

Backhaul
Spectrum
Sunsets

In-building
Wireless

Infrastructure, regulatory and financial information for the antenna-siting community

ABOVE GROUND LEVEL

May 2010

agil

agl-mag.com

Lighting Systems & Technology

#BNTVDX **AUTO**SCH 3-DIGIT 856
 #0381599# SUBSCRIBER ID 38159
 BARRY MISHKIND
 RADIO GUIDE
 2033 S AUGUSTA PL
 TUCSON AZ 85710-7906
 9/7
 S47W
 1MC
 LIBERTY
 PERMIT # 45
 US POSTAGE PD
 PREST STD

- Cable Networks Provide Backhaul
- Antenna-site Grounding
- Quick-Guide to Engineers and Consultants
- National Operations Center
- Insurance During a Recession

WE UNDERSTAND EVERY TOWER OWNER FACES UNIQUE RISKS.



Atlantic Risk Management is a large, independent insurance agency and an expert in protecting tower owners from unexpected risks. We offer complete, competitively priced programs endorsed by PCIA and tailored to suit your specific exposures, including: self-supporting, guyed or monopole towers; support equipment; shelters and fencing; plus general liability, business auto, workers' compensation, umbrella and more.

Find out why we protect more tower owners than any other agency.

Call 410-480-4413 or 410-480-4423, visit www.atlanticrisk.com

or email David Saul at dsaul@atlanticrisk.com

**Atlantic Risk
Management**
CORPORATION

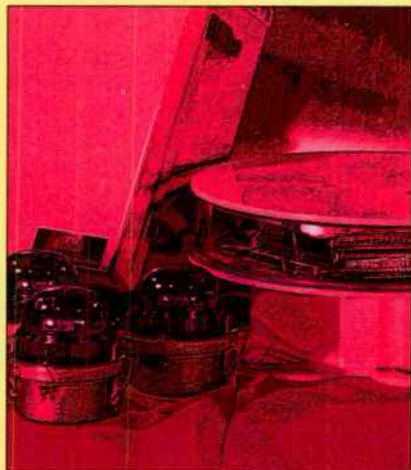


Endorsed by:

PCIA
The Property-Casualty Insurance Association



34



on the cover

Pictured on this month's cover is an aviation obstruction lighting system from Flash Technology. This dual-LED lighting solution features a single layer of LEDs supplying both red and white light, enhanced data monitoring capabilities, and ground-based power converter and controller.

For more information on lighting systems and monitoring, see our product showcase on page 44.

AGL (Above Ground Level) is published 11 times a year by Biby Publishing, LLC, 18331 Turnberry Drive, Round Hill, VA 20141, and is mailed free to qualified individuals in the United States of America.

POSTMASTER: Send address change to *AGL* Circulation Department, 18331 Turnberry Drive, Round Hill, VA 20141.

Features

22 Multiple Sunsets at 18 GHz Reduce Backhaul Spectrum

By Jerry Armes

24 AGL Tower of the Month

Location information courtesy of TowerSource. Photography by Scott Dolash

26 Cable Networks Set to Break the Backhaul Bottleneck

By J. Sharpe Smith

30 Ensuring FCC Compliance: The Value of a Well-run NOC

By Brian Beck, Robert M. Smith and Mitch Bateman

34 A Game-changer for In-building Wireless

By J. Sharpe Smith

40 Designing and Testing Low-resistance Grounding

By Harshul Gupta

Departments

4 Editorial Comment — Full Signal

By Don Bishop

6 Publisher's Note — Long in the Tooth, Wolf, Wolf

By Richard P. Biby, P.E.

8 Buyers Guide — Quick-Guide to Engineers and Consultants

20 Risky Business — Insurance During a Recession

By David Saul, AAI

44 Product Showcase — Lighting Systems and Equipment

46 Advertisers Index and Professional Directory

Full Signal

A documentary movie about the antenna-siting industry, *Full Signal*, may not tell the full story. It also may not be intended to tell the full story.



A first-time directorial effort by an experienced line producer for documentaries, Talal Jabari, the movie offers a look at wireless infrastructure that narration describes as "the world's largest biological experiment ever."

At two conferences *AGL* attended during the past month, attorneys

Don Bishop, Executive Editor
 dbishop@agl-mag.com

involved in helping wireless telecommunications carriers and antenna site developers with public meetings and hearings associated with the process of obtaining local government permits for antenna collocation and new sites said that their clients should expect the movie to be cited by those who oppose the permits.

Screenings of the movie are limited, but you can watch the movie's trailer and teaser videos at the website www.fullsignalmovie.com.

A site acquisition attorney who viewed the movie said he saw no information presented except that which took the side against antenna placement. For a video that supports antenna placement, you'll need the California Wireless Association's film, *You Can't Have One Without the Other*. You can view it at www.calwa.org. **agl**

Picture of the Month



David Saab, president of the Missouri/Kansas (MoKan) Wireless Association, stands in front of the exhibit area in the lobby of the Overland Park Convention Center in Overland Park, Kan. On April 12, the association conducted its inaugural trade show, attracting 200 attendees and 26 exhibitors. Saab said that all 11 of the event's available sponsorships, which ranged in price from \$250 to \$5,000, sold out. "If we are fortunate enough to have volunteers willing to help with a second trade show," Saab said, "we'll do it again next year."

Delaina Lenard, a member of the MoKan Wireless Association board of directors, was among the volunteers who spearheaded the inaugural trade show effort.



Infrastructure, regulatory and financial information for the antenna-siting community

PUBLISHER/CEO
 Richard P. Biby, P.E.
 (540) 338-4363; rbiby@agl-mag.com

EXEC. EDITOR/ASSOC. PUBLISHER
 Don Bishop
 (913) 322-4569; dbishop@agl-mag.com

CONTRIBUTING EDITOR
 J. Sharpe Smith
 (515) 279-2282; ssmith@agl-mag.com

PRODUCTION ARTISTS
 Scott Dolash
 (913) 642-3018; sdolash@agl-mag.com
 Alex Sturdza

ADVERTISING MANAGERS
 Mercy Contreras
 (303) 988-3515; mcontreras@agl-mag.com
 Phil Cook
 (951) 301-5769; pcook@agl-mag.com
 Mary Carlile
 (484) 453-8126; mcarlile@agl-mag.com

CIRCULATION MANAGER
 (951) 301-5769; circulation@agl-mag.com

CORPORATE OFFICE
 Biby Publishing, LLC
 18331 Turnberry Drive
 Round Hill, VA 20141
 (540) 338-4363

PRESS RELEASES and ADVERTISING MATERIALS
press@agl-mag.com

STATE WIRELESS ASSOCIATION NEWS
 Send updates about state wireless association meetings, golf tournaments, fundraisers and other events to: swap@agl-mag.com

SUBSCRIPTION INFORMATION:
AGL (Above Ground Level) is mailed free to qualified persons in the United States working in the antenna-siting industry and related services.

To subscribe online, go to:
www.agl-mag.com/subscribe.html

To subscribe by mail:
 AGL Circulation Department
 18331 Turnberry Drive
 Round Hill, VA 20141

COPYRIGHT ©2010 Biby Publishing, LLC
 ALL RIGHTS RESERVED



- Antennas • Combiners
- Duplexers • Filters
- Wattmeters
- System Design



Since 1972

Telewave has over 30 years experience serving Public Safety and Government agencies, and we have earned an unmatched reputation for rugged, reliable systems to enhance and extend the range of radio communication systems. Our customers include:

*California Highway Patrol • CALFIRE • Nevada Highway Patrol • Washington State Patrol • US Forest Service
US Air Force • US Coast Guard • Canadian Coast Guard*

Wide variety of products

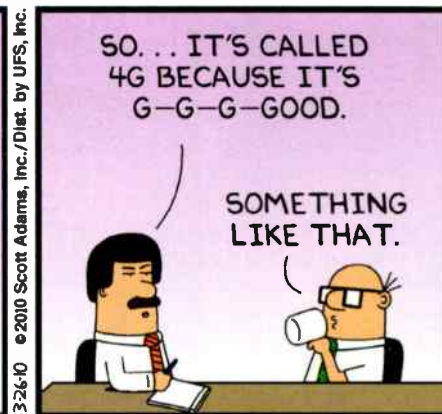
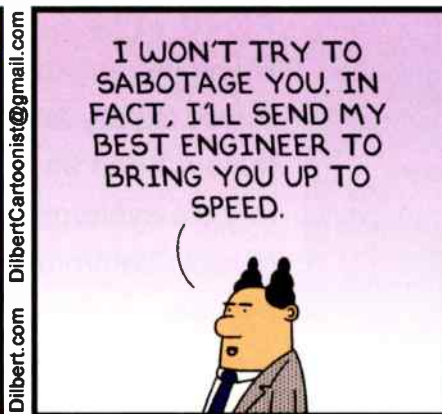
Telewave makes hundreds of standard and custom radio products, which are available in frequency bands between 30 MHz and 2.5 GHz. We still make “legacy” products that other manufacturers no longer support, such as dipoles with downtilt and 30-88 MHz antennas, combiners, and filters. Telewave equipment is designed and built exclusively in the US, using the highest quality materials, with the fastest overall delivery time in the industry.

Digital, 700 MHz and Narrowband Ready

Telewave products operate in the RF domain, and are completely transparent to the air interface, including P25, wideband data, and radio over IP. A single combiner can handle analog, narrowband, and digital signals without any manufacturer-specific adaptation, which can greatly enhance interoperability.

Contact Telewave today at 1-800-331-3396, or visit our website at www.telewave.com

Long in the Tooth, Wolf Wolf



Dilbert.com DilbertCartoonist@gmail.com

3-26-10 © 2010 Scott Adams, Inc./Dist. by UFS, Inc.

© Scott Adams/Dist. by United Feature Syndicate, Inc.

As much as I love going to all of the trade shows and as much as I enjoyed my time in purgatory — oh, I'm sorry, I mean Las Vegas — this year was a little upsetting. I turned 45 years old yesterday, and although my right knee hurts

more than usual, I have to admit I have less and less of an idea of where this industry is going than I ever had. I'm not trying to shake your confidence in *AGL* however.



As I write this, I'm getting back from the Tower Technology Summit

collocated with CTIA Wireless 2010. This year, the *AGL* staff and I had the pleasure of being responsible for the Summit programming material (that means we organized the speakers and decided or helped to decide what the sessions should be), and that means that I was up on the stage and had a microphone all to myself. It was a surprise to me to realize how much the industry has matured. So many years ago (I was about 17 years old in 1982), this industry seemed so foreign, different and unique. Few people had a basic understanding of what was happening or the physics behind how it happened. In 1983, the

year I graduated from high school, I remember meeting so many people who would go on to do some amazing things in wireless: attorneys, managers, engineers, entrepreneurs and others.

Many fortunes have been made in wireless, and some have been lost, but there are more wins to come. My only doubt comes from not knowing exactly where some of the next wins will come from. Some things that seem like good bets may turn out not to be. For example, I'm surprised that a modern-day shared backhaul infrastructure provider could not be just cleaning up with the current demand for capacity. However, carrier concerns for quality and self-destination are overriding shorter-term financial incentives.

I've been preaching for some time that there will be a much greater number of smaller sites, and that providers of site construction and maintenance should do well in the future. That remains my prediction. I thought it would have happened by now. One characteristic of people who are early predictors of technology changes is that those who predict what will happen are often frustrated by the slow rate of change and do not stick to ideas long enough to achieve the financial reward. Recently, I ran into a gentleman who has acquired fiber rights-of-way along railroad tracks to build and provide dark fiber. Initially, my response of "seen that — someone else did it, so why bother" quickly gave way to my excitement over what this group was doing

differently. We'll feature this person and his company in upcoming *AGL* issues. I hope to show how a unique idea fits into our industry.

Speaking of our industry, it is nice to see tower companies begin to provide more services again. We're seeing the "We're just a real estate company" mantra changing into an acknowledgement that "Yeah, and we do a bunch of other stuff too." In the late '90s, we saw gravity in action as a serious force and we've all learned a lot. Let's hope the noncore business opportunities will be profitable and longer-lived this time out.

We're looking into DAS networks

I'm surprised that a modern-day shared backhaul infrastructure provider could not be just cleaning up with the current demand for capacity

much more thoroughly than previously. If you have any unique knowledge or particular love of DAS, please be in touch. We're lining up a series of articles and are looking for different perspectives, experiences and backgrounds to dig into the technology. **agl**


By Rich Biby, Publisher
rbiby@agl-mag.com

Our new Tower Finder.
Ready. Set. Find.



 Access Competitive Data

 Save Towers & Searches

 Set User Preferences

Such a simple way to locate towers: just visit TowerCo.com, enter your criteria in our amazing Tower Finder, and click "Find." That's it. And to get access to competitive data, the ability to save searches, and the option of setting user preferences, all you have to do is register. Ready? Go.

TowerCo.com/AGL



TowerCo[®]
simplicity. found..

Quick-Guide to Engineers & Consultants

As a supplement to January's 2010 Buyers Guide, here is a listing of engineering firms with additional information on the types of services they provide.



Aarcher

910 Commerce Road
Annapolis, MD 21401
Mark R. Serio, PG
mserio@aarcherinc.com
P: (410) 897-9100
F: (410) 897-9104
www.aarcherinc.com

Services

Environmental, NEPA, Cultural and Natural Resources Investigations

Company Description

Aarcher provides Phase I environmental due diligence, NEPA screening, and cultural and natural resources support services for antenna and tower installations throughout the United States. Since 1997, our team of environmental scientists and conservation specialists and architectural historians has supported thousands of installations from offices in Colorado, Georgia, Maryland and Texas.

Advanced Frequency Engineering

13194 U.S. Highway 301 South,
Suite 314
Riverview, FL 33578-7410
Dana Dulabone
dana@rfawareness.com
P: (813) 495-0038
www.rfawareness.com

Services

RF Systems Design, RF Propagation, RF Safety, Electro-magnetic Compatibility, Site Design

Advantage Communications

515 S. Highlands Drive
Hollywood, FL 33021
Mark Lavallee
mark.lavallee@advantage-com.com
P: (954) 961-2642
F: (954) 894-8900
www.advantage-com.com

Services

RF Systems Design, RF Propagation, RF Safety, Electrical, Power Systems, Geotechnical, Structural, Site Design

Aerial Spectrum

20 Blanchard Road, Suite 4
Burlington, MA 01803
Paul L. Mucci, P.E.
pmucci@aerialspectrum.com
P: (781) 272-6800
F: (781) 272-6225
M: (617) 877-8450
www.aerialspectrum.com

Services

RF Systems Design, Site Design, RF Propagation, Environmental, RF Safety, Geotechnical, Electro-magnetic Compatibility, Structural, Electrical, Architectural, Power Systems

AeroSolutions

5500 Flatiron Parkway, Suite 100
Boulder, CO 80301
Jim Lockwood
jlockwood@aerosolutionsllc.com
P: (720) 304-6882
F: (720) 304-6883
www.aerosolutionsllc.com

Services

Site Design, Structural, Environmental, Architectural, Monopole Extensions, Construction Management Services

See our ad on page 42



AFL Network Services

P.O. Box 3127
Spartanburg, SC 29304
Dennis Beck
dennis.beck@afitele.com
P: (615) 591-0098
F: (864) 433-5363
www.AFLnetworkservices.com

Services

Site Design, Structural, Power Systems, Detail engineering for specs regarding

telco equipment

Company Description

AFL provides installation, material furnish, detail engineering, construction and maintenance solutions, allowing wireless telecommunications companies to maintain satisfied customers by offering ever-increasing bandwidth, technology and service performance. AFL plans, designs, implements and maintains communication networks for service providers, working in all communications markets offering network, cell site and enterprise solutions.

