

## Bayliss To Head New Charter Broadcast Group <br> John Bayliss has been named

 President of the Charter Broadcast Group, following the recent dissolution of the Charter Media Group, a joint venture between the Charter Company and former Combined Communications Chairman/CEO Karl Eller. Bayliss most recently served as President of the Charter Media Company's Radie Division, having formerly headed the Gannett Radio Division, prior to which he held the post of President of the Combined Communications Radio Division. Along with his new position, Bayliss will continue to serve as President of his own stations (KSMA-KSNI/Santa Maria, CA) as well as supervising KGU/Honolulu.Under the terms of the agree ment to dissolve the joint venture, the Charter Company will retain complete ownership of all Charter Media assets (including its seven radio stations), with the exception of the New York Subways Advertising Company, which Eller will retain ownership of under his new

## Brady Back In New York

 As WYNY GM

Al Brady, who left New York afar six months as WABC PD to re in WHDH/Boston as Program irector, will return to the city as eneral Manager of NBC's WYNY ecember 1. NBC FM Executive P Walt Sabo, who made the anuncement, added, "We are de ?hted to have a man of Al's Itents on board at WYNY." Brady commented, "This is a leat opportunity for me to be assiated with a great radio family. IYNY has been in good hands sce NBC's FM group was formed, al I'm happy to benefit from such atremendous start. I hope to nuke the station even stronger in bh audience and identification in $\square$ New York market." No change in'ormat is planned for the Pop/ A alt station.


John Bayliss
Eller Media Company. Both the Philadelphia Bulletin newspaper and KIOI-FM/San Francisco, purchases originally engineered by Eller, will remain in Charter's control.
FRED WINSTON HIRED

## WCFL Goes Pop/Adult



WCFL CELEBRATION - Pictured reviewing the new WCFL format are (l-r) Mutual Sr. VP Nick Verbitsky, WCFL VP/GM John Bibbs, new/y-hired
morning man Fred Winston, PD Deve Mertin and sister sation Whul morning man Fred Winston, PD Dave Martin, and sister station WHN/
New York PD Ed Salemon. New York PD Ed Salamon.

WCFL, Mutual's giant AM facility in Chicago, inaugurated its new Pop/Adult format direction Monday (11-10). Recently-appointed PD Dave Martin (R\&R 9-26) told R\&R, "Monday morning WCFL became a Pop/Adult station, the market's only Pop/Adult AM." Martin and VP/GM John Bibbs also announced that WCFL had hired longtime Chicago morning star Fred Winston. Plans are for Winston to join WCFL when his contract at WFYR is up in March.
Martin also announced the rest of the air talent lineup. Former WFYR personality Dean Richards is doing mornings at present, and will switch to 7 -midnight when Winston arrives. Martin is handling $10 a \mathrm{~m}-3 \mathrm{pm}$ "while the search for the perfect midday personality continues," he said. David K. Jones (from KPLZ/Seattle) will handle the 3-7pm shift (Bob Kraft filled in for the first week), and Assistant PD Jhani Kaye (former KINT/El Paso PD) is doing 7 midnight until Richards takes over. Mutual's "Larry King Show" will run during overnights.
Martin outlined some of WCFL's initial promotional plans including reviving the station's "Solid Gold Weekends" (a tradition when

WCFL was a top rocker in the 60's and early 70's), and using a 1967 PAMS jingle package temporarily. "It's a classic, it stands the test of time, and it evokes a lot of pleasant memories for folks who were around Chicago in the late $60^{\prime} \mathrm{s}$," Martin explained.

WCFUSee Page 38

## Lasker Named President Of Motown

Jay Lasker has been appointed President/Chief Operating Officer of Motown Records. Lasker, a 30 year record industry veteran, most recently headed Ariola Records.
Motown Industries Chairman Berry Gondy commented in making the announcement, "I am extreme ly excited about Jay joining our company. His vast experience, knowledge, and dynamic personality coupled with our natural re sources and creative expertise should make a powerful combination and an even more unbeatable team for the $80^{\prime}$ 's.'
Lasker stated that he "weloomed the opportunity and the challenge of being associated with the men and women who have contributed to the consistent success of Motown Reconds. My first objective,"
he continued, "will be to direct the operations on a scale to meet the new economics facing the recording industry. In addition, I hope to further expand Motown internationally. In my opinion, Motown has the brightest future of any company in the business. The Mo-
 Marsh \& Mclennan Inc. and Wib liam M. Mercer Inc. starting De cember 1. Coverage is based upon a station's highest 60 -second rate and includes:

- \$1 million coverage per occur. rence with $\$ 2$ million annual coverage which can be increased with an option package.
- Low deductibles.
from KSAN's owners, Metrome. dia), I cannot approach anyone on the KNEW airstaff, so no one will be coming over from there
"I have a lot of respect for the KSAN legend and its listeners," Young continued, "so we plan to make the change as classy as possible. Obviously, I'm very thrilled to be a part of this."


## RELIEF FROM COSTLY SUITS

## NAB First Amendment Libel Insurance Plan Unveiled <br> Citing a "narrowing of First

 Amendment interpretation," NAB Executive VP/GM John Summers announced this week (11-10) the availability of a First Amendment libel insurance policy designed specifically for NAB stations only, not including the networks. This is the first such policy offered by a trade association, although there are already seven major underwriters of such policies.
## Policy Details

And Differences
The policy, offering low-cost broadbased protection, is underwritten by Continental Casualty Co. through Media/Professionals Insurance Inc. and will be administered by the brokerage firms of

- Use of station lawyers with advice from NAB.
- Defense coverage of legal fees.
- Punitive damage coverage.

Media/Professional Insurance VP Bill Bauer outlined the basic differences between this policy and those currently offered:

- No seven-second delay requirement for talk shows.
- No settlement awarded without station approval.
- No disclosure of source material.
- No retraction statements need be aired.
Baver also stressed, "This coverage is not limited as are other policies to on-air problems. They include all printed material, offair comments of station employees. invasion of privacy (through gag orders and subpoenas), and trespassing issues."

Deductibles based on each occurrence (including multiple suits per occurrence) are standardized nationally except for California, South Carolina, and Oklahoma, "as these states have a high inci- dence of adverse decisions," according to Media/Professional Insurance President Larry Worral.

## Protection And A Deterrent

"This policy will serve as protection to stations and a deterrent to those who bring about 'harrassment suits' in the hopes of break ing the spirit of aggressive broadcasters," explained Steve Nevas, NAB First Amendment Counsel.
Nevas went on to say, "Any time a broadcaster does investigative or controversial reporting, he is opening the door for one of these suits, which cost only $\$ 45$ for an individual to file, but can cost the station $\$ 10,000$ to $\$ 15,000$ minimum to fight:"
"There is a lack of qualified libel attorneys, especially in smaller markets, and this policy will enable broadcasters pursuit of their business in the spirit of the First Amendment vs. weighing the costs

NAB/See Page 38

## Openings

## EAST

FM-83/Providence hes on Immedibte opening weok end Pop/Aduty peraonsilities. Send your aircheck and remume to Pator Mokover. FM-83, 111 Dorrance
WLNH/Leconle, NH hes opening for en experienced broadcest foumalist with a strong delvery. orod witting akills, and reporting axpenence. Laconia is loceted on
the shores of Lake Winnipesaukee in a yarr-round re ort oree. WLNHSCOnnix Broadcasting is a progreaslve corporation with opportunity for advencement. Good money tor the nght person. Call Beth Osgood, ND, ot
(603) 524.1323 . EOE 1117 )
Looking for personality talent for full or par-time po sition Send tapes and resumes to The Power Foctor,
$\times \times 101 \%, 218$ Emingulis Rd. Trenton, NJ 08838 , ATTN: Sem Lit EOE M/F (10-31) 218 Ewnonlio Trenton, NJ 0e838, ATTN

Needed immedistely. Announcer for 50,000 watt looking for must be mature and dependable and have ap leasi minimal on-ar experience al a commercial radio station with a desire to learn and the ability to take and ollow direction Auromation experience holptul. Tepes and reaurnes to Rick Pentele, PD, WWKS, 1316 Seventh
Ave . Beover Falls, PA 15010. No callis. (10-31)

WCTC, ceniral Now Jorsor's nows and Information leader, is building a future file of applicents who may somedor wish to foin our awerd-winning staff. Tepes snd resumes to Wort Sodie, Box 100. New Brunswick,
NJ 08903 EOE M/F (10-31)

50,000 watt FM Contomporery Hit Radio soeke qualified drive-time air persenelity. Good production neceseary No beginners. "I in market. Tapes and re
eumes to WKHI, Box 758, Oceen CIty, MO 21842. EOE
I10-311 (10-31)

## SOUTH

WhFs/Alexander Cty, AL in search of middey jock with decent pipes and ebility to relate. Production abil ithes a must. Send tepes and reaumes to Tommy Lee,
PD. WRFS, Box 72 . Alexender City. AL 35010 , or call PD. WRFS, Box 72, Alaxender City. AL 35010, or call
(206) $234-2586$. EOE/M-F (11-7)

WISEAAshovile, NC. Wanted: Afternoon drive with best prodyction skills in the South. State of the art production equipment. Station located in one of the
countrys mose desirable areas. Excellent compeny to work for and grow with. Send. tapes, resumes ond re cent photo 10 Ray Williams, PD, WISE, 90 Lookout Road, Asheville, NC 28804. No calls please. EOE M/F (11-7) Progrem Oirectoridperationa Manager for ContemFM. College and programming experience preferred. Also sooking production director/air personality. Both positions require people who are excrted about radio. Send tapes and resumes to Richard P. Oakley. Century

Parsonable nows anchor. WOA//Sen Antonio. 50 kw . beautiful new studios, great opportunity and good N W. Interstate 10. Sen Antonio. TX 78201. (11-7)
98 Rock still looking. The sun isn't the onty thing thats hot in Tsmpe Bey. I need on experienced night time to Al Petersen, Box 4809 . Cheerwater. FL 33618 . No
tolla. EOE (11-7) calla. EOE (111-7)
Sweet home Aleberna is calling. Need air person for marning drive. Good production. Good money. Contact
Bill Brown. GM, WULA Redio a: 1205 ) 687-2066. (11-7)

WGBF/MiemtFt Leuderdele is atill looking for a cre ative production director. Good buck a for a profesaional with exceptional production akills and a good, etrone desine to wm. No weekenders with dubbing capebilities.
Please rush tepes and resumes to Brien Scort, WGBF Please rush tepes and resumies to Brien Scort, WGBF;
710 Bnckell Averuue, Miemi, FL 33131 . EOE M/F (11-7)

## Openings

Bmall marker 8teton Maneger needed for upper South Caralina. Muat have hoew selee ability and knowledge of all phases of redio. Join a growing group with a growing future. Send topee, racumes, raferences and
ealary huatory to Dave Lingafolt, Box 940 , Newton, NC eolary hutory to Dave Lingafolt, Box 940, Nowton, NC
28088. No phone calls pleaco. EOE (11-7)
80.000 watt WAAY/Huntevilib is atill looking for that top notch Nowe Director for our oward winning nows depertment. A atation with a real commitment to nowe,
not fuit music. Send tepes and resumen to Jorry Dean, not fuat music. Send tapes and reeumen to Jerry Dean,
WAAY, Box E61, Huntaville, AL 35804 . (11-7)

97 Rook (WAB8-FM) looking for motivated individuala who are willing to work hard. Good selary and company benefits if you have medium or mojor market experience and want to contribute to the team. Topee and reeumes to Chris Bryon, WABE-FM, Box 2148, Mobile, AL 36001.
or coll (205) $432-5572$ atter 2 . or call (205) 432-6572 after 2pm. EOE M/F (11-7)

100,000 watt Contemporary Hit Redio WSGF-FMI Sevannah needs two jocks: midday and evening. Joln the team that's mode ue the most talked about station in the Sourhesst. Tapes and resumes to Doug Wellition, Operations Manager, WSGF. Box 876, Savannah, GA
31498 . EOE M/F $(11-7)$

Jocke needad - all fommers. Send repes and reaumee 10 Eric Ahoeds, 2800 N. Arlantic Biva., Ft. Leuderdale FL 33308. (11-7)
Looking for entire staffi We need to hire creative, energetic redio people to fill an entire air steff for an FM Contemporery Hit Radio format. Our client is a major Send tepes and resumes to Medieide، Inc., Box 13258 . Tamps, FL 33881. EOE M/F (11-7)
Rare on-air posizion available on or about Jan-
wary 1 st with number 1 music station in large
Southeostem market. Potential for advence-
$\begin{aligned} & \text { ment within atoble company for caresr oriented } \\ & \text { teemplever. If you like Country musc, send tepe. }\end{aligned}$
resume, selery requirements to Redio \& Records,
Box 209,1930 Century Park West, Los Angeles.
CA 90067. EOE

WLAB/Jeckeonville. NC needs 7pm-12 midnight air personality for Country station. Must know music. Tapes and resumet to Willi
sonville, NC 28540. (10-31)

WGBB/Mleml is accepting tapes end reaumes for production diractor. If you ore a creative pro with axceptional production akills and don't want to mount onother set of snow tires ... rush topes and resumes to Brien Scort, PD, WGBS, 710 Brickell Avenue, Miemi, FL33131.(10-31)

WKZL-FM/WInston-Salem, Greensboro, Highpoint, looking for moming drive announcer. Should disploy atrong production skills. Tepes, resumes end photos to
Doug Paul, PD, WKZL, Box 11967 , Winaton-Selem, NC Doug Paul, PD, WKZL,
27100 . EOE MIF (10-31)

Full and Part Time Announcere: Prior on-eir Contem-
porery redio experience required preferably in a top 50 porary redio axperience required preferably in a top 50.
merkat and 3 rd clese FCC license required. HS diplome. Selary open. Send resume with air check to WOXM, Redio/98 Rock, Box 4809, Cleorwater, FL 33518. EOE (10-31)
Burkhar/Abrams/Michaels/Douglas looking for air checks of top notch news persons/personalities fo Sinton. c/o B/A/MiO, 8500 River Chese Círcle East Atienta, GA 30328. (10-31)

Wo're spititing up. Our AM end FM WCMS-AM/Norfolk has a now position eveilsble soon. Here's your chance to do moming drive with a unique Country format.
Mature professionals only. Personelity a must. Some Mature professionals only. Personelity a must. Some WCMS, 900 Commonwealth Place, Virginia Beach, VA 23464. EOE (10-31)

Nows Oirector wanted to build locel 2 -man nowe departmant and handle talk show. AM Pop/Aduh, FM Contemporary Hit Radio. Good bucke for marker. Tepes and resumes to B.J. Odom, PD, WWXL, Route 6,
Box 50, Manchester, KY 40982. EOE (10-31)

## Openings

## MIDWEST

K2.93/peorte le looking for the beat up and coming pereonelitise in redio. If you think you can fill aftemoone at one of the beat atrtions in Americe, we wont to hear from vou. We offer good bucks, working condi3131 N. Univeraity, Peorio, IL 61604. EOE M/F (11-7)

KFYA neede aftemion personality $2-6 \mathrm{pm}$. Muer hove experience. Contect Den Brannen, KFYR, Box
1738 , Bismarck, ND 68602 , or call (701) 223-0900. EOE 1738 , Bism
M/F (11-7)
WILE-FM/Lenalng' a Buperstere AOR 101 is looking for experienced morning drive person to work in tearm atmosphere. Tapes and rasumes to Brad Curtis, WILSFM, 600 W . Cevanough, Lansing. MI 48910 . No calle please. (11.7)
KMKF is looking for a good down-to-earth en nouncer for our rock format. No hype king OJ's. Pro Join us Contact Ed Klimek, 2414 Casement Rd, Manhartan, KS. 68502, or call (813) 778-4851. Job is avaitable in December, (11-7)
AOR morning man needed immedietaly for firstclase rock and roll redio station in Duluth-Superior. Top BIGI Tapes and resumes to General Managar, KODS Box 6167. Duluth, MN55808. (11-7)
Number one edult redio stetion in 18-county area hoe opening for midday air personality with good production. We are a Contemporary Country regionel stoares. Some former WMCL jocks now monege or progrem mojor market stations. Send resume to Jim Glase man, VP, WMCL, 811 Broadway. Mr. Vemon, IL 62884. EOE M/F 111.71

Wented: Creetive warm morning alr talent who knows the meaning of the word personality. Good
money if you're the right person who can grab our market by the ears. Send your tope and resume to Jed
Devall, PD, KIOA, 215 Koo Way, Des Moines, IA 5030 , Rated PG ... Now showing on a local lowe redio nee vau. (11-7)

Top-Notch Northem Ilinole AM station searching for - Pop/Adult afternoon personality/production whiz. poy and fringes. Great facility in a great town. No production semples and solary requirements, including Rundle, PD, WZOE-AMIFM Broodcast Conter, Princ ton, IL 61358 . No calls pleose. EOE M/F (11-7)

Opening for very creetlve entertainer. We need more than just on ennouncer. Send tape and resume to Ron
Jones, WHK, East 12th \& Euclid, Cleveland, OH 44115. (11-7)
Contomporery morning and afternoon drive tren needed immediatsly. Good salery and benefits. Send cations, Box 119, Topeka, KS 68801 , or call ( 813 ) 272 3458. EOE M/F (11-7)

Wanted: Operatione Marneger for 80,000 watt FM in Evanaville. IN. Heaw programming experience in CHR required. Send tepe, resume, and treck record to or call (812) 422-5995 or (502) 828-3923. EOE M/F (11-7)

WFBQ Superetere AOR is looking for one-to-one communicator. Send Lbpes end resumes to Joe Krouse No colls plese. EOE M/F (11-7), Incienepolis, IN 48220

Helo mentedt Alr telent ant
Help wantod: Air telent, shift dapands on ability 50702, or phone (31e) 234-2200. EOE MFF (11-7)
Tulse markot AOR looking for future talent. A areas of airwork and engineering. Tapes and reaumes to "I Went To Be A Renegade Rock Jock." Box 66
Pryor, OK 74381 . EOE (10-31) Wanted: Production Olrector. Some eir work and some experience reauired. Send tome and resume to
Sid Herdt, KYY-FM, Box 1738, Biemarck, ND 58502 EOE M/F (10-31)

## Openings

Would you like a 25 ehere? This it a rere oppor tunity to join one of Americe 'e mose successtu moming teame. If vou are a werm humen com ara looking for you. Excellent enlery and a ver eteble poeition, good opportunity for a formily man looking to settie down. Contect Recto 6 Recorde, Box 207, 1930 Cemary Penk Wert, Lo
Angelen, CA 90007 , EOE M/F

## WEST

Alsoded now: Clensical ennounoer whth 1 et phone. Also need 3rd claes for Boeutiful Muat erotion. Tapes 11920, Reno, NV 89510. No calle pleases. (11-7)

KVVQ-FM looking for Neww Oirsctor with converse tional delthery with emphasis on locel newe. Send tepe and reeumb to Brad Orchord, P.O. Drawer AL. Victor

KCBN/Reno tooking for telpee end reeumee for future openinge. Minimum three vears experience and etrong Renoction required. Send to KCE
Re 89610 . EOE M/F (11-7)

Creatlve nows persen needed in expending nowe de portment of AM/FM to writt. repont, and enchor. Send Fresno, CA 93728 . EOE M/F (11.7) 732 N . Ven Nese

96 Rock, Superaters in Tucson, is eccepting eapes and resumes for future openinge, sir and nowe. Comiact AZ 86703 EOE M/F (11-7)

KJR/Beattie, WA has nowe department opening Seaking a bright, creative writer-reporter for a key tim sent rape and rasume to Greop Herwholt. KJR, Box sent tape and rasume to Greop Heraholt, KJR, Bo
3726 , Searte, WA 98124 . EOE (11-7)

Sourthem Colifornie AOR booking for creetive. funny air personelities. Looking for comeone, who sounds like a person ...no announcertypes. Good ealery for night person. Send tepes
and resurnes to Redio \& Recorde, Box 210, and reaurnes to Radio \& Records, Box 210,
1930 Century Park Weet. Loo Angeles. CA 90087. EOE

> Major morket AOR booking for experienced nowsperson with sbility to present nows in e conversational manner with a humoroue elant. creative immodiate; good salary for extremely creative person. Send tepes and reaumes to
Radio $\&$ Records, Box 211,1930 Century Park Wert, Los Angeles, CA 90087

KZAP, Superstars winner in secremento ha Les Tracy, KZAP, Box 511, Secramento, CA 95803 . No
colls, pleose. EOE (10-31)

## PLEASE MOTE:

You may place vour ad in the oppor You may place vour ad in the Oppor
tunleles section by mall or phone. Al openings. Positions sought and Changes are free of charge. simply call us a (213) 553-4330 with your Information or mail it to Radlo \& Records, 1930 Cen tury Park West, L.A., CA 90067. Please be sure to let us know when you have found a position or filled your opening

## Industry

DAVID STEEL has been promoted to the position of Chappell and Intersong International Representative.
JON HOLIDAY has been appointed to the position of Account Executive at Radio Arts newly formed Special Features division.

## Radio

TIM CUNNINGHAM, formerly with KTXX/Whitefish, MT, joins KQDY-FM/Bismarck, ND
JACK LAWRENCE, formerly with WTFM/Hartford, CT, has moved to morning drive jock at 92FM in Albany. NY
J. MICHAEL McKOY. formerly with KOI/KEFM, Omahe, NE, joins KMGK/Des Moines, IA
SHAWNEE SMITH, formerly with KOMO/Honolulu, HI, joins KDUK(FM98)/Honolulu, HI.

HARRY LYLES, formerly with WAKY/Louisville, KY, joins WIKS/Indianapolis, IN TOM RIVERS, formerly with KFOD/Anchorage, AK, joins WNDE/Indianapolis, IN ROBERT S. HAINEY has joined the WKYS-FM/Washington, D.C. News Depart ment from Metromedia's Washington, D.C. FM outlet.

## Record

BONNIE McCOURT has been appointed as Publicity Coordinator, East Coast Epic/Portrait/CBS Associated Labels. BERT COLEMAN is now heading up the R\&B division of Sam Records in New York DAVE PALACIO has been promoted to the position of Director, Financial Plan ning and Analysis, West Coast, Capitol Records.
LINDA BECKER has been promoted to the position of Manager, Publisher and Artist Accounting. West Coast, Capitol Records.
MARILYN T. LAVERTY has been appointed Associated Director. Press and Public nformation. East Coast, Columbia Records.
CARIN GOLDBERG has been appointed Art Director. Art Packaging and Design,
East Coast. CBS Records.

## Openings

## WEST

Mintenence Es production engineer. Preferably whth on-eir experience in at heest is sleo a plua. medium merket. Thio is sional firm. Weat Coest location. Reaums (and repent along with salery requirements ro Redio $\&$ Recorde, Box 208, 1930
West, LO Angeles, CA 90067.

Vocal Coach/Speech Therepier - Prefersbly with broedcasting background. Exceltent growth oriented compeny with professional envert history in firat correspondence
orde. Box 204, 1930 Century Park Weat. Loe Angeles, CA 90087 . EOE M/F
0.000 watt KGASpokene looking for zelented orning person. Good production ability and good nowledoe of Country music. Tepes and resumes to Om Nowne

Tired of the redio ret rece? Come "reti
ue. Stebth profeneionel compeny need
pas. Suctuion and progremming people. If you can do ell three vourre more velusble to us. Wi're locared neer a major medie center where you ore encoursged to pursue your creative outbus. loommerciels, scting, atc.) Midium-mejor markmensurate with experience.
Prease send repe, reeume end selery history in your first peckece ro Redio \& Recorde. Box
205,1930 Century Perk Weat, Loe Angeles. CA 90067.

Lecepting repes for ponsible future full end pertIme lock openings. Contemporary Country with now scilities. Solid compeny with excellent fringe benefits. Metro of 100,000 with a greet life etvio. Tapes (inctudng production eamples), resumes and selery require ments to Ron Dernington, Operetiona. MOne M/F (10-31
AM, Box EO23, Miseoule, MT Beeob. EOE M/

K03-FM, 60,000 wett rocker ls looking for productions ropy witeere profersbly with eutometion oxporionce, copy to Donoven Blu., K93-FM, 840
g5448. EOE (10-31)

## Miscellaneous

KERN/Bakersfield, CA is looking for a sound effect library. Also liztening for o dynamic jingle package
Steven Kave. Box 2700, Bokersfietd, CA 93303 . 11 -7 sirugaling college redio station in Orange County. Cal meechines would be greetly eppreciated by all o Us here at Orange Cosest College. Please call John Novak
$(11-7)$ wwZD WVizard gel/Buene Vistr, VA needs record
service for corno CHR, with a litie Country and AOR.
Send ro Bill Bishop. MD, 133 W .21 St St., Buena Viste. VA 34416. (11-7)
Jeck Randill and Bull shannon from WZU
 eervice from all labels. Send to B.J. Odom, PD, WWXL. Rt. 5,
(10-31)
KIMN/Denver. CO is boking for a now production li KGVO/Miesouls. MT needs Country service and Country oldies

## Positions Sought

I em but a poor boy, but my storys aeldom todd. This hard-working end oft-preised bur underpeid air per conslity/production wizord is availeble. I have given working with a recently acquired eutometion system a thot. but find myself needing a dote of ive redio, be it AOR, Country, or Pop/Adurt in tiop 60 merker. Northeeat. Cen TOM SHERMAN (315) Be8-7416 before Apm EST. 111 -7)

Looking for permenemt poeltion es announcer. Top | production. Seven veern |
| :--- |
| 1002 ) $763-3005$. (11-7 |

Currently dolng eftemoons. Looking to move Weer. Midorye or nights. AOR or "rocker." Cell (915) 944 Experienoed Country PD/MD wenta to meke your Hidweetem merket PD or medium merket MD poettion. CMM 1307577-0067. $111 \cdot 7$
Looking for fob ee New Director. 17 veera broed 9030. $111-7$

Goods \& Services
Bobby Ocean Could Be Yours
Make Bobby Ocean the spokeeman voice for your ste-
ion. $10^{\prime}$ s. sweeper-breakers, imege-liners, promos, arc. tion. 10's. sweeper-breokers, ineog-

## Hundreds of DeeJays Renewed

Aundrede of Desiove ranowod soghn thie Yeert Guaran ood tumier. Froe sempte. CON TI. 75227 . Phone (214) $5004 D^{\top}$
381479.

## Phantestic Phunnies

Highly respected ... proven worldwide audience builder Hiderious ... original ...'quik-quip'... sopical humorll intro uctory month's 400 sopical ono-wners and Bonus. Dr., Kent. OH 44240.

## Classic Oldies Airchecks

 Full hour ecoped caseette, 05.00 . Inchudes Dick Purten,WKNR '65, Scott Regen WKNR '06, end Cherlie Tuns WKNR '66, Scotr Regen WKNR 60 ,
WMEX '66. THE GOLD VAULT, Box 202 . Oehtemo. M 49077.

Oldies 45's
Jocke, PD's - We heve thoee 46's you wo been looking for. All new records, not uted. Sex 202, Oahtemo, Mi 49077.

## Lola's Lunch

DROP YOUR PANTS, prob your socke, nere come the
 48197

## Radio's Premiere Comedy Service

FREE SAMPLE ISSUE of radio's most popular numor sorvicel O'LINERS, 1448-R Wost

## Broadcasters' Action Line

Job reformel service - 20.00 for 12 months, R3, Box 84 ,

## Goods 6 Senvices

Making your clessiteds come ative, or getting vour goods and services singled out is simple. Only 35 conts e word, weok for Goode E Services. Blind Box eds. 50 cents a word. 20.00 minimum per waek All hesolines are free. Contect RER Clessified De pertment. Mon-Fri at (213) 553-4330. or write

## Positions Sought

Young, aggresalve Beautiful Mualc trabent needing e change. Looking for medium/mejor market position. Preferably with e BM ars tion or, if not, Country. Contact WILLIAM at 122 Hieleah Ave., Houmb, LA 70360.1117 Need a basketball play-by-pley announcer? Presen small market Sports Director looking for move up
four years experience. Cell 1313 ) $881-3510$. $111-7$,
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Prefer NYC aree or commute for redio or house. Will Prefer NYC aree or commute for redio or house. Wi Consider all. Resume and zepe ${ }^{\text {WORTHINGTON } 2121} 475$-2520, or write 271 E. 10th WORTHINGTON (212) 475-2620, of
Southem Calformie concomporan Country per sonally. Five vears, first ticket. Top 30 market. Air production, esle background. Call GARY at (714) 886 -
7534 . $111-7$.

Five year AOR pro will relocate. Call BOB at (608) 252-7883. 111.7
Dorit reed thilal Unlese you are looking for an aboveoverape Production Diractor with atete-of-the-art, multhtreck, and $21 /$ years experionce. From GMire. If you are to Production Director in Now Hempenire. in you for Me. CAll (603) 542-4736 or (216) $338-1111$. Or write MICHAEL PAUL, Box 1432, Cleremorr, NH O3743. Tape end resume reedily eveileble. $111-7$

Mature person able to communicete whth others looking for a good atation to grow with. Experienced in ment. SAM (506) B22.7080. (11-7)
Production wiz with 13 yeara experience on eir, promotione, music and programming tectrniquas. Seeking oteble position with repurtabl Corganze STEVENS (205) other scoult formet
$606-6544 .(11.7)$
If yourre looking for a verv embtious PD for your rock, Pop/Adult, or Courtry etation, cell me. Good work
for cood bucke Ten yeere experience. LEE (304) 824 rock, Pop/Adur. Ten yeere experience. LEE (304) 824
for good bucke. Ten
7186 emptime. $111-7 \mathrm{l}$

## Positions Sought

J.T. AUBTIN/KZAP reedy for a lerger challenge in nodium or major market. Strong production and pipes. Hard worker, wante to be pert of your team. Call
deys and

No newe is good nowe. Thar's what they rold me No newe is good nowe. Newa Director of a SE medium morker AM/FM. Now I'm looking for a new opportunity as Nows Director in a medium market or

Twotve-vear versatie personality with good voice. Programming and music background with 18 class it ( 614 ) 464-0338. $(11-7)$
Air personality wants - home in West or Pacific Nortmeat at either Contemporary Hit or Pop/Adult detion Coll (915) 949-1 103. (11-7

Journallem grad acoking aportacasting poeltor. Journalien . Will relocate. Contect KIM (800) 837.5288, ox write 2042 Montene Avo., Sun Preirie, WI 53660 . $111-7$
After exheustive reegearch ond caroful coneiderntion, live decided PORTLAND, OREGON IS HEAVEN ON
EARTH, I an currenty employed at a Midwest Popl EARTH. I am currently emptoyed at a Miowest man. Adutt es Alest. PD/Production Dirsctor/mork AOR. Good pipes and can relate to your audience on a oneto-one besis. Pro-holiday sold in progrose. Cal MARK at (217) $344-7900$ ofter 3pm, CST. ( 11 -7)

Top 20 markets look herel Good Contemporery Hit jock evailable now. I heve good, netural pipes - Inunity Coll JOHNNY ( 6121 646-8097. (11-7)
Atternton southem Callforma: Midweat mejor merket air ece looking for weekende or pert-ime, any format Will even work groveyard tepe shift. Currently
Contact TOM SULLIVAN (213) B21 8409 . (11-7

Can you epot the Hop BOBBY ELLERBEE 1) hat eight vears on-air experience in AOR and CHR, major and medium merkets; 2) hee worked with stationses hkeer proWZGC, WRFC; 3) toves music and gives greet pro-
duction; 4) hes toured with Allmen Bros., Skynyrd, Sty, duction; 4) has toured with Allman Bros., Sky thet enjove and others; 5 being on the air, 730 years old and college gred; 81 is being on the air, 7 aveiobor: 8) is boking for a great station in en oxciting avery
civy; 10) can tie his M\&5 in a knot. If you need a cliue and city: 10) can tie his 10 8 in7. 8621 or (404) 867-2063. (11-7) JOE O'CONNELL wants job. KCBO workshop graduate is reedy to go. 3rd cleas endorsed, limited New Engiond Contemporary Hit Radlo statione: Naw Engiond Contemp for a position with a Parallel Two stetion Becouse I consider myself honest and very dedicated, I would like to work for a compery thar's the same. Experience inchudes PopiAdult an (401) 943-4003, or For tape and resume, call BOB at (401), Cranston, i O2910. 111-7
Nobody likes a know-k-all . . . but I don's cerel l'm an experienced broedcaster. Former PD/MD, air person porter, with a ist ticket. Now l'm back in school to tean more! Meanwhile, I'm available for pert-time work in the NYC metro area. So is Write me today. BARRY coming to you in part-time SCOTT RAINES, 333 Eest Broedway, Long Beech, N 11561. 111.7

Creative and experienced Nows Director seeks now WAMOIt challenge. Major market Pictilng to relocate OMO and oversess beckgrout. Call KEVIN et (412) 382.1571 . ( 11 -7)

Calling Southern Californial Versatile, experienced radio/TV announcer wante to move Weat. Currenty in 67 th morker, Midwest. $21 / 2$ years in TV. 3 years radio
experience. Production my specialty; bur also experexperience. Produch programming. Journaliem degree. excellent voice and eppearance, reedy for the right opportunity. Coll for tape and resume. RICHA 328 . 1328 after $\operatorname{CST}$. ( $11-7$
Expersenced eportsciester who lovas basketball and station. Six yaar pro in amall market radio looking for now chellenge. I've mede a name for myself in this port of the world; now I want to do the same for you. Tape end rea
(11.7)
You'll own teens thia book whan this tolented young boull own wesns this book whan this years related experience buets loose for your Contemporery Hit Radio atationl High-energy dolivery, sizzling boerd and egency-quality production seperates vour regular run-or-the mo oflock for remotes. Own mobite DJ unit and light ahow, is plas for
Cell DAN MCKAY now ( 509 ) 896-81 12.111 .7

Expertenced, relbble, mard-working ennouncer expeillebte for employment. Heve worked in 2nd largeet ctev in IL. Am now beck at ectool for finel year. Heve 3 veers experience ot campue atation KWAR-FM, two of them es PDIMD. Wiling to work veratile newcomer fer llinots. If you'ro willing to give a versatie nowcomen Ext. 308. Tapes and resumes evaiteble upon request Ext. 30
1117
I want to etey In or neer Kances. Seven yeere exper ience in announcing, production and operations. Seek ing eimiler chellenging position in good amall or modium BIL (318) 225-4343 momings of (316) 227.7151 after. noone (11-7)

## Positions Sought

A legend in his own.... mind, Pop/Adult morning persenality and production pro looking. Eight years ex-
perience. Working now in Now England major merket. perience. Working now in Now England major mart
Whar's out there? (401) $821-3043$ after 5 pm . $11-77$

Come on guys. .. I reelly need a 10 b . I'm behind on my bills, behind on my child support. and I'm living like
a college student. And I'm reelly good ... personality e college otudent. And I'm reolly good ... personality
with 12 years experience, including AM drive in Detront. offer me a fair selerv, and I'm yours. Excetlent referencesl OOBBY SHERMAN (213) 787-9828. (11-7)
14 yeer redio vetoren, PD, 1 st ticket, available for fult or part-time work. Familier with Contemporary Hit and AOR formats. Availeble now. Prefer L.A.
der all. DOUG CORY (213) 8945470 . (11-7)
Free tepea and resumesi Call JOEL (618) 363-5269 (11-7) Program Director or Musle Director poaldon. Will rerocate. Heve worked at WSWN, KNIR, WISE. Tape and reaume on request. Cell (704) 252-6927.
JOHN JEFFRIES, 9-vear pro, now doing awing at WFIL. Looking to join winning organization. Can do ofl. ..jock, eporta, end programmite 2 Chadwick Ave., Merton, NJ OB053. 111 -n

Eight-year pro looking for programming of pro duction in medium or small merket. VIRGIL (701) 222 1456. 111-7

Progrem Director. You name the formet, I can make it work for you. Currently OM in medium market, ready ro
move for berter opportunities. Marker size unimportant. Profeseionol ortitude and progreseive thinking essentiel. First phone, 13 years experience. Prefer Eastern U.S.
Contact Russell Pomeroy. Apt. 6B, 3900 Bethenia SteComact Russell Pomerov. Apt. 6B, 3901 E
tion Rd., Winston Selem, NC 27108. $111-7$

Young female with 4 years experience looking for On-air and/or music position. Formenty WRVR and
WCAU-FM. Formats include AOR, Jazz, Disco, and CHR. Willing to relocare, selary negotiable. Aveilable now. Cell (215) $879-0329$. 111 -
MIKE SCHMIDT (the broedcaster, not ball plever), 9 vear vet of Contemporary Hit Radio and AOR looking or PD/MD position with or without airehift. Presenth jor morket. Excellont references. (913) 843-1320 and diecuss the future with a real heavy hitter. (10-31)
OK, gang, we all know there's a book in progress. Any high echool student rerno it estetion where I'm going to do same real good. Former WCROIJohnetown, PA middey jock. MARK, (412) 486-2891. (10-31)
Expertenced Contemporary Hit Redio out dwe to Expernation looking for work immedietely. GLEN DAVIS,
(914) $776-1796$ or write 778 Bronx River Rd., Bronxville NY 10708, (10-31)

Moving to Los Angelep erea end of November. 20 vears radio end TV experience. Production pro, big voice AM or FM, 10 years experience announcing moto aporta. Can work most formars, oxclent DICKBAILEY, (707 443-2417. 110-31
College gred, 1 year experience. Seaking jock and
aports poeition. BOB WEISS. (518) 221-2498. (10-31)

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## HeDick rice BREAKERS.

level Page Breakers" are those newer records that have the greatest level of station activity on any glven week.

