NEW SINGLE-STATION PRICE RECORD

# Eller Buys KIOI-FM For $\$ 12$ Million 

Karl Eller, former President at Combined Communications, has agreed to purchase K101-FM/San Francisco for $\$ 12$ million from Jim Gabbert. The price is apparently the highest ever paid for a single radio station, surpassing the $\$ 8.25$ million recently paid by Doubleday for WBFG/Detroit (R\&R 2-1) and the $\$ 10$ million Metromedia paid last week for KJR/Seattle (see separate story). Gannett Co., which bought Com-
bined last year, announced that Eller had resigned from the company's Board of Directors following his purchase agreement.

Gabbert recently purchased KEMO-TV/San Francisco, with a stipulation that he sell his radio stations. KIOI's AM sister, KIQI, has been sold to KEMO-TV GM Rene de la Rosa for $\$ 3$ million. Both of the radio sales are subject to FCC approval.

SELLS KNEW TO MALRITE FOR $\$ 5$ MILLION

## Metromedia Buys KJR For $\$ 10$ Million

Metromedia Inc. has agreed to purchase KJR/Seattle from KayeSmith Enterprises for $\$ 10$ million, by far the highest price ever paid for an AM radio station and aside from Karl Eller's $\$ 12$ million purchase of KIOI/San Francisco late last week (see separate story), a new single-station purchase record. At the same time, Metromedia confirmed its agreement to sell KNEW/Oakland-San Francisco to Malrite Broadcasting for $\$ 5 \mathrm{mil}$ lion, as reported earlier in R\&R.

## KEZY's Iran Line Draws State Dept. Static

KEZY/Anaheim has attracted considerable media attention around the Los Angeles area with its direct phone-line contacts with the students guarding the American hostages in Tehran. Now the station has attracted the attention of the U.S. State Department, resulting in a clash of opinions.

According to the station, News Director Paul Crosswhite was contacted by Bill Harris of the State Department's Iran Working Group last week, who said the department has an arrangement with AT\&T not to put calls through to the embassy from individuals, and urged Crosswhite to cease his calls. Crosswhite replied that he had an "arrangement" as well. with the U.S. Constitution's guarantee of freedom of the press. KETY Director of Marketing Frank Taylor added that the station was continuing its calls, which have generated early information on the U.N. Commission visit, among other newsworthy items. He told $\mathbf{R \& R}$. "The media is not free if government decides to interfere."

## Department States <br> Position

According to Iran Working Group press spokesman Dr. Melton Bland, the Group has an arrangement whereby direct calls to the embassy are routed through New York, where an operator tells the caller to first contact the Group. The Group then explains that for policy reasons they would prefer that the calls not be made, and generally attempts to discourage calls. Bland stated, however, that "at no time did we forbid anyone to call the students."

KEZY's calls, along with those of certain other enterprising media reporters, are evidently not routed through New York: sources spec-


KEZY's Paul Crosswhite (right) interviewed by KABC-TV/Los Angeles reporter for controversial Iran scoops.
ulated that they go through a forbidden or just "discouraged" foreign exchange such as London by the State Department, KEZY or are transferred from private homes in Iran. In any case, whether intends to pursue its long-distance line to the students.

## SJR LOOKS FOR NEW SELL.OFF PROSPECTS

## Giant Shamrock/SJR Deal Off

Shamrock Broadcasting's agree ment to acquire San Juan Racing's extensive radio holdings, potentially one of the highest-priced deals in radio history (valued at around $\$ 67$ million), has been called off. The key issue at stake was whether Shamrock would guarantee third party contracts in the case of spinoffs - if a prospective buyer of one of the spinoff stations defaulted or otherwise cancelled, SJR apparently wanted Shamrock to guarantee the purchase price, while Shamrock preferred to search for another buyer. The year-long negotiations broke down over this point last week.
Shamrock President Bruce John-
son told R\&R. "We came to a point in the negotiations that was unsolvable. It had to do with the liability attaching to the failure of one of the spinoff buyers showing at the closing, or defaulting. Our position was that we would have to pay them (SJR) money for the stations, even though we wouldn't have title to them, and it wasn't feasible for us to spend the money at this time. The parting was amicable."
SJR is looking for new buyers for its stations (which include WKTU/New York), and informed sources indicate that among those interested are Gulf/United, Liggett \& Myers, and WCI.

Both transactions require FCC ap proval.
R\&R has learned that KayeSmith principals Lester Smith and entertainer Danny Kaye will be parting ways, but that contrary to reports, the company will not be selling off all its radio properties (which include stations in Cincinnati, Kansas City. Spokane, and Portland, OR). Smith, who negotiated the sale with Metromedia Board Chairman/President John Kluge, told R\&R that selling the station was personally difficult for him after 25 years at KJR. "If it hadn't been for the big numbers, I just don't know," he said.

## No Renewal Problems

In a related development, the FCC refused last week to reconsider an earlier denial of a request by Vincent Hoffart to take away the licenses of several stations in

## OLYMPICS BOYCOTT DISCUSSION

Washington and Oregon owned by Kaye-Smith. Hoffart, a former Kaye-Smith employee who has sued for unlawful discharge, contended that KJR violated logging rules, including logging promotions for the Seattle Mariners, a pro baseball team owned by the licensee, as KJR promotions in violation of anti-trust laws. Hoffart also charged that KJRB/Spokane maintained improper antenna phase. The Commission rejected Hoffart's claim of logging violations and said if there had been an antenna problem, it has been corrected.

When contacted, Metromedia Executive VP Bill Ward said it was too early to comment on changes, if any, in KJR's longtime Top 40 format. Malrite officials were unavailable for comment on the same question in regard to KNEW's Country format.

## WCAU First Talk Station To Host Russians <br> Russians, and we're proud WCAU

"The best feeling in the radio business is getting a chance to be innovative and make journalism history," WCAU/Philadelphia VP/ GM Chuck Schwartz told R\&R. Saturday (3-8), WCAU staked its claim in that direction when week end "Sportsline" host Mickey Charles had four Russian guests on from 9 pm to midnight to discuss their views on a U.S. boycott of the Moscow Summer Olympics. The Russians said it was the first time their opinions had been sought by an American radio station.

## "Unusual Frankness"

A caller sparked an interesting exchange between two of Charles's guests, which CBS Evening News carried Sunday (3-9). (WCAU, a CBS O\&O, had requested that a camera crew tape the show.) One caller criticized President Carter for his decision to boycott the Moscow Olympics. Charles turned to Yuri Karchev of the Moscow Olympic Organizing Committee to ask if criticism of a Russian leader would ever be heard on Russian radio. When Karchev responded that Russian leaders were too perfect to ever need criticism, the Russian Press Representative to the U.N., Yuri Belobrov, jumped in to explain that although leaders in the Soviet Union have made mistakes, it's just not the custom to criticize them. "It was a moment of unusual frankness from the was able to bring it out," Schwartz commented.

## Q\&A In Russian

 Charles's other guests were Ludmilla Tourisheva, Olympic Gold Medalist in gymnastics in 1976 and current coach of the Russian women's gymnastic team, and Igor Makurin, columnist for the Sovie news agency Tass.Tourisheva, who speaks no English, answered callers' questions through a translator, and Schwartz said two American callers spoke Russian. Schwartz said about half the calls concerned sports while others questions focused on politics. "They wanted to know how the Russians felt about the boycott. The answer was the Americans wruld be missed, but there are over a hundred other nations competing and the Olympics would be successful," Schwartz told R\&R.
According to Schwartz, between 24 and 30 callers got on the air, about $80 \%$ male and $20 \%$ female. The calls were screened for content to avoid duplication. "We're just sorry the show came up so quickly we couldn't promote it." Schwartz said. "But Mickey got the idea Wednesday and the Russians said they'd be here on Saturday. We're very pleased the general tone of our callers was to welcome the Russians to Philadelphia, and we'd love to have them again," he concluded.

## The Man....The Band...The Album.



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LATE NEWS - RECORD WORLD "FLASHMAKER" - \#1 MOST ADDED - 3-22 ISSUE


Norm Gregory
PROGRAMMING TO
MANAGEMENT MOVE

## Gregory Returns

 As KZOK GMNorm Gregory, who had been PD at KZOK/Seattle until 10 months ago, will resign his present post as PD at KQFM/Portland to return to KZOK as General Manager of the Northwest AOR outlet on April 14.
"This is an incredible dream opportunity for me to go back to a top 20 market in a management position," Gregory told R\&R, continuing, "and it probably could only happen in Seattle, where I spent 11 years." Gregory had been with KJR for six years and with KZOK for more than five, the last 31/2 as PD.
While admitting that the experience and fresh perspective he'd picked up with Golden West (owners of KQFM) over the past 10 months put "the icing on the cake." Gregory noted his 11 years experience in the market was not only a factor in his getting the KZOK position but would also aid him in the programming-to-management transition.
As for his plans for KZOK, Greg ory said, "I'm really excited about it. I know a lot of the people at the station and I know what the station is supposed to be doing, what it's supposed to sound like, and I know the niche we had in the market and can hopefully regain.'

## Wallace Consults WPIX

WPIX/New York has jettisoned its '"25 years of rock 'n' roll" programming in favor of an as-yetundisclosed format, which will debut April 18 under the auspices of the station's new programming consultant, Radio Index President Todd Wallace. Former Y-95/Tampa PD Chuck Morgan, most recently Director of Consultation for Radio Index for the past year, has been named Program Director at WPDX, following the departure of Joe Piasek. Exiting the station along with Piasek were Music Director Meg Griffin, acting MD Dan Neer, and air personalities Jane Hamburger and Rick Allison.

Although Wallace, citing competitive pressures and ongoing research, could not provide details regarding WPDX's eventual direction, he told R\&R that "the station would attempt to attract an 18-49 demographic with emphasis on a core 18-34 demo." Wallace added that the station has currently closed the jocks' mikes and will continue to operate under an "all
segue" policy until the day the new format debuts.

## Defense Of Format

As might be expected, the exiting airstaff were less than delighted with the changeover. Describing WPIX's unique format as "rock ' n ' roll dancemusic from the last 25 years, which we treated not as old music but as timeless rock ' $n$ ' roll, and projecting into the next 25 years with a lot of new rock ' $n$ ' roll," ousted PD Joe Piasek defended WPIX's past programming. He told R\&R the station had shown "moderate increases" over the 13 months (three books) the format was in effect, despite what Piasek termed a promotional budget of "close to zero."
"I did and still do feel that what we were doing there was completely viable," Piasek continued. adding that "I'm confident that within the next year someone will hop on this format and it'll prove itself."

## Tanner, Walker \& Bennett Firm To Consult Y-100

Bill Tanner, Robert W. Walker, longtime programmer Bennett to and Buzz Bennett have formed a programming consultancy firm, with Y-100/Miami as their initial client. Walker will maintain his present association with Floridabased Radio Records, while Bennett will continue to oversee the Fred tipsheet as well, according to Tanner, National Program Director for Multiplex Communications (Y-100's parent firm). He described the situation to R\&R as being "like radio heaven." The new arrangement marks the return of
radio.

In a related development. Don Cox, currently at WEFM/Chicago, will return to $\mathrm{Y}-100$ to do afternoon drive. Cox, whose previous associations include stints at KHJ/Los Angeles and $13 Q /$ Pittsburgh, will resume his former airshift at the south Florida Top 40 outlet on the third weekend in March. Tanner called Cox's return "a PD's dream come true." Cox will replace Blake Lawrence, who has assumed Assistant PD duties at KRLY/Houston.

## OPINION LINE

## FCC Coverage Helps Black Radio

## Dear R\&R:

I have recently completed reading Bill Speed's interview with Frank Washington of the FCC. I have been following the stories on the FCC for some time, especially
since I have a personal interest in minority ownership.

Many times we as black people don't pay much attention to what is going on with the business that surrounds us. I think that especially the people in (Black) radio

## Speeding Up The R\&R Mail

Some of our subscribers have been experiencing late mail delivery of their weekly R\&R issues. We've been working on improving the situation with the Post Office, which admits it has been at fault because of a major systems changeover. They assure us that the problems will be corrected within the next two weeks. We encourage our subscribers always to make us aware of late postal deliveries.
would be very interested to know about what is going on with the FCC and the constant changing of regulations.

Personally, I and family members are seeking to purchase radio properties, and keeping in tune with Bill's column for the past issues (and always) has really enlightened me to some important facts.

Keep up the information, not just FCC, but all the good information that you make a point of bringing to the Black radio community. There is nothing more valuable to black people in this industry today. especially with unemployment as high as it is, than to know the facts, as many as you can find out about as much as you can find out.

Jan Mitchell
Gorov \& Kaplan Associates

## RADIO ON TV: <br> MEETING YOUR COMMERCIAL NEEDS

A Special Interview With Chuck Blore, Dan Kavanaugh, And George McGinnis: Three Top Creative Minds Making Radio Spots For TV.

Page 14

## this week...

## NEW TOP 40 REPORTERS ROSTER

The revised listing of the industry's most representative and accurate Top 40 reporting stations.

Page 24

## BLACK RADIO HITS THE TARGET

KYAC/Seattle PD Robert L. Scott explains how his station took aim at the city's Top 40's and how the plan is working.

Page 39

## COPING WITH EXTENDED MEASUREMENT

'As Arbitron's new 12-week surveys approach in the three largest markets, three Pop/Adult programmers relate their plans for a new ratings reality.

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Four Top Market February Mediatrends
Page 26

## features

Washington Report What's New Ratings \& Research Radio On TV
Gary Owens
TV News.
Street Talk.
Brad Messer
Media Marketing
Picture Pages
Opportunities

## formats

Top 40.
Dancemusic
Black Radio
AOR
Country
Pop/Adult

## stafif

EOVOr a Pudurniog BOE WILSON
Erecultuo Eomors KEN BARNES. JOHNLE ADER
ATI DNECIO RICHARD ZUMWALT
Sonior EOHor MARK SHIPPER
Top 10 EdMON JOHNLEADER
Country EOtior JIM DUNCAN
Noshnuto EOWOU BIFF COLLI
AOR EOMO JEFF GELB

Dencomusc EdMor GAIL MITCHELL

Astings o Rossonch EOWOY JHANHIEEN
Associno EOWORS CHRISTINA ANTHONY. ELLEN BARNES
INDA MOSHONTZ CAROLYNPARKS SYIVIA SALAZAR LEE WADE
A ssocime An Owactor MARIIYNFRANDSEN
Phologruony ROGER ZUMWALT
Pooviclion Meneger LESLIE HALPERN
Produc tion Maneger LESLIE HALPERN Produclion Assitants RICHARO AGATA. SANORA GUTIERREZ
ETHTH TALEERT, KENT THOMAS GARY VANDER STEUR
Roserch JACK TOOTHMAN
Weanington Eureev: 110 , Connecreul ave NW Sune 1000
washinglon. OC 20036 12021 466.4860
Burgev Chol JONATHANHALL
legel Councel JASON SHRINSKY
Ahocivole Eumor Elisage Th GOOD
VICe Proentiont Busmess Altairs ROBERT KAROASHIAN
Olloc Monoger NANCY HOFF

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## SPECIAL REPORT

## Region 2 Off To Slow Start

## U.S. To Recommend Nine Kilohertz

The Region 2 (Western Hemisphere) Radio Conference opened Monday, March 10 in Buenos Aires. But according to Wally Johnson, things are moving slowly despite long days. Johnson is Executive Director of the Association of Broadcast Engineers and former FCC Broadcast Bureau Chief.
"We begin at 9:00am and go to 1:00pm, then pick back up at 3:00 and go until 7:00pm." a tired Johnson told R\&R. Initially, the work of the conference has been to subdivide into smaller working groups. FCC Commissioner Bob Lee is heading the U.S. delegation. Reportedly he told a group of broadcasters last week that several studies, including the cost of 9 kHz conversion, won't be completed until after the Region 2 Conference. Despite that. the U.S. group will seek reduced AM band spacing. And it appears that former strong opposition from Canada and several Latin American countries, including Chile and Brazil, is declining.

Can U.S. Overcome Opposition?
About $72 \%$ of Canadian stations
use directional antennas, and broadcasters there fear conversion would be too expensive. In Central and South America, where nighttime interference from Europe and Asia (already on 9 kHz ) is a problem, fears are that reduced spacing in the Western Hemisphere would just make matters worse.

Many U.S. broadcasters, except for daytimers, who see it as a chance to expand to fulltime sta-
tions, have opposed 9 kHz on cost and interference grounds. Even minority broadcasters who, the U.S. delegation argues, would benefit from the availability of more AM stations, are skeptical. They question whether minorities would really end up owning a significant number of new stations. Radio manufacturers who don't want to see digital equipment programmed at 10 kHz become obsolete have also opposed 9 kHz .

## U.S. Ready To Go

But the U.S. delegation feels the time is right for 9 kHz , pointing to the success of reduced spacing in Europe, Africa, Asia, and the Pacific. If adopted, it is estimated that at least 200 new stations would be created.

## The Week In Review

- Ferris Grilled On Capitol Hill
- Region 2 Gets Going; 9 kHz Could Well Get Go-Ahead
- Broadcasters \& FCC Join Forces To Fight Format Case


## MORE ON SUPREME COURT FORMAT REVIEW

## Broadcasters \& FCC Together In Court

Last week, the Supreme Court said it would hear the change of radio formats case ( $\mathbf{R \& R}$ 3-7). That should happen about mid-October. At issue is a June 29, 1979 decision by the U.S. Court of Appeals for the District of Columbia Circuit ordering the FCC to hold hearings on proposed changes in unique entertainment formats when stations are sold. Broadcasters then joined the FCC in asking the high court to review this decision.

The lower court action reversed
a July 28. 1976 FCC Policy Statea July 28. 1976 FCC Policy State-
ment, which said programming was a matter within the discretion of licensees, and the Commission should not interfere. The court however, emphasized that the "licensee's discretion over programming matter is ... very broad while the Commission's role is correspondingly narrow.
For example, the court said, no public interest issue would be raised and no hearing would have to be held if: 1) there is another station in the area which provides an adequate substitute for the programming that would be lost: ${ }^{2}$ ) there is no substantial public protest of the change in format; 3) there are too few radio stations in the area to provide the format to the small number of supporters of the format to be abandoned; and 4) the station cannot make a profit with the existing type of format.

## The Secret Document

 After a 1974 decision on Classi-cal-formatted WEFM/Chicago in cal-formatted WEFM/Chicago, in which the court initially laid down the law regarding future format cases, the FCC held an inquiry. Last year's court decision specifically attacked the Commission for not relying upon the inquiry's summary of comments. The court
said the Commission ignored them completely, but according to Judge McGowan, relied instead upon a special "staff document. prepared after the close of the comment period, concluded that. although format type did have a statistically sig. nificant impact on audience share. the magnitude of that impact was small."
But FCC Deputy General Counsel Dave Saylor, who argued the case before the lower court, told R\&R this week he doesn't believe the lower court's ruling was based upon the staff report and hopes it doesn't become an issue this time. He added that in the FCC's petition to the Supreme Court and in its filing to the opposition's reply. which sought to keep the court from taking the case, the FCC only touched upon the report in two footnotes.
The Commission is asking that even if the Supreme Court decides against the FCC and broadcasters and in favor of citizens' groups, that the lower court be told it erred in its conclusion that there was a secret document. Saylor maintains the report was an internal staff memo that was quite legitimate and legal.

Citizens' Complaint
It was only upon petitioning to
see the staff report through a Freedom of Information Act that Citizens Communication Center was able to obtain a copy of the FCC staff report. But the court was also critical of the Commission because the information was a computer printout and lacked a key to the meaning of the figures.
"In short, it is open to serious question whether even after issuance of the Policy Statement the petitioners were given information about the study's design and data base sufficient to allow meaningful comment thereon, and (whether) the Commission would have received it with an open mind," the court's decision said.
Lack Of Experimentation
Broadcasters argue the court's decision has a reverse effect because it discourages experimentation with so-called unique formats for fear of being locked into them. Referring to that argument, the court said last summer the FCC "provided little or no evidence" on experimentation.
Alluding to WEFM/Chicago, the court added there's no evidence "that WEFM has in fact deterred licensees' format choices; quite to the contrary, the Commission's staff study concluded that under the WEFM regime licensees have been aggressive in developing diverse entertainment formats. "The common sense of it is that most lovers of disco will switch to another Disco station in preference to Classical, all-News, Country or the like. When a unique format is abandoned, those loyal to that format have no adequate substitute in the service area," the court

## GRILLED ON RKO DECISION

## Ferris Buried In The Shuffle?

## Under Fire For Paperwork Backlog

Appearing before the House Appropriations Subcommittee last week (3-6) to testify on his 1981 budget proposal, FCC Chairman Charles Ferris found himself under fire for the length of time it takes the FCC to respond to letters from Congress.

Rep. Mark Andrews (R-ND) told Ferris he sent the FCC a letter November 23 requesting information on a license application case and got a response three months later telling him the Commission was working on it. Ferris apologized, but said the Commission was working on what he called "a tremendous problem with runaround mail service.'
R\&R has learned that Ferris has been upset for months because of the voluminous number of Congressional inquiries. A Ferris aide told R\&R the Chairman's office has been swamped with inquiries regarding radio deregulation and religious broadcasting. By next month, letters should be answered within a few days, not a few months, said another source.

## Staggers \& Goldwater Get Runaround On Quad

 One issue Congress has been holding up as an example of FCC foot-dragging is the approval of FM Quad. In December, Rep. Harley Staggers (D-WV), Chairman of the House Commerce Committee, wrote Ferris, "I would appreciate your bringing me up to date on the present status of this Docket and the intentions of the Commission to complete a pro-ceeding with an almost embarrassingly long history. I look forward to hearing from you in this regard." Receiving no reply, Staggers sent a letter again on February 28 and copied the six other Commissioners. R\&R has learned that both Ferris and Commissioner Joe Fogarty responded to the letter last week. Fogarty reportedly said FM Quad would be discussed in April, while Ferris said April or May
Sen. Barry Goldwater (R-AZ) also asked about the status of FM Quad several months ago, but aides were unable to confirm whether he ever heard from the Commission.

## Ferris Defends RKO Decision

Several Congressmen also had sharp criticism for the FCC's decision to take away RKO's three TV licenses ( $R \& R$ 2-1) during the hearing. Ferris defended the decision, saying that about 20 licenses have been revoked over the past five years, and the only reason RKO got so much attention was that $\$ 600$ million was involved. But Ferris did agree to provide appropriations subcommittee Chairman Joseph Early (D-MA) figures on the amount of time and money the FCC spent on the RKO case.

## Sales Talk

K101 bought by Karl Eller, KJR to Metromedia, Shamrock/SJR
off (see Page 1). deal off (see Page 1)

## Oakland Mayor Proposes To Buy KJAZ

KJAZ/Alameda has a new prospective buyer. Lionel Wilson, the black Mayor of Oakland, and Ronald Cohen, a white businessman, have teamed to form KJAZ. Inc. They hope to acquire the station for $\$ 1.4$ million. Mabuhay Corp. withdrew its offer to buy KJAZ under the distress sale policy for $\$ 1.5$ million because of repeated attacks from citizens' groups alleging Mabuhay would use the station to propagancitizens' groups alleging Mabuhay would use the station to
dize for Philippine dictator Ferdinand Marcos (R\&R 11-2-79)

## Delay Adds To WXLS's Distress

In another distress sale action, the Commission has given XLS Broadcasting 30 days to get a new appraisal of the fair market value of WXLS/Willimantic. CT. After WXLS was designated for hearing because of alleged double billing last May, owners Ken and Jerry Dawson opted for distress sale and proposed to sell to Delta Communications, an 83\% minority-owned corporation, for $\$ 175,000$.

The Commission noted that the price was below fair market value, but later learned from a competitor. Nutmeg Broadcasting, owner of WILI/Willimantic, that Delta had agreed to buy the transmitter site from Jerry Dawson for an additional $\$ 75,000$. Nutmeg said the land deal should have been part of the distress sale price, and pointed out that it had offered to buy both the station and the transmitter for $\$ 225,000$. The FCC agreed and ordered the new appraisal.

## Other Sales

WDBM and WOOO/Statesville, NC sold by Statesville Broadcasting to Major Market Radio of Orlando, FL for $\$ 660,000$. Broker was Cecil Richards.

KVOP \& KATX-FM/Plainview, TX sold by Plainview Broadcasting Co. for $\$ 1.05$ million to KAYS, Inc., owners of KAYS-AM-TV/Hays, KS. KULM-FM/Columbus, TX sold by John Labay to Steve Hawkins for $\$ 00,000$; first broadcast purchase by buyer. Broker for both transactions was Norman Fischer \& Co. of Austin.

Upcoming RAB sales Success Clinics include: March 18. Seattle, Red Lion Inn Sea Tack; March 19, San Francisco. SF Hyatt Regency: March 20, Los Angeles, Travelodge International Hotel.

By popular demand, Atlantic Records releases the new single from Bette Midler, "THE ROSE."."

Wimner of the Golden Globe Best Song of the Year Award.
On Atlantic Records and Tapes.

KLSN Loses CP

Charging that Stephen Pasquini lied about when he would begin construction, the Broadcast Bur eau recommended last week that his construction permit be taken away. Pasquini, President and $25 \%$ owner of GBE, Inc., had been authorized to build KLSN.FM/ Brownswood, TX. But the Complaints and Compliance Division said while several extensions were granted, they found out Pasquini was trying to sell the permit

## No Review For <br> Deep South

Circuit Broadcasting will proceed as planned to build a new FM in Hattiesburg, MS. A competing applicant had asked for review, but the Commission upheld a yearold decision by its Review Board to grant the license to Circuit because it is $100 \%$ black-owned and proposed a black GM.

## No Extension On <br> Dereg Comments

The United Church of Christ (UCC), a prime opponent of radio deregulation, asked the FCC for another 90 days to make comments, but the Commission last week refused, noting that it had already extended the comment period from January 25 to March 25. UCC wanted more time to get classified material under the Freedom of Information Act, but the FCC said it believed denial of the material would be upheld in court.

## Elected Officials

Names Okay In PSA's
A professor at MIT asked the Commission to prohibit broadcast stations from identifying elected officials in PSA's on grounds that they are given an unfair advantage if they run for reelection. But the FCC refused, saying. "Any appearance by a political candidate in a PSA once he is a legally qualified candidate for office triggers the application of the equal opportunities doctrine. But this obligation cannot be imposed on broadcasters at all times since there are no opposing candidates in non-election periods."

## New Approach To

Frivolous Petitions
Instead of letting requests to deny licenses bog down renewal proceedings. those cases should be expedited. That's the suggestion K101/San Francisco owner Jim Gabbert made to the FCC last week, claiming expedition would do away with any frivolous petitions to deny

The Broadcast Bureau has been asked to prepare a recommendation on how to handle these petitions (R\&R 3-7)

## People

## Rochester

Gannett establishes a research and development task force to ex plore future ventures into all forms of communications with young. dynamic staff. Coordinator is Vince Spezzanno, Southwest Newspaper Group Pres. Newly appointed are Larry Sackett, former Operations Director of the International Herald Tribune, and Frank Vega, former Oakland Tribune Circulation Director. Other members include Gannett Research Director Tom Curley and Marketing Asst. Paul Kessinger


STA YING ON RADIO, WEATHER OR NOT - Even though he's now NBC "Today" Show weatherman, Willard Scott is not deserting WRC/Wash. ington. His weather report will still be heard on the Braden/Buchenan Ingron. His weather report will still be heard on the Braden/Buchanan Show at 5:45pm weekdays. "WRC Radlo has been my first love since 1 began here as a page," Willard said. A local savings and loan association will sponsor Willard, signing the largest single contract in WRC's historv. Willard (center) is shown with talk hosts Tom Braden (left) and Pat Buchanan (right)

## Washington

In addition to NAB Board election results announced last week, Cullie Tarlton of WBT \& WBYC/Charlotte; Walt Rubens of KOBE \& KOPE/Las Cruces, NM; and J.T. Whitlock of WLBN \& WISK/Lebanon, KY are returning to the Board. Newly elected also was Thom Smith of WDEN/Macon, GA.

House Commerce Committee Counsel Brian Moir was recently recommended for Jim Quello's job by Committee Chairman Rep. Harley Staggers (D-WV). Moir has gotten "good marks" from Nationa Telecommunications and Information Administration Chief Henry Geller, according to a Washington Star report.

Elliot Maxwell, Special Assistant to Chairman Ferris, named Act ing Deputy Chief for Policy of the newly organized FCC Office of Science and Technology. Maxwell is succeeded by Office of Plans and Policy Sr. Economist Dan Kelly

Richard Vaughan, FCC Engineer in charge of Field Operations at the Kingsville, TX Monitoring Station, named San Francisco Regional Director. He succeeds Ney Landry, who retired

Barbara Glover named Confidential Asst. to FCC Commissioner Abboll Washburn, replacing Catherine Toms, who retired February 29. Glover has worked for Washburn since 1974.

Alan Latman, NYU Law School Professor and Executive Director, U.S. Copyright Society, is heading up a search committee to find replacement for Barbara Ringer, Register of Copyrights at the Library of Congress, who retires this spring.

## Indianapolis

Ivan E. Braiker, former Radio Division Manager at Belo Broadcasting (KZEW/Dallas), replaces Don Nelson as GM at WIRE \& WXTZ. Nelson is forming his own broadcast brokerage firm ( $\mathbf{R \& R} \mathbf{R - 7}$ ).


RADIO'S GOLD MEDAL WINNERS - The Lake Placid Olympic Organizing Committee designated seven radlo stations around the nation as Gold Medal winners for ralsing the most money for the Games as official Win ter Olympic radio stations. The seven stations raised a total of more than $\$ 60,000$, with WMALWeshington, DC raising over $\$ 17,000$ itself. The win. ners ware KFHMWIchita; KPNWIEugene; WATNMWatertown, NY: WGBS/ Miami; WLORTTolado. WMAL and WNOK/Columbia SC Pictured (l r) at the awards ceremony are KPNW VP/GM Deve Woodward, WNOK GM William McElve日n, Olympics Organizing Committee Director/Sales 8 Wiliam McElve日n, Olympics Organizing Committee
Promotion Arch Swinyer, and WATN GM Marc Clarque.

## Knoxville

Basic Media Pres. N. Eric Jorgensen is assuming the additional role of GM at WRJZ, with Sales Manager Ron Hamilton promoted to Station Manager and PD Bob Kaghan named Operations Manager

## Little Rock

Joseph L. Kyan named GM at KXLR. a Shamrock station. Ryan comes to the station from XEROK/Juarez.

## Detroit

Jack West becomes General Sales Manager at WCZY-AM-FM, coming from ad agency Sohigian \& Partners, where he was VP/Media \& Account Services. Also, WCZY Operations Manager Bob Gaskins was named a VP of the Beautiful Music stations.


Calgary
Keith James, VP/GM of CHFM \& CKXL, named Broadcaster of the Year by the Broadcasters Association of Alberta. James is a longtime (28 years) radio programmer who took his present post in 1977. He's pictured above (left) with Alberta Premier Peter Lougheed (center) and BAA Pres. Norm Haines.

## At The Nets

## ABC

21 new affiliates join ABC's radio networks, five for information, three for Contemporary, six for FM and seven for Entertainment.
"Memory Weekend." a review of music, people and events of the years 1965 through 1968, will air April 19-20. Entertainers featured on the four-hour program include Diana Ross, Donovan, Glen Campbell, and Smokey Robinson.
"World News This Week," a 24 -minute news magazine anchored by John Grimes at 6:05am and 9:05am, featuring reports from correspondents from around the world, has premiered. It replaces 20 -year-old "Voices in the Headlines," which emphasized actualities.

## CBS

Radio net paid $\$ 12$ million for four-year contract to broadcast play-by-play coverage of 36 NFL games annually. Outbid were Mutual, $\$ 10.5$ million; Robert Wald Associates, $\$ 8$ million; ABC, $\$ 7.2$ million; and NBC, $\$ 6$ million.

Former WFFM/Pittsburgh General Sales Manager John Beck joins CBS-FM as Detroit Sales Manager. Simona McCray promoted from Account Exec to New York Sales Manager, FM National Sales. Kathy Seipp, former Account Exec , named Director, Marketing Services. CBS Radio.

## Sheridan

Changes at net include former White House/State Dept. correspondent Don Agurs now anchoring news shows Tuesday-Saturdays. in addition to general field news assignments. Also, former Capitol Hill correspondent Charlotte Blount takes over as White House/State Dept. correspondent. and John Askew replaces Ms. Blount on the Hill

Patti Grace, Director of Station Relations \& Programming at Sheridan Broadcasting, resigned this week. Grace, who was instrumental in building up the network's station roster and programming in the last two years, may take a government position, but she's made no final decision yet.

