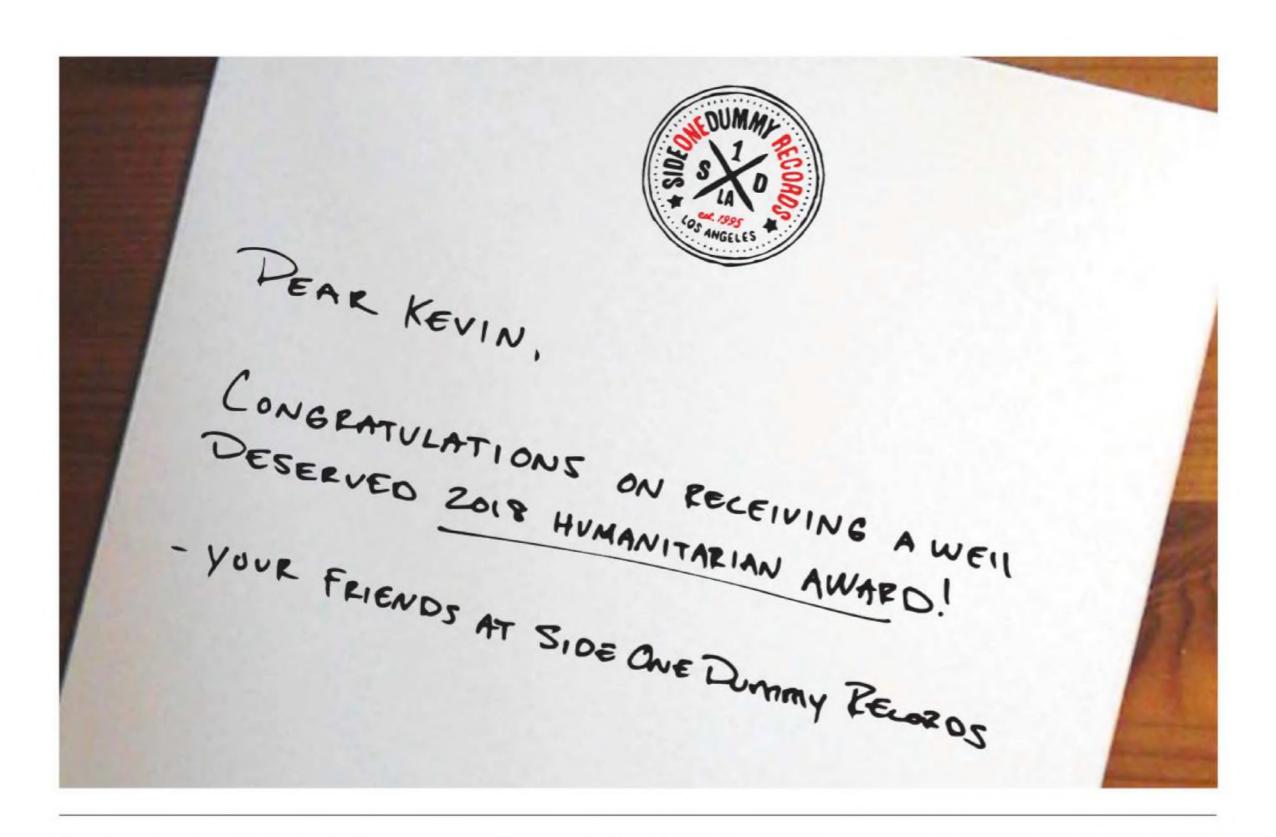
Greta Van Fleet also notches a new airplay leader as "When the Curtain Falls" becomes its third Mainstream Rock No. 1. The track follows "Safari Song" (three weeks in February/March) and "Highway Tune" (five weeks, September/October 2017). Also on Mainstream Rock, Slipknot returns

with "All Out Life" at No. 29. Following its arrival on Oct. 31, the tune marks the metal act's highest-charting title on Rock Digital Song Sales (No. 3, 8,000 sold in the week ending Nov. 1), its third ruler on Hard Rock Digital Song Sales and its best debut on Hot Rock Songs (No. 15). "Life" is the lead single from the band's forthcoming sixth LP. —Kevin Rutherford



PET CHEETAH

twenty one pilots





AUCTION DECEMBER 6

Development Cost \$45 Million

Minimum Bid \$19 Million



Blackstone Ranch

Taos, New Mexico

Special Permit Allows Numerous Uses Such As:

- Private Ranch / Compound
- Executive / Corporate / Wellness Retreat
- Conference / Educational / Agrticultural / Religious Center
- Film / Recording Studio
- And Much, Much More

190 Acres • 15 Buildings • Built 2004 • 27,000 sf Main House Modern Eco-Friendly Technology • Exclusive Location Stunning Views

Tranquility, Privacy, Exclusivity

For more information visit prusa.com or call 212.867.3333 🏚

1188 HILLCREST AVENUE, PASADENA



Architectural Masterpiece





Private Garden Oasis

Entertainer's Dream

Greene & Greene 1913

www.1188Hillcrest.com

\$5,888,000



GLOBAL LUXURY. CATHERINE "TINK" CHENEY

Luxury Property Specialist Cell: (626) 233-2938 tinkcheney@earthlink.net www.tinkcheney.com

CalBRE# 01173415

November 10 2018

HOT R&B/HIP-HOP SONGS™		
	PEAR	WES. ON
SICKO MODE A Travis Scott	209	CHART 13
2 2 LUCID DREAMS Juice WRLD	ı	25
BETTER NOW A POST Malone	2	27
ZEZE Kodak Black Featuring Travis Scott & Offset	i l	3
DRIP TOO HARD Lil Baby & Gunna	3	7
MO BAMBA Sheck Wes	6	10
TAKE A DAT TRIPLEY PROLIT OF ILLUS MERIAL D. M.A. BAPPISTET CALTUS MERIALDO CARDES	7	2
TRIP A Ella Mai	6	13
TELIKE IT A Cardi B, Bad Bunny & J Balvin	1	30
9 LO 10 TASTE A Tyga Featuring Offset	7	23
IN MY FEELINGS Drake	1	18
A G SUNFLOYER (SPIDER-MAN: INTO THE SPIDER-VERSE) POS Malone & Swee Lee	6	2
NONSTOP Orake	2	18
WAKE UP IN THE SKY GUCCI Maine X Bruno Mars X Kodak Black	14	7
FEFE A 6ix9ine Featuring Nicki Minaj & Murda Beatz	3	15
HOT SHOT ARMS AROUND YOU XXXTENTACION X LII Pump Feat, Maluma & Swae Lee	16	15
VESTINGED		_
14 L5 17 WHEEZY (OLIONES, ALGRAHAM (W.GLASS) QUALITY CONTROL (MICROLANDIC MINING) 15 J6 18 BIG BANK YG Featuring 2 Chainz, 8ig Sean & Nicki Mina)	12	25
DI MUSINO D. D.E. MANDALIMI AND ALICE E. TEPS SIN AND INCOMPANDA OF LINCOLLINE BY		
PING	6	5
MEDITORE MILL INVONMENTAL TIMES EXTENDED AND STATE OF THE COMPANY	19	14
13 19 21 CHINA ELIMA	5	8
" 14 22 MILEON M. W. M. W. M.	14	2
TURBO (DUDNES CHERHAM) GUILLEY CONTROL/MOTOWN/CASTOL	16	4
TO DO THE MORE A STATE OF THE S	24	15
MONSTABLATZ (D.MARLEAUX. J.F. ITCH.K.R. BALL) QUALITY CONTROL/MOTOWN/CAPITOL	25	1
20 20 YOUNG FOREYCAST BEAGS (C.S.T. VICTOR) CINEMATIC, WILTER BEST/EPIC	26	6
SUBSECTIONS AND DESTRICTS IN IT DURNS LOAD SOLDED DOWN & PORT COORD	18	7
MR. HANEY (A.POWELLAL BROADS OF KADAC DENNARD) ATTH DROKE/IMPURE NEVED DECOVED Lil Poly R. Guapo Featuring Droke	25	П
THAT'S ON ME	9	4
PANELDONG MARKET PROPERTY PROP	27	15
53 52 31 HAND MEDIAN IN THE PARK HILL MADE TO SERVE MEMBER OF THE WAR TO SERVE MEMBERS OF THE PARK HE WAS A SERVE OF THE PARK HE	31	12
14 23 32 TAPLE THE GROUP ALGOS IN A PICTURE OF AMBERCA SOME AND THE HER SOME PROPERTY CARD SEE RAP HER	15	4
MURIA BEAT COMMARCHAE CAMPSIROM CONTURING CONTURING CAMPS AND CAMP	18	11
20 28 34 MONA LISA Lil Wayne Featuring Kendrick Lamar Information States of Constitution Constit	1	5
Endodrates (OCC) (Develop Contract (Loss Colleges (Care Colleges (22	5
SMUZNI DIANI DI LI LI RICCOLO DE INCOLO STORMA DEL LA MODELLA PARAMESTA MADISTRALI DESCRIPTO	36	1
21 34 37 NO BRAINER DJ Khaled Feat, Justin Bieber, Chance The Rapper & Quayo	4	[4
MOS DENTED (MOLD PRINTS)	38	1
TOTAL SECTION NOT THE WAY TO SELECT THE WAY TO SECTION AND A TREAT OF THE S	39	3
MONT'S DWAD (P.T.DAS WILLIAMS 2)	37	6
MOLEGIES (MOLEGISTA)	41	1
WINDRUCK LITTER AND THE PROPERTY WERRANTER LITTLE AND WINDER CHARGE	32	[4
34 36 48 LUCKY YOU Eminem Featuring Joyner Lucas Research Asset Lucky House Institute of the English Location Control of the C	5	9
31 37 46 KILLSHOT Eminem II LADAPACCIUE (M.MACHEAS IR.A.LERASER) SHA(N) AFEESMAEIL/INTERSECTE	2	7
26 35 45 VEROM Eminem SHALTI/AFTERMAEH/MERSIGH, E.PERMON SHALTI/AFTERMAEH/MERSIGHT	21	5
36 45 46 NEW PATEX LITUZI VERT GENETIFATION INCOMPANIES	14	7
NEW 47 KAMIKAZE ROYCE DAVID (LECHOLS R.D. PEARSON, O. HACKETT, C. HEHI, C. N.STOWLS) HEROCOPY	47	1
RE-ENTRY 48 SLOW DANCING IN THE DARK JOJÍ REPRINGENTONE	48	2
FERRIS WHEEL TOTY Lanez Featuring Tripple Redd	49	1
DRIP DRIP DRIP SMASH SAVID DRIP DRIP SMASH SAVID DRIP DRIP TOTY Lanez Featuring Meek Mill MAIN DRIP DRIP DRIP MAIN DRIP DRIP DRIP TOTY Lanez Featuring Meek Mill MAIN DRIP DRIP DRIP MAIN DRIP DRIP DRIP DRIP DRIP MAIN DRIP DRIP DRIP DRIP DRIP DRIP MAIN DRIP DRIP DRIP DRIP DRIP DRIP DRIP DRIP	50	1