## HARRY CHAPIN <br> Soquel (Boardwalk)

$60 \%$ of our reporters on ht Moves: Up 58, Same 43, Down 0 , Adds 30 inchuding WROR, JB105, KOPA, WKBO, 140, KBFM, WFMF, WBBQ, WRJZ, KSTT, WISM, WOHO, KEZR, KHYT Z102, KKRC, KDZA. See Parallels, debuts at number 30.


$\checkmark$ POLICE "De Do Do Do, De Da Da Da" (A\&M) 119/35 Moves: Up 55, Same 29, Down 0, Adds 35 inciuding WKBW, KRLY, KSLQ. KBEQ, WGCL, WBLI, Q106, KNUS, KRBE, WFMF, 92Q, KERN, WLBZ, WCGQ, KWWL, KCBN.
OLIVIA NEMTON-JOHN w/CLIFF RICHARD "Suddenly" (MCA 113/24. Moves: Up 71. Same 18, Down 0. Adds 24 including
WBEN-FM. WCAO, WDRQ WOKY, Q106, WHYN KTSA, WERC WOKI WBEN-FM, WCAO, WDRQ WOKY, Q106, WHYN, KTSA, WERC, WOKI, KIOA, WOW, KGW, WIGY, KKXL, KDZA.

## JOHN COUGAR "This Time" (Riva) $112 / 18$

Moves: Up 61, Same 30, Down 3, Adds 18 including WBEN-FM, WCAO. Q105, WOKY, KIIS-FM, WPST, WLCY, FM100, Z104, WOW, KIOY, KMJK,
WCGQ KDV WCGQ KDVV
$\checkmark$ HEART "Tell It Like It Is" (Epic) 100/89
Moves: Up 0. Same 1, Down O. Adds 99 including WBEN-FM, 96 KX , WPGC Z93, 94Q, Q105, WDRQ KBEQ, WOKY, KFRC, KJR, KPLZ, WTRY, WAEB KINT, KXX106, BJ105, WAYS, WEFM, WZOK, KIDD, FM103, KZZP, WSGA WANS-FM, KQIZ-FM, WSPT, KATI, KYYA.
AC/DC "You Shook Me Ail Night Long" (Atlantic) 93/4 Moves: Up 57. Same 27, Down 5. Adds 4, KEEL. WNAM, WXEZ, KOOK, JB105 20-16, 0105 19-16, KUPD 10-6, B97 16-13, WAAY 13-8, WAKX 7.5. DON WILLIAMS "I Believe In You" (MCA) $82 / 23$
Moves: Up 43, Same 13. Down 3, Adds 23 including WIFI, KEARTH, WFBL. KWIC, WAPE, WAYS, WQRK, WHOT, KJRB, KENO, WTSN, WFLB, KPUR, KKXL.
DR. HOOK "'Girls Can Get It' (Casablanca) 77129
Moves: Up 24, Same 24, Down 0, Adds 29 including WKBW, WIFI, WCAO 293. Y100, KFI, KPLZ, KOPA, WHFM, WAQY, KSET-FM. WERC, WAPE, WRVQ, WIGY, WCIR, WFOX, KKLS, KDZA, KFXD.
PAUL SIMON "One-Trick Pony" (WB) $77 / 9$
Moves: Up 53. Same 15, Down O. Adds 9, KVIL, WFBL, WTIX, WNOE, KO94, WISM, KGW. WFLB, KSLY. WRKO 21-17. WSEZ 19-16, FM99 31-25. KANSAS "Hold On"' (Kirshner) 78/2
Moves: Up 45, Same 23, Down 6. Adds 2. WLAM, KKXL, $96 K \times 41$, KSLO 17-12. WOKY 28-22, KEEL 26-19. WXEZ 8-4.
WAYLON JENNINGS "Theme From 'Dukes Of Hazzand"
(RCAN 73/12. Moves: Up 43, Same 16, Down 2. Adds 12, WFIL, 940 WHB, WAKX, WNAP, KIDD, KROY, KILE, KSLY, KCBN, KATI, KYYA NIELSEN/PEARSON "If You Should Sail"' (Capitol) $71 / 5$ Moves: Up 35, Same 30, Down 1, Adds 5, KVIL, WGCL, WOKI, KNBQ. KKXL. WCAO 29-25, JB105 12-10, WZZP 15-13, WFBL 32-29, KQ94 27-23.
WQRK 25-21, KSTT 19-14.
KOOL \& THE GANG "Celebration" (Delite/Mercury) 69/26
Moves: Up 33, Same 10. Down 0, Adds 26 including WIFI, KRLA, WTIC-FM WAEB, KELP, WNOE, WSGN, WAPE, WSEZ. KCPX, JB105 23-18, WPGC 14 8. Y100 33-27.

STEVIE WONDER "Master Blaster (Jammin'" (Tamla) 640 Moves: Up 47. Same 11. Down 6, Adds 0. WBEN-FM 6-4, WXKS 13-8, JB105 17-13, CKGM 11-6, KEARTH 27-23, KRLA 14-9, KIIS-FM 13-9, KSFX 7-3, 13K 22-13, KJR 12-9, $96 \times$ 8-3, KJRB 17-9.

## DOOBIE BROTHERS "One Step Closer' (NWB) 58/26

Moves: Up 13. Same 19, Down 0, Adds 26 including WCAO, Q107, KFI WPST, KWIC, WAAY, FM103, WJBQ, KSEL, KELO, KDZA
VAPORS "'Tuming Japanese" (UA) 58/4
Moves: Up 38, Same 16, Down 0, Adds 4, CKGM, 293, WGCL. KJRB, WXKS 29-21. CHUM 10-5, KFRC 12-9, KSFX 9-7, 13K 21-16, WAQY 21-15. KHFI 8-3. $\checkmark$ CHEAP TRICK "Stop This Game" (Epic) 57/36
Moves: Up 14, Same 7. Down 0. Adds 36 including WBEN.FM, WIFI, 96KX, Q105, KBEQ, 13K, KJR, WFBL, WFLY, KHFI, WOKI, KWEN, KYSN, KTKT. IRENE CARA "Out Here On My Own" (RSO) 51/0
Moves: Up 24, Same 14, Down 13, Adds 0. WPGC 21-19, KVIL 149, KSLQ 11-6, 14 Q 19-17, BJ105 20-17. WSEZ 26-23, WOW 21-16, WLAM 11-5. WTSN
25-20. WSPT 25-22.

## Others Getting Significant Action

DIANA ROSS "'It's My Tum" (Motown) 46/14
Moves: Up 24, Same 8, Down 0, Adds 14 including KVIL. WICC, KXX106, 920, WTWR, KZ2P, WCIR, FM99

NATIONALEAIRPLAY/30.

med som

## MOST ADDED.

## HEART "Tell It Like It ls" (Epic)

AIR SUPPLY "Every Woman In The World" (Arista) CHEAP TRICK "Stop This Game" (Epic)
POLICE "De Do Do Do, De Da Da Da" (AGN B. STREISAND/B. GIBB "Guilty" (Columbia)

## HOTTEST

KENNY ROGERS "Lady" (Liberty)
LEO SAYER "More Than I Can Say" (WB) CHRISTOPHER CROSS "Never Be The Same" (WB) BARBRA STREISAND "Woman In Love (Columbia) PAT BENATAR "Hit Me With Your..." (Chrysalis)

Parallal Listings Begin on Page 30.

TIERRA "Together" (Boarchwalk) 38/20
Moves: Up 12, Same 6, Down 0, Adds 20 including WXKS, 13K, WHFM, KFMK, KSET-FM, WJDX, WDJX, KIOY,
KEARTH 3-2, KRLA 3-1, KFI 17-13. KEARTH 3-2, KRLA 3-1, KFI 17-13.
BILLY BURNETTE "Don't Say No" (Columbia) 36/8
Moves: Up 9, Same 19, Down 0, Adds 8, WFBL, WHYN, KHFI, KLAZ, BJ105, WVLK, KYNO-FM, WGUY
EDDIE RABBITT "I Love A Rainy Night' (Elektra) 35/18
Moves: Up 10, Same 7, Down 0, Adds 18 including 94Q. WHB, KFI, KLAZ, WAYS, KRAV, WHEB, WHHY, KILE,
KDZA.
BABYS "Turn And Walk Away" (Chrysalis) 32/18
Moves: Up 4, Same 10, Down 0. Adds 18 including JB105, KBEQ. KUPD, WHFM, WTIX, WSKZ, KKXX, KTKT MAC DAVIS "Texas In My Rearview Mirror" (Casablanca) 29/9
Moves: Up 9, Same 11. Down 0, Adds 9, WROR, WZZP, WFBR, K104, 920, WFBG, 95XIL, KSEL, KBOZ, KVIL $20-14$. CLIMAX BLUES BAND "Gotta Have More Love" (WNB) $28 / 9$
Moves: Up 7, Same 12. Down 0, Adds 9, 94Q, WFBR, WKEE, WAAY, WQRK, WIKS, KKXX, KSPZ, WANS-FM BOB SEGER "The Horizontal Bop" (Capitol) 27/14
Moves: Up 3, Same 10, Down 0, Adds 14 including WIFI, WDRQ, CKLW, WOKI, KWEN, WXEZ, KTKT, WLBZ, KATI. MARCY LEVY \& ROBIN GIBB "Help Mel" (RSO) $27 / 11$
Moves: Up 4, Same 12 Down 0, Adds 11, 293, KBFM, WJDX, WERC, Y103, 92Q, WVIC, KCPX, KRUX, WFBG,
95SGF.
RUPERT HOLMES "Moming Man" (MCA) 267
Moves: Up 7. Same 12. Down 0. Adds 7, WAQY, KINT, KLAZ, WSEZ, WTMA. WFLB, WXLK. KVIL 24-17, WICC 27.22.
ROBBIN THOMPSON BAND "Brite Eyes" (Ovation) 26/5
Moves: Up 15, Same 6, Down 0, Adds 5, 94Q. KJ100, WVLK, WFOX, KQIZ-FM, KBEQ 17-10, WQRK 21-17, WRVQ
2-1. 2,1
DOOLITTLE BAND "Who Were You Thinking Of When We Were Making Love Last Night" (Columbia) 26/3. Moves: Up 15, Same 8, Down 0. Adds 3, KHFI, KIOY, KFYR, WTIX 40-38, BJ105 30-27, WNAM 26
GEORGE BENSON "Love X Love" (WB) $24 / 2$
Moves: Up 17. Same 3. Down 2. Adds 2, KNBQ, WANS-FM. 940 11-8, KSFX 26-22, KINT 35-29
MICHAEL STANLEY BAND "He Can't Love You" (EMI America) 19/8
Moves: Up 3, Same 8, Down 0, Adds 8, 96KX, WFBL, WAQY, KINT, KQ94, KSTT, KQWB-FM, KEN
ERIC CLAPTON "Bhes Power" (RSO) 19/3
Moves: Up 1. Same 15, Down 0, Adds 3, WVIC, KDZA, KOOK, KHFI on, WERC 25-20, WSKZ on
KINGS "Switchin' To Glide" (Elektra) $18 / 5$
Woves: Up 7, Same 4, Down 2 Adds 5, 13K, WFLY, KNBQ, KQWB-FM, KENI, WLS 16-13, CKLW 11.10. KUPD on UTOPIA "I Just Want To Tourch You" (Bearsville/WB) 18/5 Switchin" combination
MoveIA Just Want To Tourh You" (Bearsville/MW) 18/5
Moves: Up 1, Same 12. Down 0, Adds 5. WHFM, WXEZ, KYNO-FM, KRUX, KQIZ-FM, KIIS-FM on, KUPD on, KINT
d-40.


## Bayliss To Head New Charter Broadcast Group

John Bayliss has been named President of the Charter Broadcast Group, following the recent dissolution of the Charter Media Group, a joint venture between the Charter Company and former Combined Communications Chairman/CEO Karl Eller. Bayliss most recently served as President of the Charter Media Company's Radio Division, having formerty headed the Gannett Radio Division, prior to which he held the post of President of the Combined Communications Radio Division. Along with his new position, Bayliss will continue to serve as President of his own stations (KSMA-KSNI/Santa Maria, CA) as well as supervising KGU/Honolulu.
Under the terms of the agreement to dissolve the joint venture, the Charter Company will retain complete ownership of all Charter Media assets (including its seven radio stations), with the exception of the New York Subways Advertising Company, which Eller will retain ownership of under his new

## Brady Back

In New York
As WYNY GM


Al Brady, who left New York after six months as WABC PD to re join WHDH/Boston as Program Director, will return to the city as General Manager of NBC's WYNY December 1. NBC FM Executive VP Walt Sabo, who made the announcement, added, "We are delighted to have a man of Al's talents on board at WYNY."

Brady commented, "This is a great opportunity for me to be associated with a great radio family. WYNY has beers in good hands since NBC's FM group was formed, and I'm happy to benefit from such a tremendous start. I hope to make the station even stronger in both audience and identification in the New York market." No change in format is planned for the Pop/ Adult station.


John Bayliss
Eller Media Company. Both the Philadelphia Bulletin newspaper and KIOI-FM/San Francisco, purchases originally engineered by Eller, will remain in Charter's control.
FRED WINSTON HIRED

## WCFL Goes Pop/Adult



WCFL CELEBRATION - Pictured reviewing the new WCFL format are (I.r) Mutual Sr. VP Nick Verbitsky, WCFL VP/GM John Bibbs, newty hired morning man Fred Winston, PD Dave Martín, and sister station WHN/ Now York PD Ed Salamon.
WCFL, Mutual's giant AM facility in Chicago, inaugurated its new Pop/Adult format direction Monday (11-10). Recently-appointed PD Dave Martin (R\&R 926) told R\&R, "Monday morning WCFL became a Pop/Adult station, the market's only Pop/Adult AM." Martin and VP/GM John Bibbs also announced that WCFL had hired longtime Chicago morning star Fred Winston. Plans are for Winston to join WCFL when his contract at WFYR is up in March.
Martin also announced the rest of the air talent lineup. Former WFYR personality Dean Richands is doing mornings at present, and will switch to 7 -midnight when Winston arrives. Martin is handling $10 a m-3 p m$ "while the search for the perfect midday personality continues," he said. David K. Jones (from KPLZ/Seattle) will handle the 3-7pm shift (Bob Kraft filled in for the first week), and Assistant PD Jhani Kaye (former KINT/EI Paso PD) is doing 7midnight until Richards takes over. Mutual's "Larry King Show" will run during overnights.
Martin outlined some of WCFL's initial promotional plans including reviving the station's "Solid Gold Weekends" (a tradition when

## 12-YEAR AOR ERA ENDS

## KSAN Moves To Country

One of the nation's first AOR stations, KSAN/San Francisco, which began its full-ime AOR programming on April 28, 1968, will switch formats to Country, ef fective November 15. Former KNEW/San Francisco PD Bob Young has been named Program Director for the new Country-formatted KSAN, which will retain its present call letters.
Young, who had programmed KNEW, San Francisco's only cur rent Country outlet, for the past 24 years, commented on the change to R\&R: "It will be a Country station with a Bay Area feeling. Under our agreement with Malrite (which recently purchased KNEW

Ameng of First Amendment interpretation," NAB Executive VP/GM John Summers announced this week (11-10) the availability of a First Amendment libel insurance policy designed specifically for NAB stations only, not including the networks. This is the first such policy offered by a trade association, although there are already seven major underwriters of such policies.

## Policy Details

And Differences
The policy, offering low-cost broadbased protection, is under written by Continental Casualty Co. through Media/Professionals Insurance Inc. and will be administered by the brokerage firms of Marsh \& McLennan Inc. and Wir liam M. Mercer Inc. starting December 1. Coverage is based upon a station's highest 60 -second rate and includes:

- $\$ 1$ million coverage per occurrence with $\$ 2$ million annual coverage which can be increased with an option package.
- Low deductibles.


## Lasker Named President Of Motown

Jay Lasker has been appointed President/Chief Operating Officer of Molown Reconds. Lasker, a 30 year record industry veteran, most recently headed Ariola Reconds.

Motown Industries Chairman Berry Gondy commented in making the amnouncement. "I am extremely excited about Jay joining our company. His vast experience, knowledge, and dynamic persorality coupled with our natural re sources and creative expertise should make a powerful combination and an even more unbeatable team for the 80's."
Lasker stated that he "weloomed the opportunity and the challenge of being associated with the men and women who have contributed to the consistent success of Motown Records. My first objective."
from KSAN's owners, Metrome dia), I cannot approach anyone on the KNEW airstaff, so no one will be coming over from there.
"I have a lot of respect for the KSAN legend and its listeners," Young continued, "so we plan to make the change as classy as possible. Obviously, I'm very thrilled to be a part of this."
RELIEF FROM COSTLY SUITS

## NAB First Amendment Libel <br> Insurance Plan Unveiled

 Paulsen told R\&R the decision to change formats was predicated on there being between 14-16 stations in the market aimed at the teens to 24 -year-old demographic and that there was only one Country signal in the market (none on the FM band). Paulsen said the exist-KSAN/See Page 38

- Use of station lawyers with advice from NAB.
- Defense coverage of legal fees.
- Punitive damage coverage.

Media/Professional Insurance VP Bill Bauer outlined the basic differences between this policy and those currently offered:

- No sever-second delay require ment for talk shows.
- No settlement awarded without station approval.
- No disclosure of source material.
- No retraction statements need be aired.

Bauer also stressed, "This coverage is not limited as are other policies to on-air problems. They include all printed material, offair comments of station employees, invasion of privacy (through gag orders and subpoenas), and trespassing issues."
Deductibles based on each occurrence (including multiple suits per occurrence) are standardized nationally except for California, South Carolina, and Oklahoma, "as these states have a high incidence of adverse decisions," according to Media/Professional Insurance President Larry Worral.

## Protection And A Deterrent

"This policy will serve as pro tection to stations and a deterrent to those who bring about 'harrassment suits' in the hopes of breaking the spirit of aggressive broadcasters," explained Steve Nevas, NAB First Amendment Counsel.
Nevas went on to say, "Any time a broadcaster does investigative or controversial reporting, he is opening the door for one of these suits, which cost only $\$ 45$ for an individual to file, but can cost the station $\$ 10,000$ to $\$ 15,000$ minimum to fight:"
"There is a lack of qualified libel attorneys, especially in smaller markets, and this policy will enable broadcasters pursuit of their business in the spirit of the First Amendment vs. weighing the costs

NAB/See Page 38

CAPITOL RECORDS IS PROUD TO ANNOUNCE


ORIGINAL SONGS FROM THE MOTION PICTURE

Including The First Single
> "Love On The Rocks"

Produced by Bob Gaudio


## Hal \& Charley Stay At KHOW

KHOW/Denver has signed a five-year, no-cut \$1 million contract with morning personalities Hal (Mcore) \& Charley (Martin), settling a potentially volatile situation.

Controversy had erupted when suburban competitor KWBZ/Englewood approached the longterm duo (R\&R 9-26), who were still under contract to KHOW, including a no-compete clause, through 1981 KWBZ's overture impelled Doubleday Broadcasting, owners of KHOW, to file a $\$ 5$ million lawsuit against KWBZ for alleged tampering.

KHOW VP/GM Sam Sherwood observed, "It's a business proposition, and Hal and Charley have accepted our offer to stay for five years, and it's worth a million bucks." He termed the new agreement, which takes effect January 1, "terrific."

## BRAC Holds First Seminar

The Black Radio Advisory Council (BRAC) sponsored its first in a series of upcoming seminars in New York City Saturday (11-8). Described by BRAC cofounder George Ware as "a commercial of what's to come," the seminar attracted 75 attendees, who spent six hours discussing topics ranging from the changing demographics and psychographics of the radio audience to ratings, sales, and the "Urban Contemporary" phenomenon.

Among the radio notables participating were: WBLS/New York's Vaughn Harper, WWRL/New York's Gary Byrd and Gerry Bledsoe, WKND/Hartford's Eddie Jordan, WTCC/Springfield's Eric Reed, WCAU/Philadelphia's Dr. Perri Johnson, WDVR/ Philadelphia's George Cross, ABC Radio's Bob Cambridge, and the National Black Network's Vince Edwards. Other industry personnel in attendance included ratings researcher James Golden, career development specialist Cordele Reagan, members of the Fairplay Committee, and many others. For further details and photos, see Bill Speed's column next week.

## WWXL's Injunction Pulls WOKI Jock Off-Air

A U.S. Federal District Court Monday (11-10) granted an injunction prohibiting air personality Brother John St. John (Roy Jaynes) from performing on WOKI/Knoxville on the grounds that he remains under contract to nearby WWXL/Manchester, KY. St. John, one of the area's top-rated air personalities at WOKI, had signed an agreement to come to work at WWXL in early September of this year.

On September 22, St. John reported to work at WWXL. An unofficial spokesman for the station told R\&R that St. John never performed on-air at WWXL, returning to WOKI that same day and never missing his usual 7-11pm airshift.

According to WOKI Operations Manager Gary Adkins, when St. John arrived at WWXL, he found that the situation had been misrepresented and returned to WOKI asking for his job back. Adkins told R\&R that WWXL's case was based on a no-compete clause in St. John's contract, which he does not deny having signed. Litigation is still pending in the matter.

## Casey Named KZLA PD

Tom Casey has been named to fill KZLA/Los Angeles's PD position, unoccupied since Jim Wood moved to KNEW/Oakland as PD (R\&R 10-10). Casey comes to the recently-converted Country station from another Capital Cities Country outlet, KSCS/ Dallas, where he had been PD for 1 1/2 years.

KZLA VP/GM Norm Schrutt told R\&R, "Tom will be in charge of the complete on-air operation of KZLA-AM-FM. He helped put the operation on the air when we made the format change on September 12. I believe with his expertise in the format and his knowledge of what we are doing, he will help this station. He's a good solid broadcaster, and that's what we need, someone to take care of the product and make sure the product is on target all the time." Schrutt added that the station had redesigned its studios and should be moved in within a week.

Casey, who starts December 1, commented to R\&R, "Right now KZLA is doing what we planned. I think Los Angeles is ready for that kind of format and that kind of radio. I'm sure it will be a good thing for KZLA and Los Angeles. We are a very music-oriented Country format. We don't talk very much. but we play a hell of a lot of music. This has been the theory behind the success at KSCS. At KZZLA, most of our promotion will be done off the air to minimize the amount of talk on the air."


KHJ CROSSES OVER - At 9pm Friday (11.7), KHJ/Los Angeles concluded a medley of rock hits, and Janine Wolf became the station's first Country personality. Picturad on the spot are (l-r) KHJ Production Director Doug Brown, Wolf, and PD Charlie Cook; more details on the changeover in Jim Duncan's column, Page 50.

## GODFREY UPPED TO VP/GM AT Y•103

## Rodriguez Named VP/GM At WLVV

Gary Rodriguez has been named Vice President/ General Manager for WDRV-WLVV/Statesville, NC. Rodriguez, most recently VP/GM at WIVY (Y-103)/ Jacksonville, told R\&R, "It's a great opportunity," adding that WLVV, a 100,000 -watt FM facility which covers the Charlotte market, would be moving to what he termed a "Contemporary Beautiful Music format similar to that employed by FM-100 in Chicago."

In the wake of Rodriguez's departure, Yulee Godfrey has been promoted to VP/GM at Y-103 from her post as General Sales Manager, which she had held for the past four years. Prior to her joining Y-103, Godfrey had been associated with a number of Florida radio stations in a variety of sales positions.

Michael Wiener, President of Torrid Broadcasting ( Y -103's owners), said in making the announcement: "Ms. Godfrey's promotion represents acknowledgement of her superior achievements as a manager for the past four years. We are confident that under her guidance Y-103 will continue its upward momentum and continue to maintain its position of radio dominance in North Florida."

## RCA Reorganizes <br> Internationally; Ellis Heads UK Company

RCA Records has created a new international structure built around two new overseas divisions. Under the new setup, RCA South American operations head Adolfo Pino becomes VP/Latin America \& Pacific, supervising Japan, Australia, Mexico, and South America; while VP/Europe

Giuseppe Ornato continues to oversee European operations. Division VP/Business
 Affairs Mel Ilberman will take on African licensing responsibilities, RCA's New York headquarters will supply administrative and marketing support for all international operations, and RCA Canada becomes part of a new North American group, with a new chief to be named shortly. Pino and Ornato report directly to RCA President Robert Summer.

At the same time, Don Ellis has been appointed Managing Director for RCA Record Division, RCA Ltd. (U.K.), replacing Jack Craigo. Craigo will remain as a consultant for the company pending a forthcoming RCA appointment. Ellis, a prominent record executive for almost two decades, recently served as Executive VP at Motown and VP/A\&R for Epic and Columbia

RADIO UNDER REAGAN
An informed look at who'll be prominent in Capital communication circles.

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DRIVING COMEDY HOME ON TALK RADIO
WPLP/Pinellas Park, FL moves comedy out of the mornings into aftemoon drive.

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## FACILITY FORMS FIASCO

Are one-third of America's radio stations undermining their ratings by filling out forms incorrectly?

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THE S.M.A.R.T. APPROACH
SMART stands for the Small Market Association of Radio Talent, and it's a promising new means of inter-industry communication.

Page 24
KOME CONQUERS SAN FRANCISCO
San Jose-based KOME beat out all San Francisco AOR competition in the number 4 market's last ratings.

Page 40
THE GOLDEN TOUCH AT WHDH
Boston's top P/A station is playing gold in rotations rivalling the hottest currents

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# Washington Report 

## The Winds Of Change At The FCC

## Fowler: "The FCC Has Tinkered To Achieve Socially Desirable Goals Rather Than Concentrating On Its Mandate Of Promoting New Technologies And Sound Economic Strategies To Help The Broadcast Industry."

Speculation is running rampant throughout Washington concerning changes at the FCC and the National Telecommunications Information Administration (NTIA). Who will be the new players? Let's take a look at who will influence those decisions.

Key Decision-Makers

- Mark Fowler of the Washington law firm Fowler \& Meyers. He has served as FCC Counsel to the Reagan campaign.
- Dick Wiley of the Washington law firm Kirkland \& Ellis. Former FCC Chairman under Nixon and Ford and part of Reagan's steering committee of lawyers.
- Dean Burch of the Washington Law firm Pierson, Ball \& Dowd. Former FCC Chairman who now serves as a key mover in George Bush's transition team.

Replacements Are Just Speculation
"A lot of names are being kicked around to replace FCC Chairman Charlie Ferris." Wiley told R\&R, adding that "Mark Fowler or Jack Pettit (Washington law firm of Hamel, Park, McCabe \& Saunders) are names I've heard. Commissioner Bob Lee's name has also come up as an interim Chairman.
"Two names that won't be in the running are Dean Burch and myself. They say you can't go home anymore and I believe it," Wiley said. As to a replacement for Henry Geller at NTIA, Wiley was not able to offer any suggestions.
R\&R talked with Jack Pettit, a former FCC General C Counsel un-

## WHO'S ON 1360?

WKAT/Miami Charges Cuban Interference

WKAT/Miami has charged that CMBG/Havana, Cuba is operating above its legal limit and is causing interference. Both stations operate at 1360 kHz . WKAT has five kw of power and CMBG is authorized only 250 watts, but has been charged with operating with one kw, according to field measurements done by WKAT.
Conditionally the Commission has approved an increase in tower height from 200 to 400 ft . to strengthen WKAT's signal, along with a change in transmitter site. The FCC noted that changes in the assignment of WKAT may eventually be necessary should the relationship between Cuba and the U.S. ever be normalized.
Interestingly enough, when the Commission investigated the matter, the World Radio and TV Handbook indicated that CMBL, rather than CMBG, operated with 1 kw at 1360 kHz out of Havana. To complicate matters, in its requirement list sent to the International Frequency Registration Board on May 31. Cuba showed an assign-
der Dick Wiley, about the chairmanship. "I am flattered that my name has been considered for the position, but I have not as yet been approached, and if selected, I'm not sure if I would serve," he commented.
Mark Fowler, whose name was also rumored as a candidate for the chairmanship, noted that "Reagan believes in a chairman of the board theory for running government. He will put only people in key positions that have experience in their areas of responsibility." He explained, "This promotes competent decisions instead of second guesses from a small circle within the White House."
"Before vacancies can be filled, we must know what openings are created," remarked Burch, adding, "It is just too early . . . Ferris might stay on and Commissioner Ty Brown is rumored to be resigning. Who knows at this point?"

## Future Policies And Postures

Burch hinted to R\&R, "I think deregulation will be the hallmark of the Reagan administration, and this should carry over into the FCC." Mark Fcwler expounded further: "I think the deregulation


## Mark Fowler

that has been proposed so far is commendable but falls short of what can be done. It is expected that we will promote for stronger deregulation. Also, legislation similar to Barry Goldwater's recent bill insuring life expectancy for incumbent broadcasters to make them immune from comparative hearings if they have followed the rules and have served the public."

## Nine Kilohertz Could Be In Trouble

"Reduced AM spacing is one subject of great concern to many," Fowler suggested. "It deserves a lot more investigation, particularly in the the areas of engineering feasibility," he speculated. "Opening up frequencies for minorities at the expense of degrading existing service, either AM or FM, is not in the public interest."

On the subject of diversification of ownership through minorityowned stations, Fowler commented, "Tax incentives and lowinterest longterm loans would be helpful so that minorities can purchase existing stations instead of second-class facilities created by 9 kHz reduced spacing.'

## Media Dominance

The current Commission has recently looked towards the possible diversification of ownership through the breakup of AM-FM combinations to prevent media dominance. "I don't think it's a wise move," stated Fowler. "There are many sources even in the smallest markets for other media opinion in the form of network TV, local news-


Dick Wiley
papers, and national magazines. "Reagan is very cognizant that
a strong broadcast industry must be economically sound. There has been a latent hostility at the FCC toward broadcasters making profits and this must be dispelled," theorized Fowler.
Summing up the work completed so far in the transition period, Fowler said, "Reagan has hit the ground running and all things are being considered."
Burch and Wiley echoed this sentiment. Burch noted, "Any involvement I have will be on a part time basis." Wiley added, "I am most interested in helping any way that I can to assure that the FCC has good leadership."

## Political Box Score

Here's how the next Congress will look.
Senate Will Be Republican-Controlled
53 Republicans, 46 Democrats, and 1 Independent.
House Of Representatives Retains Democratic Majority 242 Democrats, 192 Republicans, and 1 Independent.
The Independents in both houses will sit with the Democrats.

## Communications Committees On The Hill

Republicans have gained control of the Senate Committee on Commerce, Science, and Transportation, with the chairmanship of this committee expected to go to Bob Packwood (R-OR) with the defeat of Howard Cannon (D-NV).

Senate Communications Subcommittee chairmanship could go to Barry Goldwater (R-AZ), who is the ranking member, or to Harrison Schmitt (R-NM), replacing Fritz Hollings (D-SC).

House Communications Subcommittee chairmanship is expected to go to Timothy Wirth (D-CO), replacing defeated Lionel Van Deerlin (D-CA)

John Dingell (D-MI) is expected to chair the House Commerce Committee, replacing Harley Staggers (D-WV), who has retired.

## Commission Clarifies Composite Clipper Question

Responding to a Metromedia request for clarification of its policy regarding composite clippers, the FCC last week (11-5) said that "FM stations may install and use composite band clippers without prior authority." The Commission cautioned stations to make tests to assure that specifications of type approved in the station's records.
equipment (transmitters) are not altered through these modifications, and all physical modifications and test results must be kept
kHz operating with 10 kw .

Composite band clippers are used to make an FM station significantly louder than its competitors, for a psychological advantage, by supressing certain spurious frequencies generated within the transmitter.