## RKO

Net reports averaging more than one new affiliate a day since October.. 1979; listening audience is up $98 \%$. Teen audience (12-17) has in creased by $140 \%$ and adult listeners are up by $130 \%$

## Mutual

Former NBC Radio Detroit Sales Manager Carl Lanci joins Mutual as VP and Detroit Sales Manager. Two new Account Execs report to Lanci: Richard Gunrow, former Detroit Sales Manager of Women's Day magazine, and Richard Yoder, former Account Exec at ABC/ Detroit.
"Mutual Radio Theater" premiered March 3 with a new season of hour-long dramas broadcast Monday through Friday with each day devoted to a different theme: Westerns. Comedy. Mystery, Love, and Adventure

Shelley Jackson becomes press representative for Mutual reporting to VP Karen Kershner, from WRC-TV/Washington, DC

## NPR

FCC Chairman Charles Feitis and NRBA Pres. Sis Kaplan speak at the 1980 Public Radio Conference in Kansas City, MO, which begins Sunday (3-16). The Conference is entitled "Sound Thinking: FineTuning The Future," and subjects to be addressed include satellite distribution, engineering, programming, and promotion

As Dayton goes, so goes the nation? Reporter Scott Simon thinks so. He's using Dayton as a barometer of national public opinion in a series of special reports, "Dayton Decides." Demographers recently cited Dayton as a typical American community, so Simon checks how residents voted after major primaries.


Scott Simon


## FLEETWOOD MAC

## "Think About Me"



Produced by Fleetwood Mac with Richard Dashut and Ken Caillat (Special Thanks to Lindsey Buckingham) ON WARNER BROS. RECORDS

# CHARLIE DORE "Pilot Of The Airwaves" 

## CHARLIE DORE

Pilot Of The Airwaves (Island)
$66 \%$ of our reporters on it Moves: Up 69, Same 28, Down 0, Adds 35 including WCAO, PRO-FM, KS95-FM, WGCL, KJR, KOPA, WFLY, FM100, KYNO-FM. See Parallels, charts at number 29.

Produced by Bruce Welch and Alan Tarney

ON ISLAND RECORDS
Manufactured and Distributed by Warner Bros. Records

# WHAT'S NEW/ 

## AIRCHECKS AUDITIONED \& EVALUATED

## Program Directors Firm Formed

The Program Directora is a new service company, headed by longtime programmer/consultant Jerry Stevens. designed to provide on-air talent with written critiques, evaluations and recommendations regarding their audition tapes. The lirm promises each tape will recelve complete personal attention with those submitting tapes to receive their critiques/suggestions within two weeks of the tapes' receipt

For further information contact The Program Directors at The Warwick, Suite 1810, 17th \& Locust Streets, Philadelphia, PA 19103, (215) 985-4337.

## Broadcast Editorial

## Handbook Available

"The Editorial Director's Desk Book" is a 14 -page booklet prepared by the National Association of Broadcasters (NAB) in conjunction with the National Broadcast Editorial Association (NBEA) for the purpose of encouraging broadcast editorials. Covering the multiplicity of problems and opportunities faced by editorial writers when expressing management opinions on-air, the booklet includes sections of defamation (libel and slander), invasion of privacy, the Fairness Doctrine, and FCC requirements.

While copies of the book are being mailed free to members of the two organizations, copies are also available to non-members for $\$ 3$ each. For further information contact the NAB at 1771 N Street N.W., Washington, D. C. 20036, (202) 293-3570.

> ADDS VIDEO UNIT RIAA Moves
> To 60-Day
> Certification Period
> The Recording Industry Asso ciation of America (RIAA) has announced that the certification perlod for gold and platinum al. bums will be reduced to 60 days. Last July, the RIAA had shilted from a 90 -day certification period to a 120 -day walt. The new policy was adopted last week at the organization's Washington, D.C. meeting and applies to product released on or after January 4, 1980.

> In a related move, the RIAA divulged plans to set up an adjunct arm to handle video program material, whether dises or tapes. The RIAA will establish a 15 -member executive council chosen from executives of various video firms, with one of the unit's initial priorities to create "meaningful gold and platinum certification standards for video programming.


## Radio Shines In

## The Summertime

"Number One Under The Sun" is a short booklet compiled by the Ra dlo Advertising Bureau. stressing the advantages of purchasing radio ad vertising time in the summer. Among the statistics cited in the report are that radio reaches almost 96 percent of men and women weekly during the summer months with an average of more than three hours spent listening. and that this percentage extends to virtually every age group regardless of sex. Furthermore, radio stays with the consumers as they move outdoors in the summer with 60 percent of the radio listening between the hours of $10 \mathrm{am} \cdot 3 \mathrm{pm}$ done out of the home

Most importantly (from radio's standpoint), television viewing levels decline approximately 26 percent during the summer, while radio listening dips but five percent. For further information contact the Radio Advertising Bureau at 485 Lexington Ave., New York, NY 10017, (212)
599.6666 . 599.6666.

SALES SLUMP BLAMED FOR SHAKE-UP

## Five Fast Food Firms Ankle Ad Agencies

The ongoing sales slump is apparently taking its toll on the $\$ 25$ billion per year U.S. fast food industry as Pizza Hut. Arby's. Wendy's International and Arthur Treacher's Seafoods have all canned their ad agen-
cies within the past six weeks. A fifth fast food firm, Jack In The Box. threat ened to cancel their agreement with Wells, Rich. Greene, but some last minute pitching by the agency has evidently kept the account in place.

## Radio Receives Bulk Of Hang Ten Ad Budget

Hang Ten International is set to launch an extensive advertising campaign, aimed at the 14.24 male demographic for a spring debut on AM and FM radio stations in Los $A_{n}$. geles, San Diego, Houston, Miami, and Tampa, featuring tie-ins with

## Capital Cities Posts

## Record 4th Qtr.,

## Year-End Results

## IN ADS \& IN COURT

## MCI Takes On AT\&T

MCl Communications has taken AT\&T's advertising slogan to heart and is set to "reach out and touch" the public with their own advertising campaign. The campaign, targeted at both the business and residential segments of the market, promises to be as zealous as competition has been between the two companies since MCl became the first alternative longdistance carrier in 1973 . Since that time, MCI's earnings have gone from a $\$ 38.7$ million loss in 1975 to a profit of $\$ 7.1$ million for fiscal 1979 , propelling MCI into a viable competitor

The MCI vs. Ma Bell action will not be confined to the media however In a recent move, MCl filed an anti-trust suit against AT\&T, petitioning a federal jury for $\$ 900$ million in damages. However, the case has yet to be
resolved.

750 area retail stores. The campaign focus will be a "Hang Ten Aloha Sweepstakes" offering six round-trip flights to Hawaii, Honda "Hobit" mopeds, and additional prizes to promote Hang Ten's new line of summer clothing.

Sonderling Broxdcasting has reported that net profits for the year ending December 31, 1979 increased four percent to $\$ 3.6$ million, up from $\$ 3.4$ million in 1978. Year end revenues for the firm rose five percent to $\$ 42.1$ million, up from $\$ 40.2$ million in the previous year

In a move aimed at commanding a larger share of the lucrative soft-drink market, Royal Crown Co. is introducing a new cola product which is both caffeine-free and sugar-free. The soft drink, "RC 100," also proclaims to have " 100 percent cola taste."
Royal Crown, however, may have an uphill battle before its product can come to market due to present Food \& Drug Administration rules requiring that a drink must contain

Shortly after discontinuing their relationship with Dick Rich Inc.. Wen dy's took their $\$ 13$ million per year national account to Colorossi-Gris-wold-Eshleman, which promptly dropped the Arthur Treacher's ac count. Treacher's has not yet found a replacement. Despite the switch in national agency, Wendy's will continue to maintain its relationship with Stockton-West-Burkhart, which handles its $\$ 30$ million local advertising business.

Meanwhile, competition for the $\$ 14$ million national Pizza Hut ac. count and the $\$ 7$ million national Arby's account is hot and heavy with final decisions anywhere from 30 to 60 days away

## Sonderling Up Slightly In '79

Net profits for the fourth quarter climbed 10 percent to $\$ 993,000$ up from $\$ 902,000$ in the year. previous, while Sonderling's fourth quarter revenues gained five per cent to $\$ 10.6$ million, as compared to $\$ 10.1$ million for the equivalent time period during 1978

## RC Intros Caffeine-Free Cola

caffeine to be called a cola. Also, most cola drinks only contain about one-fourth the caffeine found in cof fee, making the "threat" of caffeine induced problems of minor concern to most consumers (very few of whom are even aware that colas contain caffeine). Royal Crown, with only a $4 / 2$ percent share of the $\$ 15$ billion U.S. soft-drink market last year, obviously feels that those drawbacks are worth the effort in the battle of the colas (decaffeinated or otherwise).


## In 1980 we present 26 hours that will electrity your listeners

TM Special Projects presents "THE TOP TEN HITS OF ALL TIME" . . . A blockbuster 26 -hour special hosted by KRIS ERIK STEVENS, ready for delivery, including 1979, and it can be scheduled for demographic targeting on an hour-by-hour basis. Each hour is a year, complete, featuring the top ten songs, interviews,
montages of other music that made the year, plus "NEWSMAKERS" - A look at the events that will take your listeners back to the actual moment the song was happening - and "THE WAY IT WAS" - fads, fashions and trends from the years that shaped the destiny of today's music.

## Act Now . . . Call TM Special Projects' <br> Neil Sargent Or Ron Nickell At: (214) 634-851l collect.

## TM

TM Special Projects
1349 Regal Row • Dallas, Texas 75247 • Ron Nickell V.P. • (214) 634-8511
Produced by Kris Slevens Enverprises, Inc. In Association wtth TM Spedal Profects
Repreceated Latoreationally by O Coaser Creative Bervices - Loe Angeles. 212-76e-3500 - Bydnoy, Auntralla, 02-434-176t
A subsidlary of Shamrock Broadcasting Company, Inc.

## Midsong, CBS Pen

## Distribution Deal

Midsong Records and CBS Records have announced the signing of a distribution agreement whereby CBS will dis. tribute Midsong product in the U.S. Under the terms of the pact, Midsong will function as an independent record com pany utilizing its own national promotion and marketing stafts.

In making the announcement, Midsong Records Presi dent Bob Reno and CBS Executive Vice President Stephen Metz jointly stated: "As a born-again record entity, with new blood in the company, a new logo, a vibrant artist roster and, of course, the strength of CBS's distribution, Midsong will surely be a company to sit up and take notice of in 1980 ." Midsong had been independent following distribution deals with RCA and MCA.

## ASCAP Takes In

## \$128 Million, Pays

## Out \$100 Million In '79

The American Society of Composers. Authors and Publishers (ASCAP) recently announced that its receipts for 1979 totalled $\$ 127.9$ million. The total amount distributed to members by the organization during the same year was $\$ 100.6$ million.


## "THE CREATION OF THE HUMANOIDS"

## Japanese Lead World In Robot Production

Japan has taken a commanding lead in the production of industrial robots with 13,000 of the world's 17,500 man machines currently residing in the Land of the Rising Sun, according to Bradley University Professor Gustav Olling. The U.S., in comparison, has 2500

One of the major factors contributing to the "robot gap" is that Japan has 70 companies developing new robots, while the U.S. has only 27. Furthermore, the Japanese have committed $\$ 50$ million to a research program designed to estab lish completely unmanned, robot-operated factories.

## PRO:MOTIONS

Lionetti, Rossi \& Bach Upped At WEA
Richard Lionetti and George Rossi have been appointed Vice President of Marketing and Vice President of Sales/Promotion Administration, respectively, at the Warner/ Elektra/Atlantic Corp. in reorganization moves following WEA Executive VP Vic Faraci's move to E/A (R\&R 3-7)-A 22-year veteran of the record industry. Lionetti most recently served as Vice Iresident of Sales for WEA, while nine-year veteran Rossi most recently served as WEA's Los Angeles Branch Manager.
At the same time. Russ Bach, currently Vice President of Marketing Development for WEA. will assume additional responsihilities for launching and directing WEA's marketing activities for WCI home video products.
Doherty Named VP/Nat'l
Promo At Island; Frank
Upped To Nat'l Promo Dir.
Marcy Doherty has been named Vice Pre. sident of National Promotion for Island Rer. ords. Most recently involved in independent national promotion. Doherty previously


Marcy Doherty
served as National Pronotion Director for United Artists from 19:6 to 1978.
In a related development. Howard Frank has been promoted to National Promotion Director for Island Records. having held the position of West Coast promotion rep at Island since Jamary. 1979. Prior to his association with Island. Frank worked as Iocal Promotion Manager for ABC and Ode Records. Harris Named VP/Business Affairs At CBS Video Ent.
Larry Harris has been named to the newly. created post of Vice President of Business Af fairs and Product Administration at CBS Video Enterprises. Most recently Vice President and General Manager of Portrait Records. Harris began his industry career as an attorney with CBS in 1963. In 1966, he became Vice President of Elektra Records, moving to Ampex Records as President in 1909. and returning to CBS in 1971 as Vice President of Business Alfairs and Administration for the Records Division.


## I-arry Harris

In his new post. Harris will be responsible for the business affairs activities of the CBS Video Enterprises Division including contract negotiation and administration surrounding the acquisition and production of programming.

## Feuerstein Forms Firm

Sheryl Feuerstein has announced the formation of Sheryl Feuerstein Enterprises. a multi-faceted managensent consultant firm which will operate nationally as well as internationally. Most recently Vice President of Ibis Records. Ms. Feuerstein previously spent four years with Phonogram/Mercury Records, including two years as National Publicity Director for the label.

## Houtsma, Cappucci Form Road Works Agency

## Deborah Houtsma and Francesca Cap.

 purci have announced the formation of the Road Works Agency Ine.. a contact referral service for road technicians, stage managers, light directors, etc.. designed to fill the needs of road tours and in-town, in-studio situations. No registration fee is required.Most recently Office Manager of KIQQ/ Los Angeles. Ms. Hontsma has been associated with several California radio stations on a variety of business and administrative posts. Ms. Cappucci currently serves as KIOQ's Public Affairs Director. For further information contact Road Works at 1 I:k 19 Cross Roads of the World. Suite 101. Hollywood. CA 9(1)28. 12131 स 44.341 -

## Grossman Upped To Nat’]

 Promo Mgr. At PhonogramJoc Grossman has been appointed National Promotion Manager for Phonogram Inc./ Mercury Records. Prior to assuming this new post. Grossman served as local promotion manager in St. Louis and Minneapolis for Phonogram/Mercury, having previously worked in the production department of Polygram Distribution Inc. As National Promo tion Manager. Grossman will be responsible for maintaining contacts with Top 41 radio stations in secondary markets and will be based at the label's home offices in Chicago.

## Myers, Camphell \& Reed Upped As CBS Masterworks Restructures

Paut Myers. Robert Camphell and Christine Reed have been named Vice President of A\&R Planning and Productions, Director of Marketing. and Director of A8R1. respectively. at CBS Masterworks as the label undergoes restructuring aimed at centralizing the A\&N, marketing, and administrative activities svorldwide.
An 18 -year veteran of CBS Records. Myers most recently seried as Vice President of A\&R for the Masterworks Yabel. Campbell most recently held the post of Director of Sales and Promotional Product at CBS. Ms. Reed, most recently consultant to the John $F$. Kennedy Center in Washington, D.C.. previously was associated with the Spoleto Festival USA in Charleston. SC and in Italy. All three executives will report to CBS Masterworks VP/GM Simon Schmidt

## Grossman Named VP/Mktg. At Gorov \& Kaplan

Bernie Grossman has been named to the newly-created position of Vice President of Marketing for the Gorov \& Kaplan Associates indeprendent promotion and marketing firm. Prior to his assuming the responsibility for this newly-added division. Grossman served as Director of National Accounts for A\&M Records.


Bernie Grossman


## THE END OF THE BAD NETWORK FEED. THE BEGNNNING OF STEREO BY SATELLITE.

Brought to you first by the RKO Radio Network.
We're living up to our commitment to audio quality by utilizing satellite technology to provide full-stereo program transmissions. Over 1,400 minutes per week.
From us to outer space to your listeners . . . the very best possible stereo sound. In fifty cities by April.

The RKO Radio Network. With more of what it takes to make it in the 80's.

## The British are coming . . . again!



Produced by Guy Stevens

| WIFI add | WGH on | FM99 add |
| :--- | :--- | :--- |
| CHUM 24-21 | KZ93 add | KQWB-FM add |
| CKGM add | WISM deb 30 | WRKR 35-31 |
| KDWB add 27 | KERN on | WSPT deb 30 |
| KBEQ add | KCPX on | WNAM add |
| KIMN add | KMJK add | WGBF add |
| KUPD add 29 | KRUX add | WEFM on |
| WICC on | KTKT add | KCBN deb 34 |
| WPST 30-27 | WFBG on | KDZA add |
| 14Q 26-20 | WCGQ on | KQDI on |
| WKEE add | WISE add | KRLC 25-22 |
| KEEL add | WANS-FM add | KBIM deb 30 |
| KX1O4 on | WROV on |  |
| WNOX 27-24 | CK101 on |  |



# TOURTSIS "I Only Want To Be With You" 

Produced by Tom Allom


JUST ARRIVED!

# ${ }_{2}{ }^{2}$ esearch 

 "Stations which use non-exclusive identifiers run the risk of having the listening entries handled less than immaculately by the Arbitron system."
# To Split, Or Not To Split? That Is The Question 

There may be no more frustrating experience for a broadcaster than looking at diaries and seeing where you may not have gotten all the credit your station deserved. But why did you get shortchanged - was it the Arbitron system, was it your station's confusing identifier, or could it be a combination of these and other ingredients? Let's examine the issues here.

## The System May Not Be The Solution

Stations which use non-exclusive identifiers anything other than call letters) run the risk of having the listening entries handled less than immaculately by the Arbitron system. Examples of this type of problem abound. Just last week R\&R carried two stories touching on the implications of Arbitron's trying to handle confusing entries to non-exclusive identifiers.

In Detroit, there were entries to "Tower 95." WTWR is an FM station using "Tower 92" as its main audio logo. WMJC is an FM station using "Magic 95 " as a major on-air identifier. Depending on how you interpret this type of entry, either the person listened to both WTWR and WMJC, listened to WTWR but forgot the dial position, or listened to WMJC and inadvertently wrote Tower rather than Magic.

How does Arbitron try to handle conflicting information such as this case? The usual procedure is to split the entries between the stations involved, dividing in half the listening and giving each station cume credit for that diary. In some cases Arbitron may call back the diarykeepers (if the problem occurs in a substantial number of diaries) but this is at best an unwieldy technique for clarifying what the respondent really meant in the diary. Can you remember what you listened to two months ago? The callbacks are asking diarykeepers to do just that, and as a result the quality of information is sometimes poor. Listening may be lost for either or both stations.

## Phonetic Identifiers Preferable

If your station management is dead set against using call letters as your on-air logo, then try to come up with a logical phonetic identifier that can't be confused with anyone else in the respective market. Recently I wrote about how to best ID your station, and I mentioned that phonetic identifiers are preferable to using just your dial position as a logo. In Detroit, if the stations just
used "Tower" and "Magic" on the air, the confusion now inherent in that market could have been avoided. Throwing in an extra piece of information, such as a rounded dial position, just muddies the waters. If you are in a cume-building situation, though, remember to mention your dial position in your outside advertising so the prospective new listeners can find your station

## Rounded Dial Positions A Problem

Rather than using a dual audio logo which contains your dial position and another piece of information, some stations are just using their frequencies rounded off to the next number ( 100.7 $=101$ for example). The problem in Seattle revolving around the usage of " 101 " (story on Page 3 last week) is a good case of what can go wrong when this type of logo is used.

When personnel from my consulting firm accompanied our client, Golden West's Director of Research Jan Horning, for the diary review, they were appalled at the confusion regarding the entry of "101." Normally when there is a slogan conflict of this type - when two or more stations are close on the dial and use a similar rounded frequency - Arbitron attempts to clarify by calling back the diarykeepers to ferret out the actual listening. Again, there is the time lag involved and many people may have moved or may not be reachable. Of those that may be reached many have difficulty remembering which station they were listening to during a survey months before.

In the Seattle case, 18 diaries were involved with a potential impact that is significant when the situation is not handled correctly (Arbitron did not, until we requested it, call back the respondents during production). Although the market in this case was Seattle, this could happen in any market during any survey. Arbitron is swamped with situations like this and may not be able to handle each one cleanly.

## How To Avoid Split Credit

Assuming that you are not the type of broadcaster that wants to muddy the waters by causing a slogan confusion situation, here are some recom mendations that may help to see that you get all the credit you really deserve:

1. Use calls and promote them as your logo.

## Q\&A

Dene Hallam. PD of KBZT/San Diego, called this week to inquire, "If my station? has gone up in raw TALO count, does it follow that the station will have a proportionately better book?"

The raw diary count (how many diaries contalned ut least one entry to your station) can be a rough guide to cume audience. Thus, if your diary count drops or rises significantly, you can get a feel for how your $12+$ cume total will look. On the other hand, it is difficult to get a feel for average persons share since you don't know - Just from the raw diary total - how long the people were listening

## Week In Review

## Arbitron Radio Advisory Council <br> Elections Near

Broadcasters around the country should be receiving the final ballots for the election to fill several seats on the Radio Advisory Council. Review the list below, then send in your ballot with your choices by March 31. The final nominees in each format are as follows:

MOR/Personality, Markets 1-50: Dwight Case, WFYR/Chicago; Perry Ury, WTIC/Hartford. Beautiful Music, Markets 1-50: Alan Beck, WLIF/Baltimore; Bill Clark, KABL-AM-FM/ San Francisco. Contemporary, Markets $51+$ : Jerry Duckett, WKAP/Allentown; Vince Cremona, WICC/Bridgeport. MOR/Personality, Markets 51 +: Glenn Bell, WGNT/HuntingtonAshland; Art Carlson, WKIS/Orlando; Charles Sanford, WGAN/Portland, ME. Spanish: Nathan Safir, KCOR/San Antonio (no opposition, so Mr. Safir is elected). AOR/Other: Tom Hoyte, WLUP/Chicago; Martin Greenberg, WPLJ/New York

## RAB Goals Committee Intensifies Effort

In order to better keep up with developments within Arbitron, Dick Montesano of the RAB tells R\&R that the GOALS Committee will be meeting more frequently. According to Monte sano, the full committee, which had been meeting on a quarterly basis, will now convene monthly The three GOALS subcommittees will continue to meet on an ongoing basis, dealing with such issues as a new diary format, new edit rules, and others.

## Mediatrend Withdraws From Atlanta

Lack of support from area radio stations has forced Mediatrend to withdraw its measurement of the Atlanta market. The February estimates for Atlanta (see Page 26) will be the last ratings effort by Jim Sieler's firm in the market unless additional broadcaster monies are forthcoming. The cessation of service in Atlanta now means that Mediatrend monthly ratings are generated in 15 major markets.
2. If there is a slogan confusion problem in your market, try to come to an equitable understanding with the other station to avoid the possible confusion (one of you switch logos).
3. If 1 and 2 are not feasible, then at least alert Arbitron to the fact that the possibility for confusion exists. Request that the editors be alerted to handle the problem as cleanly as possible. Request from the Arbitron Radio department an accounting of how the confusion was handled during survey procluct ion.
4. Go to Laurel to review the diaries to see if the problem was recorded in diaries and how it was resolved by Arbitron

Than itiber. tomer Munaker of Hadio Mar ket Reports for Arbitron is RAR Research Editor Contact Jhan with any contact Jhan wish any resenreth or rating may have.


Radio On TV:

## Getting Your Money's Worth

Specialization. It's what makes you valuable. You're an expert at what you do. But there can be danger for those who try to extend their field of expertise beyond its limits. Whenever you operate in that twilight zone, you stand a very real chance of destroying all of the good credits you've built up.

Irs sed in a way, to see examples of local TV production some stations have attempted to produce on a shoestring. The spots fall flat. The image is either vague, negative, or cheap. The irony is obvious: Radio generates income based on advertising, while all too often radio people emphasize their lack of understanding of marketing, of advertising themselves

OK, your TV spot is coming up tonight at 8:28:30. And so, with real positive anticipation, you gather some friends and co-workers to savor those few precious seconds of debut. You've seen the thing over and over again on the GM's Betamax. But it's different, somehow, when it's really on the air

Here comes the break, and ... Coca Cola . . okay, right, Coke and a smile . . THERE IT ISIII But wait. It doesn't quite . . . are the colors adjusted? WAS THAT THIRTY SECONDS ALREADY? The Avon lady is now full screen, smiling, as you try to push your suspicions out of the front of your mind. But something didn't quite cut it. Your friends are polite, but you know... Levi's, Coke, Avon - those big national folks spend megabucks for the RIGHT look. You didn't do too badly - your idea was good. But you can't compete

And your audience of thousands of potential radio station listeners doesn't know about your budget. Nor do they care. But count on one thing: they DID make a subconscious comparison. Your spot was surrounded by gloss, by technique, and by real obvious talent

This week, WBEN/Buffalo PD Robert W. Wood, author of the entire Radio On TV series (and the intro above) spoke with three professional creators in the field of TV spots for radio

## George McGInnis

## Dan Kavanaugh

Chuck Blore

## The Creators: Designs To Fit Your Needs

## George McGinnis Image Factory

The Image Factory has been turning out high quality work in cartoon animation, graphic animation, and special effects for both the broadcasting and entertainment industries for quite a while now.

President and founder George McGinnis talked of motion, emotion and of a video translation of all the things a radio station is and wants to be: "What happens in many cases is that the commercial will present nothing more than a blanket picture that states the logo of the radio station, but doesn't support it with what they play, who they are reaching, or what they're doing. So in order to generate participation and motivation, you show the listener a visual that can be directly relatable to your music - a picture they can 'see' on your radio station. They are apt to be motivated to turn to that; it becomes an emotional response when they see a group like Fleetwood Mac, and, by your visual endorsement of the group, you make it 'cool' to listen to your station. If you analyze what's happening correctly, you'll notice that there is a great deal of peer identification in visuals. So you not only promote the concept of radio, but also the concept of listener participation in the music that they want to hear.
"To further iiiustrate this, but in a technical sense, what you're going for is the creation of a graphic emotional feeling and response. Be it a mellow or sharp mood, what you see is what you're going to get. The visual
feeling of motion can have a totally captivating effect when properly used. We've done work for all types of formats, Talk radio, Top 40, and I can tell you that you have to approach each and every one with a completely fresh view. Today, with special effects becoming more and more a part of everything you see, people expect to have something come out and grab them. Our special effects can make a radio station come alive and be a part of everyone's living room - it is an absolutely limitless area of the mind.
"What I'd naturally like to see is more radio stations putting together a proper TV campaign and with us, we're an economically-oriented company that is proud of giving you dollar value. By doing so, we can maintain long-term growth for a client."

## Dan Kavanaugh Future Media

Future Media Corporation is a syndicator. Just like a programming syndication outfit, Future Media takes the high cost out of quality work, by syndicating the rights to its material on a market by market basis.
Dan Kávanaugh, FMC President, worked up some original TV commercials while at WCOZ/ Boston as Promotion Manager. He suggested to his animator that they market their wares nationwide. Steve Lisberger said yes. And FMC was born

Animation which had been costing $\$ 1000$ per second was about to be
available at a
much more affordable price,
and a number of stations bought a superheroes-styled 30 -second spot titled "TRON."
"It is a fantasy, an entertaining piece of film," Kavanaugh says. "Three starships come zooming at the camera. Everything is various colors of light against a black background. It's done in brilliant colors. They beam down a superhero character who creates two sorts of light boomerangs which are fantastic, in that they appear to be little galaxies of light as you view them closely. He catches them, smashes them together and they form the station ID."
"Trini" was next to go before the cameras, and before it was ready for market, this ambitious combination of animation, effects, and live action was filmed and reshot six times - each shot requiring 15 different multiple exposures of the same film. "Trini" looks like it belongs to the same family as the Levi's commercials.
The sceme opens with the camera picking up a turntable cycling its arm over to the LP on it. But, wait, where the stylus is supposed to be, there's a . . . girl in a leotard. And there's a ball of intense light at her feet. Her arms are over her head. She's riding the tone arm down into the groove ... and the camera is getting closer and following herright down into the groove! She touches. The music starts (a custom track). The girl's leotard flashes in psychedelic colors. She spins through the groove, trailing sparks. The camera then pulls back to look at an LP, which has its label light up in rows of lights which then burst into a flareup out of which comes . . yup! . . the logo. A separate 10 -second version comes along with the package. It cost $\$ 75,000$ to produce originally.

## WHDH/Boston wanted

 something special to empinasize its many aduít services, an attention©€ier. And so FMC animated up some cartoons of otherworldly characters:"The News alien is a three-eyed guy, says Kavanaugh. "He comes in and blasts another guy with some sort of gook. One of the adaptations of the audio says that people want to know the news before it hits them.
"For traffic, it's a cosmic traffic jam and the star character has a nose which he uses for a car horn.
fung Pitary

## Radio On TV:

Continuod from Page 14
"They certainly make a point. Awareness of services in focus group tests indicate there has been a clear awareness. These were produced for us on local news shows to recycle listeners into drivetime services."

## Eagle Trip For Beautiful Music

Beautiful Music was a challenge for FMC. Dan worked this one up for WLYF/Miami. "The objective was to reinforce its primary audience and to pick up some of the 30ish audience that it does have a share of. It was Lisberger's idea here to create a space in the patter of television commercials. We did something that would feel good and offer escapism. We did aerial photography of a wooded riverbed. We sort of feel like his body following him. He's based on a study of eagles. We follow him and the announcer says, 'Follow us away to a place where life is beautiful. It's a place you can be anytime, because it's on your FM dial at I 101.5.' The punch line is that as the bird reaches a certain point on the river he swoops upwards into a vertical climb and he goes from the landscape that was under him. You see light blue sky, deeper blue, very deep blue, and then into a starfield. He's going up vertically and you see him kind of turning around and you see him from all sides and he changes into a star pattern in the shape of a bird and that disintegrates into the logo. It's fantastic. WLYF has it, and we're licensing it to others now."

## Chuck Blore

Blore \& Richman
Chuck Blore, long known for some of the more creative ideas in radio, has branched into television. His vantage point now gives him a particularly effective perspective in the advertising of radio on TV. Within the past tuvelve months, he's imagineered about 50 television commercials, 30 of which were customizations of his famous "Lips" spot for radio stations across the country. Chuck and I discussed his "Lips" campaign.

The camera zooms into the lips of a very beautiful girl. It holds an extreme closeup of just those lips while she syncs, in perfect timing, the montage of sound which is the station being advertised. Within 20 seconds you watch her do a jingle, various air personalities' "schtick," excerpts of songs - whatever the station is into. Then, when she finishes, the camera pulls back to full face and an off-screen announcer says, "You have an incredible mouth." She answers, "Well, we have an incredible radio station!"
"It is really hot at this moment," Blore says. "When I first did that spot for Tod Atkins about five years ago, we tried to reach out to other stations, but they resisted. Their reaction was, 'No, it's too far out.' 'No, the Women's

Movement would kill us. ' ${ }^{\prime}$ No, it's too erotic.' Then about two years later it was purchased by KHOW in Denver and it worked out there. Then about a year after that I was able to sell it to a group of stations run by Lee Allen Smith. He bought it for Oklahoma City, Tulsa, and Portland, and the Oklahoma City spot won the first prize in IBA that year, so it was also shown at one of the R\&R conventions. And then that spot just took off and in the past six months l've done it 20 times. By the end of the month we will have done it for every one of the top 40 markets.
"Different stations prefer different types of girls, and the first girl we did it with is no longer available. So now we have a stable. We have three different girls that do it now."

Chuck has some interesting suggestions for radio stations that are about to advertise on TV.

## "An Ad Is Not A Promo"

"So many people in radio don't know how to do a good spot. While they can do a good radio promo, an ad is really a different animal than a promo, and so many radio stations don't realize that. Even when they do a TV spot, what they've done is a visual promo for their stations which works, but there's got to be a reason to buy. That's what's so good about the "Lip" spot: You actually hear the 20 -second montage of what the radio station is. You hear the jocks at work; the kind of music they play. You hear the kind of station that it is attitudinally as well as its format. I think that in order to sell anything, you have an opportunity to demonstrate it . . . that's always the best way.
'I think that any good commercial has to be unique. It has to be a 'cluster buster, 'because every commercial today on TV is going to be presented in a group of five or six, and yours has to be the star of that. It has to be the ONE they're gonna remember."