AST FEK	THIS WEEK	ARTIST CERTIFICATION IMPRINT/DISTRIBUTING LABEL	Title	WKS D
ioi Hoi Bui	1	#1 JOJI sersing/intone	BALLADS 1	1
EW	2	TORY LANEZ	LoVE me NOw?	1
2	1	LIL WAYNE	Tha Carter V	5
3	4	LIL BASY & GUNNA	Drip Harder	4
4	5	DRAKE A SEE MONEY TO BUT	Scorpion	18
i)	6	FUTURE & JUNCE WIRLD FIRM BERLAND AND ASSET AS MITTERS OF PERSON REPORTED AND ASSET OF A PROPERTY OF	RED Present. MARLO ON DALVES	2
6	7	TRAVIS SCOTT	ASTROWORLD	13
7	8	POST MALONE 🛕 beer	oongs & bentleys	27
IO	9	ELLA MAI	Ella Mai	3
8	10	QUAVO CREATITY CONTROL (MONOWN, CERTIFOL	Quavo Huncho	4
12	11	JUICE WRLD Goodbye	& Good Riddance	24
13	12	XXXTENTACION A	?	33
11	13	EMINEM SHADIJATTERMATH JUTERSCOPE AGA	Kamikaze	9
14	14	CARDIB A INV	asion Of Privacy	30
5	15	KHALID TO THANG TEA	Suncity	2
15	16	KEVIN GATES BREAD WINNERS ASSOCIATION ATLAN	Luca Brasi 3	5
EW	17	JOHN LEGEND A Leger	ndary Christimas	ī
18	18	POST MALONE A	Stoney	99
16	19	NICKI MINAJ	Queen	12
9	20	LIL YACHTY QUALIFY CUNTROL/MOTOWY/CAPITOL	Nuthin' 2 Prove	2
19	21	GG SHECK WES	ISCORE/IIIA Mudboy	4
17	22	LIL MOSEY INTERSCOPE ICA	Northsbest	2
20	23	XXXTENTACION A	17	62
21	24	LEL BABY	arder Than Ever	24
RĘ	25	MICHAEL JACKSON	Thrifler	107

ast Eer	THIS PREEK	TITLE Artist	VIES (
2	0	MONEY Cardin	2
19	2	THRILLER Michael Jackson	29
4)	1	SICKO MODE Travis Scott	13
3	4	BETTER NOW Post Malone	27
EW	\$	ARMS AROUND YOU XXXTENTACION XED PUMP	1
II)	6	MO BAMBA Sheck Wes	5
1)	7	SUNFLOWER Post Malone & Swae Lee	2
RE	8	GHOSTBUSTERS Ray Parker Jr.	9
EW	9	DIP Tyga Feat. Nicki Minaj	1
6	10	I LIKE IT Cardi B, Bad Bunny & J Balvin	30
5	11.	LUCID DREAMS GRASE AUSTRESCOPE AS	23
9	12	TASTE Tyga Feat. Offset	22
2	13	COUPE Kris Wu Feat. Rich The Kid	2
10	14	ZEZE Kodak Black Feat, Travis Scott & Offset	3
12	15	UPROAR Lil Wayne	5
RE	16	WAKE UP IN THE SKY Gutti Mane X Brung Mars X Kodak Black	3
14	17	IN MY FEELINGS Drake	19
16	18	DRIP TOO HARD Lil Baby & Gunna	4
EW	19	THAT'S ON ME Yella Beezy	1
8	20	VENOM Eminem	5
15	21	TRIP Ella Mai	11
17	22	NONSTOP SOURCE WEST WOMEN TO THE STATE OF TH	18
RE	23	BACKIN' IT UP Pardison Fontaine Feat. Cardi B	2
20	24	1 LOVE IT Kanye West & Lil Pump	9
ıa	25	FEFE 60/29ine Feat. Nicki Minaj & Murda Beatz	25



Joji's *1* Is No. 1

Joji (above) earns his first No. 1 on Top R&B/Hip-Hop Albums as *Ballads 1* opens atop the list with 57,000 equivalent album units earned in the week ending Nov. 1, according to Nielsen Music. Of the LP's first-week unit sum, 34,000 were in album sales, bolstered by a range of merchandise/album bundles.

Ballads gives Joji, who first came to prominence on YouTube, his second appearance on the chart after he reached No. 28 with the EP In Tongues in November 2017. Ballads contains the single "Slow Dancing in the Dark," which hits a new No. 7 peak on Hot R&B Songs this week.

Meanwhile, **Cardi B** collects her eighth top 10 on Hot R&B/Hip-Hop Songs as "Money" moves 27-7 after its first full week of tracking. The song, released Oct. 23, climbs 2-1 on R&B/Hip-Hop Digital Song Sales with 22,000 downloads sold in the week ending Nov. 1 and debuts at No. 6 on R&B/Hip-Hop Streaming Songs with 22.7 million U.S. streams in the same period.

Plus, **Takeoff** completes a **Migos** reunion on Hot R&B/Hip-Hop Songs as he becomes the final member of the trio (after Quavo and Offset) to hit the chart as a lead artist. His "Last Memory" opens at No. 25, mostly powered by 15 million U.S. streams in the week ending Nov. 1, prompting a bow at No. 21 on R&B/ Hip-Hop Streaming Songs. "Memory" is the lead single from Takeoff's first solo album, The Last Rocket (released Nov. 2).

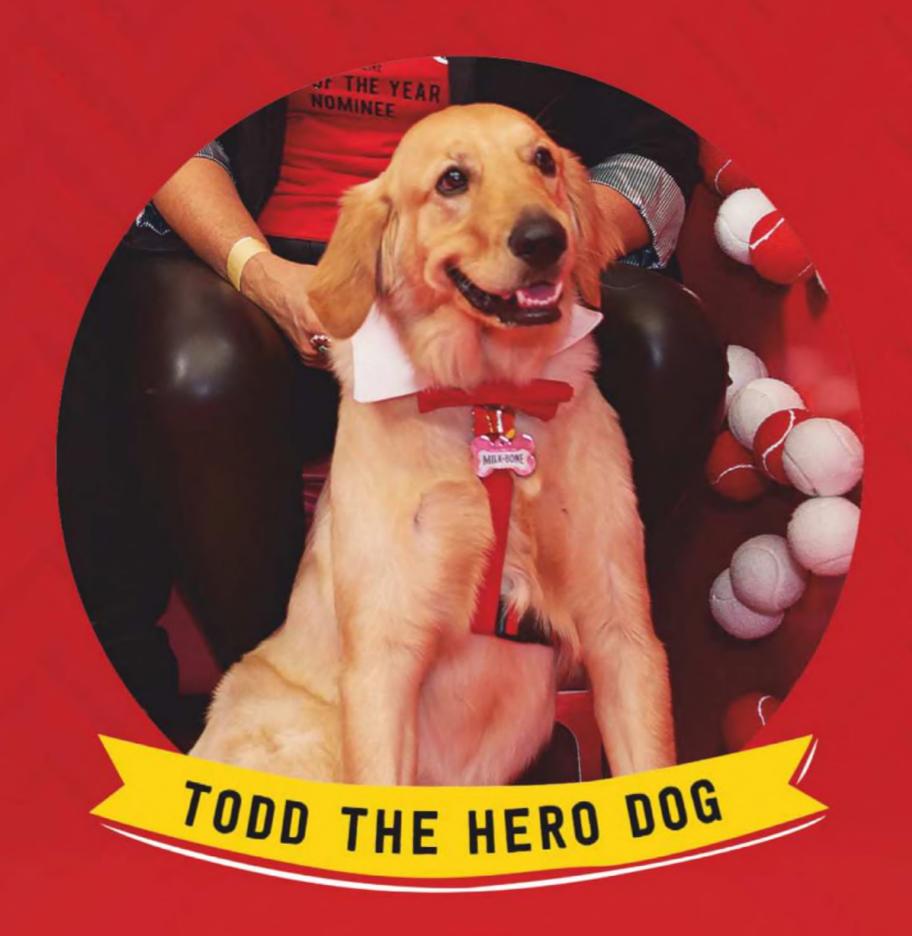
-Trevor Anderson

SALES, AIRPLAY & STREAMING DATA COMPILED BY

CONGRATULATIONS!

To the first-ever Milk-Bone Dog of the Year Honoree.





Because dogs are more. Let's treat them that way.