## New NAB Programming Conference Dates Announced

Following an Executive Board Meeting last week (11-5), NAB Joint Board Chairman Tom Bolger announced a unanimous decision to alleviate a conflict of convention dates between NAB \& NRBA (both September 21-23) by moving its programming conference dates to August 16-19 at the Chicago Hyatt Regency Hotel. "This change was made in the best interest of the radio industry." commented Bolger.
"We are pleased that NAB de-
cided to rectify their error"" NRBA cided to rectify their error," NRBA Exec VP Abe Voron told R\&R. Vo ron added, "NRBA has been invited to an inter-industry council meet-
ing at NAB on December 5 to discuss future dates with the other major associations to a void future conflicts. We were not invited to the one last summer and that is why this conflict of dates came about." R\&R has learned that the dates for the 1982 NAB Programming Conference will also be moved to avoid a similar conflict. and will soon be announced.

Metromedia Asst. General Coursel Preston Padden commented to R\&R. "I have not seen the text of the decision, although I'm glad the FCC has finally firmed up its facts. Our engineers tell me that a com posite clipper used for this purpose cannot be used in accordance with the Commission's rules, as it will alter the specifications of the transmitter." Padden added, "We do not currently use composite clippers, but we feel many of our competitors do."

## Make sure the Silver Dagle stopsat your station.

## At The Nets

## Minority Management: Planning For The Future

The Department of Minority Special Services of NAB hosted a one-day conference recently (10-31) in Washington, "Minorities In Broadcast Management: Challenge of the 80 's." In an opening speech, Dwight Ellis, VP for Minority and Special Services at NAB, told 50 industry and management executives, "Solutions to under-utilization, under-representation, and dis- lect group of minority and noncrimination regarding minorities and women rest not solely with forces outside of broadcasting, but most effectively with those who make up the fabric of telecommunications - minorities and majorities, male and female."
Over 20 broadcast groups and major networks met to develop plans for moving more minorities into decision-making roles in broadcast management. Pooling the judgment and experiences of a seminority broadcast managers and executives, they explored means of identifying, recruiting, and placing of qualified minorities in these key positions.
However, in a keynote address, FCC Commissioner Tyrone Brown pointed out that the small number represented at the gathering "reflected the little progress made moving minorities into meaningful positions." Sam Ewing, President of Broadcast Capital


Tyrone Brown
Fund Inc. (Broadcap), was also on hand to discuss his office's role in providing funds to minority broadcast entrepreneurs.

## "VIOLATION OF CONSTITUTIONAL RIGHTS"

## Westchester Broadcasters Band Together In Face Of Radio Ban

Westchester County is proposing to ban all radios from its public parks and beaches because of noise disturbance ( $\mathbf{R \& R}$ 10-17), and broadcasters in the region are "mounting support against the measure," according to John Winkel, VP/GM of WFAS-WWYD/Hartsdale, NY, "as this is a violation of the public's and broadcasters' constitutional rights." In a meeting concluded last week (11-6), Winkel, along with Ed Green, VP/GM WHUD-WLNA/Peekskill, NY; Bill O'Shaughnessy, President WVOXWRTN/New Rochelle, NY; Fred Schrier, owner WRNW/Briarcliff Manor, NY; Marty Beck. VP/GM WBLI/Long Island, NY; and Steve Downs, VP/GM WGCN/Greenwich, CT, have come up with a plan to present to Jim Arliss, Deputy Commissioner of the Westchester County Parks.

## Turn Your Radio Down

"We will work with Westchester County to solve the problem because it deserves attention from both sides," Winkel declared. We noted support in the form of letters from Maurie Webster, Exec. Director of NYMRAD, plus letters from NAB, the Long Island Broadcasters Association, and the Connecticut Broadcasters Association. After the recent meeting, the broadcasters have decided to do their part by producing recorded PSA's with the theme "Be A Good

## Sales Talk

## Eastman

Rep is now handling national sales for KHOW-AM-FM/Denver. Major Market
Rep picks up KPLZ/Seattle-Tacoma, owned by Golden West.
Regional VP for Heftel John Piccirillo has announced Major Market Radio Sales will rep WIKS (KISS 99)/Indianapolis and WYYS/Cincinnati.

## Selcom

Rep picks up seven new stations: KJOI-FM/Los Angeles; K000KESY/Omaha; WICK-WDDL/Scranton-Wilkes Barre, PA; WTPA-FM/ Harrisburg; WYEZ-FM/Elkhart, IN; WDWQ-FM/Charleston, SC; KIXY-KQSA/San Angelo, TX.

## RAB

RAB Board Members recently elected include: Joe Dorton, Pres. of Gannett Radio; Ralph Guild. Pres. of McGavren-Guild; Bob Hosking, Pres. of CBS Radio; Les Small, Mid America Media, Kankakee, L; Gary Stevens. Pres. of Doubleday Broadcasting; and Fred Walker, Pres. of Insilco Broadcasting.

## Katz

Rep appoints Jim Hunt, Midwest Director of Market Development, as part of the PROBE/Marketing staff, whose duty is to develop new national and regional spot business.

## Station Sales

Nationwide Communications, Inc. sells WKTQ/Pittsburgh to Ragan Henry's Broadcast Enterprise Network, Inc. for $\$ 1.5$ million, subject to FCC approval, according to Blackburn \& Co. Inc., brokers.

WILD/Boston sold to Nash Communications from Sheridan Broadcasting for $\$ 1$ million. Chapman Assoc. was broker.

Chapman Assoc. also announced the sale of WXIL-FM/Parkersburg. WV to Burback Broadcasting from Electocom, Inc. for $\$ 1$ million.

WFAU-AM-FM/Augusta, ME sold by Blackburn for $\$ 600,000$ to Tanist Broadcasting of Boston from Capitol Communications Corp.

KFKA-KFKZ/Greeley, CO sold by the Harris Corporation to Bob Treadwell \& Associates for $\$ 1.8$ million.

WBTF-FM/Batavia, NY sold for $\$ 182,500$ pending FCC approval from Batavia Broadcasting Corp. to Champion Broadcasting Systems, Inc. Keith W. Horton Co. was broker.

Neighbor, Turn Your Radio Down." according to Winkel. He added "We will present these PSA's to the County just like we were salesmen." The broadcasters' idea is to have all radio stations that broadcast into the affected area run these PSA's in the summer to re mind listeners to be courteous.

## Call For Better <br> Enforcement

"PSA's alone will not do the trick," Winkel stated. "The county has got to do its part and enforce existing 'noise disturbance laws.' not create new laws that make everyone suffer for the discourtesy of a few. If Westchester County will not accept the PSA's and offer to enforce existing laws, and passes the ban on radio in public places, we are prepared to battle it out in court.'

## People

## RTNDA Convention

Radio-Television News Directors Association (RTNDA)'s 35th annual conference will be held December 3-5 at the Diplomat Hotel in Hollywood, FL. During the convention an election of officers will take place. A panel discussion will be held with participants such as ABC News President Roone Arledge; NBC News President Bill Small; and CBS News President Bill Leonard. Also participating will be CBS News correspondent Dan Rather, former State Department Spokesman Hodding Carter, and Pauline Frederick, formerly with NBC and NPR.

## NAB

NAB's 1981 Radio Programming Conference names two new members: Carey Davis, Station Manager, WSDR/Sterling. IL, and Mike O'Shea, National PD, Golden West Broadcasters, Los Angeles. Sr. Research VP Larry Patrick recently announced that Linda Glass will join NAB as research economist to assist the trade association with economic impact data for comments to the FCC.

## NRBA

Lisa Friede recently named a VP of NRBA, being promoted from Director of Operations.

## Mutual

In a speech before the Federal Communications Bar Association (FCBA), Mutual President/CEO Marty Rubenstein announced, "We are breaking with the longstanding tradition of not accepting advertising on controversial issues, but will reject certain subjects that we feel are inappropriate for network advertising." The announcement came in a speech on "The First Amendment: The Broadcaster's Responsibility." Rubenstein outlined areas such as "energy resources" as acceptable under the new policy, and called for the "elimination of Section 315" of the Communications Act or a similar modification.

## NBC

Responding to criticism of NBC's early Reagan victory declaration (8:15pm EST last Tuesday), net's Director of News Publicity Ron Najman admitted NBC used "exit-polling" (asking exiting voters their choices) but denied "hunching" or calling any states' outcomes before their polls closed. He also cited a 1968 study indicating early announcement of results had "little or no effect on late voter turnout or election results."

WRC's Dale Pons promoted to VP/Audience Development for NBC Radio Group.

## ABC

Paul Harvey received the Sigma Phi Kappa Award last week (11-3) from Boston University.

FM net is repackaging its daily 60-second "Inside Rock" feature with a new name, "Rock Confidential," which gives affiliates fastbreaking reports on the music industry.

down by the station - Wold Communications' new 11-meter satel. lite earth station, first of two proposed L.A. stations in an arrangement with ABC, was installed recently. Pictured (l-r) are ABC Broadcast Operations/Enginearing President Julius Barnathan, ABC BO\&E VP/GM (West) Robert Trachinger, Wold President Robert Wold, ABC BO\&E's William Hynes, and ABC BO\&E VP/GM (East) Phil Levens.

## Enterprise

The "All Sports" net announced its first affiliates when it goes into operation on January 1 will be Viacom stations, including WWRL WKHK/New York, KDIA/San Francisco, WMZQ/Washington, KIKK-AM-FM/Houston, and WDIA-WQUD/Memphis.

Enterprise Radio has linked up with AP using its growing number of "earth stations." AP plans to establish a 900 -city satellite network. Enterprise begins use of the network on January 1, 1981 and will provide around the clock sports updates.

## CBS

"The Subject Is Young People" with host Bob Keeshan (Captain Kangaroo on TV) received a Gabriel Certificate of Merit for a two-part series, "Father Ritter."

Charles Kuralt will investigate the eating habits of America on his 20-part weekend radio series "Exploring America" November 22-23.

Net handed out its first annual Affiliate Relations Department Award to CBS Radio Network Central Manager David West at the recent affiliates convention in Phoenix.

## NPR

Net recently approved resolutions dealing with long-range planning goals, including the announcement of new rate structures for satellite distribution. WMFE/Orlando and WVIK/Rock Island, IL are new affiliates.

Net announced that affiliates carrying "Morning Edition," a news show, "have shown substantial audience increases, some by as much as 300\%," according to NPR President Frank Mankiewitz, quoting Arbitron figures.

## APR

Wire's Broadcast Service Division announced this week (11-10) that the Research Group of San Luis Obispo, CA has been commissioned to do a massive attitudinal study of radio listeners' opinions about news. Research will begin early in 1981, with results to be announced at the annual AP Broadcasters meeting in Washington in June.

Henry Heilbrunn recently (10-20) appointed deputy director of AP Broadcast Services

Steve Vogel, WJBC/Bloomington, IL, elected as President, Illinois AP Broadcasters.

Tom Robson becomes Broadcast Executive for Iowa and Nebraska.

# WPLP: Shifting Comedy To Afternoon Drive 

Staying one step ahead of the competition is a major part of the radio game. Accomplishing that feat, in addition to maintaining innovation and creativity, is quite a juggling act. One station, however, treats it as a laughing matter - literally. Talk-formatted WPLP/ Pinellas Park, FL, under the guidance of General Manager Michael Spears and Program Director Dave Scott, has integrated a call-in comedy segment into its regular programming.

So what's the big deal? Comedy's no stranger to radio airwaves. But traditionally it's done with a one or two-person team during the important morning drive daypart. Ideally, the team wakes up listeners and gives them a bright start on a new day. WPLP has reversed that philosophy. Dave Scott explains. "The early morn-

## News/Talk

ing hours are news-oriented, middays are more infor-mation-oriented, and evening programs run more on a controversial level. So when you look at what is avail able it has to be in that afternoon shift. Talk radio is usually low during the afternoon commuting and early dinner hours. I thought that after a hard day's work you need a lift after having to listen to an hour or two of heavy news. Maybe what was needed was some comedy We've found it fits the bill. It keeps the commuters happy while those at home are listening and taking part But at the same time the 6 -7pm dinner has become totaly humor-oriented."

## Tying Comedy Into Radio

Rick Samples is the host of the 4.7 pm comedy program: he comes from a nightclub comedy background with some radio experience. The first obstacle to over come, according to Scott, was tying Samples's comedy ability back into radio. "There is a great deal of communication between myself and the host because it is a matter of taking comedy and bringing it into broadcast terms. I can use my years of broadcasting experience to say that on a broadcasting level this or that will work We tie them together very closely. He has dealt with a variety of subjects - some that are very heavy, bu treated in a light way. I think it is easier to tie it in with a Talk format because what we are doing is talking on a 24-hour basis anyway."

## A Funny Thing Happened

The daily comedy program offers an interesting array of topics ranging from best friends to the most unusual thing that happened on your honeymoon to a "celebrity" interview featuring a New York doctor claiming to be a vampire bat. "The program." notes Scott. "is really filled with five or six different components. One thing we've found is it brings out the people in the audience who have a comedy ability." In light of that, one caller has already become a regular part of the show. He called in once and did a funny bit with the host A few days later he called in again and this time the sta tion got his telephone number. He is now a regular daily caller and usually appears with Samples whenever he is out on a remote.

## Audience/Advertiser Reaction

Since the comedy concept debuted in September, it is too early to say whether or not it will be expanded Scott is content, at this point. to watch it closely and then later determine its effect once the ratings are in. How ever, if listener reaction is any indication, Samples will be around for a while. "The reaction we've received now
is the heaviest volume of phone call-ins we've had dur ing the 4.7 pm period. The reception by the audience has been fantastic, more than what I expected initially. It started building its own audience and now it's taken off. We are getting more and more women calling the sta tion saying, 'My husband came home happy today.'" And advertiser acceptance is similarly strong. "We have advertisers who have been with us for a long time doing promotions around the idea of laughing. For ex ample, a theme of the day could be 'Thanks for smiling. Advertisers are picking up on that. More of the sponsors are saying they would like us to do remotes from their stores. All of our talk show hosts make public appear ances on a regular basis. The host himself has been re quested to do a number of comedy shops around the Tampa Bay area. '"

One surprising side note - youngsters are respond ing to Samples's "Crummy Kids" routine. In this par ticular segment; Samples invites listeners to call and share their funny experiences with children. During this time families are listening together with some children calling the station themselves.

## Future Trend?

Does Scott see this as a future trend for similar sta tions across the country? "I think that people will real ize that since $90 \%$ of their format is information, people are also interested in the lighter side of life. I can see more and more different programming popping up dur ing the afternoon hours. It's a logical time. This is some thing brand new, not just in Tampa Bay, but in broad casting, as far as I am concerned, in getting away from the staid regulation that you do comedy only in the morning.

WPLP's novel approach of adding comedy to its Talk format is one way stations can attract a wider audience. It won't work in all markets. But it is an excellent example of a station's staff putting its heads together for the good of the station and its listeners


BEACH BOYS POP UP AT LAKE TAHOE - During a re cent tour which included a stop at Caesar's Hotel Casino in Lake Tahoe, several members of the Beach Boys were guests on K GNR/Sacramento's talk show, hosted by Mar Jane Popp. Shown during the ramote broadcest are (1 r) Mary Jane Popp, Mike Love, and Program Director Dave Darin.

Several staff additions at KABC/Los Angeles: Michael Fox has been named Assistant Program Director, coming from in-house. After a 14-year absence, Pamela Mason rejoins the staff as host of a Saturday evening contemporary lifestyles program. Immediately following her show is Dr. David Viscott, a psychiatrist who deals with facets of the medical world. Also new to the staff is Alex Paen, the ex-KMPC/Los Angeles reporter best known for his in-depth coverage of the Iranian hostage crisis

The Executive Editor of Dun's Review, Gerald R Rosen, will research, write, and narrate weekly person al finance reports for WINS/New York.

Former WINS Executive Editor Fred Walters has moved to WXYZ/Detroit as News Director. Ronald Kruman has joined WXYZ as account executive from a similar post with Suburban Communications Corporation. And in response to listener research. Art Dineen returns to the station in the 1-5:30am slot while Kevin Joyce takes over the $7-10 \mathrm{pm}$ shift.

The 35th annual Radio-Television News Directors Association (RTNDA) conference will be held in Holly-
wood, FL December 3-5. Guest speakers include Dan Rather, Reuven Frank, and Pauline Frederick, with discussion topics ranging from helping AM radio meet competition of FM through news to handling temperamental egos in the newsroom. There is also an exhibit area highlighting developments in radio and television equipment and programming.

Anne 0 . Wholey has been appointed account executive for KYW/Philadelphia, having completed the Group W training program.

KNX/Los Angeles writer-editor Beverly Reynolds was recently honored as the Outstanding Broadcaster of 1980 by the local chapter of Sigma Delta Chi (the Society of Professional Journalists). It was the first such honor awarded to a non-air person. The station's "1979 Year Of The Child" public service campaign won an award for Community Service from the National Broadcast Association. The year-long promotion focused on the needs of children. In addition, "Kids and Cults," a documentary aired last year in conjunction with the campaign, was honored with a Certificate of Merit in the 1980 Gabriel Awards competition.

WIND/Chicago's Promotion Manager Ellen Manowitz received the Women in Communication Clarion Award for the station's "Education Begins At Home" promotion. The station also welcomes back Bobbi Clark and Karen Williams to the programming department Working in conjunction with A\&P markets, WIND has launched the "Morning Wake Up Call," whereby one Chicagoan per morning will be awakened personally (by phone) by the station's morning host, Lee Rodgers. Those who answer automatically win a thermos, coffee and an A\&P gift certificate. If the person answers a trivia question correctly, an AM/FM clock radio is added to the winnings. WIND has also instituted "Making News Part 3." in which clues are given in poetry form masking the identity of politicians, entertainers, and the like, who are making news. Grand prize is 15 different home and kitchen appliances.

Crosstown rival WGN has added "Friday With Frank" (Sinatra) to its regular schedule. This marks the first time the station has used a program produced and written outside its "family.

KPRC/Houston recently presented "The Child Worshippers." the phenomenon in which teens and subteens have become most sought after pitchpersons and ad images for many companies. The station also broadcast "Getting Yours," regarding government giveaways

During the recent Presidential campaign. WMCA

New York aired the "first and only broadcast editorial endorsement to date" while announcing support for Carter. Both WMCA Chairman R. Peter Straus and President Ellen S. Straus presented editorials citing Carter's support for the city, among other successes

Immediately following Carter's concession speech President-elect Reagan called WSDR/Sterling, IL to say hello to his hometown. Tampico, IL, in an exclusive broad cast. Reagan mentioned WSDR again in his victory speech

KVI/Seattle is among the stations adding the "Merv Griffin Radio Show" to its lineup. The station also held its second annual "Decorate Your Dog" Halloween par ty and costume contest, open to all dogs in the Puge Sound area. Selected on the basis of originality, thought and neatness, the grand prize winner received a week end trip to the Canine Spa in Palm Springs, CA, whose motto is "It's a dog's life and it's wonderful."

Recent visitors to KMOX/St. Louis include veteran comedian Red Skelton and Secretary of State Edmund S. Muskie. KMOX was also honored by the Missouri State Teachers Association with its "Outstanding Media Award for Education" on behalf of the station's commit ment to education.

- by Gail Mitchell


## Lending A Helping Hand

Radio is a medium that reaches many people. Toward that end. I would like to ask your help on behalf of Anne Jorrie, who sent us a letter reprinted below

I have been diagnosed as having a collagen disease, specifically Polymyositis (the Lupus family). I would like to correspond with anyone who has Polymyositis or a similar ailment, or a relative of anyone who had the disease. There does not seem to be a specific or uniform treament nor a definite prognosis. I would be happy to share my experiences with others for mutual aid, comfort and hope.

Please write to: Anne Jorrie
P.O. Box 33283

San Antonio. TX 78233
Thank you for your assistance

## Audience Radio News Attitudes Surveyed

A recent survey conducted by Multiple Syntome Analynie on behalf of the Racociated Prest Radio Noswork produced some interesting data that may be of use in selling your station's newscasts. The study, which encompassed $4600 \quad 18-40$ year-olds in elght markets, discovered stritang differences in attiludes toward radio news within specific demographics
For example, 68 percent of the 18 24 men claimed they enjoyed hearing "offbeat" newscasts as did 74 percent of the $18-24$ women; however, this declines to 52 percent of the men and 56 percent of the women within the $25-34$ age group, and further declines to just 36 percent of both sexes aged 35 -plus. As might be expected, there is a corresponding increase in those who prefer to have their news read "factually and to the point" as people age, with 24 percent of the $18-24$ men and 22 percent of the $18-24$ women expressing a preference for "hard" news, increasing to 40 percent of the men and 38 percent of the women within the 25-34 age group, and to 57 percent (men) and 60 percent (women) among those over 35.
News Importance Increases With Age
Further evidence of this tendency toward increased news awareness as people age is shown by the seven
percent of $18-24$ men who said they "frequently turn to a station I don't otherwise listen to, just for the news, swelling to 30 percent of the men 35 plus. Women undergo a similar, though lese marked, attitude shitt, with 10 percent of the 18-24's grow. ing to 26 percent of those 35 -plus.
This attilude shift ls reinlorced by the figures for those who thought news should be broadcast every hour. Only 12 percent of the $18-24$ men and eight percent of the 18.24 women agreed with the above statement. But by the time they enter the 25-34 demographic, the percentages rise to 54 percent of the men and 58 percent of the women in agreement, increasing further (to 65 percent of the men and 60 percent of the women) as they hit 35 -plue.

Additionally, while 48 percent of the 18.24 men and 62 percent of the $18-24$ women reported they liked to hear nows read by their favorite air personality, these numbers decrease as the listeners age, with just 30 percent of the men 35 -plus and 34 percent of the $25-34$ women expressing a preference for their favorite DJ's dulcet tones. Interestingly, among women 35 -plus, there appears to be a resurgence of preference toward lavorite air personalities, as 42 percent of those surveyed said they would rather hear news read by their top jock.

## Hear lt Hore First

Radio's reputation as the fastest communications medium remains healthy at virtually all age levels. Among men, 62 percent of those 18 24, 74 percent of thoee $25-34$, and 82 percent of those over 35 claimed they expected to hear about a last breaking story first via radio. Strangely, a majority ( 54 percent) of the 18 24 women agreed with the men, but this particular awareness of radio's speed dropped to 46 percent of the women aged 25-34 and just 40 percent of the women over 35 .

## "A Kiss Is

But A Kiss..."

Although the entire concept amacks of frivolity, A\&W Pub Llehers has put together a book of celebrity "lipographs," i.e., repro ductions of the lip prints of such astral bodies as Mlck Jagger. Sophla Loron. John Travolta and Mae West, among others. Entitled "With Love From...," the volume is priced at $\$ 10$ with all royalties earmarked for charity.

## SRPP Starts Radio

## Job-Locator Service

The Society of Radlo Personallites and Programmers (SRPP) has created a job-locator file to connect radio programmers and air personalities with available openings. This service will keep on file a current list of SRPP members looking to relocate as well as their desired geographic region, airshift, and salary.

In turn, programmers with openings can contact the headquarters office and be professionally matched to the available talent pool; both parties can be assured of strictest confidence. For further information, contact the Society of Radio Personalities and Programmers at 1719 W. 91st Place, Kansas City MO 64114. (816) 444-3500. or less; deviation plus or minus 0.10 percent or less).

Local radio sales staffs are constantly looking for innovative ways to sell their stations to advertisers, as well as ideas for quality-sounding spots which will please local accounts. Shelton Leigh Palmer * Company has hit upon a concept aimed at satisfying both these criteria. The Palmer service provides sales reps Palmer service provides sales reps
with previously unreleased jingles

## Panasonic

 Intros Improved Open-Reel Tape DeckPanasonic's Professional Audio Division has developed a twatrack stereo open-reel tape deck, the "RS-1OA02," for une by the broedcast industry. The moet important feature of this new deck is its "isolated loop" transport which keeps tape tension stable, reduces modulation noise, wow and flutter, and increases tape speod accuracy (fluctuation is 0.05 percent

In addition, the "RS-10A02" features the Technics Sendust Extra (SX) head, convenient front panel controla for bias, record and play EQ and level calibration, as well as 600 ohms adaptability. Furthermore, profes sional requirements include an NAB/EC selector, balanced connectore, improved reel lock adaptors for increased tape handling convenience, and 19 -inch rack mount brackets. For further information contact Panasonic at 50 Meadowlands Parkway, Secaucus, NJ 07094, (301) 348-7000.

## Ready-Made Jingles: A Sound Sales Tool

## "The Robert Klein Show"

Now Available From The Radio Co.
"The Robert Kleln Show" returns to the airwaves for a second season of weekly music personality interviews combined with live performances from the artists. Produced by Klein's Froben Enterprises, the weekly radio shows are targeted for an 18 - 34 -yearold audience and are presently syndicated to 180 FM stations in over 50 major markets.

Programs are taped before a studio audience and will feature such guests as Dire Stralts. Steoly Dan. Rodney Dangerfield. Paul Simon,
 and the Dooble Brothers. For further information, contact executive producer Josh Figenbaum at The Radio Company in New York City at (212) 838-4450.

## Lin's 3rd Qtr., 9 Months

## Net, Revenues Rise

[^0] <br> \section*{Aquatic <br> \section*{Aquatic <br> <br> Antenna?} <br> <br> Antenna?}

According to the Wall Street Journal. Stanford University scientists have discovered a means to turn the sea around Cape Cod into a huge antenna capable of sending and receiving radio sig. nals at frequencies as low as one cycle per hundred seconds. This "aqua-antenna" could then be used to communicate with submarines or to study mysterious radio signals emanating from outer space.
$\square$
which can be customized to fit local clients' products at a reasonable cost.
These ready-made sales tools are the unused demos left over from national advertisers (who usually only purchase three of the tive spots produced) and are of the highest broad cast quality. The company then re sings appropriate lyrics over the existing music beds, producing a customized demo tape for local ad vertisers. While the client benefits trom the prolessionally-sounding spots, the stations airing the adver tisements also reap the added advan tage of broadcasting agency-quality material.
Shelly Palmer, formerly of Don Elllott Productions and Bob Ahrea Productions, numbers Tootsie Roll. Audi. RCR. Vicke, and Sunklet among his clients and specializes in a synthesized, modern sound. For fur ther information, contact Shelton Leigh Palmer \& Company, 144 Wolt Hill Road, Huntington, NY 11747 (516) 421.4841 , or in Van Nuys, CA at (213) 786-6434

## Jeff Beck, Supertramp <br> Specials Available

Two hour-long radio programe, produced by the BBC, are now avail able to the colonies. The "BBC Rock Hour Special" features Jelf Beck discussing his career and current LP in his tirst in-depth radio intervlew in over three years, while the "Supertramp Special" focuses on the group's latest album, "Paris," in an extensive Interview conducted by the $\mathrm{BBC}^{\circ}$ Richard Skinner
Both specials are available on a trade/barter, market-exclusive basis through London Wavelength Lid. 154 E. 46th St. , New York, NY 10017 (212) 682.5390.


Jeff Beck

## WHAT'S NEW

## MCA Posts Slight Net, Revenue Gains

200\% Turnaround In Record Division
Despite an almoet 60 percent slump in television reve nues, MCA Inc. puated a six percent gain in net income during the third quarter of 1980 as third quarter revenues also rose three percent. The decline in TV revenues was offset by an 80 percent increase in revenues from the firm's theatrical film and record-setting revenues from Its Univeral

Studioe divisions as well as a continuing turnaround in ite records and music publishing division.

Operating income for the firm actually declined tive percent during the third quarter of 1980. However, a reduced tax rate enabled MCA Inc.' $\begin{gathered}\text { net income to climb to } \$ 43.2\end{gathered}$ million, up from 1979's $\$ 40.9$ million, while third quarter revenues increased to $\$ 332.3$ million, up trom $\$ 322.4$ mil-

Uon in the equivalent period of 1979. Ninemonthe net for the firm awelled nine percent to a record $\$ 959.6$ million, up trom 1979's $\$ 878.3$ million, with net income alipping 18 percont to $\$ 110.7$ million, down trom $\$ 134.2$ million in the tiret nine monthe of 1979.
'Paced by a dramatic 224 percent jump in third quartor operating income (from 1979's lose of $\$ 4.3$ million to a gain of $\$ 5.4$ million), MCA's records and music publithing division racked up a 15 percent increase in third quarter reve nuer, which rose to $\$ 46.7$ million, up trom $\$ 40.7$ million last yoar.

Nine-month revenues lor the records and music publish. ing division likewise climbed 15 percent during 1980, from $\$ 111.6$ million in 1979 to $\$ 128.1$ million. Operating income also reflected the division's turnaround, soaring 229 percent to a $\$ 7.8$ million prolt veraus a $\$ 6.1$ million lose in the first nine months of 1979 .

## PRO:MOTIONS

Fritz/Turner Mgt. Formed


Ken Fritz


Dennis Turner

Ken Fritz and Dennis Turner have announced the formation of Fritz/Turner Managrement, for which they will serve as co-principals. The duo have been associated since 1975 and have served as personal managers for George Benson since 1976.

Turner began his industry career as a concert promoter at the University of Nevada, Las Vegas in 1969, later becoming an agent and then Vice President of the Heller-Fischel Agency prior to his association with Frita. Fritz/Turner Management is located at 444 South San Vicente Blvd., Los Angeles, CA 90048. 12131651-5350.

Maria Upped To Nat'l LP Sales Mgr.
Nick Maria has been promoted to National Sales Manager of Albums and Tapes for Atlantic Records. Maria was most recently Northeast Regional Sales Manager for the label, a position which he had held for the past six years.

Prior to his joining Atlantic. Maria was WEA's New York Sales Manager for two years. having previously spent seven years as a salesman for Liberty/ UA Records. He began his music industry career with Capitol Records.

At Atlantic


## Testa Elevated To

 VP/Promo \& Mktg. At Ben Scotti Promo FirmNick Testa has been up. pointed Vice President of Promotion and Marketing for Ben Scolti Promotions. A five-year veteran of the Los Angeles-based promotion firm, Testa will work closely on all projects released via the Allantic-distributed Scotti Bros. Records label.


Dudley-Gorov Indie Promo Firm Established


Craig Dudley


Cliff Gorov
Craig Dudley and Cliff Gorov have announced the formation of the Dudley-Gorov Organisation, a national independent promotion firm. Dudley was most recently associated with the Scotti Bros. promotion company while Gorov formerly was a principal with the Gorov-Kaplan independent promotion lirm.

The Dudley-Gorov Organisation will be located at 1800 North Argyle, Suite 406. Los Angeles, CA 90028, (213) 463. 8400.

## County Line Mktg. Firm Formed

Keith Case. President of Colorado-based management/ agency Stone County Inc., has announced the formation of the County Line marketing and promotional firm. This newly-
created company will concentrate on the marketing, udvertisink and promotion of a meleet number of Stone Cominty artista contructed to the Flying Finh record latiel. For further information contact County Line at 13031607.511 .5 .

## Sill Named VP/Music

 For Paramount PicturesJoel Sill han been named Vice President of Music for the Paramount Pictures Corporation's Motion Picture Division. Sill, most recently Director of A\&M Records' Almo Productions, where he was involved in the production of motion picture and television music, previously held positions with CBS Records, MGM Publishing, and ABC/Dunhill Reconds.

In his new post, Sill will be involved in all music-related
 projects as they apply to Paramount's film and television productions, including the negotiations, supervision, and administration of these music projects.

## Schneider Named Mktg. Mgr.

## At Merv Griffin Radio Prods.

Wolf Schneider has been appointed Marketing Manager at Merv Griffin Radio Productions. Formerly a producer for the Westwood One and Watermark syndication firms, she is currently producing a talk show, "Public Access," lor KMET/ Los Angeles as well. Prior to joining the radio syndication field, Schneider served as an air personality at KNCN/Corpus Christi and KKTX/Kilgore in Texas

## Thayer, Spira Named Regional Sales Mgr. At Watermark

Sam Thayer and Julie Spira have been named Regional Sales Managers for Watermark Inc. Thayer was most recently Sales Manager for Golden West Radio Productions, prior 10 which she served as a Regional Sales Manager for Westwond One and as a time buyer for Martin \& Benedict in Los Angeles. Spira formerly served as Station Relations Manager for Golden Egg. having previously been an air personality at WAAL/ Binghamton. N

## First Place

 toGhuck Blore 8 Don Richman Incorporated for "The Chimps"


In the FIRST PLACE, "The Chimps" is the perfect television campaign for extended rating periods where memorability, intrusiveness and continuing positive impact is vital. When you are being rated almost every day, you'd better have something to show for it.
"The Chimps" works. morning, noon and night.

> Put Them to Work for your Radio Station

Call Gary Stone at


PRO-FM add JB105 add KSLO add WOLF add WAOY add WFBL 39-25 WPST 36-34 K104 34-29

WHYN deb 25 KWIC 27-24 KO94 26-24 BJ105 40-35 WAKX 23-22 KCPX 39-35 95XIL 32-28 KCBN 37-34




## Gary

I've just discovered my desk isn't really a desk . . it's just a wastebasket with drawers! However, CarlBob, the R\&R freelance mailman, has just brought by another interesting batch of stuff.

An old pal of the Gary Owens building, Jack Thayer, VP/ GM of WNEW/New York, has recommended me for member ship in the Broadcast Pioneers. "What a nice honor," I mumbled, alternating my one crows-foot swiftly under each eye. "But the term 'pioneer' always connotes being an old codger chronologically, doesn't it?"

Jack said no . . ."You don't have to be elderly to be a pioneer. Fifteen years ago you almost had to be 50 if you had been in the business for two decades, but that's not the case any more. A lot of folk now have been in broadcasting 20 years and are still in their early 40 's."

Relieved, I quested to learn more. The Broadcast Pioneers are now going into their 39 th year. It was begun by newsman H.V. Kaltenborn in 1942 as the Twenty Year Club; which became the Radio Pioneers club in 1947. and took its present name in 1957. Dues are $\$ 35$ a year, and a life membership is $\$ 250$.

Jerry Lee, President of WDVR-FM/Philadelphia, is also prexy of the Pioneers, and they've already doubled their membership from a year ago.
According to Jerry, "An innovator can be a pioneer everyone who thinks of new ways of doing things, for example," and an innovator can be a young person just as easily as an older person.

The group's three main
areas of concern are the Past of Broadcasting; the Present, to honor broadcasters for what they are doing today (Amen - show us some originals); and the future of the business, to influence people to get into broadcasting and to be sure we are perceived as professionals.