## Scheduling is also important.

 "I think that there is a danger in not running it enough when you know you have a winner. If it is just'reminder' kind of advertising, which most of the radio stuff I see is, then I guess you just run it during the rating periods, but I think with the 'Lips' spot you should certainly give it a couple of weeks run before the book starts. That initial impact in the first few weeks - maybe first 6-8 weeks is really just incredible."Now, we did for CFTR a follow-up; a girl lying on a pillow, and you are looking into her eyes as she lip-syncs the radio station. We've just done a different spot for KHTZ in Los Angeles. What it is is a group of incredibly interesting looking people (everyone is almost eccentric in one way or another). Even the people we have who are normal are more normal than you might expect. They are sitting in front of a blue wall which has graffition it about the radio station. Each of them has a different kind of radio as we pass them, and they are all obviously listening to the radio station.
"In the case of KHTZ, the thing they are selling is the music policy, because they are so proud of it. So as you
go by each person, you hear a new piece of music from the radio station, and then you go by the whole group of them. You see a housewife. Her shopping bag has a KHTZ logo, and she's listening to the station. Next to her is a kind of Rudolf Valentino-looking guy with his tuxedo and the red corsage, and he's listening. Next to him is the most incredible looking high-fashion black girl you've ever seen in your life and, she's so into the music, she's moving to it. Next to her is a very square looking man who is trying to tune into his car radio - he's obviously pulled it right out of the dashboard and he still has it with him. Next to him is this very tall, very thin woman with a KHTZ T -shirt on, and the thing that makes her weird looking is that she's so long and thin, and to add to her weirdness, we painted her face totally white. Next to her is a guy with a body exactly like Schwarzenegger. He has a tattoo on his chest and as the camera passes him he ripples his tattoo, which is actually the KHTZ logo, to the music. You're hearing songs in the background that relate. Then, after the last person, there's a unicorn with earphones on! And the announcer says something like, 'Music for people just like you and your unicorn.'

## Easy Availability

There are many owhers, managers, and programmers who never see these spots or others like them until it's too late. The competition has one. And it's too late to react.

Most syndicators will be pleased to send you a demo cassette of their latest. You'll need access to a $3 / 4^{\prime \prime}$ playback deck. If you have a good rapport with your local TV station lor maybe once they get the word you are interested in buying some time) you can use theirs.

Just as you spent hours in the station production room experimenting with audio tricks, perhaps building contest beds (remember the overwhelming demos from the LAST CONTEST?), there are many serious pros tucked away at videotape machines, at animation stands, at computer processors, looking for the vanguard of the 80's. Shop around. Make some calls. Hire an expert. That's what your manager did when he hired you, after all.

The Image Factory is located at 18 East 53rd Street, New York, NY 10022, (212) 759-9363.

Future Media Corporation is at 1510 Andalusia Avenue, Los Angeles, CA 90291, (213) 392-8438.

Chuck Blore \& Don Richman are at 1606 N. Argyle. Hollywood, CA 90028 ,



## Notes From Sillyland

Every year when the new model cars come out. there are a few names added to the automotive vocabulary . . . the 200SX . . . the Citation . . . the Perelade. The Lincoln Versailles, and the Cadillac Seville and Biarritz were named after prestigious places

And of course, the R\&R G.O. Automotive Foundation cannot forget the animal names like the Cougar. Mustang, Wildcat. Bobcat. Impala, or Pinto. What you might not know is that there are honddress of names rejected each year. Names that almost made it. but had some minor drawback and therefore won't be seen on those fenders right by the doors. We thought perhaps you'd like to know what a few. of those "almost made its" were like. I have the " 80 list here

You almost saw the unveiling of the 1980 Chevrolet Bunch, and then there was the Plymouth Floogle, the Ford Blorp, the Dodge Schnarch, and the Pontiac Fester. The Cadillac Phlegm was discarded as a positive name, as was the Chrisles Grunt.

In the place category, as in Seville, Versailles, Monte Carlo. or Catalina, there was the Oldsmobile Tijuana and the Datsun Leavenworth; both of those just somehow didn't make it.

In the animal category as with Cougar, etc.. Dodge came terribly close to naming a car the Three-Toed Sloth. then at the last minute switched to the Toad, and according to our unreliable informants, they cancelled both.

The Squid almost made it. same with the Chevy Beaver. and the American Motors Musk Ox, and of course, the Mercedes Schweinhundt. In small cars, the Datsun Munchkin and the Toyota Runt both came in very close.

What's in a name - I don't know . . . maybe there was a reason why Henry Ford made Model T's and Model A's, but never made a Model D Minus or a Model F.

## *****

Did you know . . . Hialeah was the first American Race Track to use a photo-finish camera (in 1936)? Verly Poon. the winning jockey, weighed over 350 pounds. He was asked. "Aren't you awfully big for a jockey?" Very replied, "You ought to see the size of my horse!"

## 5 <br> YEARS AGO TODAY

COMBINED TO BUY 5 RADIO STATIONS: WIXY, WDEE, WVON Included In proposed \$35 million deal with Globetrotters communications.
E GERRY PETERSON RESIGNS AS DD AT KM
KFMB/SAN DIEGO BECOMES B100 - KICKS off new Top 40 format.

NUMBER ONE FIVE YEARS AGO: 'Have You Never Been Mellow" - Olivia Newton-John (MCA)

NUMBER ONE ALBUM: "Physical GraffitI" Led zeppelin (Swan Song)


## Sunday Best Wins Week For CBS

CBS bulldozed its way to a Nielsen ratings victory for the week ending March 9, taking eight of the top ten places, seven of them with series (with a probably eighth if "Dallas" had aired). CBS's margin of victory, however, was not overwhelming; a 19.6 average rating was enough to beat ABC's 18.6 and NBC's 16.9

Leading the pack was a familiar front-runner. " 60 Minutes," with CBS also taking the next three positions with "MASH," "Alice," and "The Jeffersons," giving the Sunday lineup alone three of the top four. ABC's good news was its new "Real People"-like show, "That's Incredible," performing incredibly well to gain 5 th place for the week. Rounding out the top ten were 6) "Three's Company" (ABC) 7) "One Day At A Time" (CBS) (another Sunday contender) 8) "The Wizard Of Oz" (CBS Friday movie) 9) "Archie Bunker's Place" (CBS) (yet another Sunday entry), and 10) "Dukes Of Mazzard" (CBS)

Eleventh place was won by "Fantasy Island" (ABC), followed by 12) "Real People" (NBC) 13) Disneyland 25th Anniversary special (NBC) 14) "CHiPS" (NBC) tied with "Happy Days" (ABC) 16) NBC's new variety program "The Big Show" 17) "House Calls" (CBS) tied with "Eight Is Enough" (ABC) 19) "Laverne \& Shirley" (ABC), starting to rebound after its return to Tuesday night following old lead-in "Happy Days" 20) "Love Boat" (ABC). "WKRP In Cincinnati" finished an adequate but unspectacular 26 th , with a rating above CBS's average.

ABC, aided by the Winter Olympics, won the February sweeps period as tabulated by Nielsen, scoring a 21.6 aver age rating for the month. CBS had 19.3 and NBC was a very close third with 19.0 .

## ' 'Solid Gold'' Scores Indie Ratings Triumph

"Solid Gold," the 1979 music special based on R\&R year-end record rankings, emerged as a ratings triumph for the Operation Primetime link-up of independent TV stations across the country. The show beat most of its network competilion in major markets, taking the number one position in Chicago, tying for the top spot in Miami, scoring a 24.0 rating and 43 share in Atlanta, and coming in with a 30 share in Cleveland on a UHF station. In New York, "Solid Gold" beat top ten perennial "Dukes Of Hazzard" and scored a 16.2 rating (plus a 12.3 the next night in a repeat); while in Los Angeles it defeated ABC and NBC competition with a 16.0 rating, finishing second to powerhouse " 60 Minutes." Those ratings made "Solid Gold" the most successful Operation Primetime project to date, and it appears as if a weekly series will debut in the fall, cheering news to the TV -starved music industry.

OTHER MUSIC ON TV: Teddy Pendergrass guests on "Pink Lady \& Jeff" March 14, as will Donny Osmond Gall Davies appears on "Dinah" March 17 ...Tom Petty on "Midnight Special" March 14. Rupert Holmes on March 28 YCDNONODMM:

FIRMS DOWNSCALE FUTURE VIDEODISC MARKET: Speaking before a recent International Tape Association meeting, Magnavox Sr. VP Kenneth Ingram said that the future market for videodiscs may be limited to but 10 percent of the U.S. population by 1985. The latest market predictions, according to Ingram, are that videodiscs will reach between 1.4 million to $\mathbf{8}$ million U.S. homes within five years. Ingram, whose firm will market the Philips/MCA videodisc players, noted that the market for videodiscs is very narrow at present and that it was up to the manufacturers to provide the sort of programming that would not only appeal to this minority but also attract a wider base of consumers . . . Meanwhile at the same meeting, Bob Mueller, Manager of National Marketing Development for the Sony Corp., expressed doubts that the premature introduction of videodisc hardware may impede the growth of videodiscs, principally because there are too many unanswered technological and economic questions (not to mention format battles) to be settled.. JIMI'S JAMS SET FOR VIDEOCASSETTE: A Jimmi Hendrix videocassette, containing a reported 75 percent of previously unreleased concert footage, will be available in May from Media Home Entertainment

## ERR WAVES



BY BOBBY OCEAN


# FROM RADIO. G L O W IN REPORTS ON <br> <br> PHOTOCLO <br> <br> PHOTOCLO <br> "WE WERE MEANT TO BE LOVERS" 

RICK STANCATO KRLA "The perfect marriage of lyric and melody - a programmer's dream!"
STEVE COOPER WIFE "The song is full of life; a passive monster!"'
PAT MARTIN WSPT "IMMEDIATE phanes and sales debuted at 28!"
DAVID HALL KNX-FM 'Certainly the most promising breath of fresh air that has come our way in a long time" KEN WARREN WING "HEAVY female phones - a well produced super mass appeal song I'"
DAVE AMOS WNEU "If initial sales are any indication, this will be a big record!
DICK PHILLIPS WEVA "So good that Id buy it myselff"



Karl Eller, who just purchased KIOI/ San Francisco for $\$ 12$ million, is reportedly a prime candidate to dominate the bidding for WKTU/New York now that the SJR/Shamrock deal is off (see Page 1 for more on both stories). Speculation is already running wild as to what the price tag of WKTU might be!

Paul Drew has sold his interest in the group Pink Lady "in order to devote full time to running Real World Records." Paul's initial releases should be out within a few weeks. In case you were wondering. Pink Lady's TV debut placed 49th among 60 shows (ouch), 11 places behind Annette and the Beach Boys starring in "The Monkey's Uncle."

RSO scheduled a press conference Tuesday (3-11) in order to make "a major announcement," then pushed it back a week so Robert Stigwood could fly into L.A. and make the announcement personally. Street Talk hears that RSO will announce a significant acquisition, as opposed to any upper level personnel changes as have been widely rumored . . . more details next week.

However, RSO did announce one new appointment this week in making Robin Wren National Album Promotion Director for the label. Robin most recently did independent AOR promotion with his own firm, Pacific Blue Promotions.

Latest record rumors coming in off the street: a new Ron Alexenburg label to be financed by Trudy and Peter Meisel, owners of the powerful German label Hansa Records. And both David Geffen and Irv Azoff are tipped to be signing separate label deals with Warner Bros. within weeks.

Congratulations to Gary Berkowitz and his wife Betty Jane on the birth of their first child. a son. Michael Steven, arriving January 9 in Boston. Gary is PD at WROR/Boston.

Dave Greenwald has exited Polydor Rec. ords as Western Regional Promotional Manager. Dave can be reached at $12131650-5722$.


Can We Get Promo Copies?
Congratulations are in order for Bud O'Shea, who has been named by MCA as VP of Marketing for MCA Discovision. Bud, who was Sales Manager and VP for Infinity Records, will now be acquiring. developing. and marketing video musical programming for all of the company's home entertainment outlets, including the videodisc. He'll be working closely with Discovision VP Jim Fiedler. Now about those promo copies. Bud


Can They Really Mean That?
In a recent series of newspaper ads KMPC/Los angeles has been billing itself as radio "for mature audiences only." That's fine . . . and they go on in the print ads to cover the station's daily lineup.

When they get to Gary Owens in the afternoon, the line from the ad reads exactly as follows: "Crack up on your way home from work with the inimitable Gary Owens."

We're not sure if this is a sideways plug for KMPC's freeway traffic reports, but L.A. has enough traffic accidents as it is . . . and besides, Gary doesn't have that much liability insurance!

Disco-oriented SAM Record's (Gary's Gang. John Davis, etc.l has terminated its distribution deal with Columbia in order to go independent.

Is Chicago Tribune radio/TV critic Gary Deeb about to cross town and go to work for the rival Chicago Sun-Times? Windy City rumors have it that Deeb has been offered a secretary. an assistant. and a salary in excess of $\$ 100$ grand!

Robert E. Lee Hardwick, morning man at KVI/Seattle for the past 21 years, quit on the air Tuesday morning (3-11). According to our Seattle sources. he grumbled on the air that he "didn't want to do Talk radio." (the station recently switched from P/A to Talkl, and then went into a newscast. He didn't come back after the news and there's been no word from him since.

Street Talk hears that Ralph Guild (McGavren-Guild) has tapped Erica Farber (former GM of WXLO/New York City) to head up a new radio special services division for the national rep firm.

Nancy Sain has formed her own record label, Insane Records. The new company will be based in L.A. and distributed through Jim Tyrell's T-Electric label via MCA.

The Warner Brothers promotion team really takes its celebrating seriously . . . just as word was spreading from L.A. eastward that WB had scored three "Breakers" in this week's R\&R, WB's East Coast ace Dan Kelley called back to Burbank to report a 4th "Breaker." Dan and his wife Rhonda became the proud parents of their first child. Benjamin Alan. on Tuesday night (3-11). Our congratulations to both coasts.

## PUT YOUR LOCO RICHT ON THE BUTTON. KMET DID! <br> cau abe smapian tou fref at: (800) 421-6341 <br> 

Broken!
Briny JoEL
"You MAY BE RIGHT"


## Brad Messer

## Why Am I Saving These Tapes?

I am beginning to waver about trying to deduct my at-home office from my income tax. but just to get thinge on the record here's a column about some things I discovered today in my Office Storage Area, which otherwise in called a clonet A tape of the world's first Singing Newacast from KILT in 1966, which I remember creating in a lit of outrage after a new set of newa jingles came in featuring about a half-dozen lisping male vocalists ainging "KILT News Department's AIways on the Go

A tape full of Kennedy Assassination airchecks three years older than that . . . interviews with William Blatty pushing a new book "The Exorcist" and Eric Segal hustling "Love Story.

Why do people keep tapes? Is someone going to knock at the front door wondering whether we just happen to have a tape of Hurricane Carla coverage from two decades ago?

When I die, if I still have these old tapes around, they'll be able to say at my funeral, "He's not really gone. We have almost all of him on tape."

But as in all other aspects of living there's a Catch 22 about me keeping old tapes. I can't stand to listen to a tape of me made more than maybe two days ago.

One reason is you sound stupid to yourself. On an old tape you don't have the piercing intelligence and nearly-flawless judgment you've just recently come to possess, so all your old mistakes jump right out

I have a tape of myself during an early space shot, doing live splashdown coverage from the Manned Spacecraft Center, in which I blithely inform the listeners the astronauts have just passed out from the strain of deceleration ... but what actually was happening was a radio blackout, not a people one. Tape should be destroyed

And my old notes to myself during the period I was disguised as a black person in San Francisco a decade ago. What use is that old stuff? I'm sure if I were to locate another Hollywood makeup genius and become black now, my perceptions and experiences wouldn't resemble what's in those old notes. This junk should all be tossed.

And all the Me Inna photographs. Me inna blimp. Me inna jet fighter. Me inna big awards ceremony, getting mine Me inna radio station basketball team. Why keep these old photos and brittle tapes?

Because they are Files. Files for a Business I conduct here in the Exclusively-An-Office section of my home, and which I maintain in storage in an Office Storage Area

Tax filing deadline is about a month away, friends.
It's been on my mind lately.

## Rip 'N' Read

## The Wearing Of The Green

MONDAY, MARCH 17: Patrick, the patron saint of Ireland. died fifteen centuries ago around the year 461 The observance of his day has somehow become wearing green. having a parade and wearing shamrocks. The shamrock is reland's symbol. It's any of several varieties of clover having three leaves. That's why four-leaf clovers are considered lucky.

People with birthdays on $\mathrm{St}_{t}$. Patrick's Day include Leslie Anne Down, 26; Iohn Sebastian. 36; Paul Kantner, 38; Rudolph Nureyev, 42; country singer Dick Curless, 48

Anniversaries today: first working submarine tested underwater 1898: Napoleon created Kingdom of Italy 1805; this is Evacuation Day, a state holiday in Massachusetts, celebrating the departure of British troops from Boston in 1776. Inventor Of The Diesel Engine
TUESDAY, MARCH 18: The man who invented the diesel engine was Rudolf Diesel, who was born this date in 1858 . $\mathrm{I}_{\mathrm{t}}$ is good that he was interested in engines rather than. say. flush toilets . . or truck drivers might now be riding around in big Crappers, while Thomas Crapper's invention might now be immortalized in the phrase. "I'm going to lake a diesel."

Mexico nationalized its oil industry on this date in 1938. Hawaii became a state in 1959. Wilson Pickett is 39. George Plimpton is 53. Charley Pride turns 42

The first electric shavers went on sale this date in the U.S. in 1931. the year the Empire State building was completed and gangster Al Capone first went to prison.
(Private stock: ten years ago today. Country Joe Mclonald was fined $\$ 500$ for shouting "Fuck!" at a Worcester Massachusetts concert to end the traditional Fish Cheer. I

## Why Did W yatt Earp?

WEDNESDAY, MARCH 19: In the year of the first California gold mine, the first department store and the first Women's Rights Convention, little Wyatt Berry Stapp Earp was born on this day in 1848 in Monmouth. Illinois yatt Earp is famous for being in the Gunfight at the OK Corral in Tombstone. Arizona 31 years later. He died peace ully in his sleep at his Los Angeles home only 51 years ago at age 80 .

The first American bank robbery was 149 years ago today in New York City. This is the traditional return of the Swal lows day at the Mission de San Juan Capistrano in Southern California. There's a phone there

## The First Day Of Spring

THURSDAY, MARCH 20: The Old Farmer's Almanac says "every place on arth receives equal amount of sunshine and darkness" today. Spring officially begins at 6:10am Eastern time. 1Daylight Savings Time begins nex month on the 27 thl.

Childrens TV star Mister Rogers is 52. John Lennon and Yoko Ono's IIth wedding anniversary. Nevada legalized gambling in 1931. Jerry Reed is 43. Bobby (Orr is 32

## The Giant Civil Rights March

FRIDAY, MARCH 21: Fifteen years ago today civil rights leader Dr. Martin Luther King Jr. led off the Selma-to-Montgomery. Alabama march . . a a 54 -mile walk that had grown to $\mathbf{2 5 . 0 ( 0 )}$ people at the finish. The marchers were protected by federalized Alabama Guard and U.S. troops.

The Beatles premiered at the Cavern Club in Liverpool in 1961. It took about four months for them to land a regular Wednesday-night job there

Something that must be encouraging to Richard Nixon. Indira Gandhi - who has now made her comeback - was defeated there years ago today as Prime Minister of India . . . just as Pierre Trudean has returned from political banishment in Canada. Happens all the time. Dick

For winning numbers your news must sparkle too. Our daily news and entertainment copy can give you the edge Call for free trial

## Epic's Heart Attack

# "Only A Lonely Heart Sees" FELIX "Even It Up" CAVALIERE 

## "Heart Hotels" DAN FOGELBERG



Produced by Felix Cavaliere
PRO-FM deb 29 94Q 30-26 CKLW add KDWB add 29 WZUU 20-17 KIMN add WFBR add WFLY on WBLI add KC101 18-16 WICC 24-23 WHYN deb 37 WKEE add KEEL add KXX106 deb 28 WERC add KX104 on WRJZ add WNOX deb 27 WKIX on WAYS add 35 WVIC on

WDRQ add WZZP 26-23 KRUX on WTSN 21-16 WHEB 17-15 13FEA deb 26 K104 21-15 WFBG add WCIR on WXIL 17-13 WAAY add WHHY 29-25 WFOX on WCGQ add WSEZ add WFLB add WANS-FM on WROV add KENI 26-22 KBDF 27-24 KOOK 22-20 KRLC add

## RADIO \& RECORDS POP/ADULT

 AIRPLAY/40Produced by Mike Flicker, Connie and Howie.
Management and Direction by Ken Kinnear/Albatross Management, Inc.

| WKBW add | WTIX deb 22 | KMJK 18-12 |
| :--- | :--- | :--- |
| WIFI 29-26 | KEEL deb 38 | KZZX add 22 |
| F105 add | WLCY add | WIGY 5-3 |
| JB105 31-29 | Y95 15-7 | G100 15-8 |
| CKGM on | BJ105 add 36 | WFOX 18-13 |
| Z97 18-10 | 95SGF deb 27 | WKXY deb 29 |
| Q105 28-23 | WBBQ deb 26 | KILE add 31 |
| KDWB 7-7 | FM100 add | KSEL 14-8 |
| KSLQ 14-12 | WSKZ 24-17 | KPUR 17-12 |
| KBEQ 28-26 | WRVQ add | KQWB-FM 11-6 |
| Q102 29-26 | KSTT deb 30 | KKXL add 25 |
| WOKY 21-18 | KLEO add 30 | KFYR deb 20 |
| KJR2 | KZ93 7-6 | KKLS deb 25 |
| KIMN 22-19 | 92X deb 23 | WEAQ deb 26 |
| KOPA 26-23 | KFXM deb 27 | WGBF add |
| KUPPD 8 | KJRB 6-4 | KDVV add |
| WOLF deb 16 | KTAC 16-11 | KENI deb 30 |
| WTRY add | KCPX 23-19 | KCBN 16-11 |
| KINT add | KRSP 7-3 | KDZA deb 29 |
|  |  | KIQQ 29-23 |

RADIO \& RECORDS NATIONAL AIRPLAY/30 29

Produced by Dan Fogelberg with Norbert Putnam and Marty Lewis.

## WIFI on

94Q 27-21
WZUU add KOPA add WHFM add WFLY add 22 14Q add KFMK add KHFI add Z98 29-24 WSKZ add WRJZ add WQRK add KJ100 add 29 WDRQ add

KWEN add KRAV add KZ93 on KRSP add KLUC deb 27 KRQ 27-22 13FEA add K104 add FM99 add KKXL deb 26 KFYR add WAKX deb 15 KBDF add KRLC add
on Epic Records

research is reflecting the preferences of listeners and potential listeners and not those who will never actually tune in to the station.

## Identifying The Station

## DOWN ON THE FARM IN PEORIA

# The Country Station That Dared To Call-Out Dr. Lutz's Mom 

A$s$ the old saying goes, "What goes around comes around " For almost two years I have been talking and writing about various aspects of radio research, providing guidance, 1 hope, to many of you who use research in your everyday programming and sales decision-making But radio research has always been just part of my professional life - it hasn't touched my personal life ... until last week. Then it happened my very own mother and father, tucked safely away on their little farm near Peoria, Illinois, were interviewed by a radio station! Oh sure, they have received other obscene phone calls in their day, but this was something special.

The station sponsoring the research was a Country station, as my mother reports that she was asked to listen to $15-20$ excerpts of songs, all of which dealt with railroads, 18 -wheelers, unfaithful spouses, faithful dogs, tequila, or some combination thereof Both my mom and dad were asked to rate the songs, which is the most fun they had had all month (things are a little slow on the farm in the winter). Then my mom asked the interviewer if she had ever heard of R\&R, to which the interviewer replied, "Of course, it's the number one trade paper in the
not Country music listeners, were screened only on age (over 35) If they never listen to Country music stations, then why should their music preferences be factored into the playlist for any Country station? It won't do the station any good to play music that non-listeners like, because they will never tune in in the first place to hear that music played.

Therefore, call-out music research should begin with a question of the following type:

## "Which radio stations do you typically listen to? Can You identify them by either their call letters or their position on the dial?"

You should determine in advance which stations in your market are playing the same kind of music your station is specializing in, because you probably will draw audience from those stations. If a respondent mentions either your station, or one or more of your competitors in the format, then that person is interviewed. If the person fails to mention any stations of your format, then the interview should be terminated. (This latter statement applies to a music research effort only. If the goal of the research is other than playlist

> "Some form of screener is essential in order to make sure that your music research is reflecting the preferences of listeners and potential listeners and not those who will never actually tune in to the station."
universe!" or something to that effect. My mother, by then bursting with pride, said, "Then you must know my son, Dr. Lutz" (I try to get Mom to call me by my first name, but she respects me too much - she will let down and call me "Doc" once in a while though). Upon learning that she had Dr Lutz's mom on the other end of the line, the interviewer exclaimed. "Wait till I tell everyone back at the station!'" I guess things are a little slow in Peoria this time of year too!

In any case, my parents really enjoyed the experience of participating in the research. In talking with them about the interview, a couple of items came up which I thought would be worth mentioning to those of you doing call-out music research - just a couple of pointers that might help you to get more for your research dollar.

## Screening Of Respondents

n most instances, it will be helpful to begin the interview with a screening question which determines current radio station listening patterns. This is especially true when the research is designed to affect the playlist decision. I mentioned earlier that a Country station was conducting the survey. My parents, who are
decision-making, then you may wish to interview non-listeners.)

The above question is an example of a free recall question. If many respondents have trouble remembering call letters or band frequencies, an aided recall question may be used for respondent screening. For example:
"Which of the following stations do you listen to at least once a week?"
WAAA - $89 \square$
WBBB - $94 \square$
WCCC - $97 \square$
Again, only those respondents who reply affirmatively to one or more stations of your format should be interviewed. The aided recall question will screen out fewer respondents than will the free (or unaided) recall question, so you should use your judgment in determining which works best in your market. The danger is that the aided recall question will cause some non-listeners to report that they are listeners, while the free recall question may fail to identify listeners with poor memories for call letters No screening question is perfect, but some form of screener is

Throughout this column, I have been referring rather vaguely to a Country music station in Peoria. The vagueness of my reference is not because I wish to preserve the anonymity of the station, but because the interviewer never identified the station to my parents. When asked, the interviewer claimed that the research was being conducted by an independent research organization

First of all, it is a good research procedure not to reveal the station during the interview. Identifying the station up front (particularly before the screening questionl) would almost certainly vield biased results, as respondents will try to make the interviewer "feel good" by giving answers favorable to the station. Even in music research, where records rather than the station are being rated, it is a good idea to preserve station anonymity, at least initially.

However, at the end of the interview when the respondent is thanked for his or her cooperation, it is a good idea to identify the sponsoring station. Most people, like my parents, enjoy being interviewed, - it makes them feel like their opinions count. So it's good PR for the station to identify itself. In fact, my parents probably would tune in to the station, just to hear what it sounds like, but they don't know which station it was!

Thus, a well-conducted research study can be viewed as a promotional device It's obviously an expensive form of promotion calling people individually and talking with them for several minutes - but the cost is already incurred just to conduct the research Identifying the station and inviting the respondent to tune in doesn't cost anything extra. It makes good sense to use the research contact to its fullest advantage.

Another potential promotional benefit of identifying the station is that people talk about being interviewed Despite the growth of market research as a basic function of many businesses, it is still fairly rare for a person to be interviewed, especially in conjunction with an exciting product like radio Listening to songs over the phone is a unique and interesting experience for most people, one that they will tell their friends about. Thus, the station can pick up some favorable word-of-mouth by identifying itself. When the respondents talk to their friends, instead of saying, "Some radio station called me," they will say. "I was interviewed by KAKA!" Anytime your station is being talked about by listeners or potential listeners, it can only work in your favor. So always identify the station at the end of the interview - couple your research and promotion efforts to your advantage!

Dr. Richard I. Luiz is Associate Professor of Marketing at UCLA's Graduate School of Management, and an acknowledged research and marketing expert. To direct questions to Dr. Lutz, call R\&R at (213) 553 4330 or write to Radio \& Records, 1930 Century Park West, Los Angeles, CA 90067.


# The Demographic <br>  W inners. 



UTOPIA "Set Me Free"

## UTOPIA

Set Me Free (Bearsville/WB)
$59 \%$ of our reporters on it Moves: Up 54, Same 29, Down 0, Adds 35 including Z93, KDWB, WKBO, KAUM, 96X, WRVQ, WDRQ, KRUX. See Parallels, charts at number 30.

Produced by Todd Rundgren and Utopia for Alchemedia Productions
on Bearsville Records


Manufactured and Distributed by Warner Bros. Records


WIFI 30-16
PRO-FM 13-9
JB105 deb 32 CHUM 28-24 CKGM 29-24 94Q 5-3 Q105 add KDWB 23-21 KEARTH add KFI add KHJ deb 26 KFRC on B100 29-25 KJR on KIMN add WFLY 23-19 WICC on WPST 27-23 Q106 deb 29 14Q on WKEE on KHFI on KXX106 22-19 WERC deb 23

96X 27-22 Y103 38-36 BJ105 on WSGA add 36 95SGF add WSKZ 26-19 WRJZ on KZ93 on WISM add 92X add KERN deb 30 KIOY 26-19 KROY deb 29 KJRB 14-13 KTAC add KCPX deb 29 KRSP deb 25 KMJK add KRUX deb 32 KRQ add KTKT deb 30 WLBZ 25-22 WIGY 17-13 13FEA on

WFBG on
WCIR add WAAY deb 26 WHHY on WFOX 30-23 WCGQ add WSEZ 36-31 WISE on WFLB on WANS-FM deb 30 WROV on CK101 15-12 FM99 on KPUR deb 24 WSPT deb 29 WRBR add WGBF deb 20 WROK add 29 KBDF add KQDI deb 29 KBOZ add KFXD 27-23 KRLC 22-20

Produced by Chris Thomas
on Sire Records


Promoted and Marketed by Warner Bros. Records

# John Leader 

## TOP 40 PARALLELS REALIGNED Welcome New Reporters

The long process of reevaluating all our Top 40 reporters based on the October-November 1979 Arbitron ratings is over. As usual, there were more qualified stations than there were openings, but 19 new reporters join the $\mathbf{R \& R}$ Parallels with this issue. There are some old and familiar call-letters along with some new ones that should become quite familiar in the weeks to come.

It's easy to see that most of the adjustment made in the Parallels this time occurred in Parallel 2. Most of the Parallel 3 sized markets were not measured in the fall, but they will be reevaluated following the results of the upcoming spring sweeps.

## Providence To Parallel One

The major change in the Parallel structure is that Providence, RI is now a Parallel 1 market. In Arbitron's recent population estimates (based upon the 1970 U.S. Bureau of the Census figures updated and projected to January 1, 1979 by Market Statistics, Inc.), Providence-Warwick-Pawtucket is ranked as the 24th largest metro survey area. That ranking puts Providence into the top 30 metros (the Parallel 1 criteria) ahead of other Parallel 1 markets like

## New Top 40 Reporters

| Station/City | allel/Region |
| :---: | :---: |
| KSS5-FM (KSTP-FMNSt. Paul, MN1-Midwest |  |
| WROX/Washington, DC | 2-East |
| WFBL/Syracuse, NY | 2-East |
| WHFM/Rochester, NY | 2-East |
| WFL Y/Albany, NY | 2-East |
| KRLY/Houston, TX | 2:South |
| KFMK/Houston, TX | 2-South |
| KHFI/Austin, TX | 2-South |
| KBFM/McAllen-Brownsville, TX | 2-South |
| 96X(WMJX)/Miami, FL | 2-South |
| WQRK/Norfolk, VA | 2-South |
| KJ100/WKJJI/Louisville, KY | 2-South |
| WDRQ/Detroit, MI | 2-Midwest |
| WTWR/Detroit, MI | 2-Midwest |
| KYNO-FM/Fresno, CA | 2-West |
| KIOY/Fresno, CA | 2-West |
| FM102(KSFM)/Sacramento, CA | 2-West |
| KMJK/Portland, OR | 2-West |
| KEXX/Albuquerque, $N$ M | 2-West |

Milwaukee, Cincinnati, Buffalo, Kansas City and Phoenix.

Accordingly, both PRO-FM and JB105 become Parallel 1 stations with this week's issue. Further, WHB/Kansas City and KHJ/Los An-
geles both move from Parallel 2 into Parallel 1 , based on their ratings performance.

Two southern stations move from Parallel 3 up to Paralle! 2 following their recent good "books." WERC/Birmingham and KX104/ Nashville are both now in Parallel 2.

## A Record Number

R\&R now has 208 Top 40 reporting stations, which is a new record number of reporters. All 208 stations share a measurable success and influence on their listeners and other stations around the country. We have tried to keep the total number of reporting stations at around 200 in order to bring all our readers fast, reliable, and representative music information. Unfortunately for all the qualified stations currently waiting for reporting status, our total number of Top 40 reporters cannot be increased without affecting our Tuesday deadline. As slots become available either through format changes or poor ratings performance, new reporters will be added.

Thank you to every station that expressed an interest in becoming an $\mathbf{R \& R}$ reporter. As usual, we could not add as many stations as many of you would have liked, but the process is on-going and following the results of the spring ARB, all reporters will be examined again and more new stations will become reporters.

The complete list of all $208 \mathbf{R \& R}$ Top 40 stations is listed below, broken down by Parallel and region.