AM Coordination Services

P.O. Box 6065
Martinsburg, WV 25402
Butch McBride
amcoordination@aol.com
P: (304) 264-5941
www.amcoordination.com

Services

RF Propagation, RF Safety, AM Broadcast Coordination, Intermodulation Studies

Company Description

We provide coordination in compliance with FCC rules regarding AM broadcast stations, detuning skirt repair and manufacturing. Also we provide MININEC modeling of AM broadcast antennas and cell towers to determine re-radiation, as well as intermodulation studies, MPE studies and RF propagation studies.

Ardent Associates

24 Deerpond Blvd.
Atco, NJ 08004
Trudi Edwards
Trudi.Edwards@comcast.net
P: (856) 873-4977
F: (856) 768-5592
www.ardentassociates.com

Services

Consulting Services



AN SPX DIVISION

Put YOUR **MONEY** back where it belongs,
in YOUR POCKET

Flash Technology introduces
the **FTB 362 Dual LED Lighting System**

**Giving you the Lowest Cost of
Ownership through:**

- 100% serviceable components and controls at base of tower
- Most advanced diagnostics and controls
 - Quarterly inspection waiver compliant hardware
 - 10 year expected life



332 NICHOL MILL LANE, FRANKLIN, TN 37067 • 888-31FLASH • www.flashtechology.com

Arthur K. Peters Consulting Engineers

5422 NW 91st Blvd.
Gainesville, FL 32653

Art Peters
akpce@cox.net
P: (352) 331-0149
www.akpce.com

Services

RF System Design, RF Propagation
Software services including antenna radiation pattern distortion analysis



ATC Associates

5602 Thompson Center Court, Suite 405
Tampa, FL 33634

Carl Asprinio, Florida Business Development Manager
carl.asprinio@atcassociates.com
P: (813) 889-8960, ext. 226
F: (813) 889-8754
www.atcassociates.com

Services

Environmental, Geotechnical, RF Safety, Environmental Site Assessments, Phase 1 and 2, NEPA Foundation Design, Construction Material Testing and Inspection, Hydro-Geology, Industrial Hygiene, Health & Safety, Asbestos, Lead-based Paint, Radon, Underground Storage Tanks Assessments & Remediation. Spill Prevention and Control, Environmental Compliance Audits and Laboratory Services, Audits

Company Description

ATC Associates is a full-service geotechnical, construction materials testing and environmental engineering firm. ATC is continually ranked within the top 10-20 percentile of engineering design and environmental firms by *Engineering News-Record*. We provide services to the telecommunications industry. Founded: 1982
Employees: 2000, 65 offices nationwide
Headquarters: Lafayette, La.



ATWELL
TELECOMMUNICATIONS

Atwell Telecommunications

4610 Eisenhower Blvd., Suite 200
Tampa, FL 33634

Martha Penton
mpenton@atwell-group.com
P: (813) 781-6809
F: (813) 884-4288
www.atwell-group.com

Services

Site Design, Environmental, Structural, Architectural, Electrical

BCI Communications

A UniTek Global Services company
18-01 Pollitt Drive
Fair Lawn, NJ 07410
Lorin A. Perow, National Marketing Manager
perowl@bcisites.com
P: (201) 791-3200, ext. 1078
F: (201) 794-8974
M (201) 927-4801
www.bcisites.com

Services

RF Systems Design, Site Design, RF Propagation, Environmental, Geotechnical, Structural, Electrical, Architectural, Power Systems

Black & Veatch

10950 Grandview
Overland Park, KS 66210
Kevin Bukaty, Marketing Manager
bukatyk@bv.com
P: (913) 458-7967
www.bv.com

Services

Site Design, Environmental, Structural, Architectural, Power Systems, Tower Modifications

BTM Engineering

3001 Taylor Springs Drive
Louisville, KY 40220
Woody Marcum, PM/PE
wmarcum@btmeng.com
P: (502) 815-7544
F: (502) 459-8427
www.btmeng.com

Services

Site Design, Structural, Architectural, Electrical, Power Systems, Survey, Site Audits, MTSO, AutoCAD



www.burnsmcd.com

Burns & McDonnell

9400 Ward Parkway
Kansas City, MO 64114
Michael Shafer
mshafer@burnsmcd.com
P: (816) 349-6761

F: (816) 822-3296
www.burnsmcd.com

Services

RF Systems Design, RF Propagation, RF Safety, Electro-magnetic Compatibility, Electrical, Power Systems, Site Design, Environmental, Geotechnical, Structural, Architectural, Digital & Analog Microwave Design, RF NEPA, FCC licensing

Company Description

Burns & McDonnell has been building critical infrastructure for more than 100 years. Today, we are using our infrastructure expertise and experience to help our clients make their infrastructure intelligent. With Burns & McDonnell's world-class, industry-leading telecommunications and network engineering team, we deliver scalable, cost-effective, technology-optimized communications networks that complement existing networks while conforming to industry best practices and technical standards.

Cavell, Mertz & Associates

7839 Ashton Ave.
Manassas, VA 20109
Gary Cavell - Richard Mertz
gcavell@cavellmertz.com
P: (703) 392-9090
F: (703) 392-9559
www.cavellmertz.com

Services

RF Systems Design, RF Propagation, Data and Mapping Analysis

Celerity Integrated Services

2083 Quaker Pointe Drive
Quakertown, PA 18951
Deron Leight
dleight@cistele.com
P: (215) 538-1600
F: (215) 538-1602
www.cistele.com

Services

DAS and Fiber-optic Engineering



Core Design Services

2903 Saturn St., Suite H
Brea, CA 92821
John Koos
jkoos@core.us.com
P: (714) 729-8404
F: (714) 333-4441
www.core.us.com

Services

Electrical, Power Systems, Site Design, Structural, Architectural



Coordinate your coordinates.

Expand your network—or pinpoint its focus—with AT&T Towers. We've redesigned our website to make it easy to locate over 10,000 towers, with space available for lease. Start using our new Interactive Maps search function to find the right tower, right away. Simply register at att.com/towers.

AT&T Towers



© 2011 AT&T Knowledge Ventures. All rights reserved. AT&T, the AT&T logo and other AT&T marks are trademarks of AT&T Knowledge Ventures. All other marks are the property of their respective owners.

Company Description

Core Design Services provides a full-range of services including permitting drawings, structural and electrical engineering, surveying, geotechnical investigation and photo simulation.



Day Wireless Systems

4700 SE International Way
Milwaukie, OR 97222
Darrell Rogers
drogers@daywireless.com
P: (800) 554-0402
F: (503) 794-3763
www.daywireless.com

RF Systems Design, RF Propagation, RF Safety, Site Design

Company Description

Day Wireless Systems is the largest full-service wireless integrator in the West with teams in California, Oregon and Washington. We offer RF design, FCC licensing, system implementation, equipment rental and system maintenance. Site services include tower erection, site construction, collocation on 140 sites, site management, technical audits, propagation and path analysis and installation.



DYNAMIC ENVIRONMENTAL ASSOCIATES, INC.

Dynamic Environmental Associates

P.O. Box 7058
Lake Worth, FL 33466
Tracy Brittain
Tbrittain@DynamicEnvironmental.com
P: (877) 968-4787
F: (561) 968-6847
www.DynamicEnvironmental.com

Services

Environmental

Company Description

Dynamic Environmental Associates is the industry-recognized source for: NEPA compliance; environmental site assessments; permitting, auditing and reporting. DEA has achieved recognition from both the tower industry and competitors alike as being leading experts in environmental assessment and compliance. For over 15 years, DEA has been providing the communications industry with expert professional environmental services.

See our ad on page 37

E2 Project Management

87 Hibernia Ave.
Rockaway, NJ 07866
Jason M. Smolinski
Jason.Smolinski@e2pm.com
P: (973) 299-5200 ext 201
F: (973) 299 5059
www.e2pm.com

Services

Site Design, Environmental, Geotechnical, Structural Architectural, Electrical, Power Systems

EMF Consulting

9011 SW 15th Ave.
Portland, OR 97219
Robert F. Cleveland Jr.
rfcleveland@gmail.com
P: (202) 306-3820
www.rfcleveland.com

Services

RF Safety



ENGINEERED ENDEAVORS

Engineered Endeavors

10975 Kinsman Road
Newbury, OH 44065-9787
Jeff Syslo
jsyslo@engend.com
P: (440) 564-5484 ext. 234
F: (440) 564-5489
www.engend.com

Services

Structural

Engineering Associates

1220 Old Alpharetta Road, Suite 390
Alpharetta, GA 30005
Michael McGannon
mcgannon@engineeringassociates.com
P: (678) 455-7266
F: (678) 455-9223

RF Systems Design, RF Propagation, Structural



Environmental Corporation of America

1375 Union Hill Industrial Court
Alpharetta, GA 30004
Marvin Webster
marvin.webster@eca-usa.com

P: (770) 667-2040
F: (770) 667-2041
www.eca-usa.com

Services

Environmental, Geotechnical

Company Description

Environmental Corporation of America (ECA) is an environmental, NEPA regulatory, cultural resources and geotechnical consulting firm headquartered in Atlanta. ECA is a specialist consultant to the wireless telecommunications and broadcast industry and has completed environmental documentation for thousands of FCC-regulated facilities throughout the eastern United States.



Environmentex

6060 N. Central Expressway, Suite 560
Dallas, TX 75206
Brian McCallister
brian@environmentex.com
P: (214) 793-7317
F: (214) 367-3861
www.environmentex.com

Services

Environmental, Geotechnical

Company Description

Providing fast turnaround and solid, dependable reporting, our seasoned professionals have a tremendous depth of experience in environmental due diligence and compliance for the tower industry. Our engineers, biologists, archeologists and historians have performed thousands of Phase I, NEPA, SHPO and geotechnical studies across the United States and are experts in addressing FCC NEPA regulatory issues fast and within budget.



Excell Communications

6247 Amber Hills Road
Trussville, AL 35173
pattant@excellcommunications.com
P: (423) 648-9800
www.excellcommunications.com

Services

Site Design, Environmental, Structural, Architectural, Construction, Construction Project Management

Company Description

Excell Communications is a leader in providing enhanced network deployment and implementation services to the wireless industry. Experience, expertise and self-

www.agl-mag.com

NEW From Times Microwave Systems!

Times ProtectTM

Lightning and Surge Protection for The 21st CenturyTM

BTR Series



GTR Series



STR Series



FEATURES:

- Excellent PIM Performance
- Outstanding RF Characteristics
- Broadband Performance
- Excellent Multi-Strike Capability
- DC Blocked Designs for Superior Surge Performance
- Weatherized Housing to IP67 Standard
- Solid Brass Construction for Durability and Long Life
- Industry Leading Warranty and Service

Times' knowledge base and application engineering support in lightning protection and grounding are unsurpassed. These innovative devices offer the lowest insertion loss, return loss and let-through energy available and superior PIM performance. Visit our website at www.timesmicrowave.com for more information and our free "Grounding and Lightning Protection for Wireless Networks" brochure now!

 **TIMES** MICROWAVE SYSTEMS

358 Hall Avenue • Wallingford, CT 06492 • Tel: 203-949-8400, 800-867-2629 Fax: 203-949-8423
International Sales: 4 Brae, Dysart, Kilmacdy, Fife Scotland KY 2XB UK • Tel: +44(0)1592655428
China Sales: No 318 Yuan Shan Road, Shanghai, China 201108
Tel: 86-21-51761234 Fax: 86-21-64424098
www.timesmicrowave.com

performance provide the foundation for delivering a successful project. Our firm understands that a clear and concise construction process begins with an accurate and detailed engineering project. Our strength is to serve as a proactive consultant, helping to resolve engineering obstacles with practical solutions early in the design process and deliver projectEXCELLENce. We invite you to visit us at www.excellcommunications.com.

Fullerton Engineering Consultants

9600 W. Bryn Mawr, Suite 200
Rosemont, IL 60018
Frank DiVito
fdivito@fullertonengineering.com
P: (847) 292-0200, ext. 230
F: (847) 292-0206
www.fullertonengineering.com

Services

Site Design, Structural, Architectural

Company Description

Fullerton Engineering is a certified MBE firm, headquartered in Chicago with an additional office in the Kansas City, Mo., area. Our experienced staff has designed and audited over 6,500 telecommunication sites nationwide. Furthermore, our structural engineering department can quickly perform analyses on all types of structures that can support wireless installations. We have the expertise to design sites and solve problems in the most difficult jurisdictions.

Gillen Design Systems

4425 Wade Drive
Metairie, LA 70003
Glenn Gillen, P.E.
Glenn@GillenDS.com
P: (504) 512-3770
www.GillenDS.com

Services

Site Design, Structural

Company Description

Since 1999, GDS has been providing A&E services, including structural analysis, for many telecommunication companies throughout the Southeast. Our recently patented foundation design has enabled many carriers to save weeks in construction costs and thousands in profits. We are registered from Texas to Florida, including Arkansas and Georgia.



Guymast

1110 Finch Ave. W, Suite 814
Toronto, ON M3J2T2
Canada
Simon Weisman
simon@weisman-consultants.com
P: (416) 736-7453
F: (416) 736-4372
www.guymast.com

Services

Software for Tower Analysis, Design, Inspection, Mapping.

Company Description

We develop, supply and maintain software for tower analysis, design, inspection, mapping and tower data management. Our software offers not a tower of strength but strength of engineering. Our support service is unmatched. We are the only company offering inspection software.

Hatfield & Dawson Consulting Engineers

9500 Greenwood Ave. North
Seattle, WA 98103
Ben Dawson, Steve Lockwood, Tom Gorton, Dave Pinion
hatdaw@hatdaw.com
P: (206) 783-9151
F: (206) 789-9834
www.hatdaw.com

Services

RF Systems Design, RF Propagation, RF Safety, Electro-magnetic Compatibility, Electrical, Power Systems, AM Antenna Proximity and Collocation



International Climatic Evaluations

1110 Finch Ave. W, Suite 814
Toronto, ON M3J2T2
Canada
Simon Weisman
simon@weisman-consultants.com
P: (416) 736-7453
F: (416) 736-4372
www.weisman-consultants.com

Services

Environmental, Site-specific Design Wind and Ice Values, Globally

Company Description

We provide site-specific climatic design data for any spot on earth. Very helpful in minimizing cost and risk in reinforcing towers. Let us help you choose just the right design wind and ice for your tower project.



IVI Telecom Services

55 West Red Oak Lane
White Plains, NY 10604
Adrian Berezowsky
adrian.berezowsky@ivi-intl.com
P: (914) 694-9600
F: (914) 368-4634
www.ivi-telecom.com

Services

Environmental

Company Description

IVI Telecom Services offers a wide spectrum of environmental services for nationwide telecommunications infrastructure development ranging from environmental site assessments to FCC/NEPA screenings and Section 106 consultations. At IVI, we understand your program and schedule constraints and use our expertise to realize your goals in a cost-effective and timely manner.

Lawrence Behr Associates

3400 Tupper Drive
Greenville, NC 27834
Mike Britner
mike.britner@lbagroup.com
P: (252) 757-0279
F: (252) 752-9155
www.lbagroup.com/associates/index.php

Services

RF Systems Design, RF Propagation, RF Safety, Electro-magnetic Compatibility, Site Design

MALOUF ENGINEERING INTL., INC.



Malouf Engineering International

17950 Preston Road, Suite 720
Dallas, TX 75252
Mark Malouf
mmalouf@maloufengineering.com
P: (972) 783-2578
F: (972) 783-2583
www.maloufengineering.com



got multiple?