The Broadcast Pioneers Library, which is housed in the NAB building in Washington, has an extensive collection of documents, tapes, letters, transcriptions, and autobiographical (as well as audiobiographical) material, which is an aid to industry historians and scholars.
Our congratulations to this fine group of people. The Gary Owens Foundation plans on contributing its collection of WIL intercom hiccups from 1958, some polaroids of a control room fistfight in the same year, a Zulu and Papiamento New Year's greeting from KFWB in 1962, and the sound of a station manager trying to hang himself during the playing of the "Exorcist" album while his station was REpossessed! (Ohh . . . Garish.)

A nice kreeble from Jay Michaels at KYLT/Missoula. Jay is a great talent, who still fixes himself a delicious hamster souffle each day before his drivetime stint. Some years ago when I met Jay in Philadelphia, he was nibbling on plates of interwoven sea-kelp ... it just goes to show how tastes do change.


## TrIV

R\&R/Friday, November 14. 1980

## Dallas Dominates As CBS Sweeps

"Dallas Week" on CBS was an overwhelming success, as an entire nation (or $40 \%$ of the TV-owning portion, anyway) held their breath over J.R. Ewing's surgery and specutated about his would-be assassin. Four episodes of the series made the top ten during the Nielsen week ending November 9 , two of them repeats. The two new episodes were the week's top shows, the Friday opener scoring a 38.2 rating and the Sunday second heiping topping the list at 40.0, lead Ing an amazing CBS sweep of the top nine which also Included five other Sunday series plus the three eanlier "Dallas" telecasts

CBS naturally won the week overall with a 22.2 average rating, soundly deteating $\mathrm{ABC}(17.9)$ and $\mathrm{NBC}(14.8)$. Fot lowing the two new "Dallas" shows were 3) "The Jeffersons" 4) "Dallas" (Friday repeat of last season's closer) 5) "Alice" 6) "60 Minutes" 7) "One Day AI A Time" B) "Archle Bunker's Place" 9) "Dallas" (Thursday), and 10) "Love Boat" (ABC)

CES had some good news in the second ten as well, as new series "Ladies' Man" debuted at 11 th, followed by 12) a tie between "Love At First Blte" (ABC Wednesday movie) and "Flo" (CBS) 14) "That's Incredible" (ABC) 15) "Fantasy Island" (ABC) 16) "Real People" (NBC) 17) "M ${ }^{*} A^{*} S^{*} H^{\prime \prime}(C B S)$ 18) "Little House On The Prairie" (NBC) 19) "Monday Night Football" (ABC), and 20) "The Soy Who Loved Me" (ABC Sunday movie).

MUSIC ON TV - Plerre Cossette Productions will create a 60 -minute variety special called "The Grammy Hall Oi Fame" for CBS ...The Korgls are set tor "Midnight Special" November 14...Ashford \& Simpson are on "Rock Concert" November 29 ... Michael Johnson appears on "Mike Douglas" December 2 . . Queen guests on "Back stage Pass" November 14 . .. The Dirt Band is on "Rock Concert" December 6 . . The Cars drive through "Rock Con. cert" November 15 ... "Solid Gold" fealures Dire Stralts, Andy Glbb, Jimmy Hall, Grace Jones, Johnny Lee, and Paul SImon the week of November 14, with Natalle Cole cohosting
"IMMORAL" PROGRAMS TARGETED - "Dallas" may have had a great week in the ratings, but that doesn't ex cuse it from being singled out by religious groups as a "sexual and immoral program," targeted for pressure strategies "Dallas," "Three's Company." "Charlie's Angels," and "Saturday Night Live" are among the targets for the Churches Of Chrlst, which started a boycott of those programs' advertisers last month. Meanwhile, the most active religious organization these days, the Rev. Jerry Falwell's Moral Majorliy, is conducting a study to determine the most objectionable TV programs, with possible boycolts planned to influence TV to "reflect the moral views of the country

## VIDEOSCOPE:

PAY CABLE TO REACH 42 MILLION HOMES BY 1990: In a recent speech before the Television Academy in Los Angeles, 20th Century.Fox Vice ChalrmaniCEO Alan Hirschfield offered several predictions regarding the future pay-cable TV market. According to Hirschfleld, today's 15 milition cable homes ( 8.5 million of which are pay-cable subscribers) will swell to 29 million cable homes by 1985 ( 24 million of which will be pay subscribers) and will further Increase to 42 milllon pay-cable homes by $1990 \ldots \$ 500$ MILLION VIDEOCASSETTE MARKET FORESEEN BY 1985: In the same address, Hirschileld also predicted vast expansion In the realm of VCR ownership, with an estimated eight to 10 million VCR players in usage in the U.S. by 1985. Furthermore, while VCR's are presently primarlly employed as "time-shift' devices, experts belleve this will change, resulting in a videocassette soltware market of between $\$ 500-800$ million by 1985 , according to Hirschfleld . . . FILMGOERS, VCR OWNERS DIFFERENCES OUTLINED: Hirschfleld's speech also touched on key differences between the filmgoing audience and VCR owners. For example, only 25 percent of the U.S. population aftends even one lilm per year, with 75 percent of these people under 30 years of age. In contrast, 93 percent of the VCR owners are over 24 years of age. Also, the average filmgoer is single, whlle the average VCR owner is married; and while the medlan age of filmgoers is about 20 years, the median age of the VCR buyer Is over 40 . One reason experts are optimistic about the forthcoming video revolution is that the primary market for VCR owners (those within the 35-54 age group) will increase faster ( 28 percent) than any other population group over the next 10 years

ERR WAVES
BY BOBBY DCEAN


A L I V E T W O R E C O R D S E T


Produced by Bill szymezyk
FOR PANDORA PRODUCTIONSLTD
FRONT LINE MANAGEMENT COMPANYINC

# I'm not strange Vimjust theyour 

## from Keith Sykes


an Backstreet Records \& Tapes

## Polygram Goes 'Round And 'Round

Polygram was making the rumor mill grind again this week, and here's a rundown of what Street Talk picked up . . . Dick Kline has definitely exited Polydor and will be taking a month's vacation before announcing his next career move. With Kline's exit, Bob Sherwood is now in charge of both Polydor and Mercury operations, with promotion falling under his guidance.

The bottom line, and we tipped you to this weeks ago, is that Polydor, Mercury and Casablanca will be consoliduted into one New York-based label, and that may happen before the end of the year! We hear that a small West Coast office will be maintained, but not as a separate label.

That rumor led to some wild speculation about Casablanca President Bruce Bird. Had he been fired? We contacted Bruce in Los Angeles and he said, "I am still President of Casablanca and I'm very happy." But still, what happens to Bruce when Casablanca is no longer a separate label?

Meanwhile, several names from the past were being heard as a possible number two man under Polygram head David Braun. Among those reportedly in the running were former UA and Windsong President AI Teller and Larry Harris, formerly with CBS/Portrait. Russ Regan's name came up as a possible part of the new Polygram management team. We heard that Lorne Saifer, who recently became VP/A\&R for Alfa, is among those being considered for the A\&R job at Polygram. Now . . . supposedly behind the scenes in all of this, advising from the sidelines, are Artie Mogull and Irving Azoff.

And there's more . . . RSO rumors were running wild following the closing of the RSO Black Music Department last week. We heard that RSO would be sold by Robert Stigwood but consider this: besides the current litigation against Stigwood, the Bee Gees, Eric Clapton and RSO President AI Coury all have "key man" clauses in their contracts; so, if Stigwood is out of RSO, those key people leave. Without them, what would anyone be buying?

Also. Stigwood has told intimates that he is committed to keeping a "full-fledged record label" running, if for no other reason than the several movie soundtrack deals he has coming ("Evita" and "Grease 2", etc.I.

What looks more likely in the RSO story is that Stigwood would buy back Polygram's $50 \%$ of RSO and take his distribution elsewhere. Look for that decision to be made public within a week or so.

And speaking of distribution, another rumor had Polygram making an overture to Motown, expressing a strong interest in distributing the L.A.-based family of labels, but Motown reportedly took a pass.

The saddest part of all these rumors is that there are several hundred employees of Polydor, Mercury, Casablanca, and RSO all hearing what's being said, not knowing what is actually happening. This Christmas season may not be a particularly joyous one for many of them, and until this whole mess is straightened out, their job performance may be impaired.

## When Yes 95/Cincinnati opened for busi-

 ness 90 days ago and offered its listeners a chance at a half-million dollars in cash, the market was astounded. Two weeks later when the Taft stations, Q102 and WKRC, countered with with a one million-dollar giveaway, the money wars were on! Yes 95 has already given away its halfmillion, while Taft's grand prize should be awarded within the next two weeks. Heftel, owner of Yes 95, promised "you ain't heard nothin' yet," following its $\$ 500,000$ giveaway, and then turned right around and announced another half-million dollar giveaway to begin immediately! (For a complete look at the Cincinnati cash wars see John Leader's column next week.)No, it wasn't because DC101/Washington has signed on as a Superstars affiliate, but nevertheless, a 31-year-old man climbed the DC101 transmitter tower and threatened to jump off. Specially trained police officers talked the despondent man down, avoiding a possible suicide. From there, he was taken to an area hospital for observation and further questioning.


Rumors persist that the A.C. Nielsen Company is looking at the possibility of entering the radio ratings field. According to Nielsen's Bill Stelk, Manager of New Business Development, several major TV clients with radio holdings asked Nielsen to investigate the feasibility of entering the radio research marketplace. We hear that preliminary discussions have already been held with about 10 firms -- ad agencies and major broadcast groups - and the response has been generally positive. Look for Nielsen to make a decision on competing with Arbitron in radio as well as TV within 30 days.

Reportedly KYA-AM-FM/San Francisco Assistant PD Bill Minckler has been picked to become PD at KINK/Portland, an AOR station that has been without a programmer for several months

Greg Schaeffer has exited WGBF/Evansville to become the new Operations Manager at WSKZ/Chattanooga. No new PD has been announced at WSKZ yet, but David Carrol remains as MD. Meanwhile, filling the vacancy at WGBF is Jon R.W. Wailin. Jon, coming from KZLA/Los Angeles, is now WGBF's PD and morning air personality.

## THE GRATEFUL DEAD

NEXT WEEK
THE KINKS

## MONTY PYTHON

## ANDY $\mathfrak{c} B B S$ GREATEST

I Just Want To Be Tour Everything
(Love Is) Thicker Thom Whier
Shadow Dending
An Everlasting Love (Our Love) Don't Throw In All Away

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## NEW \& ACTIVE

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Organiaction

The return rate on the forms sent out is only $66 \%$.

## Facility Forms Fiasco, Part 2

One-third of America's radio stations may be unknowingly undermining their ratings efforts! Astounding statement, isn't it? Yet it's true, based on a recent conversation I had with Dick Logan, VP/Marketing for Arbitron. I mentioned to Logan that I was doing a series on how to handle the facility forms package sent out by Arbitron prior to each survey, and he told me that the return rate on the forms sent out is only $66 \%$. In other words, there are hundreds of stations out there that make Arbitron's job much more difficult by not sending back the facility forms. Failure to do so in a complete way deprives Arbitron of the raw material used to make proper editing decisions, and can thus harm your ratings.

Last week we wrote about the basic ingredients in the facility forms package - how each should be filled in and by what dates the material needed to be received in Beltsville. Now let's review the types of problems that can affect your numbers adversely if the facility form package is filled out incompletely, or is not returned at all.

## Slogan, Format Damage

Let me first state that the best way to determine if your facility information is causing you to lose ratings is through the post-survey diary review in Laurel. Since I've looked through thousands of diaries in my day, you may be able to benefit from some of the horror stories that follow.

Some of the language in the facility form directions may lead you to believe that a station need only return the facility sheet itself if there is a change in any aspect of the sheet's data (sign-on/ sign-off times, technical information, slogans, forinat, etc.). Wrong. Stations must send back each relevant form filled out completely each survey. If this is not done, your station can lose credit. An example cropped up in a major market this past spring, when a station that had not had a format change in ages did not indicate its format on the facility form. When it came to instances where the format could be used to clarify diary entries, the editers had nothing to refer to (since the format info from the previous book was not carried over to the next survey). The station in question lost credit in a significant number of diaries, lost thousands of cume and average quarter hour persons, and perhaps suffered revenue losses owing to not showing higher numbers in the Arbitron book.

In another case, a problem with slogans crippled a station's effort. The station in question changed format between surveys, but did not change its slogans when the next set of facility forms were due to be returned to Beltsville. The resultp Every time the station's new slogans (which matched the new format) were recorded in diaries,
the editors could find no match. The entries were thus credited to "unidentified," and the station suffered noticeably in the book.

## Schedule, Opponents Important

As for the sports log sheet that's included as one of the four forms in the facility forms package, I've seen several cases where more attention to detail could have forestalled ratings problems. One problem that seems to be rampant is that if your station carries a team, be sure to not only note the game times and dates, but also the names (and nicknames) of the opponent school or pro team. One case where a respondent recorded "the Missouri game"" could not be credited because the sports log filed by the relevant station did not show Missouri as the opponent of the team carried by the station. Another instance saw an example of entries to the "Big Red" which went to "unidentified," because the station had not included the nickname of the relevant sports team. Of such minutiae are ratings successes - or ratings probleins - made

## Who's On First?

The programming $\log$ is probably the form that requires the most comprehensive detail, especially if your station carries no sports activities. On this sheet should be noted any aspect of your programming that might be recorded as a diary entry. Specifically: personalities, newspeople, features, and syndicated programs should be listed, including information regarding times for programs or airshifts. If a feature is aired only on certain days, be sure to note which days are applicable.

All of this detail helps the editors decide who's on first, what's on second, and so on when it comes to straightening out diary entries. One of the classic problems occurred during my tenure at Beltsville, and involved a personality who had jumped stations before the book. His former station had included the fellow's name on its programming sheet, while his new employer did not think to update the programming log to include the recent hiring. Not knowing any different, the editors referred to the programming logs when personality entries were recorded and credited all of the listings for this DJ to his previous place of employment. Ouch!

The other most common occurrence with regard to the programming sheet is that stations forget that syndicated shows are part of their air sound. I've seen stations lose credit in dozens of diaries whenever an entry to a Paul Harvey or Casey Kasem is recorded. If these names are not on the programming log that the editor refers to, the entry goes to "unidentified." This means one

## Q\&A

Julian Breen, National PD for the Greater Media group, called recently to ask, "With the advent of Quarterly Measurement, is Arbitron going to be using monthly facility forms in the near future?"

According to Arbitron's Dick Logan, the answer is no. Evidently the firm did consider such an idea, but it has been dropped for the time being. Perhaps Arbitron felt that it was hard enough getting stations to return the forms once per survey, and that to ask for a different set each month would cause further problems.

## Week In Review

## Monthlies Voted Down In Top Three Broadcasters in the top three markets have again voted not to purchase the monthly reports generated by Arbitron as a by-product of Quarterly Measurement. The vote margin was significant, with a $5: 1$ ratio against the idea in Chicago, for example. According to Arbitron spokesperson Connie Anthes, Arbitron will now probably wait until next spring before trying again to push the monthly report concept.

## Arbitron Changes Radio Managers

After a brief stint on the job, Norm Haaf has resigned as Product Managenfor Arbitron Radio. Haaf, former Product Manager for Arbitron's TV division, has been replaced by Avery Gibson, who held the position on an acting basis previous to Haafs appointment.

## Birch Wins In Louisville

Louisville area radio broadcasters have ousted RAM and signed up The Birch Report as their alternative ratings service. By an $11-3$ vote RAM's two-year effort in the market was concluded. Tom Birch called the decision "pivotal" since it was the first time his service had gone head-tohead with RAM.
station gets the shaft while others may get an unrealistic picture of their shares in the market. Of course, if the offending station wises up the next time and submits the name of the syndicated feature - and gets the deserved credit - and rebounds in the book, observers of the market may wonder why. It can all be due to the fact that a clerical function undermined the effort in the last sweep, but was not allowed to recur.

## Getting It In, Getting It Out

Let's say you have followed all the advice noted here in the last two weeks, and you are ready to send Arbitron a completely filled-in packet of facility forms. How do you make sure Arbitron gets the material, and how do you make sure the information gets properly used?

There are two ways to make sure that Arbitron receives the information you send. Be sure to fill out the confirmation slip that Arbitron is supposed to include with your facility package. Arbitron personnel are asked to send this slip back to you upon receipt of your materials in Beltsville. However, there is always the possibility that something may fall between the cracks and your slip will not be returned to you. Guard against such an occurrence by sending your package back to Arbitron by registered mail, with a return receipt requested. Your postal receipt will then serve as your first notice that the material made it safely to the appropriate parties in Beltsville, while the Arbitron confirmation slip will verify this happening.

As for getting out of the Arbitron report the nitty-gritty about what impact - if any - your facility forms data had on your book, or the book of your competitors, the diary review in Laurel is the best way. You can spot problems, and even if you don't want to go "public" to air your frustration, at least the station management can know the real response from the diarykeepers. If a poor book is caused by the PD not noting in the paperwork that a certain popular DJ was on the air, that's one thing. Stations should try to be certain that a change in fortunes, as reflected in the ratings book, is not due to nonprogramming factors, such as the handling of the facility forms package.



Produced by Tim Friese-Green for F. Sharp Productions


## 3RAD MESSER <br> What People Really Want To Hear

We may pretend to seriousnesn but down deep we almo want to know the real dirt, even if only to nooff at it. Subatunce without a little flash gets boring.

When the firm exhibition of the paintingn of Vincent Van Gogh was held in 1935 at the Museum of Modern Art, people were curioun alout the art, but they gathered in noba in front of a small velvet pillow. It had nomething that lookert like chipped beel on it, witha a note explaining, "This was the ear that Vincent Van Gogh cut off and nent to his mistrean, a French promtitute. Dec. 24, 18 \&88.

In fact, it really was chipped beef. The "ear" diaplay had been snuck into the muneum by practical joker Ilugh 'Troy, who suspected people would be more interented in the flash than the substance.

The paintings were legitimate substance, the fake ear was the flash, and you can bet next year's supply of teletype paper on what caused more conversation afterward.

Troy in famoun for his practical joken. He may have been the firat permon to ateal a "Jesus Saven" sign and put it in front of a bank. He got into trouble at Comell for faking an enemy invasion over the campua radio ntation, and got laughs from an elaborate hoax involving a cherry tree that aprouted apples. He used a rhinocerow-foot wastebasket to make tracks in the snow across the frozen town reservoir. The tracks ended at a big hole in the ice. Local experts confirmed the fact that they were rhino tracks, and complaints began coming in from townspeople who thought their drinking water was tasting kind of rhinoceros-ey. Troy's the man who got so fed up with military paperwork in WWII that he began sending a Flypaper Report to Washington every day, accounting for the number of flies trapped on strips of llypaper in various sections of the mess hall. The "People's Almanac" says, "Soon the Pentagon, us might be expected, was asking other units for their flypaper reports.

Most of us lowly humana uppreciate a grin now and then, especially when we're alone listening to a radio. I don't advocate news reporters acting silly or running only light features. I think a lot of substance with just a bit of flash here and there is a good mix. How about you?

## CALENDAR

## Little Red Moon Buggy

MONDAY, NOVEMBER 17: The mass murder/suicide of more than $9(6)$ people happened two years ago at Jonestown, Guyana, when the Rev. Jim Jones and members of the People's Temple terminated themselves. The cultists took that action following the murders of Rep. Len Ryan (D-Calif.) along with three newsmen and a cult defector, who were trying to escape the jungle settlement.

Ten years ago seems fairly ancient when you consider the Dallas Cowboys played (and lost) their first Superbowl game then, and the hot songs on the radio included "Knock Three Times" and "Let It Be." Ten years ago today the Soviets landed on the moon and sent an unmanned remote-controlled buggy rolling over moonscape where American astronauts had walked 16 months earlier. The Russians have never succeeded in landing a man on the moon.

Rock Hudson - born Roy Fitzgerald - is 55. Gordon Lighifoot is 42.

## Mickey Mouse Created

TUESDAY, NOVEMBER 18: Watter Elias Disney is a good example of not giving up just because your ideas aren't widely applauded the first few times. Disney experimented with animated cartoons for four years, failing with projects including "Alice In Cartoonland" and "Oswald the Rabbit" before creating Mortimer Mouse, whose first two films were also ignored. Then 52 years ago today in 1928, Disney created his first Mickey Mouse. Mr. Disney died a dozen years ago, but Mickey lives on.

The first airplane "loop-the-loop" was flown in 1913. The first shots of the Mexican Revolution were fired in 1910, and the U.S. adopted Standard Time in 1883.

First U.S. astronaut Alan B. Shepard is 57. Brenda Vaccaro is 41

## Two-Hour Speech Forgotten

WEDNESDAY, NOVEMBER 19: An American national cemetery was dedicated 117 years ago today, and when your memory is jogged you'll know the name of it. A lot of people attended the ceremony and sat through a two-hour speech by statesman Edward Everett. Then a tall, thin man spoke for a very lew minutes, beginning with "Four acore and seven years ago . . . "The man was President Abraham Lincoln, the year was 1863. and his historic address dedicated the Gettysburg Battiefield cemetery, now a major tourist stopover.

Patty Hearat got out of prison four years ago today
Indira Gandhi of India is 63. Dick Cavett is 44.

## The Year Of Two Thanksgivings

THURSDAY, NOVEMBER 20: People get stubborn if changes are imposed from above without enough salesmanship, and about half the nation balked at President Roosevelt's great idea to move 'Thanksgiving a week earlier. Roosevelt wanted another week of shopping between Thanksgiving and Christmas ("The business of this nation is business!"". and initiated the earlier national holiday. But the nation was divided in the changeover year 1939, with New England states refusing to celebrate until the traditional date arrived. In America that year, there were two Thanksgivings. even two offerings of free turkey ' $n$ ' trimmings for the poor by the volunteer agencies. (Source: N. Y. Times, 1939.1

Joe Walsh is 33. Dick Smothers (straight man of the Smothers Brothers) is 41. Estelle Parsons is 53. Designer Emelio Pucci (Poochee) is 6r. U.S. Senator Robert Kennedy - assassinated in Los Angeles in 1968 - would have been 55 today.

## Tom Invents The Phonograph

FRIDAY, NOVEMBER 21: Thomas Alva Edison was the first man on Earth to listen to a phonograph because he invented it. The successiful test was 103 years ago today in 1877

Seven years ago the $181 / 2$-minute gap in the Watergate tapes was disclosed publicly. Eleven years back. American commandos raided a prison camp in North Vietnam. only to discover the prisoners had been moved three weeks earlier.

Marlo Thomas is 37. Goldie Hawn is 35. Lonnie Jordan is 32.
TOMORROW a full Beaver moon. The 17th anniversary of the ussassinution of President John F. Kennedy in Dallas in 19,3.


KHFI, Austin; WABZ, Albemarle, NC; CHYM, Kitchener, Onterio.
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# The Doobie Brothers ire"One sted closerito Another Gant int 



Shipping This Week From


## Produced by Ted Templeman

 ninWi ON WARNER BROS. RECORDS

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## A HELPING HAND FOR SMALLER MARKETS

# Get S.M.A.R.T. 

We've discussed at length the talent shortage problem and how it came about. We've also gone over some exciting potential remedies. This week we get SMART - the Smaller Market Association of Radio Talent

SMART was created by Scot Marcus of KSxO/Redding, CA less than six months ago. The organization came about, as Scott told me, "partly out of my desire to get better without becoming a total pest." I first met Scott when I was at KHJ/Los Angeles and he was the student Program Director of UCLA's campus station KLA. Scott came into KHJ one day for a tour and stayed for a long conversation. I knew then that he was going to work very hard to make broadcasting his career. The fact that SMART is his creation leads me to believe that my original conclusion was correct.

## Small, That's All

The philosophy of a smaller station is one of the first things Scott and I discussed in our conversation about his new SMART organization. He told me, "The smaller

## The Newsletter

The physical manifestation of SMART is its monthly newsletter, which Scott edits and writes himself. "The newsletter serves as an information clearinghouse. The whole SMART organization was set up to be a group of smaller stations sharing information. The newsletter is our way of getting that shared information out to all the participants.
"There are no dues right now because I don't want anyone to feel that I set SMART up as a way to make money. I certainly wouldn't mind making a little money on the deal, but that's not the purpose. My General Manager at KSXO, Jeff Martin, has been really good about helping me with the expenses of copying and mailing. Right now anyone who expresses an interest in SMART can receive the newsletter, but I do ask them to send along a few stamps to help me cover the postage costs. I would like SMART to become financially independent soon, and if that means charging a small fee for dues, then that's what we'll do. As we grow I'm fairly certain that dues will become a reality, but we'll keep them to a minimum.
"The smaller markets are not always financially equipped to do the big promotions or pay the large salaries that the majors can, but that doesn't mean that smaller market radio has to sound small.
markets are not always financially equipped to do the big promotions or pay the large salaries that the majors can, but that doesn't mean that smaller market radio has to sound small. One of the problems in smaller market radio is that management and programmers too often take the financial limits of the market size and apply it universally to the entire station sound. In other words, they feel that a small station can't sound big. I don't agree with that philosophy and would like to see it change." It's important to note that Scott doesn't think all smaller stations should try to sound like their major market brothers, but he does feel that the level of professionalism does not need to be limited by the size of the facility.

Scott continued, "Certainly everyone in the small markets will not wind up in New York or Chicago, but that is no reason to stop trying to be the best that you can be. I know there are a lot of people who would be more than content to remain in a market like Redding, Califormia, and that's fine. But there are those, like myself, who would someday like to move up. SMART is trying to link those people together so that we can all grow, expand, learn, and improve."


KENNY \& KIM TOGETHER AGAIN - KIm CAInes recently wrapped up a national tour with James Taylor, coming home for an appearence at L. A. 's Roxy. Stopping by back. stage after the parformance ware several notables, who posed for this photo: (standing l-r) Dick Willioms, VP/Pro. motion, EMIA/Lbarty: Davne Steale, Assistant PD of KRBE/Houston; Jeck Satter, Netional Singles Promotion Director, EMIA/Liberty; Chuck Rhodes, MD of KVILDDellas; and Jim Mazre, President, EMIA/Liberty; (seated) Kenny Rogers and Kim Carnas.
"At this moment I mail the newsletter to about 50 different members, 27 of which are radio stations, as opposed to interested individuals. The cooperation and sharing that has taken place so far is more than encouraging and it reinforces my belief that SMART was needed. There are a lot of people out there in smaller market situations who want to improve and are more than willing to get some recognition by sharing what they know."


## Doing Something

Scott's SMART organization is needed. My own early exposure to radio came at the college station level and then progressed to a very small suburban Grand Rapids station, WERX/Wyoming, MI. If there was one thing all the jocks at WERX had in common back in 1966, it was a desire to sound better. There was no SMART back then, so anything we picked up we got on our own Now that SMART exists, smaller market personalities have a forum for sharing and learning. The dedication of Scott and several of his regular contributors is making it work. This month's edition of the SMART newsletter covered production techniques, promotions and several other items of interest.

I applaud Scott and his SMART idea. If radio is serious about developing new talent, a group of wellinformed smaller market personalities learning from each other and their counterparts in the bigger cities can only help. If SMART sounds like a good idea to you, or if you have some time to share your knowledge, contact Scott. His address is: Smaller Market Association of Radio Talent, 3629 Bechelli Lane, 442 , Redding, CA 96002, or call him at (916) 244-4276.


WAAY/Huntsville got together with a local real estate firm in creating its "WAAY Halloween Safety Pumpkin" (pictured). The $9^{\prime \prime}$ X $9^{\prime \prime}$ reflectorized square was distributed free, prior to Halloween, by the station. PD Jerry Dean told me. "These reflectors can be attached to the kids' costumes or trick-or-treat bags so they can be seen by cars on Halloween night. We handed out over 10,000 of them this year, as we've done in years past." The real estate firm covered the cost of printing for the pumpkins, and WAAY handled the distribution and promotion, sending its personalities to the elementary and junior high schools the week before Halloween. If you're interested in this public service promotion. contact Jerry Dean at WAA Y/Huntsville.

WCKX/Tampa ( 96 KX ) will give away $\$ 96,000$ in cash to some lucky listener within the next six weeks. The station is running the major giveaway as part of its overall marketing campaign within the Tampa-St. Pete area. WCKX recently changed its call letters (from WOKF), and hopes the cash prize will help establish its new identity. The mechanics of the contest are quite simple. One listener will receive $\$ 9600$ a year for ten years by correctly identifying the last record played on WCKX when called by a station personality. The station hired an armored car to drive through the city to call attention to the giant prize.

KSTP-FM/Minneapolis ran into a flattering problem in connection with its current Thanksgiving Family Reunion promotion. It seems each time the station asked listeners to call in and qualify, Ma Bell's local exchange was semi-paralyzed for about 10 minutes. The contest offers people the chance to fly two family members into Minneapolis-St. Paul for Thanksgiving with the station picking up the air fare from anywhere in the world. PD Chuck Knapp was not surprised that the sta tion had been getting over 50,000 calls a day, saying "Our listeners really get involved in things like Thanksgiving and Christmas. Who wouldn't want a chance to fly a son or daughter home for a family reunion?" The phone company created a new exchange for KSTP-FM and the problem has been solved. Technology wins again!

## THE CAFS

## "Don't tell me No"

 A RECORD YOU JUST CAN'T REFUSE!!

THE SECOND SINGLE FROM THE PLATINUM ALBUM PANORAMA
0
Ps
5E-514

Produced By Roy Thomas Baker


SOLAR SCHOLAR SET - Solar Records awarded a \$5000 Donny Hathaway scholarshlp to a student at a Roxy performance by the Whispers. Pictured backstage after the show are (hr) KIQQLos Angeles's Mirande Frederick Whispers 'Walter Scorl Solar's Kelly Summers, group's Nicholas Caldwall, KIQQ MD Jakkl Bowman, group's Wallace Scott and Leavell Degree, former Solar staffer Jan York, and Whispers' Marcus Hutson.


OUR GANG SETS LIND WITH WCLG - Our Gang racording artists Link visited WCLG.FM/Morgantown, WV for an on-air interviow recently. Pictured (I.r, rear) are group members Bert Scheel, Roger Hatfiald, Kevin Mazey and Kent Mazey; (l-r, front) group's Ron Marrone and WCL G.FM PD Dr. John





WDRQ DRA WS THE LIONS - Three Detrait Lions recorded a speciel version of their new team enthem "Another One Bites The Dust "and the trio visited WDRQ for an interview and then participeted in an in-store appearance,
WDRQ also tied in by offering listeners WDRQ also tied in by offering listeners lyrics to the Lions" number and Lions beach rowels. Pictured at the station
sre (l-r, standing) Lions David Hill and Jimmy "Spiderman" Allen, plus WDRQ's Steve Sur W'ORQ Assistant PD Jim Ryan and station's Doak Braan.


KSLO BREAKFASTS ON TV - KSLOLSt Lauis morning toam Phillips Wall hosted their second annual "Breakfast Club" simulcast on KDNL before several hundrad fans. Guy Phillips (laft) and Mike Wall are pictured during e "Locker Room Report" segment


NWSL BOOSTS REMOTOR MNDUSTRY - KWSLSioux CITY staged a senios of remotes at a station-cosponsored "Aufo 81" show boosting local new car dealerships. The station ran contests at the local mall along with the remotes. Pictured (right, foreground) is evening personality Candy Young, while MD/personally Fred North (in earphones) is pictured behind the
remote booth.

# "BALLAD OF THE GOOD LUCK CHARM" 

GIVE THIS RECORD A SHOT!
on Portrait recoros

AND THE ORIGINAL THEME FROM THE CBS-TV SHOW "DALLAS"

## PARALIE ONE PLAMISTS



## "ONE TRICK PONY" CONTINUES ITS RIDE TO THE TOP

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| :---: | :---: | :---: | :---: |
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| wCAO | 6100 | WISW | WC60 |
| F105 | WaAY | WGBF | WISE |
| WRKO | WLCY | KE2R | WFLB |
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| woky | CK101 | KSP2 | FM9s |
| KJA | K×104 | KYSN | KSEL |
| KPL2 | 920 | FM103 | K012-FM |
| WFBR | wskz | KGW | KOWB FM |
| WFBL | woki | KLUC | KKXL |
| WHFIM | WMox | K22P | KKLS |
| WKEE | WSE2 | KRO | WRKR |
| KSRR | Wark | KTKT | KENI |
| KRBE | maky | WHEB | KSLY |
| KWIC | WIL | WCIR | KCBM |
| WTIX | WGRD | WJBE | KOOI KBO2 |
| K094 | wakx | 2102 | KYYa |
| KLaz | KIOA | WSEA | K00k |
| <XX106 | KWEM | 95S6F | KRLC |

PRODUCED BY PHIL RAMONE AND PAUL SIMON
 PONY"


## CLIMAX BLUES BAND SPREADS "LOVE" NATIONWIDE!



WBEM-FM ADO 39
96KX ADD 940 29-26 WDRO ON KBEO 18-16 WFBR ON WKEE ON KRBE ON KXX106 30-26 WAAY OM Y103 ON

CX101 32-28
WBBO DEB 30 WOKI DEB 35 WHOX ADD WORK DEB 31 KKXX ON KXPZ ON WIGY ON WFOX ON WCGO ON WANS-FM ON

WXLK DEB 29 KOWB-FM 36-32 KKLS 12.7 KENI ON KATI DEB 34 KODI ON KBOZ ADD KYYA DEB 29 KOOK 27-24 KRLC DEB 28

PRODUCED BY JOHN RYAN
"GOTTA HAVE MORE LOVE"
 BAND


## THE ELEKTRA/ASYLUM <br> 

# SINGLES PAGE 



## STEVEGOODMAN

 "SOMETIMES LOVE FORGETS"The tender and totally captivating duet with Phoebe Snow from his new album HOT SPOT.


# ROBBIE DUPREE 

"NOBODY ELSE"
The third hit single from his best-selling album, ROBBIE DUPREE.



Nowe f＂Formet dominence is basod on the Monder－Sundey，GAM． 12Mbinght row／persons 12 plus sharas as publached by Artitron．
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JOHN DOE





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The Winner Take - from The new singer," Troup "Super walbur AgBA


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New York City goi the cooperation of the town's redio community for the second annuel New York Music Weak celebration, highighted by various concert on-alr, and promotional activitias. Joining the Blg Appla's Mayor Ed Koch (fronk third from left) to kick off the avent were (front, l-r) WABC's Merc Sommers, NY Music Tesk Force President Howard Beldock. NARM Exec VP Joe Cohen, and NY Music Weok Chairman Alan Steckler Imiddle, -r) WXLO's Chuck Leonard, WABC's Howard Hoffmen, WPLJ's Jim Kerr, Task Force Radio Coordinator Sharon B. Warantz, and WABC's Johnny Donovan and Sturgis Griffin. Interspersed throughout the third row are WBLS's Ken Webb, WYNY's Al Bernstein, WHN's Del MeMontreux, WKTU's Carlos De Jesus, WPIX's "Jeck The Weck and WNBC's Michael Sarzynski.