See event highlights at: www.streamys.org/milkbone

November 10

AST FEEK	THIS	ARTIST CERTIFICATION TITLE IMPRINT/DISTRIBUTING LABEL	WES OF
1	1	OZUNA A AUTA WEINTERHANNSTRATONICH WISE LATIN	10
2	1	OZUNA A Odisea WP CHTERIANMENT/DIMENT/DIMENT/SONY MUSICIATIN	62
3	3	ANUEL AA A Real Hasta La Muerte	16
4	4.	J BALVIN A VIbras	23
5	5	AVENTURA Todavia Me Amass Lo Mejor de Aventura	122
б	6	MALUMA A F.A.M.E. ROMALTE MORROUSONY MUSIC LATEN	24
8	7	NICKY JAM A Fenix	93
7	8	ROMEO SANTOS 📤 Golden	67
HOT HOT BUT	9	DRACO ROSA Monte Sagrado	1
10	10	SELENA Ones	157
9	ш	ROMEO SANTOS A Formula: Vol. 2	188
11)	12	CHRISTIAN NODAL A Me Deje Llevar	62
12	13	SHAKIRA A El Dorado	75
13	14	BANDA STNAL CEISE NE DE SERENO LIZARRA GO (ZII NOLIS LAS FRATZIS Lizos asony music eatin	7
14	15	SEBASTIAN YATRA A Mantra	24
17	16	PS CNCO A CNCO	30
21	17	GG MARCO ANTONIO SOLIS 40 Anos	91
16	16	T3R ELEMENTO Underground	52
18	19	WISIN Victory SORY MUSIC LATER	48
15	20	J BALVIN A Energia	123
19	21	BANCA SINAR DENSE NIS DE SERSIO LIZATURASA LA NAÇIO Version de Ni Ligora de Bay Angelo Calatur	81
22	222	BANDA SINUL DERSE MS DE SERGIO LIZZARRAGA (LUE BANDICIEI	143
20	23	ROMEO SANTOS A Formula: Vol. 1	182
23	24	RAYMIX Oye Mujer	29
RE	25	ARIEL CAMACHO Y LOS PLEBES DEL RANCHO B KAMPA DEL PRODU MUZEUC LATEN	141

AST TH		wes.
TEK WE	IN IMPRINT/PROMOTION LABOR	CHE
4	MANUAL DOCA	
3 2	VP ENTERNANMENT/DINELOW/SOAN MUSIC LATIN	11
6	CHIALKS AT MARIC THUNGS AND T	14
1 4	JUSTICIA Silvestre Dangond & Natti Natasha	13
5	MEJOR ME ALEJO Banda Sinaloense MS de Sergio Litarraga	11
4	TERROTE Casper Magion, Nilo Garda, Darell, Nidoy Jam, Ozuma & Bad Burny LDS Jamiglocosyn (LDA 1900) 55	28
10	CENTAVITO Romeo Santos	8
13	TAKI TAKI DI Shake Feat. Selena Gomez, Gzuna & Cardi B DI Shake Asta Fengini Bescope	5
12	AMIGOS CON DERECHOS Reik & Maluma	9
8 1	X Nicky Jam x J Balvin	35
19] 1	NO TE CONTARON MAL Christian Nodal	5
15) 1	MIA Bad Bunny Feat. Drake	3
17 1	ME NIEGO Reik Feat. Ozuna & Wisin	37
9 1	MI SORPRESA FUISTE TU Calibre 50	16
2 1	SE VUELVE LOCA CNCO	10
14 1	DONDE ESTARAS LATER STREET STR	12
22	IMPOSIBLE Luis Fonsi + Ozuna	2
18 1	HOLA Zion & Lennox	8
20 1	ZEM ZUM Daddy Yankee x RKM & Ken-Y x Arcangel	18
11 2	SIN PIJAMA Becky G + Natti Natasha	27
21 2	JALEO Nicky Jam & Steve Aoki	4
16) 2	CLANDESTINO Shakira & Maluma	20
26 2	QUIERE BEBER Anuel AA & Romeo Santos	7
24 2	PORQUE ME CELAS? La Septima Banda	11
28 2	YA NO TIENE NOVIO Sebastian Yatra + Mau y Ridky	7

1



Maluma Leads; **Draco Returns**

As Maluma's "Mala Mia" climbs 7-1 on Latin Airplay (14.9 million audience impressions in the week ending Nov. 4, up 54 percent, according to Nielsen Music), the track also jumps 9-1 on Latin Pop Airplay and 6-1 on Latin Rhythm Airplay. It's the second time in 2018 that Maluma has led all three lists at once, after "Clandestino" (with Shakira) hit No. 1 on Sept. 29.

"Mala Mia" marks Maluma's 11th No. 1 on Latin Airplay and his fifth of 2018. On Hot Latin Songs, the track rises 17-9, becoming his 10th top 10.

Maluma continues to make waves in the top 10 on Latin Airplay as his collaboration with Reik, "Amigos Con Derechos," ascends 12-9 (9.3 million audience, up 15 percent). It's the 12th top 10 for Maluma and fourth for Reik.

Elsewhere on Latin Airplay, DJ Snake's "Taki Taki," featuring **Selena** Gomez, Ozuna and Cardi B, enters the top 10 in its fourth week, climbing 13-8 with 9.3 million in audience (up 18 percent). It's the first top 10 for both Snake and Gomez, the 12th for Ozuna and the fourth for Cardi B.

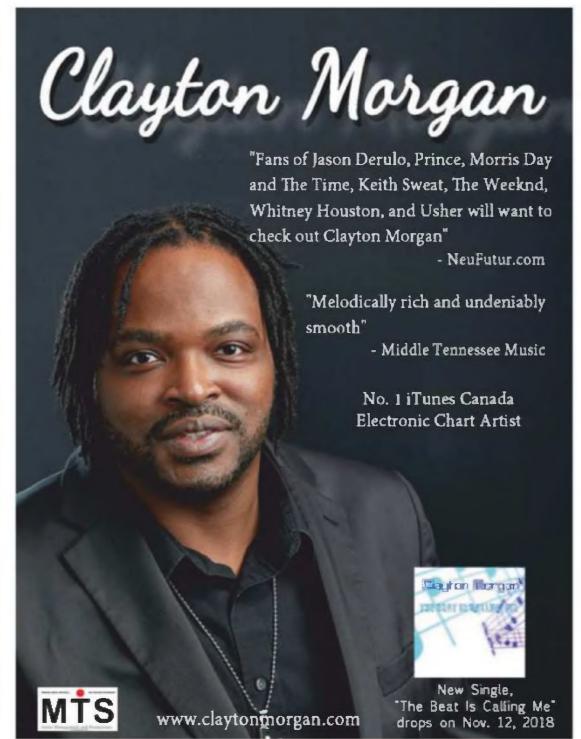
On the Latin Pop Albums chart, **Draco Rosa** scores his second No. 1 as Monte Sagrado bows with 2,000 equivalent album units earned in the week ending Nov. 1. Monte also starts at No. 9 on Top Latin Albums and No. 17 on Rock Album Sales.

Lastly, on the Regional Mexican Airplay tally, two bands arrive in the top 10. **La Arrolladora** Banda el Limón de Rene Camacho logs its 26th top 10 as "No He Logrado Aprender" lifts 11-8 (4.2 million in audience, up 9 percent). Right below, Banda los Sebastianes zooms 17-9 with its second top 10, "A Través del Vaso" (23.7 million, up 25 percent). -Pamela Bustios

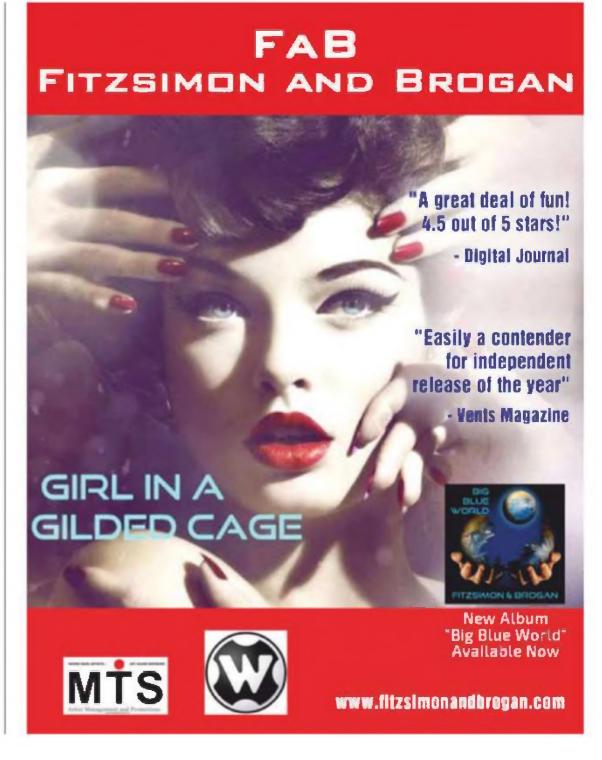
NEW

50









November 10 2018 **bill board**

WKS.	LAST WEEK	THIS WEEK	TITLE CERTIFICATION PRODUCER (SONGWRISER)	Artist Imprims/promotion imprims	PEAK POS	WKS, ON CHART
1	1	1	YOU SAY INGRAM, P, MARRY (L, DANGLE J, INGRAM, P, MABU	Lauren Daigle	1	17
3	2	2	WHO YOU SAY I AM M.G.CHIELEFEB.LIGERTWOOD (B.FIELDING, R.T.MORGAN)	Hillsong Worship	2	35
4	4	3	NO. S BOY CONTEST & WAS E OF HIME & SUFFERE TOWN IN WAS LINES AND THE	FOR KING & COUNTRY	2	24
5	5	4	RECKLESS LOVE LINGRAM PMABURY (C. 25 BURY COLUN ERR JACKSONLH EGKER A KE	Cory Asbury	ī	53
2	3	5	HEAD ABOVE WATER SUBSTITUTE (ALTAVIGNET CLARK, SUMOCCID)	Avril Lavigne	2	7
7	6	6	KNOWN ESAPP (RWELLSLESAPP.E.HULSE)	Tauren Wells REUNION/PEG	6	20
6	7	7	EVERYTHING DISAPCTA FORMAC (S.M. REEHAN, D.A. GARCTA)	TONEFRONT/CAPITOL ENG	6	16
LI	11	8	THE BREAKUP SONG	Francesca Battistelli	6	20
9	8	9	EVEN THEN KWILEE (MITTLER, KWILEE, KWOOD)	Micah Tyler	8	19
13	9	10	ONLY JESUS M.A.MILLER (M.HALL.M.WEST.B.HERMS)	Casting Crowns BEACH STREET/SEUNION/SEU	9	12
23	16	11	STILE ROLLING STONES LINGRAM P. MABURY (LDANGLE, PLD UNCAN, LINGRAM, P. MAB	Lauren Daigle	11	12
12	10	12	CONFIDENCE M.ARMSTRONG SANCTUS REAL (C.ROHLAND LOLL), M.ARMSTRO	Sanctus Real	10	14
15	12	13	LIVING HOPE E.CASM (PUNIC KHAM, B.IGHNSON)	Phil Wickham	12	31
16	14	14	STAND IN YOUR LOVE E.CASH (LIBALDWIN, E.KULSE, R. SPRINGER M. HARRIS)	Josh Baldwin	14	12
25	19	15	NOBODY LOVES ME LIKE YOU LEASH (LEASH, SUME ASH)	Chris Tomlin RIVERMOSE:/SPARROW/CAPIECE CMG	15	11
17	15	16	HEAVEN ON EARTH LIPARDO (CICLEVELANCIA PARDO)	Stars Go Dim	15	26
19	17	17	RESCUE LINGPAME, MABURY (L.DANGLE, EIAGRAM, P.MABURY)	Lauren Daigle	8	8
18	18	18	LOOK UP CHILD UNGRAMEMABURY (LOAGE (, MAGRAM, PLMABURY)	Lauren Daigle	12	10
26	23	19	SURVIVOR LEISMITH (ZWILLIAMS LLISMITH BIRWLER)	Zach Williams ESSENTIAL/PER	19	7
20	20	20	WHEREVER I GO BJ OW, CA, M. LIMISE (D. A. FOWLER)	Dan Bremnes	20	19
28	24	2	FOREYER ON YOUR SIDE NEEDTOBREATHE DLEEDTARD (W.RINEHART, N.RINEHART)	NEEDTOBREATHE ATLANTIC/CURE WORD	19	16
33	26	22	CHANGED CWEDGEWORTH (LIFELY REGINERAL CAN CHARDCEWORTH)	Jordan Feliz	22	4
21	21	23	JUST GIVE ME JESUS C.STEVENS (LADWRYC, MATERON, C.STEVENS)	Linspoken Centralist	21	20
22	22	24	NEVER ALONE Tori Kell K.FRANKLIK,M,STARK,EHILL (V.K.LLT,R.FRANKLIN)	y Featuring Kirk Franklin school object slockapitol smil	18	10
47	32	25	RED LETTERS F.CASH, D.C.ROWDER (D.C.ROWDER, D.C.ASH)	Crowder SOSTEPS/SPARROW/CAPITOL CMG	25	6