Helping tower owners achieve their financial goals has been part of American Tower's growth strategy for over a decade. In fact, we've worked with hundreds of tower owners, like you, who are looking for a partner to move their business forward.

Are you ready to achieve your valuation?

Talk to us today—your multiple may be ours.

Jason Hirsch
Vice President, Acquisitions and Land Management
American Tower Corporation
781-926-4663
jason.hirsch@americantower.com



AMERICAN TOWER

Services

Structural

Company Description

A nationwide structural engineering consulting firm specializing in the inspection, analysis, design and strengthening of tower structures, water tanks, building rooftops and other special structures including camouflaged designs and facility support buildings.

Marcel Partners

13620 Old Highway 40

Boonville, MO 65233

Chris Martin

cmartin@glenmartin.com

P: (800) 486-1223

F: (775) 490-1300

www.marcelervices.com

Services

RF Systems Design, RF Propagation, Electrical, Power Systems, Site Design, Environmental, Geotechnical, Structural, Architectural

Company Description

Marcel Partners offers unique skill backgrounds unparalleled by most design firms, providing collocation studies, foundation design and erection/rigging planning studies. Our team of multi-disciplined experts provides a fresh look at today's most challenging endeavors.

Martin (USA)

151 State St.

Framingham, MA 01702

Frederick A. Martin, Consulting

RF Engineer

famartin@martinagusa.com

P: (508) 820-0330

F: (508) 858-5320

www.martinagusa.com

Services

RF Systems Design, RF Propagation, RF Safety, Electro-magnetic Compatibility, Electrical, Power Systems, Site Designs, Architectural

Noble Engineering Consultants

123 East Railroad St.

Flora, IL 62839

Eric Seals

eseals@nbleng.com

P: (618) 662-5800

www.nbleng.com

Services

Site Design, Environmental

Save Money Every Year

with the latest in LED Obstruction Lighting



FARLIGHT
L-864 LED 100

Now featuring integrated photocell, monitoring and GPS synchronization

- Uses 95% less power than incandescent
- Lasts up to 20x longer than incandescent
- Compact and lightweight
- 120-240 VAC or 24-48 VDC available
- 5 year warranty

FARLIGHT
Precision LED Lighting

Farlight's LED L-864 and L-810 obstruction lights are direct replacements for old-fashioned incandescent lights. They are energy efficient, lightweight, compact, and affordable. Everything you would expect from a leader in tower lighting.

(310) 830-0181 • www.farlight.com



Novacom, a CES company

1351 Pomona Road, Suite 250

Corona, CA 92882

Esteban J. Garcia, CEM

esteban@novaocomonline.net

P: (951) 808-8585

F: (951) 808-8405

www.novaocomonline.net

Services

Site Design, Environmental, Geotechnical, Structural, Architectural

Company Description

Civil – Environmental – Survey Group Inc. (CES) dba Novacom is a full-service firm providing turnkey services to the wireless industry across the southwestern United States. All services are provided in-house and under one roof. CES/Novacom is a licensed California general contractor as well as a certified small and minority business enterprise.



Pacific Telecom Services

568 First Ave. South, Suite 650
Seattle, WA 98104
Annette Hellmich
ahellmich@ptswa.com
P: (714) 454-0953
F: (206) 903-8513
www.ptswa.com

Services

Site Design, Environmental, Structural, Architectural, Photo Simulations

Company Description

PTS is a full-service site development company with offices throughout the West Coast. Founded in 1999, we have grown to provide a broad range of services throughout the United States. PTS can handle any project from a large-scale wireless market launch to a small architectural design solution.



PierCon Solutions

63 Beaver Brook Road, Suite 201
Lincoln Park, NJ 07035
Richard Conroy
rich.conroy@piercon.net
P: (973) 628-9330
F: (973) 628-9321
www.piercon.net

Services

RF Systems Design, RF Propagation, RF Safety, Site Design, Rooftop/Site Management, Microwave/Broadband VAR

Company Description

PierCon has unsurpassed credentials in consulting, engineering and project/construction management and is also a microwave/broadband VAR. Services include: RF engineering, expert RF testimony, system design, implementation/optimization, rooftop/site management, project/construction management for wireless two-way, microwave/broadband systems, site development, testing, antenna site design/management and video surveillance.

Pinnacle Telecom Group

14 Ridgedale Ave.
Cedar Knolls, NJ 07927
Andrew Mermelstein
amermerstein@pinnacletelecomgroup.com
P: (973) 451-1630, ext. 101
www.pinnacletelecomgroup.com

Services

RF Safety

Spectrum Surveying & Engineering

8905 W. Post Road, Suite 100
Las Vegas, NV 89148
Tracy Janssen
tjanssen@spectrumse.com
P: (702) 367-7705 ext. 213
F: (702) 367-8733
www.spectrumse.com

Services

Site Design, Environmental, Geotechnical, Structural, Architectural



Practical Solutions, Exceptional Service

Tectonic Engineering & Surveying Consultants

70 Pleasant Hill Road, P.O. Box 37
Mountainville, NY 10953
Lauren Skinner, Business Development Associate

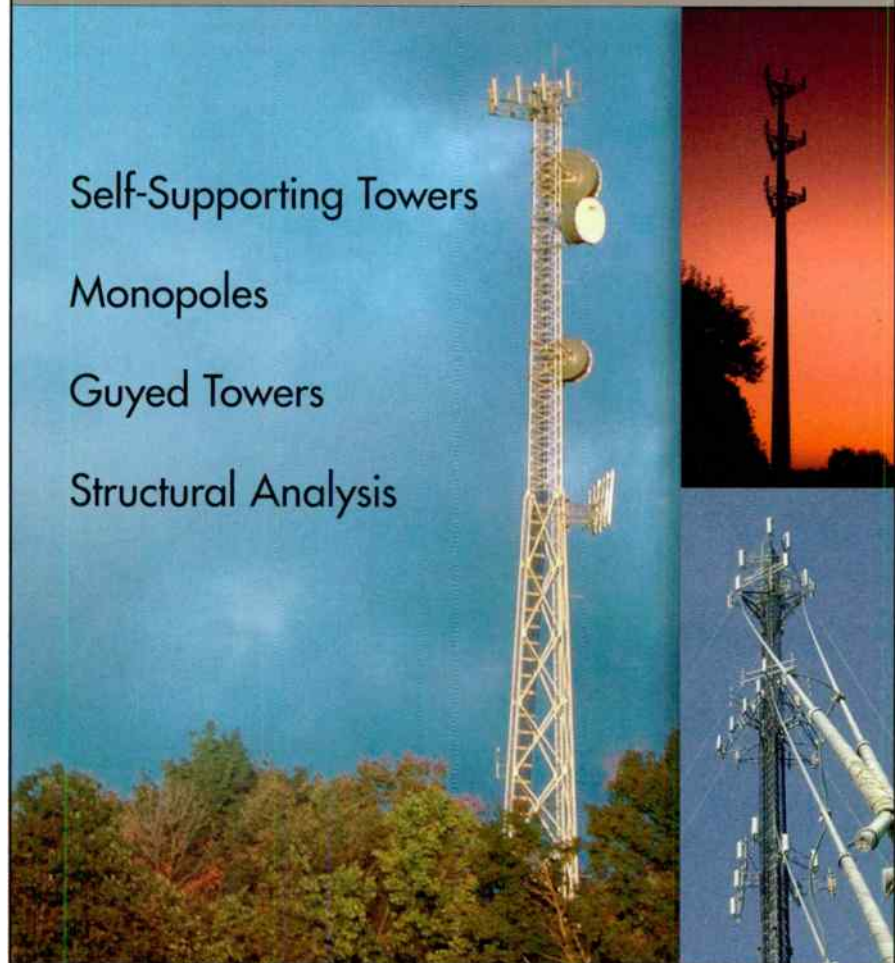
YOUR CHOICE FOR EVERYTHING WIRELESS

Self-Supporting Towers

Monopoles

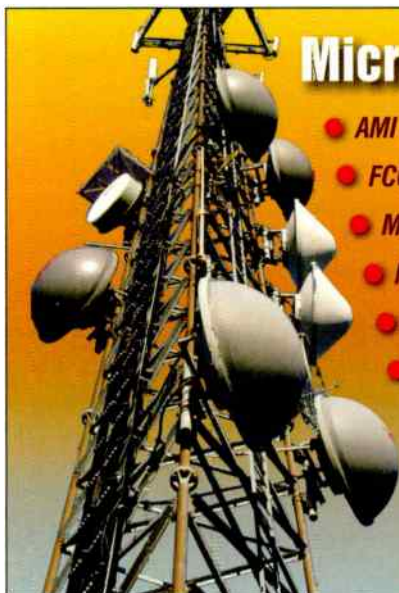
Guyed Towers

Structural Analysis



CONTACT: Sean Gallagher
Valmont Structures
503.589.6616
sean.gallagher@valmont.com
valmontstructures.com





Microwave Networks Start Here!

- AMI and Large Microwave Network Architecture Cluster Analysis
- FCC 601 Application and Schedule K Preparation & Filing
- Microwave Frequency Coordination
- Microwave Frequency Protection
- Wind Turbine Clearance Studies
- Satellite Earth Station Coordination & License Applications

Micronet is actively contributing to the development of Open Smart Grid Standards with particular focus on the National Institute of Standards and Technology (NIST) Priority Action Plan for Wireless Communication (PAP2)

Micronet Communications, Inc.

720 F Avenue, Suite 100
 Plano, TX 75074
 Tel: 972-422-7200 • Fax: 972-422-1900
 Web: <http://www.micronetcom.com> • E-Mail: james@micronetcom.com



lskinner@tectonicengineering.com
 P: (845) 534-5959
 F: (845) 534-5999
www.tectonicengineering.com

Services

Site Design, Environmental, Geotechnical, Structural, Site Management and Acquisition, Surveying, Construction Inspection, Materials Testing

Company Description

Tectonic Engineering and Surveying Consultants provides a full spectrum of site acquisition, A/E professional services and program management. Tectonics' staff of 300 is located throughout our regional and project offices nationally, providing site acquisition, permitting, zoning, due diligence, NEPA/SHPO, Phase I, civil, structural and geotechnical engineering and tower analysis.



Telewave
 660 Giguere Court
 San Jose, CA 95133
 Will Galloway
sales@telewave.com
 P: (408) 929-4400
 F: (408) 929-4007
www.telewave.com

Services

Site Design, Environmental, Structural, Architectural, Electrical

Company Description

Telewave designs and manufactures infrastructure equipment for wireless communications, including antenna systems, transmitter combiners, receiver multicouplers, duplexers.

and power measurement devices.
See our ad on page 5

Terracon Consultants

18001 W. 106th St., Suite 300
 Olathe, KS 66061
 Craig Pruett
cspruett@terracon.com
 P: (303) 423-3300
 F: (303) 423-3353
www.terracon.com

Services

Environmental, Geotechnical Construction Materials Engineering and Testing



Tower Consultants

15 Surrey Court
 Columbia, SC 29212
 Jean Lecordier
jal@tower-tci.com
 P: (803) 407-8489
 F: (803) 407-8691
www.tower-tci.com

Services

Structural

Company Description

Tower engineering by professional engineers with 150 years of combined experience.

We use AISC-certified steel fabricators and a select group of NATE, OSHA-trained field service tower erectors. Project management by a dedicated and experienced team using

the latest tools to make sure your project is on schedule and within budget.



V-Comm

1730 Walton Road, Suite 100
 Blue Bell, PA 19422
 David McGeary
david.mcgeary@vcomm-eng.com
 P: (610) 684-1000, ext. 242
 F: (610) 567-0150
www.vcomm-eng.com

Services

RF Systems Design, RF Propagation, RF Safety, Electro-magnetic Compatibility, Site Design, Structural, Architectural, MPE, Inter-modulation Analysis, Site Master Planning

Company Description

V-COMM is a leading consultant for integrated network engineering to the telecommunications and public safety industries. We are known for our custom engineering design solutions and vendor neutral approach in developing wireless/wired networks. V-COMM's project management teams are recognized as experienced leaders in the Telecommunications and Public Safety industries.

W-T

W-T COMMUNICATION
DESIGN GROUP, LLC
WIRELESS INFRASTRUCTURE

W-T Communication Design Group

2675 Pratum Ave.
Hoffman Estates, IL 60192
Keith Mandoske
Keith.Mandoske@WTEngineering.com
P: (224) 293-6333
F: (224) 293-6444
www.WTEngineering.com

Services

Geotechnical, Structural, Architectural, Site Design, Electrical, Photo Simulations, Land Surveying

Company Description

Operating since 1972 and providing wireless site design since 1995, W-T will be there when you need us with more than 50 design and project management professionals working across the country producing permit drawings, structural evaluations, site audits, tower top inspections and construction management of your infrastructure.



Waterford Consultants

18331 Turnberry Drive
Round Hill, VA 20141
Ian Maxwell
sales@waterfordconsultants.com
P: (703) 782-0007
F: (540) 242 3195
www.waterfordconsultants.com

Services

FCC AM Compliance, RF Health & Safety Training, NIER Theoretical Analyses, On-site MPE Studies, Intermodulation Studies, Public Safety and Municipal Network Consultation, FAA Determinations

Company Description

Waterford Consultants represents a new approach to regulatory compliance, based on a core team of experienced, respected, professional experts in the field. Our team's demonstrated skills combined with state-of-the-art, cutting-edge technology lets you make proper, timely decisions avoiding construction delays and unexpected costs. Let us be part of your team; together, we will beat the competition every time.

Weisman

Weisman Consultants

1110 Finch Ave. W, Suite 814
Toronto, ON M3J2T2
Canada
Simon Weisman
Simon@weisman-consultants.com
P: (416) 736-7453
F: (416) 736-4372
www.weisman-consultants.com

Services

Structural

Company Description

Consulting structural engineers specializing in lattice towers, monopoles and rooftop installations for the wireless and broadcast industries. Expert services (to lawyers) on issues involving tower structures.

FAA LED LIGHTING Your ONE SOURCE SOLUTION

- LEDBEACON2: L864 Red LED Night
- STLD BEACON2: L864/L865 Red LED/White Strobe



L864

L-864/L-865

Solution

- ✓ Over 50,000 Worldwide Installations
- ✓ Community Friendly Proprietary Optics
- ✓ Lowest Power Consumption
 < 95 Watts Day / < 40 Watts Night
- ✓ Lowest Total Ownership Cost
- ✓ 5 Year Complete System Warranty

TWR Lighting, Inc.™
Enlightened Technology™

Office 713 973 6905 | sales@twrlighting.com | www.twrlighting.com

Protect Your Business Insurance During a Recession

By David Saul, AAI

As layoffs and foreclosures continue to be widespread, many properties have become vacant. The insurance risks and liabilities associated with owning vacant property can be extensive. To be sure that you, the owner of the vacant property, remain protected, it is important to know how a property insurance policy functions in the case of a vacancy. For added protection, one option is to purchase vacant-property insurance. In

addition, there are preventive strategies for maintaining vacant properties to reduce risk and liability

have shown an increase in the theft of copper pipes from vacant properties. In addition to any loss or property damage that may occur, owners need to keep in mind that they can be held liable for criminal activities or accidents that take place on the premises.

In addition, vacant properties are susceptible to undetected damage, such as fire, water damage, electrical explosions, wind or hail damage. Many

facilities. The property owner may be held liable for hazardous materials that contaminate groundwater or other nearby natural resources. Also, underground fuel tanks present serious challenges and thus should be frequently and carefully inspected by professionals.