EAST


## R\&R Top-40 Radio Reporters

## PARALLEL TWO



## PARALLEL THREE

| EAST | MIDWEST |
| :---: | :---: |
| WJBQ/Portland ME | Kawb-fm/Fargo no |
| WGUY/Bangor, ME | KKXLGGrand Forks, ND |
| WLaz/Bangor, ME | KFYR/Birmarck, ND |
| W/G V/Bath, ME | KKAC/Sioux Falls, SD |
| WTSN/Dover, NH | KKLS/Rapid City, So |
| WHEB/Portsmouth, NH | WAKXIDulurh, MN |
| 13FEA/WFEA/MAOnchestar, NH | WhKr/Racine, WI |
| KHOQ1WCCKIVErie. PA | WEAQ/Eau Claire, wI |
| WFBG/Altoons, PA | WSPT/Stavans Point, wi |
| Wrat/Annapolis, MD | WNAM/Ne日nah, wi |
| 1 WWK/WK WK/Wherling, WV | WTRU/Muskegon, MI |
| V100iWVAFIVCharleston, WV | WRBA/South Bend, in |
| WCIR/Becklay, WV | WGBFIEvansville, IN |
|  | WROK/Rockford, IL KDVV/Topeke, KS |
| SOUTH | WEST |
| WAA Y/HUTES ville, AL | KENI/Anchorage, AK |
| WHHY/Montgomerv. AL | KSL Y/San Luis Obispo, CA |
| G1001WKRG.FMJMMobile, AL | KCBN/Rano, NV |
| WFOX/Gainesville, GA | KDZA/Pueblo, CO |
| WCGO/Columbus GA | KBDFIEugene, OR |
| WSEZWinston Salam, NC | kCDI/Greas Falls, MT |
| WISE/Ashoville, NC | KBOZ/Bozernan, MT |
| WFLBIFaretteville, NC | NOOK/Blllings. MT |
| WTMA/Charleston, SC | KFXD/Boise, 10 |
| WANS.FMM/Anderson, SC | KRLC/Lewiston, ID |
| KAAY/Little Rock, AR WROV/Roanoke, VA | KBIM/Roswell, NM |
| CK101/WCKSII/Cocoa Beach, FL |  |
| FMMssiWBGMIITtahassee, FL |  |
| WKXY/Sorasote, FL |  |
| NWIC/Besumont, $T X$ |  |
| KILE/Galvaston, TX |  |
| KPUR/Amarillo, $1 \times$ |  |



## February '80

## Mediatrend Estimates

This material is copyrighted by Media Statistics, Inc. Non-subscribers to the Medlatrend service may not reproduce or otherwise use this information in any form.
All share estimates are for metro average persons $12+$, Monday-Friday, 6am-midnight. Note: - *denotes station which did not rank in Mediatrend's Top 20 for the relevant month

## A-AOR B-Black, BB-Big Band BMBoantiful Music, C-Country, CL-Classical, D-Disco, JJaza, N-Nows, O-Ohdies, PA-Pop/ Adult, R-Rock, RL-Religious, S-Spanish, T-Talk.

## Detroit

WJH Stays On Top, Drops 3; WRIF Also Loses Almost 3; WXYZ Rebounds Nicely; WXYZ Rebounds Nicely;
WCXI. WDRQ. CKLW AII Up; New Top 10 Entries WWJ. WABX Two BM Stations, WWJ-FM, WJR-FM Drop Out Of Top 10;
3rd BM, WCZY-FM, Loses 50\% Barely In Top 20

WJR (PA)
WJR(PA)
WRIF (A)
WRIF (A)
WMJC (PA)
WMMC (PA)
WXYZ (N/T)
WXYZ (N/T)
CKLW (R)
CKLW (R)
WDRQ (R)
WWWW(A)
WABX (A)

## Houston

Second Month Of Medlatrend Service In Houston Sees KIKK-FM Silide Into Tie With KRLY; KTRII More Than Doubles; KYND, KENR Also Register Substantial Gains: KMJQ Drops; KRBE Up

|  | Jan. 'ro | Feb, ${ }^{\text {ch }}$ |
| :---: | :---: | :---: |
| KIKK-FM (C) | 10.7 | 9.1 |
| KRLY (R) | 9.2 | 9.1 |
| KTRH (N) | 4.0 | 8.8 |
| KLOL ( A ) | 7.8 | 8.4 |
| KMJQ (B) | 7.1 | 6.2 |
| KYND (BM) | 4.7 | 6.2 |
| KRBE (I) | 5.4 | 6.1 |
| KENR (C) | 3.2 | 5.4 |
| KILT.FM ( A ) | 4.9 | 4.7 |
| KPRC ( N ) | 4.9 | 3.8 |

## Atlanta

WSI3, wVEE Rebound From January; WQXI-FM Records Bighest Jump. 6 Shares To Beat WZGC
WSB-FM On Upswing: Competitor WPCH Drops Drastically;
WKLSEM Also Drops Severely
waOK Continues Slide: WLTA Drops
Out Of Top Ten. Still Near 3 Share; WRNG Moves Into Top Ten In February After January Dropout
NOTE: Thls will be the final month of estimates in Allanta.

|  | Dece. 79 | Jan. 'go | Feb. |
| :---: | :---: | :---: | :---: |
| WSB (PA) | 11.9 | 9.4 | 12.1 |
| WVEE (B) | 8.8 | 8.4 | 1.9 |
| WQXI-FM (R) | 6.2 | 5.5 | 11.4 |
| WZGC (R) | 9.9 | 12.0 | 11.0 |
| WKLS-FM (A) | 13.0 | 16.5 | 10.2 |
| WSB-FM (BM) | 6.5 | 3.9 | 7.1 |
| WPCH (BM) | 4.9 | 10.4 | 5.6 |
| WPLO (C) | 3.5 | 4.9 | 4.8 |
| WRNG (T) | 3.3 | 2.2 | 3.4 |
| WAOK (B) | 6.0 | 4.4 | 3.2 |

## Milwaukee

wTM.J Gains More Than Two
New Number One WISN Sees Numbers Erixle For Second Straight Month
AOR WLPX Gets Boost;
BM WEZW Drops Two Shares; WOKY Down For Second Consecutive Month: Most Others Stable

$$
\begin{aligned}
& \text { Dece } 79 \text { Jan *so Fet. roo } \\
& 118
\end{aligned}
$$

$\begin{array}{llll}\text { WISN (PA) } & 11.8 & 11.6 & 13.8 \\ \text { WISN PA) } & 14.8 & 13.5 & 11.6\end{array}$ $\begin{array}{llll}\text { WLPN (A) } & 8.7 & 8.7 & 10.6 \\ & 8.8\end{array}$ WEZW (BM) WBCSFM (C) WZUU-FM (R) WQFM (A) WFMR (Cl.) WLUM (B) WOKY (R)


KWIC WRESTLES WITH SUCCESS - KWIC/Beaumont, TX sponsored an Arm Wrestling Championship tournament for males and females, staging the event at a local mall over three Saturdays before large crowds. Pic tured with the victors' trophies are (1-r, front) KWIC staffers Dave Starr (MD), Tim Kelly, Ken Jumper, Debra Jumper, PD Mike Murphy, and Terry Cannon; (1-r, rear) P. Jae Taylor, Sales Manager Bill McKay (with back turned), and Missy Cathcart.

BURNS BRIDGES GENERATION GAP AT KEARTH - Mercury's George Burns had lunch with KEARTH/Los Angeles contest winners and staffers recently. Burns is pictured seated with two winners; shown above are (l.r) Polygram VP Emiel Petrone, winner, KEARTH morning team Ron Engelman and John London, Mercury's Carolyn Broner, KEARTH GM Allan Chlowitz, winner, manager Inving Fein, and KEARTH PD Bob Hamilton.

We're looking for Lehigh Valley's
travel CENTER

"10" FOR WAEB - WAEB/Allentown conducted a "10 Contest," with the winner receiving a trip for two to Bermuda and a runner up winning a cornrow hairstyle a la Bo Derek. After 183 contestants were evaluated,
the three finalis ts were chosen and are pictured with morning man Gene Wertev. the three finalis ts were chosen and are pictured with morning man Gene Werley.

[^0]KUPD TAKES BOW - The KUPDIPhoenix staff put itself on photographic display, featuring (l-r, rear) air personality Tony Evans, PD John Sebastian. air personality Hank Cookenboo, Production Director Lew Jones, and air persomalities Mike Graves and Doug St John; (l.r, front) Promotion Direc tor Sherry Wheatley, and air personalities Al Pimentel, Mark Mayfield, and Blake Williams.


## .....and now the album



Produced by GIORGIO MORODER
Includes the hit singles
"On The Radio" by Donna Summer
"Fly Too High"by Janis Ian "20th Century Foxes" by Angel

## ORIGINAL MOTION PICTURE SOUNDTRACK AVAILABLE ON CASABLANCA RECORD AND FILMWORKS

| EAST |  |
| :--- | :---: |
| Most Addede | Hottest |
| Billy Jool <br> Churlie Dore <br> Poul Davis | Pink Floyd <br> Blondi <br> Bob Seger |

- 

| Parallel One |
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| WKXVPlitaburah. PA <br> lay then |


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| :---: |


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Bral lonee






| BTIYN/Mprinaflold, MA Ken Copurao | KICM/Eric. PA Bill Shannon |
| :---: | :---: |
| PEACHES HERA JOU由WEY - ETTE MIDIEM | 日urent HOI mes <br> DA, HOOK <br> tabney/spencera |





FM99 fir WXLO Hen York




Baltimore

## PARALIEL ONE PIAYISTS







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 dommenpe end/or erert a significent local or reglonel influenca. This peralaf inay atso contonin some mejor merker sotions iner do not rorpareinalone stentua
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Mote (FIFormer dombnence is besed on the Monday Sunday, 6AM 12Midndghe fotsl persons 12 plus sheres as published by Arbitron. All prosent and passible tuture reporting s cintions are ovaluated and and Jur.



RGR R/Friday, March 14, 1980




| CLIFF RICHARD Carrie (EMI America) LP- We Don't Tall Anymore |  |  |
| :---: | :---: | :---: |
| 61117 |  | 30\% |
|  | NEA |  |
| 1 | P2 | P3 |
|  | N001 | Nor |
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CRY8TAL OAYLE "K', Lhe We Nover 8eld Goodby"" (Columbla) 18/1 Moves: 37.20 WXIM 20.14. WILLIE NELSON "My Horoee Heve Alwaye Been Cowboye" (Columbla)
 BETTE MIDLER "The Rose" (Atentiol $17 / 15$
 BRUCE COCKBURN "Wondering Where The Llone Aro" (Millennium) 107, Movee: Up 6. Same 3. Down 0 . Adde 7, KDWB, KXX10e, WBEQ. WDRQ. KJRE CAPTAIN \& TENNILLE "Love On A shoevtiog"' (Casablenca) 18/4 Mover: Up 3, same 9. Down 0. Adde 4. WOKY, WBLI, KWEN, KCEN, Z38 2321, WAA
NAZARETH "Holmdan" (A\&RM) 1ers
 SOROH21. WVIC 40.37. KOWB-FM 38-10.
KORONA "Lot Me Be"' (UN) $14 / 11$
 DOITIE WEST 'Lepson In Leevin' '" (UN) 14/2
Mover: Up 10, Same 2 Down 0, Adde 2 WBON, WLCY, WRJ2 EA, WKIX 1211, WISE 134 PATRICE RUSHEN "Hoven't You Howd" (Elektral 140

PHOTOCLO "Wo Were Meent To Be Lovere" (20th) 134
Mover: Up 2 some B. Down 0. Adde 6. WKEE, KETT, WCIG. WXIL, WANB-FM, KRLC SURVIVOR "8ornowhers in Amerca"" (8cond Brothera) $13 / 4$ STEVIE WONDER "OUnite My Mon. W. Move Up 4. Seme 4, Down O. Adda 4, WFLY, WKEE, KOWE-FM, KENI, 920 d-30, WzUU ANDY GIBE \& OLUVIA NEWTONJOHN "Rcet Your Love On Mo" (neo) 240, Moven Up . Same k. Down. Adda 0 . 100 on, WBGN 20-21, WAPE 20-1/ WKIX 2420. WhVO 2823 , KMJK 31.29.

RED AIDER "Whit Mor" (Cephtof) 110
CKOM UD 1, Some 3, Down 0 . Adde 7, KJRB, KCPX. WLAZ, WIGY, IJFEA WFLE, KRLC

30.24. sTYX "Frat Time" (AEM) 11/4

BAR-KAYs "Today is The Der" (Merciriry) $11 / 2$
ROCKETS "Dentro (RSO) 1110
Move: UP B. Seme 2 Down 1, Adde 0, CHUM 22.20, KUPO 12.11, WNOX 17-15, K 1043 303,
ROBERTA FLACK wIDONNY MATHAWAY "You Are (Aithentcl 10/3, Mover: Up 2 Some 3. Adde 3. WXLO, wTix, KAAY, KZZP $d-27$, WFec JOHN DENVER "Autogreph" (RCA) 1011
Moven: UD E, Some 3. Down 0. Adds 1, WXIL, WFIL on, KVIL d-29, WHB 2.21, KFI on



## Heard what's new with Romic Raitts



# "(foin') Whild For You Baby" 

## NAT FROM

# BODNIU RAMM 

Produced by Peter Asher
Recorded by Val Garay

# THE PICTURE PAGES 

## Starship Scores At UCLA



RCA's Jefferson Starship recently performed at UCLA's Royce Hall. Pictured backstage gre, from left: RCA's Arnie Orleans, manager Bill Thompson, I.C.M.'s Tom Ross, Starship member David Fraiberg, producer Ron Nevison, and group members Paul Kantner and Pete Sears.

Player Plays For Casablanca


Casablanca has announced the signing of the group Player with a debut LP for the label due in mid.spring. Pictured at the pacting are (l-r) comanager Paul Palmer, group members John Friesen and Pater Beckett, Casablanca Record and FilmWorks President Bruce Bird, group's Ron Moss, coproducer Tony Peluso, and comanager Mark Roswall.

Red Rider Comes Over To Capitol


Capitol Records has announced the signing of Canadian group Red Rider, with a debut album, "Don't Fight $/ t$," scheduled for release this month. Shown at the signing are (I.r) Capitol/EMIA/UA President Don Zimmermann, group's Peter Boynton, Rob Baker, Jeff Cochrane and Jeff Jones, Capitol Canada President Dave Evans, and Capitol VP Rupert Perry.

## Loggins Keeps The Fire Burning



Columbia Records' Kenny Loggins is shown with several L.A. radio pro grammers following his appearance at the Anahaim Convention Center to promote his "Keep The Fire" LP. The welcoming committee included (1.r): KNX.FM MD Dave Hall, KRTH. FM PD Bob Hamilton, Loggins, KNX. FM PD Michael Sheohy, and Columbia's Greg Phiffer.

The Police Meet The Far East


A\&M's the Police ware interviewed by Japanese reporters as they visited the country on the first stop of a world tour. Pictured are, from left Policemen Sting. Andy Summers, and Stawart Copaland.

## Numan Embarks On U.S. Tour



Atco recording artist Gery Numan was greated at the company's head. quarters in N.Y. prior to embarking on his debut North American tour to promote his current album. "The Pleasure Principle," and its first single, "Cars." Shown at the kickoff are (I-r): Atlantic VP Vince Faraci, Atlantic Sr. VP/GM Dave Glaw, Numan, Atlantic's Mike Manocchio and Perry Cooper, Atlantic VP Tunc Erim, and Atlantic's Stu Ginsburg.

# THE PICTURE PAGES 

New York Loves Romantics


Naw York's Bottom Line recenty pleyed host to Nemperor Records' The Romentics, currenty touring to proNow Vars $1 P$ for CBS Associated Labal. Pictured post-gig are (l-r): Romantics' Jimmy Marinos (bottom); Imiddlel E/P/A VP Pon McCarrall, CBS Associated Lebels' Frank DIL eo, bandmember MIke Skill, CBS Rocords VP Frank Mooney groupmember Walty Pelmar, menager Arnia Tenser, Nemperor President Nat Weiss, RomanVP Frank Mooney, groupmember Walty Pelmar, manager Arnie Tenser, Nemperor President Nar Weiss, Romen Dempsey, and maneger Joel Zuckermen; (top) E/P/A VP's Al DeMarino, A/ Gurewitz, and Bill Freston.

## Zorros Marks Hologram Debut



Keith Zorros was recently feted at a champegne breakfast marking the releese of his debut single, Too Mor To Stop The Rock."Hologrem Pecords, ang with its menutecturer and distributor, RCA, hosted the event for thair liow artist Shown at the rect Hologram Exoc VP A/ Schweitmon, RCA's Steve Stoff, Sylvia Miles, RCA menager Berbara Pepe, Zorros, RCA's Larry Palmacci, Zorros's manager Jerry Namero, RCA manager Susan WCA manager Barbara Pope, Zorros, RCA s co-producer Jay Messina, RCA's Jony Montgomery, and recording engineer Paul Slaman.

Bottles Break Into TV


MCA's Bottles were recently taped at Holtywood's Gazzarri's for the TV show "Hollywood Heartbeat 1980." Pictured are members of the $N$ crew (from I-r): directors Joseph Shields' and Steve Moore, exec producer Lowrence Smith, producer Richard Mann, MCA Records director of film $\&$ video services Ann Boyd Lewis, and associate producer David Martin.

## CBS 1980 Country Campaign



CBS Records recently held a reception in Houston to fote its country artists. Pictured are (l-r) Columbia artist Larry Gatlin, CBS Records. Nashville VP/GM Rick Blackburn, Columbia's Ed Climie, CBS-Nashvilla's Joe Casey and CBS Record's VP Frank Mooney.

Dirk Lights One Up


Eloktra/Asylum's Dirk Hamilton had just finished his second LP and de cided the tracks were so hot a fireman should be summoned. Shown at his scorching session are, from left co-producer Don Evans, manager Rich Linnel, firemen, Dirk Hamilton, and album's executive producer Richard Sanford Orshoff.

## Humble Pie Resurfaces On Atco



The revamped group Humble Pie has signed with Atco Records, with a now LP. "On To Victory," scheduled for a March 21 release. Shown are (1-r): Atco President Doug Morris, group co-manager Phil DiHavilland, Pie's Steve Marriott group manager David Krebs, and group member Jerry Shirley.


## KYAC/Seattle:

## Taking On The Top 40's

One of the key elements of this column is to point out success stories at radio stations in the Black format. and to cover new approaches to the format. This week we can do both. I spoke with Robert L. Scott, PD/News Manager of KYAC/Seattle, which has more than doubled its $12+$ numbers in a year's time, and is doing it in a fresh style. KYAC has been specifically aiming to attract the young adult females from the city's Top 40
 adult-oriented, full-service radio station. In the interview below, Scott explains his strategy and the details of what he's done at the station to make it happen - less talk, more adult music, and an increased emphasis on news.

R\&R: You've been going up significantly in the Arbitron books. How have you accomplished it?

RS: First of all. I have to go back to the spring book of 1978. That was when the station first went full-time. It was a daytime outlet with a 24 -hour FM that we had sold in the latter part of 1977 . We went full-time in January of 1978, and that's what made the difference for us. It made us competitive - we always had a good radio station. But signing off as early as $4: 15 \mathrm{pm}$ in the winter and $9: 15 \mathrm{pm}$ in the summer sort of knocked us out of the ballgame. Our first full-time book gave us an indication of what the KYAC audience was. In this market, which is $2 \%$ to $5 \%$ black, we have a lot of general market listeners. We found we were very strong in young adult females. We made a real effort in the spring 1979 book to solidify that demographic. One of the problems we had before was going after the teens. We were going after teens when that really wasn't the available audience for us. Once I saw where I was wrong, we made the effort to go after females. In the spring 1979 book, we went up almost a point. We also targeted the station we wanted to go after. For a long time in Seattle, there were two dominant AM rockers, KJR and KING. But now there are so many more rock and roll FM's in addition to the AOR's in the market that that audience has been somewhat fragmented. One of the things I've been preaching to my jocks and telling people over the long period of time is that the days of two dominant AM rockers in this market won't last. I felt there was a place in between the two stations for us. In the spring 1979 Seattle Arbitron, KING went from a 6.3 to a 3.3. But if you could see the book, you would see that where KING went down, we went up in those young adult female demographics.
$\mathbf{R \& R}$ : So you went directly after their audience.
RS: Yes, directly at KING. This book, they went from that 3.3 to a 3.0.
R\&R: What did you do to go specifically after them?
RS: We targeted on those females. We don't have a lot of promotion dollars. KING is an affiliate with a television station and they did a lot of television promotion in this past book, a lot of bus cards. We had no promotions really.

R\&R: What else was involved? It seems as if all odds were against you.
RS: My view on the Extended Measurement - I don't think it hurt us. I think the more time we have to do what we have to do, it really helps us out. I like it better than the eight-week Arbitron.

R\&R: It makes a sharp programmer stand out. You are monitored for a much longer period of time

RS: Correct. And we won with what we did on the air, and that's how we got our increases. Not from any promotion, not from any hype.

R\&R: What were some of the on-air changes you implemented?
RS: Musically we changed a little bit. We went after females - musically we softened up a little bit, in just that general direction. We have a couple of female announcers on the air, which also plays a large part in that female identification. But it was a thing of really making the station more of an adult-oriented station, softening up the contests.

R\&R: Give us an example.
RS: For a long time we were very Top 40-oriented, playing the hits. The jocks were out front a little bit more. Now, during the fall book and into the spring book, what we are doing now is putting a lot more music together, playing a lot of different kinds of album cuts, slowing the station down at the times of the day when it really should be. We are playing some contemporary jazz things and emphasizing some of the oldies a little bit more. I've had the same staff basically for over the past couple of years, especially in the key positions of morning, midday, afternoon and early evening. Those people have come up under the system that I've had, and they now have the freedom to work within that a little bit more.

R\&R: Sometimes you have a marketplace where people have grown up with certain jocks. Do you think that was possibly an advantage you had, with your audience knowing your personalities?

RS: That was one of the problems we did have in the past - a lot of turnover. Since that has cut down we do have better identification with the audience. I've been here for 12 years. Vivlan Phillips has been here for 5 years. Mr. Smith, who works evenings, has been years. vince 1974. We have had turnover in some other places, but generally the majority of the staff has been here. Greg Collins, our weekend man, has been with us for 10 years. We improved the quality of the station's news also.

R\&R: In what ways?
RS: Before, we relied a lot on the Mutual Black Network, and there was very little local emphasis. When I made the news change, I emphasized local news, getting local actualities. I belleve it made us more of a full service radio station. People tuned into us for music and that was fine, but they weren't getting the news coverage that they really needed. We added traffic reports in the mornings and afternoons. I wanted more of an adult audience.

R\&R: Why aren't you going after teens?
RS: In this market, teens, with KJR getting a 26 in teens, are not the available audience. Then the black audience doesn't make up enough percentage of the population for black teens to score us heavy in the book.

R\&R: So you really have to compete head-on with a lot of rockers.
RS: Yes, with the other Top 40's and our growth is coming from becoming and being a good radio station and from offering all of the things that a good radio station should.

R\&R Are you satisfied with what you are hearing or are there more changes coming?
RS: It could be better. We're sounding more like an FM, a lot more music, and a lot less of the disc jockeys. We have our aircheck sessions and a thing of pointing out to the jocks where they are talking unnecessarily. Where they could play a record instead of coming back and talking in between every record.

R\&R: You tear apart the airchecks in these meetings?
RS: Everybody's airchecks. They can aircheck everyday and on Thursdays we go over any given aircheck from that week.

R\&R: Is that input strictly from you or from all of the staff?
RS: A lot of it comes from me, but then once you get started listening to them, the staff opens up and they all talk about each other and about what is happening on the station. They can hear the sound of the station changing. They are hearing a lot more white voices on the request phones. I'm not trying to become a Top 40 or a white station so to speak. But I think a Black station can be just as professional and just as competitive in the market. In the news area, the job is almost doubly hard because you have all the black news to cover in addition to your basic City Hall and County Council news, etc. We've been successful at doing that, at bringing that black population and the general market audience that listens to us all of the news, enough where they don't have to turn to an all-News station. R\&R: What's your next target?
RS: We went from 23 to 14 in the market, and we want to get into the top 10. Beating KJR may not be a realistic goal to some people. But we hope that will happen. If not,

## "I want to appeal to that total family unit. I want to have the parents just as comfortable listening to the station as the 14 year old in the house.

our goal is to just keep increasing in the book and for the sales side of it to give them a more marketable product.

R\&R: In advertising, with such a limited black population, who do you go after to appeal to your black base and white listeners?

RS: In Seaittle, there aren't very many large black businesses. Some of our major advertisers now are Safeway, Sears. One of our big selling points for a long time has been that we do deliver that dual audience. We deliver the black community which, according to the University of Washington, has 78\% of its total tuned into KYAC, and we also deliver the largest cross-section of the Asian and white audience. It's been with the station for a long time. Some people actually do feel the station has more white listeners than black listeners. The station is still a Black station. But it's the approach that counts. I want to appeal to that total family unit. We're the only Black-oriented station here and I want to have the parents just as comfortable listening to the station as the 14 year old in the house. There are some times of the day and some of the music that just doesn't appeal to the adults. But I don't want them punching out of the station strictly because they perceive it to be a teen station. That's really not the case. If I get teen numbers, that's fine. But right now the push is on adults. The next goal, too, is to solidify the young adult male demographics. We went from a 2.8 to a 6.0 in young adult females. It's working for us and hopefully with the addition of some of the things we are playing the spring book will show an increase in males and an overall increase in our $12 t$.

R\&R: Is that the direction for Black stations in the Eighties?
RS: I can look at a KMJQ which does great in every demographic. For us, right now and maybe for some other stations, that may well be the way to go.

## People

Matt Morgan is now Music Director at WAMO/Pittsburgh. Prior to his promotion, Morgan handled the 7 pm -midnight slot at the station . . Speaking of music directors, KATZ/St. Louis's Earl Parnell claims he is the youngest music director in the country at the tender age of 20 . Any challengers to this claim are encouraged to contact this section - you are the future of Black radio ... Veteran producer Orrin Keepnews has resigned as Vice President and Director of Jazz A\&R at Fantasy/Prestige/Milestone/Stax. He is planning to devote his full time to independent production . . . Remember, you don't have to be a reporter to participate in this section. Please send all material (pictures and news items) to Bill Speed, 1930 Century Park West, Los Angeles, CA 90067

## Places

TIE STATION THAT LAID THE GOI.DEN EGG: Tying in the current popularity of gold with the upcoming Easter holiday, WWWs/Saginaw is giving away an ounce of the valuable ore. According to Program Director Kermit Crockett, listeners must register through participating merchants in the area with the drawing to be held on Good Friday

## Things

ROLLER BOOGIE: WEAS/Savannah recently saw proof of its impact on the community when 10,000 people attended their roller disco on behalf of the city's recreation department. They had only expected 600 ... WPXI/Charleston, SC is in dire need of jazz product. It should be sent to the attention of Music Director AI Wilson at WPXI, P.O. Box 31089. Charleston, SC 29407 . Calls are also welcome at (803) $556-5660$. . In celebration of its 20th anniversary, Motown Reconds is planning to issue "Twenty Number One Hits From Twenty Years Of Motown." Set for release in the next several weeks, the double album package is comprised of songs which reached number one status during the past twenty years

# Prop/Rhythms 

## HOTTEST <br> Following are listed in order of their airplay activity.

BROTHERS JOHNSON<br>"Stompl" (A\&M)<br>WHISPERS<br>"And The Beat Goes On" (Solar/RCA) PRINCE<br>"Why You Wanna Treat Me So Bad" (WB) LEON HAYWOOD<br>"Don't Push It Don't Force It" (20th) DRAMATICS<br>"Welcome Back Home" (MCA)<br>VAUGHAN MASON \& CREW<br>"'Bounce, Rock, Skate, Roll"' (Brunswick)<br>RUFUS \& CHAKA<br>"Any Love" (MCA)<br>RONNIE LAWS<br>"Every Generation" (UA)<br>ISLEY BROTHERS<br>"Don't Say Goodnight" (T-Neck)<br>GAP BAND<br>"I Don't Believe You Want To Get Up And Dance (Oops!)" (Mercury) GQ<br>"Standing Ovation" (Arista)<br>L.A. BOPPERS<br>"Is This The Best" (Mercury)

## CLIMBERS <br> Following are listed in order of their airplay activity.

ROBERTA FLACK \& DONNY HATHAWAY "You Are..." (Atlantic) 49\% reporting airplay. In the East it is climbing at WWRL. WAMO. WKND and WWIN. The South reflects medium airplay at WPXI and WAOK; hot at WOWI, WYLD and KOKY. Hot at WJLB and WKWM in the Midwest while climbing at WJMO. KPRS, WCIN and WWWS. Hot rotation in the West at KDAY. KDIA. KDKO and KSOL
NATALIE COLE \& PEABO BRYSON "'What You Won't Do For..." (Capitol) 49\% or our reporters are on it. Climbing in the West at KDIA. KDKO and KSOL. in hot rotation in the Midwest at WTLC and WLOU with medium airplay at KATZ, WDAO. WJMO. KPRS, WJLE and KMJM. Climbing in the South at WDIA, WYLD, WJMI, WOWI with hot airplay at KOKY and WNOO. Hot in the East at WWRL and medium at WKND.
MICHAEL JACKSON "Off The Wall" (Epic) 46\% reporting action. Hot in the East at WWRL. New in the South at WDIA while hot at WOWI, WPXI, WYLO and KOKY with medium airplay at WGIV and WJMI. The Midwest shows it hot at KMJM: medium at WJMO. WDAO, WLOU and KATZ. Added at KSOL medium at KLIP and hot at KDAY, KDIA and KDKO in the West.
SPINNERS "Working My Way Back To You" (Atlantic) 44\% reporting action. Hot in the South at WDIA, WNOO. WHRK, WVEE, WYLD and WOWI. Hot in the East at WXYV and WAMO. Heavy airplay at WWWS in the Midwest with medium rotation at WTLC. WJMO, KPRS, WJLB and KAEZ. Hot at KDAY, KDIA and KSOL in the West.
RICK JAMES "Come Into My Life" (Gordy) 44\% reporting airplay. Climbing at WAMO in the East. Medium in the West at KDKO and KSOL. South reflects heavy airplay ar WGIV. WAOK and WOWI; climbing at WDIA. WNOO and WYLD. In the Midwest it is hot at WDAO while medium at KATZ. WBMX. WLOU, WTLC, WJMO, KPRS and KAEZ
YELLOW MAGIC ORCHESTRA "Computer Game" (Horizon/A\&M) $41 \%$ of our reporters are on it. in the West it is climbing at KDAY. KDIA and KSOL. Hot in the East at WXYV and WWIN. Climbing at KATZ while hot at WBMX and WDAO in the Midwest. Medium at WYLD and WOWI in the South; hot at WPXI, WVEE. WHRK, KMJQ. WAOK and KOKY TERI DeSARIO w/KC "Yes, I'm Ready" (Casablanca) 36\% reporting activity. Medium at WAMO in the East. South reflects heavy airplay at WAOK. WYLD and WJMI while climbing at WOWI and KMJQ. Hot rotation in the Midwest at WLOU: medium at WDAO WCIN, WJLB and KMJM. The West shows it new at KSOL with medium airplay at KDIA and
KDAY.
SMOKEY ROBINSON "Let Me Be The Clock" (Tamla) 36\% reporting action. Debuting in the East at WWIN, WAMO and WDAS. New in the South at WGIV, KOKY, WNOO. WJMI and WPXI with medium airplay at KMJQ and WDIA. Added at WCIN, KPRS and WKWM in the Midwest. New at KDKO in the West.
TRIPLE S CONNECTION "Singing A Song About You" (20th) 33\% reporting airplay. Medium in the West at KDKO. New at WBMX in the Midwest with climbing activity at WTLC. KPRS KMJM and KATZ. Added at WEDR and WYLD in the South; medium at KMJQ, WAOK and KOKY. Debuting at WWRL and in medium airplay at WAMO in the East. SKYY "High" (Salsoul) 33\% of our reporters are on it. Added at WJMO in the Midwest, climbing at WKWM. WCIN and WWWS while hot at WDAO. The South reflects medium activity at WGIV, KOKY, WAOK, WDIA. WNOO and WYLD. The East shows it climbing at WWIN and WWRL
TRUSSEL "Love Injection" (Elektra) 33\% reporting airplay. Medium throughour the South at WOWI, WVEE, WHRK and WAOK. Climbing at WJLB and WBMX in the Midwest Climbing in the West at KSOL and KDIA. The East reflects hot rotation at WWIN and WAMO with medium airplay at WKND, WXYV and WWRL.
AL JOHNSON w/JEAN CARN "I'm Back For More" (Columbia) 31\% reporting action. New at WXYV in the East with medium activity at WWRL The West shows it new at action. New at WXV in the East with medium activity at WWRL The West shows it new at
KDIA with medium airplay at KLIP. Climbing in the Midwest at KPRS and WLOU. Debuting at WGIV. WHRK, WVEE and WPXI in the South; medium at WYLD and KOKY.
WEBSTER LEWIS "Give Me Some Emotion" (Epic) 28\% reporting action. Medium at WXYV and hot at WWIN in the East. Climbing in the South at WHRE, WVEE, WYLD and WJMI. Added at WCIN in the Midwest: medium airplay at WLOU and WBMX. with hot rotation at WTLC. Climbing at KDIA in the West.