HC	OT G	105	PEL SONGS™		
ZWKS.	LAST WEEK	MEEK	TITLE CERTIFICATION AFTIST PRODUCER (SONGWRITER) IMPRINT/PROMOTION LABEL	PEAN POS	WES ON CHARI
1	1	1	WON'T HE DO:T KORYN Hawthorne Murinipolitic Words (M.a. Rebolitic Words, R. Shenton, L. Hill.) 1824 (Marketon) (M.a. Rebolitic Words, R. Shenton, R.	1	60
3	3	2	FOREYER D.T.SOREY (J.MECSON.D.T.SOREY,T.NELSON) BCA. INS PRINTED NOTES BCA. INS PRINTED NOTES	2	14
2	2	3	MEVER ALONE Tori Kelly Featuring Kirk Franklin SPRANKLIN, MISTAKE, RUNGLE (MELLEN, G. FRANKLIN) SPRANKLIN, MISTAKE,	2	10
5	4	4	Anthony Brown & group therapy ALBROWN, ALABROWN, ALBROWN,	4	39
4	6	5	LISTER Marvin Sapp ROBLE (RESERVE A THE ENAPLOMAT / P.C.)	2	43
10	8	6	OH HOW I LOVE YOU LBJIGSBINS ILLBJIGSBINS I	6	18
В	7	2	MOBODY LIKE YOU LORD SUPPORT (MOURIS, A-240-ED) C 24-22/RUT11-2212 WO445/RED ALLIANTE/FARE RADI	7	29
7	5	8	A GREAT WORK A.W.LINDSTY (B.Z.WILSTN, A.W.LINDSEY, A.PICHASEDSON) BETAIT COURTNEY WILSTN, A.W.LINDSEY, A.PICHASEDSON)	5	33
6	9	9	YOUR GREAT NAME DURINGSOUGH, DULANEY, DURINGSOUGH EDWE	2	50
9	10	10	NO ORDINARY WORSHIP LAWILLIAMS, MUROONE (MUROONE, 14, WILLIAMS) Kelontae Gavin Marquis Gachter voc cr	9	28
11	n	11	MENTION M.BOOME M.WIGLEAMS C.R.MURULA) Fresh Start Worship DOSH START MARPINE BOOM!	11	20
13	13	12	FAVOR OF GOD ALEWINGLEARING LACKWIP James Fortune Featuring Zacardi Cortez	12	24
16	17	13	WE LIVIN WEAMPBELE (TEAMPSHELL WISE AMPBELL III) WEAMPBELE (TEAMPSHELL WISE AMPBELL III) WEAMPBELE (TEAMPSHELL WISE AMPBELL III)	13	27
20	19	14	IT'S YOURS Jekalyn Carr	14	7
14	14	15	CAN'T TURN BACK Charles Jenkins & Fellowship Chicago	14	20
17	18	16	JESUS WE LOVE YOU N.M.ER. ADEL IN.M.C. UNEST, MINISTRESHINGLE G. OLDBAL, MINISTRESHINGLE G.	16	13
21	21	17	POUR YOUR OIL LA ROSENS, MAILEALIN, LBELLEI JOSHUA ROSES MINEC DAY	17	3
12	15	18	ALL OF MY LIFE Erica Campbell X Warryn Campbell WEAMPBELL (E.M.AIRING-CAMPBELL W.S.AMPBELL (L.A.DANIELS) DY BLOCK	3	6
18	15	19	HE GOT UP VaShawn Mitchell Feat, Dorinda Clark-Cole, Sean Tillery & Changed	15	14
15	16	20	PSALM 42 Tori Kelly EFRANKLIN M.STARK R.HILL (M.ETLLY M.FRANKLIN) SCHOOL BOY/CAPITOL/MANGAS GROWS.	3	7
19	20	21	GLORY Deitrick Haddon & Hill City Worship Camp	18	14
22	23	22	GOSHEN 432HZ Donald Lawrence Presents The Tri-City Single's Feat. Sheri Jones-Mollett GLAWRENCE THE BAPTIST COLLAWRENCE LLD OABNEY) REA INSTRUMENTATION FOR	19	9
NE	W	23	EVERYTHING WILL BE ALRIGHT ISSAID Templeton	23	1
NI	W	24	VICTORY Fred Jerkins Featuring Last Call	24	1
86-6	NTRY	25	HELP US TO LOVE TOTI Kelly Featuring The HamilTones	4	15

LAST WEEK	THIS WEEK	ARTIST Title IMPRINT/015TRIBUTING LABEL	WKS D
0	0	GG LAUREN DAIGLE LOOK LIP CHILD	8
HOT SHOT DEBUT	2	JOSH TURNER I Serve A Savior	I
NEW	3	CHRIS TOMLIN Holy Roar	1
2	4	FOR KING & COUNTRY Burn The Ships	4
NEW	5	FRANCESCA BATTISTELLI OWN IL	1
4	6	LAUREN DAIGLE How Can It Be	187
3	7	TOBYMAC The Elements	3
5	B	MERCYME I Can Only Imagine. The Very Best Of MercyMe	36
7	9	ALAN JACKSON Precious Memories Collection	72
9	10	HILLSONG WORSHIP HILLSONG WORSHIP	30
11	1	MERCYME Lifer	83
10	12	NF Therapy Session	132
6	13	VARIOUS ARTISTS WOW Hits 2019	4
12	14	ZACH WILLIAMS Chain Breaker	97
8	15	ELEVATION WORSHIP Hallelujah Here Below	5
14	16	NF Mansion	171
13	17	TAUREN WELLS Hills And Valleys	67
17	18	ELEVATION WORSHIP Here As in Heaven	143
18	19	HILLSONG UNITED Wonder	73
20	20	SKILLET Awake	233
19	21	CORY ASBURY Reckless Love	40
21	22	HILLSONG WORSHIP Let There Be Light	107
23	23	CHRIS TOMEN How Great Is Our God: The Essential Collection	164
24	24	SKILLET Unleashed	117
25	25	ELVIS PRESLEY Elvis: Ultimate Gospel	175

AST VEEK	THIS WEEK	ARTIST Title	WKS (
ı	1	TORI KELLY Hiding Place	7
ŧξ₩	2	VOLRIOUS ARTISTS Kerry Douglas Presents Gospel Mix, Volume X	1
3	3	TASHA COBBS LEONARD Heart, Passion, Pursuit	62
2	4	ARETHA FRANKLIN Gospel Greats	30
4	5	GG KIRK FRANKLIN The Essential Kirk Franklin	246
5	6	KORYN HAWTHORNE Unstoppable	16
6	7	MARYIN SAPP Playlist: The Very Best Of Marvin Sapp	172
8	8	JONATHAN MCREYNOLDS Make Room	34
IEW	9	THE KINGDOM CHOIR Stand By Me	1
7	10	TRAVIS GREENE The Hill	157
RE	0	MELVIN GRIFFIN eight	2
12	12	TASHA COBBS One Place: Live	166
11	13	TASHA COBBS Grace (EP)	241
10	14	MARANDA CURTS Open Heaven: The Maranda Experience	24
16	15	ISRAEL HOUGHTON The Road To Demaskus	5
17	16	ANTHONY BROWN & GROUP THERAPY A Long Way Room Sunday	62
15	17	TAMELA MANN Best Days	243
9	18	YOLANDA ADAMS The Best Of Me	86
19	19	TAMELA MANN One Way	111
20	20	FRED HAMMOND The Best Of Fred Hammond	18
23	21	MARY MARY Go Get It (Soundtrack)	87
51	22	TODD DULANEY Your Great Name	41
25	23	VARIOUS ARTISTS WOW Gospel 2018	40
RE	24	THE BROOKLYN TABERNACLE CHOOR I AM REMANDED LIVE!	14
22	25	KIRK FRANKLIN Losing My Religion	150

Cortez Back At No. 1

Zacardi Cortez (above) earns his third No. 1 on Gospel Airplay and first in over four years as "Oh How I Love You" lifts 2-1 in its 36th week, increasing by 4 percent in plays during the week ending Nov. 4, according to Nielsen Music. "Love" is Cortez's first leader on the list since "1 on 1" ruled for five weeks beginning Feb. 1, 2014.

featured artist, with **Shawn McLemore**, on **James Fortune & FIYA**'s 19-week No. 1, "I Believe," in 2010 and 2011. Now, Fortune's "Favor of God," featuring Cortez — the former's 12th Gospel Airplay top 10 and the latter's sixth — returns to its No. 9 high.