Insuring vacant properties

Most insurance companies include a clause that the insured's insurance will expire if a building is left vacant for more than 30 or 60 days (depending on the policy). This leaves you, the property owner, financially vulnerable for all the risks previously noted. However, many insurance companies offer vacant-property insurance (also known as vacant-building insurance).

Because of the increased risks and liability associated with a vacant property, this type of insurance tends to cost much more, with prices ranging from one-and-a-half to five times the cost of a property insurance policy. It is important, though, to examine potential policies beyond their price, to ensure that the coverage is suitable to

protect the property fully.

Other ways to mitigate risk

Beyond an insurance policy, there are some simple steps that owners of vacant property can take to limit their risk and liability.

- **Prevent vandalism:** Notify local authorities of vacated properties so they can watch for criminal behavior. Maintain an occupied appearance to



Photography and photo illustration by Scott Dolash

addition, there are preventive strategies for maintaining vacant properties to reduce risk and liability

Potential risks

There are a host of risks and concerns associated with owning vacant property. First of all, vacant buildings are an obvious target for theft, trespassing and vandalism. For example, due to the rising cost of copper, the last two years

incidents occur in vacant buildings due to small maintenance issues that go unattended, whereas someone in an occupied building would have recognized and handled the problem before it caused a larger loss.

In certain facilities, there may also be environmental hazards that the owner needs to consider. Diesel fuel and other pollutants should be removed or securely stored if they are present at vacant

the property — mow the lawn, have mail forwarded or picked up regularly, and install light timers, a security system or both.

- **Limit liability:** Make sure the property is free from significant hazards (broken railings or steps, broken windows, etc) that could cause injuries to anyone on the property, including police officers, maintenance workers, firefighters and trespassers.
- **Avoid damage:** Performing regular maintenance on the property can decrease the odds of many damages occurring. Make sure the heating system and chimney are cleaned and inspected regularly. Have the plumbing system winterized to prevent pipes from freezing. Periodically inspect the roof, insulation, attic, basement, gutters and other areas of the property for any necessary repairs, mold, damage or other problems. Consider installing smoke detectors tied to a centrally monitored fire alarm system so the fire

department will be notified in case of an alarm. Remove all excess material and combustibles from in and around the building.

Also, credit and funding problems can cause project cessation for contractors. Dried-up funding on a project can lead to costly delays, painful layoffs, shattered morale and other negative side effects.

Project managers, developers and general contractors must keep an open dialogue with their insurance agents to avoid costly contractual violations with respect to the cessation of work.

Many insurance policies are designed with warranties that provide a maximum coverage period for cessation. Violation could void the contract and leave the project exposed to non-coverage for losses such as theft, vandalism, fire and windstorm.

Many insurance companies issuing these policies will negotiate an extended cessation period in return for assurance

that the property will be maintained and protected during downtime. The insurance company may require the submission of a formal maintenance plan and solicit periodic updates to ensure compliance.

If you are involved in a project that is in danger of experiencing a slow-down or cessation period, even if that period is brief; or if you have vacant property, give your insurance agent a call. Your agent can help determine what steps you must take to retain valuable insurance coverage.

agl

David Saul is executive vice president of Atlantic Risk Management, Columbia, Md., and is an accredited risk advisor in insurance (AAI). His email address is: dsaul@atlanticrisk.com.



WHAT'S YOUR EQUIPMENT DOING WHEN YOU'RE NOT WATCHING?

- Are the lights on?
- Has the generator come on?
- Is the temperature too high?

Hark's Remote Site Monitoring delivers information avoiding customers complaints and FCC fines.

For Products and Services
800-367-4275
www.harksystems.com

HARK
SYSTEMS, INC.

Save Time and Money!

- Align at your own schedule
- Accurate alignment in 30 minutes
- No power or radios required on site for alignment
- Complete multiple alignments or jobs in one day

Have Confidence and Proof!

- Use our Path-Loss Calculator to calculate optimum path loss before you climb
- Document and save date, time, location and path loss information
- Download data and verify alignment
- Achieve alignment with optimum path loss on the tower

**Path Align-R™
Microwave Antenna
Alignment**

Pendulum Instruments
- Experts in Time & Frequency Calibration, Measurement and Analysis
Phone: 510-428-9488 (USA/Canada) +46 8 598 510 55 (Worldwide)
www.pendulum-instruments.com, sales@pendulum-instruments.com

pendulum
Incorporating XL Microwave

Multiple Sunsets at 18 GHz Reduce Backhaul Spectrum

Because of staggered regulatory sunset dates, a portion of the 18 GHz band is no longer available for fixed service microwave service often used for backhaul. Check to see whether your backhaul is affected.

By Jerry Armes, P.E.

Most people can relate to a beautiful sunset, and attractive tower photos are often taken in this light. But for a small number of microwave system operators in the 18 GHz band, other sunsets are rapidly approaching, and these are not quite so pretty.

Three subbands exist in and around 18 GHz where point-to-point microwave systems have sunset dates.

The crux of the issue is spelled out rather succinctly in the FCC Rules:

“Until June 8, 2010, stations operating in the band 18.58–18.8 GHz that were licensed or had applications pending before the Commission as of June 8, 2000, may continue those operations on a shared co-primary basis with other services under parts 21, 25, 74, and 78 of this chapter.

“Until June 8, 2010, stations operating in the band 18.8–19.3 GHz that were licensed or had applications pending before the Commission as of Sept. 18, 1998, may continue those operations on a shared co-primary basis with other services under parts 21, 25, 74, and 78 of this chapter.

“After November 19, 2012, stations operating in the band 18.3–18.58 GHz are not entitled to protection from fixed-satellite service operations and must not cause unacceptable interference to fixed-satellite service station operations.” [47CFR101.47(r)]

The effect of these rules varies. For those who applied for or received a license in the 18-GHz band after Nov. 12, 2002, there should not be a conflict. For older facilities, the potential for conflict exists.

Micronet Communications has set up

a Web page for access at no charge for anyone in the community to check for such conflicts, either by a call sign or an FCC Registration Number (FRN). The link at www.micronetcom.com/Show18/index.aspx will quickly identify, from the FCC database, which 18-GHz microwave facilities fall within those regions



where interference protections will be surrendered.

What if my license is subject to a sunset date? You have a number of options. One is to move to another section of the 18-GHz band where satellite facilities are not present. Another is to switch bands. If you find yourself in this situation, contact your frequency coordinator as quickly as possible to explore the alternatives available to you.

Who pays for the transition? In the event a satellite services company formally requests that a current microwave user move before the deadline dates indicated on the Micronet website, transition costs will be paid by the satellite services company. This holds true until the sunset date for that band. Otherwise, the cost will be borne by the microwave licensee. After the sunset dates, the satellite services operators are no longer obligated.

Why is this happening? Spectrum management is a process that attempts to apply the frequency spectrum in a way that would bring about the most public benefit. For the commercial markets in the United States, this process falls to the FCC.

Starting in the 1980s, satellite operators began offering direct-to-the-home video services, originally in the C and Ku bands. As this market grew, it became apparent that new spectrum and new technologies should be considered as vehicles for providing these popular services. In 1992, the World Administrative Radio Conference (WARC) allocated spectrum for Ka-band satellite use in delivering broadcast satellite services (BSSs).

The term Ka band generally applies to downlink frequencies in the 17.7–20.2 GHz band and uplink frequencies at 27.5–30.0 GHz.

In 2000, with the *18 GHz Report and Order*, the FCC accepted in part the recommendations of the WARC and implemented the domestic allocations for BSS and other applications of Ka-band satellite technology, while also making sure that the fixed service

MAY

AGL TOWER OF THE MONTH



TOWER OWNER

Crown Castle

YEAR BUILT

2005

TOWER TYPE

Lattice

HEIGHT

110 feet

LOCATION

Boulder City Nev.

Cable Networks Set to Break the Backhaul Bottleneck

Cable's estimated \$100 million share of the total cellular backhaul market is expected to grow exponentially as traditional providers of TV, digital telephone and high-speed Internet expand backhaul services.

By J. Sharpe Smith

Cable companies have long set their sights beyond merely bringing programming to the televisions of America. Cable transports massive amounts of voice and data for commercial as well as residential customers.

In the last decade, cable operators grew their infrastructures to become ubiquitous in metro areas, sinking \$130 billion into upgrading the industry's hybrid fiber/coax plant and offering deeper and deeper fiber penetration, according to Alan Breznick, senior analyst, Heavy Reading.

"Typically, cable companies have deployed multicount fiber deep into the system," said John Dahlquist, vice president of marketing, Aurora Networks, a company providing optical network transport solutions to cable operators.

Cable's embedded fiber-optic systems are just the answer to break up the backhaul bottlenecks caused by the tsunami of 3G and 4G data. These networks today are gearing up to meet backhaul needs as they make the transition from voice-centric circuit-switched traffic to packet-switch data.

"When cable operators saw the explosion going on in mobile services, it woke up everyone in the industry. They can provide those backhaul services, too," Dahlquist said. "When a third of the wireless operating costs go to backhaul, it is only natural for the cellular carriers to look to the cable operators for lower rates."

The cable backhaul evolution

A big plus of the cable infrastructure

residential areas, cable operators were simultaneously upgrading their fiber networks in many of the same locales.

However, in the past, cable operators could not justify the aggressive marketing and service support that would be required to attack a niche market such as cellular backhaul, according to Shridhar Kulkarni, Aurora Networks product manager for access network solutions. Today's emerging need for high-speed backhaul is now playing to cable's strength — embedded, fiber-based, gigabit Ethernet-carrying networks. New network access products are marrying cellular to cable broadband networks.

"Previously, backhaul capacity expansion requirements were tied to a need for T1 or E1 lines," Kulkarni said. "Cable's presumed ability to leverage a ubiquitous fiber presence to deliver backhaul services cost effectively has been encumbered by the absence of cable-optimized transport platforms that could meet the rigorous performance requirements set by mobile operators."

Cable operators are moving forward with agreements to provide fiber to the facilities so the carriers can get the bandwidth they need, according to Chirag Trivedi, vice president of professional services at Arris Group, a company that specializes in the design and engineering of broadband networks.



The Commercial Services Gateway (CSG440) by Arris provides Fast (nominal 100 Mbps) and Gigabit (nominal 1 Gbps) Ethernet demarcation gateways with T1/E1 circuit emulation services connectivity over Ethernet/IP Fiber networks.

"Each fiber is like a multi-lane highway. When you have a piece of fiber in place you have a very broad pipe, so capacity [for wireless communications] in the cable industry is not an issue."

its ability to leverage the parts of the network that are in close proximity to a vast number of cell towers. As cell site development moved beyond the major thoroughfares into business districts and

(point-to-point microwave) market also had room to grow. See "Redesignation of the 17.7–19.7 GHz Frequency Band, Blanket Licensing of Satellite Earth Stations in the 17.7–20.2 and 27.5–30.0 GHz Frequency Bands, and the Allocation of Additional Spectrum in the 17.3–17.8 GHz and 24.75–25.25 GHz Frequency Bands for Broadcast Satellite-Service Use, *Report and Order*, 15 FCC Rcd 13430 (2000)."

Dedicated microwave band

Specifically, the 17.7–18.3 GHz band was allocated to the fixed service on a primary basis, meaning that other services in that band could not interfere with the microwave users. Effectively, this was a dedicated microwave band. Similarly, the band from 18.58–18.8 GHz was allocated to the geostationary fixed satellite systems service on a primary basis.

The 18.3–18.58 GHz band was allocated on a co-primary basis between the fixed service and the geostationary fixed satellite service, setting the stage for an environment where the microwave and satellite communities could coexist using frequency coordination to make sure that new facilities of neither service degraded the other. Considering that the Ka-band satellite operators were dealing with a new and largely untried technology at that time, this made a lot of sense from the perspective of the FCC.

This allowed the microwave community to use the band, considering that some time would pass before the Ka-band satellite community would have substantial numbers of terminals in place.

Yet another group of mobile satellite systems (MSSs), those that operate in inclined (nongeostationary) orbits, also needed spectrum allocations. The 19.3–19.7 GHz band was allocated on a co-primary basis between these inclined-orbit mobile satellite systems and the fixed service, using comparable logic.

The Commission decided to permit terrestrial fixed stations already operating in spectrum designated for exclusive satellite use to continue to operate on a co-primary basis for 10 years. This was subject to the overriding right of satellite providers to require terrestrial fixed

stations to relocate. During this 10-year period, existing terrestrial fixed stations could be compelled to relocate in accordance with the procedures specified in the *Report and Order*.

If a terrestrial fixed station were required to relocate within 10 years of the effective date of the *Report and Order*, a satellite service provider would be required to pay for the relocation to comparable facilities. At the end of the 10-year period, existing terrestrial fixed stations would be allowed to continue to operate on a noninterference basis. In the case of 19.26–19.30 GHz, the co-primary status of existing terrestrial fixed stations, as well as their entitlement to relocation costs by MSS service providers, was made permanent.

In this same *Report and Order*, the FCC acknowledged that the number of very small aperture terminals at Ka-band would number in the thousands, and it authorized blanket licensing in those bands not subject to sharing. The agency also indicated a willingness to accept applications for blanket licensing in shared bands.

Dedicated satellite band

In 2002, partly in response to a petition for reconsideration by Hughes Electronics, the FCC made the frequency allocation from 18.3–18.58 GHz a dedicated band for satellite communications in order to allow effective blanket licensing. But as before, the terrestrial community was given a 10-year window before transitioning out of the band. See "Second Order on Reconsideration, In the Matter of Redesignation of the 17.7–19.7 GHz Frequency Band, Blanket Licensing of Satellite Earth Stations in the 17.7–20.2 GHz and 27.5–30.0 GHz Frequency Bands, and the Allocation of Additional Spectrum in the 17.3–17.8 GHz and 24.75–25.25 GHz Frequency Bands for Broadcast Satellite-Service Use, FCC 02-317, IB Docket No. 98-172, RM-9005, RM-9118, Released November 26, 2002."

The end result of this process is a set of staggered sunset dates, each reflecting a 10-year window starting from the last modification of the frequency allocation.

Summary

At the end of the day, a small portion of the 18-GHz band is no longer available to the fixed service. But there is a positive effect. Most people like a good movie, and when that movie is being delivered to the home via the DirecTV service, for example, in the 18.3–18.8 GHz band, the movie is unlikely to be affected by that 18-GHz microwave path that happens to cross directly above your house. See "Comments In Support of Petitions for Reconsideration, In the Matter of Unlicensed Operation in the TV Broadcast Bands, ET Docket No. 04-186, Additional Spectrum for Unlicensed Devices Below 900 MHz and in the 3 GHz band, ET Docket No. 02-380, filed by DIRECTV, Filed 4 January 2010 with the FCC." agl

Jerry Armes, P.E., is a business development consulting engineer with Micronet. His email address is james@micronetcom.com.