BAR-KAYS "Today is The Day" (Mercury) 28\% reporting alrplay. New in the Eastat WKND. CIImbing in the South at WGIV, WDIA and WJMI. Hot rotation at WDAO with medium airplay ar WJMO, KPRS and KAEZ. Medlum airplay in the West at KDKO, KSOL and KDIA.
MANHATTANS "Shining Star" (Columbia) 28\% of our reporters are on it. Added in the West at KDAY. New at WKWM in the Midwest. Debuting at WGIV in the South; medium airplay at WDIA, WNOO, WHRK, WVEE and WJMI. The East reflects medlum alrplay at WWIN, WXYV and WWRL.
MASQUERADERS "Desire" (Bang/CBS) 28\% reporting action. New at WXYV and WAMO In the East. Added at WVEE and WHRK, hot at WPXI, and climbing at WDIA. WAOK and WGIV in the South. Debuting at WLOU in the Midwest with medium airplay at WCIN and KAEZ.
SYLVESTER "You Are My Friend" (Fantasy) 28\% reporting airplay. Added in the East at WWIN. New in the South at WEDR while climbing at WGIV and KOKY with hot rotation at WJJS and WAOK. Medium airplay in the Midwest at WKWM. WDAO and WJLB. New at KDAY and KDIA in the West.

## NEW \& ACTIVE

DONNA SUMMER "On The Radio" (Casablanca) 26\% reporting activity. The South reflects medium airplay at WDIA. WNOO, WYLD, WOWI. Hot in the Midwest at WBMX. WLOU and WJMO with medium airplay at WJLB and KAEZ. Hot in the West at KDKO. CHUCK MANGIONE "Give It All You Got" (AEM) $26 \%$ reporting airplay, West shows medium airplay at KSOL. Hot rotation at WCIN while medium at WWWS and KMJM in the Mldwest. New in the South at WJJS while medium at WGIV. KMJQ and WOWI with hot rotation at WAOK and WNOO.
BEN E. KING "Music Trance" (Atlantic) 26\% reporting action. Medium in the South at WGIV, WDIA, KMJQ and WYLD. New at WLOU, climbing at KATZ and KMJM, and hot at WDAO and WWWS in the Midwest. Climbing in the East at WWRL.
JERMAINE JACKSON "Let's Get Serious" (Motown) 26\% of our reporters are on it. Added in the West at KLIP and KDKO. New in the Midwest at WKWM, KPRS and WWWS. Debuting at KOKY, WEDR and WNOO in the South. Added at WWIN and in medium airplay at WWRL in the East.
INVISIBLE MAN'S BAND "All Night Thing" (Mango/lsland) 23\% reporting ac tivity. Added in the East at WWRL and WXYV. New at WJLB in the Midwest with medium airplay at WLOU and WKWM and in hot rotation at WWWS. Debuting in the South at KOKY WHRK and WVEE.
FATBACK BAND "Gotta Get My Hands On Some..." (Spring/Polydor) 23\% reporting airplay. Medium airplay at KDKO in the West. New in the Midwest at KATZ and WTLC while climbing at WWWS. Added in the South at WGIV, WEDR and WYLD; climbing at WJMI and WDIA
SHARON PAIGE "Tonight's The Night" (Source/MCA) 23\% of our reporters are on it. Added at KMJM. medium airplay at KAEZ and in hot rotation at WTLC in the Midwest. Climbing in the East at WKND. New in the West at KLIP. Debuting at KMJQ in the South with medium airplay at WAOK. WJMI and WPXI.
PRESSURE "Can You Feel It'" (LAX/MCA) 21\% reporting action. South reflects an add at WEDR, medium airplay at WNOO and hot rotation at WJJS and KMJO. Heavy air play at WTLC in the Midwest with medium airplay at WKWM and KPRS and an add at WLOU FAT LARRY'S BAND "Here Comes The Sun" (WMOT/Fantasy) $21 \%$ reporting airplay. Medium airplay in the East at WKND, WAMO and WWRL. Climbing in the South at WGIV, WAOK and WNOO. Hot rotation in the Midwest at WLOU and WTLC
MERRY CLAYTON "Emotion" (MCA) 21\% reporting activity. Climbing in the Midwest at WTLC. New at KDKO and in medium airplay at KLIP in the West Debuting at WKND in the East with medium airplay at WWRL. Climbing in the South at KOKY, WNOO and KMJQ



NEW \& ACTIVE
CHICO HAMILTON
Nomad (Elektra)
 Various Cuts





## Behind The Scenes With The Pringle Program

The closer your station is to the Canadian border, the more likely you are to have heard of Doug Pringle, and his weekly syndicated airshift "The Pringle Program." The four-hour show is heard weekly on over fifty Canadian radio stations of several formats, though the show's format is strictly AOR

This week we spoke with creator Pringle about his program, his interview technique, and the Canadian government's tight control over local radio programming

Canadian Content Commitment
Pringle began his radio career as the first air personality on CHOM-FM/Montreal which, in 1969, was one of the first Canadian AOR's. He left and returned to the station for various projects until 1976, when he left for good to begin "The Pringle Program." "At that time," he recalled, "there was no syndicated radio programming in Canada
> "To think everyone can do an interview is absolutely wrong.

whatsoever. So it was not only a question of starting my own show, but pioneering syndication up here." Even today, Pringle could only recall one other weekly syndicated show that is produced in Canada for Canadian radio stations, a show called "Big Country.

Since "The Pringle Program" first aired two years ago, it has been picked up by both AOR and Top 40 affiliates. Pringle explained, "There just aren't enough AOR stations up here to keep the show afloat. You see, in Canada it's extremely difficult to get a license for a new station. One might come up perhaps once in five years for a city the size of Calgary or Edmonton, and even then the CRTC (Canadian Radio and TV Commission) will only approve licenses they feel there's a need for
"For the AOR stations, it's a high-quality show that brings stars to their stations. For the Top 40 's, it fills a huge void in their markets for AOR programming.

The four-hour program is structured much like an airshift, with sets of music that emphasize new product and Canadian artists. While the CRTC has established a minimum of $30 \%$ Canadian content for its radio stations, Pringle's program need not play as heavy a concentration of such material. "I keep it in mind because if I don't play it, the stations have to make it up later like a lost spot on the logs. I might average around $20 \% \mathrm{Ca}$ nadian content by playing artists like Rush, Neil Young, Chilliwack, Streetheart, Nick Gilder, or April Wine.'

Each hour of the show contains a special feature: during the first hour, a guest artist reviews his own new album release; the second hour spotlights an act in a career retrospective; the third hours contains a segment called "Roundtable," which is a guest DJ shift by a visiting musician: the fourth hour spotlights comedy, nostalgia, or other variables of interest to Pringle's audience. Occasionally the show's regular format falls by the wayside to present a special feature; one such recent show interviewed half-a-dozen artists on the future of rock music (and new wave in particular) for the Eighties

## Interview Tips

The many guest appearances (averaging three a week) on "The Pringle Program" have made Pringle a seasoned interviewer, with many ideas on how to improve interview techniques: "Up to $80 \%$ of a good interview is putting the subject at ease. Once someone's at ease, they'll talk and talk You'll hardly even need to ask any questions. One big mistake made by many radio stations is that when an artist comes to town, he comes to the station and is thrown into the studio for an interview with the guy who's on the air at that time. Many of these jocks may be great DJ's but horrendous interviewers. To think everyone can do an interview is absolutely wrong.

## Lee Abrams

## On His New Production Career

When last we spoke with AOR consultant Lee Abrams (R\&R 2-1), he was still in the process of finalizing the legalities surrounding his new career as a record producer. In a conversation this week, he spoke of his new endeavor as the U.S. half of "Onward Productions."

## An Artistic Venture

"The whole thing," he recounted, "is purely an artistic venture I've wanted to do for years and years." His first project as producer was Columbia's new Gentle Giant album, "Civilian." In the can is an album he produced by American-based Critical Mass, which currently awaits a label deal. Regarding his work on those projects, he commented, "It was an amazing experience; far more difficult than I realized going in: coordinating all the diverse elements and painstaking details. plus the amount of time it took."

## The Yes Connection

Abrams did not deny the rumor that he was also involved in the production of the next Yes album: "As Chris Squire is my UK partner in On-
ward, that seemed like a logical idea to pursue We're in the process of dealing with it right now though nothing has been firmed.

## Conflicting Roles

Will Abrams the producer be able to remain objective as Abrams the AOR consultant regard ing his album projects? "I see no conflict whatso ever. To me, it's completely divorced from my radio work. I'm not allowed to say anything to my sta tions about the projects I produce; the legality has been worked out so clearly that it's ironclad."

Inarguably, producing albums will leave less time for consulting radio stations. Abrams commented "For the future, I'll plan the productions so that I'm never away from the stations for very long; I'll hop back and forth. And if anything, from my standpoint, when I come back from a production project. I'll have a clearer, fresher view than before. That in itself should benefit the stations. And of course, Lee Michaels, Dwight Douglas, and Jon Sinton are always available and more than capable.

שenth
Top Tracks:
"Sing My Blues" "It Takes Time" "Cattle Dive" "See You One More Time"

| WPLJ | WXRT | WRIF | WMMS | KSHE | WFBQ | WMMR |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| WMET | KROQ | WABD | WGOE | KPRI | KSJO | KZOK |
| WQFM | KINK | KTYD | WQUT | WVUD | WXKE | WFFX |
| WJKL | WRKK | KIOK | WKDQ | WPLR | WPDH | WLIR |
| WCAS | KLOL | WDVE | KZOZ | KLAQ | KY99 | KXXY |
| WDHA | WIBA | WSHE | KAAK | WAUD | WBIR | WFYV |
| KLBJ | WBRU | KSAS | WCOZ | WROQ | WDBS | WZLD |
| WDIZ | WRHY | WLOM | WDIZ | KWFM | KTIM | KOZZ |
| WKTM | WRAS | WAVA | WAAL | KQRS | WNEW | DC101 |
| KLAY | WKDF | WUOG | WCCC | WZXR | KZAP | KQFM |
| WLYX | KEZY AM | WKIR | WRXI | WTUE | WPFR | WEEI-FM |
| KTXQ | KZEL | KXFM | WXLM | WQBK | WRNW | WBAB |
| WMAD | WYDD | KREM | WQDR | KMOD | KATT | KKDJ |
| WBLM | WKLS | WHCN | KBBC | WYMX | WJAX |  |
| WRCN | KFMQ | WORJ | KIDQ | WBCY | WWWZ |  |
| KNCN | WGIR | WAQX |  | KVRE | KIRB |  |
|  | WHFS |  |  |  |  |  |

$\mathscr{R} \& \mathscr{R}$ Albums - debul No. 32 No. 2 Most Alded
.Hard - No. 2 Most Added
Goodphone - Rock Alloums debul No. 27
Alloum Nelwouk - No. 2 Neve Aclion
Billloward - No. 2 Toph Aldd
Recond Woild - No. 3 Most Alded
Cashlowx - No. 2 Most Added
Produced by Stewart Levirie for Outside Productions Inc.

The most important radio event of our times ... A monumental journey through the music that has shaped the culture of the late 20th century. The sounds, the words, the emotions that have moved us all.

Now it can be heard, the product of sixteen years of musical growth, the stories of the people who helped it happen, updated for 1980 in the style and feel of today.

The Monster AOR show of our time, ALBUM GREATS: A History of Album Rock. Produced by TM and Goodphone. Created by Bert Kleinman, Mike Harrison and Tom Yates.

89 stations ran this unprecedented blockbuster during the Spring '79 sweep. Don't miss out, call Neil Sargent or Ron Nickell COLLECT AT (214) 634-8511 NOW!

## Listen to what these stations have to say:

"From a sales standpoint it worked!' (in excess of $\$ 30,000$ ) "From a programming standpoint it worked! It's a helluva show."

- E.C. BUD STIKER, President/General Manager, KTXQ/Dallas
"Sold it out with no problems . . and to national sponsors. How many times do you see a 60.0 share, men 18-24?"
- JIM JENSEN, Sales Manager, WFFX/Grand Rapids
"We took it seriously . . . went out and promoted it . . sold it out and knocked 'em dead. We made over $\$ 10,000$ on the first run.
- JIM JOHNSON, Vice PresidenUGeneral Manager, WQXM/Tampa-St. Petersburg
"We not only made money, we turned Lotisville upside down . . . Look at our Saturday night and Sunday night shares ...12+, a 20.0 and 21.6 ..I'd call that a killer."
- LOUISA HENSON, General Manager, WLRS/Louisville
"We showed Los Angeles how to sell and promote a special. The show was superb and it made us a clear-cut bappening that weekend.
- BILL SOMMERS, Vice PresidenUGeneral Manager. KLOS/Los Angeles


## UPDATED FOR 1980 An Unprecedented Artistic And Ratings Success.



1349 Regal Row • Dallas, Texas 75247 • Ron Nickell V.P. • (214) 634-8511
Produced by TM Special Projects and Goodphone Communications. Created by Mike Harrison, Bert Kleinman and Tom Yates.
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WWWW/Detroit PD Dick Hungate announced the appointment this week of Pat Still as W4's new Assistant PD and Music Director. Still will exit as PD at WIOT/Toledo on Monday, March 17 to take on the job.

In announcing the appointment, Hungate commented, "It's exciting to bring in someone who just achieved a nearly 20 share in a market 50 miles away. Pat should be a tremendous addition to the W4 braintrust."

Still enthused. "I'm real excited about it. I think it's going to be a real challenge." His PD successor at the highly successful Toledo AOR has yet to be named.

## EVOLUTION

Thom O'Hair has returned to KSAN/San Francisco. The former KSAN PD, who left in 1974 to pursue independent projects, returns for afternoon drive. Also joining KSAN for 10pm-2am is former KSJO/San Jose Asst. PD Paul "Lobster" Wells. Exiting KSAN is air personality Matt Riedy, for an airshift at KZOK/Seattle. Also, MD Kate Hayes has relinquished her regular airshift to devote full-time efforts to music, but will be heard irregularly on the air ... Harvey Levitt has been named GM at KNAC/Long Beach from a KWST/Los Angeles account exec post . . . George Hawras has exited as PD at WZZO/Allentown for the same post at WGRQ/Buffalo. He takes with him WZZO's Kevin Sanford for a WGRQ airshift

Tim Bedore has joined KZAP/Sacramento for nights .. Dave Schulte is new to promotions at CHEZFM/Ottawa . . . Bob Cox has joined WGIR/ Manchester for nights ... Joining WLUP/Chicago is John Bogart from WSHE/Miami as Production Director. He replaces departing Russ James who joins KPRI/San Diego. Jay Marks has also joined WLUP, for weekends . . Matt Schaffer has joined WBCN/Boston as Public Affairs Director and for newswork. He replaces Sue Sprecher who leaves for a TV news post . . Roy Edwards has joined WRXL/Richmond for news ... Former KROQ/Pasadena jock Mike Raphone has joined KNAC/Long Beach to host a weekly new wave music special... Robin Wren has been named National Album Promotion Director for RSO Records. He succeeds Michael Dundas, who has joined Dreamland Records for a promotional post.


## PROMOTION OF THE WEEK

"The artwork alone was quite expensive. Our 'animator' is Victor Moscoso. Victor has done a lot of the San Francisco artwork dating back to the old Avalon/Fillmore poster days. He also did our television spots and the frames that were used for our billboards, and has won the best advertising campaign for major market radio stations from Michigan State University.
"The calendars were produced in a limited edition format. Approximately 5000 were distributed to all our main people (clients, musicians, friends) in the area. The rest were made available at the Record Factory and some of the other outlets in the area to be sold for $\$ 5.95$. We didn't do much as far as advertising because of the limited supply, but what we did have went like hotcakes. I don't believe we did even a live liner on the air. We just made them available as an extra bonus to some of our good clients. The campaign was so successful that I suspect we will be putting one out next year. I think the most logical thing to do would be to produce more for the public.
"There were no profits from the calendar sales. If we broke even I'll be real surprised. The main idea was to use it as a gift to our key people."

Kenny Wardell
Promotion Director
KMEL/San Francisco
Every week the AOR section will spotight a significant station promotion. If your station has produced an interesting piece of merchandise (a homegrown record album, piece of clothing, coffee mug, calendar, etc.), send a sample along with pertinent explanatory information about the promotion to AOR Department, RGR, 1930 Century Park West, Los Angeles, CA 90067.


KZZW GOES APE OVER LNDAA - KZEW I'The Zoo'I/Dallas had an appropriate guest recenty whan a chimpanzee (sporting a satin promotion jacket) dropped off the latest Asylum album relaase by Linda Ronstadt. Picturad (l.r) at the presentation are E/A's Denny Mosesman Deana the independent promo chimp, KZEW's Michael Brown. and station MD Doris Miller.

Happy second AOR anniversary to KXXY/ Oklahoma City .. . The April issue of Playboy contains the Music Poll results, which were compiled from contests coordinated with 23 radio stations, mostly AOR's. Led Zeppelin won for group. Supertramp for album...Ted Nugent kicked off WIOT/Toledo's recent all-request weekend by playing some unreleased tracks over the phone during an interview. . . When snowstorms made travel impossible in Norfolk recently, Firefall happened to be staying in a hotel which also houses the WNOR studios. So the band joined the airstafi for a weekend's worth of guest DJ shifts till the blizzard stopped . . KSJO/San Jose PD Don Wright decided to take himself off the air to fully concentrate on his programming duties. To wrap up his last airshift he fired himself from the airstaff live
. KZOM/Beaumont is increasing airplay of progressive country artists, and requests album servicing of such product from all companies. Contact Mark McLaren at (713) 727-0229.

COLOR
ALBUM RUSH: Every other hour for the next four weeks, WKDQ/Evansville will take calls from listeners who will name as many artists and album titles as they can in ten seconds, to win the albums they name.

SPRING RUSH: To welcome Mercury recording group Rush to town for a concert date, KAZY/ Denver asked listeners to create banners, with the most creative entries winning "Spirit of Radio" kits. The kits consist of AM-FM portable radios plus copies of the lyrics to "Spirit of Radio" written on parchment, or complete Rush album catalogues.

RIFF RUSH: Q107/Toronto has edited together riffs from ten songs, and is asking listeners to call the station when they hear the tape, to try to identify all ten riffs within 60 seconds. The correct guesser will win a Sony Betamax VTR.

CAMERA CONTEST: WQBK/Albany, in conjunction with Columbia Records and the Bruce Woolley \& Camera Club album, asked listeners to submit photos depicting the titles of songs on the Woolley album. The most creative entry will win a Canon camera and free tickets to Woolley's area appearance, while runners-up receive concert tickets.

COMING NEXT WEEK: "The WLPX Rock \& Roll Air Force". "KISW's Rock \& Roll Ai Force" . . "The KLOL Rock \& Roll Army"
"D.R.E.A.D.": Rock ' $n$ ' roll clubs are suddenly the hottest AOR promotional vehicle happening Next week we'll check out the way in which these clubs are set up, and talk with various programmers about the advantages of having your own rock ' $n$ ' roll army.
ONCERTSACONVERSATIONS
RADIO CONCERTS: Pearl Harbor on WBCN/Boston ... Inmates, Savoy Brown on KAZYIDenver . Tom Rush on WGIR-FM/Manchester ... Jerry Garcia, Good Rats on WCOZ/Boston ... Jerry Garcla on WLIR/Long Island . . . Ofi Broadway on WMMRIPhiladelphla . . . 3-D, Steppenwolf on WOR JIOrlando.

GUEST DJ'S: Fandango on WDHAINorth Jersey
. Pat Travers on waxm/Tampa ... Romantics on wiotroledo.

CONVERSATIONS: Head East on KXXYIOklahoma City ... Dwight Twilley on KTIM/San Rafael . Toto, Chilliwack on CitilWinnipeg . . . Jesse Barrish on KEZY/Anaheim ... 38 Special on WKTM/North Charleston... Beach Boys on WMMSICleveland Rush on KSJOISan Jose . . . Peter Wolf on KZEWI Dallas ... Taj Mahal on KSNM/Santa Fe... Survivor on WOMP/Wheeling ... Jerry ("Beaver') Mathers, Spectals, Grateful Dead, Blily Joel on WLIR/Long island... Roadmaster, Steve Goodman, on WXKEIFt. Wayne ... Flresign Theatre on KTMSISanta Barbara . . Jam, UFO on WOBKIAlbany ... Journey on K-99/ Great Falls . . . Billy Joel, Lene Lovich on WXRT/Chlcago ... Pat Travers on WORJIOrlando ... Firesign Theatre on KTYD/Santa Barbara ... Billy Joel on WKLSIAllanta... Jesse Barish, Tiny Tim, Butch Trucks on KBCO/Boulder.


The band that dares to cross the line. The THIN RED LINE.


THIN RED LINE E
The album containing the single, "Real Love"
g

A heavy battle is brewing for the top several chart positions, with the top four albums this woek all gamering giant amounts of reports and airplay for all rotations. FLOYD fin ished first once again while UNDA moved up to second place. HEART re mained phenomenonally strong as SEGER jumper up handsomely. RUSH held rock steady as JOUR NEV hit top ten very quick y. KNACK held their own against all comers, as ZE PRETENDERS remained PRETENDERS remained
very strong. CLASH and very strong. CLASH and
COSTELLO were both re cipients of additional air play attention this woek TROWER moved up. JOEL was the week's mos added album and highes debut, with significant re ports in all rotations. NU MAN, STAR, and CROSS all had good weeks. MA HOGANY and ROMAN TICS climbed. TUCKER debuted with strong adds while SAAD gained mo mentum. BYRON and RA MONES continued to climb while ASH and NASH debuted. OFF BROADWAY came close to charting this week
"Think" "Sara" "Moon
"Heartbreaker" "Lover" "No" "X Titdo "Too Far"
"Time" "Cattle" "Blues" "You" "Prisoner" "Lips" "Gimme" "Mon't" "Lettin" "Title "Money
"Heartbat" "Boys" "Backstage"
"Radio" "Affected" "Baby" "R\&R 'Helpless
"80's" Title "Pain" "Helicopter" New "Chance" "Won't" Title
"Fool" "Al/" "Evening"
"What" "Eyes" "Carrie
"Brick" "Numb" "Lust" "Hey
"How" "Let Go" Title "Hurt"
"Even" Title "Rockin' " "Raised"
"Fire" Title "Strut" "Betty"
"Rafugee" "Girl" "Losers" "Don't"
"Come" Title "Wait" 'Takin'
"Radio" "Freewill"' "Entre Nous"
"Anyway" "Where" "Lady" "Line
"Baby" "Price" "Handlaman
Title "Fire" "Moon
"Girr" "Gorilla" "Jeannie" "Wild"
"Brass" "Sobbing" "Life" 'Wait
"Train" Tite "Supermarket"
"Stand" "5ive" "Opportunity"
"Caravan" "Crazy" "Road" "Time"
"Holiday" "Talkin'" "Cars" "Cold"
"The Shout" "Jack \& Jill" Title
"Feet" "Rendezvous" "Love" Title
"Right" "R\&R" "Fantasy
"Desire" "Sally" "Takin'" "Time
"Eyes" "Rock" "Jane" Title
'Thank" "Bad" "Sunglasses
"Cars" "Metal"
"Got" "Higher" "Stop" "Bring"
"Ride" "Mine" "Light" "Sailing
"Tell" Trite "Disco" "Heartache"
"Roadhouse" "Rock"
The Romantics (Nemperor)
In The Heat Of The... (Chrysalis)
Schemer-Dreamer (Kirshner)
Tenth (WB)
Sue Saad \& Next (Planet)
No Place To Run (Chrysalis).
This Day And Age (Arista)
End Of The Century (Sire).
Just Testing (MCA)
Earth \& Sky (Capitol) City (Capitol)
In Through The Out... (Swan Song)

## MEDIUM

| 1 | CLASH | 10 | 974 | 229 | $2 / 2$ | 21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | London Calling (Epic) | A4 | ${ }_{4} 8$ | ${ }_{45}$ | ${ }_{\text {A } 13}^{\text {95/59 }}$ | 8.19 |
|  | 'Train in Vain" | H.33 | 30 | H.36 | H.23 | H. 22 |
| 2 | Warren zevon | 11866 | $90 / 47$ | 103/22 | 4712 | 1/7 |
|  | Bad Luck Streek... (Asylum) | A. 10 | 4.12 | A 65 | A 51 | A 0 |
|  | "A Certain G/r'" | H42 | H. 31 | H. 16 | H. | H0 |
| 3 | NAZARETH | 102122 | 92/52 | 10870 | 102\%3 | $87 / 12$ |
| Tie | Malice In... (AbM) | A. 1 | A. 1 | A. 2 | A. 12 | A. 20 |
| 3 | "Holiday" | H. 39 | H. 39 | H. 36 | H. 27 | H. 15 |
|  | ShOOTINE STAR | 7802 | 65/40 | $71 / 48$ | 66/33 | 690 |
|  | Shooting Star (Virgin) | A. |  | A. 17 | A. 30 | A 69 |
|  | "Got What / Need" | H-9 | 4. 10 | H6 | н. ${ }^{\text {a }}$ |  |
| 4 | ROBIN TROWER | 99\%80 | 22/56 | 22/46 | 93/3 | 30 |
|  | Victima OU Fury (Chrysalis) | A 6 | A. 7 | A. 19 |  | A. 3 |
|  | "The Shout" | H. 33 | H. 19 | H. 17 | H-2 | H0 |
| 5 | T. RUNDGREN/UTOPIA | 104/57 | 10650 | 127158 | 122\%9 | 125/56 |
|  | Adventures.. (BrsvilleMe | A 0 | A0 | A. 1 | A0 | A 4 |
| 6 | "Caravan" | H-47 | H60 | H © $\mathrm{B}^{\text {c }}$ | $\mathrm{H}^{6}$ |  |
|  | PRETENDERS | 17068 | 98/47 | 10757 | 90/48 | $88 / 48$ |
|  | Pretenders (Sire) | A 4 | B | A ${ }^{\text {B }}$ | A A | A 10 |
| 7 | "Brass in Pocket" | H80 | 45 | H 42 | H. 38 | H. |
|  | KNACK | 112156 | 105148 | 11450 | 11812 | 50 |
|  | ..,Bur The Litrle... (Capitol) | A 0 | A. 1 | A. 9 | A 81 | A 46 |
| E | "Baby Talks" | H. 67 |  | H57 | H. 17 |  |
|  | GARY NUMAN | 1154 | 67/41 | 67145 | 64/50 | 331 |
|  | Pleasure Principlo (Aico) | A. 3 | A. 3 | ${ }^{\text {A }} 3$ | A. | A. 7 |
| 9 | "Cars" | H. 14 | 4. 13 | H. 9 | H. 10 |  |
|  | ELVIS COSTELLO E... | 105/53 | 93/23 | 7012 | 00 | 010 |
|  | Got Happyll (Columbia) | A. 14 | a. 60 | A ${ }^{\text {ct }}$ |  |  |
| 10 | "I Can 't Stand" |  |  |  |  |  |
|  | O mahogany ru | 66152 | $46 / 34$ | 6014 1 | $48 / 33$ | $38 / 76$ |
|  | What s Next (Columbla) | A) | A. 5 | A. 14 | A. 13 | A. 23 |
| 11 | "Roadhouse Blues" |  |  |  |  |  |
|  | ROCKET 8 | 80/50 | 79/46 | 98/59 | $98 / 57$ | 101/63 |
|  | No Ballads (RSO) | A 0 | A. 1 | A 0 | A. 2 | A. 3 |
| 12 | "Destre" |  | 10.38 | H. 39 |  |  |
|  | 2 ROMANTICS | 60147 | 6740 | 69/52 | 64/41 | 66/48 |
|  | The Romantics (Nemperor | A 0 | AO | A 1 | A-4 | A 4 |
| 13 | What Itike" |  | 11 | H. 16 | H. 19 |  |
|  | 3 J. OEILS BAND | 103/45 | 11940 | 13546 | 135/55 | 125/57 |
|  | Love Stinks (EMI America) | a 0 | AO | ${ }^{1} 0$ | A 0 | A. 4 |
| 14 | "Come Bnck" |  |  |  |  | Hea |
|  | - STEVE WALSH | 49/41 | 55/40 | 7263 | $80 / 56$ | 69/46 |
|  | Schemer Dranmer (Kirshner) | $A^{\prime} 1$ | A. 1 | A 1 | A.) | A. 1 |
|  | Title | H) | H 14 | $\mathrm{ln}^{18}$ | H 18 | H 12 |

The Medium reports of charting artists are digplayed over a five-week pencod They are listed in order of total reports within the specific rotation
lor the week Two numberx follow each allum title The first represents
 ond is the number of thome stations that reported it in medium rotation this week Below these numbers are breakdowns of the album's reports in other rotations for the week. The alhum's preferned airplay cut is listed

THE HOTTEST


The liotesi reports of charting artists are displayed over a fiveweek period They are listed in order of total reports within the specific rotation
for the week Two numbers follow earh album tite The first represents total number of our neporting stations playing the album this week The sec ond is the number of thuser stations that repurted it in hot rutation this week Below thewe numbers are breakikwns of the album's repork
tions for the week The album's preferred airplay cut is listed.

AERBREAKERS
Hreathers are thove mower
activity on any given wevelh


BILLY JOEL
Glass Houses (Columbia) "Right" "R\&R" "Fantasy" "Borderlne." 92\% of our reporters on it. Total album reports: 142. A-123, M-5, H-14. Debuted this week at number 19.

## SINGLES

## QUEEN

"Crazy Little Thing Called Love" (Elektra) BLONDIE
"Call Mo" (Chrysalls)
JOE PERRY PROJECT
"Let The Music.../Discount Dog" (Columbia) OFF BROADWAY
"Stay In Time" (A tlantic)
38-SPECIAL
"Rockin' Into The Night" (A\&M)
FOOLS
"Night For Baautiful Girls" (EMI America)
7 STYX
"Borrowed Time" (A\&M)
3-D
"Telephone Number" (Polydor)
STEVE FORBERT
"Romeo's Tune" (Nemperor)
10 TOTO
"99" (Columbia)
These $45^{\circ}{ }^{\circ}$ recelved igniticant AOR elipley reportb this woak. rhese oinglow
Album Alrpley/40 chert rie chert is itsted in order of towis mentione recelved
inis weot.