Cortez first reigned as a

Chris Tomlin banks his 11th top 10 on Top Christian Albums as Holy Roar arrives at No. 3, earning 8,000 equivalent album units in its first week (ending Nov. 1). The set is Tomlin's first studio LP since Never Lose Sight, which debuted as his seventh No. 1 on Top Christian Albums in November 2016. In between, EP Nobody Loves Me Like You bowed and peaked at No. 20 in September. Plus, Francesca

Battistelli's Own It opens at No. 5 on Top Christian Albums (7,000 units). The set is her fifth top 10 and first since prior studio album If We're Honest debuted and peaked at No. 2 in May 2014. She boasts two past leaders on the list: My Paper Heart (2010) and Hundred More Years (2011). —Jim Asker

SALES, AIRPLAV & STREAMIN
DATA COMPILED BY



WOMEN IN MUSIC

On December 8th, *Billboard* will publish its highly anticipated Women in Music special issue featuring top women in the music industry who are creating excitement and making their mark across labels, publishing and touring.

Coinciding with the issue, *Billboard*'s Women in Music event will be held December 6th in New York. This event will bring together music's most prominent female artists and the industry's top female business executives to recognize and celebrate their achievements.

Ariana Grande - Billboard's 2018 Woman of the Year

Take this opportunity to congratulate the most powerful and talented women in music and wish them continued success.

ON SALE: 12/8 AD CLOSE 11/26 | MATERIALS DUE 11/27

BONUS DISTRIBUTION: Women in Music Event 12/6

The Hollywood Reporter Power 100 Women Breakfast 12/5

CONTACT

JOE MAIMONE

212.493.4427 | joe.maimone@billboard.com

LEE ANN PHOTOGLO

615.376.7931 | laphotoglo@gmail.com

DEBRAFINK

323.525.2249 | debra.fink@thr.com

CYNTHIA MELLOW

615.352.0265 | cmellow@comcast.net



November 10

HOT DANCE/ELECTRONIC SONGS™				
2 WKS. LAST THIS AGO WEEK WEEK	TITLE CERTIFICATION Artist PRODUCER (SONGWRITER) AMPRINT/PROMOTION LABEL	PEAK POS	WKS ON CHART	
1 1 1	#1 AG HAPPIER MARSHMEID & Bastille	ı	11	
2 2 2	TAK! TAKI DI Snake Feat. Selena Gomez, Ozuna & Cardi B DI SNAKE (NISE GRIGANCINE A BRIGNO), L'INCOPPE MAGI-POPPIN.	2	5	
3 3 3	THE MIDDLE Zedd, Maren Morris & Grey HEDDREY & AND AND KIRK BARDON TREBARDON SANDERS AND	L	41	
4 4 4	JACKIE CHAN Tiesto & Dzeko Feat. Preme & Post Malone PUSO PREDICTED DATES ALE DI PRIMONE LA PROVIDENTA MENTALINA SANDAL. WELFARE SANDAL MALASHE AND ARRIVADA.	3	24	
5 5 5	PROMISES CALVIN HARRIS (CALVIN HARRIS SAMT ARREVEZ) CARVIN HARRIS (CALVIN HARRIS SAMT ARREVEZ)	4	11	
- 0 6	SG WASTE IT ON ME Steve Aoki Featuring BTS SAOKI (SHIRO PURI AOKI) HALAWAZA, GEREN, NEPPHEREMORIAS FOREMANIAM MEND	6	2	
6 6 7	ELECTRICITY Silk City x Dua Lipa	6	9	
7 7 8	THIS FEELING The Chainsmokers Featuring Kelsea Ballerini THE CHAINSMOKERS (A.14GGARTA. PALLE MISCHWARTZ) DISRUPTEM COLUMBIA	5	7	
8 8 9	ONE KISS A Calvin Harris & Dua Lipa	2	31	
HOT SHOT 10	CLOSE TO ME Ellie Goulding X Diplo Featuring Swae Lee	LO	1	
9 9 11	SOLO Clean Bandit Featuring Demi Lovato	4	24	
NEW 12	HAPPY NOW KYgo Featuring Sandro Cavazza KYgo Featuring Sandro Cavazza	12	1	
10 10 13	GODDBYE Jason Derulo X David Guetta Feat, Nicki Minaj & Willy William buses Nyotokoseses banki a lulumi ir a kanan makan banka sani.	9	10	
12 12 14	OCEAN Martin Garrix Featuring Khalid	5	20	
11 13 15	HAPPY NOW ZEDD,LOTUSTY (A.ZASE,AVSKI,S.AAPONS,LZZEELUND,NOONIE BACY WIERSCOPE	8	16	
16 [4 16	DON'T LEAVE ME ALONE David Guetta Feat. Anne-Marie CIGUETTA (PELGUETTA, S.AARONS, N.BAQLL WIKLIND) WHAT & MIJST, FRAR LOPHONE/ATLANTE.	14	14	
14 15 17	1N MY MIND Dynoro & Gigl D'Agostino Dynoro & Gigl D'Agostino Undura 4059182644	13	LS.	
13 17 18	PISE Jonas Blue Featuring Jack & Jack	9	23	
15 16 19	TIE ME DOWN GRYFFIN With Elley Duhe	15	13	
23 19 20	DARKSIDE Alan Walker Featuring Au/Ra & Tomine Harket ACMARE MOCO MELODE SAUTE MADE DARMANER AT PROPERTY TOWNS AND A MERITAGES.	18	14	
. 31 21	TOY NETTO (CLMEOALIE, SEGGED) NETTO 1ECT/S-CLMAC/EMS	21	11	
19 23 22	JALEO S.JOKI (S.HIROYUKI AONEMARENJAAN), JUROS IR, MIGAZZOLI LA INEKSTRIRANSOLIV MUSIC LATIN	19	5	
17 IB 23	SIDE EFFECTS The Chainsmokers Featuring Emily Warren Market Marke	7	15	
20 20 24	POLAROID Jonas Blue, Liam Payre & Lennon Stella LEAS OLUG (GLAROUN REMAIN GLAREWET), AND OPEN PUBLICATION OF A TOTAL OF THE PARTY OF	20	4	
21 24 25	BORN TO BE YOURS SYGO ILLREY NOLUS (MSERVANN & MICKELIUME BIZMANN, NO.) KYRO & Imagine Oragons SYGO & SYLON	3.	20	
RE-ENTRY 26	HONEY ROBYN CHURCH LAGERSTED! KOMICHIWA MERSCOME	26	3	
- 21 27	BLOW THAT SMOKE Major Lazer Featuring Tove Lo	21	2	
18 22 28	REMEDY Alesso REPEDON TERMOSTAL INCOLAR LITURE VARIENTIANOSCOTTRADIAS LITURATION INFORMACIONE INCOLAR LITURE VARIENTIANOS INCOLAR LITURE VARIENTIANOS INCOLAR LITURA VARIENTIANO VARIENTIA	17	9	
NEW 29	STREM The Chainsmokers & Aazar THE CHAINSMOKERS, AAZAR (A,TAGGART, A,DALL, A, DALLER B) DE RUDTER - CLUMBIA	29	1	
26 36 30	SAY MY NAME David Guetta, Bebe Rexha & J Balvin Malanasa valor in mala meshanishin ethical in and a meshanishin ethical in a mesha	24	7	
NEW 31	EVER AGAIN ROBYN SONETHAL SONE	31	1	
28 29 32	DIAMOND HEART Alan Walker & Sophia Somajo ADWALKER MYOD METODITETRAR CANTELLA J. M. TREOSTATE, GARLY L. J. M. METODITETRAR CANTELLA J. M. TREOSTATE, GARLY L. J. M.	28	5	
22 27 33	HIGH ON LIFE Martin Garrix Featuring Bonn MARINGARIX MARINGARIX MIRITARY MARIN SERVICE A FUNCTION OF METALIFIC PROGRAMMY SHEET PROSPECT	16	14	
27 33 34	RIGHT NOW NICK Jonas vs Robin Schulz	[4	10	
39 39 35	(IT HAPPENS) SOMETIMES Jack Back DOUBTIA (F.BICHARCLPD.GUETTA BURNES, ALDMAN) WHAT A MUSIC (PERCECTED	35	4	
24 25 36	LOVE NO MORE ALLIYLIPOLIZZIA DE PYDEM, LIDE PACE (ALEALA, POLIZZIA DE PYDEK, LIDE PACE) ARMADIA	23	9	
36 42 37	LOSING IT FISHER FISHER (RESERVE (RESERVE RESERVE RESE	35	11	
37 44 38	LOYAL ODESZA ODESZA (OGRAFIAMICKO CERTIFICAMITER/CE	19	8	
- 37 39	SLOW DOWN CALVIN HARRIS (B.K. HAMILISH CALVIN HARRIS LABVEE) KEEP UOOLAGA	37	2	
40 41 40	BACK DOWN Bob Moses GOT LISTED OVOT LISTED OF THE BOB MOSES EMBINO/APA	40	6	
NEW 41	REMEMBER SENTI M. IPACESSE RESERVED MARRINGTON COMMITTEE STATE MARRINGTON COMMITTEE STATE DATA COMMITTEE STATE OF THE STAT	41	1	
30 34 42	WHENEVER Kris Kross Amsterdam x The Boy Next Door Feat, Conor Maynard Enumenan, Shuisman, Byan Daaler, Lyan Berket, Lyan Deb Voorso, Maynard, Dahler	18	14	
RE-ENTRY 43	MISSING U ROBYN I.MOUNTE, AMLUNEUROPE IN HOUSE IN HOUSE AMUNITED STOPE AND THE RESERVE THE PROPERTY OF THE P	1B	3	
RE-ENTRY 44	SURVIVE Don Diablo Featuring Emeli Sande & Gucci Mane Don Bello (D.SCHIPPER.A.E.SANDE, A.D.SAYIS) REPRODUCTION OF THE PRODUCTION OF THE PR	34	2	
NEW 45	BREAKING NEWS Louis The Child Featuring RAYE LOUIS THE CHILD (REMNETER HAULEREN, SAARONS, ARCER) LOUIS THE CHILD (REMNETER HAULEREN, SAARONS, ARCER) LOUIS THE CHILD PROPERTY OF	45	1	
29 40 46	JUST GOT PAID Sigala, Meghan Trainor, Elia Eyre & French Montana Himming Pain Rode, with a significant and the control of the	24	8	
25 30 47	ONLY YOU Cheat Codes & Little Mix T.E.Dahl, DIGITAL FARM ANIMALS (FLROARDMAN, PROWMAN, N.J.GALCT, C.S. 1982)	15	19	
31 38 48	TAKE YOU DOWN ILLENIUM ROCKMATIA (TIM TAMES, A JAMATO, N.G. MILLEN) ASSOCIATED STREET	23	13	
NEW 49	HUMAN BEING Robyn Featuring Zhala MHUNT (LMOUNT SOUTH) ROOFE ROBYN FEATURING ROOFE ROBYN	49	1	
· 28 50	TREAT YOU BETTER RUFUS DU SOL HENDE DE SOL	28	2	