Slatercom-WCD



NATE



Dialight

- DUAL RED-WHITE (E1/E2) LED SYSTEMS AVAILABLE FROM STOCK
- GENUINE DIALIGHT PRODUCTS & WARRANTY
- RAPID DELIVERY ON "KITED" SYSTEMS
- UNBEATABLE PRICING

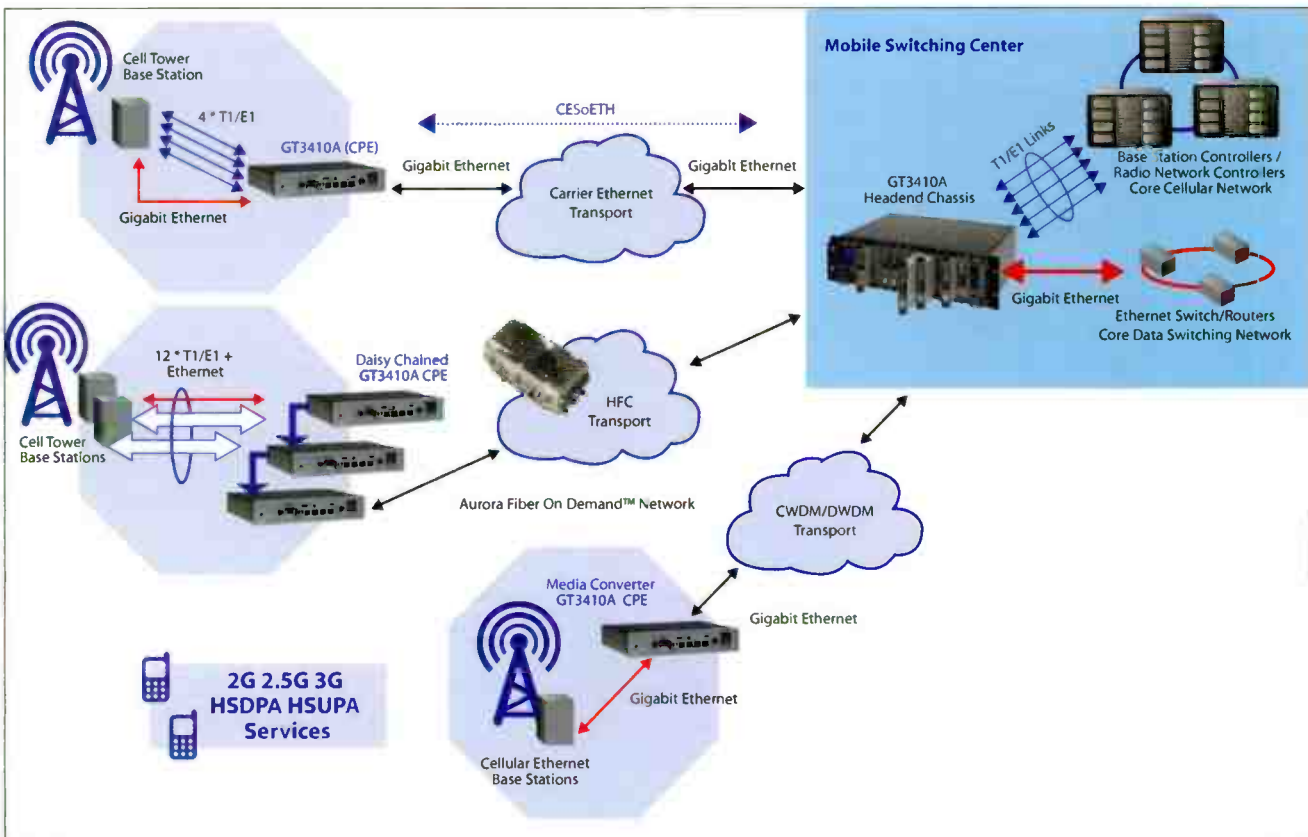


D1RW



SALEM, OR. (503) 581-5550

www.slatercom.com



Aurora Networks' GT3410A platform supports a variety of cell tower backhaul configurations. When used with a variety of customer premise equipment devices, the GT3410A platform can transport cell tower communications between a tower and a mobile switching station via Gigabit Ethernet transport, a cable operator's hybrid fiber coaxial plant, and coarse wavelength division multiplexing and dense wavelength division multiplexing Ethernet conduits.

"MSOs (multisystem cable operators) are putting a very heavy emphasis on building out to cell sites. In their commercial services divisions, that is

the low-hanging fruit. That is priority number one in a lot of companies," Trivedi said. "The big play for cable operators is to provide service to all the

carriers that are collocated at the site, not just a single one."

The initial hurdle for each cable operator will be obtaining access and

**See EUPEN at UTC 2010 in Indianapolis, May 23-25 at Booth #544.
Stop by and register to win a \$50 gas gift card!**

Visit us online www.EUPEN.us for cable and accessory products, technical information and more.

You can count on EUPEN for...



Excellent Service

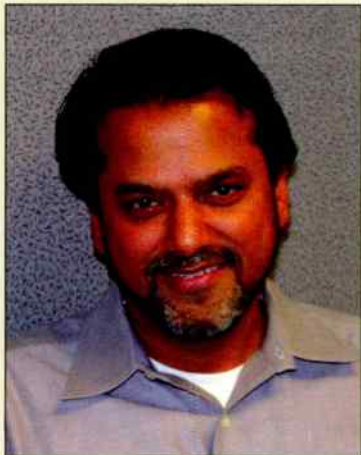
Response: Fast & Efficient
Another Great Service From EUPEN.



EUPEN Cable Inc.
Committed to your success

800.419.5100 • Fax 727.528.0751 • www.Eupen.us

TAMPA BAY, FL • DALLAS, TX • SALEM, OR • PHILLIPSBURG, NJ • TORONTO



Chirag Trivedi, vice president of professional services at Arris Group, which specializes in designing and engineering broadband networks: 'MSOs (multisystem cable operators) are putting a very heavy emphasis on building out to cell sites.'



John Dahlquist, vice president of marketing, Aurora Networks, a company providing optical network transport solutions to cable operators: 'Typically, cable companies have deployed multicount fiber deep into the system. Each fiber is like a multilane highway. When you have a piece of fiber in place you have a very broad pipe, so capacity [for wireless communications] in the cable industry is not an issue.'

right of entry to each wireless facility, he added.

Providing backhaul will be a new venture for many cable operators, but Cox Business, the commercial services division of Cox Communications, has been providing the service for more than a decade, albeit on a limited basis, usually to sites where there were chronic connectivity problems and more reliable transport was needed. But that involvement is already increasing. Cox currently has fiber facilities built out to more than 2,000 towers in its footprint. Cox Communications also is known as Cox Cable, and it is a part of Cox Enterprises, a privately held company that owns cable TV, digital telephone and high-speed Internet systems; radio and TV stations; newspapers; direct mail advertising services; and websites.

"With cellular operators building out to the same areas as our networks, we are in a good position to leverage those existing assets to extend our fiber from the nearest node to backhaul the cell site," said Jay Clark, senior manager, carrier product and sales operations, Cox Business.

Leasing fiber

If a cellular carrier leases fiber from a cable operator, it can avoid the costs of laying its own fiber to reach its sites. It will not only be cost-effective for cellular carriers, however; it will also have a tremendous upside for the cable operator, according to Clark.

The upside for the MSO of backhaul is healthy growth. In 2010, Cox Business' wholesale services, which include backhaul, will account for \$100 million in revenues. In a couple of years, Cox expects backhaul to dominate the revenue of the wholesale division.

"We view backhaul as one of the growth pillars of our plans for the next couple of years," said Clark. "Overall, we think other cable operators are just as interested as we are in providing backhaul because they have the same synergies that we do. The industry is excited about it."

Not only do the cable network nodes have to be in close proximity to cell sites, but also specialized access

technology is necessary for the cable network to become a conduit for the wireless signals. The challenge that optical transport equipment providers face is easing cellular carriers from voice-centric time division multiplex protocol traffic to packet data.

At a cable technology exhibition last October, Aurora Networks debuted new components and technology for its fiber-based platform for backhauling signals from cell sites. Aurora Networks' GT3410A T1/E1 access module provides Ethernet-based circuit emulation that enables the delivery of time-division multiplex (TDM) traffic over a fiber-optic network. When installed in base station controllers or at the cable headend, multiple GT3410A modules provide support for as many as 80 T1 ports.

"There is a lot of fiber already in place, but so far cable operators have not had cable-centric solutions to go after the cellular backhaul marketplace," Kulkarni said.

In order to develop a way for the cable system to carry the cellular signals, Aurora Networks combined Ethernet-over-cable transport technology with standards set by the Metro Ethernet Forum (MEF) for the wireless industry. The T1/E1 circuit emulation had to meet MEF-8 and MEF-18 specifications, which set tolerance levels for jitter, wander, frame loss and packet delay metrics.

Backhaul opportunity

"It's a matter of the cable market recognizing the real opportunity of cell tower backhaul but also having the hardware and software developed to support it," Dahlquist said. Aurora Networks has plans to conduct cellular backhaul product trials with several mid-sized operators this year.

Juniper Networks, which has had products in the backhaul space for several years, released its first cell site router, the BX7000 multi-access gateway, in April 2008. It aggregates TDM, asynchronous transfer mode (ATM) and IP/Ethernet traffic at the cell site. Circuit traffic is then converted into circuit emulation pseudowire for transport over a packet-switch network.

"We have customers in the cable space who have been in trials with us testing our product," said Seshadri Sathyanarayan, product marketing manager, Juniper Networks. "There is a lot of interest among the major cable operators to act as the backhaul service provider to cellular carriers. The deployments began in 2009 and will continue on in the coming years."

The Commercial Services Gateway (CSG440) by Arris provides Fast (nominal 100 Mbps) and Gigabit (nominal 1 Gbps) Ethernet demarcation gateways with T1/E1 circuit emulation services connectivity over Ethernet/IP Fiber networks. Arris' portfolio of optical transport equipment migrates the cellular carriers from TDM to Metro Ethernet to passive optical network (PON) systems allowing the carrier to take advantage of the speed and efficiency of the fiber network.

"TDM is going away. Everything is becoming Ethernet-based, be it gigabit PON or Ethernet PON or Metro Optical Ethernet. Some MSOs are making

cellular a separate commercial network and others are mixing it in with other bandwidth networks," said Trivedi.

Conclusion

In the future, according to Trivedi, cell sites are just going to become more and more bandwidth hungry. As cellular networks become saturated with data apps, MSOs will need to upgrade these facilities quickly with greater bandwidth, he added. Additionally, it will be critical for MSOs to monitor data traffic to ensure service is not denied on any cell site.

"As these cell towers go from 5 megabits to 50 megabits and then to 500 megabits, the numbers will boggle my mind," said Trivedi. "Will the backbone handle that traffic when video streaming applications become prevalent on cell phones?"

One thing is for certain. A growing number of cable operators will join wholesale fiber-optic services, such

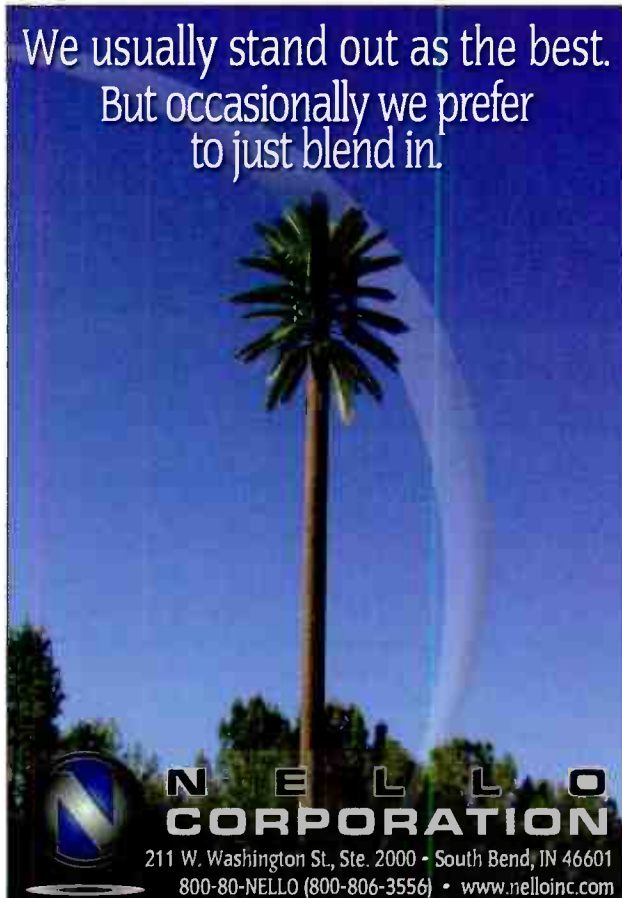
as Level 3 Communications, Qwest Communications and Verizon Partner Solutions, in transporting the growing magnitude of wireless data. And cable's estimated \$100 million share of the total cellular backhaul market will grow expo-

As cellular networks become saturated with data apps, MSOs will need to upgrade these facilities quickly with greater bandwidth

nentially, according to Light Reading.

During cable giant Comcast's third-quarter earnings call, Steve Burke, the company's chief operating officer, sized up the opportunity this way: "As we expand our network to these businesses, we are also looking at cellular tower backhaul as another nice complementary commercial business that can further leverage our network, and we size this opportunity at roughly \$1 billion a year for Comcast at a certain point in the future." agl

We usually stand out as the best.
But occasionally we prefer
to just blend in.



N E L L O
CORPORATION

211 W. Washington St., Ste. 2000 - South Bend, IN 46601
800-80-NELLO (800-806-3556) • www.nelloinc.com

itl, LLC
International Tower Lighting, LLC

Introducing the
ILS-3400
Dual Red/White
Tower Lighting System



Monitoring

- Wireless, Satellite & Dial-Up Monitoring Systems
- ITL AutoDialer Pro™ Monitoring Software

Tower Lighting

- Medium Intensity Strobe Lighting Systems
- Red Light Controllers
- Obstruction Lights
- Flashing Beacons
- LED Lights & Controllers



Parts and Service

- Strobe Replacement Parts
- Repair Services
- All Major Manufacturers



Phone: (615) 256-6030
Fax: (615) 256-6032

Visit our website at
www.itl-llc.com

Ensuring FCC Compliance: The Value of a Well-run NOC

The value of improved air safety aside, the biggest single financial effect of a well-run national operations center (NOC) in the telecommunications industry is the ability to receive a waiver from having to do quarterly lighting inspections (QLI waiver).

By Brian Beck, Robert M. Smith and Mitch Bateman

With more than 275 million wireless phone subscribers in the United States who demand more services and features each day, wireless carriers grow their networks to keep customers satisfied. More than 245,000 telecommunications towers are devoted to the task of keeping wireless service available 24 hours a day. There were only 96,000 telecommunications towers a mere 10 years ago.

The Communications Act of 1934 gave the Federal Communications Commission authority to require the painting or illumination of antenna towers when it determines that such towers may constitute a hazard to air navigation. 47 U.S.C. § 303(q).

Over the years, the FCC reorganized rules applicable to radio station licensees and modified the rules to allow visual observations, the observation of an automatic indicator or the use of an automatic alarm system designed to detect antenna lighting system failures. Licensees were required to make observations of lights at least once every 24 hours either visually or by automatic

indicator, and inspect such automatic indicators and alarm systems at least once every three months to confirm that automatic control devices and alarm systems were functioning properly.

Initially, tower watchers were employed to check the operation of obstruction lighting. As the number of towers grew, the use of tower watchers became impractical. The complexity and challenge of complying with the FCC requirements becomes increasingly apparent when the tower owner or operator has multiple sites.

A tower watcher might serve as a temporary solution, but it makes sense that the telecommunications tower, wind power generation and electric utility industries use new technology for monitoring to run a compliant, cost-effective operation.

In the 1960s, new technology emerged to take the place of the tower watchers. One predominant early monitoring system used a fuse-based meter design. This fuse-based meter design permitted only one-way contact between the monitoring



system and the tower-lighting equipment, which usually was checked once every 24 hours. This system also suffered from the fact that it was possible for a bulb to be extinguished without the fuse being tripped, and thus without a NOTAM-worthy alarm being generated. (NOTAM stands for Notice to Airmen, a notice sent by the FAA to alert pilots to unmarked aviation hazards.)