## JAZZ ON AER

## chuck mangione. ...... Fun And Games (AGM)

 "Olvo" "Pina" SPYRO GYRA ........... Catching The Sun (MCA) DAVID SANBORN TIte "Cockatoo "Autumn" "Laser" . Hidooway (WB) PATMETHENY GROUP....... TIt/ "Song" "Anything" "Craoper" Tifis "Hoartiand" RONNIE LAWS. . . . . . . . . . . Every Generbiton (UA) GROVER WASHINGTON JR. . . Skylarkin (Motown) HERON $G$ JACKSON ................ Verious Cuts
## HIROSHIMA

Hiroshi.. "Push"
"Never"
titin' (Motown)
Various Cuts
B. JAMESE KLUGH . . . One On One (Teppen Zeo/Col)

These altume recelved olgniticent airpley reporte the weet bur did not chan on the Album Aliployyliollisting This chart representis ectuvity besed on a com


## REGIONAL AER ACTIVITY



| MOST ADDED <br> BILLY JOEL <br> Glass Houses (Columbla) 34/30 MARSHALL TUCKER BAND <br> Tenth (WB) <br> 19/18 <br> CRETONES <br> Thin Red Line (Planet) <br> 10/10 <br> WILLIE NILE <br> Willie Nile (Arista) <br> 13/9 <br> SPYRO GYRA <br> Catching The Sun (MCA) <br> Two numbers follow each althum tite. The first represents total number of Eastern stations playing the altbum this week. The second is the number of those stations that added it this week. | MEDIUM <br> ROBIN TROWER <br> Victims Of Fury (Chrysalis) $20 / 17$ <br> ROMANTICS <br> The Romentics (Nemperor) 21/17 <br> NAZARETH <br> Malice In... (A\&M) 25/16 <br> CLASH <br> London Calling (Epic) <br> GARY NUMAN <br> Ploasure Principle (Aico) 22/15 <br> SHOOTING STAR <br> Shooting Star Nirgin) $17 / 15$ <br> Two numbers follow each album atide. The first represents total number of Eastern ste. tions playing the alburn this weck. The sexond is the number of those stations who reported if in medtum rotstion this weele. |
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SMIP OF FOOLS－EMI America recording artists the Fools stopped by WBCN／Boston to thank the staff for lts longstanding support of the band． Pictured（l．r）at the presentation of a commemorettive pleque are（biack rowl WBCN air personallty Mark ParenteeU，group＇s MIke Gerard and Doug Foreman，manager Peter Casperson；（front row）station＇s Matt Sio gel，MD Kate Ingram，PD Yony Barardini，Creative Services Director De－ gel，Miaber．
vid Bieber

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THE HOTTEST PINK FLOYD
The Wall（Columbia）32／31
HEART HEART
Bebe Le Strange（Epic）32／29 LINDA RONSTADT Mad Love（Asylum） 32／27 Mad Love（Asylum）
TOM PETTY \＆THE TOM PETTY \＆THE
HEARTBREAKERS HEARTBREAKERS
Damn．．．（Backstreot／MCA）27／25 BOB SEGER \＆SILVER BULLET BAND
Against The Wind（Capitol）29／24 Two numbers follow each album tide．The firsi represents
stations playing the albumber this week．The second is the number of those stations who reported it in hot rotation this week．


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22 TOPS IN ATLANTA - Wamer Bros. artists 22 Top toastad WKLS in an aftershow party. Pictured (I-r) are WKLS MD Rlch Piombino, group's Blly
G/bbons, Frank Beard and Dusiy HIII, WKLS PD Frank Holler, manager BIII Mam


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## News Notes

The sale of Metromedia's KNEW/Oakland-San Francisco to Malrite became official this week (see Page 1). Of course, you read about it here in the February 29 issue. With the added news of Metromedia buying K.JI/Seattle, some inter esting questions have been raised: Will Malrite keep KNEW formatted Country? Will Metromedia consider changing KJR to a Country format? How about the future of KNEW's GM Hal Smith and PD Boh Young, as well as the rest of the staff? Insiders say it is too early to say anything official. Most seem to agree that KNEW will in fact remain Country, but will be patterned after the successful WIIK/Cleveland. With KJR's success as a Top 40 station, a format change there would seem unlikely. As far as the people involved are converned, only time will tell. Stay tuned... Ivan Braiker has been named Don Nelson's replacement as GM of WIRE/WXTZ/Indianapolis. He joins the station from being Radio Division Manager of the Belo group. He had been manager of that company's WFAAKZEW/Dallas . . Bill Conway, PD of WBCS-AM-FM/Milwaukee, has been named to replace Dan Halyhurton as PD of WDGY/Minneapolis. Conway has been at WBCS since December, 1977. No replacement has been announced at WBCS Conway will start at WDGY on March 24. According to Conway, "I expect to pull a short air shift at WDGY. The station has a very stable staff so I do not expect any major changes. I plan to do more extensive research in the market.' Blaise Matz, from KEFM/Omaha, has taken over as PD of Omaha's new Country station KESY. The AM station will change calls to KOOO as soon as the FCC gives approval. KOOO were the calls used by KESY prior to its format change to BM. Good to have them back in the Country... Richard Haur has been promoted to Operations Manager of WHBF-AM-FM/Rock Island, IL. He had been PD for WHBF-AM . . Bill Ashford has exited KERE/Denver to join the sales staff of KLDR/Denver. Ashford has been a longtime Country personality in the market. Prior to joining KERE, Ashford was at KLAK . . WBZI-FM/Xenia, OII will be changing formats from Top 40 to Country as of March 24. OM/PD Mike Mahaffey tells R\&R, "This will be the first FM Country in the Dayton metro area. Also. I need record service badly and quickly." If you can help. WBZI-FM, Box 99, 600 Kinsey Road, Xenia, Ohio, 45385 . . Kobert J. Humernick, PD of CJXX/Grande Prairie, Alherta, reports to R\&R, "The residents of Northern Alberta have their first full-time Country station. CJXX is on the air with 10,000 watts at 1430 kHz . Response to the format has been great, and area residents are enjoying "Double X Country" . . . Ron Lawless has assumed the duties of MD at WBIIP/Huntsville, AL . . Les Gambrel, from KGRT/Las Cruces, NM, is the new all-nighter at KIKX/Tucson... Johnny 'K' has formed his own promotion firm in Nashville. Johnny still will be doing some air work on WSIX-AM-FM/ Nashville. He most recently was VP in charge of promotion and publicity at Con Brio Records . . "Jungle Jim"' Cameron, Operations Manager of WILQ/WLYC/ Williamsport, PA says he will be getting married on May 31st to WILQ's News Director. Now before you jump to any conclusions about Cameron, WILQ's News Director is the very female Lori Shannon. . . Jeff Lyman of CBS/Nashville says he still has a few more of the "Bobby Bare Radio Show" albums available. See him at the seminar this week or call (615) 329-4321. It's free . . . Seminar pictures next week. . So what's news with you?

## Making Noise

POTHOLE PROBLEM PROMOTION: WYND/Sarasota, FL wanted the County Commissioners to understand the need for better road conditions in the area. During the recent weeks, the station asked listeners to send in the location of potholes they found on the Sarasota roads. The entrants will be eligible for a grand prize of a front-end alignment and four shock absorbers. The list of pot hole locations will be sent to Commissioners to give them a better understanding of the "hole"' story.

CABIN FEVER CARNIVAL: To help area residents of Eau Claire, WI relieve a bit of the winter blues known as cabin fever, WJJK got together with the local Kiwanis Club to hold the WJJK Winter Carnival. A Saturday afternoon of activities including inner tube races, ski races, sledding, tobogganing, and more, were organized for the event. WJJK personalities hosted and judged the different events. A $\$ 1.00$ donation for adults was asked, with children getting in free. The money raised went to aid the activities of the Kiwanis Club. The station did live reports to add to the color of what looks to become an annual event.

PEN PAIS: Jay Albright, morning man and PD of KEEN/San Jose, never worries anymore about having a pen to write with in the control studio. One morning about six months ago. Albright came to work and couldn't find a working pen anywhere in the station. He explained his plight to his morning listeners and stated ne would give a free plug to anyone who sent him a pen. (Sounds like the world's cheapest tradeout.) To his surprise, Albright's semi-joke snowballed. Each day for the past six months he wrote with a new pen thanks to his responsive listeners. So what is Jay doing with all of those pens? One listener called and said her father in Beatrice, NE. has been collecting pens for a number of years. Being a good guy. Jay is sending all of his used pens to this collector's archives. I think this story has had enough "ink." so let's move on


A REAL "KIKKer" - KIKK-AM-FMIHouston recently held its annual "Miss Go Texan" pageant. The winning contestant won a complete western outfit, a trip to Mexico for two, and the honor of representing KIKK for a year. Shown here are Harvey Thompson, Community Relations Director for KIKK; Sherry Whitson. "MIIss KIKK 1979:" OM Bill Figenshí; and this year's winner, Lee Lou Wede. INo relation to R\&R's Associate Country edifor, Lee Wade. But don't think we won't stert calling her "Lee Lou" because of this story.)

WGTO PROMOTES STICK-UP: More than 60,000 bumper stickers haye been given out to WGTO/Cypress Gardens, FI, listeners. During the next few weeks the WGTO Roadmaster will be out looking for WGTO stickers. Cash prizes will be awarded to occupants of vehicles seen with the WGTO sticker. A description of the vehicle is given over WGTO via a two-way radio in the "Roadmaster.

## Quick Bits

KFEQ/St. Joseph, MO just hit the 57th anniversary mark. KFEQ's PD Bob Orf tells R\&R the station just completed the " $68 / \mathrm{KFEQ}$-Royal Crown Giveaway." Listeners were invited to call in and repeat the Royal Crown Cola jingle, "You're The Me In The Me \& My RC," three times real fast. Winners were given cola, an album and/or Kansas City Royals basketball tickets . . . Crystal Gayle called in on the Gene Carl Saturday morning "Top 30 Countdown" show on KMAK/Fresno

Loretta Lynn's husband Mooney is seen here with KLAC/Los Angeles air personality Sammy Jackson during a recent interview to promote the movie "Coal Miner's Daughter" T.G. Sheppard headlined two free shows for WHOO (Orlando) Day at the Central Florida Fair. As a tie-in WHOO gave away albums, tickets to the fair and even a dinner for two with T.G. on board his new bus . . KEBC-FM/Oklahoma City has just begun a monthlong "Cowboy Hero" promotion. KEBC air personalities are visiting various locations during the month dressed in cowboy gear. Willie Nelson albums and singles are given out by each. At the end of the month the KEBC air staff will host a showing of the movie "Electric Horseman." ... The Kendalls (Jeannie \& Royce) are shown here with KRAM/Las Vegas MD-afternoon personality Morgan Hellbent dur ing a recent interview on KRAM... Johnny Russell and comedian Jerry Clower visited the studios of WLWI-FM/Montgomery, AL. Waylon
 ennings is set for a visit to the area sometime his month ...WOKK/Meridian reports Eddie Rabbitt and Barbara Mandrell have been booked for the community's weeklong "Lively Arts Festival." The festival spotlights music of all variety, along with other forms of art ... To celebrate the 25th anniversary of KLAK/Denver, the station will present special
 concerts during the year. The talent lineup includes the Oak Ridge Boys, Tanya Tucker, Charley Pride, and Hank Williams Jr. The shows will be heid at Denver's Rainbow Music Hall . . KRAK/ Sacramento morning man Joey Mitchell is seen during a recent meeting with Crystal Gayle. Mitchell MC'd Crystal's recent concert . . . Bob May, PD of KSSS/Colorado Springs, reports great response to the station's "Steak-Out" contest. Listeners were invited to register at a local steak house to win dinner for two. KSSS gave out a total of 20 steak dinners in the contest... That's the meat of this week's noise makers.

## OFIT TOA FAST STARTI!

JIM FD\&Finh
"Morning Comes Too Jarly" R\&R * $6 \nrightarrow$ (Breaker) BB*41 GB*35 IW*32

H1DT ATBTOMA
WIet's Get It
While The Gettin's Goodp BB *37 CB*43 RW*48

PIOYD GRAMHR "Theme Brom Dallas" BB *69 CB *79 RW*71

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## EDDIE RABBITT

## Gone Too Far (Elektra)

66\% of our reporters on it. One of the "Most Added" of the weak. New at KCKC, WSAI, WHK, KENR, WINN, KNIX WNRS, WDGY, WCXI, WHBF, KSO, WJJD, KHAK, KEBC, WNVY, KVET and others. Charts: debut 24 WDAF, debut 24 WIL, debut 24 WSUN, 23-16 WADR, debut 24 WUNI, 37-28 WSEN, 36.30 WUBE, debut 24 KLAK. R\&R Chart: Debut 32.

## JIM ED BROWN \& HELEN CORNELIUS <br> Morning Comes Too Early (RCA)

65\% of our reporters on it New at CKLW-FM, WUBE, KHAK WIL, KLAC, KNEW, WKXA and others. Charts: debut 23 WOKK, 24-19 WLWI, 34-28 KSOP, $24-14$ KLZ, $38-29$ KCUB, debut 29 WSUN, debut 27 WSM, 29-22 KFGO, 30-26 KLAK. R\&R Chart Debut 33.

## NEW \& ACTIVE

All amor now end rocont rator jur achivir for this wook You'll notice two numbers immedistely follow each sang ithe below lonample 30/5) The firmet representu towl number of our roporting itation

MERLE HAGGARD "The Way I Am" (MCA) 69/24. A "Most Added" of the wenk Now st KSON, WIRE, WCXI, WDAF, WTSO, KSO, WSAI, KCEY, KUZZ, WOTO KENR, WCOS-FM KRAM, KSSS, KEBC, KVOO and others. Cherts: debut 22 WUNI, debut 30 WSM, debut 28 WSUN. 3023 WADR. RGR Chart Dobut 37
LARAY GATLN "Taking Somebody Wjth Me" (Columbia) 67/16, KENR. KIKK KSO, WMUS. WPOC, KRAK, KRZY, WDDD, WHBF, WXCL WWJO, WFMS. WTHI, WNVY, WOKK WGTO. Chartac 31.23 KLZ debut 27 WSUN, debut 29 WSM, debut 28 WYDE
KHEY, 33.28 KFGO. 30.22 WLWI, 32.27 KSOP, 2420 WSAI. AधR Chart. Debut 40 .
JIM WEATHERLY "Gift From Missouri" (Elektra) 65/5, KLAC, WIL, wwo, wYTL WVOJ Charts: 22.18 WLWI, 37.28 WKKN dabut 26 WKXA, 35.28 KEED, 3023 WCOS.FM, KNO
EDDY ARNOLD "Let's Get It While' The Gettin's Good" (RCA) 60/11, wiak WTHI, WKKN, WNRS, KUGR, KRAM, KBET, WOOT, KVET, WCXI, WXCL. Charts: 31.25 KSOP, 34 25 KFTN 39.29 CKLW.FM. 4625 KHEY. 1913 KCKC
CHARLE DANIELS BAND "Long Haired Country Boy" (Epic) 60/9, kLAK KSON, KSO, WSAI, KOKE. WBCS, WHOO. KHEY, WYTL Charts 3928 KIKK, dobut 10 KENR, $31-2$ KRMD, 28.18 WIRK-FM, debut 26 WIL dobut 22 WEAT, 28.21 KNOE
JOHN WESLEY RYLES "Perfect Strangers" (MCA) 57/8, kSON, wCXI, KKAL KRAM. KOKE WOQT WEAT WLWI. Charts 3828 WCOS.FM. 31.26 WWVA. debur 28 WUNI, 3829 WKKN. 3329 KSOP
LORETTA LYNN "Pregnant Again" (MCA) 56/11, KOKE, KHEY, WHK, WMAQ KLVI. WIRE, WSAI WKMFF, KSON. KRAM, KEED. Charte: 3012 WPOC, 3020 WIAK.FM, debut 29 WMUS. $36-26$ WKKN, $33-29$ WTHI, debut 28 WEAT, debut 30 WDAF, 24.17 KIKK. debut 30 WYDE MEL STREET "Sleep On It Baby" (Sunbird) 60/1, KLAK Cherts: 31.24 WTHI, 32.27 WUBE, 27.23 KKYY. 29.23 WJJD, 39.26 KEED, $25-21$ WSAI, 84 KUZZ. $3024 \mathrm{KTYN}, 30-26$ KOKE 24.21 WXCL 3229 WHK 2923 KFDI

CON HUNLEY "You Lay A Whole Lot Of Love On Me" (WB) 54/11, Klac KNIX. KHAK. KFEQ KBMR WVOJ, WOKK, WMUS, WNRS, KNOE, WVMI, Charts: 20.15 KCKC. 3 28 WUVA. 3429 KFGO. $35-28$ WUBE
JOE STAMPLEY "After Hours" (Epic) 46/25. A "Most Added" this wook. Some now adds include KENR, WSM, WUNI, KNEW, KHAK, KEEN, KKAL KVOO, WADR WOAT, KLV WYDE, KVET, WOKQ KCEY, KUZZ KBMR, WXCL. KCUB, KEED, KTYN, WCXI and other
DONNA FARGO "Walk On By" (WB) 46/5, KLAK, KNOE, WOKK. kMAK. WBAX. Chart: 28 -18 KLZ 3529 WWVA
DOLLY PARTON "Starting Over Agsin" (RCA) 45/45. The "Most Added" record of tha woek. Now at WEEP. WHK, WJJD, KNIX. KCKC, WINN. WSUN, KRMD, WSM, WIAK.FM. ThaFX. WTHI, WAXX. WFMS, WNAS, KMPS. KSOP, KFN, KUZZ, KRAK, KUGA, KCUB, KLZ


This chast is based solmiy on compolect wematy reporis lram our reportina stations black circhad numbers undicate continued upward mavement

BNLLY "CRASH" CRADDOCK "I Just Had You On My Mind" (Capitol) 45/12 WIRE, WFMS, KCUB, KNIX, KCEY, WKMF, WDDD, KEBC, WNVY, WLWI, WGTO, WIRK.FM, 13.9

JOHN ANDERSON "She Just Started Liking Cheatin' Songs" (WB) 41/17 WJJD, KHAK, KIKK, WYDE, KHEY, CKLW.FM, WKKN, WTHI, WFMS, WKMF, KFEQ WTSO, KEBC KVET, WGTO, WVOJ, WCOS FM. debut 29 WDAF, debut 30 WADR.

LEON EVERETTE "I Don't Want To Lose You" (Orlando) 41/11. WIRE whbf WTHI KKAL KSSS KMAK KFGO WITL KNOE KIVI WGTO 3630 WCOS-FM

# Others Getting Significant Action 

JEANNE PRUETT "'Temporarily Yours" IIBCI 38/16, KFDI. WITL WUNI, KRMD, KCEY, KSOP KEEN, KYNN, WCXI, KCUB, KKAL KVOO, WBAM, KVET, WGTO, WVOJ, 3026 KCKC, dobut 27 WYDE
LINDA RONSTADT "Rambler Gambler" (Asylum) 37/6, whef, wMUs, kNOE WNVY, WPOC WOKQ Charts: 21.18 WBAX. 33.27 KCKC. 33.24 KUGR, 2420 WSUN
ED BRUCE "Diane" (MCA) 34/10, WUBE, CKLW.FM, KLAK, KEED. KNIX. KBET, WXCL WAXX WKMF. WSEN

GAIL DAVIES "Like Strangers" (WB) 29/24. A "Most Added" of the wook. Now bu WUNI, WSUN, KRMD, KHEY, WDAF, WUBE KEED, KEEN, WDGY, WKMF, KFEQ KTYN, KFGG WITL, KMPS, KFTN. KSSS, KGFX, WCOS.FM, KVOO, WBAM, WIRK.FM, KFDI, WAXX
JOE SUN "Shotgun Rider" (Ovation) 25/12, KRAK, KFDI, KHAK, KYNN, KTYN VOO KNOE KLVI WBAM WVOJ WCOS FM WOKG TOMMY OVERSTREET "Down In The Quarter" (Elektra) 24/14, KRMD, wCOS-

## FM, KHE

JANIE FRICKE "Pass Me By" Columbial 23114 Kso Kfea kCue keen kCey KTYN, KVOO, WBAM, WCOS-FM. WSEN, KLVI, WSM, WIRK.FM, WOKO.
EDDY RAVEN "Dealin' With The Devil" (Dimension) 22/B, KNIX, KHAK, KRMD KBMR. KYNN. WGTO, WYDE. CKLW.FM, dabut 29 WUNI.
MAC DAVIS "Hard To Be Humble" (Casablence West) 19/9 khak wuni WBAM, WLWI, WITL WSEN, KUZ2. KAZY, KUGR, 3419 KCKC
FLOYD CRAMER "Dallas" (RCA) 18/7, KCKC, KRAK. KLAK. KLZ. KRMD, KFTN. WEEP Chorts: 3025 KFEQ 30.18 WSM, dobur 30 WSUN. 21.16 WLWI, 2820 KNOE
LARRY G. HUDSON "I Can't Cheat" (Mercury) 16/9, WIRK.FM, WUNI, wKKN KMBR. KHAK, KYNN, KTVN, KFN. WKMF
RONNIE MCDOWELL "Lovin' A Living Dream" (Epic) 10/10, кckc. KRAK KSOP KMPS, KUZZ, WAXX, KOKE, WSM, WVOJ, WCOSFM

## Most Requested

## CONWAY TWITTYIMCA RAY STEVENS IRCA

 BELLAMY BROTHERS (WB WILLIE NELSON (Columbia) CRYSTAL GAYLE (Columbia) G. JONES $\& T$ WYNETTE IEPIC GEORGE BURNS IMercur HANK WILLIAMS JR. IEII Active Re-Currents ankin that nuw re-CurrentsGEOROE BURNS I Wish I Was Elghtoon Again TOM T. HALL waylon jenninas Ain't Living Long (.. (RCA) barbara manorell Yoare (MCA)
ANNE MURRAY ANNE MURRAY oak ridge bors Oving Louisiena... (MCA) JEANNE PRUET: Back To Back 118 C ward Ot Thio County (UA) Coward OI The Countr IU
T.O. SHEPPARD III Bo Coming bock. GENE WATSON Nothing Surf Looked... ICeppitall vo Mo Over Again (MCA


HEADLINES: 800 saw the premiere of the Loretta Lynn movie story at Nashville's Belle Meade Theatre, with tears and laughs all the way. Great reviews. Mooney, Loretta's husband. sorta "hosted" reception afterwards, introducing stars Sissy Spacek and Tommy Lee Jones. Loretta's mom Clara Butcher was there with her; the night dedicated to her "Mommy" . . After NBC carried No. 1 ratings on "Harper Valley PTA," the movie based on Tom T. Hall's gold song, Universal is developing a weekly series. They're paging Barbara Eden, who starred in the movie, as the lead in the series . . . WSIX-FM in Nashville did a live broadcast of the premiere of "Coal Miner's Daughter" . . . Loretta sang on the pilot of the resurrected "Omnibus" TV series with famed tenor Luciano Pavarotti of the Metropolitan Opera. (Remember when Met star Helen Traubel came to Nashville in the early 50 's and sang on the Grand Ole Opry?) Loretta called Pavarotti "The Ernest Tubb of Grand Opera" . . Billy Walker did a duet session with Barbara Fairchild in Nashville. She's moved to Texas and is singing full-time gospel. I understand

The soundtrack for "Urban Cowboy" was finished here, featuring Kenny Rogers and singers Dianne Tidwell, Wendy Suits, Buzz Cason, and Bergen White

Joe Babcock, the tenor singer with the Nashville Edition, the vocal group you see on "Hee Haw," recovering from broken bones suffered in a fall from his horse on the farm . . . Ronnie Milsap signed with Dick Blake's talent agency . . . Phil Baugh worked with Jimmy Dean in Sparks, NV

TATTLE TALES: Kenny Rogers, Linda Ronstadt, and Roy Clark took top honors in the annual Playboy Music Poll just released in the April issue. Ronstadt. who is the subject of Playboy's interview in the same issue, also was voted top female in the Pop/Rock category . . Freddy Fender and his longtime producer Huey Meaux have split. Meaux began producing Fender's comeback records in 1974 . . . Eight country stars did "Hollywood Squares" in Hollywood; Roy Clark, Freddy Fender, George "Goober" Lindsey, Minnie Pearl, Margo Smith, Mel Tillis, Michae! Murphy, and Tammy Wynette. The five daily shows will be seen the week of March 24-28 . . . Hear about the Nashville rock music hotel called Closed Quarters? It's for music people, by music people, and of music people . . Johnny Duncan signed with Top Billing for P.A.'s . . Tammy's


Johnny Duncan 'Stand By Your Man' will be a three-hour CBS-TV movie special this fall. Shooting will begin in Nashville in May . . . Tanya Tucker signed for an appearance on the next Dean Martin TV special ...Crystal Gayle sings on the "Tonight" show March 26 . It's
her fifth time on the show . . . Walter Haynes, Joe Lucus, and Bobby Fischer left IBC Records after their finale, Jeanne Pruett's top ten hit, "Back To Back," and are now available as a team. Walter produced Jeanne's other giants, like "Satin Sheets"
Part of my boyhood died with Jay Silverheels. As Tonto, he showed me that the hero has to have help and that "second banana" is honorable and successful . . . Mitch Miller conducting the Nashville Symphony Saturday (3-15) reminds me what an integral part of the growth of Music City relates to this American musical giant. Remember Marty Robbins's 'White Sport Coat," Guy Mitchell's "Singin' The Blues," Tony Bennett's "Cold Cold Heart," Rosemary Clooney's "Half As Much." Jo Stafford/Frankie Laine's "Hey Good Lookin'," and other Country songs Mitch sold to millions of Americans? . . . Johnny Mullins went back to his janitor job at Wilder Elementary School in Springfield, MO after a dream trip to Hollywood for the Grammy Awards. His song 'Blue Kentucky Girl" didn't win the "Country Song Of The Year," but it helped Emmylou Harris win the "Female Vocalist" Grammy

OPRY REVIVAL: Since the inception of the Country radio format in the middle 60 's, the Grand Ole Opry has diminished as the focal point of the aspiring country performer's career direction. The Opry had been the "End of the Rainbow" for 40-odd years, but as the "crossover" philosophy grew more and more tempting to record company and artist alike, the goal had a tendency to change to the hope of higher-paid roadshows and concert dates commensurate with the size of their record hits and tourearning power. Opry stars have never, to this day, earned as much as $\$ 100$ for an Opry appearance. With the growth of country talent on syndicated and later network television, that mass exposure made being a member of the Opry less and less necessary. As a result, the hotter the act, the less he or she appeared on the world's longest-running radio show That has caused most of the red-hot and recent superstars to leave the Opry, and many, though listed on the Opry roster, seldom appeared on the show. But WSM at the start of the 80's has made a total commitment as a 24 -hour Country music station for the first time in its 55-year existence. Listening to the station day in and day out, it's apparent that Program Director Hairl Hensley (whose background initially was that of a bluegrass musician, though he's a longtime radio man) continues to direct the sound of the station toward real country, which is where many radio experts say the sound is going this year. WSM has started playing records by Opry acts with regularity again as their product merits, and consequently is making a conscious promotional effort on Opry acts and the show itself. With the total advent of corporate and station involvement, the artists are demonstrating a new interest in the exposure the show can create. Thanks for response from that recent six-hour live PBS telecast of the Opry, truckloads of mail to the
artists, an historic live broadcast of the Opry to Europe scheduled for April, and the continued dedication of industry giants like Tubb, Monroe, Acuff, and Snow, who never stop their PR campaign to the public and trade alike to preserve the unique Opry tradition, the show is being revitalized by renewed enlistment of the likes of giant Tom T. Hall as Opry regulars. This is the year of the Grand Ole Opry Revival. The broken romance of leaving the nostalgic but dilapidated environment of the Ryman Auditorium downtown for the slick, spacious, traditionless quarters at the new Opry House has been mended in the minds of many. The revival of "Mr. D.J. USA" by WSM, which we mentioned a couple weeks ago, will be a big factor in the Country radio station's active interest and participation in promulgating the perpetuity of America's .longest-running radio show (Ahem!) Many country stations are already planning to campaign for their station's "favorite son" candidate in the "D.J. USA" and "D.J. Of The Year" contests. The winner each month will be flown to Nashville, treated like the king he is, presented on the Opry, and serve as guest-host on WSM radio. (Come on now, don't tell me that, in your heart of hearts, you wouldn't like to be "Country King" for a weekend, both in Nashville and your own hometown.) Make way for the 1980 Grand Ole Opry Revival.

GEORGE JONES'S BANKRUPTCY claim has been declared invalid by Bankruptcy Judge Russell Hippe Jr. "Except for a few bank statements and cancelled checks, the subject (Jones) has failed to produce records of his financial condition and business transactions for that critical year immediately preceding the filing of his petition," Judge Hippe wrote. In 1977 and '78, Jones received more than \$2 million but could account for a profit of only $\$ 30,000$, Hippe noted. "Some of this money was undoubtedly spent for road expenses, but the bankrupt (Jones) has offered no plausible explanation for the loss of the great bulk of these funds," the Judge said. This opens the way for Jones's creditors to sue him for the full amount of his bills. This means if the ruling is finalized, Jones must pay $\$ 1.5$ million in debts RALPH EMERY'S "Pop Goes The Country" syndicated TV series will be inherited by new host Tom T. Hall after Emery, who hosted the show since it started in 1974, said he decided in January to leave for personal reasons: "I felt I have done all I could do on the program and it's time to move on to other pursuits." Emery recommended that Showbiz, Inc., owners and producers of the show hire Tom T. "because I have al-
 ways felt that Tom T. had

Tom T. Hall the best eye contact on camera of anyone I've ever seen. He's very believable and has a great deal of credibility." The show has an estimated 6.5 million viewers per week seen on 145 stations. Hall said, "the future of the show with me as host depends on my acceptance into the living rooms of the viewers." Tom T. proposed the show's content: "Honesty, integrity, children, dogs, Jesus, and sex. And at my age, in that order!


JACKSONVILLE MUCTION - MCA's John Conlee and Conway Twitty along with Epic's Ronnia McDowell, visit with WVOJ/Jacksonville, FL Music Directorair personality "Country Charley" (second from right and Gary Black of Lieberman's Southeast Conlee, Twity and McDowall appeared in a Jacksonville concert. (Actually. "Country Charley" thinks they all came to town JUST to visit HIM. So if vou see him, play along.)

aASKETBALL BUDDIES - The Oak Ridge Boys Invited the coach and assistant coach of the ACC's Duke Blue Devils basketball team to their concert in Favetteville, NC. "The Oaks" were guests the day before the concert at the Duke-Carolina game in Durham, NC. (Hev, life's a tradeout. . . Picfured backstage after the concert ara, from laft to right assistant caach Bob Wenzel; Duke coach Bill Foster, Oak Ridge Boys' Duane allen loe Bensall Bill Golden and Richard Sterban WFAl/Favatteville evening personality, Mike Hankev and Tim WIlliams, WFAl's Music Director.


## $(\underset{\text { Mike Kasabo }}{\text { P }}$

## Extended Measurement - <br> Now Playing In The Big Three

Arbitron's Extended Measurement began its course in the nation's top three population centers, New York, Chicago and Los Angeles on February 28, and will end in 12 weeks on May 21. EM, of course is not new, having already been used in markets such as Seattle and New Orleans. But considering the large number of stations. station personnel, and population that will be affected, we contacted one Program Director in each of those markets to get some insight as to how they plan to handle their turns at this first 12 -week sweep. We start with Russ Knight at WNEW/New York.

R\&R: What's your plan of attack?
RK: We have really fine-tuned the sound of the station - we've come up with a unique blend of music and sound by incorporating some big band, and sprinkled in some Broadway tunes also. We have really made this New York's radio station, programmed for New Yorkers on all levels.

R\&R: Is the longer sweep going to be good or bad for you?
RK: I think it's going to be great for a station like us. You can't hype the ratings, and therefore the winner will win on the sound of the station, and that's right down our alley; especially with our strength which is $25-54$

R\&R: Is this your first crack at EM?
RK: Yes and both the General Manager. Jack Thayer, and I welcome it. My theory has always been that you've got to be good out of the ratings as well as in. You just can't be good for four weeks and then shitty for three months; it doesn't work that way. You've got to be consistent every day

R\&R: Do you see EM helping or hindering other stations or formats?
RK: I don't know, but here at WNEW we've made stars out of the DJ's again - and I mean major league style. If you have a real professional on the air, then this Extended Measurement is really going to pay off.

A short flight to the Windy City, as WFYR/Chicago PD Dave Martin shares his thoughts about EM.
$\mathbf{R \& R}$ : What are your thoughts about EM?
DM: We've always taken the philosophy that we're in the ratings every day, 365 days a year. Stations that have in the past been taking all their promotional budget and centering it around nothing but audience ratings periods, and spend their allocated dollars in three or four short periods of the year, are now faced with the situation of looking at 12 weeks of measurement. Arbitron's actual rationale for doing Extended Measurement, in part, was the complaints by a lot of agency people who said that they wanted a system of rating measurement that will blow out all the hype and will reduce significantly the amount of distortion that a station can cause in audience measurement data.

R\&R: You've agreed with Russ Knight that you have to be a good radio station all the time, not just for certain periods - does this mean that you haven't altered you on air style to combat this new 12 -week run?

DM: That's right, because when it comes down to programming $25+$ radio, and I'm sure a lot of $25+$ programmers will agree, they are a hard audience to move. They're not an audience whose listening behavior can be changed with one television campaign or a big cash giveaway. The $25+$ audience is an audience that has shown itself to be loyal day in and day out, if you give them something to be loyal for. They're not going to leave you because somebody across the dial is giving away $\$ 500$.

R\&R: Sounds like you welcome EM
DM: I welcome the idea. I do not endorse Arbitron's methodology at present. for I am not familiar enough with it to be able to comment.

R\&R: Who do you see getting hurt?
DM: Those who ran a good station for 10 or 12 weeks a year. Those stations will have to rethink and discover that what radio is all about is its product and services, rather than trying to get a whole bunch of people who wouldn't normally care to listen to them for three weeks.

We end our brief junket by getting КМРС/Los Angeles PD Jim Davis's views
R\&R: On this first time out, I guess there'll be a lot to learn.


Ceptured on the run is the winner of WVMT/Burllngton, VT's contest, "62.Second Record Run." The young lady, shown here of the start, wound up with over $\$ 350$ worth of elbums. Unfortunately, management wesn't informed of the event, and she is now irving to phone the station's request llne from heedquerters (lust kidding).

JD: Above and beyond the fact that Extended Measurement should cut down or eliminate the hype and rating distortion, it should allow us the opportunity, particularly in this early stage of the game, to learn new techniques to be able to find out if there is equal diary placement. In other words, are there going to be some weeks during the sweep that will receive more listenership than others, and similiar situations that we'll have to deal with?

R\&R: What differences do you see between the extended period and the previous, shorter method?

JD: I think the Top 40 stations will probably show some reduction because planned hypoing can never compete with a full-service information outlet in certain situations. An Iranian crisis isn't scheduled during a rating period.

Also, I think a difference in our favor here at KMPC will be seen with things that were never covered before in terms of special programming, like Easter and Christmas specials and other specialized programming that never saw a ratings book before. I think variety-programmed radio will take advantage of that.
$\mathbf{R \& R}$ : Any specific changes you are employing due to the longer sweep?
JD: We met with marketing people, including your own Jhan Hiber, whom we asked to outline a plan for us to take proper advantage of this new system. I think it's up to us as broadcasters to learn to look for chinks in the armor in the new system and find out what avenues there are.

R\&R: Any final comment?
JD: Sure. Whenever there is new rating technology, it offers us new ways to win, at least potentially. If someone came up and said we're not going to do average quarter hours anymore - now we're going to do average five minutes - we'd program to that. We have a new rating frame and we'll have to program to it.