Gold "Drama" For Yes


Allantic recording group Ves recently ended a North American pour in Long Island where they were presented with gold record plaques for their current LP. "Dreme. "Shown backstage at Nessau Coliseum are (l-r) Yes's Alan Wire and Perry Cooper, group's Chris Squire, Yes maneger Brian Lane and (kneeling) Trevor Horn of Yes.

## E/A's Kings "Are Herel"



Elektra/Asylum's the Kings got the red cerpet treatment on their recent tour to promote their first E/A LP "Are Here. "Commanding attention backstage at NY's Trax club are (l-r) E/A Vice Chairmen Mel Posner, bend member Max Styles, E/A's Willis Demaull, Kings member Aryan Zero, group's manager Randy Phillips, E/A's Relph Ebler, group member Sonny Keves, and John McGhan of NBC Redio's "The Source. "In front is King Devid Diamond.

Convention Under The Boardwalk


Boardwalk held its first corporate meeting in Beverly Hills last week, revlewing forthcoming product and intro ducing its three new Regional Music Dlrectors: Barry Freemen (West Caest, formerly with Atlantic), Carl Bence poraphernalia are (lir, rear) Exec VP Francis (Southeast, last with MCA). Pictured with "Popeve" promotional Brack; (l-r, front VP Rubin Roxec. VP irv Biegel, Sr. VP Dick Sherman, VP Ellan Wolff, Freeman, and label's Steve Brack; (Il-r, front) VP Rubin Rodriguax, Bence, and VP's Roberts Skopp and Scott Kranzberg

Yellow Devo Magic . . .


Following the Yellow Megic Orchestra's precedent-breaking L.A. concert transmitted by satellite back to their native Japan, the band's Yukihiro Takehashi (right) examines one of AGM's flvelnch yellow vinyl YMO sempler singles along with the impeccably attired Bob Mothersbaugh of Devo.

## KSAN

## Continued from Page

ing KSAN staff would have a chance to talk with incoming PD Young as to whether they wished to stay with the station.
As for exiting PD Tom Yates, Paulsen said, "We're going to try to keep Tom. He's a tremendous professional and we're going to see whether an opening exists elsewhere within the company (Metromedia)
Yates, in turn, told R\&R that he was "considering his options," adding that "the decision was made on the highest corporate levels that they had to have an immediate financial return and that this could be done quicker by a complete change in format rath er than by letting the existing format build.
Paulsen, who once was GM of the station in its early days with the late Tom Donahue as PD, left to become WNEW-FM/New York's GM for four years, and later returned to KSAN, concluded, "It's a tough decision, an emotional thing.

## NAB

Continued from Page 1 of punitive and legal fees," observed Nevas.
The policy, similar to one previously developed by the American Newspaper Publishers Association, is the result of a survey done by NAB showing that $45 \%$ of its members lacked any such insurance. "Our goal is for $20 \%$ of the uninsured members to sign up in the first year," Nevas said.

## Lasker

Continued from Page 1 town artists are some of the most dynamic and exciting entertainers in the world today, and I am looking forward to working with them."

Lasker began his career with Decca in the early 50 's, moving to Kapp and then helping to found Reprise. He cofounded Dunhill Records in 1965, and in 1970, four years after ABC acquired Dunhill, he became President of ABC Records. He formed Ariola America in 1975, staying on until its move to New York in early 1980.

## WCFL Goes <br> Pop/Adult

## Continued from Page

## Pop/Adult In The

 Strictest Sense"The music is in the strictest sense what Pop/Adult radio is to day," Martin told R\&R, discussing WCFL's format. He pointed out that the 35-44 age group is the fast est growing single demographic cell in the country, and while " 25 34 radio is still important, it's more of a secondary discrete cell for us." Bibbs echoed Martin's thoughts, declaring, "The postwar baby boom is now moving into the demo we're targeting ( $25-49$ ). It is the largest target universe in this market.

"We went abead feeling that AM radio has certain advantages over FM," Martin said. The top four stations here $25-49$ were all AM in the Spring book. When anyone over 25 wants news, information, and weather, they go to an AM station - that's a perception, some thing they've learned. That's an advantage for us; we've got Harry Volkman, the top weather guy in the market on WBBM-TV, signed on."
Summing up, Martin told R\&R, "We think we have time on our side because the AM dial in Chicago is so 'under-radioed.' We'd rather take time and do it the right way and use a lot of concern for what we put on the radio, because we're building it for the long run. We're not in it to say in a year if we're not pulling giant numbers, we're going to get out of the format." Bibbs added, "We're proud the corporation has seen fit to provide this opportunity. Not another station in town will have the kind of people we do.'


## 6 Jif Gell <br> $A=\Omega$

## KOME Comes Up Number One

San Francisco had a new leader for AOR radio in this past summer's ARB, and it wasn't a San Francisco radio station. It was KOME, a nine year AOR veteran in neighboring San Jose. San Francisco has never been an easy market for AOR to make the kind of huge ratings impression it has in most other large cities, so it was especially interesting to see a station that does not primarily appeal to SF residents come up ahead of KMEL and KSAN in $12+$ figures for the summer book.

## Music Mix

I spoke with KOME PD Mikel Hunter to see how he explained his station's acceptance in the entire Bay Area. Hunter is a radio veteran with multi-format programming experiences spanning two decades and markets like Los Angeles (KMET). San Francisco (KNEW) and San Diego (KDEO). "When I got to KOME." he recalled, "it was a 'psychedelic dungeon.' as someone once called it. You know, a lot of import music. What I've always been big on is the kind of music that makes you reach over and turn up the car radio. I think you have a really happy listener if he gets home. pulls into the garage, and the radio in the car is so loud he's embarrassed."

Since Hunter joined KOME, the station's musical sound has been consistent in its energy level and familiar in its content. "Listeners should be able to do two things when they listen to KOME: tap their feet and sing the lyrics. It's real simple," he continued: "We don't play any obscure music. We play what we feel we should, and it's pretty heavily structured. I break everything down into every different way. An 'energy table' is just one of them.'

## EVOLUTION

KNCN/Corpus Christi has a new GM: He's Ken Schupback. from KGUL/Port LaVaca, TX Former GM Bill Seale remains the President for the station and its parent company ...J.D. Freeman has been upped to Station Manager at KBBC/Phoenix from Director of Programming Operations. Bob Chenault has been named KBBC's MD, and Jeff Deitch has been appointed afternoon newscaster.. Steve Allen has been named the PD at WOMP.FM/Wheeling, and will move the station away from AOR to an Album-Oriented Contemporary . . . Jim Stacy has exited as MD at WHKC/ Evansville. . . Bob Walton has been named MD of WQDR/Raleigh . . Charles Walton has segued from airstaff to sales staff at WFYV/Jacksonville. Lex Staley has been upped from weekends to fulltime overnights at WFYV


CANADIAN AUDIO SHOW-LAFMILethbridge. Alberta presented its second annual "Sight and Sound Spectacular," a show featuring the latest in Sound Spectacular, "a show featuring the latest in audio equipment staged to increase public aware nass in both sfereo and IV equipment as well as
FM radio. Pictured is the LAFM booth at the exhibit.

KOME's music is researched through record outlets and by a callout system designed in conjunction with MD and research specialist Dana Jang. "I've always been a believer in research," Hunter stated, "But I don't go overboard; not everything I do is dependent on it. I've programmed "1 stations in Dallas, El Paso, Tucson, Phoenix, San Diego, and San Jose without extensive re search, so I have to assume that intuitively I have some sort of feeling for it. I must be the most common person you ever met! So I don't want to go against that."

KOME's rock is hard-driving but structured not to scare off upper demos. "We want the people who are growing up listening to us to continue growing up with us past 18-24." Hunter said. Ac-
"I think you have a real happy listener if he gets home, pulls into the garage, and the radio in the car is so loud he's embarrassed. '

## - KOME PD Mikel Hunter

cordingly, the station's rotations make it difficult to program hard rockers like Van Halen or AC/ DC back-to-back

## Friendly Vibes

Hunter was quick to praise his airstaff: "This is the best staff I've worked with in my career After 20 years in radio, it's been a real pleasure to find these people." He encourages their growth with his approach to air personalities in general "I look for a certain energy level in the people on the air as well as the music they play. That doesn't mean Top 40 screaming; I did that too many years to want anyone else to ever do that again. It just means, when you see someone on the street, you say hello. If they say, 'hey man, what's happening,' you're going to shine them on. Who needs that; it's someone at death's door. But if you greet someone and their attitude is upbeat and friendly, it's just a friendly energy or vibe; it's not being stoned out of your mind. I think that's the kind of energy that's very important for us to show on the air.'

## A Sense Of Humor

Humor enters into the overall KOME image as well. Examples: When people started cutting up KOME bumper stickers to make words like

"KOKE," KOME jocks went on the air and told listeners they "weren't allowed" "to do that. When the station created a new bumper sticker, the jocks told listeners that the old bumper stickers had to go on old cars, and only brand new cars could sport brand new KOME bumper stickers. The station's new promotion is an "anti-contest" promotion: "We won't give away money, vans, or whatever, like some other stations are doing," Hunter explained. "But we promise you if you listen to KOME radio we'll get you into Heaven! We've worked it all out.'

Can KOME's sense of humor and unique musical blend keep the station in the ratings limelight? Hunter is pragmatic on that point: "When I came here they had been working very strongly to make KOME a San Francisco station. I pulled in the reins to make it a San Jose station. I wouldn't want to depend on people in SF listening to us: I don't know why they'd do it. KOME doesn't even get into some of the counties reached by the San Francisco ARB diaries, so we may not be able to maintain our lead once other stations get a foothold in those communities.
"But let me say this," he continued: "I don't want to go on the radio and shut out everyone who's not in San Jose by making it a total San Jose radio station." For Hunter, the best reason for San Jose and San Francisco residents alike to tune to KOME can be summed up easily: "We're fun. We're not cracking jokes every thirty seconds: we just have a good time on the air."

## KSAN GOES COUNTRY

## Elegy For A Radio Station

Times change and so do radio stations' formats. It's ironic that on the same week that we turned our spotlight on the Bay Area AOR that's leading the pack, the city's founding father of $A O R$ radio. and one of the very earliest of all FM stations to experiment with the format that would, in time, become AOR, has announced plans to change to another format.

To paraphrase a cliche. I come to praise KSAN, not to bury it. The station has had more than its fair share of problems over the past several years, as it attempted to turn around its historical image as a freeform radio station for a new generation of listeners. In the final judgment. the hard work and long hours of a series of dedi-
cated programmers and airstaff members did not achieve the results management was looking for

Looking at the bigger picture, though, a success story does shine through. It's the success of all those people who have, in the past $121 / 2$ years of KSAN's history, helped to formulate an entire radio format that has, perhaps, outdistanced its creator in the long run, but which owes so much to the blood, sweat and tears of its creators. So, on the eve of KSAN's AOR swan song, let's all take the time to thank a group of people whose names are legend and too numerous to begin to list here. Their pioneering efforts, to a large extent, gave many of us reading these words our radio careers. We thank you, KSAN. and we'll
miss you.


CONSENSUS CUTS:
"HAWKS AND DOVES"
"UNION MAN"
"STAYING POWER"


## AOR BREAKER

PRODUCED BY DAVID BRIGGS, TIM MULLIGAN AND NEIL YOUNG

## THIN LIZZY Chinatown

CONSENSUS CUTS:
"CHINATOWN" "KILLER ON THE LOOSE" "SUGAR BLUES" "WE WILL BE STRONG"

BSK 3496
ALREADY ON: WCOZ, WMMR, WYSP, WMET, WNEW, WAAF, WCCC, WHCN, WBAB, WLIR, KTXQ, KZEW, WZXR, WORJ, WQXM, WEBN, WMMS, M105, WABX, WRIF, KYYS, KSHE, KAZY, KWST, KDKB, KQFM, KOME, KSJO, KISW, AND MANY MANY MORE

CLIMAX BLUES BAND Flying The Flag

CLIMAX BLUES BAND


CONSENSUS CUTS:
"'GOTTA HAVE MORE LOVE"
"BLACKJACK AND ME" "'MONEY TALKIN" "

ALREADY ON: WQBK, WECM, WCCC, WBLM, WPLR, WNEW, WDHA, WIOQ, WPDH, KLBJ, WRKK, KNCN, KTXQ, KPAS, WQUT, WNOR, WORJ, WQDR, KISS, WEBN, M105, WHKC, WMAD, KFMH, WWCT, WHNN, KLYX, KSHE, WPFR, KBCO, KFMF, KAZY, KTCL, KKDJ, KCAL, KGB-FM, KTIM . . . .

KZAP/Sacramento combined its 12 th anniversary celebration with a listening party for the new Eagles album. Congrats to the KZAP crew; keep it up for at least another dozen . . . Watch for KNAC/Long Beach PD Paul Fuhr on the season premiere of "Saturday Night Live," in a sketch involving Long Beach band the Suburban Lawns. Not only is Paul in the film, so is his car, which has a KNAC license plate . . M105/Cleveland has begun a weekly show that plays an album in its entirety. Nothing unusual there, except that each LP will be a half-speed master album, to give audiophiles the ultimate in high fidelity. WHCN/Hartiord's Eddle Haskell has taken his morning show on the road, with regular broadcasts set up at various diners, and recently, sever-

## PROMOTION OF THE WEEK


al racketball clubs as well, where Eddie broadcasts live from the jacuzzis (watch for electric shocks, Eddie) . . WZXR/Memphls sponsored a citywide Ugly Bartender search that raised over $\$ 12,000$ for MS research . . In election results, it was Led Zeppelln and running mates $\mathrm{AC} / \mathrm{DC}$ over all competition. Those were the results in KTXQ/Dallas's rock elections, with 25,000 listeners placing votes over the phones . . . Speaking of the elections, KATT-FM/Oklahoma Clity did the city a good turn by volunteering to pay a nickel apiece for all political posters dropped off at the station the day after elections. The station in turn offered the paper to a recycling organization . . . The winner of KFMF/Chlco's record run grabbed over $\$ 1300$ worth of albums . . KLOS/Los Angeles has begun a weekly program of local music. WLVQ/Columbus has just released its second Homegrown album, selling 10,000 copies at $\$ 2.96$ each to benefit Children's Hospital and the Secret Santa toy brigade . . . Radlo Talent Bank's Larry Yurdin has announced he'll also begin consulting. with his first client station KFAT/Gllroy KWST/Los Angeles simulcast the audio portion of a cable TV presentation of LInda Ronstadt in concert . . . WCMF/Rochester has begun a weekly show of imports and small-label groups. MD Ted Edwards asks that anyone with appropriate product contact him at (716) 288-3200 ... Phillip Page is now the sole American direct promotional rep for Virgin Records (you can also reach Virgin through RSO). You can find Phil at P.O. Box 69 Piscataway, NJ 08854, or (201) 968 -8333 . . . AOR KRKN/Anchorage needs service from most major labels. Contact PD Jay Noble at Mackay Bldg. 338 Denali St., Anchorage, AK, or (907) 277-2655.

## WOUR Rocks Central NY

The Rock of Central New York represents WOUR's efforts to reflect the excitement and quality of the area's twelve most talented and popular bands.
5000 alburns have been pressed and are being sold for $\$ 3.96$ at stores throughout the city. Profits will be donated to the New York Public Interest Research Group.


## WKDF Hits The Streets

"WKDF Street Hits" is Nashville's first album featuring all local talent.
2500 albums have been produced and are available at music stores and the station for a donation of $\$ 5.00$. All proceeds from the sale of the album will benefit the Muscular Dystrophy Association.


OUTE AND SPORTV - In celabretion of the ste tion's birthday, waUT/Johnson C/ry reglstared IIsteners at area sponsors for a grand prize TR. 7 sports car giveoway. Plctured at the keys presentation (1-r) are PD Chris Wilson, winner, and sports car dealer Doug Allay.

## COLOR

HALLOWEEN WRAP-UP: WDHA/North Jersey treated 600 listeners to four concurrent Halloween parties at area clubs. The band that won a station-sponsored competition of area musicians provided live tunes, while listeners took part in a costume contest that netted its winner a trip either to Transylvania or to Loch Ness lake in Scotland. WLRS/Loulsville held its annual fire works display on Halloween night, with thousands watching as two barges on the Ohio River shot off a 20 -minute pyrotechnic display. WIMZ/Knoxville held its first annual "Rock 104 Great Pumpkin Watch,"an outdoor Halloween party featuring live music, free prizes, and free hot air balloon rides. The KaZY/Denver "Koffin Kruisers" brought a coffin full of free record albums to various listeners' Halloween parties.

WATCH HER STRUT: This one was bound to happen: In conjunction with Capitol Records and the latest Bob Seger single, WQFM/Milwaukee sponsored a nightclub contest to find the best "strutter." The winner got a $\$ 500$ diamond ring, while runners-up received complete Capitol Seger album catalogs or embossed tour jackets.

WHAT'S YOUR IQ?: KLAQ/EI Paso is holding daily "IQ Tests," which ask trivia questions. Correct guesses make winners eligible for weekly grand prizes of mopeds, dirt bikes, and stereos, among others.

COMING NEXT WEEK: Got a hundred extra cassette recorders and boxes full of blank cassette tapes? Then WRIF/Detroit has a music research system that's right up your alley! Actually, ABC FM Director of Research Fred Jacobs and WRIF PD Tom Bender have developed an elaborate music research system that's been used by the Detroit AOR for over a year now, and which may have direct bearing on the station's AOR ratings dominance in Detroit. Next week Fred and Tom reveal the secrets behind the system
CONCERTSACONVERSATIONS
PRESENTATIONS: WCOZIBoston presented Nervous Eaters for 94 cents.

BROADCASTS: Split Enz on KAZYIDenver, K971 Edmonton .. George Thorogood, Johnny Van Zant on WPLR/Now Haven . . . Larsen \& Felten on WLIRI Long Isiand . . . Breathless on WMMS/Cleveland.

GUEST DJ'S: Van Halen, Outlaws, Robert Kioln, Kanses, Heart, Meat Loaf, Off Broadway, Bllly Thorpe, John Cougar on WLUPIChicago.

CONVERSATIONS: NRBQ, Carlene Carter on WCCC/Hartford . . 3-D on WDHA/North Jersey Molly Hatchet, Johnny Van Zant, Michael Schenker on WMMR/Philadelphia . . Billy Thorpe, Kelth Sykes, XTC, Dlxle Dregs, Gary Myrlck on KWFMTTucson. Talking Heads on WABXIDetrolt . . . Rupert Holmes, MIchael Franks on LOVE 94/MIaml . . . Ian Anderson, Gary Numan, Blily Thorpe on WLPX/Mllwaukee ... Johnny Van Zant, Bllly Thorpe on WAQXiSyracuse
. Molly Hatchet, Angel City on WOUR/Utica . . . Rich Little on WIOTIToledo. . . Le Roux on WIMZIKnoxville... Billy Thorpe, John Couger on CHEZFM/ Ottawa . . . Robert Klein, Outlaws on WHCN/Hartford . Gary Numan on KNACILong Beach... Dlre Stralts, Gang Of Four, Ellen Shipley on KLBJ/Austin . Johnny Van Zant on WAAL/Binghamton . . . Robln Lane, Angel Clity on WBRUIProvldence ... Kinge, Ellen Shipley on WLIR/Long Island... Trooper on K97/Edmonton ... Stove Forbert on WSHE/Mlaml . Bllly Thorpe on CFOXIVancouver .. . Frank Zappa on M105/Cleveland ... Bus Boys, Loverboy on KILOI Colorado Springs.

November 14, 1980 157 REPORTERS

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| 25 | 25 | 31 | 33 | DEVO |
| 23 | 20 | 28 | 34 | ELVIS COSTELLO |
| 27 | 23 | 34 | 35 | B-52'S |
| 30 | 26 | 29 | 36 | UTOPIA |
| - | - | 40 | 37 | JOE JACKSON BAND |
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| Album cuts aro listed in order of airplay preference. |  |
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| "Hoart" Title "Cadillac" "Ties" |  |
| "Hft" "Hell" "Treat" "Prisoner" |  |
| "Stand" "De Do" "World" "Tears" |  |
| "Stop" "Baby" "Lover" "Can't" |  |
| "Mord" "Relentless" "Rock" |  |
| "Stoppin" " Tide "Rear" "Dedicate" |  |
| "Shook" "Balls" "Shoot" Titt |  |
| "Don't" "Slack" "Touch' |  |
| "Games" "Snake" "Price" "Bug" |  |
| "Dreamer" "Logical" "School" |  |
| "Ashes" "Fashion" Title |  |
| "Skateaway" "Expresso" "Solid" |  |
| "Ramblar" "Dead \& Gone" Trdo |  |
| "Tum" "17" "Girl" "Downtown" |  |
| "Bitas" "Dragon" "Loving" |  |
| "Thnen "Night" "Misunderstand" |  |
| "Deop" "Hearts" "Trouble" |  |
| "Secrets" "Day" "Stairs" "Night" |  |
| "Sulky" "Johnny" "Clues |  |
| "He" "Need" "Stop" "Lover" |  |
| "Teacher" "Heart" "Wrong" "Pet" |  |
| "Lifetime" "Crosseyed" |  |
| "Gir'" "Boulevard" "Hold" |  |
| "Cold" Tide "Let" "Boys" |  |
| "Bottorn" "Night" "Housa" "Wanted" |  |
| "Well" "Collophane |  |
| "1991" "Room" Title |  |
| "Voyager" "Aiñ" |  |
| "Brtte" "Virginia" "Cowgirls" |  |
| "Drivar" "Alright" |  |
| Tempus" "Happen" "Run" |  |
| "Untan" Triole "Kennertr" "Cosstine" |  |
| "Whip" "Gates" "Girluwant" |  |
| "Radlo" "Crowdod" |  |
| "Idaho" "Quiche" "Strobe" |  |
| "Touch" "Home" "Feel" |  |
| "One" Titts "Crime" |  |
| "Ahl Leahl" | N |
| "Fever" "Rollin" | Entry |
| "Good" |  |

"The Boss" held rock ateady in first place, best ing all compettion in both hots and total reports BENATAR maintained, a did POLLCE. TRICK Jump ed way up as last wook' adds converted to upper alrplay rotations. PAR sONs hit top ton with good converalons. DIRE and BABY8 took ble cllmbs, with significan mentions for all rotatione COUGAR, MEISNER and CITY all mado goins ROCKPILE Jumped might ily, with Imprassive re porta for and THOROCOOD showed great growth THOMPSON resurged YOUNG debuted as the woek's most odded now album JACKSON climbed as IRIS and MOON debutod. JIM CARROLL BAND came close to charting this wook.

The Album Arplay/ 40 chant reprevents actuvity basel on a
membination of add medurn and hot repurts Arusts chare num bers are displayed over a four week pernod The arists in lalics rughacred the most rapid gains in
arplay for the week Album cuts airplay for the week Album cuts
that are also curront sungles ane haled in bold type

## MOST ADDED





## REGIONAL AER ACTIVITY



| THE HOTTEST <br> bRUCE SPRINGSTEEN The River (Colum PAT BEMATAR Crimos Oft.. (Chrysalls) POUCE pouce <br> Zonvarts Mondatte (AOM) 3833 CARs Panor <br> AciDa AC/DC <br> Back In Black (A tiantic) 29/24 Tito stations playing the slbum this week. The $\qquad$ |
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| MEDIUM <br> DIRE STMATTS <br> Making Movios (WB) 27/75 ALAN PAREONS PROUECT The Tum Of A... (Ansta) 27175 RANDY MEIBNER One More Song (Ep/a) 2014 ROBBN THOMPSON RAND Two 8's Plarse (Ovetion) 18/74 BLLY THOAPE <br> 2 Ist Contury Mon (Eloktra) 1773 <br> Twa mumbers follem enert alloum mile. Thw fiet rropeopity fralal mumber of Somihern stathone pleying the album this weeh. The <br>  |
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|  |  | Eagles Live (Asylum) $14 / 14$ <br> THIN LIZY $12 / 10$ <br> Chinatown (WB) $23 / 9$ <br> ROCKPILE  <br> Second O... (Columbia) <br> CLIMAX BLUES BAND 28 <br> Flying The Fleg (WB) 818 |  |  |
|  |  | first represents total number of Western stations ppayigh the abum this week The terond ithe umber of those stations that added it this week. | Hoartland (EMI America) $17 / 73$ <br> Two numbers follow each album title. The fisst represents total number of Western slations playing the album this week. The Second is the number of those stations who apported it in medium motation this week ueported it in medium rotation this week. | Two numbers follow each album title. The first represents total number of Western stations playing the album this wrek. The serond is the number of those stations who reported it in hot rotation this werk. |
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## News Notes

It has been an interesting and exciting week for Country radio during the past week here in Los Angeles. Last Friday night at 9 pm, legendary Top 40 radio station KHJ changed to Country. Indeed, it was a privilege to be a part of the transformation. After a number of years doing weekends and vacation-fill for KLAC, I decided to join Neil Rockoff, Charlie Cook, and the KHJ team in the same capacity. It wasn't an easy decision because of my many friends at KLAC, but I felt to work in a new radio environment would be a tremendous education and thrill. (I did two shows this past weekend and it was fun!) Thanks to KLAC PD Don Langford for his kindness, Bill Ward. Hal Smith, the on-air personalities (Harry, Art, Gene, Sammy, Don, Corky, Deanna, Jerry and, of course, the one and only Dick "Haynes At The Reins"), not to forget Jim Healy, Dean Sanders and his superb news department, Sam Benson, Cathy Hahn, and everyone at KLAC who made my job there very easy. Thank you all for a million memories . . KZLA-AMFM/Los Angeles announced Tom Casey, from sisterstation KSCS-FM/Fort Worth-Dallas, is the new Operations Manager. (Details on Page 3.)... In the coming months R\&R will keep you posted on what should be one of the great Country radio battles of all time ... Congratulations to Bob Young, former PD of KNEW/Oak-land-San Francisco, on being named PD of the new KSAN-FM/San Francisco. That market should also be of great interest to watch, now that Malrite has taken over KNEW under the guidance of GM Steve White (from KFOG/San Francisco) and former KZLA PD Jim West, and with KFAT-FM in nearby Gilroy being under new direction and ownership. Former KNEW GM Harvey Levin now owns KFAT and just hired David Chaney as PD, from KLOS and KMET in L.A., and Marty Manning as OD, recently with KLBJ-FM and KHFI/Austin, TX . . . Heard Joel Sebastian will return to WMAQ/Chicago as the new morning man, now that Lee Sherwood will be joining KHJ to do mornings . . . Terry Wood has joined Viacom's WQUD/Memphis as GM. Wood was recently OD at WSAI/Cincinnati. Could Viacom be thinking of a move to Country as it did in New York with WHKF (formerly WRVR)? Stay tuned . . . By the way. former WHN/New York morning personality Larry Kenney is now doing mornings at WHKF . . Catching up: Don Moore is the new PD at KXLR-AM/Little Rock

Bob Walker has returned as PD to WOKQ/Dover, NH after a one-year stint at sister station KCCY/Pueblo Billy Carter (NO, he isn't) is now PD of WIXY/East Longmeadow, MA . . Gary Stevens is PD of new Country station KEIN/Great Falls, MT. Stevens had been at KIOA/Des Moines. KEIN went Country last Sunday (119)...Alan Furst, the recent PD of WNYN/Canton, has rejoined WEEP/Pittsburgh to do middays . . . Johnny Steele is the new PD at KVEG/Las Vegas. Bob Jackson has exited the station, with plans to be announced Paul Johnson was elevated to MD fromı researcher at WDGY/Minneapolis . . . Jerry Schafer, VP/GM of KKBCFM/Carson City, tells R\&R the new Country format is working out well. KKBC is the only stereo FM Country station in Nevada . . . So what's NEWS with you?


## CONTESTS, CONCERTS \& CONVERSATIONS

## Armadillo Adventure



KLLL-AM-FM in Lubbock, TX had more than 4000 gather for a fundraiser billed as the KHLL Easter Seals Armadillo Games. When all was said and done the station helped bring in more than $\$ 5000$ profit. Some of the "games" included tobacco spitting and cow chip throwing contests, and of course the armadillo races. Besides lots of Lone Star Beer, country music, and dancing, a chili cookoff was also part of the festivities. Pictured here are KDLLL's PD John Steele and the station's entry in the armadillo races . . . WNYR/Rochester, NY went on a long search to find two people that "hate" the station. The two Rochesterians lived in a tent on a billboard in full public view. The only communication they had was 24 -hours of WNYR programming and a phoneline direct to the station. R\&R still hasn't heard the end result. Film at $11 \ldots$. The kickoff promotion for new Country station KRST/Albuquerque was to give away tickets to an Emmylou Harris concert, dinner out, and limo service to the show. KRST listeners were invited to

enter by writing in why they thought " 82 Country" was the best sound around... WHK/Cleveland personality Steve Norris emceed the recent Tammy Wynette concert in town... WUBE/Cinclnnatl GM Bob English is seen at the General Motors plant in Cincinnati announcing the winner of the first 1981 Firebird to come off the line. The automobile was given away during the station's Pontiac/"Smokey And The Bandit II" promotion. Charile Scott emceed the sold-out Waylom Jennings show in Fresno, CA. Charlie is PD at KMAK and also reports Wille Nelson is coming in for a KMAK concert

Mickey Gilley and Johnny Lee will headline this weekend at the Heritage festival in Weat Palm Beach. WIRK-FM personalities will host the shows. WKHK-FM (formerly WRVR)/New York broadcast a Tammy Wynette concert recorded live in Nashville, IN Sllm Whitman was a recent guest on the Jaybird Drennan show on WSLR/Alon . . . WIXL-FM/Newton, NJJ PD George Conrad will host a Johnny Cash special as a fundraiser for an area public television station. WDCIFFM will have other station personnel manning the phones during the $3 \%_{2}$-hour event, to be held December 16. The program will air on four television channels in the area... Pictured is the winner of the recent WCMS/Norfolk spaghetti eating contest. The winner consumed more than four plates of pasta, using only his

mouth - no utensils or hands allowed. The event was held at local theme park Busch Gardens . . Sun recording artist Orion ("Who was that masked man?") guested on the Dick Grimes \& Bill Cardille morning show over WIXZ/Pittsburgh, and then again on the Martie Gray show . . . More than 10,000 San Diegans took part in the KSON "Big Buffalo Barbeque Tailgate Party" prior to a recent San Diego Chargers foothall game. The station provided music for a dance and food and drink, which included beer, bread, beans, and barbequed buffalo. (And that's no bull!!)




 Phen wes expected. The contry word centored eround a "COA" or Country. Ontentiod Rock formet Even though some country. rock musk wes hoord, theve was no doubt KHA/ was Country It It obvious haroming to she now KHW/ ther the stadion the

 These erclustive POR photoe where mion







## BREAKERS.

"Breakers" are those newer records that have the greatest level of station activity on any given
week.

## JANIE FRICKE

Down To My Lart Broken. (Cohmblal) On 72\% of roporting semitiona, Nettonel Summery: Up 32, Semp 13, Down 0, Debure 17. Adde 20. RER Chert 4i-3.

## P. WAGONER \& D. PARTON

If You Go, I'll follow You (RCA) On $00 \%$ of reporting stationa. Nettonal Summary: Up 18, Same 18. Down 0, Debuts 28, Adde 23. RER Chent 4637.

## OAK RIDGE BOYS

Boauthul You (MCA
On 71\% of reporting stetiona. National summary: Up 14, Semo 17, Down 0, Debute 22, Adde 34. ReR Chart 47-38.

## STATLER BROTHERS

Don't Forget Yourself (Mercury) On ee\% of reporting stritiona. National summery: Up 15, 8emo 17, Down 0, Debuts 26, Adds 28. RER Chert $50-39$.

## Most Added:

## razzy balley

I Koop Coming Back (MCA) OAK RIDGE BOYS
Beautiful You (MCA)
JOHN ANDERSON 1959 (WB)

# jtorlo itiourls NATIONALEAIRPLAY/50 <br> NATIO 

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## (1) KENNY ROGERS/Lady (Liberty)

CRYSTAL GAYLEIf You Ever Change Your Mind (Columbia)
JOHN CONLEE/She Can't Say That Anymore (MCA)
RONNIE MILSAP/Smoky Mountain Rain (RCA)
ANNE MURRAY/Could I Have This Dance (Capitol)
ALABAMAWhy Lady Why (RCA)
Charley pride/You Almost Slipped My Mind (RCA)




BARBARA MANDRELUBest Of Strangers (MCA
MICKEY GILLEY/That's All That Matters (Epic)
JACKY WARD/Thats The Way A Cowboy Rocks And Rolls (Mercury)
EMMYLOU HARRIS/The Boxer (WB)
WILLE NELSONUOn The Road Again (Columbia)
JOHNNY LEEJOne In A Million (Asýlum)
SYLVINTumblowoed (RCA)
LACY J. DALTON/Hard Times (Columbla)
CONWAY TWITYIA Bridge That Just Won't Burn (MCA)

JOHNNY RODRIGUEZUNorth Of The Border (Eplc)
MAC DAVISTTexas In My Rearview Mirror (Casoblanca)
CEORGE JONESII'm Not Ready Yet (Epic)
MERLE HAGGARD/Think I'Il Just Stay Here... (MCA)
CHARLLE RICH/A Man Just Don't Know... (Elektra)
RAY 8 TEVENESNight Games (RCA)
MOST ACTIVE





TERRI GIBBS "Somebody's Knockin" i" (MCAN TJTL5
 WIL.AM. FM, KAZY KLAC, KMTE, KSDNAM.FM, KEEN, WKXA WNVA 30.29. WYDE 21-16. KIKK.FM 33235. WOIIK-FM $4-21$ Chert Dosbut we.
LYNN ANDERSSON "Bhe Beby Bhe"' (Columbia) 73/15

 WGNA-FM 41.34, WIXL-FM 2512 RER Chart 49-4
ED BRUCE "GIIf, Wommen, Ledies"' (MCA) 70125
National Summery Up 10, Some 19. Down O. Dobbut 16, Adde 25 including WPOC-FM, WKXXA, WADR, WWVA KLVI, KLRA KIKK.FM 37.32 WM. KSD WGEE, WIRE, WBCS-FM, KTTS AM.FM, KVOC, KMAK KSON-AM-FM $4-40$, WSEN 42.37 , KIXZ $d-41$

JOHNNY DUNCAN "Acapulco" (Cohmblal 57124
WYOE, WHDD. WNRS, WMAQ. KSO, WIRE, WBCS FM. KFH. WSLR O 39 WGE KUZZ, KLAK, KMAK, KCUB, WCAW, WBAX
 ZELLA LEHR "Love Crazy Love" (RCA) S4/11
National Summary Up 33, Same 10, Down 2 Debuits d. Adda 11, KIXZ. WBAP, WBHP, WSAI, WCXI, WGEE, WIRE, KGFX, KLZ
 MUNDO EARWOOD "I C
Natinal Summery Up 38 seme 7 Cen't Keep My Mind Off Her' (GMC) 57/6
National Summary: Up 36, Same 7. Down 4. Dobuts 4. Adds 6, KAZY, KLZ, KNIX-FM, KFTN, KIDN. WPOR. WVVA 40-31, KRAV 28. RGR Chert Dobut 47.