Subsequent advances in technology offered dry-contact systems. Although this approach offered improvement over the fused-based approach, it still contained deficiencies that might prevent a tower owner from realizing that a light was no longer working.

The latest monitoring technology uses



Flash Technology's national operations center

advanced machine-to-machine (M2M) solutions that report real-time alarms and 24-hour status updates to a national or network operations center (NOC). This technology allows tower owners and NOCs to see more than an on/off indicator. This solution gives system data and diagnostic information about the lighting systems, and such information helps tower owners focus on their core business without the worries of lighting compliance. Reporting alarms within minutes of an outage is impossible with tower watchers and without an around-the-clock operations center. In the telecommunications industry, the NOC's core goals are to ensure air safety and lighting compliance and to save their

customers money. A NOC's attendants are specifically trained on rules and regulations to ensure compliance.

Acting on data

It is easy to get lost in all the rules, guidelines and regulations, so let's define the FAA/FCC documents involved in marking and lighting obstructions.

The *Code of Federal Regulations* (CFR) is the administrative law, general and permanent rules and regulations published in the Federal Register by the executive departments and agencies of the federal government of the United States. Related matters are grouped together. For example, Title 47 Telecommunications Part 17 deals with the

construction, marking and lighting of antenna structures and Title 14 Aeronautics and Space Part 77 deals with objects affecting navigable airspace.

The *Advisory Circular* (AC) system became effective in 1962. It provides a single, uniform, agency-wide system that the FAA uses to deliver advisory material to FAA customers, industry, the aviation community and the public. The AC system provides guidance such as methods, procedures and practices acceptable to the administrator for complying with regulations and grant requirements. The ACs that affect marking and lighting obstructions are:

- **AC 70/7460-1K:** FAA standards for marking and lighting structures

for aviation safety

- **AC 150/5345-43F:** Specification for obstruction lighting equipment
- **AC 150/5345-53C:** Airport Lighting Certification Program
- **AC 150/5345-53C Appendix 3 Addendum:** Certified equipment and manufacturers list

What to report and when

The FCC's Code of Federal Regulations (CFR) Title 47 Part 17.48 covers what to report and when. It can be summarized as follows: The extinguishment or improper functioning of any top steady burning light or any flashing light, regardless of its position, not corrected within 30 minutes shall be reported immediately to the FAA for a Notice to Airmen (NOTAM) to be issued. This means that if any top or mid-tier flashing lights are out, missing flashes, the wrong intensity or give incorrect flashes per minute, the issue must be reported to the FAA.

The FCC is the enforcer of the CFR. If a violation is found, the FCC will issue a Notice of Violation (NOV). An NOV doesn't mean the tower owner is guilty; it means the FCC has serious concerns about the stated issue. The affected tower owner is responsible for explaining the violation in a timely manner. Subsequently, the FCC may issue a Notice of Apparent Liability (NAL) or a Forfeiture Order, which are fines that could be thousands of dollars. The FCC also has the capability to shut down sites, cancel operating licenses and prosecute if regulations aren't followed.

As of Aug. 1, 1991, those fines start at \$8,000 for private radio, \$20,000 for broadcasters and \$80,000 for common carriers. Depending on the severity

and history of occurrences (even for a recent licensee), these amounts can rise dramatically.

In the United States, during the past 10 years, about 150,000 additional telecommunications towers have been built, as have about 23,000 wind turbines. As the telecommunications and wind power generation industries grow to meet the public need, following FCC regulations is even more imperative to maintain air

a NOC watches over vital processes to ensure the performance is optimized. An effective NOC monitors, collects, analyzes and delivers critical information to key personnel, enabling them to make sound, data-driven decisions that improve profitability.

Let's take as an example the hypothetical Reliable Tower Company, which owns 8,000 towers. If Reliable attempts to comply with the FCC statute using only its internal

resources, then in a given year, Reliable is likely to have to receive, process and act upon about 105,000 telephone calls from contractors and others; receive, process and manage about 375,000 electronic messages; and issue 80,000 service tickets. Imagine the investment required of Reliable in terms of people, equipment, space and training to accomplish that, to say nothing of acquiring the knowledge needed to do so.

For a portfolio of 8,000 towers, who keeps track of the nature, type and age of equipment at each site? Who knows when the standby generator was last serviced? Who keeps track of the service crew's activity logs?

If Reliable chooses instead to outsource these tasks to a well run NOC, the company can focus

more attention and resources on meeting the growing customer need for more cellular services, thereby generating more revenue

A NOC is a solution from systems integration, equipment specification, design and communications to a Web-based platform and data analytics. Crucial data can be simultaneously routed to the NOC and the tower owner's team. Armed with this information, tower owners can reduce truck rolls, determine the type and age of equipment on a site, diagnose

FCC regulations and how an effective NOC keeps you compliant

CFR Title 47	NOC Feature?	How a NOC helps to maintain compliance
17.21 Paint and lighting, when required	YES	NOC can verify FCC data against actual lighting installed and notify customer of any discrepancies.
17.47 Inspection of antenna structure lights and control equipment	YES	NOC will automatically check status at least every 24 hours and create reminders about inspection due dates.
17.48 Notification of extinguishment or improper functioning of lights	YES	NOC will report all light outages/malfunctons to FAA within minutes of a NOTAM-worthy event.
17.49 Recording of antenna structure light inspections in the owner record	YES	NOC keeps record of all events, alarms, repairs and inspections.
17.51 Time when lights should be exhibited	YES	NOC monitors that the correct lights are on and functioning at the correct time, 24/7/365.

safety. When incidents occur, the average settlement cost can be millions of dollars. A company's risk can be greatly reduced by using a well-run NOC (see table of FCC regulations).

Managing the repairs, monitoring, reporting, documentation and compliance for multiple sites can become overwhelming. When it does, using a NOC makes sense. Not only does the NOC help to maintain air safety, it also can save customers time and money. By using innovative M2M technology,

failures and be more prepared with the correct parts. Most NOCs provide an online customer portal, which provides live status of assets, tickets and history available anywhere and at any time to improve processes and services.

The biggest single financial effect of a well-run NOC in the telecommunications industry is the ability to receive a waiver from having to do quarterly lighting inspections (QLI waiver).

In 2007, the FCC began granting the lighting inspection waiver for companies that used advanced data diagnostic monitoring systems with an experienced NOC. The FCC granted the waiver based on the fact that the robust monitoring capabilities, real-time alarm systems and trained NOC personnel are so reliable that they render quarterly inspections unnecessary. The issuance of the waiver was done in hopes that other tower owners would be encouraged to invest in state-of-the-art technologies so that they, too, would become capable of continuous, real-time

monitoring of their lighting systems and control devices.

In 2009, the FCC granted an expedited waiver process that allowed tower owners using the Eagle platform offered by Flash Technology to submit minimal paperwork to be granted the waiver.

When a QLI waiver has been granted, the cost savings to the customer can be quite significant. Consider the hypothetical Reliable Tower Company. Without a waiver, its portfolio of 8,000 towers requires four on-site lighting inspections annually, for a total of 32,000 visits. Let's assume the cost of a truck roll to a site visit is \$500. Reliable spends \$16 million annually to inspect the lights on its portfolio of towers. However, with a waiver from the FCC to perform only one lighting inspection per year, Reliable's inspection costs would drop

by 75 percent (one visit per site instead of four). In this example, Reliable could save as much as \$12 million a year.

As the telecommunications and wind power generation industries grow to meet the public need, following FCC regulations is even more imperative to maintain air safety.

Using a well-run NOC makes good business sense for several reasons, including overall improvement to air safety; reductions in the investments needed for infrastructure, people and training; substantial reduction in the risk exposure to FCC fines for noncompliance; and significantly reduced operational costs. **agi**

Brian Beck is director of NOC operations at Flash Technology; his email address is brian.beck@spx.com. Robert M. Smith is director of marketing at Flash Technology; his address is robert.smith@spx.com. Mitch Bateman is product manager at Flash Technology; his address is mitch.bateman@spx.com.

Location, Location, Location... over 1,800 and counting

- Over 1,800 Water Tower Sites Available for Co-Location
- Site Management Services Ensure: Fast Turnaround Times - Expert Design



For more information please contact: Utility Service Communications • 1-800-679-7819 • Email: sitemanagement@utilityservice.com • www.utilityservice.com

A Game-changer for In-building Wireless

When the National Fire Protection Association included language describing in-building public safety radio communications signal enhancement in its fire code, it made it easier for municipalities to require such enhancements.

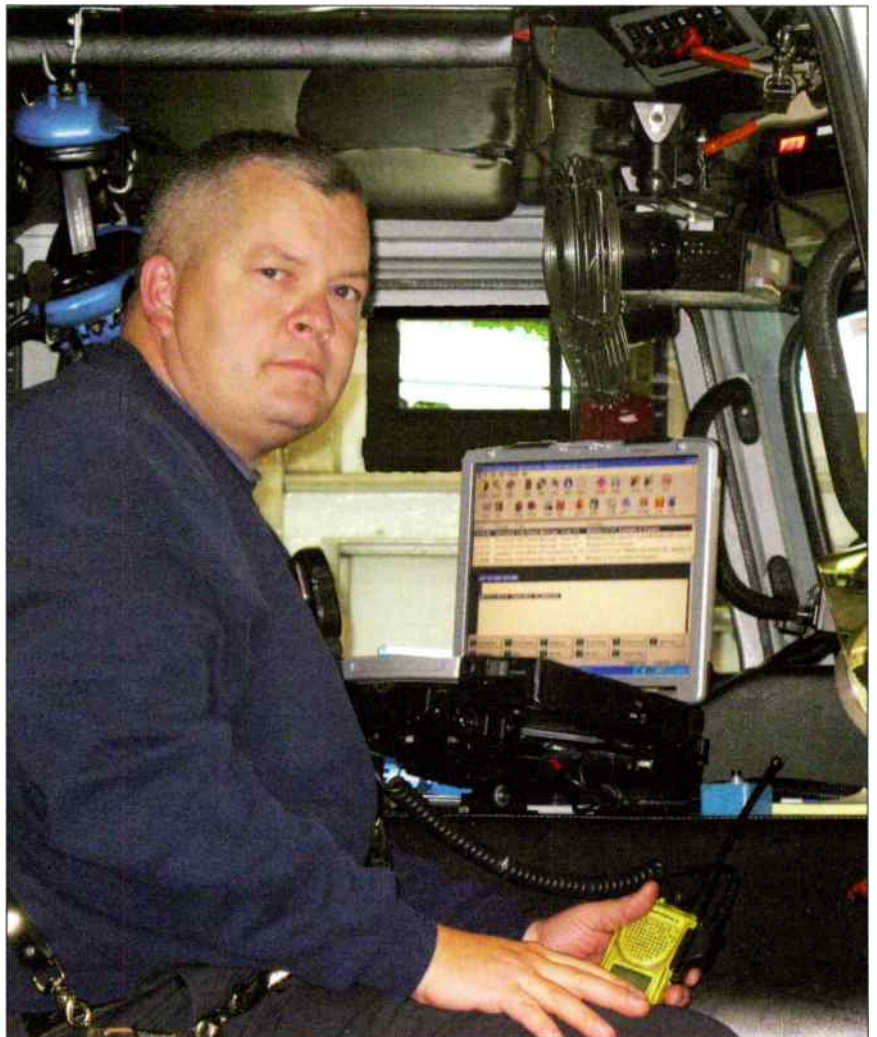
By J. Sharpe Smith

The era of local regulation for in-building wireless systems is just shy of two decades old. During this time, if a municipality wanted to require new buildings to have first-responder, in-building wireless capability, it would have had to write its own code. The first jurisdiction to do so was Burbank, Calif., in 1991. Since then, more than 300 local ordinances have been written and enacted.

Last year, local regulation received a shot in the arm when the National Fire Protection Association (NFPA) codified in-building public safety signal enhancement, thus making it easier than ever for municipalities to write their own ordinances by adopting facets of the set of regulations known as *NFPA 1 Fire Code 2009 Edition Annex O, "In-Building Public Safety Radio Enhancement Systems."*

"We have had a tremendous breakthrough with these regulations being integrated into national fire codes," Bob Butchko, executive vice president, Lord and Company Technologies, told an audience at the 2009 PCIA Wireless Infrastructure Show. "We expect a significant rise in municipalities that demand first responders be able to use their radios within buildings. This is clearly a new driver for in-building wireless."

Butchko said the need for emergency communications has highlighted the lack of in-building infrastructure for wireless. One of the highest-profile



Mark Barrick, a firefighter and fire inspector with the Montgomery County (Md.) Fire & Rescue Service, said in-building radio systems are long overdue and will save lives.

communications issues that arose from the terrorist attacks of Sept. 11, 2001, was the lack of interoperability among the agencies that responded to the event. But equally important was the reliability of the communications systems for coordinating public safety personnel inside the Twin Towers.

“That tragedy created a demand that caused the blossoming of in-building public safety radio systems,” Butchko said. “The last thing that a firefighter wants to hear is a ‘bonk’ when he is trying to tell his commanding officer that he cannot get out of a burning building. When the radio can’t find a signal, he is trapped with no way to call for help.”

To avoid this scenario, the NFPA fire code requires general areas to have 90 percent floor-area radio coverage. In critical areas, such as stairwells and other areas of egress, the emergency command center and the fire pump room, the radio system must cover 99 percent of the floor



Cowboys Stadium, the latest high-tech National Football League venue, is fully wired for in-building cellular and public safety communications. Photo: James Smith.

area. The code requires minimum inbound and outbound signal strength to be -95 dBm (decibels referenced to a milliwatt). The local authority, however, has

the power to set its own minimum signal strength.

In the event that the required radio coverage level cannot be supported

Reduce Operating Expenses for Remote Cell Site Power

With SunWize Solar Energy Solutions

SunWize manufactures pre-engineered solar power solutions that are customized for your project to reduce operating costs. SunWize engineers provide all layout drawings, one-line diagrams and PE stamped structural drawings to fast track permitting. All systems are factory assembled, easy to install and commission.

Call us at 800-817-6527
or visit www.sunwize.com/industrial-solar
for more information.



 **SunWize**
Reliable Prop® Reliable Product® Reliable Power®

from outside networks, the building must deploy a signal enhancement system, such as a radiating cable system to a distributed antenna system (DAS) with FCC-certified signal boosters, according to the NFPA.

“The goal is for first responders to not have to fear that they will not be able to use their radios,” Butchko said. “I have

worked with fire chiefs and fire inspectors all around the country, and everyone tells me that the ability to use those handheld radios in that building will save lives.”

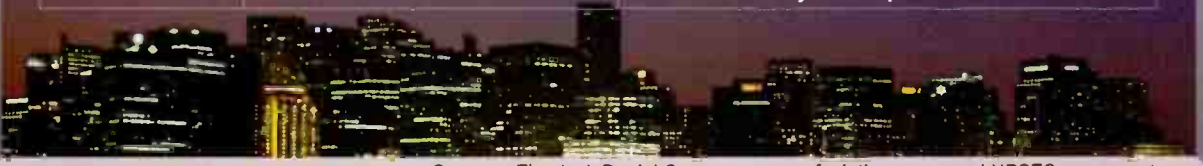
The effect of the NFPA codes

There are a number of facets that the NFPA leaves up to the locality. The NFPA doesn’t define the size of a build-

ing that must have public safety signal enhancement. The code also leaves it up to the authority having jurisdiction to determine what frequencies the system will enhance to ensure emergency responders’ communications systems will work in the building.