## Transition

New Sports Director of WISN/Milwaukee is Dwayne Mosley, who comes to the station after five years of play-by-play announcing for University of South Dakota football and basketball teams. He will devote the majority of his time to the local sports scene to give an added dimension to his weekday sportscasts ... New to afternoon drive at FM97/Pittsburgh is Dennis Elliott, who comes from crosstown competition 96 KX and replaces Jeff Walker. Also, Trevor Ley is back after a brief hiatus to do the evening news schedule . . . Sandra Alexander has been named General Sales Manager for WFLA/Tampa - a former station account executive, she joined the station in 1964 . . Steve Perun is leaving his programming and research position at KSTP/Minneapolis to go across town to KDWB, where he will perform the same function... John Hook has left his Music Director position at WLVA/ Lynchburg to go to work for the Yesteryear Records oldies house in Charlotte; he's replaced by Jackson Hill, who will continue to pull his 7-12 air shift ... WCWA/ Toledo General Manager Mike Gallagher has resigned his position, with no immediate replacement named . . KNBR/San Francisco air personality Ron Lyons changes his shift from the noon to three slot back to an earlier starting time of $10 \mathrm{am}-2 \mathrm{pm}$ - also, Mike Cleary has been added to do special character voices and bits on the morning show . . WCFR/Springfield has a new Music Director, Jeff Taylor; he replaces Ken Gilbert, who moves on to WAQY in that town as afternoon drive personality .. New to KWOS/Jefferson City is John Schilling, who will handle the $7 \mathrm{pm}-12$ shift and replace Larry Fredette, who leaves radio to sell life insurance

## Update

CELEBRATION CITY: Three Pop/Adults recently celebrated notable anniversaries WSPA/Spartanburg, SC is observing its 50th in gala style by showing off its newly remodeled facilities complete with an open house tour of the studios, with all of the air personalities present to greet visitors. Over 1000 took advantage of the festivities, which included a radio museum exhibit. Actual first date and time of broadcast was February 17. 1930, at 7 pm local time. Another station commemorating its Golden Year is KGGF/ Coffeyville, KS. The station is staging similar merrymaking events, and is also inviting former employees to participate - even by phone. PD Don McCord informed, "Anyone who's worked for KGGF in the last 50 years is invited to give us a call and celebrate (316) 251-3800." Finally, WJER/Dover, OII turns out to be the kid on the block, as it marked its 30th year by airing congratulatory messages several weekends ago . . Harry Shearer, who's receiving plenty of attention as the newest Not Ready For Prime Time Player on "Saturday Night Live," will guest on the Gary Owens show next week on KMPC/Los Angeles . . . WISN/Milwaukee has received a merit award in the category of Television Local Campaign by the Milwaukee Advertising Club. The campiagn honored two different spots which were written, produced, and co-directed by the station's Promotion Director, Johin Scheinfeld

WASH/Washington has found out there's something to be said for audience loyalty in the Pop/Adult format. Word recently reached station sources from one of its "remote chase cars" that someone is sporting a WASH bumper sticker in Jeddah, Saudi Arabia. The reliable observer's view was obstructed by a passing camel, and he was unable to give any specific demographic information on the listener. Station personnel assume, since it was Saudi Arabia, that it was an upscale, adult male, with oil interests

## Color

TIME TO I,IGHTEN UP: With President Carter's boycott of the Moscow Olympics impending. KHOW/Denver has offered listeners the chance to help relieve some of the tensions of the world by participating its "Laff Olympics" competition.

To kick off the fun, air personalities Hal and Charley have flown to Athens, Greece in search of a Grand Prize for the Olympics. In the meantime, listeners have been stocking up on their best gags for the competition, which began upon their return last week. Listeners have been calling in with their favorite jokes on the $\mathrm{H} \& \mathrm{C}$ morning romp, with both personalities embellishing upon and adding to the humor. There will be 30 final contestants who have called in with the best gags. Winners will receive Laff Olympics T-shirts and passes to see one of their favorite comedians. Hal \& Charley will be taking the grand prize winner to dinner and will present the special award brought back from Athens.

## BREAKERS

## CHRISTOPHER CROSS

Ride Like The Wind (WB)
63\% of our reporters are on it. Latest adds include WGIR, KAKE, KSL, WBT, WTVN, WGY, WHIZ, KOLO, KUGN. Key moves: 12-7 KRMG, 24-16 WOWO, 22-12 WCSC, 17-11 WCWA, 16-11 KWOS, 20-13 WVMT, 15-12 WLNH, 22-18 KDKA, 22-20 WPRO, 22-11 WYMC, debut 20 WBZ, debut 30 KSTP, debut 30 WNEU. Heavy rotation: WSLI, KNBR. Jumps 31-23 on P/A chart

## RAY, GOODMAN \& BROWN Special Lady (Polydor)

$58 \%$ of our reporters are on it. Adds include WHAM, WRVA, KEX, WDBO, WHEN, WRIE, KRKK, KSTP, KAFM, KPPL Key moves: 13-6 WHAG, 19-14 WCSC, 23-18 WNEU, 24-17 WPRO, 21-13 FM97, 23-15 WFIR, 18-13 WFYR, 7-4 WBZ, 28-18 WQUD, 16-10 KLTE, 16-9 WLNH, 26-23 KOLO, 21-16 WORG, 28-20 WHIZ, 20-17 KDKA, 19-16 WBT. Heavy rotation: WTAE, WGY, WTMJ, WIP, WREC. Increased 33-24 on P/A chart.

## NEW \& ACTIVE

 sents total number of our reporthing spations pleving the recond this woak. The second is the num MAUREEN McGOVERN "We Could Have It All" (WB/Curb) $58 / 5$ add KRNT. WIS, WOOO, KEX. WINH. Key moves: 20.14 KFMB, 2319 KMPC, 20-16 WISN, 21.17 WSTV, 2815 WYMC. 22.16 WHAG, debut 28 WTAR. Hoaly rotation: WHOK, KDWN, KGGF, Increased 29.27 on P/A chartPEACHES \& HERB "I Pledge My Love" (Polydor) 50/6 add WELI, wJBo, KFOR WQUD. WSIX. KRKK. Kay mover 1-1 WHAG, $5-3$ WBEN, 22.17 WRIE, 116 FM 97.12 .7 WLNH. $27-22$ WTAR. 28.24 WHBC, debut 27 KWOS . Increas ed 32.30 on P/A chart
CHARLIE DORE "Pilot Of The Airwaves" (Island) $52 / 13$ adds include wBZ. WOWO. WSIX, WIP, WHAS. WFIR. KUGN, KRMG. WHAM, WOUA. WCSC. Koy moves: 31.28
WBT 22.19 KOLO. 2822 KBLF, 2823 KOKA. 29.19 FM97, debut 24 WYMC, debut 24 KEX, debut 28

KENNY NOLAN 'Us And Love (We Go Together)" (Casablanca) 45/1 add WELI, Key moves: $10-4$ WHAG, 2822 WORG. 27.22 WCSC. 2824 WTAR, debut 20 WISN. Increased 3433 on P/A chart.
KARLA BONOFF "Baby Don't Go" (Columbia) $42 / 2$ add WHAM, WTMJ. Koy moves: 18.14 WVMT, 2823 WCWA. debut 23 KEX, debut 28 WORG, debut 30 WJBO. Increased $35-34$ on P/A chart
PAUL DAVIS "Do Right" (Bang) $40 / 18$ adds include WBT. WRVA. KFOR. KRNT. WBEN, WPRO, WFIR, KOB. WJBO, WCWA KSTP, WJON WSIX, WOUA, Debuts 27 WCSC, debut 28 WSM. FM, debus 29 WYMC. Hot at WCFR, WDIF. Oebuts at No. 35 on PIA chart
JOHN DENVER "Autograph" (RCA) $40 / 11$ add KLYD, KRKK, WIBW, KRNT, KAKE WTMJ, WYMC, WHIZ. KBLF, KRMG. WL
Hot at KGGF. Increased 40.36 on P/A chart BARBARA MANDRELL "Years" (MCA) $37 / 3$ add KFMB, KLYO, KGNR. Increased 38 . BARBARA
37 on P/A chort
WILLE NELSON "My Heroes Have Always Been Cowboys"' (Columbia) 3714 add KMPC. WEBC. KNBR. WREC. Key moves: 2825 WORG. $35-32$ WFIR. debut 27 WNEU. Hot at KUGN. WHIO, WIBW. Increased 3938 on PIA chart.
BOB SEGER "Fire Lake" (Capitol) 33/10 add WHOK. WHIZ, KNBR KDKA KRKK. KRMG. WIP. WCSC (dp). WVMT. KSTP. Key moves: 2522 KOLO, 34.28 WFIR. 26 i9 WCWA, 27.20 FM97. 2821 KWOS. 2822 WOWO. debut 17 WBZ. debut 25 WPRO, debut 29 WNEU. Debute at No
POP/ADULT' AIRPLAY/40

2112 DAN FOGELBERG/Longer (Full Moon/Epic)
RUPERT HOLMESIHIM (MCA)
CHUCK MANGIONE/Give It All You Got (A\&M) TOMMY JAMES/Three Times In Love (Millennium) AIR SUPPLY/Lost In Love (Arista)
SPINNERS/Working My Way Back To You (Atlantic) NEIL DIAMONDISeptember Morn (Columbia) DIRT BAND/American Dream (UA)
ANDY GIBB/Desire (RSO)
ANNE MURRAY/Daydream Believer (Capitol)
EAGLES/I Can't Tell You Why (Asylum)
BILLY PRESTON \& SYREETAWith You I'm Born Again (Motown) STARLAND VOCAL BAND/Loving You With My Eyes (Windsong) KOOL \& THE GANG/Too Hot (DeLite/Mercury) DAVID GATES/Where Does The Lovin' Go (Elektra) CRYSTAL GAYLE/t's Like We Never Said Goodbye (Columbia) MELISSA MANCHESTERFire In The Morning (Arista) DR. HOOK/Sexy Eyes (Capitol) TOTO/99 (Columbia)
DONNA SUMMERIOn The Radio (Casablanca) BARBRA STREISANDIKiss Me In The Rain (Columbia) FELIX CAVALIEREJOnly A Lonely Heart Sees (Epic) CHRISTOPHER CROSS/Ride Like The Wind (WB) RAY, GOODMAN \& BROWN/Special Lady (Polydor) BARRY MANILOW/When I Wanted You (Arista) MICHAEL JOHNSON/The Very First Time (EMI America) MAUREEN McGOVERN/We Could Have It All (WB/Curb) QUEEN/Crazy Littie Thing Called Love (Elektra) STEVE FORBERT/Romeo's Tune (Nemperor) PEACHES \& HERB/I Pledge My Love (Polydor) GEORGE BURNSI Wish I Was Eighteen Again (Mercury) CHARLIE DORE/Pilot Of The Airwaves (Island) KENNY NOLAN/Us And Love (We Go Together) (Casablanca) KARLA BONOFF/Baby Don't Go (Columbia) PAUL DAVISIDo Right (Bang) JOHN DENVERUAutograph (RCA) BARBARA MANDRELLYears (MCA) WILLIE NELSON/My Heroes Have Always Been Cowboys (Columbia) BOB SEGERFire Lake (Capitol)
ENGELBERT HUMPERDINCK/Love's Only Love (Epic)

This chart is based solely on statisfics compiled weekly from our reporting stations
Biwck cincled numbers indicate significant upward movement from at least $60 \%$ of our reportors
New Entry

39 on P/A chart
ENGELBERT HUMPERDINCK "Love's Only Love" (Epic) 33/6 add KFOR, whok. WDBO, WVMT. WTMJ. WGY. Key moves: 31.26 WTAR. 28.26 WJBO. 26.19 WHAG. Debuts at No.
40 on P/A chart.

## Others Getting Significant Action

SPYRO GYRA "Catching The Sun" (MCA) 44/12 add KAKE, KFOR, WNEW, KOWN. WSIX. KLYO, WORG. WBEN KOB WYMC WOOD WHOK
ENGLAND DAN \& JOHN FORD COLEY "In It For Love" (Big Tree) 32/6 add WIS, WFDF, WCWA. WHBC, WTAR, WBAL MOves 3027 KFMB
J.D. SOUTHER "White Rhythm And Blues" (Columbia) $32 / 2$ add Khow, KRKK.

Debuts 29 WHAG.
KENNY LOGGINS "K eep The Fire" (Columbia) 29/7 add KAKE. WQUD. KRKK,
WHAS. WCSC. WJBO. WGY. Moves 20.15 WSM.FM, 29.16 WYMC. debut 29 WPRO. Heary rotetiorr
WHAS, WCSC. WJBO. WGY. Moves $20-15$ WSM-FM,
WDIF.
DA HURBARD "Rose Coloured Lights" (Waterhouse) 287 add WELI, KLYD.
WONA HUBBARD "Rose Coloured Lights He kUGN, KBLF. WJON, KWOS. Dobut 34 WHAG. Heavy rotation: WTMJ. Requests reported

## WOOD. KU at KMPC.

STEVIE WONDER "Outside My Window" (Tamla) 28/5 add WFDF, WREC, KHow.
WAYNE NEWTON "Years" (Aries II) 26/3 add wood. FM97. WBZ. Moves 21-10 WYMC. 2824 WVMT
DIONNE WARWICK "After You" (Arista) 25/24. This woek's Most Added - including
KMPC. WIOD, WGIR, WIBW, WSBA WSB, WCCO, WREC, WSM.FM, WFTL WHIO, WNEW, WTM J.
DOTTIE WEST "A Lesson In Leaving" (UA) $\mathbf{2 4 / 6}$ add KOWN, WRVA, KBLF, WCSC.
WOOD, WSLI. Moves 18.15 WORG, 23.12 WYMC.
JIMMY RUFFIN "Hold On To My Love" (RSO) $23 / 9$ add wowo. WBz. WASH.
WOUA WFIR. WCWA WVMT. FM97, WQUO Moves 3022 WSM.FM. debut 25 WCSC. debut 27 WPRO. debut 30 WLNH.
MICHAEL JACKSON "Off The Wall" (Epic) $23 / 4$ add WBT. WSLI, KMRJ. WHIz. Moves 17.11 WNEU, 16.9 WRIE, 22.15 WOWO, 28.23 WPRO, 21-18 WLNH. dabut 16 WBZ
Moves 17.11 WNEU. $16-9$ WRIE, 22.15 WHALAMAR "The Second Time Around"" (Solar/RCA) $23 / 3$ add WNFL WOIF.
WBET MOves 1411 WCSC. 138 WNEU. 1410 WPRO, 27.20 KWOS
JIMMY BUFFETT "Survive" (MCA) $22 / 6$ add WTAR, KBLF. WJON. WYMC. WIOD.

AMERICA "All Around" (Capitol) $21 / 2$ add WOOD, KRNT. Moves 159 KFMB
LINDA RONSTADT "How Do I Make You" (Asylum) 19/1 add WTVN. Moves 21 12 WOWO. 21.15 WNEU. 19.16 WLNH. debut 21 WCSC
PHOTOGLO "We Were Meant To Be Lovers" (20th) $18 / 8$ add WGIR. WIS, KRNT, WORG, KUGN, KSL KEX, KRKK, MOVEs 3425 WHAG.

CAPTAIN \& TENNILLE "Love On A Shoestring" (Casablanca) $17 / 3$ add wHIz. KHOW, WTAR. Moves 2825 WWWE, debut 26 WYMC. debut 30 WSM.FM. debut 30 WORG. JACKIE DeSHANNON "I Don't Need You Anymore" (RCA) 17/3 add KfMB. WTMJ, KLYD.
FLEETWOOD MAC "Think About Me" (WB) $16 / 11$ add WCco, WASh, KDKA WREC. WSLI, KRMG, WORG, KBLF, WHIZ WYMC WCWA
RAY STEVENS "Shriner's Convention" (RCA) 15/1 add WRVA 26.20 WTAR. Hot at WHIO.
JENNIFER WARNES "When The Feeling Comes Around" (Arista) 14/14 add WCCO, WINH, WGIR, WORG, WRIE, KAFM. WJON, WSIX. WSB, WHIO. WTMJ, KGGF. add WCCO, WL
WSM-FM. WJBO
FRANK MILLS "Ski Fever" (Polydor) 121 add KSL
RONNIE MILSAP "Why Don't You Spend The Night" (RCA) 1211 add kor RONNIE MYMC. 22.18 KLTE.
Moves 11.3 WYMC
LINDA RONSTADT "Hurt So Bad" (Asylum) 11/3 add WTMJ. WCWA WFDF. Moves 4031 FM97
EDDHE RABBITT "Gone Too Far" (Elektra) 10/5 add wIBw, KRNT. WSB, KSL WYMC. SHELLE JACOBS "You Bring Out The Best Of The Woman In Me" (Venture) 9/3 Idd WHAG, KIYO. WTVN.
CLIFF RICHARD "Carrie" (EMI America) $9 / 3$ add WHIz. wsLI, KRKK.
CLIFF RICHARD "Carrie
LARRY GATLIN "Taking Somebody With Me When I Fall" (Columbia) $8 / 4$
add WSM.FM. KOY. WSBA wIBw.

## Most Added:

DIONNE WARWICK
After You (Arista)
Added at $26 \%$ of our reporing
Added at 26\% of our reporin
PAUL DAVIS
Do Right (Bang)
Added at $20 \%$ of our reporting sta JENNIFER WARNES When The Feeling Comes Around (Arista) Added at $15 \%$ of our reporting
CHARLIE DORE Pilot Or The Ainwaves (/sland) Added at 14\% of our reporting station SPYRD GYRA Catching The Sun (MCA)

## Hottest:

RUPERT HOLMES
Him (MCA)
Reported DAN FOGELBERG DAN FOGELBERG Reported hot at 36\% of our stations. CHUCK MANGIONE Give " All You Gor (AGM) Reported hot at $33 \%$ of our starions KOOL G THE GANG Reported hot or 27\%/Mercury of stations Reporied hotat 2 T\% of
SPINNERS Working Mr Wav Back To Yoularlantic Reported hot at $26 \%$ of Our 3tations.
BILCY PRESTON \& S SYIEETA BILLY PRESTON \& S SHEETA
With Youl'm Born Agin With You I'm B orn Agasin Motown,
Roported hot ot $24 \%$ of our stations. tommy James
Three Times in Love (Militennium)
Reported hot at $23 \%$ of our stations


## Album Airplay Tracks

IThe following album tracks, alphabetcally listed by artist, are getting significant alrplay on many of our Pop/Aduft stations.)
HERB ALPERT (AEM) " 1980 '
BEE GEES (RSO) "Wind Of Change
KARLA BONOFF (Cokumbia) "Restless Nights"
OEBBY BOONE (WB/Cutb) "With All Of MY Love". "Nover Say Goodbye"
OEBBY BOONE IMBY BUFFETT (MCA "Dreamsicle". "Chanson Pour Les Petits Enfant
GLEN CAMPBELL (Captol) "I Wos Just Thinking About You
CAPTAN \& TENNILLE (Casablancal "Deop And Dark
RITA COOLDGE (AGM) "Sweer Emotion" "Pain Of Lave
NEIL DIAMOND ICohmbial "I'm A Bellever" "Mama Don't Know" "That Kind
"The Shelter Of Your Arms" "Stagger Lee
EAGLES (Asvlum)" "Sad Cafo"
FLEETWOOD MAC NB) "Honey Hi" "Never Make Me Cry" "Sistars Of The
Moon"."Angal" "Over \& Ovar" "Storms"
DAN FOGELBERG (Full Moon/Epic) "Gypsy Wind"
ANDY GIBB (RSO) "Ateer Dark" "Resi Your Love On Me
RUPERT HOLMES IMCA "Answaring Machina" "Partnars in Crime
MICHAEL JACKSON (Epic) "She's Out Of MY Lifo" "I Can'r Help It"

MICHAEL JOHNSON (EMI Amertca) "I Just Can't Say No To You" "Doors"
JACK JONES (MGM) "Quiat Ploose, Thara's A Lady On Stoga" "Evargrean
MCOLETTE LARSON NWBI "Dancin' Jones" "Rio de Janelro Blue" "Back In My
Arms Again
MELUSSA MANCHESTER (Arista) "Don't Want A Heartache" "Holdin' On To The
BARRY MANILOW (Ahtrtal "Raln". "Why Don't We Try A Slow Dance" "Sunday Fether" "I Don't Want To Walk Without You" "Where Are They Now" "One Voice" JIMMM MESSINA (Cotumbia) "Free To Be Mo"' 'Louln' You Lady"
BETTE MIDLER (A tiantic) "The Rose
AnNE MURRA YiCaptal "You've Got Me To Hold On To
CUFF RICHARD IEMI Amovtca) "Fallin' In Love'
KENNY ROGERS IUA "Goodbyo Marie" "She's A Mystery
LINDA RONSTADT (Asyten) "Hurt So Bad" "Girts Talk" "Look Out For My Love"

## "Mad Love

CARLY SIMON IEloktral "Love You" "Coming To Get You" "Just Like You Do"
Love You By Heart" (Columbla) "Niagara" "Come Rain Or Come Snow
JENNIFER WARNES (Aristal "Shot Through The Hoert" "Tell Me Just One More
TIMe WIEVIE WONDER ITamlal "Power Flower" "Black Orchid" "Come Back As A STEVIE
Flower

# OPPORTUNIIIIES 

## Openings

WMEE.FM/Ft Waynelooking tor top flight Progrem Oirector Muit be a winnet and dedicited to being John David Spanglat. Box 6000 , FI Whyne. IN $46 B 80$.
$13 \mathrm{in})$

Nowe Director, now 100,000 wntt FM Contemporary Rook etation Serong on inturviowing and Public Affarire Good noturnal delliving Bomn production. Re Aurne mind thpe to
MN BEBOO (314)
Southonntorn Now Mexico'e il 50,000 Top 40 powertheves boking for qualifed expeniericed announcer Imeles encour ngect to epply Sund inpes and resumios to WONE/Vavton noals mxparianoed newa person.
Munt be strong in deflivery, whiling and gathering. Re sumee and tnpes to Kent SCOrn, WONE, 11 S . Wilkinson St. Davion OH 46402 EOEMIF (3-14)
Due to an intercorporate promotton, WNOW/York, PA has opening tor qualified, teke-charge Newa Direc
tor Good pay. good benethe, good hours. Contact Dave Marno. Station Manager be (717) 756-1049. EOE M/F (3.14)
Nows persons for new 100,000 watt FM Conremporary Rock station. Ladies encouregedl Good natupal delvery Experience a must! Tapes and resumes
to Maneajer, KAOH, Box 8187 , Duluth, MN 56808. (3-14) Suntelt redio station adding to nows staft. Searching for hearvwelght moming nows anchor tor 5 day week shift. Includes production writing and anchoring
several umes 15 minuta news blocks. Must be etrong both on and oft the sir. Send tepes and resurnea with ND, KELI, Box 52182 . Tulse, OK 74152 . Minonties welcome. EOE M/F (3-14)
KAGO/Klamath Folls, OA seeks funny, natural ounding announcer for sold out AM drive shift. Good production e must. Merket of 350,000 people. Tapes and resumas to Charlia Von Hell
Fallis, OR 97601 . EOE M/F $(3$ 14)
Production Oirector/s wing man experienced in
Top 40 end Pop/Adur at Maine's il station. Also in des-
perate need of part-time helo. Send tapes and resumes perate noed of part-time help. Send tapes and resumes
to Steve Rogers. WIGYMJTO AM. Box 329. Buthe. ME O4530 EOE M/F (3 14) Experlenced announcere needed for rop Midwest
CIV. New 100,000 FM Contemporary Rock station.
Need natural delivery and above average production Ned narupal delivery and above average production
skills. Tapa, resumes to Manager, KAOH. Box 6167. Duluth, MN 55808.

Needed vesterday. Converserianal morning man who can entertain end maintein strong AM, numbers.
Someone to blend in whit our overall sound while being a personality. Is that you? Tapes and resumes to Mark Robertson. WBEU, 3040 Boundary St., Beautort, SC
29902. EOE ( $3-14$ ) 2950
wobloberiln. OH hos opaning for $7 \mathrm{pm}-12 \mathrm{mid}$ night Jock with good production skills, Femeles es-
pecially encouraged to epply. Send tepes and re-
surnes to Ken Luces, WOBL, Box 277 . Oberlin, OH

## Openings

Southorn Californin midday personality, Immedinte opening KWiz/Oenige County, Oline vinnd-Nuwpor Banch arten Send lapue to Bill Woaverr, KLOK, Box
21248 , San Jowe, CA 96161 . EOE M/F $(3-14)$
KENA/Hoution le looking for a New Director. Send tnpes and resurnos with nown phillowophy to Joo Wade
Formicolm, PD, 2 Greanway Plazo Eent, Houston, TX Formicoln, PD, 2 Greanwny Ploza Eont, Houston, TX 71042 EOE MIF (3 14)
WBGF/Bovannatis nowest if te nccopting inpee and resurnes for future, openinge. Show us a brluht, you may bei first in our fitee Send to Douri Welldon OM WSGF-FM, Box 878 . Savennah, GA 31402 . EOE 1314 i

13FEA Musicradio/Monchostur has Immadiate opaning for a top athernoon drive pepsonality end a 6
10pm communicutor. Topes and resumes to Ryder, 13FEA, Box 370 , Merrimack, NH 03054. No culls please. EOE (3-14)

KCEY/Modusto, CA needa Group Chiet Engineer For more information cell Russ Beckmann ni (209) 883 0433.1314

Fronk N. Magid Assoc., Inc., talent zuarch. We have several cllents with immediate openinge for Nowe Di rectors. Formets range from Country 10 News/T alk all Inc., c/o Ken Dennis, 2225 Eest Randol Mill Rd. Suite 522, Arlingtion, TX 76011 . (3-14)

Now 60,000 watr (FM97) WLAN/FM has opening for 7pm- 12 midnight personality. Send tapes and re St., Lencester PA. No Cells plense (3-14) 252 N . Queen

WEZA.AM and WNIO.FM/Glens Fails, NY now looking for experienced first class Chief Engineer to
work in a four eesen rasort area. Join e growing comwork in a four aesson rusort aree. Join a prowing com
peny and make your home here. Let's telk. Cell Jay Scort at (5181) 792-2151 between 9em-5pm. EOE M/F (3-14)

Western Cities Broodcosting, with statlons in Phoenix. Les Vegas. Tucson and Secramento looking for converastional one-on-one newspeople who take prde in de-
livering brigh, solid, creative news. Strong rewriting livering bright, solid, creative news. Strong re writing
ability essentiel. Tapes, resumes and writing semples ability essentiel. Tapes, resumes end writing semples
to feff Michaels, ND, KMJJ, Box 14805 , Les Vegee, NV 98114. EOE (3-14)

Pro-Com, The Numbers Company is looking for morning air personnel and jocks for all time periods for and resumes to Pro-Com, 6515 E. Vancey St., Brook Park, OH 44142. (3-14)
Frank N. Magid Assoc., Inc., talent saerch. We have immediate openings in several markesis. Our clients are looking for strong, personality-oriented talent. Tapes
and resumes to FNMA, Inc., c/o Ken Dennis, 2225 East and resumes to FNMA, inc., c/o Ken Dennis, 2225 East
Rendol Mill Rd., Suite 522. Arlington. TX 76011. (3-14) KINT. 98/EI Paso's top rated atation looking for a miohdey jock who cen really communicate with women and esumes to Jhani Kaye, KINT, 5710 Trowbridge, El Paso, TX 79925 EOE M/F (3-14)

## Openings

Produatlon Oirector/Copy Chief for new 100,000

 Our growing cormpary Tnves ind retumbe to Marnuar.
KAOH , Box 6167 , Duluth, MN 68800 (3 14)

WAEB/Allentown, PA has an Immecllate opioning for a full-time nowecastior. We are top AM station in Philademphia's 3td largent market and wo noed nome body good, fast Rush repee and renumen to Matt Kort
ND. WAEB, Box 2767, Lehigh, PA 1 BOO1 EOE M/F ND, W
(311)

Looking for more than fuet a worm body 60,000 wart FM powertouse between the devil and the deep blue nean neede evening jock with good production Call Steve Warren ar (414)552-8787. (13 14)
We're looking for a etrong egoresalve pernonality for Cleveland's newost sound of Dleco, Jazz and RGB Tom Allen, WDMT. 14781 Sperry Rd., Newbury. OH Tom Allen, WDMT
44065 . EOE $(314)$

KSCB/Lberal looking for a Top 40 Jock. Experinnce preferred but not roquired. Hurry tapee to Stove Arm strong, PO, BoxK, Uberel, KS 67901 , EOE M/F (3-14)
WORO/Grand Raplds needs a strong e 10pm Top 40 parsonality. Abllity to relate to teena and pood production are musts. Send tapes and resumes to Ron White, WGRD, 122 Lyon N.W., Grand Rapide, MI
49503 EOEM/F $(3-14)$ 49503. EOE M/F (3-14)
immodiate openings that won't last long. Full and por-time poaitions for top rated Pop/Adult station
Looking for experienced notural communicators. Tape and reaumes to Kevin Burland, WINE, Box 95, Danbury CT D8810. No Cells please, EOE (3-14)
Solid, medium market stations needs news people. Minimum 1 yr experience. Mature sound with person allty, some nows bsckground. Tapea and ieaumes io
Chint McEIroy. WHTN-WKEE. Box 2288 , Huntington, WV 25701. EOE M/F (3-14)
WMCLMcLeansboro, IL is looking for on oir persenality who con also do production and/or nowa. Ex resumes to Community Servicea Broedcesing, Inc. Box 1209, Mr Vemon, IL 62864. EOE (3-14)
KINT-98/KOL is looking for a nowsperson to join El Peao's lergest redio news s1atf. Send tapes and re
sumes to Jim Cumberland, 6710 Trowbrdge, El Paso, sumes to Jim Cumberland,
TX 79925 EOE M/F (3 14)
Personality news. Join the 11 team at the top of Texas Good delivery and able to work bits with jocks. Great atmosphere, last person stayed 4 Yrs. Tapee and re
sumes to Bo Jeffies, Box 7488, Amarillo. TX 79109. sumes to
EOE (3-14)

WRTALAItoone needs a news person. Experience re quired, good voice a mubt. Write, edit and report. Tapes
and resumes and salary requirementa to Manes. WRTA, Box 272. Altoone, PA 16803. EOE (3-14)
WDJI/Northern Arizone looking for air talent whith good artitude. more then experienced. Here's your
chance to get the experience you need in all areas et a successitul station with great atmosphere. Call Max
at o successitul station with gre
at (602) $524-3994$. EOE (3-14)

## Openings

WALT.FM/Maridian, M8 100,000 warte undar new production to increseen numbers Selny negotiabte. Top 10 with AOR ilmvoring. I roed severnd tulerited puopto
 39301 or coll (601) 0932001 EOE M/F (3 14)

Nated people to klok see in Buffolo. NY, Potentind for
 Send inpoe, resumsos, production mamplee and salmi
requiremente to George Hawras, WGRO, 59 Virginta requiremente io George Hawras, WGRO, 59 Virginia
Place, Buffelo, NY 14202 NO Cnlis plese EOE (3 14)

Potential opening for full and/or part-time poaition ar "1 Superaters Rocker in Allantown-Bathletion Easton, 65th largent marker. Located berween Now York and Ptilly. Send tapeen, rbsumbes, production amm ple and melery requirernentes to Arthur Holt, WZ20, Ste 206, 2286 Schosnereville Rd., Buthiehum, PA 18017 No Calle please. EOE (3.14)

Opening for Now Director. Contect Bob Limm WVM1, Box 4608 , Biloxi, MS 39631.160113882323 EOE (3-14)
KAUM/Hovaton hae a rere opening for a eporta nowe reporter. If you hnve the talent to jotn the ABC toum send Vour tape ond esume to Jon Martheswe
Nows Director. KAUM. 1201 Furnin Bank Bldo. Houston, TX 77030. EOE M/F (3-14)
kOUVTTopeke, Ks is sooking nert-time and full-time air talom. Send kapes and rasumes to Bin Do More. Box ake, KS 80601 . No calis plense EOE M/F (3-14) KWY 100,000 watt Country needs energetic Progrom All position AM drive. Aleo other positions avesiabio dentel insuranciude good selery, pord ire, henith and must. Tapes and resumes to John Ramsey, KWY, Bo 928, Chevene. WY 82001 or call (307) 8320551 EOE
MIF (3-14)

Six atation chein needs people. Two for 50kW etereo Country and orve AM-dive contemporar. Good bucks benefite and rest people. Contact Bairy Chase, WKAZ
Box 871. Cherleston, WV 25323. EOE M/F (3-14)
KCEY/Modeato. CA needs lat phone lock who Wants to do the allmight Trucking show. Excellent fo-
cilties and long term position. Inmediate opening Cell cilthies end long term position. Immediate opening. Cell
Kent Hopper. Operationa Mgr., at (209) 883-0433. (3-14) KASH/Eugane. OR is looking for a coprwitter. mole or female. Contact Andy Borber at (503) 6868123
before 2 pm . EOE M/F (3-14)