	TH IS WEEK	ARTIST CERTIFICATION TITLE INFORMATION LABEL I ROBYN Honey	CHAR
NEW	1	SOME HIWARDS SECTION AND	1
1	2	The Fame	242
4	3.	THE CHAINSMOKERS MemoriesDo Not Open	82
5	4	THE CHAINSMOKERS Collage (EP)	104
2	5	DAVID GUETTA 7 WHAT A SUBSEPTION EXALCANTURE	7
3	6	MAJOR LAZER Major Lazer Essentials	2
7	7	ODESZA A Moment Apart FOREIGN FAMILY COLLECTIVE /COUNTER	60
HEW	ġ	LOUIS THE CHILD Kids At Play	1
8	9	CALVIN HARRIS Funk Way Bounces Vol. 1	70
10	10	THE CHAINSMOKERS SICK BOY	28
9	n	KYGO Kids In Love	52
11	12	ODESZA IN RETURN IN RETURN FOREIGN FAMILY COLLECTIVE/FOUNTER	171
23	13	CALVIN HARRIS 18 Months	125
12	14	GORILLAZ A Demon Days	197
14	15	DJ SNAKE A Encore	117
13	16	ALINA BARAZ & GALIMATIAS Urban Flora	171
15	17	DAVID GUETTA Nothing But The Beat	199
17	18	AVICII A True	107
6	19	RUFUS DU SOL ROSE DE LE REPRESE AMAGNETE BADE.	2
18	20	ILLENIUM AWake	56
20	21	DAFT PUNK A Random Access Memories	171
16	22	LADY GAGA A Born This Way	149
21	23	KYGO Cloud Nine	126
RE	24	M83. Hurry Up, We're Dreaming.	84
25	25	FLUME Skin	122

DANCE/MIX SHOW AIRPLAY™			
	HIS TITLE Artist	WES ON CHARI	
1	HAPPIER Marshmello & Bastille	10	
2	ELECTRICITY Silk City x Dua Lipa	8	
3	PROMISES Calvin Harris & Sam Smith	1.1	
7	4 LOVE LIES Khalid & Normani	20	
	NEON SKY ECUPSEARMADA Feenixpawl Feat. Mikayla	8	
6	6 GIRLS EIKE YOU Maroon 5 Feat. Cardi 8	21	
8	GOD IS A WOMAN Ariana Grande	12	
4	8 IN MY MIND DYNOTO & Gigi D'Agostino	8	
5	youngblood 5 Seconds of Summer	16	
9	BETTER NOW Post Malone	19	
14	LUCID DREAMS Juice WRLD	11	
16	LIE NE NEW MUSIC/CAPRIOL/CAROLINE NF	7	
12	REMEDY ALESSO	5	
13	LOVE NO MORE Loud Luxury x Anders	7	
23	BREATHIN Ariana Grande	4	
17 (U MAKE ME Disco Fries Feat. Raquel Castro	2	
28	17 I'M A MESS WARREN BROS. Bebe Rexha	6	
NEW	8 HIGH HOPES Panic! At The Disco	1	
30	9 EASTSIDE Benny Blanco, Halsey & Khalid	7	
18	LOST IN JAPAN Shawn Mendes X Zedd	3	
26	NATURAL Imagine Dragons	6	
40	HURTING SG Lewis Feat, AlunaGeorge	2	
27	DREW BARRYMORE Bryce Vine	9	
19	THUNDERCLOUDS Labrinth, Sia & Diplo Present LSD	5	
32	ONLY US Paul Oakenfold Feat. Little Nikki	3	



Robyn's Sweet **Start**

Swedish singer **Robyn** (above) rockets in at No. 1 on Top Dance/Electronic Albums with Honey, earning 15,000 equivalent album units, according to Nielsen Music. With 11,000 from traditional album sales, Robyn scores her secondbest pure sales week, following the slightly higher opening sum of 2010's Body Talk, her last fulllength before Honey. The new set, which also tops Dance/Electronic Album Sales, is Robyn's third No. 1 — and first leading LP – on Top Dance/Electronic Albums, following the EPs Do It Again and Love Is Free in 2014-15. Four Honey tracks have hit Hot Dance/ Electronic Songs, including lead single "Missing U" (No. 18 in August) and the title track (a re-entry at No. 26, a new peak).

Also on Hot Dance/ Electronic Songs, **Steve Aoki** achieves his fifth top 10, and featured act BTS earns its first, with "Waste It On Me" (11-6). The track drew 5.8 million U.S. streams and sold 13,000 downloads in its first full tracking week (ending Nov. 1). Plus, Ellie Goulding and Diplo each notch a fifth top 10 on the chart, debuting at No. 10 with "Close to Me," featuring **Swae Lee**, who logs his first (4.2 million streams; 4,000 sold). On Dance Club Songs,

Lenny Kravitz goes highest with "Low" (2-1). Remixed by David Guetta, Tom Stephan and Junior Black, among others, "Low" is Kravitz's first leader on any Billboard dance chart.

Plus, Australian DJ duo Feenixpawl flies 11-5 on Dance/Mix Show Airplay with "Neon Sky," featuring singer **Mikayla**, marking the first Billboard top 10 for both acts. -Gordon Murray

		E CLUB SONGS™	ļ
LAST WEEK	TH15 WEEK	TITLE Artist IMPRINT/PROMOTION LABEL	WKS. D CHART
2	0	LOW Lenny Kravitz ADKIE/BMG/WARNER	9
3	2	HAPPIER Marshmello & Bastille OLLECTIVE/ASTRALWERKS/CAPITOL	8
6	3	GG ELECTRICITY Silk City x Dua Lipa	6
7	4	(IT HAPPENS) SOMETIMES Jack Back WHAT A MUSIC/DEFECTED	8
9	5	BON'T LEAVE ME ALONE David Guetta Feat. Anne-Marie WHAT A MUSIC/PARLOPHONE/ATLANTIC	6
5	6	PROMISES Calvin Harris & Sam Smith	9
13	7	RUMOR5 R3HAB & Sofia Carson	7
4	8	GIRMEE GIAMEE! (A MAN AFTER MIDNIGHT) C'HET WARNER BROS.	10
0	9	ALMOST LOVE Sabrina Carpenter	13
15	10	PLL FIGHT Jennifer Hudson	7
10	11	MADE FOR NOW Janet & Daddy Yankee	10
8	12	SUMMER OF LOVE U2	9
11	13	TIE ME DOWN Gryffin With Elley Duhe	9
12	14	INFINITY 2018 Sean Finn X Guru Josh	9
201	1 ¹⁴	SELFIE TUNES/HIFRON OCEAN Martin Garrix Feat. Khalid	5
19		GHOST Neonsuperstars Feat. 1onder	5
	16	LOVE REVOLUTION SECRETS Pink	3
24)	17	WAITING FOR A LIFETIME Debby Holiday	_
22	18	HOCHS	4
27	19	REPUBLIC	3
21	20	DANCING Karel & Xolani	6
23	21	THE GOOD IS BACK APRIL EARTH/UNIVERSAL HONG KONG	6
18	22	DANCING WITH STRANGERS Jaki Nelson	11
17	23	GROWING PAINS Alessia Cara	11
38	24	LOSING IT FISHER MATCH & RELEASE/ASTRALWERKS/CAPITON.	11
29	25	LOST AT SEA Jena Rose	5
35	26	TAKI YAKI DI Shake Feat. Selena Gomez, Ozuna & Cardi 8 DI Shake/Geffen/Interscope	3
16	27	POUR OVER Vintage Culture & Adam K	9
HOT SHOT DEBUT	28	SHALLOW Lady Gaga & Bradley Cooper	1
28	29	WHEN YOU TELL ME THAT YOU LOVE ME Caroline Lund M. Pagan	5
36	30	WANT ME TO LOVE YOU Peyton Shayler	-4
14	31	GOD IS A WOMAN Ariana Grande	12
39	32	POLAROID Jonas Blue, Liam Payne & Lennon Stella Positiva, Firginias Fracwerks, Capisol	3
31	33	PLAYGROUND David Longoria Feat. Dallas Lovato	5
40	34	FIND YOU NOW Duncan Morley Feat. Rick Ross & Teddy Boujee	3
30	35	HYDROLOVE Dan De Leon & Anthony Criego Feat, Kris Kollins	5
44	36	I'D RATHER BE ME Mean Girls Cast	2
33	37	LALALOVE Mono Mind	8
41	36	DON'T STOP THE MUSIC Lilla	3
46	39	DECEIVER Chris Lake & Green Velvet	2
49	40	TURN ON THE LIGHT Keith Cullen	2
37	41	TAKE YOU DOWN Illenium	6
42	12	ASTRALWERRS/CAPITOL BODY LOUID LUXIUTY FEAT, Brando	5
34	43	AFMADA REMIND ME TO FORGET Kygo Feat. Miguel	15
		NYGO AS/ULTRA/RCA ONE CALL AWAY Harper Starling	
50	44	DOMSDAY VASSY x Lodato	5
26	45	WIP Teyana Taylor	14
NEW	46	GALADEF IAM	1
NEW	47	AMERICA All Day Willis Feat. Eva Bublick	1
NEW	48	SAY IT TO MY FACE IVY Ref	1

Boxscore

November 10 2018

LEGENE

Bullets indicate titles with greatest weekly gains.

Album Charts

- Recording Industry Assn. of America (RIAA) certification for physical shipments & digital downloads of 500,000 albums (Gold).
- albums (Gold).

 ARIAA certification for physical shipments & digital downloads of 1 million units (Platinum). Numeral noted with Platinum symbol indicates album's multiplatinum level.
- RIAA certification for physical shipments & digital downloads of 10 million units (Diamond). Numeral noted with Diamond symbol indicates album's multiplatinum level.
- Latin albums certification for physical shipments & digital downloads of 30,000 units (Oro).
- Latin albums certification for physical shipments & digital downloads of 60,000 units (Platino). Numeral noted with Platino symbol indicates album's multiplatinum level.