The enhanced public safety signal system, however, is required to be able to

JURISDICTION	ORDINANCE REFERENCE	KEY PROVISIONS
Boston Massachusetts	Fire Dept. In-Building Radio Spec. 5/21/01	<ul style="list-style-type: none"> • Min. signal –95 dBm, 95% of each floor • UHF band
Broward County Florida	Ord. 99-22 5/25/99	<ul style="list-style-type: none"> • No interference to public safety comms • Add'l facilities at no cost to county
Burbank California	Ord. 3265, Sec 7- 616.1 Effective 9/21/91	<ul style="list-style-type: none"> • Min. signal –107 dBm, 85% of each floor • 90% reliability factor • UHF band
Folsom California	City Code, Chapter 14.18	<ul style="list-style-type: none"> • Min. signal –95 dBm, 90% of each floor • 100% reliability factor • 800 MHz band • 12-hour battery backup
Grapevine Texas	Ord. No. 109.2	<ul style="list-style-type: none"> • Min. signal –107 dBm, 95 % of each floor • 800 MHz band • Adjacent band filtering • 8-hour battery backup
Roseville California		<ul style="list-style-type: none"> • Min. signal –95 dBm, 90% of each floor • 100% reliability factor • 800 MHz band • Adjacent band filtering • 12-hour battery backup
St. Petersburg Florida	Draft under development	<ul style="list-style-type: none"> • Min. signal –100 dBm, 95 % of each floor; –95 dBm in stairwells and below grade • 90% reliability • 800 MHz now • 700 MHz band by 1/2/2012 • 12-hour battery backup
Scottsdale Arizona	Section E, 810-90	<ul style="list-style-type: none"> • Min. signal –107 dBm, 85% of each floor • 90% reliability factor • 800 MHz and VHF bands • 2-hour battery backup
Tempe Arizona	Ord. 2001.25, Chapter 9 Section 9-21 to 9-32 9/13/01	<ul style="list-style-type: none"> • Min. signal –107 dBm analog; –93 dBm digital, 85% each floor • 8-hour battery backup



Sources: The Jack Daniel Company, www.rfsolutions.com; and NPSTC, www.npstc.org.

Table 1. A sample of local ordinances and codes involving in-building communications for public safety.

handle all public safety radio frequencies assigned to the jurisdiction and be capable of using any modulation technology. The local authority must be provided a list of all inbound and outbound frequency pairs from the public safety agencies for distribution to system designers. Isolation must be maintained between a donor antenna and all inside antennas, and it must be a minimum of 15 decibels above the signal booster gain.

Prior to installation, all plans for an in-building signal enhancement system would be required for submittal to the local jurisdiction. After acceptance testing, a renewable permit would be issued to the building owner. The code also covers monitoring, enclosures, battery backup, testing and maintenance.

Optional or obligatory?

At first blush, the in-building wireless codes in *NFPA 1 Fire Code 2009 Edition* might seem insignificant.



Two intelligent optical network (ION) remote units installed in a box on the catwalk in Cowboys Stadium support the antennas that spread wireless signals throughout the upper concourse. Photo: Andrew Corporation.

They are, after all, just a few pages of a large volume of rules concerning sprinkler systems, exit signs and ramps — everything to do with fire safety. Additionally, all codes are

implemented at the discretion of local authorities. Virtually every building in America incorporates codes developed by the NFPA to reduce the risk of fire. Municipalities will use this

Survivability

Your towers are built to withstand tough conditions. Your Environmental Compliance and Reviews should withstand tough scrutiny.

If you are building a new tower you must comply with the National Environmental Policy Act (NEPA) and the FCC National Programmatic Agreement (NPA) for Impacts to Historic Resources. In many cases, modifications to existing towers must also comply with the NPA.

Dynamic Environmental Associates, Inc. is the Industry Recognized, Source For:

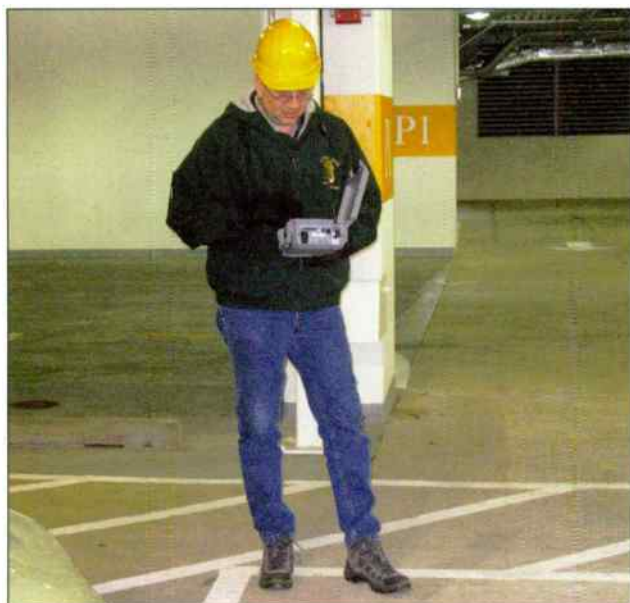
- NEPA & NPA Compliance
- ASTM Environmental Site Assessments
- Permitting, Auditing & Reporting

We have been working with the tower and wireless industries since 1993. Our track record speaks for itself.

We don't cut corners. We cut risk.

Nationwide Toll Free 877.968.4787 info@DynamicEnvironmental.com www.DynamicEnvironmental.com

DYNAMIC ENVIRONMENTAL ASSOCIATES, INC.



Eric Parker, a radio technician with the Alexandria (Va.) Police Department, measures 800 MHz signal strength in a newly constructed high-rise building.



Half-inch coaxial cable feeds a typical indoor DAS antenna mounted in an underground parking garage to deliver wireless services where signals otherwise could be too weak.

national code as their guide for writing local codes.

Jack Daniel, a specialist in public safety in-building RF coverage, told *AGL* that the mere existence of an NFPA code has tremendous gravitas to influence the behaviors of building owners and municipalities.

“For people who have been struggling for years to get a code written, this NFPA code is a godsend,” Daniel said. “What I did not anticipate when this code came out was that inspectors and enforcers of codes

would tell the municipalities to buy the new hardware, even though they don’t yet have a local code in place.”

With public safety equipment built to last 10 to 20 years, Daniel noted, buying equipment or building a structure that is going to need massive adjustments to fit the newly adopted codes would make little sense.

The city of Irvine, Calif., which permitted about 250 high-rise buildings last year, is one of the most aggressive municipalities, according to Daniel, in part because of a countywide wireless

in-building code, which is voluntary like the NFPA code.

“We met with their inspectors and technicians and said, ‘This is what the future looks like,’ and suggested that they start building to it now,” Daniel said. “So, they are planning on applying the NFPA code even though it is not mandatory.”

Another facet that will work in the favor of public safety signal enhancement is insurance rates. Whether it is sprinkler systems, fire alarms or smoke detectors, insurance companies smile on those who make their buildings safer.

Structural Components
Bringing It All Together.

On Target Tower Solutions, Every Time

Toll Free: 1 (866) 386-7622

Now online at:

Visit our website for more details...
<http://www.structuralcomponents.net>

New Towers
Reinforcement
Custom Products
Fabrication
Structural Engineering & Design

“Now that public safety signal enhancement is codified by the NFPA, people who are compliant may see a reduction in their city fire assessment and lower insurance rates for their business,” Daniel said. “Three years ago, owners of a building in Washington, D.C., deployed an in-building wireless system and received a reduction in their insurance rates because of the increase in security for their tenants.”

Fire codes and in-building cellular

An increase in public safety-related in-building radio infrastructure may positively affect the deployment of in-building cellular systems because of the similarity in technologies. Andrew Wireless Solutions’ Node A platform, for example, is protocol agnostic and can support multiband/multi-operator applications for public safety and cellular carriers alike.

“The NFPA code is the Trojan Horse that cellular DAS systems can ride in on. Once a building is required to deploy a public safety network, the incremental costs of adding cellular coverage become less. The building owner may as well think about commercial coverage needs,” Matt Melester, senior vice president and general manager of Andrew’s Wireless Innovations Group, told *AGL*.

As another example of in-building cellular and public safety communications, Lord and Company Technologies

designed and installed a wireless system in the steam tunnels beneath the U.S. Capitol Complex in Washington, D.C., which supports cellular and public safety telecommunications. The extensive communications system features Heliac and Radiacx cables coursing through two miles of tunnels, 60 feet below the surface in 160-degree Fahrenheit temperatures.

“In these large in-building, in-tunnel or in-ship environments, such as the \$40 million deal to put cell phone coverage in the tunnels of the New York subway, there is also some significant portion used by public safety radios,” Butchko said.

The building code in Arlington, Texas, required the Dallas Cowboys to provide public safety radio coverage as a condition for receiving an occupancy permit for the team’s new stadium last year. Because team officials knew all the wireless carriers would want coverage in the facility and didn’t want separate systems, they put in one system that would serve all the carriers and public safety. The decision was made to deploy Andrew Solutions’ Node A platform and an intelligent optical network, fiber-based, distributed antenna system.

“It is a matter of enforcement. A building owner won’t know that its facility doesn’t meet code unless someone enforces it,” Melester said. “When you have to go to the city for an occupancy certificate, that is when the code will be enforced.”

Conclusion

Wireless public safety signal enhancement requirements for public buildings seem inevitable, but it will probably not be a smooth road ahead. Daniel noted that the NFPA code is retroactive, which “scares the heck out of the building owners.” The codes add extra expense to building new facilities and eventually to maintaining existing structures, but building owners are starting to view this as a cost of doing business, and it can be marketed to their clients.

Butchko remembered when fire-suppression systems were made part of building codes.

“When the fire code changed and required them in buildings, everyone complained that it would add cost and some lobbied against it,” Butchko said. “Now, for a long time, fire suppression systems have just become another part of building infrastructure. The same thing will happen with public safety radio.”

That day cannot come soon enough for Melester. “We have seen the impact of the NFPA code in new construction builds of a certain size in Las Vegas and its casinos, where public safety is a driver in new hotels,” he said. “We’ve seen a lot more interest. Have we seen it translate to a lot of sales? Not yet. I live for the day when every building wants to put in a multi-operator wireless system. The NFPA codes are driving us in that direction.” **agl**



**The Leader in Microwave
Antenna Innovation®**

RADIO WAVES

www.radiowavesinc.com
978-459-8800

Designing and Testing Low-resistance Grounding

A properly designed, low-resistance grounding system plays a major role in obtaining and maintaining a well-protected, efficient facility. Use traditional methods or an enhanced system with electrolytic electrodes with carbon backfill.

By Harshul Gupta

We all have become dependent on electronics for our everyday lives. These same sensitive devices are vulnerable to hazards created by poor grounding. As any power quality expert would at-

test, poor grounding is second only to improper wiring as the leading cause of equipment malfunction.

Standards for equipment performance mandate installing and maintaining a reliable, low-resistance earth ground. These standards often cannot be met and certainly cannot be assured for the long term by traditional grounding methods, which call for minimum requirements. Much of this equipment operates on 5 volts or less and is often subjected to higher steady-state transients.

A properly designed, low-resistance system can ensure the operation of critical equipment that often creates its own hazards, such as harmonics and transients. An additional benefit is enhanced personnel safety.

in intimate contact with the earth for the purpose of providing a connection with the soil.” This definition does not refer to an actual ohm resistance value of the electrode. The resistance value is determined by the resistivity of soil with which these electrodes are in contact.

The earth electrode is that connection path from the equipment to the earth (see Figure 1). The resistance of the electrode, measured in ohms, determines how quickly and at what potential the energy is equalized. Hence, grounding is necessary to maintain an object’s potential equal to that of the earth.

As in the case of ground water, the current must pass through the soil to the assumed earth potential of 0 ohms. When an object is grounded, it is then forced to assume the same potential as the earth. If the potential of the grounded object is higher or lower, current will

pass through the grounding connection until the potential of the object and earth are the same.

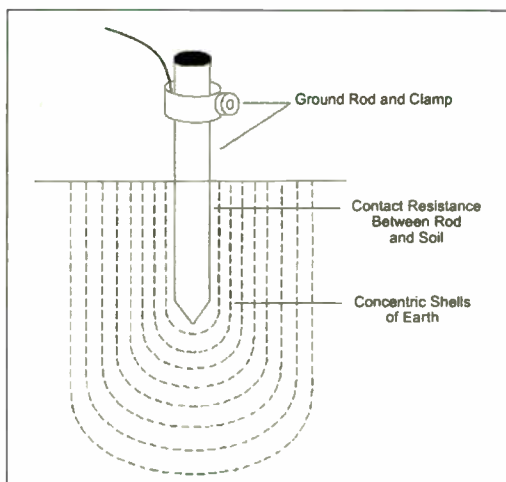


Figure 1. How an earth electrode provides a connection path from the equipment to the earth.

Earth grounding

The definition of a ground electrode is “a conductor or group of conductors

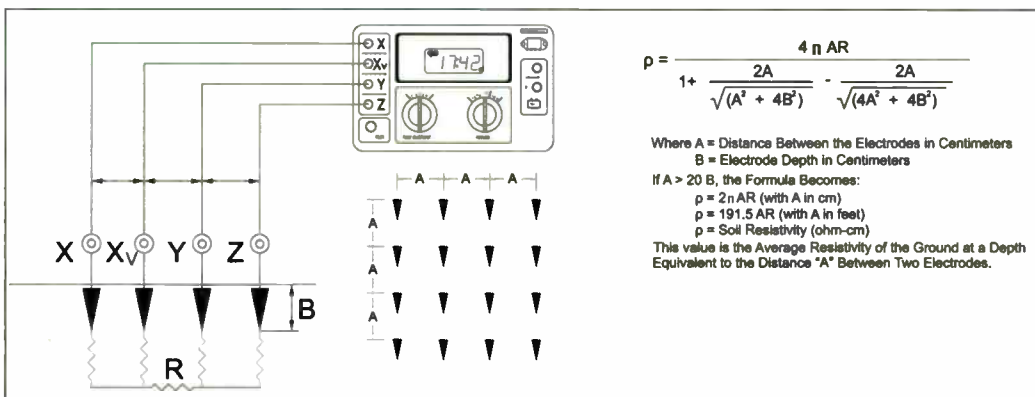


Figure 2. A four-point ground meter can be used to determine the conductivity of soil. The test requires the user to place four equally spaced auxiliary probes into the earth to determine the actual soil resistance, usually in ohms per centimeter.

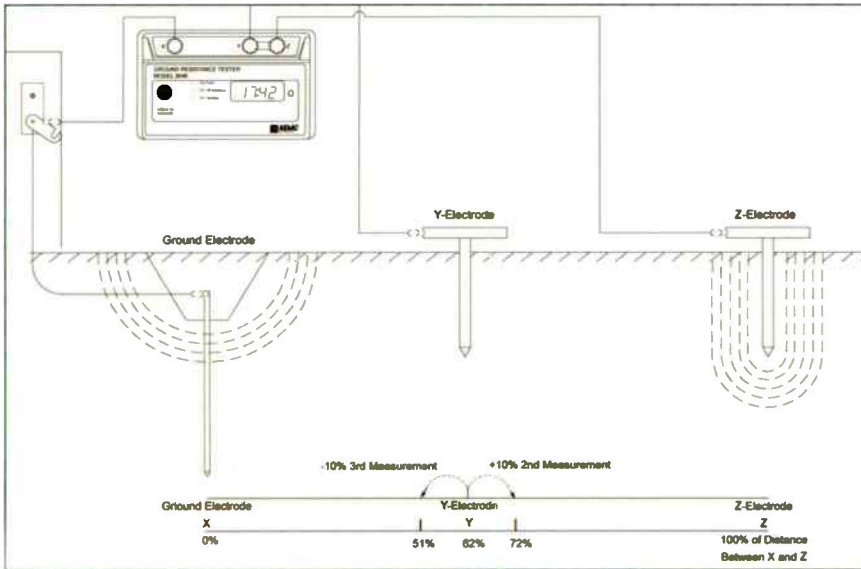


Figure 3. Once a ground system has been designed and installed, the verification process begins. This requires the use of a three-point, fall-of-potential, ground-resistance method.