MARTY ROBBINS "An Occasional Rose" (Columbial $53 \%$
 WSLR $38-32$ KEBC.FM d 40 . WXCL 38.33 .
DEAN DILLON "Nobody In His Right Mind" (RCA) 49/6
National Summar: Up 14. Same 21, Down O, Dobuts 8, Adde 6, WSEN, WBGW.FM, KLVI, WINN, WGEE, KTTS-AM-FM, KSO TEVE MARINER '3-33, KRDR d-36. KSOP $33-24$, KRMD-AM.FM 41 -.32 WTOR-FM 30.34
National Summary: UP 3. Same 20, Down 0. Debuts E. Adde 16
KVOD, KVDC. KEED. KEEN, WWCS-FM, KRAV, WCMS FM 46 25ch. WMNI WAAXX, WFMS FM, WTSO, KERC-FM, KTTS-AM.FM, DONNA FARGO "Seelng Is Relioving" (NB) 447
National Summarr: Up 13. Same 17. Down 1, Debute 6, Adda 7. WCOS-FM, WTAR-FM. WKMF, WIRE, WITL-FM, WXCL

DICKEY LEE "Loet In Love (Mercuary 4013
 DRAZZY BALEY 'OI Keep Coming Beck"' (RCN 3938
National Summerr: Up 1, Same 1, Down O. Dobuts 1, Adds 33 Including KIXZ, WYOE, WESC-AM.FM. WMC. AM, WLWI.FM. 8U8IE ALLAN8ON "Dance The Two Step" (Lberty 3a10
Nationel Summery Up a, Some 13. Down 1, Dabtep J. Adid 10. KVEG. KSOD, woka wcos-FM, whoo, WMAQ WMNI,
KEBC.FM, WXCL KICD.FM, KSss 5040 , WDKK 40.22 . KRMD.AM.FM 42.31

## Others Getting Significant Action

MEL STREET "Who WH Turn Our' (8unbind) 3ers
Natonel Summery: Up 11, same 11, Down 0. Debuts 6. Adde s. WaTo, WMC. AM, KYXX, KWKH, WMZZ. KFGO, WTSO
TOMP

WHOO. WTOR-FM, WKMF, WXCL KICD.FM, KLAK, KVOC 10.35. WIXL.FM, WESC.AM.FM, WOIK.FM. WBAM, WCMS-FM, BURT REYNOLDS "...Cherp \& Suppriciar" (MCAN 36/4

DEBBY BOONE 'TTake It LH. A WXCL 45-40. KTTS.AM.FM 30-28. KLAK 30-23. WKYG d 90 .
DEBBY BOONE "Take it Like A Women" NWB/Cumbl $35 / 4$
 JIM REEVE8 "Thero's Always Mo" (RCA) $33 / 13$
Netlonal Summery Up i. Some 10. Down O. Detute 1, Adds 13 Inchading WVAM, WWCSFM, KLVI, WKSI-FM, WSM. KRMD. AM-FM, WFMSFM, KEBC.FM, KSSS, WSIX-FM 4B.36. Dn: WBGW-FM. WJEZ.FM, KFEQ. KRZY, KNIX-FM, KWJJ, KCUB. DOOLTTLE BAND "Who Were You Thinkin' Of" (Cohumbla) $33 / 2$

DJOHN ANDERSON. WAXX. KSDP. KEEN.
NJOHN ANDEREON " $1850^{\circ}$ THE; $32 / 30$
National Summery: Up 0. Same 2 Down 0, Debuts 0. Adde 30 Including WNAS, KFGO, KUZZ. KNIX-FM. KYTE, KRAK, KMPS
AM-FM. WMZO-FM, WWVA. WCOSFM. WSM. WCMS FM, KWKH, WIRK-FM.

REX ALUEN JR/Drink It Down. Lady (WB)
EDDIE RABETTT/I Love A Rainy Night (Elaktra)
DON WLLIAMSI Belleve in You (MCA)
BILLY "CRAsH" CRADDOCK/A Real Cowboy (Capitol)
REBA McENTIREI Can See Forever In Your Eyes (Mercury)
LEON EVERETTE/Giving Up Easy (RCA)
GENE WATBON/No One Will Ever Know (Capitol)
BONNIE RANTTIDon't It Make Ya Wanna Dance (Caseblanca)
JANIE FRICKE/Down To My Last Broken Heart (Columbia)
OAK RIDGE BOY\&Beautiful You (MCA)
POFTER WAGONER \& DOLY PARTON/If You Go, ITI Follow You (RCA
LORETTA LYMNHCheatin' On A Cheater (MCA)
8TATLER BROTHERS/Don't Forget Yourself (Mercury)
TERRI GIBBS/Somebody's Knockin' (MCA)
LYNN ANDERSON/Blue Baby Blue (Columbla)
CAPITALsA Little Ground In Texas (Ridgetop)
ED BRUCE/Girls, Women, Ladies (MCA)
JOHNNY DUNCANA capulco (Columbla)
BOBBY GOLDSBORO/Goodbye Marie (Curb)
ZELLA LEMR/Love Crazy Love (RCA)
MUNDO EARWOOD/I Can't Keep My Mind Off Her (GMC) New
JERRY LEE LEM\&/Over The Rainbow (Elektra)
$\begin{array}{ll}\text { JERRY LEE LEMS/Over The Rainbow (Elektra) } & \text { New } \\ \text { WAYLON JENNINGS/Theme From Dukes Of Hazzard (RCA) Entry }\end{array}$ TANYA TUCKER/Pecos Promenade (MCA)
This chart is based solefy on complied weekty reports from our repar
continued upward movement from the malortivy of our reporters.

## JOHN WESLEY RYLES "Cheater's Trap" (MCA) 327


CARLENE CARTER "Beby Ride Easy" (WB) 3012
Notional Summery: Up 10, Same 15. Down 1, Dobute 2 Adde 2 . KLVI4436. WOKK 38,38, KTTS AM. FM 40.32. KTRB 24-21.
RANDY BARLOW "Witlow Run" (Pald) $29 / 5$
 GLEN CAMPBELL "Any Which Way You Cen" (wBI
Notional Summary: Up 1, Samo 2 Down 1. Debut 1, Add (WB) $28 / 23$
 KENNY DALE "When It's Just You And Me" (Capitol) 2s/s
 WWCSFM, KNDE, WCMS.FM. WESC. AM.FM $38-32$ WOIK-FM d 36.
GARY MORRIS "Swoet Red Whoe" (WB) $23 / 6$
Notional Summary: Up 6. Same 7. Down 2. Debute 2 Adds 6, KWJJ. KIKK-FM, WOYK-FM, WTSO, WKKN, KICO-FM, KVOC 30 SONAY CUPTIS"F
SONNY CURT18 "Fifry Weys To Leave Your Lover" (Elektra) 21/4
Natlonal Summery: Up 1. Same 13, Down 0. Debute 3. Adde 4 WGTD Wor
On:
Nationel Summary: Up 1, Some 13, Down 0. Debute 3. Adde 4. WGTD, WOIK-FM, KKYX, K TOM. KVOC 30.31, WWVA d-30
On: WVOE. WSM, KWKH, KEED, KRAK. CHARLY MCCLLAN "Who's Cheotin' Who"' (Epic) 1 "17
Motlonal Summery: Up O. Samm 0. Down 22 Debuts 0 . Adde 17 Inchrding WKXA. WCAW, WADR. WOTO, KIKK-FM, WMC.

Notonal Summary: Up 1, Same B. Down 0. Debute 1. Adde 11, KWKH, KWMT, KTTS-AM-FM. KFEQ KVOO. KEED, KRDR.
KFTN, KAAK, WGNA.FM. WWAM.
EARL THOMAS CONLEY "Suent Treatment' (Sunbiral 199
Netonal Summary: Up O. Same 10. Down 0 , DCbuts 0 . Adds 9 , WKKN. KVOC. KSOP, KRRV, WCOs-FM. WESC-AM.FM.
WWOD. KYXX. KRMD.AM. FM.
HANK COCHRAN "A Iittle Bitty Tear" (Elelktral 197


 MOE BANDY " "Mon
NOE BANDY "Following The Feoling" (Columbia) 1e115

RAZZY BAILEY "Trua Life Country Mrasic" (RCA) $14 / 13$
 JOHNNY CAEH-
Natlon CASH The Late TMme" (Columbial 146
KFGO KFEQ KAZY, WBOW. FM.
AMAZING RHYTHNM ACES "I Mrueta Dled And Gone To Texas" (WB) $12 / 6$
Netonal Summary: Up 1, Seme 3. Down 0, Debute 2 Adde 8. Walk-FM, WKSJ.FM, WLWV FM.
WVAM. KCKC 19-
DEBORAH ALLEN "Nobodres Foor" (Cepitol) $12 / 8$
KRRV, KRMD-AMFM, KTOM, WADA.


MEMPHIS MEETING - CBS recording artist Lacy J. Dafton is visited after her recent Mamphis concert by WMPS staff members. Lacy is seen front center flanked by WMPS researcher Delta Jones and WMPS MD Fran Couch; (second row, I-r) Jaff Lyman, Barry Mog, and Tom Chaltas, all of CBS Records. WMPS PD John Randolph is behind the group.


ROGERS RAH-RAH - Kenny Rogers was presented with awards from the fourth and fifth annual WHN/New York Listeners' Choice Awards. The winners in the annual WHN promotion are determined by votes from WHN's one million plus listeners. Pictured, from left, are WHN PD Ed Salamon, Kenny Rogers, and WHN's Lee Arnold, Brian Moors and Pam Grean.


DEAN DILLON DOINGS - RCA's Dean Dillon got together with WKMFIFint GM Boyd Amold and PD Lee Philips during a reception for a group of listeners brought to Nashville by WKMF. Left to right are Mrs. Lee (Kathy) Philips, Lee Philips, Dean Dillon, Boyd Arnold and Mrs. Boyd (Dyann) Arnold.


TWO FOR THE SHOW - Top photo was taken during a recent interview at WIREIIndianapolis. Seen are "Tonight Stiow" co-host Ed McMahon and WIRE's morning personality Doug Dahl. gren; (bottom left) Slim Whitman and WSIX-FM/Nashville afternoon personality Marcey Howard; (bottom right) WAXXVEau Claire, WI Station Maneger Bob Holton and entertainer Kenny Price during an on-air interview.

## Inside Nashville

NUTS \& BOLTS: Glen Campbell's hospitalization in nearby Dickson, TN was for a couple of cracked ribs, they say. He's OK, was on the Smothers Bros, TV special Tuesday (11-11) . . . They've been filming scenes for "The Concrete Cowboy," which just went into production after months of delay due to the AFTRA strike. Norro Wilson, producer-writer-singer-entrepreneur-turned actor, is one of the principals in that movie, Jerry Reed the star . . . Cowboy Ed Bruce back on the range again, this time at the Burger Chef hotplate (cut a new batch of mouth-waterin' commercials)... The plaintiffs in those libel suits against Tammy Wynette have been changed from her ex-husband and his father, Don Chapel (Lloyd Amburgey, Jr. \& (Sr.), to Don Chapel and his son Mike. Both father and son are singers. The suit charges that the Chapels "have been denied the fruits of their labor and talents and have been put down by their fans, co-workers, peers, employers, agents, and managers." The suits further state that Miss Wynette's "Malicious falsehood expressed in writing and the publication of the natural or alleged defects of the plaintiff exposed plaintiffs to ridicule, contempt, or hatred." The two suits total $\$ 36$ million... Bill Anderson spent the week in New York taping more "One Life To Live" soap opera segments

George Jones \& Melba Montgomery, whose B.T. (before Tammy) duets harvested a crop of \#1 and Top Ten hits, work together in Lawton, OK Friday (11-21) for the first time since their studio days
"Vegas" TV star Bob Urich hosts ABC-TV's "Christmas At Opryland" special, which tapes next Monday \& Tuesday (11-24, 25) with the Statler Bros., George Jones, Dottie West, and Mickey Gilley (that makes three network TV specials Gilley has guested on here in the past three weeks. "When you're hot...") . . . Dolly Parton a guest on the first Barbara Mandrell TV special this Tuesday (11-18).

TV OR NOT TV: Remember when it used to be news when a country star (or act) would be hot or lucky enough to be booked on a network, or even a nationally-syndicated television show? Used to grab country trade headlines when something like that happened. Well, look here: "Nashville Palace" was a ratings hit, virtually assured of a midseason weekly start . . Waylon's first TV special got the attention of network execs who had heard his voice and seen his hands on the "Dukes Of Hazzard," and watched the cash register hit the jackpot with his Phoenix-Denver location show
Mel Tillis guesting on the Dean Martin Christmas special . . Eddie Rabbitt's the new voice and face for Miller Beer on radioTV. Rabbitt is a special guest on the CBS TV "Crystal Gayle Special" to air Decem-

ber 4... George Burns is pictured with Loretta Lynn during the taping of the George Burns In Nashville?" special at Opryland. The show will be seen on NBC-TV November $15 \ldots$ Tammy Wynette will be seen on the popular CBS series "Dukes Of Hazzard." She just completed filming November 11 at Warner Brothers Studios in Burbank A TV special starring Donna Fargo and Kitty Wells called "Wells \& Fargo"? "Barbara Mandrell \& The Mandrell Sisters,"


ALABAMA ACCOLADE - RCA recording artists Alabame were recenty honorad with "Alabama Bend Dav" through out the state of Now Jersev. IJust kidding, wanted to see If vou were paving aftention.I Actured here presenting the
bond with the official proclamation is en Alaboma state rep rond with the official proclamation is on Alaboma state rap
resentative. Coroline Cavanaugh. The presentation was mede et the grand opening of the bend's nightciub in the nistoric downtown area of Birming ham.
a six-edition mini-series, airs this week with beaucoup cowboy singers and players guesting on that Cinderella story, which I hope will turn into another network TV fairytale . . . A network TV special starring Jerry Lee Lewis and Mickey??? (wouldn't that be something? )

AIRLINES: Glen Campbell was at Tanya's ranch home when rushed to the Dickson hospital in pain . . Connie Smith recuperated from major surgery Monument Records boss Fred Foster hospitalized for tests to discover the cause of internal bleeding ... The IRS is after another well-known country star for back taxes totaling about $\$ 200,000$. . Whatever happened to that screenplay on the life of Hank Williams at Warner Bros.? They say Kristofferson was the most-mentioned possibility for the lead role... Is Stephanie Winslow now married to producer Ray Ruff, who used to be married to Susie Allanson (and still produces both of them)?? Did I tell you that nearly $75 \%$ of all the boots manufactured in America are made within 75 miles of Music City? (Boot City USA?)

Don Williams first hit in the 60's as head of the Pozo Seco Singers . . . David Houston and Tommy Overstreet are both third generation nephews of the late American musical giant Gene ("My Blue Heaven") Austin... When Tom T. Hall appeared in Penthouse Magazine, he didn't take his clothes off! . . . Watch for a startling announcement concerning one of the hottest girl singers of the day within the next two weeks! . . George Hamilton IV and writer John D. Loudermilk started the first tour company in Nashville ("Music City Tours") Now there are over 50! . . Frank "They call me 'T-Bear"' Thibert Music City'ed for a new single session, and says there's a re porter for a Michigan newspaper named Clark Kent (Do you suppose...?) . . John Pugh, in Country Music magazine, suggests these books for good reading: "Marriage Made Easy" by Tammy Wynette, "How To Win Friends And Influence People" by Waylon Jennings, and "The Art Of Cocktail Chatter' by Don Williams ... Music Row is hearing mumbles of marriage problems from one of Music City's longest-running family affairs (guess who and you win a fist-in-the eye) ... Dolly Parton credits Jimmy C. Newman with her first big break?? He once gave up his spot on the Grand Ole Opry so that the little blonde from Seiverville, TN could get on.

## Regional Adds \& Hots



Four years ago we did a piece on the Pop/Adult battle in Boston. It featured two monster radio stations that had locked horns in an adult "supremacy of format and signal." Those stations were WHDH and WBZ. Both stations still enjoy huge success in terms of billing and audience - but recently, WHDH, under the guidance of Al Brady (who programmed the station previously, and has just been named GM at WYNY/New York - see Page 1), has made a shift that a number of other AM facilities have undergone. Its thrust is a "redefinition" of the longestablished term "oldie." As the Baby Boom (also known as First Generation Rock 'n' Rollers) becomes increasingly significant in terms of buying power, AM radio, if it wants to have a musical power base, has to come to grips with satisfying those adults who still lean towards the AM band - I call them "AM babies." These "babies" are anywhere between 32 and 40, an eight-year demographic "core" spread. Brady discusses his reemphasizing of music from the $50^{\prime} \mathrm{s}, 60^{\prime} \mathrm{s}$ and 70's and the targets he's aiming at with the programming shift.

R\&R: Why and when did the emphasis toward oldies become important to your audience?
$\mathbf{A B}$ : We did it in order to reflect what was actually happening on the radio station. We have in the past four years been leaning towards the value of what oldies, or familiar music, can offer the adults we're going after. Gold or recurrents were making up a lot more of our list than currents, yet we were segmenting our playlist in terms of whether a record fit into any one of those categories. Then in looking at the call-out research, I noticed gories. Then in looking at the audience doesn't really perceive records like that. In other words, there's no basic difference between the way they rate a current record and the way they rate a gold record, as long as it's familiar. If it's unfamiliar, than it usually rates very negatively. So we de-

## Transition

PITTSBURGH APPOINTMENTS: Philip S. Brown has been named General Sales Manager for KDKA, coming to the station from WMAL/ Washington, where he served as.Sales Manager. In addition to his radio background. Brown has experience as a financial analyst for several major firms, including IBM ... Down the road a piece, WWSW has announced the appointment of Herb Crowe as Music Director. Crowe was promoted from within, and replaces Wynn Rosenberg, who stays with the station as all-night personality ... Jim Scollin has been named Director of Station Operations at WJML/Petoskey, MI, and comes to the station from WOMC/Detroit, where he served as Music Director and midday personality ... New morning drive personality at WCLR/Skokie, IL is "Doctor" Phil Duncan, who comes to the Chicago area after seven successful seasons at KXOK/St. Louis. "Since both my wife and I grew up listening to Chicago radio," he commented, "it's our favorite media town." Two new appointments at KMGC/Dallas: Allen Farmer joins the air staff as afternoon drive personality, coming from KXTQ/Ft. Worth: Mark Campbell has come aboard as an announcer from KAFM in town. . Tim Shaw is the new Program Director of KSMA/Santa Maria, CA, coming from the PD slot of KZOZ/San Luis Obispo

WXKS/Medford, MA announces the addition of broadcast veteran Alan Dary. He has been a top radio personality for such New England giants as WHDH and WBZ
cided that the best approach for our radio station was to call a record a record and not have any regard for the aforementioned classifications. What this essentially means is that each record has its rotation evaluated in terms of its popularity as perceived by the music research.

R\&R: So you might have some current music that gets played once every two days, but some goldens that get played every day, or vice versa?

AB: Exactly. We're not really segmenting our rotation patterns by whether a record is current or an oldie; we're segmenting our rotation patterns by the popularity of the record.
$\mathbf{R \& R}$ : An example, please?
AB: This past week, "You've Lost That Lovin' Feeling" by the Righteous Brothers, not Hall \& Oates, was played as a current, meaning that it was coming up three or four times a day. But there were currents that came up in what would be conventionally known as gold rotation. The problem I've had in describing what we do is a semantic one

R\&R: Are you saying that the semantic terms "Golden" or "current" or "recurrent" are passe for you?

AB: Very much for this kind of radio station, because we find that the audience for Pop/Adult radio generally has very little interest in new music - they like what's familiar to them and they accept those records which are familiar; whether it's current or an oldie.

R\&R: So a newer record could be totally acceptable?
AB: That's right. But we find that generally the newer the music is, the less acceptable it is. But there are, as always, exceptions. The latest one is the Willie Nelson record "On The Road Again," which tested really super right out of the box - but that's a very really super right out of the box - but that's a very rare occurrence. So we're trying very hard to develop our rotational patterns by popularity percentages rather than by date of release of a record.

R\&R: What are you looking for in your testing process?

AB: It's basic. We want to know the person's positive or negative reactions. What the centerpiece of all this consists of is to find out how many people consider any given record their favorite. Also, on the other hand, how many are just tolerating it, and obviously a low tolerance record is one that we aren't interested in playing. I'd like to point out that we go to great pains to tell people that we want to know if they've never heard of a record, that it's OK - just tell us.

R\&R: You're looking for honesty.
AB: That's right. We want an honest gut-level reaction, and so far they've been responding. This research I've talked about is done on a daily basis, which means that we are generating a pretty hefty sample of people in New England.
$\mathbf{R \& R}$ : Without tipping your hand, what is a final criterion for inclusion of an oldie or current to the playlist?

AB: I have an arbitrary percentage factor - arbitrary only because I arrived at it. Any record has to score at least that percentage on the "positive acceptance test" in order for it to be added to the radio station. Conversely, there's a "negative" test, and a record exceeding a certain point on that scale will not see airplay, regardless of its positive response.

R\&R: Really?
AB: It's conceivable that a record could test very positively and very negatively

R\&R: Who wins in that case?
AB: Generally the negative would outweigh the positive. Particularly with older music; with newer music we'd tend to see more of a balance of both factions, mainly because newer music tends to test more negatively by its nature.
$\mathbf{R \& R}$ : If I were researched and said to you. "Hey, It's OK, but I've never heard it before." would that be erough to put it in the negative category?

AB: I'd count that as, "I've never heard that before," which translates to me as a negative.

R\&R: Do you categorize your oldies in styles, eras, sounds - like is the Motown sound especially popular in Boston?

AB: I think it is. But like anything else, some of the Motown records are more acceptable than others. There seems to be an acceptance of good music regardless of what era it's from. We have recent hits that test positively and we have some very old ones that keep right up with them. We're finding that the best of the bunch test very well, very consistently. But there's no trend developing saying that you should be playing more Beatles records than say Motown records. They either stand or fall on their own individual merits.

R\&R: What other facets can you reveal about this significant musical repositioning of WHDH?

AB: Well, I can tell you that I've got some records in my power rotation right now that are from 1958 ! Now the time frame of records in the powers will change from week to week, but never dramatically.

R\&R: Which must be achieved by the ongoing process of continually testing records, retaining the highest score and lopping off the lower ones. Does it go in cycles?

## AB: Exactly.

R\&R: Do you think that for an AM music station to survive in the coming years that it might have to reto survive in the comith "baby boom music"?

AB: I believe it will. I don't know why, but we're one of the few AM radio stations that has been able to hold our numbers not only in drive time, but middays where the prime element is music - not full of the news, traffic, and sports elements we have in other dayparts. Our numbers from 9 am to 3 pm are substantial, so I don't buy the argument that you can't play music on AM and win. I think what it boils down to is that you've got to play the right music, and you have to deliver it in the right way, and if you're doing that. people will respond accordingly.

## Update

AN INDUSTRY HALL OF FAME? John Murphy of KWEB/Rochester, MN has resurrected the idea of establishing a "Radio Hall of Fame." He writes, "Many industries have a hall of fame, most notably the sports business. In our business, a hall that would honor our colleagues could also prove to be an interesting tourist attraction - broadcasters like Alan Freed, Murray The K, Gary Owens, William B. Williams, Wolfman Jack, among other long-established personalities, are the Babe Ruths and Pete Roses of our business. Included in the hall would be airchecks of broadcasts that visitors could listen to; a replica of a major radio studio; maybe the original mike used by Presidentelect Reagan at WHO; Lujack's headphones, and the like." Murphy can be reached at the Springtime Retirement Home \& Grill, 29 North East 7th Street, Rochester, MN 55901 . . THE SPORTING LIFE: Over the next three weeks, FM97/ Pittsburgh will be interviewing for a morning and afternoon sports commentator. So what, you say? Well, what makes this different is that the station is looking for a complete unknown for the job: no previous broadcasting or journalistic experience required! "What we're looking for," said PD Kevin Fennessy. "is somebody right off the streets, someone who is sharp, somewhat off the cuff, well-versed in all sports. This is almost like the premise of the movie 'Rocky,' where an unknown gets a shot at the big time."... As the super-popular Portland Trail Blazers basketball team gets underway for the $1980-81$ season, KEX has introduced a new kind of sports talk show. "Blazer Sports Talk" will encourage listeners who want to learn more about the sports to call in and better understand the game's techniques ... WQDE/Albany, GA is in need of Pop/ Adult record service from all sources - addness product to Gabe MacKenzie, Operations Manager, P.O. Box 1624, zip $31702 \ldots$ KWOS/Jefferson City, in conjunction with Coca-Cola, helped area handicapped children as twofoot dolls - witches and pilgrims to coincide with the season - were donated to area schools for the handicapped, plus giveaways of Mr. Pibb soft drinks.

## BREAKERS． <br> ＂Breakers＂are those newer records that have the greatest level of

 station activity on any given week．
## DIANA ROSS

## It＇s My Turn（Motown）

$55 \%$ of our reporters are on it Somewhat competing with her other release，this is projected to continue to outgain ＂I＇m Coming Out＂based on our programmers＇observa－ tions；although＂Our＂is also still climbing．Adds include KFMB，WJON，WHBY，KMED，WATR，WLTA，WGIR，WTIC， KPPL，WTAR，WACI，KXIC，WDBO．Key moves： $28-20$ WSTV， 30－21 WGAR， $29-23$ WREC， $36-27$ KBAI， $39-26$ WSGW，29－23 WEIM， 24.21 WBT， $30-25$ WFIR．Heavy rotation：WCFR， WOOD，WSBA．Jumps $35-22$ on P／A chare

## KORGIS

## Everybody＇s Got To Learn Sometime

 （Asylum）$56 \%$ of our reporters are on it Latest adds include WJBO， WHEN，WCBM，WNFL，WSBA，KMBZ，KNBR，WGY，WSGW， WLW，KAKZ，WHBC，KOLO，WCHV．Key moves： $23-18$ WSM FM， $24-18$ WFIR，25－16 WOWO， $28-25$ KING，21－17 WBEN， 31 － 21 KLO，25－22 WORG，21－17 KWOS，35－26 WGAR，debut 20 KRMG，debut 23 KEX，debut 30 WACI，debut 30 WLNH． Heavy rotation：WCCO－FM．Jumps 3628 on P／A chart

## NEW \＆ACTIVE

 ants total number of our reporting stations pleving the record and wesk．The second is the numBOBBY GOLDSBORO＂Goodbye Marie＂（Curb／CBS）66／16 adds include WPTF KLMS KANT．WFDF KSFO，WHBC，WDAK．WCCO FM，WNAB，WWSW，WSGW，KOY，KOB KOY movas 28.21 WSTV． 2816 WLTA． 1611 WSB． $33-27$ WLVA． 38.28 KLO， 4024 KMED， 31.26 WFIR
debut 23 WYMC．debut 27 WEIM．debut 29 KMBZ dabut 29 WACI．Heavy rotation WRVA In creased 3331 on P／A chorr
DIONNE WARWICK＂Easv Love＂＇（Arista） $54 / 9$ add WPTF，WSJS，KOY，WHIZ，KSFO WLW．WWSW．WLNH．KaY moves 23－19 WSB 27.24 WOWO， 30.27 WIBW． 40.30 WSGW， 35 29 KBAI，dabur 26 WFDF，dabut 27 WORG，debut 28 WMAZ，dabut 29 KOLO．debut 29 WHAG，dabut 29 WREC．dabut 29 WEIM．Hoovy rotation：WDBO．WSBA．Incrassed $38-32$ on P／A chart
JOHN LENNON＂（Just Like）Starting Over＂（Geffen）41／7 add WCMB，KFOD KLO．WSOW．KMED．WFDF，WQUA．Koy moves： 28.19 WGAR． 32.26 WORG， 34.27 WFIR， 2822
WOWO． 2622 WBT． 27.23 WQUD． 26.22 WEIM， 25.19 KBAI． 28.22 WSM．FM．Increased 40.33 on PIA chart
GEORGE BENSON＂Love X Love＂（WB） $48 / 4$ add kblf，WSGW，WELI，WFDF Kev moves： 2521 WWWE，31．28 WHBC． 22.19 WORG． 3930 KMED．dabur 29 KLO．debut 29 KWOS．In－
RUPERT HOLMES＂Morning Man＂（MCA）45／6 add WIP，WYMC，KMED，WIEW， WLVA．KFQD Kor movas： 2418 WSB． 3429 KRKO． 2924 KWOS． 3027 WWWE． 28.24 WEIM．Hear otation：WSIX．WOAI．FM．Increased 39.35 on P／A chart
EDDIE RABBITT＂I Love A Rainy Night＂（Elektra）43／13 add KFOD，wSTV，WFIR WGIR，WSEA，KMRJ，KLOK，KOY，WHIZ WDBO，WGY，WIOD，WJON．KoY moves： $25-17$ WLTA 28.22 WSB． $31-27$ WBT， 23.20 WI日W，debut 19 KRMG，debut 24 KEX．Kebut 26 WEIM．debut 27
WJBO，debui 28 KMBZ dobut 30 WMAZ Debut WJBO，debut 28 KMEZ．dobut 30 WMAZ Dobuts at No． 36 on P／A chart．
NIELSEN／PEARSON＂If You Should Sail＂（Capitol）38／10 add KFOR，WEZ，WOIF， KEX．WHEC（EA）．KAKZ．KSFO．KUGN．WWWE．KPPL．Kay moves： $32-27$ WGAR． 23.19 WFIR．debut HARAY CHAPIN＂＇Sequel＇（Boardwalk）39／17 add KLTE，KEX，WCMB，WGY，WTIC

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| :--- | :--- | :--- | :--- | :--- | :--- |

WSTV．WHIO．WGR．WJB＇O，WSLI，WACI，KBLF，KUGN．WIP，KRKO．KLO．KOLO．Debuts 27 WPRO CHRIS MONTAN＂Ils This The heowr rotational porterns．Dabuts at No． 38 on P／A chart WHBY，WLTA．WSBA．KMRJ．Kay moves：17．14 WIVA． $25-19$ KLO，debut 24 WYMC KO，WABZ rion：WATR．Dakuls at No． 39 on P／A chart
MAC DAVIS＂Texas in My Rear View Mirror＂（Casablanca） 2812 add WEIM WSJS．Key movas： 21.17 KAAY，2．18 KMEZ．27．24 WTAR． 3026 WJBO 29.26 WBT．Heav rote
tion：KRZI．Dabuts at No． 40 on P／A chart

## Others Getting Significant Action

MICKEY GILLEY＂＇That＇s All That Matters＂（Epic） $27 / 1$ add WMAZ．Moves： 1612
KMBZ．23－13 KLTE．23－19 WREC． 29.25 WHAG．
JOHNNY LEE＂One In A Mitlion＂（Asylum） $25 / 7$ add Kwos，KRNT．WHIZ，KLO． WRIE，WNAB，KFOR．Moves： $12-8 \mathrm{KMBZ}, 29.26$ WIBW， 3027 WREC，debut 18 KRMG．
JANIS IAN＂The Other Side Of The Sun＂（Columbia） $25 / 2$ add WCCO FM．WGIR （ra）．Moves：21－17 WFDF， 2923 KMED， 2623 WTAR．Haevy rotstion：KOY．
WA YLON JENNINGS＂Theme From The Dukes Of Hazzard＂（RCA） $24 / 3$ odd KNBR．WNEU．WCCO．FM．Moves： 105 WHAG， 2420 WORG．Heavy rotation WJON． DONNA SUMMER＂The Wanderer＂（Geffen）24／1 add WBZ．Moves： $18-14$ kBAl 15．12 WLNH． 126 WOWO．debut 28 KOLO
STEPHEN BISHOP＂Send A Little Love My Way（Like Always）＂（WB） $23 / 13$ add WHEY，WBAL．WIEW，WKIQ．WCCO－AM，WPTE，WHIZ，WABZ．WRIE，WORG，WLNH，KWOS
KUGN
JACKSON BROWNE＂＇That Girl Could Sing＂＇（Asylum） $23 / 2$ add wDAE．WOWO Movos： $17.13 \mathrm{kWOS} .30-23$ WORG．debut 25 WEIM．Henvy rouation：WEBC
FOUR SEASONS＂Spend The Night In Love＂（WB／Curb） 22110 add WEIM．WET WOAI．FM．WSBA．KLO．WABZ WNAB．WHEY，WJON．KFOR．MOves： 3027 WLTA
RITA COOLIDGE＂＇Fool That I Am＂（A\＆M） $21 / 15$ sdd KUGN，W
WEIM．WIGW．KEX．WOIF IdPl．KOY，KLO，KSL．KRKO，KAMG．WHEC．WORG．
WEIM．WIEW．KEX．WOIF Idpl．KOY，KLO．KSL．KAKO，KAMG．WHBC．WORG．
DEBBY BOONE＂Take It Like A Woman＂（WB／Curb）20／1 add KM 27－17 WSE
FRED KNOBLOCK \＆SUSAN ANTON＂Killin＇Time＂（Scotti Bros．）19／19 Bdds include WQUA，WSEA．WCCO．AM．WHIO WSJS．WEIM．KMED．KFOR．KWOS．WNAE FM，WRIE，WIP
FIREFALL＂Only Time Will Tell＂（Atlantic）19／1 sdd kfoo．Moves： 3026 WHAG DR．HOOK＂Girls Can Get It＇（Casablanca） $18 / 7$ add Whiz．W日en．wYMc．WCCa
FM．WDAK．WGAR．WCMB