## PLASE NOTE:

You may place your ad In the oppor tunities section by mall or phone all Openings, positions sought and Changes Openings, positions Sought and Changes
are free of charge. Simply call us at are free of charge. Simply call us at
(213) $553-4330$ with your Information. (213) $553-4330$ with your Information
or mail it to Rado \& Records, 1930 Cen tury Park West, L.A., CA 90067. Please be sure to let us know when you have found a position or fllled your opening

## CHAMGES

## Radio

STEVE STUART joins WJJO/St. Cloud, MN from WAGO/Oshkosh, WI
RICHARD HAUF promoted to Operations Manager WHBF-AM-FM/Rock Island, IL RAY BAKER promoted to Music Director WGRD/Grand Rapids, MI.
RICK STEELE moves to Production Director WGRD/Grand Rapids, M
DAN LEMOS joins KIIS-FM/Los Angeles, CA as Director of Music Research
FRANK RYAN formerly WKJJ/Louisville, KY and WMEE/Ft. Wayne joins WEFM Chicago, IL
DENNIS ST. JOHN joins KUDL-FM/Kansas City, KS as morning air personality
DAVE MATTHEWS from afternoons 3WQ/Panama City, FL joins KXLR/Little Rock AR doing afternoons.
RICK JAMES formerly with WGFX/Pierre. SD assumes PD position at KCOW Alliance, NE
KEN THEESEN promoted to Music Director KCOW/Alliance, NE
GARY MORGAN joins KBTM/Jonesboro, AK as Operations Manager, formerly with WSNW/Seneca, SC
TYLER COX named News Director WAVE/Louisville KY
CHARLIE HUFFMAN appointed Account Executive KUDL/Kansas City, KS
LEE PHILLIPS, from WOKQ/Albany. NY joins WKMF/Flint, MI es Program Director RON BISSON has bean named PD of WWOK/Miami with LARRY COATES being promoted ro MD
GARY PERKINS upped to PD at K102/EI Paso. Perkins will continue to do his midday airshift.
JERRY DEAN. formerly of WCOL and WXGT-FM/Columbus, OH is new PD of KWJJ-KJIT.FNI/Portlend, OR
BILLY PARKER, former MD and air personality at KVOO/Tulsa named PD for same
CHUCK McKAY, from KVOX/Fargo, ND is new PD of KRAM/Las Vegas
BOB KNIGHT is new Program Manager of WGAN-AM-FM/Portland, ME

## Industry

JOHANNA SOLIMA, former MD of CKLW-FM, has joined Big Country Promotions/ Dalles to do promotion

## Record

CHRISTINE CHESTIES appointed Director of Production and AGR Administrator for Virgin Records
GREGG HAMILTON and VIJAY RAO promoted to the positions of Manager, Plan ning, Business Development for CBS Records.
ROBERT B. O'NEILL joins Capitol Records as Director of Lew Deaprtment.
BOBBIE KITTLE promoted to Supervisor. Business Affairs for 20th Century-Fox Records.
HAROLD THOMAS appointed RGB Promotion Manager/Southeast Region for 20th Century-Fox Records.
ERIC SALZMAN 日nd ARA GUZELIMIAN have been named A\&R consultants for Nonesuch Records
MICHAEL JOHNSON appointed Chicago Branch Black Music Promotion manager ROGER

## ROGER RAMSEY has been appointed Southwestern Regional Country Promotion

## Station Line-Ups

WLUP/Chicego, IL LINE-UP: 6am 10 om Sieve Dahl Er Gary Merer. $10 a m$ 3pm Bruch Cerev, 3pm
 (MD), Jpm-7pm Chuck Stevens, 7pm-12mid Allison Mill, 12 mid -Gam Shelly Bynum. Weekends: Aick Devis and WKXX/Birmingham, AL LINE-UP: Garm-10am Wall Brown, 10 arm 12 noon Steve Davis (POI, 12 noon 3pm Chris Andrews. 3ipm-6pm Weyne Richards, Gom-10pm Chris Trane, 10pm-2am Cherlie Martin, 2am-barn WFAW/FOrt Atkinson, WI LINE-UP: Gam 10am Johnne G Gardner, 10am-2pm Bert O'Bnen, KCOW/Alliance NE
KCOW/Allience, NE LINE-UP: 5arn-9arm Rick James (PD). 9 arm 1 1pm Chuck Podinasky, 1 prm- 50 m
onds Porn Meyers and Lerry Patrick (NDI.
WQAM/Miami. FL LINE-UP. 3pm Dan Hallourion (PD), 3 pm -7pm Dale Sommers from WDAF/Kensas Ciry), 7 prn-12mid Cederic Hollywood. WAXU-AM-FM/Lexington, KY LINE-UP: Gam-10am Larry Miller (PD), 10 ern 3om Bruce Markev,

## OPPORTUNITIES

## Openings

WhMl/Bitoxt is looking for some air zalent. Tapen 388-2323. (3-14)
WILSt. Louls is in need of a creative moming per sonality. Tapes and resumes to Mike Carte, WIL-AM-
FM, 300 N .12 th Blud., St. Louis, MO 36101 or cell (314) 36. 1600. (3-14)

KSO/Des Molnes is accepting tapes for possible future openings. Send tepes and resumes to Jarret
Dey, KSO, 3900 N.E. Broedwey, Des Moinee, IA 50317 Dey, KSO, 3900 N.E.
No calls plasse. (3-14)

WUNI/Mobile, IL is looking for on all-night person ality. Good money for the right person who wants remain with a solid compeny. Tapes and res
Bill Knight, Box 2587 , Mobile, AL 36801 . (3-14)
WMC/Memphis has rere opening on their air staff Contect Les Acree at (901) 726-0555. Send material to
WMC-AM, 1960 Union St., Memphis, TN 38104 . (3-14) KLAZ-FM/Litde Rock has several openinge for enthu siestic, entertaining communicarors. Only the best need apply to work with Arksnsas's finest. Tapes and re-
aumes to Cart Jones, Ass't PD, KLAZ-FM, 1501 N . Unimumbs to Car Jones, Ass't PD, KLAZ-FM. 1501 N. UniIf you ve got the jobe, weive got the jocksl Creative on-air talent for Top 40, AOR, Pop/Aduht and Counin formarred stations. No charge 10 siations.
MFDIA CONSULTANTS at ( 317 ) 474-5888. 13-7)

Anchor/raporter for AOR and Pop/Adutt station Eastern Central state. Must heve joumslistic writing
and delivery skills. One yr experience. Send salary re TO WRNL WRXL, 7100 Bethlehem Rd., Richmond, VA 23228. EOE (3-7)
woxa-FM/Devtons Beach looking for news per son. Excellent opportunity for the nght person. Tapes
and resumes to John Scott, WOxQ. Box 5606 , Day

MakIng big bucks. Competitive AM/FM combo looking for eggressive sales people. Thriving marker near New Orleans. Guaranteed draw and expenses. Call WANTED: A didewater radio AM-FM combo. Some experience re quired. Contact Cythis Smoot WCM
foik, VA (804) 424 - 1050 . EOE M/F (3-7)
Nertionally renowned Pop/Adult needs sewy pro duction director with good voice, strong cooy and sharp
razor blade. Some airwork involved. Send resume, razor blade. Some arwork involved. Send resume,
archeck end production samples to Bob Hughes
WASM.FM. EOE Minority applicants encouraged. (3-7)
News/anchor reporter needed for Southesstem med ium merket AM/FM. Must have strong news gathering
and writing skills. Will elso have the opportunity to work on speciel programs, features end public effrirs in addi-
ton to deih oir shit. Send tepes and resumes to WONC/
wDCG, Bor 2128 . Durham, NC 27702 Call $(9191882-$ 0318 and ask for Melinda Stubbee or Tom Britt. EOE 1318
13

Ways redio hee opening for middey personality. Short air-ehift. Must be a commercial production sperial
ist. Minimum 3 yre experience. Send tapes and resumes to Scott Slade, 400 Resdio Rd., Chariotte, NC 28216. EOE (3-7)

KOEO/AIbuquerqua, NM has immediete opening for creative, experienced news ennouncer/raporter
who can hendte morning drive and street reporting. Sion School Rd NW Alb Gedle, NM 87104 Wornen end minorities ancour eged to opply (3-7) KQHU-FM/Yankton, SD hes rere dovime opening We're looking for compettive Top 40 jock with produc-
tion to work in a 4 -atation marker. Send tepes and resumps to Craig Melz, Box 794, Yankion, SD 57078

K10A/ abanon, OR has immediate opening for
one onone communicetor for Oregon's fasteat moving One on-one communicetor for Oregon's fastest moving
FM Top 40 's. Smnd topes and resumes to Russ Daniets 743 Main St., Lebnnon, OR 97355 or cell (503) 258 . WOXQ-FM/Devtone Banch, FL II Mase appani FM tooking for quallifed air tolente. Also need full-time pro-
duction permon. No beginnert. Excellent ooportunity for the right people Send tapen and resumns todoy to John EOE M/F (3-7)

Urgontl Noso whiz Enota double as air telent on Pop/Adult FM. Aleo nasd tapee Puture obenninge. Pesise respond immediataly to Hank Darmon, Sintion, Mgr., KXKX, Figgenip Pier, Galveston
Istand, TX 77650 or call (713) 763-1108 EOE M/F (3-7) Chimt Enginant, Imenedierte opening for 5,000 wott full tirne AM etotion. 3 yre mxperterices in standard brondcasting with good maintananca background. Good nat1440 , Medordo. OR 97501 EOE M/F (3-7)
KGEN/Tularon neade on-air jock and noweman fo TOD 40, Country. Hard working with no experitionct nachasany Contect Gary Thompson 12091 A88-3400.
637 K ge FM/Grant Falis, MT' only AOR stetion to look
 (3.7)

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introductory manth's 400 topical oneliners and 'BONUS just $\$ 2.00111$ "PHANTASTIC PHUNNIES," 1343-A

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 writing monthly comody lines, bine, running leatures toD's who wanted to gat out ot the busimess anvwer Adoding comody tapes. 110
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Formerly WMYO, WAPE, KTLK, KIMN.FM, Q 103 Formerly WMYO, WAPE, KTLK
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Top West Contral Minnesote aportscaster looking for small ar medium marker station that values play-by
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Over 6 yrs experience devoted to high achool and junior College sporta. Currentily employed at 11 rated aras AM as Sports Director and air personality but looking for new challange. Cell BOB at (812) 235-2915 or (812)
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Dedicated professional redio nawaman looking for right challenge in West or Northweat. Strong enchor and reportar seaking similar or ND position at atation work with ell-news formet. Excellent raferencas. Now
when

Colgate Univeraty grad saeks amall/medium morke Top 40 Pop/Adult poshion. Top production end profee sional experlence. Cen relocote an where immedietely
Call or write DAVE DINARDO, 1510 Waterbury Rd Lekewood, OH 44107 or cell (218) 221-7953. (3-14)
Noed e PD? Ten vaer radio pro Including too 5 markel Will build your amall to medium morket station to Toi 40 winner. Have ass't PD will trevel. Call (802) 432-658 anvi
Top 40, Pop/Adult, AOR, Dizco AM/FM, liknble per
conality with PD, MD, PSA Director, promotion, mote and production experience. Desire fullitime open ing ns DJ with responsibility. Aircheck and ronume
only $n$ phone call nwny (218) $478-1206$ or (216) 478 -
O440 Young Maturn married minority wante to move family back to the West. Formar wanthor man, unleaman and bualnesamon. Jrd phone, I do ploy by-plny and nirnhift, Joyction. Amarican Loplon, mc. Call (218) 681 8384 o (218) $263-4135$ ( 3 -14)

RON BHANNON, looking tor jock nnd/or PD, MD postitan, Good voice, good production, thorough Contect Robst Young. 5421 Merndity Dr., Apt. 21.


Multi-Titant anikn mmploymant. Parmonnlity MOR and Hit Rock arwork Production snid promotion wibackground Call JERRY LITTENBERG (716) B30-34 12.
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Pop and RGB 10-vear veteran with great credentiel
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Avocedo look allke. Green with envy of those who work at vour station. Inventive, axperienced, dedicated

Rockin JOHN BTENNETT rock E roll animal of Top 40 serking to move into medium merket in Weatem experience. You cen caill during the dey ot (805) 831. 4224 esk for JOHN. (3-14)

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ner. Call (315) 342.3102. (3-14)

A beginner with 8 yrs experience in radio, 12 months experience in television production meintaining a sin-
cere understanding that cooperation end coordination ere a must for results. Would like to taam up with pros
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Their lose le your gain. Top notch redio streat reporter seeks major market position. New York City end MidVIRGIL (914) 831-9173. (3-14)

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tor. Tapes and resume upon requear. Ready to build your spring book. WAYNE A. BYERS 511 Broad Se Your spring 1321, or call (315) 363-0820 after 2pm

Music (PMG) Dlrector. Specialized knowledge, skills, production of lete 1950 s to early $1970 \cdot \mathrm{~s}$. Source library,
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Imaginative, creative, innovative, expenienced and knowledgeable jezz-ariented PD/MD/consultant/an
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Busted fist In Baton Rouge, weiting on e gig. 6 yrs experience, good pipes, production, references. Call
SHAUN ( 504 ) $387-6184$ ( $3-14$ ) BILL HILTON, Warm, parsonable, communicator who con bring in the numbere. (38.6 lest book). Poliahed production pro with progremm
able now. 1501) 224-1287. (3-14)
Minority, experienced alr and former Chisf Engineer wonte personnality radio quick. Heve worked madium and amall markete. Soul, MOR. Diaco and Gos-
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fuli-ybar and will sell your airwoves. Prafar Alabame. Georgia or Tonnmamee. CHUCK BERNARD (205) 263. 4878 nกntime. (3-14)

CARL WOLFE, KCII/Iows Citr, 1 vr perterme nxper lonce aneking first full.time ponition in Top 40 or Pop/
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Up-inmpo Country personelity looking for asma or ToD 40. Aftemoon driven or nvening ahift. Hard work for decent bucke. Thpas and ranuman on requant. If in
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GARY WHIPPLE, formerly Mumio Director nnd evmn ing nnnouncer ni WCMF/Rochenthr smeking a full-timn AOR ponition. 4 yre protosational nxperience. Call

I love you Thxne, Flopidn, Arizonn, Gmorgle, Ten
 lovitime. Dasirn fuli-time oponing ne promotion and production expmilenco, LesA Dirnator, talk. Cail LARRY at (216) 478-1200 Merdium and miyor marknte only. (3 14)

## Positions Sought

Creative and supar antertalning parsonality sooks market atation any formar. Cell WES at (209) 299068 24 hours adey. (3-14)
Experienced Newe Dlrector-reporter, three time AP Broedcaster Aword winner lorking for a now challenpe
Willing to ralocate. Call MARK JOHNSON $(507) 288$ 6551 or (507) 437-3852 anytime. (3-14)
PD/MD from amall morket Midwastam station look ing to expend into a Midwettern medium merket. Good knowledge of 50 's and 60's music. If interested give
JOHNNIE G a call at (414) $683-9775$ ater 1 pm (3-1a)

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How about me KEN E. MARKS. I'm looking for a Top 40 or Pop/Adulh glg. I'llgive $110 \%$ on-sir and production Will trevel. Call (213) B38-5384. Looking forward to Thanks to automation, I'm now ovelloble to work for You. Experience includes mornings at KYA-FM/Sen
Franclsco end WDRC-FM/Hantord. Seak Mojor markel frarcisco end WDRC-FMIHartford. Seak major marke air, or medium merket PD/air position. MIKE TAYLOR
(415) 849.3782. (3-14) MITCH MCCRACKEN 11 yre experionce AOR look ing for PD in medium or major merket. Formeriy of
WMC-FM, WRNO-FM, WNOEFM, WZXR, KGGO Con be reached et (213) 559 4005. (3-14) Award-winning local and ayndicated sporiscastar $(3-14)$ )

Successful Pop/Adut programmer end major mer ket performer available. 10 -ve日r vetiaran aimoat half
with RKO OGO's. Polished eutomation and live akille. with RKO OEO's. Polished automation and live skille

RON EVANS, currentiy morninge ot KOKQ-FM Montgomery looking for Top 40 or AOR position in medium markar. 3 yra on-air experience, good produc
tion and sales background. Call (408) 648 -0834 or (408) 394-9000. (3-14)
ANDY TYLER formorly MD FM93/Visolle. Fresno, ell nights KCKC/Sen Bemardino. A wealth of music and programming knowledas in all formats is luat a mmCHUCK MANNING, formeriy KRAM/Los Vogas ooking. Funny pertaonality, remotes, interviews, Also Cell (702) 871-4254. (3-14)
A.J. MARTIN, KIIS-FM, KIOQ, references rell ine story. Mess
$9890 .(3-14)$ Successful Seattle Program Dlrector now looking
for PD/ABelistent PD/Music Director and bir telent position. Formerly with Golden West KPLZ (KVI-FM) as PD

Experienced air parsonality, looking for a challange and a better opportunity 8 yrs experiance in all factore of redio including Top 40 . Country, and Pop/Adult. Cal
envitme. (215) 435-4283 or (215) 481-1072. (3-14). Warm ond witty ex-deejey out of business for $1 / 2$ Adult station. 10 yra experience, including some major
Ars (n) (3-7)

MIKE BENSON former ABa't PDIMD in Grend Re plde looking for step up. Heaw AOR, Top 40, produc, ing Way. Apr. 202, Grand Raplds, Ml 49508 or cell (616)

## Miscellaneous

WETZ/New Martinnville, WV switched formnis io Top 40 and nesds record aervice from oll lobels. Send to
Nenl Ardmen, WETZ. Bor 249 . Now Martinsvillis. W 28155. (3 14)

CBUB new ceble FM/New York needs Pop/Aduth nid
 WNDR/Syrncusés 1 aintion among $18-48$ noedm batter record nefvice trom nil labola. Planan contact Jay
Mayerm, PD, (315) 440-1516. (3-14)

WFAW 94/Fort Aikinson, Wi recnntly chnnged to Pop Adult formme. Strong emphnsis on Oldion. We'rn in do
 $60^{\circ} \mathrm{E}$, and $70^{\circ} \mathrm{n}$ Sand envithing to Johnnine G Gnrd
PD, WFAW, Box 94 , Ft. Aikineon, Wi 53538 (3.14)
WBZI-FM85 ... hne madm the nwitch to atrroo country and now we nind mervice ASAP I Pinying allick the old and now rolenneme. Send mny holp to Mik Mnhnfiny, PD, WB21, Box 98-60)
OH 45385 ( 613 ) 426 2433 (3 14)
KCOW/Allance. NE Adult Contempornry/Pon/Adul formnt ninete racord narvicen ne
labole. Call (308) 7621400 (3 14)
WZEN FM nmade Dieco and Pup Service for minglom and nibumb from all recorn campnniem Mmnen wend to Pro
gram Dirnctor, WZEN, 1139 Olive St, St Loult, MO grnm Dirnctar
63101 (3.71
$1+$

## TIT DUGRIES

## BREAKERS.

"Back Page 日reakers" are those newer records that have the greatest level of station activity on any given week.

## BILLY JOEL

You May Be Right (Columbia)
$\mathbf{8 4 \%}$ of our reporters on it. Moves: Up 91, Same 15, Down 0, Adds 63 including WABC, 96 KX, F105, $\mathbf{Q 1 0 5}$, WLS, WGCL, WOKY, KFI, KUPD. See Parallels, charts at number 25.

## FLEETWOOD MAC

## Think About Me (WB)

74\% of our reporters on it. Moves: Up 72, Same 27, Down 0, Adds 49 including WFIL, F105, 297, Q102, WOKY, KFMK, WQRK, KIOY, KZZX. See Parallels, charts at number 27.

## JIMMY RUFFIN

## Hold On To My Love (RSO)

69\% of our reporters on it Movos: Up 74, Same 31, Down O, Adds 34 including WFIL, PRO-FM, Q105, KBEQ, Q102, KJR, WFBL, KBFM. See Parallels, charts at number 28.

## CHARLIE DORE

## Pilot Of The Airwaves (Island)

66\% of our reporters on it. Moves: Up 69, Same 28, Down 0, Adds 35 including WCAO, PRO-FM, KS95-FM, WGCL, KJR, KOPA, WFLY, FM100, KYNO-FM. See Parallels, charts at number 29.

## UTOPIA

Set Me Free (Bearsville/WB)
$59 \%$ of our reporters on it Moves: Up 54, Same 29, Down 0 , Adds 35 including Z93, KDWB, WKBO, KAUM, $96 X$, WRVQ. WDRQ, KRUX. See Parallels, charts at number 30.

## NEW \& ACTIVE

 Indicate how many of our reporters are on the record this week 11001 and of those 100 now
many added is this week 125 . Moves" are broken down for each record and thalicate how many added it this week 125). Moves" are broken down for each record and Indicate how
many stations moved the song Up on their enarts, hela it the same ion to on, add to on, 31.31. etc , moved it Down on inelr enarts, or Added it inis week. Complete alrpiay activity on
all songs isted in New \& Active can de found in the paraliels.

BILLY PRESTON \& SYREETA "With You I'm Bom Again" (Motown) 116/13, Moves: Up 84, Same 8, Down 11, Adds 13 including WABC, F105, KVIL, WHB, WOKY, KJR, WXLO 11.8, WFIL 22-13, 29312.9 KBEQ 26-21, WZUU 5-2, KEARTH 18-11, K FRC 25-20.
PAUL DAVIS "Do Right" (Bang) 98/43
Moves: Up 37, Same 18, Down O, Adds 43 including WFIL, KBEQ, KEARTH KFI, WHFM, WHYN, KINT, 96 X, FM100, WDRQ.
JOURNEY "Any Way You Want It" (Columbia) $80 / 19$
Moves: Up 37, Same 24, Down 0. Adds 19 including JB105, Z97, WGCL B100, WHFM, WPST, WHYN, KBFM, Y95, KERN
PRETENDERS "Brass In Pocket (l'm Special)" (Sire) 71/17
Moves: Up 38, Same 16, Down 0. Adds 17 iricluding KEARTH, KFI, KIMN 95SGF, WISM, KMJK, WIFI 30-16, PRO-FM 13-9, CK GM 29-24, 94Q 5-3.
MELISSA MANCHESTER "Fire In The Morning" (Arista) 68/22, Moves: Up 32. Same 14, Down 0, Adds 22 including WFIL. WCAO. WRKO. WPGC, KDWB, KBEQ, WKBO, WTIX, WSKZ, WVIC.
GARY NUMAN "Cars" (Atco) 67/13
Moves: Up 37. Same 17. Down 0. Adds 13 including WOKY, KFI, KFRC. Q106, WERC, KJ100, 92X, WIFI 10-5, JB105 27-24. CHUM 16-9.
CLIFF RICHARD "Carrie" (EMI America) 61/17
Moves: Up 27. Same 17. Down 0. Adds 17 including WIFI, WGCL, WICC WHYN, KHFI, 95SGF, WORK, KMJC. KRQ.
FOREIGNER "Women" (Atlantic) 59/4
Moves: Up 30, Same 22. Down 3, Adds 4, KFI, WKBO, 96X, G100, WIFI 26-23, Y100 30-25, KUPD 10-9, KMJK 26-19.
WHISPERS "And The Beat Goes On" (Solar/RCA) 577
Moves: Up 39, Same 9, Down 2. Adds 7. WKBW, WAEB, WRVQ, KWEN KYNO-FM, WTMA, WANS-FM. JB105 30-27, WPGC 14-12, KHJ 7.5.
KENNY LOGGINS "Keep The Fire" (Columbia) 54/13
Moves: Up 32. Same 8, Down 1, Adds 13 including KIMN, KOPA, WKBO KHFI, WLAC, KTAC, KRUX, WSEZ, WAKX
PEACHES \& HERB "'I Pledge My Love" (Polydor) 53/9 Moves: Up 34, Same 6, Down 4, Adds 9, WOKY, B100, WICC, WHYN WKEE, 95SGF, WHBQ. WTWR, WCIR.

## Others Getting Significant Action

DAVID GATES "Where Does The Lovin' Go"' (Elektra) 46/2
Moves: Up 28. Same 16. Down 0. Adds 2, WIFI, KKXL. WRKO 30 28, KDWB 18-16. WZUU 16-14, 298 36-30. WRJZ 32-26, WAYS 31-29, KWEN 15-10, WJBQ 13-9.
FELIX CAVALIERE "Only A Lonely Heart Sees'" (Epic) 44/18 Moves: Up 18, Same 8, Down 0, Adds 18 including CKLW, KDWB, KIMN WFBR. WKEE. KEEL, WRJZ, WDRQ, WFBG, WAAY.

## NATIONAEAIRPLAY/30

| THMEE WEEKS AOO | rwo WEEKS AOO | LASt |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 6 | 5 | 1 | 1 | PINK FLOYDIAnother Brick In The Wall (Columbia) |
| 4 | 4 | 3 | 2 | RUPERT HOLMES/Him (MCA) |
| 14 | 9 | 6 | 3 | KOOL \& THE GANG/Too Hot (DeLite/Mercury) |
| 20 | 13 | 8 | (0) | CHRISTOPHER CROSS/Ride Like The Wind (WB) |
| 23 | 18 | 13 | 5 | EAGLES/l Can't Tell You Why (Asylum) |
| - | 25 | 15 | 6 | BLONDIE/Call Me (Chrysalis) |
| 26 | 19 | 12 | 7 | BOB SEGER/Fire Lake (Capitol) |
| 13 | 10 | 9 | 8 | LINDA RONSTADT/How Do I Make You (Asylum) |
| 3 | 3 | 5 | 8 | SPINNERS/Workin' My Way Back To You (Atlantic) |
| 2 | 2 | 2 | 10 | DAN FOGELBERG/Longer (Full Moon/Epic) |
| 1 | 1 | 4 | 11 | QUEEN/Crazy Little Thing Called Love (Elektra) |
| 19 | 15 | 14 | 12 | CHUCK MANGIONE/Give It All You Got (A\&M) |
| 29 | 26 | 18 | $(13$ | AIR SUPPLY/Lost In Love (Arista) |
| 8 | 7 | 7 | 14 | ANDY GIBB/Desire (RSO) |
| 15 | 12 | 11 | 15 | TOM PETTY/Refugee (Backstreet/MCA) |
| - | 27 | 22 | 13 | RAY, GOODMAN \& BROWN/Special Lady (Polydor) |
| 5 | 6 | 10 | 17 | TOTO/99 (Columbia) |
| - | 22 | 19 | 13 | SHALAMAR/The Second Time Around (Solar/RCA) |
| - | - | 23 | 13 | MICHAEL JACKSON/Off The Wall (Epic) |
| 27 | 24 | 21 | (2) | TOMMY JAMES/Three Times In Love (Millennium) |
| 7 | 8 | 16 | 21 | DONNA SUMMER/On The Radio (Casablanca) |
| - | 30 | 28 | 2 | DR. HOOK/Sexy Eyes (Capitol) |
| 30 | 28 | 26 | 23 | J. GEILS BAND/Come Back (EMI America) |
| 9 | 11 | 20 | 24 | NEIL DIAMONDISeptember Morn (Columbia) |
| - | - |  | 23 | BILLY JOEL/Y uu May Be Right (Columbia) |
| - | - | 29 | (2) | HEART/Even It Up (Epic) |
| - | - |  | (2) | FLEETWOOD MACThink About Me (WB) |
| - | - |  | (3) | JIMMY RUFFIN/Hold On To My Love (RSO) |
| - | - |  | (2) | CHARLIE DORE/Pilot Of The Airwaves (Island) |
| - | - |  | 3 | UTOPIASet Me Free (Bearsville/WB) |

This chart is based solely on airplay statistics compiled weekly from our rop 40 reporting stations. Black circled numbers indica te significant upward movement from at least $60 \%$ of our reporrers.

## MOST ADDED。

BILLY JOEL "You May Be Right" (Columbla)
FLEETWOOD MAC "Think About Me" (WB)
PAUL DAVIS "Do Right" (Bang)
UTOPIA "Set Me Free" (Bearsville/WB)
CHARLIE DORE "Pilot Of The Airwaves" (Island)
Complete Regionalized Listings on Pages 28 and 29 .

## HOTTEST

PINK FLOYD "Another Brick In The Wall" (Columbia) BLONDIE "Call Me" (Chrysalis)
BOB SEGER "Fire Lake" (Capitol)
CHRISTOPHER CROSS "Ride Like The Wind" (WB) EAGLES "I Can't Tell You Why" (Asylum)

CLASH "Train In Vain" (Epic) 40/20
Moves: Up 10, Same 10. Down 0. Adds 20 including WIFI, CKGM, KDWB, KBEQ, KIMN, KUPD, WKEE, KEEL. KZ93, KRUX.
38 SPECIAL "Rockin' Into The Night" (A\&M) 39/1
Moves: Up 16, Same 18, Down 4, Adds 1, WVIC, WIFI 17-10, Z93 14-10, KDWB 15-11, WKEE 36-32. WNOX 21-18. KCPX 26-22. WANS-FM 9.6.
ROMANTICS "What I Like About You" (Nemperor) 36/1
Moves: Up 15, Same 20, Down 0, Adds 1, KJ100, KIMN 24-21, KUPD 19-18, WDRQ 7-7. K104 30-24. WRKR $24-18$. wSPT 9.6.
RUSH "Spirit Of The Radio" (Mercury) 31/3
Moves: Up 17, Same 10, Down 1. Adds 3, WTIX. KJ100, KILE, CHUM 7.7, KDWB 25-20, KWK 1-1, KUPD 4.3, WBEN-FM 39.33.
LINDA RONSTADT "Hurt So Bad" (Asylum) $30 / 11$
Moves: Up 9, Same 10. Down 0. Adds 11. WXLO. WCAO, Q106, WAPE, WSGA, KYNO-FM, KJRB, KRSP, KLUC, V100, KPUR.
DAN FOGELBERG "Heart Hotels" (Full Moon/Epic) 29/21
Moves: Up 6, Same 2, Down 0, Adds 21 including WZUU, KOPA, 14Q, KFMK, KHFI, WSKZ, WDRQ, KWEN, KRAV. KARLA BONOFF "Baby Don't Go" (Columbia) 29/6
Moves: Up 12, Same 11, Down O, Adds 6, WAYS, WZZP. WHEB, WHHY, WFOX. WTMA, KGW 30-28, KKXL 23.18, WAKX 24.17.
KENNY NOLAN "Us And Love, We Go Together" (Casablanca) 29/0
Moves: Up 15, Same 12, Down 2, Adds 0, Y100 26-23. WGCL 25-23, KINT 24-16, WLAC 26-21, WAYS 25-23. KWEN 23-15, WFBG 38-27, FM99 16-13.
STYX "Borrowed Time" (A\&M) 28/24
Moves: Up 1. Same 3, Down 0. Adds 24 including JB105. KSLQ, WTRY, B.J105, KJ100, KZ93, WNAP, WMEE, KCPX, KTKT. BROTHERS JOHNSON "Stomp" (A\&M) 27/17
Moves: Up 9, Same 1, Down 0, Adds 17 including WPGC, Z93, CKLW, KHJ, WFBR, WTIX, WERC, 96X, WDRQ, KJRB, Y100 33-29, KEARTH d-25.
WARREN ZEVON "A Certain Gin" (Asylum) 26/10
Moves: Up 5, Same 11, Down 0, Adds 10, KBEQ, WAEB, WKEE, KZ93, WGUY, WLBZ, WISE, WTMA, WROV, CK101. SMOKEY ROBINSON 'Let Me Be The Clock' (Tamla) 22/11
Moves: Up 5, Same 6, Down 0, Adds 11, WXLO, WHYN, KFMK, KHFI, WAXY, WOHO, KYNO-FM, WCIR, WTMA, KPUR, KKLS.
WAYNE NEWTON "'Years" (Aries 11) 22/1
Moves: Up 9, Same 12. Down 0, Adds 1, KFYR, WRKO 29-27, PRO-FM 24-20, KEARTH 21-18, KEEL 17-6, WTSN 17-12.
OFF BROADWAY "Stay In Time" (Atantic) 20/5
Moves: Up 6, Same 9, Down 0, Adds 5, 96KX, WPEZ, KXX106, WISE, WGBF, KZ93 3-1, K104 6-5, WSPT 17.12
JEFFERSON STARSHIP "Gid With The Hungry Eyes" (RCAVGrunt) 20/1
Moves: Up 6, Same 13. Down 0, Adds 1, Z97, WGCL 22-20, WFLY 19.17. WNAP 28-22, KROY 25-23.
JIMMY BUFFETT "Survive" (MCA) 18/4
Moves: Up 10, Same 4, Down 0, Adds 4, 94Q, Z98, KXX106, WAXY, WAPE 23-19, WRJZ 31-23, KBIM 24-20.
Continued on Page 34


[^0]:    TAKE IT "EASY ED" - 95GF/Savannah talk show host "Easy" Ed Hartlov is captured in a candid moment during an interview with "Playboy"'s Miss
    Merch, Henriette Alais.