Digital Songs Charts

- RIAA certification for 500,000 paid downloads and ondemand streams where 100 streams equal 1 download (Gold).
- RIAA certification for 1 million paid downloads and on-demand streams where 100 streams equal 1 download (Platinum). Numeral noted with Platinum symbol indicates song's multiplatinum level.

Awards

- PS (PaceSetter for largest % album sales gain)GG (Greatest Gainer for largest
- volume gain)

 DG (Digital Sales Gainer)

 AG (Airplay Gainer)
- AG (Airplay Gainer)
 SG (Streaming Gainer)

Publishing song index available on **Billboard.com/biz.**

Visit **Billboard.com/biz** for complete rules and explanations.

CO	NCERT GF	ROSSES		
	GROSS PER TICKET PRICE(S)	ARTIST VENUE DATE	ATTENDANCE CAPACITY	PROMOTER
1	\$15,006,157 \$499.50/\$49.50	TAYLOR SWIFT, CAMILA CABELLO, C AT&T STADIUM, ARLINGTON, TEXAS OCT. 5-6	HARLI XCX 105,002 TWO SHOWS TWO SEL	MESSINA TOURING GROUP
2	\$9,113,210 \$229.50/\$179.50/ \$109.50/\$79.50	BRUNO MARS STAPLES CENTER, LOS ANGELES OCT. 23-27	61,322 61,322 FOUR SHOWS	LIVE NATION
3	\$7,847,206 \$192.77	EAGLES, ZAC BROWN BAND, THE DO PETCO PARK, SAN DIEGO, CALIF. SEPT. 22		RS LIVE NATION
4	\$7,829,518 \$88.83	PEARL JAM SAFECO FIELD, SEATTLE, WASH. AUG. 8-10	88,142 91,918 TWO SHOWS	LIVE NATION
5	\$6,542,670 (24,880,882 REAIS) \$213	ROGER WATERS	81,545 86,860 TWO SHOWS	T4F-TIME FOR FUN
6	\$5,255,512 (£4,066,715) \$247.27/\$45.55	U2 O2 ARENA, LONDON OCT. 23-24	36,632 TWO SHOWS TWO SEL	LIVE NATION
7	\$5,231,449 \$116.83	DRAKE, MIGOS TD GARDEN, BOSTON SEPT. 7-9	44,777 44,810 THREE SHOWS	LIVE NATION
8	\$4,932,501 (£3,774,350) \$248.41/\$45.76	MANCHESTER ARENA, MANCHESTER, ENGLAND OCT. 19-20	36,850 TWO SHOWS TWO SEL	LIVE NATION
9	\$4,528,561 \$125/\$39.50	ED SHEERAN, LAUV, SNOW PATROL AT&T STADIUM, ARLINGTON, TEXAS	46,249	MESSINA TOURING GROUP
10	\$4,480,150 (£3,442,461) \$162.88	ENRIQUE IGLESIAS SSE HYDRO, GLASGOW, SCOTLAND	6,462	SJM CONCERTS
11	\$4,342,300 \$225/\$49.50	JUSTIN TIMBERLAKE, FRANCESCO Y XCEL ENERGY CENTER, ST. PAUL, MINN.	33,587	LIVE NATION
12	\$4,126,750 \$154.65	BRUNO MARS TD GARDEN, BOSTON	TWO SHOWS TWO SEL	LIVE NATION
13	\$4,072,592 \$180/\$74.50	BRUNO MARS PRUDENTIAL CENTER, NEWARK, N.J.	26,843 TWO SHOWS 24,902	LIVE NATION
14	\$3,985,595 \$125/\$39.50	ED SHEERAN, LAUV, SNOW PATROL MINUTE MAID PARK, HOUSTON, TEXAS	TWO SHOWS TWO SEL	MESSINA TOURING GROUP
15	\$3,969,773 \$135.60	NOV. 3 BRUNO MARS LITTLE CAESARS ARENA, DETROIT	29,275	LIVE NATION
16	\$3,814,250 (11,632,226 REAIS)	ROGER WATERS ESTADIO BEIRA-RIO, PORTO ALEGRE, BRAZIL	TWO SHOWS TWO SEL	LOUTS T4F-TIME FOR FUN
17	\$410.62 \$3,783,277 \$148.74	OCT. 30 BRUNO MARS PEPSI CENTER, DENVER, COLO.	46,989	LIVE NATION
18	\$3,690,650 (13,696,175 REAIS)	SEPT. 7-8 ROGER WATERS ESTADIO DO MINEIRAO, BELO HORIZONTE, BRAZIL	30,548 TWO SHOWS 49,709	T4F-TIME FOR FUN
19	\$215.58 \$3,390,498 \$119.50/\$39.50	OCT. 21 ED SHEERAN, SNOW PATROL MILLER PARK, MILWAUKEE, WIS.	50,987	MESSINA TOURING GROUP
20	\$3,251,210 \$102.98	OCT. 24 DRAKE, MIGOS LITTLE CAESARS ARENA, DETROIT	SELLOUT 31,570	LIVE NATION
21	\$3,142,130 (11,888,392 REAIS)	AUG. 14-15 ROGER WATERS ESTADIO MANE GARRINCHA, BRASILIA, BRAZIL	TWO SHOWS TWO SEL	LOUTS
22	\$190.30 \$3,106,950	OCT. 13 ROGER WATERS	50,478 55,342	T4F-TIME FOR FUN
23	(11,466,360 REAIS) \$195.09 \$2,913,484	ESTADIO MAJOR ANTONIO COUTO PEREIRA, CURITIBA, BRAZIL OCT. 27 FOO FIGHTERS	41,833 42,325	T4F-TIME FOR FUN
24	\$2,832,189	SAFECO FIELD, SEATTLE, WASH. SEPT. 1 JUSTIN TIMBERLAKE, FRANCESCO Y		LIVE NATION
25	\$275/\$55 \$2,827,815	MADISON SQUARE GARDEN, NEW YORK OCT. 22 ED SHEERAN, LAUV, SNOW PATROL	17,690 SELLOUT	LIVE NATION
26	\$119.50/\$39.50 \$2,754,425	MERCEDES-BENZ SUPERDOME, NEW ORLEANS, LA. OCT. 31 PHIL COLLINS	42,295 SELLOUT	MESSINA TOURING GROUP
27	\$204/\$54 \$2,612,545	MGM GRAND GARDEN, LAS VEGAS OCT. 27 JUSTIN TIMBERLAKE, FRANCESCO	12,663 SELLOUT	LIVE NATION, S2BN ENTERTAINMEN
28	\$2,573,801	UNITED CENTER, CHICAGO OCT. 5 PHIL COLLINS	17,924 SELLOUT	LIVE NATION
29	\$300/\$50 \$2,521,846	THE FORUM, INGLEWOOD, CALIF. OCT. 28	13,866 SELLOUT	LIVE NATION, S2BN ENTERTAINMENT
30	(£1,966,283) \$210.48/\$43.23 \$2,481,970	SSE ARENA, BELFAST, NORTHERN IRELAND OCT. 27-28 KEVIN BRIDGES	18,996 TWO SHOWS TWO SEL	LIVE NATION LOUTS
31	(£1,882,698) \$52.73 \$2,451,690	SSE HYDRO, GLASGOW, SCOTLAND OCT. 17-21 KEVIN BRIDGES	56,788 56,865	OFF THE KERB PRODUCTIONS
32	(£1,871,785) \$52.39 \$2,434,040	SSE HYDRO, GLASGOW, SCOTLAND OCT. 10-14 KEVIN BRIDGES	56,494 56,630 FIVE SHOWS	OFF THE KERB PRODUCTIONS
33	(£1,875,065) \$51.92	SSE HYDRO, GLASGOW, SCOTLAND OCT. 24-28 ROGER WATERS	56,588 56,725 FIVE SHOWS	OFF THE KERB PRODUCTIONS
	\$2,412,970 (8,914,759 REAIS) \$194.88	ESTADIO DO MARACANA, RIO DE JANEIRO, BRAZIL OCT. 24	43,727 63,843	T4F-TIME FOR FUN
34	\$2,345,590 \$139.50/\$65.50	MADISON SQUARE GARDEN, NEW YORK OCT. 27	18,659 SELLOUT	MADISON SQUARE GARDEN
35	\$2,330,529 \$275/\$35	PHIL COLLINS UNITED CENTER, CHICAGO OCT. 22	14,850 SELLOUT	LIVE NATION, S2BN ENTERTAINMEN



Taylor Tops In Texas

Taylor Swift (above) closed out the North American leg of her Reputation Stadium Tour on top. She leads the Boxscore chart with a \$15 million gross from a two-night engagement at the AT&T Stadium in Arlington, Texas, according to figures reported to Billboard Boxscore.

Those two shows (Oct. 5-6) are representative of the mammoth growth for Swift from one tour to the next. Her first time playing the AT&T Stadium was on 2013's Red Tour, where the then-country star grossed \$4.6 million from 53,000 tickets sold from her one show at the venue. Upon her return for 2015's 1989 World Tour, she grossed \$7.4 million and sold 62,000 tickets (again at one single show). This time around, she sold out two nights at the venue (105,002 tickets) and raked in \$15 million.

The Dallas-area play is now the fifth-biggest engagement of Swift's career, behind four other concerts from the Reputation Stadium Tour. It easily passes her show at Houston's NRG Stadium from the week prior to become her most successful outing ever in the state of Texas.