LOBO＂With A Love Like Ours＂（Elektra／Curb）18／1 add KFGo
SAMMY JOHNS＂Falling For You＂（Atlantic／Real World）17／1 add WREC CHARLES FOX．Now rotation WATR
CHARLES FOX＂Seasons＂（Handshake） $16 / 10$ add WBAL WSLI，WLVA．KLO，KRMG
WHEC，WLW，WRVA WFTL．WJON WHEC．WLW，WRVA．WFTL．WJON
CHICAGO＂＇Song For You＂（Columbia） $15 / 2$ add Kwos．KFQD．Moves： 33.28 WBT．
STEVE GOODMAN \＆PHOEBE SNOW＂Sometimes Love Forgets＂ 14／5 add KRMG，WCCO．FM．WKHM．WHIO．WSLI．
BRUCE SPRINGSTEEN＂＇Hungry Heart＂（Columbia） $14 / 4$ add WORG．WEIM
WOWO．WHEN．Debuts 29 WMAZ． EXILE＂Take Me Down＂（WB／Curb）14／0．Moves： 12.9 WREC．17．13 WYMC debut 22
RANDY MEISNER＂Deep Inside My Heart＂（Epic） $12 / 3$ add WCHV．WHEN．WTVN
Moves： 2623 WOWO debut 26 WORG． Moves： 2623 WOWO，debut 25 WORG
CHARLIE RICH＂A Man Just Don＇t Know What A Woman Goes Through＇ （Elektra） $12 / 2$ odd KLOK．WHIO．Debuts 27 KMBZ ．
EMMYLOU HARRIS＂The Boxer＂（WB） $12 / 1$ add $K L T E$ ．
JOHNNY RIVERS＂China＂（RSO） $11 / 2$ add KLO，KFLD Moves： 32.28 KBAl ．
JACKSONS＂Lovely One＂（Epic）11／1 add WFIR．Moves： 1411 kwos． 21.12 Wowo BOBBY VINTON＂He＂（Tapestry）11／1 add WQUA．
MANHATTAN TRANSFER＂Trickle Trickle＂（Atlantic）10／4 add WABZ．WH日C wORG．wsJs
MICHAEL JOHNSON＂After You＂＇（EMI America）10／2 add wooo．wLTA．

## Most Added：

AIR SUPPIY
 Addad se $23 \%$ of our raporting stations．
FREO KNOBLOCK B BUZAN ANTON FHED KNOBLOCK B \＆UZAN ANTO
KIllin＇Time（Scort Bros） Added at $17 \%$ of our roporting s MARAY CHAPMN Saquel（Boardwath）
Addad at 15\％of our raparting Addad at 15\％of our raporting stations．
KORGI8 varybodr＇s Gor To L arm Sometme LAsylu
Added et $15 \%$ of our reporting stotions．

Bober colloseoro
Goodove Mons（Curt／CBS）
Added at 15\％of our raporting statione．
RITA COOuDe Fool Thati Am IABM
Fool Phar Am（ABM）
Addad at $14 \%$ of our reporting stations． DIANA ROSS
If＇s My Tum（Morown）
Hottest：
KENNY ROOERS Ledy（11Derty） Raportad hot at $62 \%$ of our stant
LEO SAYER LEO SAYER More Than I Can Ser WBI
Repored hot at $4 \in \%$ of our stations． CHRISTOPHER CROSS Never Bo The Same WWB） Reported hot ot $42 \%$ of our sterio BAREMA STREISANO Wormen in love（Columbia）
Roported hot at $39 \%$ of nurstation NEIL DIAMONO Love On The Rocks（Ceprtoll Reported hot at $34 \%$ of our stations． HALL 8 OATEA
You ve last Thar lovin＇fooling（RCA） WILIE NELSON
On he Rood Agein


Album Airplay Tracks
The following albun trocks, alphabotically listed by artist are getting significant airplay on meny of our Pop/Adut stadions.)
DOOBIE BROTHERS (WB) "One By One" "South Bay Strut
ELTON JOHN (MCN "Never Gonna Fell In Love Again" "Take Me Beck

OUVIA NEWTONJOHN (MCN "Don't Walk Away" "Suspended In Time
EDDIE RABBITT (Elektra) "So Deep In Your Love" "I Need To Fall In Love Agaln What WIII / Write
KENNY ROGERS (Liberty) "Long Arm Of The Law
BOZ SCAGGS (Cohumbia) "You Can Hove Me Anytime" "Isn't It Time
BARBRA STREISAND (Columbia) "What Kind Of Fool" "Promises"

# Pap/Rhythms 

## HOTTEST <br> Following are listed in order of their airplay activity

STEVIE WONDER<br>"Master Blaster (Jammin')" (Tamla)<br>TEDDY PENDERGRASS<br>"Love TKO" (Philadelphia InternationaD KOOL \& THE GANG "Celebration" (De-Lite) JACKSONS "Lovely One" (Epic) CAMEO "Keep It Hot" (Chocolate City) GEORGE BENSON "Love X Love" (WB) PRINCE<br>"Uptown" (WB) TEENA MARIE<br>"I Need Your Lovin' " (Gordy) ZAPP<br>"More Bounce To The Ounce"' (WB) LENNY WHITE<br>"Kid Stuff" (Elektra) NARADA MICHAEL WALDEN "The Real Thang" (Atlantic)

## CLIMBERS

LARRY GRAHAM "When We Get Married" (WB) $52 \%$ reporting. Hot at WWRL with medium airpley at WILD and WAMO in the East Climbing at KDAY in the Wost Hot rotation at WOAO WTLC. WJMO and KAEZ: medium
 WLOU and WJJS.
REDDINGS "Remote Control" (B.I.D.) $52 \%$ roporting airplay, The Midwost shows modium actuviry at wTLC, WJMO and WWWS. Hot et KDAY in the Wost Added at WJJS, cllimbing at WOIA. WJMI, WGIV. WLOU and WYLD, and hot
SO.S. BAND '
S.O.S. BAND "S.O.S." (Tabu) 48\% of our roporters ere on it Hot et WHRK, WVEE. WLOU ond WYLD while climb Ing of WOIA WKXI, KMJO WJJS, WENN end WOWI in the South Medium airpley at WJMO and WAMM in the Midwest Hot at WXYV and WAMO In the East
STYUSTICS "Hurry Up This Way Again" (TSOP) 48\% reporting activity. Climbing at WAMO and hot et WILD in the East The Midwest shows an add at WVON, modlum airplay at KAEZ, end hot rotation at WOAO and WJMO. Hot at WHAK, WVEE and WJJS white cllmbing at WKXI. WYLD, WENN and WOWI in the South.
DIANA ROSS "I'm Coming Out" (Motown) 48\% reporting. The Weat shows hot rotation at kDKO. Heav airpley at WJMO. WAMM and KAEZ in the Midwest Cllmbing at KMJQ. WJJS and WENN with hot rotation at WHRK airpley at WJMO. WAMM and KAEZ in the Midwest CIImbing at KMJQ. WJJS and WENN
WVEE. WKXI and WYLO in the South Hot Oi WXYV and WAMO; climbing at WWIN in the East
PA TRICE RUSHEN "Look Up" (Elektra) 48\% reporting action. Added at WAMO with medium airplay at wXYV Ond WILD in the East Modium activity at WHRK. WVEE, WDIA. WAOK, WLOU and WJJS in the South. New at WVON while
HEATWAVE "Gangsters Of The Groove" (Epic) 48\% reporting airplay. Climbing at KDKO and KDAY in the Wosz Now at KAEZ, ellimbing at WTLC and WAMM, and hot at WOAO in the Midwost The South shows an add of WHAK WVEE and WJJS with medium alrplay at WDIA and WAOK. Debuting at WXYV and WAMO while climbing at WWRL in th East
RAY, GOODMAN G BROWN "Happy Anniversary" (Polydor) 45\% of our reporters are on it Climbing at WILD and WWRL in the East Now et WVON and WJMO: climbing at WOAO and KAEZ in the Midwest Added at WOIA ellimbing at WAOK, WGIV and WLOU, and hot at WJMI, WKXI end WENN In the South.
ARETHA FRANKLIN "United Together" (Arista) 45\% reporting. The Midwest shows on add at WVON WDAO, WTLC and WAMM. Now at WILD, cllmbing at WXYV, and hot at WWRL in the East Debuing at WDIA WYLD ond WENN: climbing at WHRK, WVEE and WOWI in the South.
KURTIS BLOW "'Throughout Your Years" (Mercury) 41\% reporting airplay. Added at WHAK, WVEE and WJJS. CHmbing of WYLD, and hot at WLOU in the South. The West shows madium aitploy at KOAY. Hot at WVON and
SEAWIND 'What Cha Doin' '. (A\&M) 41\% raporting. Added at WDAO with modium sirplay ot WTLC, WAMM and WWWS in the Midwesy Now at WAMO, ellmbing at WXYV and WWRL and hot at WILD in the East The South show an add at WOIA with modium airplay at WHRK, WVEE and WJJS

CHL-LTES "Heavenly Body" (Chi-Sound/20th) $41 \%$ of our reportars aro on it Now at KOKO and KDAY in the Wost Added at WVON and cllmbing at KAEZ in the Midwert Medium aliplay at WDIA WAOK. WLOU, WKXI, WENN And
WOWI in the Midwost ClImbing at WILD and WWRL in tho East

EARTH, WIND \& FRE "You" (ARC/Columbia) $41 \%$ raporing action, Added at WXYV. WILD and WWRL in the Eoat Now at WVON and WJMO in the Midwost Dobuting at WHAK. WVEE, WAOK, WGIV and WJJS while climbing at wowl in the South. The Wost shows an add at KDIA
CAMERON "Funkdown" (Salsoul) 38\% reporting ectuity, Hot rotation at WOIA WGIV, WLOU ond WENN modium sirplay at WHRK ond WVEE in the South. The East shows an add of WAMO arid medium alrplay at WXYV and WLD. Hot ocWOAO and cllmbing at WJMO in the Midwest
DONNA SUMMER "The Wanderer" (Geffen) 38\% roporting. Hot at WXYV in the East Climbing at KOKO and KDAY in the Wost The South shows hot rotation at WHAK. WVEE and WPXI with medium airplay at WKXI. WJJS end

MANHATTANS "I'II Never Find Another" (Columbia) 38\% reporting aliplay. The South showe an add at WLOU and WJJS wlith medium alpplay on WHRK, WVEE and WKXI, Added at WWRL cllmbing at WXYV in thn East Now

LTD "Shine On" (A\&M) 38\% reporting. Now at WDAO in the Midwest Added at WILD and cllmbing et WXYV in the East The South ratieote on odd al WLOU and WJJS, madlum airpiay at WHRK, WVEE and WJMI, and hot rotation at WKXI. Dobuting at KDAY and KDKO in the Wase
BRICK "Push Push" (Bang) 34\% of our reportore are on il. Hot ar WYLD, KMJQ and WOW, climbing at WHRK WVEE and WENN in the South. Hot at WAMO whito cllmbing at WXYV in the Eart Medium airpley ot KOKO in the Wet Hot at WWWS in the Midwoat

GRANDMASTER FLASH "'Freedom"' (Sugar Hill) 34\% reporting airpley. Hot at KOKO in the Wert Climbing at WYLD; hot at KMJQ. WJJS, WPXI and WENN In the South. Climbing at WWWS and KAEZ in the Midwest Hot at WWIN and elimbing aiwamo in the Eos?
ASHFORD \& SIMPSON "Happy Endings " (WB) $34 \%$ reporting activity. The South ehowe medium alppley at WHAK, WVEE. WJMI and WKXI. Hot at WWRL end climbing ot WXYV in the East Added at KOAY in the West New ot WAMM while cllmbing at WDAO and WJMO in the Midwost
DYNASTY "Do Me Right" (Solar) 34\% reporting action Climbing at WxYV and WWRL in the Enat Medlum at play at KOAY in the West The Midwest showe an add as WAMM and WWW8: modlum activity at WTLC. Cllmbing at WHAK We, waiv ind KMJa in the South.

8WITCH "Love Over And Over Again"' (G ordy) 31\% roporting alrplay. Now at WDAO and cllimbing at wJMo
In the Midwast. Hot at WDIA climbing at WHAK, WVEE, WJMI, WAKK and WKXII in the South Climbing at WXYV in the Eare TYRONE DAVIS "How Sweet It Is" (Columbia) 31\% reporting. Climbing at WOIA WLOU. WYLD and WJJs Whilo hot at WAOK and WENN in the South. Climbing ot WVON and WWWS in the Midwest. Modum airplay at WILO in the East
GLADYS KNIGHT \& THE PIPS "Bourgie, Bourgie" (Columbia) 31\% reporting actwity. The Eant ahows an add at WAMO and madium alplay at WILO. Hot at WOIV and climbing at WAOK and WLOU in the South. Cllmbing a WAMM and KAE2: hot at WOAO in the Midwest Hot at KOAY in the West
LAKESIDE "Fantastic Voyage" (Solar) 31\% of our reportere are on it Climbingt at koko in the Wort Madlum alrpley of WXYV in the East Climbing at WDAO, WTLC ond WAMM in tho Midwast Added at WLOU: cllmbing at WHRK. WVEE and WJMI in the South.
LA TOYA JACKSON "If You Feel The Funk" (Polydor) 31\% reporting. The South shows an add al woIA WLOU and KMJa with medium airplay at WJMI, WAOK, WENN and WOWI. Now at WWRL in the East Climbing at
KDAY in the Wost.

MICHAEL HENDERSON "Prove it" (Buddah) 31\% reporting, Climbing at WiLo in the East Now at WGIV eflimbing at WJMI, WAOK, WLOU and WKXI in the South. Added at WJMO with modium alrplay at WTLC and WWWS BOOTSY "Mug Push" (WB) 31\% reporting action. Added ot WAMM in the Midwost Debuting at WHAK, WVEE, WJMI. WAOK, WGIV, WYLD end WENN in the South. New at WXYV in the East

## NEW \& ACTIVE

SEVENTH WONDER "The Tilr" (Chocolate City) 28\% roporting activtry. Hot at KDAY in the West Climbing WXYV and WAMO In the East Climbing at WHRK, WVEE. WENN and WOWI while hot at WAOK in the South
LOU RAWLS "I Go Crazy" (Philadelphia International) 28\% of our raportars are on it Hot at WJMi: climbing at WDIA. WAOK. WGIV and WJJS in the South. Climbing at WJMO and hot ot WDAO in the Midwest. Climbing at KDKKO
in the Wost

TAVARES "Love Uprising" (Capitol) 28\% roporting. Medium airpley at WWRL and hot at WILO in the Ease Climbing at KDKO in the West The South shows medium airplay at WAOK, WGIV and WPXI. Now at WVON and hot at

WILTON FELDER "Inherit The Wind" (MCA) 28\% reporting. Added al WDIA. WGIV and WYLO in the Sourh Climbing at WAMM, WWWS and KAEZ in the Midwest. Now at WWRL and climbing at WAMO in the East

## JAZZ $A D 10$

HOTTEST

JUDY ROBERTS BAND HERBIE HANCOCK PAT METHENY STANLEY TURRENTINE DEVADIP CARLOS SANTANA. GROVER WASHINGTON JR. AZYMUTH.
HUBERT LAWS
SADAO WATANABE
SPYRO GYRA
DAVID CHESKY BAND
AHMAD JAMAL
AHMAD JAMAL.
DAVE VALENTIN.

## NEW \& ACTIVE

## SONNY ROLLINS

 HIROSHIMAns.. . Odori (Arista)






## Openings

## EAST

MBO/Harrieburg neede aftemoon drive persnolity with production sbility. Send tepe to Ti,
11 S .40 Th St . Herrisburg. PA 17111, (11-14)
ne-veer-old Contemporary Hit Redio station lookiofor air zalent to fill middoy, aftemoon, and night and repes and resumes to Gary Mitchell, PD, WaIT

PPST is tooking for a fuil-time on-air personality inth good production skills and experience. Send tepee
nd resumes to Tom Tavior. Box 9750. Trenton, NJ B607. EOE M/F (11:14)
lowe and jock openings in beoutiful central Ver ront at growing Pop/Adult operation under new own rehip. Tapes and resumes to Ed Stokes, WC
wive, Rendolph, VT 05060. EOE M/F (11-14)

WIFI/Phlladelphis is interested in building talon ank for future openings ... personality air telent and av, we"d like to hear from you. We sre looking for
xperience, but if you've got talent, your present market and
ize is not important. Your talent on tape sad your
ioughts on paper to Tom Blgbv, WIFI Redio, One Beis ad Plaze, Bele Cyma PA 19004 EOE M/F (11-14)

## Radio \& Records Sales Opening

Redio \& Records is searching for an East Coast
marketing representative. We're looking for an expenenced radio sales manager or strong sales person. Must have excellent communications and presentation skills. Prefer person based in' near Washington or New York. Resume and
salary requirements to Bill Clark, Radio $\&$ Recsolary requirements to Bill Clark, Radio \& Rec.
ords, 1930 Century Park West, Los Angeles, CA ords, 1930 Century Park
90067 EOE M/F $111-14$

## SOUTH

Experienced moming personality and Progrsm Send epplicerion with aircheck, references and salsry. reauirements to GM, WCOS-FM, Box 748, Columbie. SC 29202 . No colls accepted. EOE M/F (11-14
Q101. Esat Miselasippl and West Alaberne's "1 100,000 kw Contemporery Hir Radio is looking for 9 strong air
personality with strong production. Come ioin a winner. Push tepee and resumes to Don Hormes, Box 2314 .
Mendian, MS 39301, or call (601) 693-2381. (11-14) WAAY/Huntaville, 50,000 watt atation with a resl commitment to news. Looking for the right News
Director to fit Our sound. Good bucks for the right person. Tapes and resumes to Jerry D
Huntsville, AL 35804 EOE M/F $(11-14)$

WROO is looking for o part-time announcer. Mus have two vears commercisl radio experience. Send
tapes and resumes to Jim Belliard, 400 Redio Roed, Chariote NC 28216. No calls please, EOE(11-14)

Experlenced News Director needed for top rated modern. Country station. Send spplication with air WCOS-FM, Box 748, Columbie, SC 29202. No calls accepted. EOE M/F (11-14)
Needed: Adutr communicarors. Tepes and resume to Bruce Clark, WKYX, 400 K
KY 42001. EOE M/F (11-14)
WBHEJFt, Louderdale-MiamI, Supersters AOR, look ing for the right person to fill a full-time opening. At a must. Tepes and resumes to Nesl Mirsky, WSHE,
3000 SW Both Avenua, Fi Louderdale, FL 33314 . No 3000 SW BOTh Avenue,
calle please. EOE (11-14)
Mldday opening avallable immediately in Central Floride. Looking for Pop/Adult pro with good voice Matural deliveny end ebove aversge productability to foltow formst absolutely necessery. Tepes and resumes
to PD, WSIR, Box 633, Winter Haven, FL 33880 . No to PD, WSIR, Box 633, Win
colls please. EOE M/F (11-14)

Lost call for oftemoon dive position ot Contern-
porar Hit bration Last Aut 46. Bucke will meke it worth while to live in sunny west Texes. Contect Chris Showetter, KBST, 603 Johnson, Big Spring. TX 79720
or cell $(915)$ 287-6391. EOE M/F (11-14)

## Openings

KRGVIMCAllen Brownavivo. JX, part of a grown Sunbelt chain, is looking for air personalities. Looking for a relatable, clever, communuricator. If ambition man. Also, your tede. Mail tepes and resumes, production samplea and salary requiremente to Bob Perry, Box 626, Wee laco, TX 78598, EOE M/F (11-14)
If you ore a moture one to- one communicant who knows how to have fun in AM drive and wants to work
for a winning compeny and a winning 200,000 watt $F M$. Excellent money, benefita and environment. RUSH your tepes and resumes to Bill Thomes, Operations Director, WRVO. Box 1394, Richmond, VA 23211. EOE M/F (11-14)
Y102(WHHY-FM)/Montgomery still looking for midday production ace. Send tapes and resumes as soon es possible to Neil Hemson,
gomen, AL 38105. EOE (11-14)

WGRK/Greensburg, KY has immediate opening for experlenced snnouncer shd snyone who likes to do production. Good pay for the night person. Former is Pop/Adult and AOR. Tepes and resumes to Michael R. Wilson, WGRK-AM-FM, Box 246, Gree
42743 , or cell (502) 932-7401. EOE (11-14)
WRFSIAlexander CIty, AL in search of middey jock with decent pipes and ebility to relate. Production sbit ities a must. Send tapes and resumes to Tommy Lee
PD, WRFS, Box 72 , Alexander City. AL 35010, or cail (205) 234-2566. EOE/M-F (11-7)

WISEAABheville, NC. Wented: Aftemoon arive with best production skills in the South. State-of-the art production equipment. Station loceted in one of the countrys most desirabie sress. Exces, resumes snd re
work for and grow with. Send tspes, cont photo to Rey Williems, PD, WISE, 90 Lookout Roed
Asheville, NC 28804. No calls please. EOE M/F (11-7)

Program Director/Operatione Manager for Contemporary Hir Radia/Oldies AM and sutometed TM Country FM. College and programming experlence preferred Also seeking production ditectore excited ebout radio Send tepes and resumes to Richerd P. Oskley. Century
Communications, Box 170 , Wilson, NC 27893. EOE M/F Cendmunications, Box 170 , Wilson, NC 27B93. EOE M/F
$(11-7)$ Personable news anchor. WOAl/San Antonio. 50 kW ,
beautiful new studios. grest opportunity and good money. Tspes and resumes to George Jennings, 6222 N.W intergtate 10. San Antonio, TX 78201. (11-7)

98 Rock still looking. The sun isn't the only thing that a hot in Tampa Boy. I need on experienced night time to Al Petersen, Box 4809, Cleanwater, FL 33518, No calle. EOE (11-7)
Sweet home Alebama is calling. Need air person for morning drive. Good production. Good money. Contac
Bill Brown GM WULA Radio at (205) 687-2066. (11-7 Bill Brown, GM, WULA Radio et (205) 687-2068. (11- $\lambda$ ative production director. Good bucks for a profession with exceptional production akills and a good, strong desire to win. No weekenders with dubbing capabilities. Prease rush tepes and resumes to Bnan Scott, WGBF, 710 Brickell Avenue، Miami, FL 33131 . EOE M for upper South Cerolino. Must have heavy sales sblity and knowledge of all phases of radio. Join o growing group with s growing future. Send tepes, resumes, references and salsn history to Dave Lingsfeht, Box 940 ,
28658. No phone cells please. EOE (11-7)
50.000 watt WAAY/Huntaville is atill looking for that top notch News Director for our award winning news department. A statlon with a real commitment to news, not just music. Send tepes and resumes to Je
WAAY Box 551 . Huntsville, AL 35804 ( $11-7$ )

97 Rock (WABB-FM) looking for motivated individuals who are willing to work hard. Good salary and compeny benefits if you have medium or major merket expenence end want to contribute to the team. Tapes end
to Chris Bryan, WABE-FM, Box 2148 , Mobile, AL 36601, to Chris Bryan, WABE-FM, Box 2148, Mobile, AL
or cell (205) 432-5572 sfter 2pm. EOE M/F (11-7)

100,000 watt Contemporary Hit Radio WSGF-FM Ssvannah neede two jocks: middey and evening. Join in the Southeser. Tepes and resumes to Doug Welldon, Operations Manager, WSGF, Box 876, Savannah, GA 31498. EOE M/F (11-7)

Jocks needed - all formats. Send tapes and resume to Enc Rhoads,
FL 33308 . $111-7$

## Openings

Looking for antire staffl We need to hire creative energetic redio people to fill an entire air staff for an FM Contemporany Hit Redio format. Our client is a majo Send test group with 8 omerning ioulde, Inc., Box 13258 Send tapes and resurnes to Medial
Tempe, FL 33881 . EOE M/F (11.7)

## MIDWEST

Nows person nesded for Northesestem Wisconsin Country outlet. Aftemoon drive enchoring end night meetings. Tapes and resumes to John Mitchell, ND 739-1168. EOE (11.14)

Chief needed to establish and direct our Kalamazoo Cureau. We need a self-motivetor with strong reporting obilitios. Send tapes and resumes to Royal Norman, ND obilitios. Send tapes and resumis to Blag., Bertie Creek,
WKNR-WKR, 612 The American
MI 49017 . No cells please. EOE $(11-14)$

WDAY/Fargo, ND is looking for auper personality enterteiners for Contemporery format. Good dollers for right person. Tepes and resumes to Irving Schmish,
WDAY. Box 2466 , Fergo, ND 58108 , or (701) $237-6500$. EOE M/F (11-14)
Ft. Wayne's newest and hotrast FM, Z 103, is accepting tapes end resumes for future openinge. Send to
Tony fichards, WHUZ, 1600 E . Taylor, Huntingtion, IN Tony Richsrds, WHUZ, 160
46750 . No cells. EOE (11-14)
Immedlate opening for News Director. Collect, write and broadcast morning news. Must be hard working Jackson, WAKE Rsdio. Box 149, Valparaiso, IN 46383 EOE M/F (11-14)
Creative, quick-witred, experienced morning jock! We want you for stable position with up and coming Detroir suburban ststion. Smsits, inagina with a talked-about show. Send tapes and resumes to Doug Hemilion, WAAM, 4230 Packerd Rd., Ann Arbor, M Hamiliton, WAAM, 4230
48104. EOE M/F (11-14)
Newe Director opening at local but professional sounding NW Indiana srazion. 35 milles from ChicagoBeoutitul new fecilities. WFLM-FM, 10200 S. Broadwey,
Crown Point, IN 46307, or call Jim Holly (219) $738-2221$ Crown Point, ( $N$ 46
(mornings). $(11-14)$

Still searching for the right person. News Director needed. Tapes and resumes to Lee Douglas, KXOK, St Louls, MO 63105. EOE M/F (11-14)
Number one AOR for years in Flint, MI has a great opportunity: We are looking for part-time weekend air talent. If interested, sand tepe end resume to Tim
Siegrist, WWCK, 3217 Lapeer Rd., Flint, MI 48503. All tepes by Dec. 1. EOE M/F (11-14)
KFMH/Muscatine looking for good male and female personalities. Good staff facilities. No drifters. Tepes Muscatine, IA 52716, or ceil (319) 263-2442. EOE M/F (11-14)
Nowa/personality for top-notch moming show in Madieon. If you deliver newe well and want to have
fun with s steff of ex-major marketeers, hurry with fun with s staff of ex-major marketeers, hurry with your tape to Brisen
53711 . EOE M/F (11-14)
WLOI-WCOE-FM/LoPorte, IN is in need of o Nows Director that eets, breathes, and sleeps news for an operation with heavy local emphesis. Expenenced ap
plicents only. Tspes and resumes to Deve Stevens, WLOI, 902\% (219) 362-6144. EOE M/F (11-14)

Outstanding opportunity for outstanding AOR tolent. If you know how to entertain and would like to participate in the success of one of the most highly
rated FM rockers in the U.S. of A., rush tapes and resumes to Bob Linden, Meredith Corp., 11128 John Gelt Blval
(11-14)

Secondary market MD/middey relatable air person ality needed at prime Midwest AOR. If you've been to the big time and want ro serie down to secuniry lok ing for. Give mee buzz, roden: Jeff Curry. PD, KC103 ing for. Give me a buzz roday: Jeff
Evensville, iN (502) 826-5103. (11-14)

Looking for reporter to do on-air news and evening street reporting. Must be a go-gerter, good witting and news beckground a must. Contact Mike Howkins. NO
WDBA Redio, 1170 lowa St., Dubuque, IA 52001. EOE WOBQ Radi
M/F (11-14)

## Openings

Wanted: Exceptional olr calam for progreasiva moming show on Chicsgo's WXRT-FM. Should be articulate, intelligent, and highty-skilled at performing
and production. Musical vocabulary should encompass and production, Musical vocare Looking for a budding more than etandard AOR fere Lse of the medium on a geily besie. No Dahl imitetors, pleasel Send tepes and resumee only (no phone cella) to Norm Winer, WXRT, 4949 W . Belmont Ave., Chicego, IL. 60841 . All epplicetions handiad in stnctest confidence. (11-14)

Growth opportunity for experlenced broadcost Grownicians with solld teaching experience. The Ohio School of Broadcast Technique hae three full-time
openings in the rechnical departments of its Cleveland openings in the rechnical departments of its Cleveland
and Nashville schools. Requiremente: 1 at Class License end Nashville schools, Requirements: 1at Cless License
and extensive broadcast background and expenence. end extensive broadcast background end expenence,
Reeponsibilities include design and maintenance for up Reaponsibilties include design and maintenancepment. as well as classroom end leb supervision for the nationally eccredited electronics program. Openinge must be filled by January 1, 1981. Apply to: Director of Education, Ohio School of Brosaccest Tectinique, 3940 Euclid Ave, Clevelend, OH 441 16. EOE M/F (11-14)

WNRS/Ann Arbor'e best Country le seeking radio pros for future openings. Good production s must; women encoursged to epply. If you would like the
chance to work for a compeny that's on the move, mail aircheck, production semples, resurne end selary re quirements to Mark Thomas, WNRS, Box 8605, Ann Arbor. MI 48107. EOE M/F (11-14)

WIBA. - Pop/Adult station, is now accepting tepes and resumes for future full-time openings, Send infor
merlon to Berney Love, PD, WIBA, Box 99, Medison WI 53701.(11-14)
KLTE (102-FM), Oklahoma Clty's festest growing station, is now resdy to expand our nowe depertment We're not sesrching for beginners. We want peopl
thet know what news is end know how to report it Send your newwcist snd resume to KLTE, Attn: Joe Geoffroy, 2814 Qusis Pleze (1-14)
73120 . No cells plesse EOE (11-14)
im putting together the best radio station in the Midwest, so neturally l'm looking for the best people Great city, super money, and s lob that you liove. Worities Tapes and resumes to Dave Graupner, PD. FM9 Studios, 2820 N. 48th Street, Lincoln, NB 68504. EOE M/F (11-14)
Looking for Country PD famillar with Century 21 Supercountry formet. Someone who wants to mov up. Tapes, resumes in GM, KTFX, 5840 S. Memorial Tulse, OK 74145. No cells please. (11-14)

- Here's an outstanding opportunity to join a well established, top-rared Pop/Adult operation which also emphseizes news hrorma ion a is for someone who cen hisnde pross on the air Good poy Rush Box 1945, Seginaw, MI 48605. EOE M/F (11-14)
K2-93/Peorts is looking for the best up and coming personalities in redio. If you think you cen whe went hear from you. We offer good bucks, working condi. tions, and more. Tepes and resumes ro Lou Patrick, PD
3131 N. University, Peorie, IL 61604 . EOE M/F (11-7)

KFYR needs afternoon personality 2 -6pm. Must have expenence. Contact Dan Brannen,
1738 , Biamerck, ND 58502 , or cell $(701) 223-0900$. EOE M/F (11-7)

WILS-FM/Lansing's Superstars AOR 101 is looking for experienced morning drive person to work in team FM, 600 W. Cevensugh. Lensing, MI 48910. No colls please (11-7)

## PLEASE NOTE

vou may place your ad in the oppor tunitles section by mall or Dhone. Al Openings, Positions Sought and Changes are free of charge. SImply call us at
12131553.4330 with your Information (213) $553-4330$ with your Information.
or mail it to Radlo \& Records, 1930 Century Park West, L.A., CA 90067. Please be sure to let us know when you have found a position or filled your opening

## Radio

GARY MITCHELL promoted to PD at V100/Charleston, W
STEVE BISHOP joins V100/Charleston, WV from WAYS/Charlotte, NC TERRY TYLER appointed PD at WMVO-FM/Amsterdam, NY, formerly with WOKO/ Albany, NY
DREWE PHINNY joins WRKALouisville, KY from V100/Charleston, WV HAAGAN HIGGINS from KIDD/Monterev, CA to Y94/Fresno, CA doing weekends.

## Record

GARY MARKS has been appointed Merchandising Coordinator for Chrysalis Records.
ITA PADILLA named Singles Specialist for WEA Dallas branch. ONY CAMARDO will taks over es Singles Specialist for Studio Operations DON HAHN will become Director of the A\&N the A\&M Recording Studios THOMAS B. MAY (BENO) named Manager of the A\&M Recording Studios.
MILTON ALLEN appointed Product Menager for Black \& Progressive Music. Arista Records.