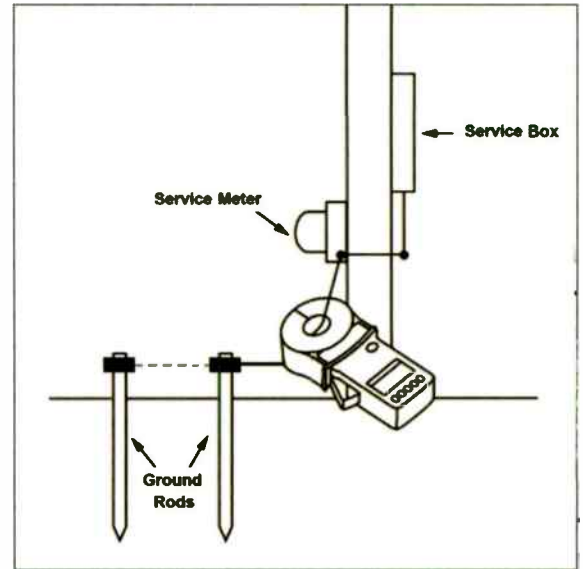


Figure 4. If ground system testing is conducted after utility power is connected, a clamp-on ground-resistance tester can be used.

the resistivity.

Temperature, like moisture, can have a significant effect on resistivity. Soil resistivity varies with temperature, especially when reaching 32 degrees Fahrenheit (the moisture in the soil freezes and the resistivity increases by almost three times its unfrozen value). This can have a detrimental effect on your clay- or cement-based backfill materials that rely on water as their primary conductor. A carbon-based backfill material will have the advantage of being an all-weather, year-round, low-resistance conductor.

Soil resistivity measurements

To determine the conductivity of the soil, a four-point ground meter is used (see Figure 2). This test requires the user to place four equally spaced auxiliary probes into the earth to determine the actual soil resistance, traditionally in ohms per centimeter. This test must take place around the entire area to determine the soil value at all locations. This test is done at different spacing, 5 to 40 feet, to determine the resistance value at various depths. This knowledge will aid in the design and implementation of the ground system necessary to meet the particular site requirements. Soil values can range from 500 ohms/cm with large amounts

of electrolytes to more than 1 million ohms/cm in sandy, dry soil.

Post-installation testing

Once a ground system has been designed and installed, the verification process begins. This requires the use of a three-point, fall-of-potential, ground-resistance method (see Figure 3). This test involves the use of two auxiliary probes placed in the ground in a straight line. The lengths of the conductors from the instrument to these probes are determined by the size of the facility under test. This is traditionally five times the diagonal distance of the grounding system. The test must also be performed before tying into any other ground source. The reason for this is to verify that your system has the designed ground resistance value without influence from outside sources.

If the test is performed after the power is connected, the clamp-on ground-resistance tester can be used (see Figure 4). This involves clamping onto the power neutral between the utility transformer and the site ground. The user Service Box must be aware that a

0.7-ohm reading indicates a continuity loop and not ground resistance.

Low-resistance grounding system design

The design process for a grounding system begins with a site and power survey of the installation area (see

A properly designed, low-resistance grounding system will play a major role in obtaining and maintaining a well-protected and efficient facility.

Figure 5). The power survey includes bonding and grounding methods of present electrical power, telecommunications, standby power distribution, uninterrupted power, and many other systems that operate in the facility. A site survey must also include soil-resistivity analysis at several depths, relevant site plans, topography analysis and a boring core sample, if available. The site survey will show if any physical barriers such as rock, high-resistivity-mode soil or power lines will affect the earth-ground resistance in the installation area. Once this information is obtained, an effective design can be initiated.

Benefits of a well-designed system

A properly designed, low-resistance

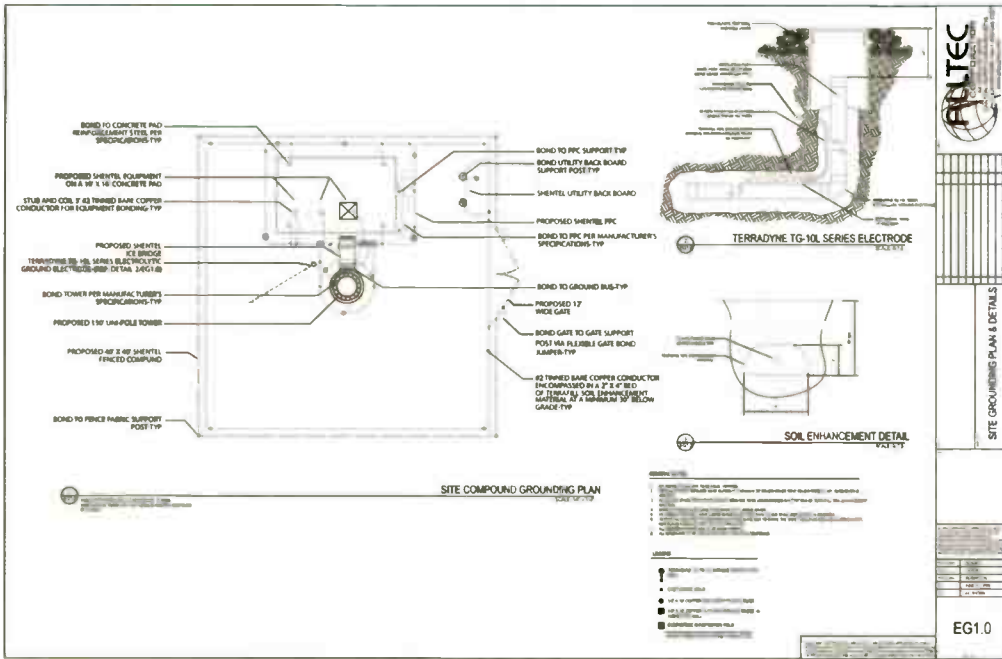


Figure 5. The design process for a grounding system begins with a site and power survey of the installation area.

grounding system will play a major role in obtaining and maintaining a well-protected and efficient facility. High-tech equipment is highly sensitive, and business downtime is often irreplaceable. In the fast-paced, competitive business world, availability is everything. To stay at the forefront of hard-line business competition, companies must be entirely reliable. The ground system is an integral part of the site and should be as highly regarded as all the other equipment-critical components. This may be achieved with traditional methods or an enhanced system with electrolytic electrodes with carbon backfill. **agl**

Harshul Gupta is vice president of engineering at Alltec Corporation. He is an electrical engineer with extensive knowledge in the design and testing of grounding systems for commercial and industrial facilities. Visit www.allteccorp.com.

AeroSolutions LLC
Proven • Economical • Safe

- Engineering infrastructure products and services to expedite co-locations
- A staff of professional engineers and construction managers located throughout the United States
- Design/Build solutions and product support services
- A national network of trained and certified installers in all 50 states

POLE MAX the most recognized and effective monopole reinforcing system on the market

www.aerosolutionsllc.com
 720.304.6882

Optimize your Towers to Maximize your Opportunity

DON'T BE AN ENERGY HOG

95% less power consumption

Reliable, Rugged & Affordable

ENERGY AND MAINTENANCE SAVINGS

STL SPECIALTY TOWER LIGHTING

We offer a full line of obstruction lights

SPECIALTY TOWER LIGHTING
 1630 Elmview Dr. • Houston, TX 77030
 713.722.8123 • specialtytowerlighting.com

SPUR YOUR CAREER

A Big Opportunity to Learn

APCO's Annual Conference is the one place where you learn, see and touch all the technology and products your job requires.

A Big Chance to Save

Reserve your room by July 5th and register by July 16th and save on Conference fees and hotel stay. Use our Online Justification Toolkit for tips for talking to your supervisor about the conference and a letter you can personalize to outline the costs and benefits of attending—people use it and say it works!



AUGUST 1-4, 2010
HOUSTON ★ TEXAS
GEORGE R. BROWN CONVENTION CENTER

Register Today at www.apco2010.org

 Follow us on Twitter @APCOConference
for breaking conference news.

World Radio History

BIG RESPONSIBILITIES
BIG
OPPORTUNITIES



Site Monitoring, Alarm and Control

Davicom's MAC (monitoring, alarm and control) solutions allow broadcasters and telecom operators to remotely monitor and control transmitter sites and unattended studios, reducing operating costs and downtime. The systems provide immediate access to real-time site information, such as transmitter status, RF power, antenna VSWR, audio/video levels, mains power presence, temperature, tower lighting, fire alarm and building security status.
www.davicom.com



All-LED Beacon

The RVA LS7-D/E-LED from **RVA Lighting & Masts** is an all-LED beacon that comes in two models: FAA Type D (L-865 white 20,000-candela day/white 2,000-candela night) or FAA Type E (L-865 white 20,000-candela day/L-864 red 2,000-candela night). Operating on 120 volts, power consumption is 100 watts for white day-mode, white night-mode is 10 watts and red night-mode is 35 watts.
www.rvalightingandmasts.com

LED Tower Lighting

The Go Green line of obstruction lighting products from **Specialty Tower Lighting (STL)** allows tower owners and operators to realize monetary savings because LED lights use up to 95 percent less power than traditional incandescent lighting. Savings are also achieved in the area of mainte-

nance — lamp life is 50 times longer than incandescent lights, which reduces maintenance costs. STL manufactures several energy-saving lights, many of which are direct replacements for existing incandescent lights.
www.specialtytowerlighting.com



Flash Dual Red/White Strobe

Dialight offers an FAA-certified all-LED L-864/L-865 flashing dual (white/red) strobe that is ETL-certified to the FAA requirements and compliant with the International Civil Aviation Organization and Directorate General of Civil Aviation standards. The unit features a small flash head and lightning protection tested up to 2 million volts/10,000 amps.
www.dialight.com



Remote Tower Site Monitoring

Hark Systems has introduced the HLM8-2, the first in a series of remote tower site monitoring equipment. It features eight inputs (contact closure or open collector), built-in power supply, smart battery charger and low-battery disconnect, which ensures fewer visits to the site over a simple battery issue. Local RS-232/RS-485 ports enable technicians to connect a laptop for diagnostic work or future expansion. Using Hark's monitoring equipment allows the site owner to apply for an FCC waiver eliminating quarterly site inspections.
www.harksystems.com

Triple Beacon Red/White LED Controller

The DLC-403 triple beacon red/white LED controller from **International Tower Lighting** controls and monitors three dual red/white LED beacons and two levels of up to five LED side lights. Alarm contacts (Form-C) are provided for three white beacons, three red beacons, two levels of Type L-810 LED side lights, power failure, backup and photocell alarms.
www.itl-llc.com




Tower Lighting Control

The CPS series tower lighting controller from **Xcel Tower Controls** can handle all tower sizes, even towers requiring as many as eight beacons. A CPS controller provides alarm outputs through standard Form-C dry-contact relays. The CPS line provides circuit breaker inspection and reset from the face of the panel. Other features include: individual beacon control, field switchability for incandescent or LED-style fixtures and circuit breaker reset on front panel.
www.xcel.com



White and Red, Medium-intensity LED Obstacle Lights


TWR Lighting/Orga Aviation has introduced a product line that incorporates advanced optical engineering and LED technology to minimize the visual impact of the lights on the surrounding environment and reduce power consumption. The optical design gathers the light produced by the LEDs and focuses it into the required beam profile.
www.twrlighting.com




Surety Bonds for the Antenna & Tower Industry

Smith-Manus has the expertise to help develop aggressive surety bond programs for the antenna and tower industry.

Whether you need a single-bond or a comprehensive program, Smith-Manus has the knowledge, experience and relationships to help meet your surety needs.


SMITH-MANUS
surety bonds

 **LEXON**
INSURANCE
COMPANY

Solutions, Not Excuses.™

Brook Smith - (800) 235-9347
bsm77@smithmanus.com | www.smithmanus.com

AeroSolutions	42	Radio Club of America	46
AGL	46	Radio Waves	39
Allstate Tower	46	Reliant Shelters	46
American Tower	15	Slatercom	23
APCO	43	Smith-Manus	45
AT&T	11	Specialty Tower Lighting	42
Atlantic Risk Management	inside front cover	Spectracom (Pendulum Instruments)	21
Dynamic Environmental Associates	37	Structural Components	38
Eupen	27	Subcarrier Communications	back cover
Farlight	16	SunWize Technologies	35
Flash Technology	9	Telewave	5
Hark Systems	21	Times Microwave	13
ITL	29	TowerCo	7
Micronet	18	TWR	19
National Association of Tower Erectors	inside back cover	Utility Service Communications	33
Nello	29	Valmont Structures	17

professional directory



Manufacturer of Guyed & Self-Support Towers
Complete Line of Tower Accessories
Full Range of Maintenance & Installation Services

Kevin Roth
VP of Sales

270-830-8612 ext. 304 P.O. Box 25 Henderson, KY 42419
Fax: 270-830-8475 kroth@allstatetower.com
Mobile: 270-831-3632 www.allstatetower.com



Is your equipment safe?
It would be with Reliant Shelters

RELIANT SHELTERS
a Mobile, Modular, Expandable Company

www.reliantshelters.com | 800.423.2559

THE RADIO CLUB OF AMERICA

Join the world's first radio communications society, founded in 1909.
For information, contact:
www.radioclubofamerica.org



Philip M. Casciano
philc@pmcreps.com



Find out what's happening in the tower industry between issues of AGL

- *AGL Bulletin* provides important developments in the tower industry
- *AGL Bulletin* is compiled and reported by the *AGL* staff
- *AGL Bulletin* is sent to your email in box twice a month.
- *AGL Bulletin* is FREE!

www.agl-mag.com/signup

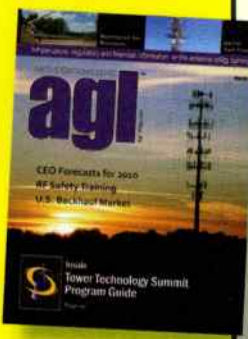
agl on twitter

Timely information on Twitter — you'll find us at "agl-mag."



Put the power of AGL to work for you with a professional card ad.

Call Mercy Contreras at (303) 988-3515
mcontreras@agl-mag.com





WHY NATE?

NATE has something for **EVERYONE** in the tower industry.

**Tower Erectors
and Climbers**

**Tower Owners
and Operators**

**Manufacturers
and Distributors**

**Construction Management
Firms and General Contractors**

**Engineers, Safety Trainers, Consultants,
Legal Counsel, and Insurance Carriers**

Safety & Education

Partnership with OSHA

*Annual Conference
& Exposition*

*Access to key players in
the tower industry*

Standards

Training



Tower Times magazine

Networking

*Strong voice in
Washington, D.C.*

Legal counsel

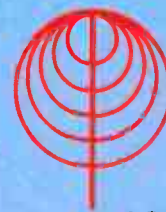
NATE membership list

*Opportunities to feature
your products/services*

www.natehome.com

Towers That Mean Business

Building today's high capacity co-location towers



**SUBcarrier
COMMUNICATIONS**

**139 White Oak Lane
Old Bridge, NJ 08857
732-607-2828
www.subcarrier.com**