Elsewhere on the Boxscore chart, Roger Waters boasts the most entries for the week of Nov. 10, appearing six times with reports from the South American leg of the Us + Them Tour. After a five-month trip through Europe, Waters began the new leg of the trek in Sao Paulo, with two shows at Allianz Parque. The highest of Waters' six chart appearances, it grossed \$6.5 million while selling 81,546 tickets on Oct. 9-10. -Eric Frankenberg

NEW

50 SEXY 2018

SIDE EFFECTS The Chainsmokers Feat. Emily Warren

Pabanor Feat. U4rlah



35 Years Ago LIONEL RICHIE SANG MUMBO JUMBO AND HIT NO. 1

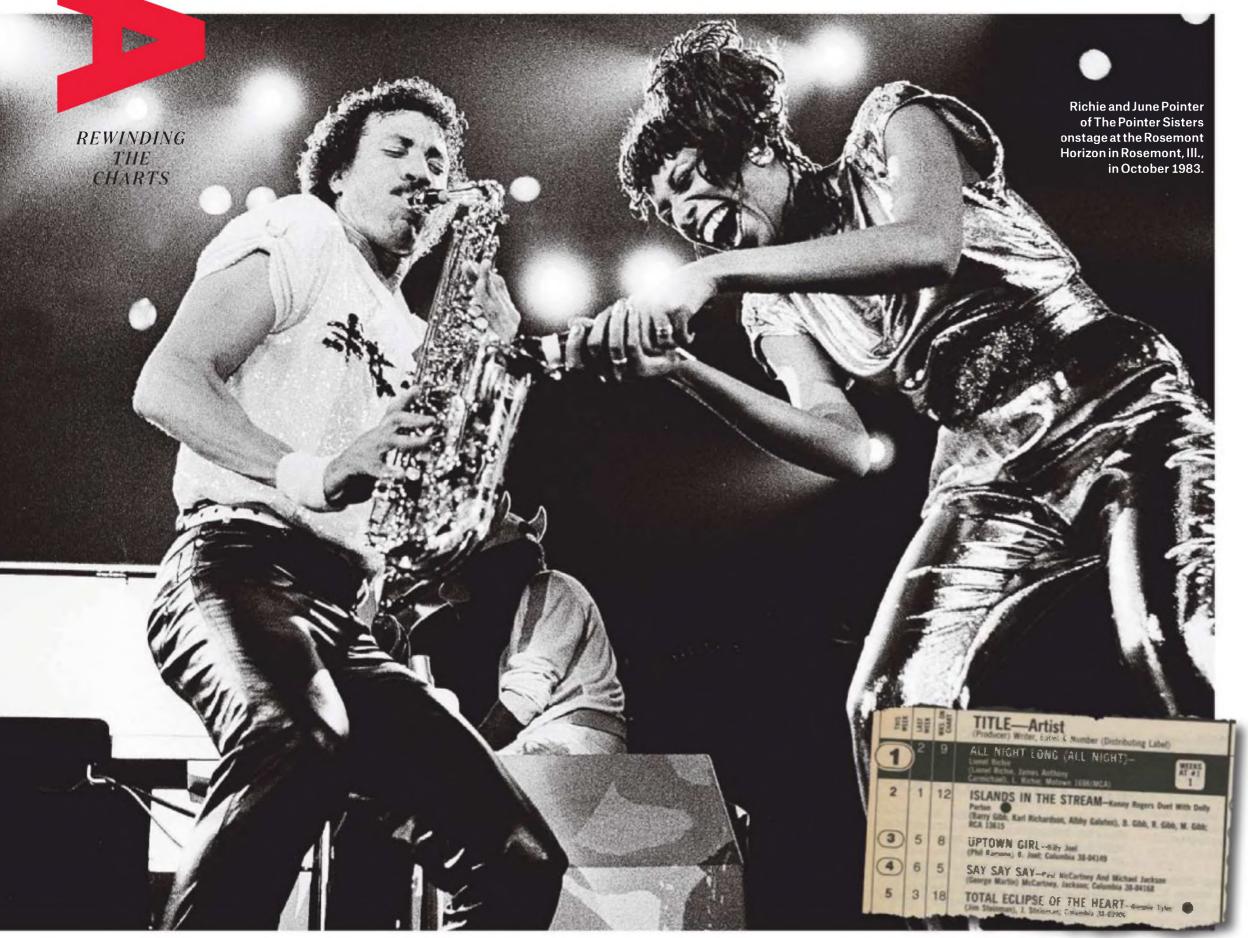
"All Night Long (All Night)," with invented lyrics, became the former Commodore's third of five solo Hot 100 leaders

THERE'S A POINT IN THE LATTER half of Lionel Richie's classic hit "All Night Long (All Night)" when he sings in what sounds like a foreign language: "Tam bo li de say de moi ya, hey jambo jambo." Although "jambo" roughly translates to "hello" in Swahili, Richie admitted in a 2013 New York Post interview that the lyric was essentially gibberish.

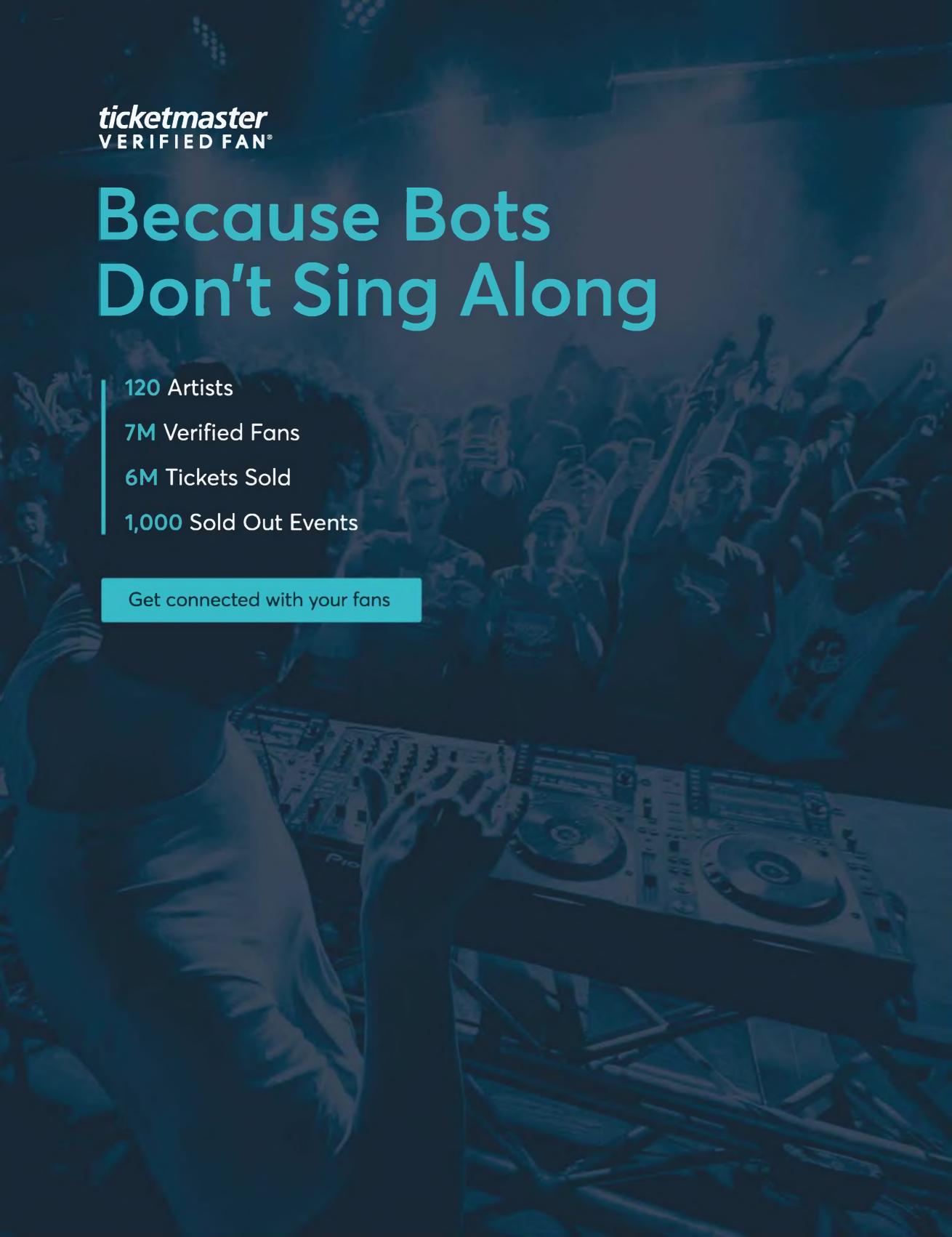
Richie had intended to add genuine African lyrics to the tune and had even phoned a friend at the United Nations for help. Told that it would take weeks to formulate a proper phrase, the singer-songwriter, who was in a time crunch, used his imagination.

He has since found out, he told the *Post*, that "somewhere in that made-up language, I am actually saying something ... We'll play India, and someone will tell me, 'Yes, you've touched on certain words in our language.'" The song certainly spoke to listeners. "All Night Long (All Night)" topped the Billboard Hot 100 for four weeks beginning Nov. 12, 1983, becoming Richie's third solo No. 1 since leaving R&B hitmakers The Commodores, which he fronted from 1968-82. Helped by an intricately choreographed music video that was produced by The Monkees' Mike Nesmith, the single became the fifth of an eventual 13 consecutive Hot 100 top 10 songs that Richie scored from 1981-87.

Richie ruled the Hot 100 twice more, with "Hello" (1984) and "Say You, Say Me" (1985-86). He landed three songs on *Billboard*'s 60th-anniversary recap of the Hot 100's top all-time hits — tying for the most with the Bee Gees, Boyz II Men and Paul McCartney. Now 69, he continues to tour, and will return for a second season as a judge on ABC's *American Idol*. —XANDER ZELLINER



© Copyright 2018 by Prometheus Global Media LLC. All rights reserved. No part of this publication may be reproduced, stored in any retrieval system or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording or otherwise, without the prior written permission of the publisher. BILLBOARD MAGAZINE (ISSN 0006-2510; USPS 056-100) is published weekly except for two issues in February, April, June, July, August, September, October and November; three issues in January, May and December and four issues in March; a total of 29 issues, by Prometheus Global Media LLC, 340 Madison Ave., Sixth Floor, New York, NY 10173. Subscription rate: annual rate, continental U.S. \$299. Continental Europe £229. Billboard, Tower House, Sovereign Park, Market Harborough, Leicestershire, England LE16 9EF. Registered as a newspaper at the British Post Office. Japan ¥109,000. Periodicals postage paid at New York, N.Y., and at additional mailing offices. Postmaster: Please send all UAA to CFS. Send non-postal and military facilities changes of address to Billboard, P.O. Box 45, Congers, NY 10920-0045. Current and back copies of Billboard are available on microfilm from transmitted, in any retrieval system or transmitted, in any form or by any means, electronical, photocopying, recording for otherwise, without the U.S.A. For subscription information, call 800-684-1873 (U.S. toll-free), 845-267-3007 (international) or email subscriptions@billboard.com. For any other information, call 212-493-4100.





michael bublé



Available everywhere November 16th