## OPPORTUUNIIIES

## Openings

MIDWEST
KMKF is looking for o good downto earth an
nouncar for our rock formar. No hypo king Dft Pro er Mlawon. Our staft has beon intuct for several yenr Manhattenn. KS. 68502 , or Call $(913) 778.4851$. Job is Manhattin, KS 68502, or call (913) 778.4851. Job is

AOR morning man neoded immediately for first class rock and roll rocho station in Dusilath-Superior. Top for firststath and facilities in anvbodra langunge. We promote BIGI Tapes ond resumes to General Manager, kODS

Number one edult radio atntion in 16 -county arnet ina opening for middoy air personality with good pro thon with more listeners and seles then any other in the aree. Some former WMCL jocks now mansge or pro man. VP. WMCL, 811 Broedway, Mit. Vernon, il
82864. EOE M/F 11 . Wented: Creative worm moming air tolent who money if you're the right person who cen grab our mar ket by the eers. Send your tepe and resume to Jed
Devell. PD, KIOA, 215 Keo Wey, Des Moines, IA 50309. Reted PG. Now showing on a local lowa radio neer

Top Notch Northern Illinois AM station searching for a Pop/Aduth efternoon personality/production whiz Good pay and fringes. Great facility in a great town. No
beginners please. Send tepes and resumes, including roduction samples and selary requirements, to Randy Rundle, PD, WZOE-AMIFM, Broadcest Center, Prince-

Opening for very crearive entertainer. We need mor ihan just an anmouncer. Send tepe end resume to Ron
Jones, WHK, East 12th E Euclid, Cleveland. OH 44115 . 11-7)
need oeded immediately. Good selary and benefits. Send cetions, Box 119. Topoke, KS 68601, or call (913) 272

Nented: Operations Manager for 50,000 wett FM Evensville, IN. Heavy programming experience in CHR required. Send tepe, resume, and track record to or call (812) 422-5995 or (502) 820-3923. EOE M/F (11-7)
WFEO Superatars AOR is looking for oneto one O WFBO 6161 Fall Creak and resumes to Joe Kraus No calls please. EOE M/F (11.7) 4822

Help wanted: Alr telant, shift depends on obility Coniect Drew Bentley, KMVL, Box 1330 , Waterioo, IA

Would you like a 25 share? This is a rera opportunity to join one of Americe's most successfu
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Looking for creetlve morning Jock. Contemporen and fringe bifis for the right person. Topes and resumes to Ron Dennington, Operrations Manager

Noed hardworking, dedicated profeasional news person to handle on-air anchor and interviews. Send E. Tromas Road, Phoenix, AZ 85018 or call (802) 959 110. Westem Cities Broedcasting Stetion. EOE (11-14) EARTH NEWS la boking for a full-time sales person Tim Brown or Pete Howerd (213) $389-4949$. EOE M/F
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Engineer needed tor 6 KW DA-N/100 KW FM. Autorne tor experience a plus. No beginners please. Salery doe.
Call Doug Smith, (503) 68e. 9123 . EOE M/F (11-4)
need a ahorp Production Director who is big on idees end orgenization. Will also do o weekend air shif. 2090, Cesper, WY 82602 . No calls pleese. EOE (11-14)

2100, KKAZ/Cheyenne, WY atil soeking the nion communicator to fill our PM drive slot. Paid life, health and dental insurance, plus profir sharing and bonuses. to John Remsey. Box 926 , Chevenne, Wy B2001, or ceall (307) 835-1111. EOE M/F (11-14)

Looking for experienced CHR male jock to work Jopon for 1 vear. Rent free, excellent salory. Begin to Ms. Johnson, 292 S . Le Cienege, 3 . 22 , Beverty Hills CA 90211, or coll (213) $669-7020$. 111 , 14 ), Beverty Hille

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 Program SpecialsChristmise in The Air" leatures readinge by Jomen music. "Moode Or Chriatmas" features a variory of formar. Call (213) 939.3140 or write vorie with ony Wilshire Blyd, Phantastic Phunnies
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KOKB now accepting repes and resumes for pos. slble future openings. Send to Jeft Sortier, PD, KDKB
Radio, Box 4227 , Mesa, AZ 85201 . EOE M/F (11-14) Now accepting tepes and, resumes for furure openIngs. Stare selary requirements., Send to Ron Furby.
PD, KAGO, Box 1150 , Klameth Falls, OR 97801 . EOE M/F (11-14) Box 1150, Klamath Falls, OR 97801. EOE

KRUX/Phoenix is still searching for a qualifled experienced News Director to handle on-air end public effairs duties. Tepes and resurnes to Bobby
Rivers, KRUX, Box 14707, Phoenix, AZ 85033 . No calls Please. EOE (11-14)

KHFI/Austin noeds o profossional Nows person. Authoritative delivery. Minorities strongly encoureged W. Sikth Street, Austin, TX 78703. (11-14)

KOKB is esorching the country for en now Director. I want someone that cen take charge of a news department and knows how to make it sound what you want to do with your news depertment. The more informetion I receive, the better I like ItI Femeles and minorities are encouraged to epply. Send to Jef Settler, KDKB Redio, Box 4227, Mose, AZ 85201. (11-14 KEZYIAnaheim, CA Is tooking for moming and after noon top rracke AOR communicators. Tapes und 92805. EOE (11-14)

Looking for top notch morning drive personality Contoct Rick Scort, KREM, 4103 S. Regel, Spokene
WA 99203 . EOE M/F (11-14)

If you are experienced in program managemant, Understand besic markoting, are versed in Pop/
Adurt formets and enjoy a good chillenge we would
like to hear from you Please send a resume like to hear from you. Please send a resume together
with e salery profile to: Russ Gerter Sunte with e selery profile to: Russ Gerber, Sunbelt Commu
nications, 1422 Monterey Pleza, Son Luia Obispo, CA nications, 1422 Monterey Pleze, Son Luís Obispo, CA
93401 . No calls please. EOE M/F (11-14)
Bright moture moming entertainer noeded by De cember. Community involvement a must. Need veers experience in Pop/Adut or Country. Topes end resumes to Fred James, KVOC, B
B2602. No cells please. EOE $111-14$

## Radio production person whit extre helping o portunity to work with winnerg you know and excellient fecilities in Sourtweat. Send resume only to Redio E Records, Box 212, 1930

## Noeded now: C

 Also need 3rd class for Beautiful Music stetion. Tepes and resumes Only to KCRL, Clo Matt Stewert, Box KVVQ-FM looking for News Director with convere tional delivery whit amphesis on locel news. Send tepeend resume to Bred Orcherd, P.O. Drawer AL, Victor. and resume to Brad IF 11 17) P.O. Draw AL, Victorville, CA 92392 . EOE M/F (11-7)

## Openings

KCBNReno looking for topen and rasumes for futur openinge. Mindmum throo Yoars experience and strong Runo, NV 89610. EOE M/F 111 -7)
Creative nawe person noeded in uxpending newn de portment of AM/FM to write, report, ond anchor. Send Fresmo, CA 93728 EOE MIF (11.7), 732 N. Von Nest

A Rock, Suparstars In Tucson, is accepting tapes and resumes for future openinges, air and newwn. Contect AZ Browning (802) 622 6711, or Box 6586, Tucson,

KJR/Beatte, WA has news departmant opening. Soeking a bright, creative writer-reporter for a key time end tepe and resume to Gregg Heraholt, KJR, Bo 726. Seattle, WA 98124. EOE (11-7)

Southern Celifornia AOR looking for creative who sounds like a personing for someone types. Good salery for right person, Send topes
and resumes to Redio \& Records, Box 210 . and resumes to Redio \& Records, Box 210 ,
1930 Century Perk West, Los Angeles, CA 1930 Century Park West, Los Angeles, CA
90067. EOE

KZAP, Superstars winner in Socramento has Les Trecy, KZAP, Box 611, Secramento, CA 95803. No Celle, please. EOE (10-31

> Major marker AOR looking for experienced nowsperson with ability to prasent news in o convergetional menner with a humorous slame. Opening immediete; good selary for oxtremely creative person. Send tepes and resumes to Redio \& Records, Box 211 , 1930 Century Perk West, Los Angeles, CA 90087 .

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College grod with Journalism degree seeking tuli-kime 10 months reporting for a Rlchmond, VA commerciel station. MARK IPOCK (804) 358-5003. (11-14)
Afternoon lock wents to move back up North. Pre Georgerown, SC (803) 546.5141 GARAETT, WDMB

Personality with 4 K vears experiance seeks stable station in medium market. TOM (412) $486-8744$. ReLos Angotes Operations Maneser avabion term relationship with stable organization in top 50
 rrack record both os progremmer end air personality.
Autometion, TV and syndication expenence. All of fers given equal consideration. (213) $542-3878$ or (213)
$370-6668$ anyime (11.14) -
Morning communicator ( 12 years in redio) repleced ro slot in major or medium metable Pop/Adut mom volvement, cherecters. Formerly WGST/Attenta, WSPO Toledo and WQUAQuad Cities. Some programming music background. If you're looking for great radio cal
DAVE (309) 797-1599 between Bam-epm CST. (11-14)

Program, Promotion and Music Diractor all in one
if you're looking for a winnar, loyalist and 110 Pr vou're looking for a winner, lovalist, ond $110 \%$
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I was a reenege nuclear wartead, end It $m$ atill no
okey. My name is RANDY MILLER end my PD has
seen this ed by now so I need anorher iob Curently seen this ad by now so I need another job. Currently
working mornings at WRVO-FM/Richmond. Looking for ectvancement end old isesues of Heather The Wonder 20 vaces in one throst. (804) $320-9109$. (11114) RICK STEPHENS of KEXY/PTovo, UT soeking pos tion as air announcer and production director at Con
temporary Hit Redio or Pop/Adult station. Willing to relocerete Call (801) 377 oos1 (11-14) station. Willing to

Artention Southern OR. Mejor market programme and Operations Director looking to relocete in your aree country, Contemporary Hit, or? Good treck record
references on requeat, non-bir, 13 veers experience manegement oriented. KEN (714) 561 -6547 efter Bpm
$(11-14)$

JOHN CALABAO and PERRY CAVALIERI, ferred. Willing to split solery if ressoneble. Cell (212)
(2) 331-7408. (11-14)

6 veer vetersin. Came in 11 in the last severat books
though my station ceme in 4th. Looking to move up ANOY (615) 423-9321. (11-14)
PDs, can you handle now, young and hot? I'm h I'll go envwhere with moner. TONY Pest Coast, but Young, energatic broadcaster looking for spons re Yoted job. I have good knowlege of every aport, end am
willing to go enywhere in the country for a DAVE HOKENSON (812) 885 -3918. (11-14)

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Racently 3 vears with WMJC/Detroit, elso KKFM KNU and KUMU. 26-40 Pro. (416) 856-6650, 13131 872-7282

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TEO LUX, at personnlity with exphriences in adut formate of ABC, NBC ond Storsirowned atation.
hooking for o major markert position. (216) 2380025 . (11-14)

Emploved bleck broadcmeter with MOR experien much includes remotes, commercial production, com locate to madium market. "ELLIOTT" 120-60 196 St St. Albens, NY 11413 (212) $525-8621$. 111 -14)
Experienced working jock whth degree in marketing politan area. DREW JENKINS, WSIR BO NYC motro Heven, FL 33880. (11.14) WSM, Box 2.3, W

Creotive nightime nut avallable after book for Southern, Western or Midwestern mejor markat. numburs for a team-ariented atmosphere. Work ond tivitly cheoply, but drink a lot of cotfoe. Call (402) 568 -
2796 . $(11-14$ ) 278. 11 14

Former KRBE peraonality looking for opro to help coach. Show revolves oround humor and surpise. If laugh at end con heip mo become the best call ALAN (713) 931-8163 afternoons ind all dey Wed. or Thure.

Production pro looking for medium or mejor mark Pacilities, Good voice, creative copy, multiple voice cha acterizations and versatility. Experianced in interviow music and sporis spacials, atc. 6 yoars on air experience. 03) 534-5854. (11-14

6 vear professional looking for medium to major me ket air slot where information, humbr and personality are essential. Strong on Coniemporory and creativ production. KEVIN SILVA (703) 281-3647. (11-14) Are you looking for a dynemic air personality? le your
Bration in CA or CO? Well here t by giving me a cell. (303) $988-7179$ after 4 pm MST
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Sth the best progressive/traditional Country pro
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I'm tall, derk and handsome end have e Ird. Also great voice, fentastic reading ability and writing akille
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Young, enargetic modern radio personality looking io work for a great station. Will relocate for right station
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Experienced DJ, formerly with WLS-FM/Chicego seeking gig with free spirited AOR station. Knows rock thoroughty, good delivery, deep pipes, 3rd phoce,
evailable immediatell. Cell envime. ROBERT NEAL (1312)
$874-8517$. (11-14)

10 year brosdcaster (Los Angeles County) seaks or (213) 622-3444 (Mr. Welkers Otc. Sarice) 9963 Hotborns Dr., Beverty Hills, CA 90212. BILL HARGREAVES


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Avaliable Doc. 1. RICH ABRAMS, momings, MD,
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Give me a breakl 6 vears medium market experience.
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Expertenced, hard-working reilieble announcer available for immediate emplownent. Excellent voice and creative
production gkills Con elso handie play-by-play and have
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station in Now Enland but will consider oll offers.


Roporterlenchor or Nowe Director 5 years experience in medium merket. Twice oward winning. Good voice. Prefer Midwest or Northeast. Available immediataly.
JOHN REMY (319) $582-9394$ or write $922 \%$ West 5 th Dubuave, (A 52001 ( $(111$ 14)

PD with 4 yoars axperionce in amall markar looking to ocvence as PD or Operations Director at station with ratinge probloms. Also 2 vears experience as moming men and production. Looking for Midwest area, mer-
ried, 1 child. Tepe and resume on request. 13161227 227ried, 1 child. Tape and resume on request. (1316) 227-
7151 gam-5pm M-F or (316) $225-5794$ etter 5 end on weekends. (11-14)

Medlum morker experience. MD formerty with
WPRO-AM Providence. Strong knowhedge of POOAdult. AOR and Contemporary Hit. Seeks oboortunity in Now Englend as MD or PO. Will do eirshift. STANLEY BOMES
$(817252-4715 .(11-14)$

Fead Mexican Jumping beens to pigeonsi Non-award winning, enterteining Contemporary Hit jock reaks
 engineer experience. 1 et ehore 1312) 894 3987. ROB. Remember when you noeded a hobl Helol Young
iock, great AR sound loking to work herd for you
4 years experience AMIFM, 2 years PD. Record retail menegement experience, BA communications. No
 At attiucte ond matching sound. Good production,
extensive musical knowledge. Want to fill any eiranitit, extensive musical knowledge. Want to fill any eirshifit,
possible MD or Production Director duties. PAUL (212) 447-2854, (11-14)

KABH-d ourt in Eugene. Expenienced rock lock seeke
now employment. Dedicated herd worker. (5031 741new employment. Dedice
O5a1. Ask for ED. (11-14)
Currenty dolmo eftemoons. Assistant PD/MO would Hike to move West. AOR or Contemporary Hit. Any shift. (915) 9449256. (11-14)
is your oudience borad? Advartisers going swoy? Need a freen progremming ondor production opprosch? Experienced producer/personality evellable for
PO. MD or oroduction gig in most medium merkets in PD, MD or production gig in most medium markets in
the West. RANOY MARS (213) 783-1788 or (415) 881 the West. RA
KEN E, MARKB, THE Urben DJ, io looking for Contemporar, Htr Redio work in the West. Music and pro
duction direction experience (213) 558 - $8385 .(11-14$ )
1 om but a poor boy, but my atorys soldom zold. This harc- working end ott-proised but underpeid air per-
sonality/ oroduction wizard is availobio. I heve given sonaity/Production wizard 18 avaibion. Theve given
working with a recently ocquired dutomation eystem a shot, but find mysell needing o dose of live redio, be it
AOR, Country, or Pop/Adult in top 80 morket. Im ilio looking to become a Progrom Director, ereferably in the Northeost Coll
4 pm EST.
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Looking for parmenont postrion as announcer. Top
production Seven yeare experience. Call JIM SIMMS production Seven yeare experience. Call JIM SIMMS at (1802) 753 -3005. 111 -7) Curronty doing attromoons, LLocking to move Wast
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 Midwestern station betrar for the apring book. Lookingfor amall merket PD or medium market MD position. for small merket PD or
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Young, ogorasathe Beouthul Muale talont neading a
 WILAM ot 122 Hieleon Ave., Houmb, LA 70360 ( 11 1-7) Need obeakertall pley-by-pley announcer? Presant

Workeholic, tred of infrequency of froatence First dose producer, imtoniower, oxcellom music knowibrope.
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Profer NYC area or commure for radio or house. Will Corieider all. Resiume ond tape upon request. MARTHA
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Five yoar AOR
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Dori's reed thisl Uniess you are looking for an aboveaverage Production Director with stote of-the art, multitrack, and $21 / 2$ vears expenence. From GM in college
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Mature porson able to communicate whth others looking for e good atation to grow with. Experienced in ennouncing, news, egriculture, an
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Production wiz with 13 yoers experience on eir, promotions, music and programming techniques. Seeking stable position with reputable orgenizarion. Couniry or 686-5544. (11-7)

If you're looking for a very ambtious PD for your rock, Pop/Adult, or Country station, call me. Good work for good bucke. Ton
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J.T. AUSTIN/KZAP resdy for a lerger challenge in medium or major merket. Strong production and pipes Herd worker, wante to be part of your team.
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Twelve veor versatlle personality with good voice. Programming and music beckground with 1 at cless it cense. Medium or major market. Call DAVE CRIS
$(614) 454-0338$. ( $11-7$. (614) 454-0338. (11-7)

Alr personally wants a home in West or Pecific Northwast at either Contemporery Hit or PoD/Adut
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Journallsm grod sooking eportscasting postion Experienced. Will relocate, Contact KIM (808) 837-6266 or write 2042 Montane Ave., Sun Praine, W1 53590. 111-7 After exhaustive ressarch and caroful conslderation Ive decided PORTLAND, OREGON IS HEAVEN ON
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besis. Premolidey sale in progress. Cell MARK FERRERI besis. Pre-holidey sale in progress. Cel
et $(217) 344-7900$ otter $3 \mathrm{pm}, \mathrm{CST}$. $111-7)$

Top 20 markets look herel Good Contemporery Hit jock available now. I hove good, netural pipes - like to Call JOHNNY (612) 646-8697. (11-7)
Atterition Bourthem Celhomia: Midwest mejor merket air ace looking for weekende or part-time, eny format.
Will even work graveyard tape shift. Currenty in LA Will even work graveyord tape shift. Currently
Contect TOM SULLIVAN (213) 821 -6409. (11-7)
Con you spot the lle? BOBBY ELLERBEE 1) has eight yeers on-air experience in AOR and CHR, major and
medium merkets: 2 ) hee worked with stations like WKLS, medium merkets; 2) hes worked wits stains greet production; 4) has toured with Allman Bros., Skynyrd, SH, being on the eir; 7130 years old and college gred; 8 I is avallable; 9 ) is looking for a great atation in an exciting city; 10 ) can tie his "SS" in a knot. If you need a clue and
a good jock, call ( 404 ) $867-8521$ or (404) 867-2063. 11.7 ) JOE O'CONNELL wente lob. KCBO workshop gredurte is readr to go. 3rd clase endorsed, limited
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New England Contomporary Hit Radio atations: am looking for a position with a Perallel Two station Becouse I consider myeerf honest and very dedicated, Experience includes Pop/Adult and Country. Married Expenence includes
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02910 . 111 - 7
Nobody llkes a know-r.ell expertenced broadcester. Former PD/MD, air person ality, copywniter, commercial producer, nowscoster/re porter, with a 1 st ticket. Now lim back in school to In the NYC metro ereo. So ien't th time you got whets coming to you in port-time Broatwoy, Long Beach, NY 11681. (11-7)

Creetive and experionced Nowa Director seakn now long-term challenge. Mojor marker Phisburgh IWYOD
WAMO) and overease bockground. Willing to relocate for the night growth opportunity. Cell KEVIN of (412) 382 -1571. (11-7)
Calling Southorn Callforniel Versatile, oxpenenca radio/TV announcer wante 10 move Weat Currently in 67th merket, Midwast. 2 K years in TV , 3 yoors rod

expenience. Production my specierty; but also expar tanced in news and programming. Journalism degree excelient voice and appearnnce, resdy for the right oD | porturity. Coll for tape and resums. RICHARD MIL |
| :--- |
| $(318) 266$ |

Elght-year pro looking for progremming or pr duction in medturn or amall market, VIRGIL (701) 2 ara Hal
1455 (11.-7 $11-7$ Ext. 30
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Experienced, relleble, hard-working announcer city in IL. Am now back at achool for final year. Heve 3 years experience at campus etation KWAR-FM, two
of them es PD/MD. Willing to work anywhere but pre of them es PD/MD. Willing to work annwhere but pre fer Illinois. If you're willing to give a versatile newcomer
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I want to stey in or neer Kansas. Seven yeare exper ience in ennouncing, production and operations. Seek ing aimilar challenging position in good small or medium market. For tepe, resume, end more information, ca BILL (316) 225-434

A legend in his own... mind. Poo/Adult moming personality and production pro looking. Eight yasis ex perience. Working now in Now Englend majar mark

Come on guye . . I reelly need a job. I'm int living like my bills, behind on my chim sually good... personality with 12 years experience, including AM drive in Detroit Offer me a feir selary, and I'm vours. Excellem
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Haayen is currently in the final stages of discussion about a new position at WEA International, but according to company spokespersons, the details of the arrange ment have not yet been complete ly worked out.

Progrem Director. You neme the format, I cen make 1 work for vou. Currently OMin medret size unimportan Professional artrude and progressive thinking essential First phone, 13 veers expenience. Prefer Eestem U.S. Contact Russell Pomeroy, Apt. 6B, 3800 Bethanis Sto
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Young fomale whth 4 years experience looking fo on-air and/or music position. Formerly WRVR and
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Went to be famous? Heve your aircheck on a record wide Top 5 Talent Search. All formere, ell merkete ehould submit aircheck end resume to Bobby Rich, Director of Speecialized Programming, Box 1629, Ce

KDAP/Dougles, AZ formerty P/A changing to Country formet 11-17 and needs product from all lebels. Doug 364 3484, (11-14)

KERN/Bekersfleid. CA is looking for a sourd effects Kibrary. Also listening for a dynamic lingle package.
Stavan Kaya, Box 2700, Bakerafield, CA 93303 . (11-7)

Struggling college redio atstion in Orange Country CA needs your help. Equipment such ss tumiabies and cart machines would be greatly appreciated by all


WWZD (Wizard 9e)/Buena Viete, VA neede record service for combo Chtr, with a intie Country and AOR VA 34416. (11-7) Juck Randell and Bill Shennon from WZUUIMitwa kee wonder where the hell is Benson? (11-7)

senior U.S. diplornatic officer Laingen, "and the next thing I knew, he was on the phone."

Aware Of
Reagan's Election
KAYO Station Manager Alex Simis noted that due to the sensi-


ra Hall

Hostege/See Page 20

## Lemerrig:

## BREAKERS.

back Page Ereakers" are those newer records that have the oreatest revel of station activity on any given week.

## HEART

## Tell It Like It is (Epic)

72\% of our reporters on il Movee: Up Ch, Seme 38, Down 0 Adds 60 Including WKBW, WIFI, F105, KSLQ, KEARTH KFRC, KOPA, WTIC-FM, KWIC, WSKZ, K293, K96, WHHY KOWB-FM, KCBN. Soe Parallels, charti at number 27.

## POLICE

De Do Do Do, De Da Da Da (A\&rM)
66\% of our reporters on IL. Moves: Up 90, Same 31, Down 0 . Adds 28 inchuding WABC, PRO-FM, WPGC, Y100, KDWB KSFX, WHFM, 14Q, KBFM, WNAP, FM102, WGUY, KSEL, KKRC, KDVV, KOOK. See Parallels, charts at number 29.

ROD STEWART
Passion (WB)
$58 \%$ of our reporters on it Moves: Up 1, Same 0, Down 0, Adds 129 inchuding JB105, Q107, KRLY, Z93, 940, 0105, WCKX, WDRQ, CKLW, KBEQ, WGCL, $\mathbf{Q 1 0 2}, \mathrm{KFI}$, KFRC, KSFX, 13K, KJR, KUPD. See Parallels, will debut next week.

## OLIVIA NEWTON-JOHN <br> w/CLIFF RICHARD Suddenly (MCA)

$58 \%$ of our reportors on it Moves: Up 85, Same 29, Down 0, Adds 16 inchuding WNBC, KS95-FM, WZUU, KEARTH, KF, KRBE, WAXY, WKIX, WRVQ, KZ93, WHÓT, WANS'FM, KDVV, KFXD. See Parallels, charts at number 30.

## BLONDIE

The Tide Is High (Chrysalis)
$54 \%$ of our reporters on it Moves: Up 9, Same 4, Down 0, Adds 110 inchoding WBEN-FM, WRKO, PRO-FM, KRLY, 293, Y100, 0105, KBEQ, WGCL, WOKY, KEARTH, KRLA, KIIS FM, KFRC, 13K, 0106, WAQY, B97, WAAY, KRAV, KGGI. See Parallels, will debut next week.


Recent reveases with alfolay reported by at least 50 of our reporting stations are insted in order
of their activer. The two numbers foll of their activity. The two numbers following the artitr:/ttile /label designation (example: 100/25)
indicate how many of our reporters are on the record thls week (100) and of those 100 now many added it this week 125). Moves" are broken down for each record and indicate now many stations moved the song up on their charts, held it the same ion to on, add to on, 31.31. ete.), moved it Down on thelr charts. or Added it thls week. Complete alrotay activity on
all songs insted in New : Active can be found in the paralle an songs isted in New \& Active can be found in the parallets. Windicates one of this week's
most acded" new songs.

JOHN COUGAR "This Time" (Riva) $114 / 7$
Moves: Up 68, Same 35, Down 4, Adds 7, KFAC, WTRY, WAEB, WAQY WNOX, KIDD, WKXY, 293 28-22 KSLQ 17-12.
DON WILLIAMS "I-Beliove In You" (MCA) 103/12
Moves: Up 65, Same 22. Down 4, Adds 12, KDWB, KXOK, KBEQ, KELP. KXX106, CK101, WHBQ. WAKZ, WFBG, WSPT, KATI, KYYA.
$\checkmark$ DOOBIE BROTHERS "One Step Closer" (WB) 101/40
Moves: Up 42, Same 19, Down 0, Adds 40 including WBEN-FM, F105, 940 KEARTH, KPLZ, WAEB, KINT, WAXY, KWEN, KKXX. WHEB, WCGQ, FM99, KKLS, KRLC.
DR. HOOK "Girls Can Get It'" (Casablanca) 100/23
Moves: Up 45. Same 32. Down 0, Adds 23 including F105, WDRQ. KRLA. WOLF, WPST, WQRK, WNAM, KJRB, KMJK, WROV, WKXY.
AC/DC "You Shook Me AH Night Long" (Atlantic) $88 / 0$
Moves: Up 50, Same 25, Down 13, Adds 0, JB105 16-15, WDRQ 9-5, KUPD 6-4, WKEE 5-4, KWEN 33-24, KTAC 17-13.
$\checkmark$ BARRY MANILOW "I Made It Through The Rain" (Aristal) 85/85. Moves: Up 0, Same 0, Down 0, Adds 85 including WABC, WNBC, WKBW, WIFI, WCAO, WROR, KVIL 293, Q105, KSLQ. WGCL KEARTH, KFI, KPLZ, K104, WTIX, WHBQ. WAYS, WOHO, KCPX
KOOL \& THE GANG "Celebration" (Delite/Mercury) 82/15 Moves: Up 57. Same 10, Down 0, Adds 15, WABC, WCAO, WOLF, WFBL WHFM, KC101, WKEE, WFMF, WERC, WHBQ, WGUY, WCIR, WHHY, WFLB, WSPT
idees end organization. Wit Trick Pony" (WB) $82 / 4$
Send semptes of your work io Frod \&. Adds 4;
2090, Cesper, WY 82802 . No colls pleese. EOE 11
2100, KKAZ/Chovenne, WY sill seoking the right ommunicator to fill our PM drive slot. Peid lifo, heelth and dentel insurence, plus profir shering and bonuses. You shi vou'll love the Rocky Mins. Tepee end reeurnee 3071 836-1111. EOE M/F (11-14)

Looking for experionced CHR male lock to work in Jupan for 1 yeer. Rent free, excelliont saliory. Beginning Merch 1981. English epeaking. Tapes end resume CA 90211 , or cenl (213) 659-7020. (11.144). Beverty Hille.

rionel delivery with emphesie on local nawe. Send tape
jeflouicurrly
NATIONALEARPLAY/30

| $\begin{aligned} & \hline \text { THAEE } \\ & \text { WEEK } \\ & \text { ACO } \\ & 3 \end{aligned}$ | $\begin{aligned} & \text { TWO } \\ & \text { WEEK } \\ & \text { ACO } \\ & 2 \end{aligned}$ | $\underset{\substack{\text { WEEK } \\ 1}}{ }$ $1$ |
| :---: | :---: | :---: |
| 10 | 7 | 4 |
| 1 | 1 | 2 |
| 7 | 5 | 3 |
| 9 | 6 | 5 |
| 17 | 11 | 8 |
| 4 | 4 | 6 |
| - | 23 | 14 |
| 22 | 15 | 11 |
| 15 | 13 | 10 |
| 30 | 22 | 15 |
| - | 25 | 19 |
| 14 | 12 | 12 |
| - | 27 | 23 |
| 2 | 3 | 7 |
| 8 | 9 | 9 |
| 27 | 21 | 18 |
| 5 | 8 | 13 |
| - | 30 | 26 |
| - | 28 | 24 |
| 28 | 20 | 20 |
| 29 | 24 | 22 |
| 19 | 17 | 17 |
| - | 26 | 25 |
| 12 | 14 | 16 |
| - | 29 | 28 |
| - - | - |  |
| - | - 30 | 30 |
| - - | - |  |

## November 14, 1980 <br> KENNY ROGERS/Lady (Liberty)

LEO SAYER/More Than I Can Say (WB)
BARBRA STREISAND/Woman In Love (Columbia)
CLIFF RICHARD/Dreaming (EMI America)
DARYL HALL \& JOHN OATES/You've Lost That... (RCA)
CHRISTOPHER CROS8/Never Be The Same (WB)
DONNA SUMMERTThe Wanderer (Geffen)
NEIL DIAMOND/Love On The Rocks (Capitol)
PAT BENATAR/Hit Me With Your Best Shot (Chrysalis)
DIANA ROSS/I'm Coming Out (Motown)
BRUCE SPRINGSTEEN/Hungry Heart (Columbia)
JOHN LENNON/(Just Like) Starting Over (Geffen)
JACKSON8/Lovely One (Epic)
BARBRA STREISAND/BARRY GIBB/Guilty (Columbia)
DOOBIE BROTHERS/Real Love (WB)
STEPHANIE MILLS/Never Knew Love Like This Before (20th)
JIMMY HALLII'm Happy That Love Has Found You (Epic)
QUEEN/Another One Bites The Dust (Elektra)
AIR SUPPLYIEvery Woman In The World (Arista) ROGER DALTREYWithout Your Love (Polydor) STACY LATTISAW/Let Me Be Your Angel (Cotillion)
BILLY JOELSOmetimes A Fantasy (Columbia)
JACKSON BROWNE/That Girl Could Sing (Asylum)
RANDY MEISNER/Deep Inside My Heart (Epic) SUPERTRAMP/Dreamer (A\&M)
KORGIS/Everybody's Got To Learn Sometime (Asylum) HEART/Tell It Like it is (Epic)
HARRY CHAPIN/Sequel (Boardwalk) POLICE/De Do Do Do, De Da Da $\operatorname{Da}$ (A\&M)
OLVIA NEWTONJOHN w/CLIFF RICHARD/Suddenly (MCA)
This chart is based solely on alrplay statistics complied weekly from our CHR reporting stations.
slack circied numbers Indlcate significant upward movement from at least $60 \%$ of our reporters.

## MOST ADDED .

ROD STEWART "Passion" (WB)
BLONDIE "The Tide Is High" (Chrysalis)
BARRY MANILOW "I Made It Through... (Aristal ANDY GIBB "Time ls Time" (RSO)
HEART "Tell It Like It Is" (Epic)
Complore Regionallied Listings on Pages 32 and 33 .

HOTTEST
KENNY ROGERS "Lady" (Liberty)
LEO SAYER "More Than I Can Say" (WB) CHRISTOPHER CROSS "Never Be The Same" (WB) PAT BENATAR "Hit Me With Your..." (Chryselis) BRUCE SPRINGSTEEN "Hungry Heart" (Columbia)
$\square$ ANDY GIBB "Time is Time" (RSO) 66/66
Moves: Up 0 , Same 0 , Down 0 . Adds 66 including WBEN-FM, WFIL WAKO, PRO.FM, WPGC, WDRQ, KSLO WGCL KFI, KOPA; WFBR, WTRY, KINT, KBFM, WAPE, BJ105, Z10\&, KSPZ, KRUX.
STEVIE WONDER "Mastor Blaster (Jammin "" (Tamla) 65/1
Moves: Up 38, Same 9, Down 17, Adds 1, KINT, WXLO 2-1, WCKX 12-8, KSLQ 24-21, KEARTH 23-14, 13K $13-9$ DIANA ROSS "It's My Tum" (Motown) 61/9
Moves 38, Same 12, Down 2, Adds 9, JB105, WDRQ. WGCL, KIIS-FM, KJR, KOPA, WTIC-FM, WTIX, WNOE, PRO-
FM 20-15, KEARTH 2e-25. FM 20-15, KEARTH $28-25$.
VAPORS" "Tuming Japenese" (UA) 53/3
Moves: Up 31, Same 18, Down 4, Adds 3, WOLF, KIOY, WROV, JB105 9.7, Y100 8-4, KIIS-FM 12-9, WIKS $35-30$. EDDIE RABBITT" "I Love A Rainy Night" (Elektra) 53/18
Moves: Up 24, Same 13, Down O, Adds 16, WCAO, WZUU, WOLF, KTSA. KWIC, WAAY, Y103, KOFM, KEYN-FM. KTAC, KLUC, KZZP, WLBZ, KKXL, WEAQ, KFXD.
KANSAS "Hold On"' (Kirshnerl 53/0
Moves: Up 19, Same 19, Down 15, Adds 0, WBEN-FM 21-20, KWK 1-1, Q102 32-28, KUPD 2-2, 140 20-12, KJ100 4-3. KCBN 19-15.
TIERRA "Together" (Boardvalk) 51/12
Moves: Up 21, Same 18, Down 0, Adds 12, WROR, 94Q, WFBL, WKEE, WVIC. WGBF, KSPZ, KCPX, KZZP, KRQ.

## Others Getting Significant Action

BABYS "Tumn And Walk Away" (Chrysalls) 44/s
Moves: Up 13, Same 22, Down 0, Adds 9, 96KX, WOLF, KINT, KWIC, KEYN-FM, KERN, KPUR, KKRC, KCBN,
KUPD 28-25, KJ100 15-13.

## MAC DAVIS "Texas In My Rearview Mirror" (Casablanca) 39/7

Moves: Up 16, Same 16, Down 0, Adds 7. WFBL, KSRR, WOKI, WSGA, KOIZ-FM, KSLY, KRLC, WROR 2928. KEARTH 27-24.
BOB SEGER "The Horizontal Bop" (Capitol) 38/10
Moves: Up 8, Same 20, Down 0, Adds 10, Q105, Q102. WFBL. WHFM, WAQY, WNAM, WCGQ, WISE, KVOL, KFXD KINGS "Beat Goes On/Switchin" To Clide" (Elektra) $37 / 18$
Moves: Up 9, Seme 6, Down 4, Adds 18 including Q107, KUPD, K104, WSKZ, WAKX, WXEZ, KIDD, KMJK, WFBG . Note: Some reporters playing only "Switchin"...
Needed now: Clasatical announcer with 1et pheTTE "Don't Say No" (Columbia) 33/5
Also need 3rd clese for Beavitul Mumic station. Tal ${ }^{3}$ and 16, Down 0, Adds 5, PRO-FM, JB105, KSLQ, WOLF, WAQY, WFBL $39-25$, K104 34-29, KWIC 27 and resumes only to KCRL, do Matt Stewar, Bo
11920 , Reno, NV 89510. No coll
11920, Reno, NV 89510. No colls pleese (11-7)
S BAND "Gotta Have More Love" (MB) $32 / 4$
and reaume to Brad Orchard, P.O. Drawer AL, Victor-
ville, CA 92392 . EOE M/F (11-7)
14. Down 0, Adds 4, W


[^0]:    Lin Broadcasting Corp. reported that net income lor the third quarter of 1980 jumped 17 percent to $\$ 3.7$ million, up from $\$ 3.1$ million in the equivalent period of 1979. Third quarter revenues for the broadcast firm increased 11 percent to $\$ 15.7$ million, up from $\$ 14.2$ million in the year-previous period.

    The firm's net income lor the first nine months of 1980 rose 14 percent to $\$ 10.6$ million, up from 1979's $\$ 9.3$ million, while nine-month revenues climbed 11 percent to $\$ 45.9$ million, up from $\$ 41.3$ million in the analogous period of 1979

